THE TIMES

No 62,269

TUESDAY OCTOBER 15 1985

23p

هكذا من الأصل

THE TIMES 1785-1985

Tomorrow

Anglomania
America awaits Britain's treasure trove

Choice of drugs
Getting the most from your medicines

Calman's diary
Fond memories of wartime Stamford Hill

World Cup
Preview of England v Turkey and Romania v N Ireland

Portfolio

There were four winners in *The Times* Portfolio competition yesterday. Mr Albert Fleming of Liverpool, Mr Allen Chittenden of Verwood, Dorset, Mr Michael Wardle of London and Mr James Blair of Chorleywood, Herts each receive £500. Portfolio list, page 20; how to play, information service, back page.

On Saturday, £42,000 can be won – £40,000 in the weekly competition and £2,000 in the daily.

£2.4m aid for drive on opium

Britain is giving an extra £2.4 million to help curb opium poppy cultivation in Pakistan, Mr David Mellor, a junior Home Office minister, said after talks with President Zia ul-Haq in Islamabad. Mr Mellor, who is leading the government's campaign against hard drugs, is in Pakistan on a fact-finding mission.

Sanctions call

Mr Sunny Ramphal, the Commonwealth Secretary-General, called in Nassau for the Commonwealth summit, which opens there tomorrow, to impose tougher economic sanctions against South Africa.

ANC peace terms, page 6
Leading article, page 13

Phone hope

Mercury Communications forecast lower telephone charges after the Office of Telecommunications ruled that it should have access to the British Telecom network Page 17

China tour

The Queen's state visit to China will take place from October 12 to 18 next year Page 2

120-vehicle crash



One hundred and twenty vehicles crashed on the M1 yesterday. The Department of Transport is asking for a police report to help with its study on accidents in fog Page 4

Leader page, 13
Letters: On disorderly conduct, from Mrs B. K. Gardiner; Unesco, from Sir Harry Hookway and Mr George Cunningham
Leading articles: Commonwealth conference; work for blacks.
Features, pages 8-12
Pretoria's accusers in the dock; Reagan's summit blunders; in defence of the family. Spectrum: wars in teacups. Fashion: the London collection
Obituary, page 14
Mr Jerome Caminada; Martha Schlamme
Computer Horizons, 25, 28, 29
Computer recession looks long-term; getting quality into educational software; software piracy by network; new chip for next generation of personal computers
Classified, 26-28, 32-34
Computer, legal appointments

Home News	2-4	Law Report	31
Overseas	5-7	Parliament	4
Appts	14, 19	Sale Room	14
Arts	15	Science	14
Bridge	14	Sport	29-31
Business	17-20	TV & Radio	35
Court	14	Theatres, etc	35
Crosswords	8, 36	Universities	14
Diary	12	Weather	36

☆ ☆ ☆ ☆ ☆ ☆

Storm over blame as Howe halts PLO talks

By Nicholas Ashford, Diplomatic Correspondent

Britain's attempt to revive the stalled Middle East peace process collapsed yesterday after Sir Geoffrey Howe, the Foreign Secretary, called off a meeting with two senior members of the Palestine Liberation Organization (PLO) because they refused publicly to renounce violence and recognize Israel's right to exist.

Both sides blamed each other for the upset, which could have damaging consequences for Britain's interests in the Middle East and could prove to be the death knell for the peace initiative which King Husain of Jordan launched in February.

British officials accused the two Palestinians – Mr Mohammed Milhem and Bishop Elias Khoury – of bad faith in failing to adhere to an agreement reached last week to put their names to a joint statement supporting a peaceful settlement of the Arab-Israel dispute on the basis of relevant United Nations resolutions and opposing terrorism and violence.

"We kept our nerve, but the Palestinians lost their's" commented one British official, referring to the immense pressure to which both sides had been subjected to call off the meeting in the wake of the hijacking of the Achille Lauro cruise ship.

If the meeting had gone ahead it would have been the first time a British minister had had talks with members of the PLO. The meeting arose from an invitation made by Mrs Margaret Thatcher during a visit to Jordan last month for a joint Jordanian-Palestinian delegation to visit London for talks with Sir Geoffrey.

The Palestinians accused the British of caving in to pressure from Israel, the United States and Jewish groups in Britain who feared that a meeting would represent a major diplomatic breakthrough for the PLO. The planned meeting was seen as the first step towards full international recognition of the PLO.

A Palestinian source accused the British Government of introducing "new phrases" and other insertions in the text of a joint statement, which was worked out by senior British and Jordanian officials in Amman on Wednesday last week.

According to the British, the Jordanians at the Amman meeting gave unambiguous approval to a statement which the four member Jordanian-Palestinian delegation would agree to be released immediately after their talks with Sir Geoffrey. The Jordanians told the British that Mr Milhem and Bishop Khouri had accepted the statement.

Peres delighted 6

The statement was approved by Mr Zaid Rifai, the Jordanian Prime Minister, on Thursday.

According to the British the statement said the joint Jordanian-Palestinian delegation "reiterated their personal support for a peaceful settlement of the Arab-Israeli dispute on the basis of the relevant United Nations resolutions, including resolution 242 and 338 of the Security Council.

"They stated that in accordance with these resolutions, a settlement should recognize the rights of the Palestinian people, including the right to self-determination, within the context of a Jordanian-Palestinian confederation as well as the right to secure existence of all states in the area, including Israel within its 1967 borders.

"They confirmed their oppo-

Continued on back page, col 2

US vows to hunt down Abbas

From Michael Binyon
Washington

Mr Edwin Meese, the Attorney-General, insisted yesterday that the US was still trying to apprehend Mr Abu Abbas, the Palestinian official allowed to leave Italy, and would pursue him "as any other fugitive".

Under certain circumstances the US might even try to capture him in a military operation similar to that used to force down the plane carrying him and the four hijackers of the Achille Lauro, Mr Meese suggested. Under no conditions would he be granted immunity to come to the US voluntarily to be questioned about the hijacking.

"He's an international criminal," Mr Meese said on television. "It's important that he be brought back to answer for his crimes."

The US had ample evidence to hold Mr Abbas, which the Italian authorities should have found adequate. It would resume efforts to extradite the four terrorists now being held in Sicily should the Italian authorities not follow through on their promise to prosecute them.

The Administration is still seething with anger at the release of Mr Abbas, and the failure of other nations to give Washington the full backing it feels it deserves in its operation against the terrorists.

But as Egypt demanded a public apology from President Reagan yesterday, officials here have begun to warn of lasting damage to relations with important allies if the US does not tone down its criticism.

Mr Caspar Weinberger, the Defence Secretary, reportedly warned President Reagan before the interception of the hijackers that this would destroy US relations with Egypt. *Newsweek* said yesterday that he repeatedly expressed reservations about the operation, and agreed to it only reluctantly.

Mr George Schultz, the Secretary of State, will try to ease the tension with Italy when he meets Signor Giulio Andreotti, the Foreign Minister, at the Nato foreign ministers' meeting today.

Mr William Webster, head of the federal Bureau of Investigation, said the US was not expecting serious terrorist reprisals, but was on "extra alert". Security at US embassies around the world has been further tightened.

Meanwhile, the family of Leon Klinghoffer, the disabled American killed on the Achille Lauro, and other hostages are considering seeking compensation for their ordeal. They have not said whom they will sue.

One of the passengers, Judge Stanley Kubacki, who was among those who identified the four Palestinians at line-

Continued on back page, col 3



Three of the Britons held in the hijack, sightseeing near Cairo. From left: Michelle Gillen, Carina Tubby, Louise Barr.

United wins fight for control of Fleet Holdings

By William Kay, City Editor

Mr David Stevens, the chairman of United Newspapers, last night became Fleet Street's latest press baron when Fleet Holdings, publisher of the *Daily* and *Sunday Express* and *Daily Star*, recommended that its shareholders accept a newly increased takeover bid of £317 million.

Terms of the new offer, which were announced first thing yesterday morning, are five United shares for every four Fleet, or 375p a share cash.

Fund managers lost no time in selling at that price in the market, giving United and its associates 41.3 per cent of Fleet's shares by the end of the day.

At 6pm Lord Matthews, the chairman of Fleet, said: "The board has carefully considered the offer from United, and in particular the cash alternative of 375p. We are aware that a number of institutional shareholders have today sold their shares through the market to United at 375p.

"Having considered all the factors, the board has reluctantly concluded that it should advise acceptance of the offer. We will be writing shortly to shareholders about the share and cash offers.

"It is with considerable sadness that I should now be contemplating the conclusion of Fleet's period as an independent company."

The surrender statement ends a nine-month siege by United. On January 15 the company bought 13.3 million shares in Fleet from Mr Robert Maxwell, the proprietor of Mirror Group Newspapers.

Shareholders in Fleet will have until November 1 to decide whether to accept the new bid.

Mr Stevens has given few clues as to how he will run the national titles, other than to say that he wants to take the *Daily* and *Sunday Express* up-market.

United Newspapers began in 1918 as a vehicle for associates of David Lloyd George to buy the *Daily Chronicle* and *Lloyd's Sunday News*, two papers owned by the Lloyd family.

In 1927 Lloyd George sold the group to Daily Chronicle Investment Corporation. Within a year this company in turn was sold to Inveresk Paper.

Financial crisis hit the operation in 1929, and in 1930 the *Daily Chronicle* was merged with the *Daily News* to form the *News Chronicle*. United Newspapers owned half the shares in this.

United sold this stake in 1936 and concentrated on provincial publishing.

Since 1980, when Mr David Stevens became chairman, it has diversified into magazines, television and, in the United States, a news agency.

Kenneth Fleet, page 17

WHO OWNS WHAT

	Circulation
Fleet's national newspapers:	
Daily Express (including Scottish Daily Express)	1,943,000
The Star	1,550,000
Sunday Express	2,479,000
Total	5,977,000
Provincial evening newspapers:	
South Wales Argus	43,000
Greenock Telegraph	21,324
Total	64,000
United's daily newspapers:	
Morning:	
Yorkshire Post	86,000
Morning Telegraph (Sheffield)	31,000
Evening:	
Yorkshire Evening Post	150,000
The Star (Sheffield)	150,000
Lancashire Evening Post	82,000
West Lancs Evening Gazette (Blackpool)	54,000
Chronicle & Echo (Northampton)	43,000
Total	459,000

Figures from Monopolies Commission report

NUT attacks 6.9% offer to teachers

By Lucy Hodges, Education Correspondent

The local authority employers announced yesterday that they were willing to increase their pay offer to the teachers to a rise of 6.9 per cent, staged so that all teachers got 7.5 per cent by the end of March, in an attempt to solve the nine-month-old pay dispute.

The proposed improvement in the offer, which would raise the teachers' pay bill by £297 million this year and put many local authorities into penalty, was approved at an employers' meeting yesterday by a vote of 16 to 10, with all the conservatives voting against.

It would mean that teachers would keep pace with inflation and the rise in average earnings by March 31.

But it was denounced immediately in a statement from the teachers' biggest union, the National Union of Teachers, which dominates the teachers' side of the Burnham negotiating committee. Mr Fred Jarvis said the money was inadequate and that a rise of only 6.9 per cent meant further erosion against average earnings this year.

The stage is now set for a stormy meeting of the teachers' panel this afternoon. While other teachers' unions are not happy with the figures either, particularly the 7.5 per cent by the end of the financial year, they recognize how much the employers have moved from their previous formal offer of 5.85 per cent.

Mr Fred Smithies, general secretary of the National Association of Schoolmasters/Union of Women Teachers, complained that the figure of 7.5 per cent by the end of March was less that the figure offered last month.

But he added: "The offer is sufficient grounds for a further meeting of the Burnham committee so that we can get down to a serious attempt at negotiation".

Mr Peter Smith, deputy general secretary of the Assistant Masters and Mistresses, agreed that the 7.5 figure was inadequate on the ground that there had to be an element towards restoration of Houghton levels of pay. However, he believed that the figure would be a basis for negotiations.

Almost all the unions rejected the second point in the employers' proposals, for a royal commission to examine teachers' conditions of service, salary structure and pay negotiating machinery.

Mr David Hart, general secretary of the National Association of Head Teachers, said that was a "recipe for delay" and in any case would be rejected by the Government.

The employers said yesterday

Continued on back page, col 6

Ministers clash on 'jobs quota for blacks'

By Richard Evans, Lobby Reporter

A furious ministerial dispute broke out in Whitehall yesterday over the Home Office's controversial plan to ensure government contractors do not discriminate against black workers.

Mr Alan Clark, a junior employment minister, publicly denounced the scheme as hypocritical, degrading to blacks, totally contrary to government policy of reducing burdens on businesses, and likely to increase unemployment.

His outspoken condemnation, made with the full blessing of Lord Young of Graffham, Secretary of State for Employment, reflects the department's anger at not being consulted about the plan, and first learning about it in yesterday's newspapers.

By last night, Whitehall was in complete disarray over the issue and Downing Street was attempting "to knock some heads together" to unscramble the chaos.

The unseemly ministerial slanging match will not please Mr Norman Tebbit, the Conservative party chairman, who has made it his specific job to try to prevent such embarrassing and damaging disputes.

Mr David Waddington, the Home Office minister responsible for race relations, sparked off the dispute at the weekend when he confirmed that he and his colleagues were likely to support and introduce "contract compliance".

That would mean companies seeking government contracts would have to show they followed equal opportunities policy. It is likely they would be

Continued on back page, col 1

Gandhi visit cloaked in tight security

By Our Diplomatic Correspondent

The leaders of the world's largest and the world's oldest democracies met yesterday amid a traditional display of British pageantry which was hidden from the public eye by a massive security shield intended to protect both of them from attack by undemocratic opponents.

Camouflaged troops in armoured vehicles and police marksmen cordoned off the VIP area at London's Heathrow Airport when Mrs Margaret Thatcher greeted Mr Rajiv Gandhi, the Prime Minister of India, at the start of a two-day visit.

There was tight security wherever Mr Gandhi travelled throughout the day. Although police had arrested 12 Sikh and Kashmiri extremists over the past few days, security chiefs were concerned that other opponents might make an attempt on his life.

However, everything went off smoothly yesterday and there were no incidents. A handful of Sikhs, carrying banners in support of the Khalistan movement calling for an independent Sikh state, demonstrated outside the Indian High Commission throughout the day and members of the Kashmir Liberation Front also staged a demonstration.

In her first official engagment as a senior citizen – Mrs Thatcher was 60 yesterday – the Prime Minister travelled specially to Heathrow Airport to greet Mr Gandhi and his Italian-born wife, Sonia, on their arrival.

She presented Mrs Gandhi with a large bouquet of flowers and chatted with them both as they walked to the VIP lounge.

Mr Ghandhi's first port of call was Kensington Palace where he had a private lunch with the Prince of Wales. He then went to the Foreign Office where he inspected a guard of honour before beginning his first round of talks with Mrs Thatcher in Downing Street.

These focussed mainly on bilateral issues, including British defence sales to India, the activities of Sikh extremists in Britain and the recent spate of racial attacks on Indians living in Britain.

During his visit the British hope to clinch two large arms contracts for Westland helicopters and Sea Harrier jump-jets although no formal announcement is expected while Mr Gandhi is in Britain.

After leaving Downing Street, Mr Gandhi travelled to the Guildhall where he addressed a meeting organized by the India League. He returned to Downing Street for a dinner given in his honour by Mrs Thatcher, which was attended by Princess Anne.

Today Mr Gandhi will have more talks with the Prime Minister.



Mr Gandhi arriving at the Foreign Office.

Sinclair C5 company calls in receiver

By Patience Wheatcroft

Sir Clive Sinclair has been forced to call in the receiver for his electric car business. His efforts to revolutionize motor transport with the three-wheeled C5 have been beset with problems since the launch in January, and they have culminated in a list of 110 creditors owed about £700,000.

Sir Clive, who put more than £7 million of his own money into the venture, projected that he would make and sell 100,000 C5s this year.

Production ground to a halt in July, however, and it is estimated that only 9,000 were made, of which probably half remain unsold.

The receiver, Mr David Sapte, of Begbie's, the London accountants, said he believed that Sinclair's main problem had been one of marketing. "I think we have to try and sell this as a fun thing. They have tried to sell it as a means of transport and that has not worked."

The C5, small and offering the driver a restricted view, ran into immediate criticism on grounds of safety and it could cover fewer than 20 miles without battery recharging.

Despite a price tag of £399, including VAT, it failed to sell. Mr Barrie Wainwright, a Blackpool businessman, is to contact the receiver with a view to making a bid for the C5 company. His own business, Space-Riders International, had already tried to place orders with Sinclair. "But we found them very difficult to deal with," said Mr Wainwright.

The car company has been restructured in an attempt to allow part of the organization to continue trading while the receivers sort out the financial problems. What was Sinclair Vehicles is now TPD, holding all the shares in Sinclair Vehicle Sales. It is TPD that is in receivership.

Sir Clive is not abandoning the electric car. He is still working on plans for the C10, which would have two seats, and a C15 family version.

Earthquake devastates Soviet east

Moscow (Reuter) – A powerful earthquake struck the Soviet Central Asian republic of Tadzhikistan on Sunday, killing an undisclosed number of people and destroying homes and factories, the Government daily *Izvestia* said yesterday.

In a report from Dunshanbe the newspaper said three towns, including the city of Leninabad with a population of 125,000, were hit by seven successive tremors.

An official of the Seismological Institute in Moscow said the quake measured 6.1 points on the open-ended Richter scale, indicating that it was the Soviet Union's strongest since 1976, when the neighbouring republic of Uzbekistan was hit.

The quake caused landslides, destroyed roads and reduced clay houses to rubble.

In a sign of the seriousness of the quake, Tass said the party's Cental Committee and the Soviet Government had sent their condolences to the families of the dead.

Rugby Union is declining in State schools

By David Hands, Rugby Correspondent, and Michael Stevenson

Rugby Union is declining in interest and ability in State schools. The teachers' strike has accentuated the deterioration in standards which may have a grievous long-term effect on the English game internationally.

The break-up of the traditional grammar school system means that schoolboy rugby is now dominated by the public schools, as it was at the start of the century. Mr Ron Tennick, secretary of the Rugby Football Schools Union, believes that most of this season's England Schools side will come from the independent sector. This is the area which is keeping standards alive," he says.

Mr Tennick claims that the few comprehensive schools who have kept playing competitive rugby have done so because the teaching staff includes leading personalities in the game. He cites the example of Durham, where there are 108 schools, only two of which have fixtures on a Saturday.

"A lot of schools teach rugby in the games lesson and some may have house matches," Mr Tennick told us. "They occasional fixtures but they are really just teaching the game as an activity. The better boys get pushed off to the local club."

He says State schools sometimes suffer from a lack of equipment and funds. "I have met some masters who tell me their allocation of funds has not changed over the last 10 years. They are teaching the game on a shoestring."

But Mr Tennick also blames apathy on the part of teachers or an occasional disinclination by masters to give up their own playing time.

Mr Tennick's views have received widespread support from schoolmasters. In the Midlands, Loughborough Grammar School, independent in all but name, has been forced to leave its traditional rugby circuit of Leicestershire, Staffordshire and Nottinghamshire because old opponents have fallen so much in standards. They have lost 10 schools from their fixture list in the past 15 years.

Mr Ed Thorpe, who was in charge of Loughborough's first team, says: "The old state grammar school fixture list, once the strongest you could get, has disappeared. The schools pyramid has become a pillar and the base of the pillar is becoming even thinner. The Rugby Football Union may think more schools are playing rugby than ever before but it doesn't necessarily mean that more boys are playing rugby and it gives no indication as to what standard they are playing."

In the West of England Mr Elwyn Price, at St Brendan's in Bristol, points out that, although boys can play rugby at colts level with local clubs, they do not get so much coaching as they would do at school. "I coach Bristol youth and we have had at least two boys who have won schools caps for England without playing rugby at school. But at school I can teach boys five days a week; at the club I only see them two nights a week."

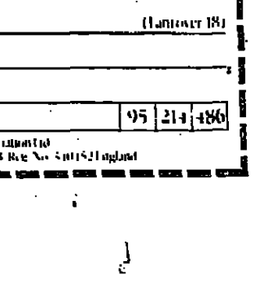
Learn to speak a new language, *Anytime! Anywhere!*

Speak French, German or Spanish with ease in 30-45 hours – *or all your money back!*

How would you like to speak another language?

Of course you would.

Haven't the time? If you've time to drive a car... or have a bath, you've time to learn a second language. How? With the Language Courses from Reader's Digest. Just pop on a cassette whenever you have some spare moments, then listen and repeat.



You have no boring textbooks to read... no complicated grammar to learn. Think how much time you waste in traffic jams.

You could be using that time to learn another language.

All it takes is just 30 to 45 hours and you'll be speaking French, German or Spanish with ease.

So don't waste any more time, fill in the coupon and send for your free cassette and brochure right away.



FREE DEMONSTRATION CASSETTE!

Send now for your demonstration cassette and start learning right away. There's absolutely no obligation!



To: R D Languages Courses TRI 1PS8L, PO Box 789, London C99 1BQ

Yes please. I would like to learn a new language with Reader's Digest Language Courses. Please send me your free brochure and free demonstration cassette. I am interested in learning

☐ French (01) ☐ German (02) ☐ Spanish (03) (Please tick)

I understand I am to send no money now and I am under no obligation whatsoever. We regret only one free cassette per household

NAME (Please print) (I am over 18)

ADDRESS

Postcode 95 214 4866

Reader's Digest

Reg Office: Reader's Digest Association Ltd, 25 Berkeley Sq, London W1X 6AB. Reg No 5017521 England

Ballot fund could be controlled by TUC

By Our Labour Correspondent

Union leaders will tomorrow be asked to seek the views of all political parties on passing state funds for union ballot to the TUC, which would then distribute the money to affiliated unions.

The approach is one of the ideas to be canvassed at a meeting of the TUC's employment policy and organization committee, in an attempt to head off another internal split about the acceptance of government funds for ballots.

The debate will be preceded by a three-way election for the important TUC posts of chairman of the committee. The candidates are Mr Ken Gill, this year's TUC chairman and recently expelled member of the Communist Party, who advocates complete opposition to the employment laws; Mr Roy Grantham, general secretary of the Association of Professional and Computer Staff, (Aprox), who is supported by right-wingers; and Mr Clive Jenkins, leader of the Association of Scientific, Technical and Managerial Staffs, (ASTMS).

Mr Grantham, who has emerged as the favourite to win the chairmanship, said last night that if he does succeed he will argue for a wide canvass of all the political parties.

Present legislation allows unions to apply to the Government for money to cover the cost of holding postal ballots for elections to their ruling bodies.

Mr Grantham, argues that the TUC should try to establish a payments system for ballots similar to that which exists to cover educational costs. The TUC last year received about £1.6 million from the Government as a contribution toward its education budget.

● The Transport and General Workers' Union Britain's biggest union, is expected to announce today that its members have voted overwhelmingly to retain its political fund (Our Labour Editor writes).

Treasury ready to unveil new pay structure for Civil Servants

By David Felton, Labour Correspondent

The government is ready to announce its proposals for a new long-term pay system for 500,000 white collar Civil Servants, which could have a much wider impact by laying a framework for other areas of the public services.

Senior Treasury officials are expected to outline the system today or tomorrow and it will contain elemtnts of comparison with pay levels of jobs in the private sector and access to arbitration.

The proposals are not expected to be sufficient to satisfy leaders of the Civil Service union, although it is thought that there will be enough that they like in the Treasury's document to guarantee formal negotiations.

Government proposals have been finalized after a briefing session at the weekend involving Mr Nigel Lawson, the Chancellor, and his senior officials. The Treasury has also been involved in confidential discussions with the unions over several months.

An agreement with them on a settled pay system would probably also be offered to the £60,000 industrial Civil servants, and the proposals have been drawn up with an eye to possible need in future for a system covering the other 3.5 million public service workers.

The Government has accepted that if it wished to pursue its manifesto commitment to outlaw strikes in essential services it would need to offer workers a long-term pay system incorporating either comparability or index-linking.

The Treasury's proposals will largely reflect the findings of the committee of inquiry into Civil Service pay under Sir John Megaw, set up after the seven-month pay dispute in 1981 which followed the Government's withdrawal from the previous pay agreement.

The principle underlying Megaw was that pay in the Civil Service should be fixed by "informed collective bargaining" but in its proposals to the unions, the Treasury will not offer a comparability system, sought by the unions, that compares job with job.

Instead it is likely to offer a study of pay movements, carried out by the Office of Manpower Economics, which would produce weighted statistics for upper and lower quartile limits and pay negotiations would be allowed within those limits.

Other factors, such as the Government's ability to recruit and retain staff and non-pay benefits including indexed linked pensions, would also be taken into account. Elements of efficiency-related pay improvements are also likely to be included in the Treasury's proposals.

But the main sticking point with the unions is expected to be the access to arbitration with the Government refusing to give the unions unilateral access to a third party; any arbitration ruling would also be subject to the wider considerations of the Government's economic strategy. There are also likely to be controls on what can be referred to arbitration.

● Shipyard workers on the Tyne voted yesterday to end a strike which has halted work on three warships for almost seven weeks. Swan Hunter Shipbuilders will be back in operation today after the acceptance of a peace formula.





The Sir Tristram, rebuilt after bombing in the Falklands, sailing into the Pool of London yesterday. Captain Robin Green (right) on the bridge.



The ship's burnt superstructure in 1982 (Photographs: John Manning).

Rebuilt Falklands ship visits Pool of London

By Rodney Cowton, Defence Correspondent

Forty months after being almost destroyed with her sister ship, the Sir Galahad, in one of the most horrifying incidents of the Falklands conflict, the rebuilt Royal Fleet Auxiliary Sir Tristram, sailed yesterday into the Pool of London.

On June 8, 1982, 50 lives were lost although only two of them on board Sir Tristram, when the ships were attacked by Argentine aircraft while lying almost undefended at anchor at Fitzroy off the south coast of the Falkland Islands.

Both ships were severely damaged and abandoned in flames. The Sir Galahad now lies at the bottom of the South Atlantic as a war grave.

Although the stern section of Sir Tristram, a logistics landing ship, was largely destroyed, the forward parts were used for a time as an accommodation unit.

Brought back to Tyneside in a heavy-lift ship, she has been lengthened by 29ft, and aluminium superstructure has been replaced by steel, strengthened to accommodate a landing pad for large Chinook helicopters.

The Tristram is again commanded by Captain Robin Green, aged 50, who also commanded her in the Falklands, and who was awarded the Distinguished Service Cross.

Remand for two over Blakelock killing

Winston Emmanuel Silcott, aged 26, a greengrocer, of the Broadwater Farm estate, Tottenham, north London, was remanded for seven days by Tottenham magistrates yesterday charged with the murder of Police Constable Keith Blakelock in the riots in the area eight days ago.

At Tottenham Juvenile court, a boy aged 14 was remanded in care in secure accommodation until Wednesday on the same charge.

Tottenham magistrates also remanded a welder, aged 18, of Broadwater Farm, and a boy aged 15, from Tottenham, accused of burgling a supermarket and sweet shop at the time of the riots and stealing food.

A trainee builder, aged 24, of Broadwater Farm, was remanded in custody until October 21 charged with maliciously causing a petrol bomb explosion with intent to endanger life.

A boy aged 13 was remanded until Wednesday in secure accommodation accused of burglary and possessing bricks as offensive weapons.

At Tottenham Juvenile court, a boy aged 14, from Broadwater Farm, charged with burglary from a supermarket on the estate, was remanded in secure accommodation until October 16.

Quick reply on Notts pit pay

By Donald Macintyre, Labour Editor

The National Coal Board is expected to make an immediate response to a five-point pay claim covering basic rates, bonuses and fringe benefits disclosed by Nottinghamshire miners' leaders yesterday.

Mr Roy Lynk, the Nottinghamshire miners' area secretary, who is to lead a negotiating team which will meet Mr Albert Wheeler, the Nottinghamshire area director, and other coal board officials today, said he hoped the claim would bring a satisfactory reply very soon.

The board this afternoon will also hold its first negotiating meeting with Mr Arthur Scargill, president of the National Union of Mineworkers, and other national miners' leaders on their claim for big pay rises. Earlier in the day, a meeting of the industry's Joint Policy Advisory Committee, will hear the board's plans for coalmining's future structure.

The Nottinghamshire miners' claim leaves the figures for pay improvements the workers are seeking unspecified, but as expected it contains a demand for a flat-rate across-the-board basic increase, enhanced incentive payments and early retirement for surface and face workers below the present minimum age of 60.

The area, which is hoping to complete negotiations with the board before the crucial ballot on the formation of a breakaway Union of Democratic Mineworkers takes place on Friday, is also asking for bonuses to be added to present holiday pay, and for an earnings protection scheme which would mean that a man would remain on the highest grade he reaches during his career.

At present, miners lose between £20 and £100 a week in bonus payments when they go on holiday and men transferred from higher paid jobs on the coalface to lower grades because of sickness or age suffer a reduced basic rate.

Meanwhile, Mr Norman Willis, TUC general secretary, added his weight to the NUM's case against the breakaway with an explicit warning that breakaway organizations are not accepted for TUC affiliation.

In an article in *The Miner*, he said, that two miners' unions in the Nottinghamshire coalfield would mean "perpetual and continuous conflict".

He added: "I appeal to miners in the Nottinghamshire area: Stick with the national union and sort out problems within the union".

● Thirty miners were bound over yesterday for two years each in the sum of £300 when they appeared at Newport Crown Court to answer charges of unlawful assembly arising from the takeover last year of the transporter bridge over the river Usk at, Newport, Gwent (the Press Association reports).

Judge Gibbon, QC, ordered that the indictment against the defendants should lie on the file. Mr Patrick Curran, for the defence, said his clients would have pleaded not guilty.

● Brenkley colliery at Wideopen, Northumberland, where 475 men work, will close in December because of "persistently adverse geological conditions", the coal board said last night.

Councils may avert rate capping

By Colin Hughes
Local Government Correspondent

The Labour leadership of Lewisham Borough Council in south London will today appeal to the Government to be taken off next year's rate-capping list, a move which could herald an important policy change among the rate-capped councils.

Sources among the 12 Labour-controlled councils to be capped next year say as many as half of them are considering applying to have their budgets redetermined by Mr Kenneth Baker, Secretary of State for the Environment, under a procedure technically known as derogation.

They include Newcastle upon Tyne, due to be rate-capped for the first time and a strong possibility for redetermination, and the three London boroughs of Hackney, Greenwich and Islington.

Although the deadline for seeking Mr Baker's reconsideration theoretically falls today, it is expected that he, like his predecessor, Mr Patrick Jenkin, will be prepared to extend the time-limit for any councils that are seriously interested.

The Labour groups in Greenwich and Islington are considering applying for redetermination at meetings tonight.

Last year even the Conservative-controlled authorities which were rate-capped refused to contemplate redetermination because it gave the Secretary of State powers to control spending in every field of the council's activities.

Last July Mr Jenkin softened the Government's line on detailed control over budgets, saying that he would not take up the powers if any council sought redetermination in next year's round of rate-capping.

Lewisham's decision yesterday comes after advice from counsel that the borough had a good case. Mr David Sullivan, Lewisham's leader, said that its expenditure level had been set at £124 million, while the council wanted to spend £140 million.

● Liverpool City Council held an emergency meeting with shop stewards yesterday in a last-ditch attempt to unite workers behind the authority's campaign against the Government over its cash difficulties (Our Liverpool Correspondent writes).

But while all restated their opposition to the Government's stance against the council, most still opposed the council's lay off plan.

● A recent Court of Appeal ruling over Bradford city and Nottinghanshire county appeals, which threatens to wreck government attempts to control local authority spending, is to be challenged in the House of Lords. Yesterday a committee of three Law Lords headed by Lord Scarman gave Mr Baker leave to appeal. The appeal is due to begin on October 28.

Onedin vessel sunk by sudden squall

From Tim Jones, Plymouth

The 19 people who died on board the British barque The Marques had no indication of the brief and savage hurricane-force squall which struck the vessel as it sailed 90 miles north of Bermuda, a public inquiry was told yesterday.

The nine survivors of the disaster, which happened as the 85-ton vessel was competing in a Tall Ships race, told rescuers that it took only two minutes for The Marques to disappear bow first under the waves.

Four Britons were among the dead. They were: Mr Peter Messer-Bennetts, of Wadebridge, Cornwall; Mr Benjamin Bryant, aged 18, of Kentish Town, north London; Miss Gillian Shaughnessy, aged 24, of Chelsea, south-west London, and Mr Ian Brims, a father of three, from Hove, East Sussex.

The ship's master, Mr Stuart Finlay, his wife and son aged 16 months also died. Several of the victims were young recruits who had paid for the adventure

Opening the inquiry, Mr John Reader, for the Department of Transport, said that the court would seek to balance the encouragement of the preservation of old vessels and sailing training for young people, with safety at sea.

Mr Reader said that when she began her voyage, in July last year, from Bermuda to Halifax, Nova Scotia, there was an awkward sea running with winds of between force 6 and 7.

Mr Dennis Skinner, an American lawyer representing the families of five victims, has claimed that the stability of the ship was adversely affected by changes to the poop deck to make her more suitable for her role in the television programme *The Onedin Line*. The allegations are denied by the China Clipper Society, the ship's operators.

The inquiry is expected to last six weeks.



Mr Robin Cecil-Wright (left) and Mr Mark Litchfield, the ship's co-owners, and (right) Mr Philip Sefton, a survivor.

Talks with Dublin 'will collapse'

The leader of the Official Ulster Unionists, Mr James Molyneaux, predicted yesterday the collapse of the Anglo-Irish talks on an agreement over Northern Ireland, which are falling well behind schedule.

He believes that the meeting between Mrs Margaret Thatcher and Dr Garret Fitzgerald planned for next month may not take place.

Speaking for himself and the Democratic Unionist leader, the Rev Ian Paisley, Mr Molyneaux claimed credit for the chance of an agreement receding. It resulted, he said, from the "educational process" they had embarked upon with Mrs Thatcher and senior British ministers; they would continue that education when they met Mrs Thatcher on October 30.

"We have illustrated in a constructive manner the serious snags in the Anglo-Irish propositions which, if implemented, would cause unbelievable chaos in 'this part of the United Kingdom', he said.

Mr Molyneaux agreed with an assertion on Sunday by the Irish Republic's Foreign Minister, Mr Peter Barry, that the talks were encountering difficulties on five main sticking points.

He listed those as Dublin's continuing territorial claims on Northern Ireland; its desire to control the Northern judiciary; the composition and reorganization of the Ulster Defence Regiment and the RUC; and the proposed establishment in Belfast of an Anglo-Irish secretariat, partly staffed with Dublin officials.

BBC to show film on IRA

A revised version of the once-banned television *Real Lives* documentary featuring an interview with Mr Martin McGuinness, the alleged former chief-of-staff of the IRA, is to be screened tomorrow evening on BBC 1.

The revisions include 19 seconds of additional footage showing an IRA bomb going off and the aftermath, and additions to two captions on Martin McGuinness and electoral support for the Sinn Fein.

Gem dealer in £1m fraud jailed

Ronald Skjoldhammer, a South African diamond dealer who fooled a group of British businessmen into paying £1,372,000 for 47 children's marbles, was jailed for seven years at the Central Criminal Court yesterday.

Skjoldhammer, aged 55, of The Avenue, Radlett, Hertfordshire, told his victims the diamonds had been left in a bank safety deposit box. When the box was opened they found it contained only glass marbles.

Drink ban lifted

Authorities at Wembley Stadium yesterday succeeded in getting an alcohol ban on tomorrow night's World Cup match against Turkey lifted at a Crown Court appeal, provided they sell no more than two pints to each supporter.

Shilton's record, page 30

Sunday shopping

The Government intends to introduce legislation removing regulations on shop opening hours early in the new session of Parliament. Mr Douglas Hurd, the Home Secretary, told TUC leaders yesterday.

800 toolmakers at Austin Rover face dismissal

By Clifford Webb

Austin Rover is expected to tell union leaders that it is closing toolmaking operations at three factories, with the loss of 800 jobs.

The toolrooms are believed to be Castle Bromwich, Birmingham, with 600 employees, Dunstable in Bedfordshire, and Llanelli, Dyfed, each with 100 workers.

In the past five years Austin Rover has undertaken the most concentrated new model programme attempted by a British car maker, beginning with the Metro, and followed by the Maestro, Montego, and small Rover. It passed its peak earlier this year when tooling was completed for the new Rover 600.

A fourth factory, at Radford, Coventry, is also earmarked for closure but all 260 workers there will be offered other employment.

● Five thousand people queued yesterday for 350 new jobs paying £150 a week at the Goodyear tyre factory in Wolverhampton, West Midlands.

Shah paper on target for launch

Mr Eddy Shah, the publisher, said yesterday that plans for the launch of his national newspaper in March were on target.

The newspaper, likely to be titled *Today*, would be a rival to breakfast television. It would be prepared in London and, initially, 1.5 million copies would be printed there and in Manchester and Birmingham, he told an annual conference of the Institute of Journalists in Bournemouth. He is a member of the institute.

Mr Shah said that he aimed to print editions as late as 8am and 9am with colour pictures of overnight news, and later to make it a 24-hour paper.

"If something happens at 3am, our big city editions are going to have the news, in colour, and compete with breakfast TV, he said.

Mr Shah showed dummy pages of a full colour tabloid with the title *Today*, which was one of three possible titles and his favourite. It would be aimed at the *Daily Mail* and *Daily Express* market but also "the bottom end of the *Daily Telegraph* and the upper end of *The Mirror* readership.

Razzmatazz warning by Owen

By Philip Webster
Political Reporter

Dr David Owen yesterday warned the Social Democrat-Liberal Alliance against embarking on a two-year general election campaign and relying on "electoral razzmatazz" to give it support.

Dr Owen told the SDP national committee in London that the Alliance must resist the considerable temptation to go in for gimmicks and stunts.

"We must not in 1986 see everything in general election terms. We must not gauge every policy or statement against the yardstick of how many votes it will bring. We must not foster a general election atmosphere for the next year," he said.

The SDP should concentrate in the constituencies in building up organization, membership and the level of its committed support.

"We should present ourselves as the alternative government, acting at all times on the merits of the issues as they come up and proposing constructive solutions to current problems. "That way we will build respect and a reservoir of support."

Date set for Queen's visit to China

By Alan Hamilton

The Queen is to make a state visit to China from October 12 to 18 next year, becoming the first British reigning monarch to visit the country, Buckingham Palace confirmed yesterday.

China's veteran leader, Mr Deng Xiaoping, aged 81, issued the invitation last December while Mrs Margaret Thatcher was in Peking to sign the Anglo-Chinese agreement on the future of Hong Kong, and its acceptance was confirmed to Mr Zhao Ziyang, the Chinese Prime Minister, during his visit to London in June.

It has taken many months to arrange details of the visit, and only now have dates been agreed.

There is still no agreement on what the Queen's itinerary should be, although it is likely that besides Peking and Shanghai, she will visit the ancient Chinese capital of Xian to see the buried 2,500-year-old terracotta army, one of the great archaeological discoveries of the century, parts of which are on display in Edinburgh.

After their visit to the Chinese mainland the Queen and the Duke of Edinburgh will board the royal yacht Britannia, probably in Shinghai, and cruise to Hong Kong for a three-day visit there from October 21 to 23.

Mr Deng, who said during the Hong Kong talks that he dearly wanted to welcome the Queen to his country, has in fact been extending feelers for a royal visit to China since 1978, but uncertainty over the future of Hong Kong ruled it out

For the Chinese, the visit will set an impeccable seal of approval on the Hong Kong agreement; the fact that Peking has beaten Moscow into welcoming one of the world's most respected and sought-after public figures will also give them quiet satisfaction.

The British hope that the visit will help to stimulate Anglo-Chinese trade which, in spite of the enormous potential size of the Chinese market and the country's new and more liberal economic order, remains lamentably small.

During her reign the Queen has made only one state visit to a Communist country: Yugoslavia. The Duke of Edinburgh, who travels widely on behalf of the International Equestrian Federation, has visited the Soviet Union, Hungary, Bulgaria, Poland and Yugoslavia.

The Corbles

An area of Windsor originally inhabited by tailors and cutters. See *Venerated Corbo* "THE ENGLISH CHRONICLE' 1420: "I am never lost in Windsor for I can follow the noissome smell of meat in The Shambles or the pleasing noise of scissors in The Corbles." It is certain that the ancestors of **John Corby** came from this area. See *a letter to a London Gentleman, Phillip Brummell, 1666* "You complain of your Great Fire. God's blood, we are grateful of ours, for the slum *(the district had fallen into disrepair and disrepute)* of Corbles is now destroyed. I am pleased Oliver Corby and his family are saved, for we expect of them great things, as we do of yours." The writer was undoubtedly correct, for **John Corby**, a descendant of the said Oliver, later created the **Corby trouser press**, an aid as invaluable to a gentleman's appearance, as was Beau Brummell's advice.

(SEE ALSO 'CORBY' GARDINE AND CORBET, LEMON).





AN EXTRACT FROM A RECENTLY DISCOVERED ENCYCLOPAEDIA OF ETIQUETTE. ISSUED IN THE PUBLIC INTEREST BY CORBY OF WINDSOR.

Corby Trouser Presses are available from Electrical and Menswear Shops and the Electrical Clothes Care or Menswear departments of all good stores.

Please send me your information pack on Corby trouser presses.

Name

Address

Postcode

CORBY of WINDSOR
John Corby, Limited, FREEPOST
Windsor, Berkshire SL4 2BP. NO STAMP NEEDED
Telephone: Windsor 60404 TI

IMAGINE YOUR FACE WITHOUT LINES AND WRINKLES.



At the Harley Medical Group, we have a range of treatments for the ageing face.

For example, a treatment which eliminates lines and wrinkles without surgery . . . collagen implants to smooth out the skin, instantly . . . liposuction to remove spot fat from the face and neck, or, if required, a conventional facelift.

Our fully qualified staff would be pleased to advise you on the appropriate treatment for you at any time, entirely without obligation.

To arrange for an appointment, please telephone 01-631 5494.

THE HARLEY MEDICAL GROUP
6 HARLEY STREET, LONDON W1N 1AA
TELEPHONE: 01-631 5494

Our comprehensive range of treatments also includes body reshaping, nose and ear reshaping, upper and lower eyelid surgery and breast augmentation, reduction and reshaping
Registered with the District Health Authority

Disputed confessions at heart of Cyprus secrets trial, judge says

By Stewart Tendler, Crime Reporter

The jury trying seven servicemen in Britain's longest espionage trial were yesterday told they must decide whether confessions made by the defendants were genuine or merely the product of their interrogation.

On the 107th day of a case which began last June Mr Justice Stocker told a jury at the Central Criminal Court in London that the confessions were at the heart of a case revolving round homosexuality, blackmail and the secrets of a signals unit on Cyprus.

The seven defendants have denied charges under the Official Secrets Act covering a period between 1982 and 1984. The indictment lists 28 offences.

Since June the trial has been held almost entirely in camera. Yesterday the judge began summing-up in open court before going back into camera for the rest of this week.

The defendants, five airmen and two soldiers, are: Senior Aircraftman Geoffrey Jones, aged 20; SAC Adam Lightowler, aged 22; SAC Christopher Payne, aged 26; SAC Wayne Krichn, aged 22; SAC Gwynfor Owen, aged 22; Signalman Martin Tuffy, aged 23; and Lance-Corporal Anthony Glass, aged 32. All were working with the 9th Signals Regiment in Cyprus at the time of the alleged offences.

The judge told the jury that all the defendants except Payne had given evidence. They all denied confessions and admissions made to the police last year. The confessions had included allegations involving the other defendants but they could not be held against those defendants unless there was corroborative evidence.

To convict the seven the jury had to be sure the men had collected and communicated information, the judge said. That was the only issue in dispute.

The judge reminded the jury that the case concerned a signals unit including civilians and servicemen, handling material of top classification. Each of the accused was alleged to "have betrayed his country and caused incalculable damage", the judge said.

"Each of the accused is said to have taken part in sexual orgies of a homosexual nature and thus laid themselves open to blackmail", he said. Yet all had had preiously good characters. Witnesses said they knew of no homosexuality and a number of the men were due to be promoted.

The case had first come to light through SAC Jones, who had been investigated over a breach of regulations. He had revealed to senior officers that he had told his girl friend, Josie, a Filipino night club singer, matters about his work. His room was searched and "a considerable number of pairs of ladies' tights, some new, some soiled and shredded" were found.

There were photographs of him wearing the tights and he freely admitted his fetish. There were also photographs of what was described as a drunken horseplay known as "moonies".

It was said other defendants joined the sexual antics in his room or in Payne's home. That was denied by the defendants.

The judge said that Jones made a number of statements in which he spoke of being blackmailed by an Arab called "John" after being involved in homosexual acts. Another figure called Alex, who claimed to be a KGB officer, had also become involved in putting pressure, with John and Jones, on other defendants.

Evidence had been produced showing that John had gone to Cyprus late in 1983 and left in 1984. Yet Jones had claimed their involvement was earlier than John's known presence on the island. Jones had, however, said the man had several passports.

The judge said defendants had made "specific and categorical confessions of each count in the indictment as well as other breaches of official secrets". But the defence was that the confessions were no more than words put into the mouths of the defendants as a result of their treatment.

The Crown said it was not credible for adult servicemen to be forced and adduced into making confessions, certainly not all seven. The defence spoke of "rolling admissions", where words were put into the mouths of one defendant and then quoted to others who were forced to agree.

But the judge said the touchstone might be the fact that two or more defendants gave the same detail of matters which could not have been in the knowledge of the interviewing officers.

The case continues today.

Two died from Aids after blood transfusions

By Our Social Services Correspondent

Two men, both aged 69, have died from Aids, the immune deficiency disease, after receiving blood transfusions contaminated with the virus.

The deaths were disclosed yesterday by the Department of Health and Social Security on the day screening for all blood donations was introduced at a cost of about £2 million a year.

The deaths bring to three the number resulting from blood transfusions in Britain, although the earlier death, and a case of Aids from blood transfusion in another British patient, resulted from transfusions received abroad.

The department said the donors of the blood that resulted in the deaths announced yesterday have been traced, but work is still under way to trace anyone else who may have received contaminated blood from the same donors. The donations took place "several years ago", an official said.

Some haemophiliacs have been exposed to the Aids virus from contaminated blood, but only a few people are known to have been exposed to the virus from whole blood transfusions in Britain after donations by a man with Aids in 1982 and 1983.

The department said other cases of Aids from blood transfusions had to be expected, although "they will be a very rare event". They would result chiefly from transfusions that had already taken place before the introduction yesterday of the screening of blood for all the two million donations made annually.

Mr Barney Hayhoe, Minister for Health, emphasized yesterday that, in spite of the introduction of screening for all donations, it was still vital that people in the high risk groups for Aids should continue not to give blood.

There is a period of a few weeks after infection before antibodies to the virus which causes Aids form, and it is those antibodies that are picked up by the screening tests.

The minister linked his appeal for high risk groups to continue not to donate blood with one to other donors to continue doing so.



Mrs Thatcher tries to retrieve her glove from Ultra.

Thatcher's obedience test

Mrs Thatcher lost a glove to a playful police Alsatian as she waited at Heathrow Airport yesterday to receive Mr Rajiv Gandhi, Prime Minister of India.

She bent over to stroke Ultra, on security duty with its handler, Police Constable Bob Bourne, and dangled her white leather gloves too close to the dog. He promptly took hold of a glove, and in spite of a sharp reproof from the Prime Minister, "I'm sorry you can't have that", refused to drop it.

He let go only on a command from his handler, but left a large wet patch on the leather. Mrs Thatcher was wearing the gloves as she shook hands with Mr Gandhi and his wife Sonia.

PC Bourne said: "He wouldn't have bit Mrs Thatcher. He's a very even-tempered dog and very good with people".

Safety code urged for protection of children in care

By Nicholas Timmins, Social Services Correspondent

Home Office proposals for the protection of children in care from sexual or physical abuse do not go far enough, the Association of County Councils said yesterday.

The Home Office is proposing to allow local authorities to ask the police about previous convictions for serious offences of people involved in child care, before they are employed or taken on as volunteers.

The proposals would still leave children, the elderly and the handicapped at risk, the association said. They did not extend to voluntary organizations working with children, ignored other vulnerable people, such as the confused elderly or mentally handicapped who could be physically or financially abused, and they relied on voluntary arrangements rather than a statutory code.

The association has collected more than 30 examples of sexual abuse, violence and theft and dishonesty affecting children and the elderly by people with previous convictions for similar offences. So many involved sexual abuse of children which existing voluntary guidelines should have prevented, that it seemed clear voluntary arrangements would not work, the association said.

The cases collected were "probably just the tip of the iceberg", a spokesman said yesterday. They included a man with convictions for sexual offences against children being employed in a local authority hostel and abusing children again, a teacher dismissed for sexual malpractices moving to a private school, a driver convicted of acts of gross indecency with mentally handicapped children, after which earlier convictions for similar offences were discovered, and people with convictions for sexual offences volunteering to work with children.

Mother 'bit and beat her two children'

A mother, aged 21, beat, bit and burnt her children, then aged one and two, and when a man came to live with her he also beat them, swore at them and banged their heads together, Bristol Crown Court was told yesterday.

The couple were arrested after the man slapped one of the children hard enough for two visitors to report the incident to the police.

Mr John Williams, QC, for the prosecution, said that Gail Clemmett, of Tregarth Court, Gibbonsdown estate, Barry, South Glamorgan, ill treated her children Nicholas and Bethan, in the summer of 1983.

Miss Clemmett denies cruelty to both children between April 30, 1983, and January 1, 1984, and Miss Clemmett and James Lane, aged 31, deny cruelty to both children between December 31, 1983, and April 26, 1984.

Mr Williams said that a former boy friend saw marks and bruising on the children. "On one occasion he witnessed tiny little marks on the upper arms consistent with a lighted cigarette being held close to the skin or being quickly put out on the skin.

"On occasions he had to intervene to afford a measure of protection to them," he said. Eventually at the end of 1983 Miss Clemmett threw him physically out of the house. In early 1984, Mr Lane, who was unemployed, moved in.

Mr Williams said that Mr Lane was seen repeatedly pushing the children. "He picked Nicholas up and threw him on the bed and he would bang their heads together", he said. "He used quite foul language to the children which, perhaps, is as good as any indication of his feelings towards them".

The case continues today.

● Paul Tasker, aged 21, of Tower Hill, Kirkby, Merseyside, was jailed for four years at Liverpool Crown Court yesterday for breaking both legs and arms of his baby son. The court was told that doctors believed the injuries had been caused by twisting the legs and direct blows to the arms.

Bouncers' 'trail of violence'

A company of bouncers used its muscle to cover up its criminal activities, St Albans Crown Court was told yesterday.

Its campaign of violence and intimidation also led to the brake pipe being cut on a rival's car, the jury was told.

The trail of violence was described by Mr Robert Marshall Andrews at the start of a trial of five men. Between them they deny nearly 40 charges of violence, robbery and fraud. The trial is expected to last two months.

Mr Marshall Andrews said the company of bouncers named Taurus, operated in Watford, Hertfordshire.

He said the targets for violence were anyone who gave information to the police about the criminal activities and anyone who appeared to be in competition with Taurus.

Before the court are Alexander Barber, aged 27, of West Field Road, Harpenden; Michael Bowditch, aged 37, of Cotswold Avenue, Bushey; John Savage, aged 31, of Western Avenue, Watford; Stephen Delaney, aged 32, of Clarke Way, Garston; and Douglas Young, aged 33, of Shaftesbury Road, Luton.

The hearing continues today.

Five teacher unions join in graffiti strike

From Peter Davenport, Manchester

Teachers at schools and sixth-form colleges in Manchester are to stage a half-day strike next week in the latest stage of the widening obscene graffiti controversy.

About 4,500 teachers, including headmasters, will take part in the action on Monday which will close 350 schools and colleges affecting more than 73,000 pupils.

The joint action by five unions is unprecedented and if it fails to secure a satisfactory settlement of the dispute there will be further industrial action, although spokesmen would not comment yesterday on the possibility of an all-out indefinite strike.

Mr Brian Tetlow, for the 250-member Manchester branch of the National Association of Head Teachers, said the action showed the anger felt in the city because of the graffiti affair.

The dispute began when staff at Poundswick High School, Wythenshawe, refused to teach five pupils who had been expelled for their part in the writing of graffiti referring to teachers.

A sub-committee of the city council's education committee overturned the decision of the headmaster and governors and ordered that the boys should be allowed back into classes.

Staff who refused to teach them were sent home and others walked out in support of their colleagues.

The unions were particularly angry at suggestions from councillors after a meeting last week that one compromise might be for the five boys to be taught at Poundswick by teachers not named in the graffiti.

Yesterday they remained adamant that the boys should not be allowed back into the schol and both sides appear as far apart as at the beginning of the dispute.

● Mr Honeyford, headmaster at the centre of an ethnic education debate, may be forced today to vote to save his job (our Bradford Correspondent writes).

Indications last night were that the votes of the 10 governors at the Drummond Middle School may be equally split on an issue that could clear the way for his removal.

Today up to 16,000 Muslim children are being urged to stay away from school and Asian parents to strike in a day of action called for by the Parents' Action Committee.



The mid-range Mercedes-Benz 200, which will make its debut at the Motorfair on Thursday.

'Handbrake' on Mercedes is a foot pedal

By Clifford Webb, Motoring Correspondent

A new, middle-range 200 to 300 Mercedes saloon makes its British debut at London's Motorfair, which opens at Earls Court on Thursday. A larger version of the successful Mercedes 190, it has the same distinctive body styling with high, rounded boot and much smoother overall lines.

It goes on sale immediately with a choice of four petrol engines, ranging from the familiar two-litre, four-cylinder to a new three-litre six cylinder and two diesels, a five-cylinder 2.5 litre and a six-cylinder 3.0 litre.

A development which will not find favour with British drivers, however, is the "hand brake", which is applied by pressing a foot pedal under the dashboard. Hand-brake starts on hills require an entirely new technique.

Mercedes-Benz (UK) has used the change to introduce a 15 per cent price increase, much more than the trade expected. The cheapest, the 200 two-litre, costs £12,500, an increase of £1,650, while the top-of-the-range 300E is £17,840, an increase of £2,355.

I drove the new 230E (£13,665) more than 1,300 miles to the Frankfurt Motor Show and back recently, and found that the new multi-link suspension pioneered on the 190, together with a longer wheel base, sets new standards for big car handling

Balearics cut prices of holidays

By Derek Harris

The Balearic islands expect to attract 20 per cent more British tourists next year as an increasing number of British tour operators reduce prices of Spanish package holidays by 7 to 8 per cent.

The forecast was made in London yesterday by Señor Tony Munar Cardell, director general of the Balearics Tourism Council. He said that hoteliers and apartment owners in Majorca, Minorca and Ibiza in common with the rest of the Spanish tourist trade "got it wrong" in pushing up prices.

Prices of hotel rooms in the Balearics went up between 15 and 17 per cent for the past season and currency factors added a further burden so that some British tour operators put up Spanish holiday prices by up to a fifth.

The result has been that British tourists to the islands, which reached a record 2.3 million last year, are likely to be down to about 1.9 million

Hotel prices for next summer are up by an average 5 per cent but a cheaper peseta against sterling is more than wiping out that effect.

Guide to avoiding drinking in rounds

By Peter Evans, Home Affairs Correspondent

Drivers convicted of alcohol offences have been taught how to avoid drinking in rounds which are condemned by an expert as an important cause of crime.

Drinking in rounds is a great contribution to drunken driving and other alcohol-related offences, according to Mr John Cook, a senior probation officer, who runs a pilot course in Hampshire to train drink-driving offenders how to keep out of trouble.

As a result of its success there are moves to start similar schools as an alternative to court sentences.

Mr Cook says that part of the course is devoted to opting out of rounds.

The problem is wider than drunken driving. According to the Magistrates' Association, up to three fifths of people who appear before courts for sexual offences and spontaneous acts of violence says they had drunk alcohol excessively.

In role-playing sessions drivers learn how to opt out of rounds. One device is to arrive later than at the usual time, then have half a pint if others are drinking pints.

● David Webster, a secret drinker, fooled everyone when he was made manager of an industrial alcoholism unit, Glasgow Sheriff Court was told yesterday (the Press Association reports). For two years he hid his drink problem and steadily used the unit's money, embezzling £6,000.

Webster, of Falkirk, pleaded guilty to embezzling the £6,000 while manager of the Industrial Alcoholism Unit in Glasgow; sentence was deferred for reports.



THE 7 DAYS NOTICE ACCOUNT FROM BRITANNIA

IF YOU CAN FIND A BETTER DEAL TELL US.

Britannia Building Society's 7 Days Notice Account has had a few changes recently. Changes for the better.

First, the minimum investment level is down to £250. And the instant access level, which was £1,000, has also been reduced. To £500.

Keep a minimum of only £500 in your account and you can have instant access at any time to the remaining balance.

(For balances up to £500, you need give us only 7 days' written notice of withdrawals.)

And, whilst our interest rate is still one of the highest of any 7 day plan (at 9.05%), we've changed the way it's paid to you.

If you invest £1,000 or more, you can choose for it to be paid every six months as normal, allowing it to compound to 9.25% net. Or, if you prefer, you can take it as a very handy monthly income.

All in all, it's an excellent opportunity to make the most of your savings, with benefits you would normally find only on a long term investment.

In fact, we are confident you won't find a better home for short-term savings with any other national building society.

9·05% NET	12·93%* GROSS EQUIVALENT
COMPOUNDED ANNUAL RATE†	
9·25% NET	13·21%* GROSS EQUIVALENT

Rates may vary. *Gross equivalent assuming tax paid at 30% basic rate. †Assumes interest added to the account each half year.

For full information on our 7 Days Notice Account, visit your nearest Britannia branch or agency, or fill in the coupon.

Tick boxes as appropriate
☐ Please send me full details of your range of investment plans
☐ I/We enclose cheque No. ..... value of ..... to open a Britannia 7 Days Notice Account. Minimum investment £250. Maximum £250,000.
I would like my interest paid as follows:–
Monthly (Minimum investment £1,000) ☐ into my existing Britannia Ordinary Share Account No. .....
☐ into a Britannia Ordinary Share Account which you will open on my/our behalf.
Half yearly ☐ added to the account ☐ into my/our existing Britannia Account No .....
☐ into a Britannia Ordinary Share Account which you will open on my/our behalf.
If you require payment by cheque (half yearly interest only), or direct to a bank account, please give details in writing.
Full Name(s) Mr/Mrs/Miss .....
Address .....
Tel: .....
Signature(s) .....
Date .....

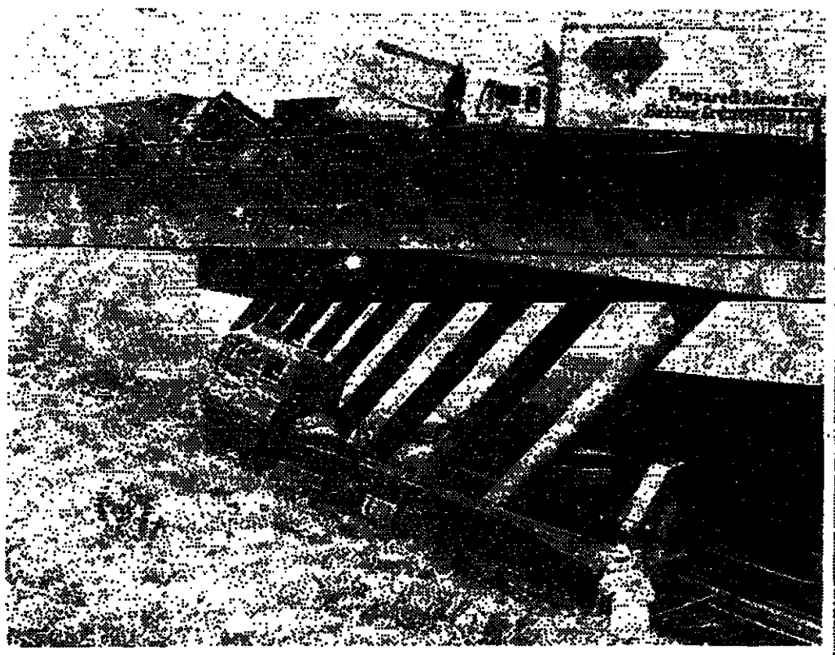
Post to: Britannia Building Society, FREEPOST, Newton House, Leek, Staffs. ST13 5ND. If enclosing a cheque, you may wish to use first-class post, to the address below.

Britannia Building Society 7/15/10

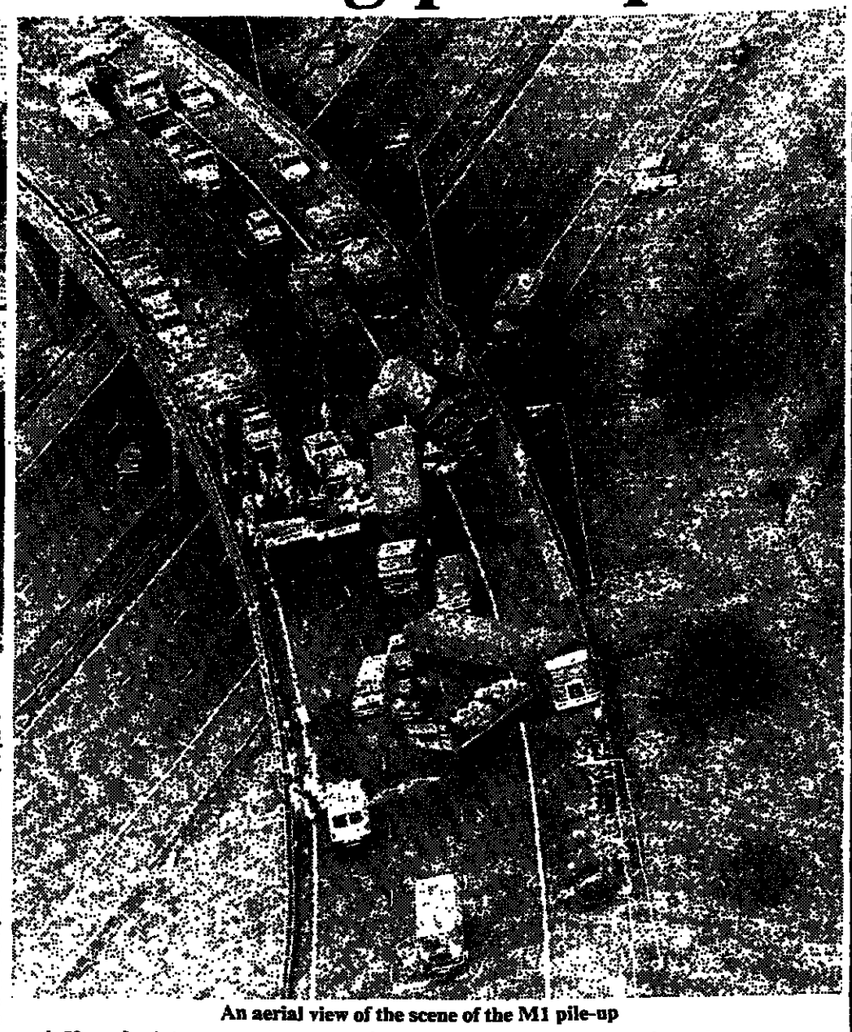
DON'T INVEST A PENNY UNTIL YOU'VE CHECKED WITH US

BRITANNIA BUILDING SOCIETY, NEWTON HOUSE, LEEK, STAFFS. ST13 5RG. TEL: 0538 385131. ESTABLISHED 1856. A MEMBER OF THE BUILDING SOCIETIES ASSOCIATION. FOR BRANCHES AND AGENTS SEE YOUR LOCAL DIRECTORIES. AUTHORISED FOR INVESTMENTS BY TRUSTEES. ASSETS NOW EXCEED £3,200 MILLION.

120 vehicles crash in M1 fog pile-up



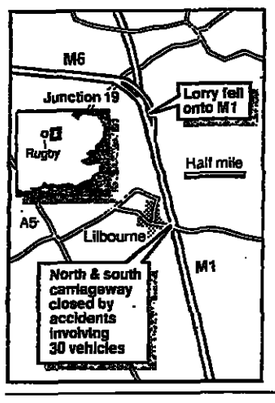
The lorry which crashed off the M6 on to the M1



An aerial view of the scene of the M1 pile-up

By Craig Seton

"Motorway madness" was blamed by the police yesterday for a series of pileups in dense fog which involved 120 vehicles, left 20 people injured – one critically – and closed the M1 in parts of Northamptonshire and Leicestershire for more than four hours.



Visibility was said to have been down to 50 yards when five cars and a tanker carrying caustic soda were in collision and burst into flames on the southbound carriageway of the motorway between junction 18 and 19, near Rugby. Five vehicles following them also crashed. Within minutes, 20 vehicles on the opposite carriageway collided as drivers attempted to see what was happening.

As huge queues built up, eventually stretching for 20 miles on the southbound carriageway, another 90 vehicles were involved in "shunts". Meanwhile a lorry which had been in collision with a car on the M6, crashed through the safety barrier of a bridge carrying the motorway over the M1, plunged down the embankment and crashed on to the hard shoulder of the M1's southbound carriageway. The car driver was seriously hurt.

A spokesman for the Northamptonshire police said: "The accidents were the sort of usual motorway madness: unless drivers keep their speeds down, appropriate to the prevailing conditions, then we are in for a bleak and bloody winter."

Conditions after the crash were described as chaotic: thick smoke mingled with the dense fog as people climbed out of burning vehicles to seek the safety of the hard shoulder embankment. Traffic jams built up on scores of roads leading to the motorway, and rescue services had difficulty getting through to free the injured and take them to hospital.

Mr John Coffey, aged 34, a sales representative from Solihull, west Midlands, who was heading south on the M1 to London said his car had been caught in the first accident, when visibility in the thick fog suddenly shrank to between 40 and 50 yards. "It was absolutely terrifying", he said. "I could see cars on the other carriageway screeching to a halt and piling into each other as their drivers tried to see what was going on on our side."

A spokesman for Northamptonshire police said the speed restrictions on the motorway were not in force.

The 19 people injured in the first accidents were taken to Rugby hospital where the condition of one, Mr Stephen Barnes, aged 37, of Broadstairs, Kent, was described as critical.

● West Mercia police reported a number of accidents in fog on the M5 in Hereford and Worcester, where extensive road works are in progress.

In the worst, Mr Leslie Griffiths, aged 48, a lorry driver, was critically ill after he had to be cut from his wrecked cab

● A lorry crash on the Severn Bridge caused chaos on the westbound carriageway of the M4 yesterday with rush-hour traffic tailing back four miles

CAP 'a blot on Europe's political landscape'

By John Young, Agriculture Correspondent

The EEC common agricultural policy was a blot on Europe's economic, social and political landscape, Mr Michael Montague, chairman of the National Consumer Council, said last night.

In a forthright speech to a meeting of the Royal Overseas League in London, Mr Montague condemned the CAP as bad for consumers, bad for taxpayers, bad for farmers, bad for industry, bad for Europe's relations with the rest of the world and even bad for Europe.

This year the butter "mountain" had exceeded a million tonnes, equivalent to 4 billion packs. Stocks of skimmed milk powder were more than 500,000 tonnes, most of which would be fed, with subsidies, back to cows to produce more surplus milk.

The beef mountain was now 750,000 tonnes, enough to make 16 billion beefburgers. In spite of the relatively bad harvest this year, about 10 million extra tonnes of grain would go into storage to join last year's 22 million tonne surplus.

At the same time, there would be a shortage of bread-making wheat, requiring more imports from outside the EEC.

Last year, more than 5,000 unsold oranges, 5,000 lemons and 40 cauliflowers were destroyed every minute, he said.

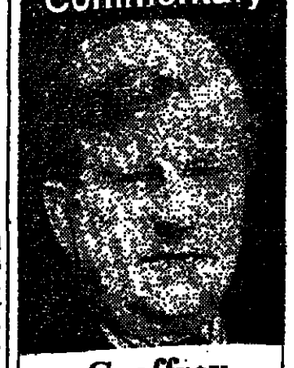
One of the few foods in which the EEC was not self-sufficient was lamb. But quotas and tariffs imposed by the Community, particularly against New Zealand, made shop prices higher than they need be.

The cost of supporting Europe's farmers, who were 7.6 per cent of its population, was estimated to add more than £7 a week to an average family's food bill, as well as the added burden on them as taxpayers.

Mr Montague suggested that, as well as a sustained freeze on support prices until they came broadly into line with world prices, quotas, levies and measures to limit production should also be scrapped and restrictions on food imports drastically reduced. Where farmers needed special support, it should be through direct regional and social measures.

● Mr Gordon Brown, president of the Central Association of Agricultural Valuers, told his association's seventy-fifth anniversary lunch in London today that social funds should be used to support families farming in less favoured areas.

Commentary



Geoffrey Smith

As Mrs Thatcher paused for a moment between Blackpool and the Bahamas, is she wondering who will rid her of her turbulent minister? It might be supposed so after Mr Peter Walker's speech to the Tory Reform Group last week.

He made plain his continued dissatisfaction with some of the main elements of government policy. In return, Mr Nigel Lawson has dropped an equally broad hint that Mr Walker ought to be considering his position as a Cabinet minister.

Mr Walker has no intention of resigning now, but there are suggestions that he might do so later if there were no relaxation in the Government's attitude. None the less, I should be surprised if he were either to decide to go or to be pushed at any time in the present Parliament. For rather different reasons, it suits both his purposes and Mrs Thatcher's for him to stay, even as a somewhat disaffected member.

He must know that if he remains in the Government he stands a better chance not only of influencing policy now, but also of succeeding to the leadership when the time comes. An outright rebel would be unlikely to take over if Mrs Thatcher won the next election.

If she lost, then a minister who had resigned might be blamed for the defeat. That would not go down well in a party which attaches such importance to public loyalty.

RC leaders attacked by Gillick

Mrs Victoria Gillick last night criticized Roman Catholic Church leaders for failing to give her better support in her campaign against the prescribing of contraceptives to girls under 16 without parental consent.

Mrs Gillick, who is a Roman Catholic with 10 children, was speaking at Sidcup, Kent, at a preparatory meeting for a synod of bishops to be held in Rome in 1987 to discuss the role of the laity in the Church.

"I have been barred from consultation with church leaders," she said, "ignored by church officials, in my attempts to bring the matter to court."

Individual bishops had been stopped in effect from making statements to the public on their own initiative and "a close-knit caucus of influential members of Westminster [diocese] and elsewhere" had been allowed to dictate Catholic attitudes and responses on moral issues of grave public concern.

In contrast, she said, the Catholic laity, many priests and innumerable members of other Christian denominations and non-Christians had given her tireless support in her campaign.

The Law Lords' decision on the Department of Health's appeal against the "Gillick judgement", banning the secret prescribing of contraceptives to under-age girls is to be given on Thursday.

Prisoner flees

Peter Hicks, aged 25, of Kings Norton, Birmingham, has absconded from Sudbury open prison in Derbyshire the day after he was sentenced to two years' imprisonment for criminal damage and burglary.

Dealers' proposals

Power sought to suppress auction rings

By Geraldine Norman, Sale Room Correspondent

Illegal auction rings should be brought under control by the creation of a standing committee representing all sections of the art trade with power to appoint an investigative tribunal, according to the British Antique Dealers' Association (BADA). "Legislative support would be required to enable this tribunal to act effectively", the association says. "It would need the usual powers to compel persons to appear before it, to take evidence on oath, to appoint an investigating accountant to inspect the books of dealers and auctioneers and to impose penalties."

The idea has been put forward in response to the Department of Trade and Industry's inquiry into the prevalence of rings and the means to control them.

The association agrees that "rings are commonplace among non-members of the association and that there are occasions also when some suspicion falls upon one or more BADA members", but points to the difficulty of establishing proof.

There is a "natural reluctance" among BADA councillors "to expel members on any thing less than actual proof of participation", it says.

An agreement between dealers not to bid against each other at auction, with a view to buying cheaply and sharing the profit, is known as an auction ring. It is illegal under the Auctions (Bidding Agreements) Acts, 1927 and 1969, but there have been only two, minor, successful prosecutions in more than 50 years.

The Department of Trade and Industry is investigating whether and how the law should be amended. Its letter of inquiry, which has gone to many organizations and individual dealers, raises the possibility of a self-regulatory body being established by auctioneers and dealers.

The association's idea takes the form of a response to that suggestion, but it emphasizes that the present level of suspicion between auctioneers and dealers, sometimes described as a "cold war", makes cooperation impossible. Legislation would be necessary to prevent auction malpractices before the two sides could work together.

It suggests that the buyers' premium charge should be made illegal and that the exemption of auction sales from the Unfair Contract Terms Act and consumer credit legislation should be discontinued. It also suggests that some professional qualification should be required of auctioneers to ensure that they have sufficient knowledge to protect the seller's interest properly.

Buyers' premium is singled out for virulent attack as a "device which, on the one hand, offers a false incentive to sellers to sell by auction and, on the other hand, penalizes buyers without justification".

The association equates the premium with the ring: "It is a running sore, the continuing existence of which is, we believe, a positive disincentive to dealers generally to cooperate in putting an end to their own malpractice".

Given legislation to control auctioneers, the association believes that present ring legislation could be made to function properly.

Backing for advertising on BBC

By Sheila Beardall

The case for advertising on the BBC has been strongly advocated in a last-minute submission to the Peacock committee.

The arguments by the Mars Group, which spent £30 million a year on advertising, is in contrast with most of the 474 submissions which have been overwhelmingly against the idea.

In its submission, given to *The Times*, the group argues that advertising would benefit everyone and guarantee enough money for the BBC to continue to produce high quality programmes. Without it, BBC viewers could be left with "a continuous diet of soap operas" and other mass-appeal programmes.

The group's argument for advertising was the prospect of bringing down rates. It said that in the past 10 years prices had gone up by 160 per cent while television advertising costs had risen by 333 per cent.

"By accepting advertising and maintaining the best of its traditional standards the BBC can achieve financial independence and the means to increase its services without jeopardizing quality", it said.

The group did not expect BBC and independent television to be funded immediately from advertising. But in time the licence fee could be reduced or eventually disappear. If the BBC took advertising then some of the licence revenue should be given to independent television.

The group included details of its Mars bar television campaign to show that it took time during different programmes, although the favourite slots were during *Coronation Street*

New warning signals for level crossings

By Michael Baily, Transport Editor

Safety measures to protect pedestrians at level crossings are to be introduced by British Rail after an independent inquiry by Mrs Sally Oppenheim, MP.

New visual warnings, like the familiar "red man" at road junctions and audible warnings are to be installed as crossings are modernized from today.

The audible note will double in urgency when a second train is following the first.

Announcing the measures yesterday, Mr David Mitchell, Under-Secretary of State, Transport, said six people, all pedestrians, were killed at level crossings last year.

● A railway signalman, David Horne, went to work after drinking five or six bottles of strong lager, Torbay magistrates were told yesterday.

Police officers saw him staggering up the road at midnight and when he entered the signal box for his shift they followed him and called the British Rail police, who arrested him.

Horne, aged 40, of Redburn Road, Paignton, Devon, pleaded guilty to reporting for duty under the influence of intoxicating liquor.

Dr David Wheeleker, for the defence, said that Horne, who has four children and who had worked for British Rail for 13 years had lost his job, his pension rights and free travel. That had been his first evening off for four weeks.

Blame for close defeat in 1964

Iain Macleod and Mr Enoch Powell received much criticism for their refusal to serve under Sir Alec Douglas-Home in 1963. Many Conservatives blamed them for the party's narrow defeat in the 1964 election. So when Sir Alec resigned the following year Macleod did not think it worth standing for the leadership and Mr Powell received only 15 votes.

Mr Walker may not be doing his prospects much good now by reiterating his complaints in public. He did not say anything of substance last week that he had not said before, but the repetition has its effect.

He certainly has a following among Conservative backbenchers, who alone will vote for the next leader. But I am hearing it said more often even by centre and centre-left Tories, whose support he would need, that the choice of Mr Walker might divide the party too much.

Yet he remains a formidable figure whom Mrs Thatcher must prefer to keep in the Cabinet. It is unlikely that Mr Lawson was speaking for her with his sharp rejoinder. Probably it was an expression of personal irritation. Mr Walker is not one of Mr Lawson's closest colleagues, but then that can be said of quite a few of Mr Lawson's colleagues.

More dangerous outside Cabinet

Mrs Thatcher is known to respect Mr Walker's capability as a minister. But the critical point must surely be that he would be much more dangerous to her outside the Cabinet than in.

It is not always appreciated how much more difficult it would be for the Conservatives to get rid of a sitting Prime Minister now that the party has a formal system for the election and re-election of its leader. If the party elders were to murmur in Mrs Thatcher's ear that it really was time for her to go, she could fairly retort that if anyone wished to stand against her he could do so.

But it would be an enormous personal risk for a minister to do so. He could hardly challenge his Prime Minister and remain in the Cabinet. So an unsuccessful attempt would mean loss of office and much criticism for splitting the party.

Mrs Thatcher would seem to be safe enough this side of the election, even if disaffection mounts, so long as there is nobody on the backbenches who is regarded by his colleagues as being of the right calibre and age for the job.

But it would be a different matter if Mr Walker were on the backbenches. The Government would have to be in a much worse plight before a challenge from him could stand any serious chance. But he would represent a perpetual threat, and it is not in Mrs Thatcher's nature to take such an unnecessary risk.

Carnival gang beat man to death, court told

A man was beaten to death in a street battle with a "mini army" of hooligans at the Notting Hill carnival in London, the Central Criminal Court was told yesterday.

Mr Dominic Obillo, aged 51, chairman of the local Filipino Association, was attacked by "a pack of drunks" and beaten with pieces of wood and kicked as he lay helpless, Mr Roy Amlot, for the prosecution, said.

Mr Amlot added that Mr Obillo, his son, and three friends, had confronted about a dozen youths when they vandalized his wife's new car outside his home in Southern Row, Notting Hill, in August last year.

Stephen Toddington, aged 20, labourer, of Munro Mews, Notting Hill, pleaded guilty to the manslaughter of Mr Obillo, and to causing an affray. He was remanded for sentence.

Six others deny causing an affray. They are: Anthony Clifford, aged 22, labourer, of Methwold Road, North Kensington; his brothers, Vincent, aged 21, plasterer, and William, aged 25, unemployed, both of Mora Road, Cricklewood; John Dean, aged 20, mechanic, of Hurst Way Walk, Notting Hill; Gary Innis, aged 28, unemployed, of Westway, Shepherds Bush; and Gary McCullagh, aged 20, painter, of Colville Square, Notting Hill.

Their trial continues today.

Twin births 'hastened' by hospital bed rest

By Nicholas Timmins, Social Services Correspondent

Taking mothers expecting twins into hospital for bed rest makes it more likely that the babies will be born prematurely, a study by doctors in Oxford and Zimbabwe has shown.

Obstetricians are divided over whether bed rest in the final weeks before birth decreases the chances of premature birth, but the practice is still common, the specialists say in *The Lancet*.

In 1983 nearly half the women who gave birth to twins in Scotland and the north of England were admitted to hospital to rest before the birth.

But the new study of 212 women with twin pregnancies backs up the findings of two earlier studies that the women admitted to rest in hospital were more, not less, likely to have their babies prematurely.

Admitting an expectant mother to hospital for eight weeks or so before the birth costs about £2,500, the doctors say. "Quite apart from the evidence that it is harmful, this policy consumes resources that could be deployed more usefully in other ways."

Hospital bed rest for mothers expecting twins should be used more selectively, they say, being restricted to those with bleeding or other conditions.

PARLIAMENT OCTOBER 14 1985 Transport Bill ● Concern over pensions

Minister seeks to reassure bus workers on pensions

HOUSE OF LORDS

A Government proposal that an insurance company should guarantee the future of the pension funds for workers of the National Bus Company, which is to be privatized in three years' time, was put forward in the House of Lords when it sat for the first time after the summer recess.

The plan was put forward by Lord Belstead, Speaking for the Government, during the recommital stage of the Transport Bill which transfers the National Bus Company to the private sector.

Lord Belstead said the Government could not give a guarantee, sought in an amendment to the Bill, that NBC workers or those in its subsidiaries would receive when they retired pensions any less than those they were entitled to had it not been planned to privatize the companies.

The amendment was withdrawn after Lord Belstead agreed to hold talks with opposition parties on the pension proposals before the final stages of the Bill.

The amendment provided for a guarantee by the Secretary of State that employees of the National Bus Company or its subsidiaries would receive at normal retirement date pensions no less than those they were entitled to receive at normal retirement date on the day the NBC and its subsidiary companies ceased to operate.

Lord Tordoff (L), who moved the amendment, said the Government and the NBC had each rejected the other's suggestions and no resolution had been reached.

At the root of this matter was an important point of principle. It was a question of whether current employees of the bus company should have the sort of guarantees that had been given in other cases when public bodies had been privatized to secure the pensions of current employees and existing pensioners.

The Government had suggested that there were possible routes through insurance methods of guaranteeing the future of these pensions. It seemed that certain recommendations had been made by the Government and certain proposals by insurance companies which would go some way towards that, but this might cause a change of benefit in the longer term and the indexation of these benefits would not be the same as had been expected by the employees.

Lord Belstead said there were two pension funds, one for salaried grades and one for the wages grade staff. At issue were the benefits which had accrued for staff or would have accrued up to the time that the NBC became privatized.

It would be (he said) an open ended commitment of taxpayers' money and would go further than the NBC does now.

Rather than tie the Government to an organization which after all, it intended to privatize, it would be best to ensure that the funds of the pension schemes were adequate to provide for the accrued benefit.

During the recess the Department of Transport set up a joint working party of a representative of the department, a representative of the Government actuary's department and the group pensions manager for NBC and his actuarial adviser.

They had discussions (he continued) with 10 insurance companies and these have borne fruit. Several preliminary quotes have been submitted and it is clear that at pesent insurance can be pruchased within the value of the fund's assets for the accrued liabilities in the funds.

The backing of a major insurance company would give ample reassurance to members of both funds. That insurance cover appeared to be available now but he could not be sure if it might be available on anything like the same terms in three years' time when NBC was wound up.

NBC, however, had represented that an early settlement would create difficulties for the trustees, difficulties in realizing some of their assets in property and in being sure of the contributions needed for the insurance cover to be extended to the entitlement which NBC employees would accrue over the three years.

The Government had, therefore, written to NBC with proposals. The first was that the trustees, if they saw fit, should seek an early arrangement with an insurance company to give certainty to the beneficiaries of the funds. Secondly, because of the financing difficulties it was proposed that the NBC should agree to make a bridging loan available to the trustees.

Thirdly, on the question of putting off insurance for the three years up to privatization, it was proposed that the NCB should undertake to the trustees to provide whatever additional financing was needed by way of employers' contributions to buy insurance for benefits which would accrue up to the time staff had to leave NBC's employment.

The insurance itself would carry on right up to the death of the last beneficiary, a great financial commitment.

The Government (he said) has genuinely tried to make a fair and equitable solution available.

Lord Shepherd (Lab), a former chairman of NBC, said advisers to the trustees felt the Government's proposals did not rank equivalent to what the pension scheme members had subscribed to and would have expected to receive on the dissolution of the National Bus Company.

This matter was something that Parliament, in honour, should resolve.

Viscount Hood (C) said the plan which the Government had offered was a fine one; 1.5 per cent in excess of RPI was better than other pension plans. It was not reasonable that the Government should be asked to underwrite the fund for 50 years. He therefore could not support the amendment.



Belstead: Could not give the guarantee sought

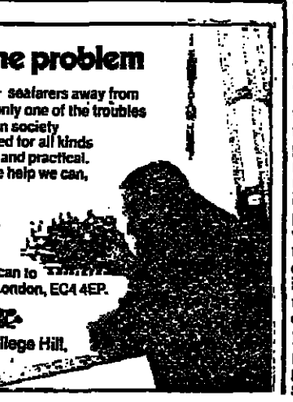
Loneliness is just one problem

And it is a fairly common problem for seafarers away from home for months at a time. But it is only one of the troubles that people bring to us. As a Christian society working among seafarers we are asked for all kinds of help – spiritual, emotional, social and practical. And we are there, ready to give all the help we can, in all parts of the world.

To give this help we depend entirely upon voluntary contributions. Please help us to continue the Anglican Church's ministry to seafarers by a legacy, or please send whatever you can to The Missions to Seamen, Freepost, London, EC4 4EP.

The Missions to Seamen

St.Michael Paternoster Royal, College Hill, London EC4R 2RL.



British products found to be more reliable

By Robin Young

More than a third of consumers questioned believe that the quality of products has improved, and almost a third agree that products are more reliable, according to a survey by NOP Market Research.

Ten years ago only 10 per cent felt that quality and reliability were better than in the past.

The survey also showed the public believes that British goods are keeping pace with foreign in improved reliability, and only lag a little in quality.

Nearly half those questioned (46 per cent) agree that manufacturers are quick to help customers who have problems with products they have bought, compared with 32 per cent 10 years ago.

1985 Consumerism Survey (NOP Market Research Ltd, Tower House, Southampton Street, London WC2E 7HN, £450).

هكذا من الأصل

ANC states its terms for dropping armed resistance

From Michael Hornsby, Johannesburg

The outlawed African National Congress (ANC), the main black nationalist movement in South Africa, would be prepared to move from armed resistance to negotiation if certain conditions were met.

This was the message brought back at the weekend by Dr Frederick Van Zyl Slabbert, the Leader of the Opposition in the white chamber of Parliament, after talks with ANC leaders in Lusaka.

It was the first time that any political party represented in the South African Parliament has had talks with the ANC, which the Government regards as a communist-controlled terrorist organization, since it was banned and driven underground 25 years ago.

Last month a small party of South African businessmen also met ANC leaders in Lusaka, despite a warning from President Botha that they would be guilty of "disloyalty". Such open contacts with the ANC would have been unthinkable a year or two ago.

"I came away with the impression that, while the ANC is not prepared to negotiate now on the political future of the country, its attitude would change if all apartheid structures were dismantled and all political prisoners released," Dr Van Zyl Slabbert told *The Times*. He was accompanied at the Lusaka talks by three other senior members of his Progressive Federal Party (PFP), which won 20 per cent of the vote at the last elections to the white chamber of Parliament in 1981, but only 15 per cent of the seats.

The ANC delegation was led by Mr Alfred Nzo, the organization's Secretary-General, and included the director of its publicity department, M. Thabo Mbeki.

Hitherto, the ANC had spurned formal contacts with the PFP, because the latter operates "within the system" and because of the close relations between some of its leading members and the Zulu leader, Chief Gatsha Buthelezi.

After the Lusaka talks, the ANC declared that they had "broadened the anti-apartheid base", even though a big gulf remained between the ANC and the PFP on the role of Chief Buthelezi, the armed struggle and other matters.

The PFP favours a "national convention" at which all groups and parties, including the ANC, would meet to negotiate a new political system. It accepts that this would be likely to lead to black majority rule.

White soldier dies in township unrest

Johannesburg – A South African Army spokesman has reported the first death of a white soldier "in the line of duty" in the current unrest in black townships. Corporal Johan Schoeman was allegedly stabbed by a mob in the Kwazakele township near Port Elizabeth (Michael Hornsby writes).

Troops, mainly young white conscripts, have been used to support the police in black townships since September last year.

The consumers who refuse to buy apartheid

In the first of two articles on the use South Africa's blacks are making of a new form of resistance, the consumer boycott of white-owned shops, our southern Africa correspondent, Michael Hornsby, reports on the response of one small white community in the Eastern Cape.

SOUTH AFRICA: BOYCOTT WEAPON
Part 1



Backs turned on the attractions of a South African shoe store sale.

A drive eastwards along the coast road from Port Elizabeth brings you to Kenton-on-Sea, a huddle of whitewashed bungalows on grassy hillocks which slope down to a stretch of pale yellow sand between two river mouths.

It has one main street with a couple of bottle stores, a butcher's shop and a general store, and the permanent white residents number about 400.

Kenton's 2,000 blacks live in a squalid settlement on a hill on the other side of the main road.

There are no proper roads, no sewage, no garbage collection, no electricity and, until four months ago, only one watering point for the entire community – a tank at the bottom of the hill.

The building trade (labourers get five rand or about £1.50 a day) and the summer holidaymakers, who pay much better than the local whites for domestic help, are the main source of income. But more than 50 per cent of Kenton's blacks are unemployed.

It is common for 10 or more people to share a mud-brick house about the same size as a one-car garage in the white town. Although they built their own homes, the residents pay a rent of 9.20 rand a month for their plots to the Eastern Cape Development Board which is supposed to provide the services the settlement lacks.

Last May, 200 black youngsters paraded outside the local development board office with placards demanding improved living conditions. After a brief warning to disperse, police broke up the meeting with sjamboks and tear gas and arrested 108 black youths.

That night young blacks marched through the dirt streets of the settlement singing "freedom songs" and calling on their elders to attend an open-air meeting the next day. There it was agreed to boycott white-owned shops in Kenton in protest.

One shop, a general store selling everything from bicycle spare parts to cheap clothes and food, was spared. Its owner, Mr Graham Warren, had good relations with the blacks and had helped put up bail money for some of the youngsters who had been arrested.

A particular target was a bottle store further up the main street run by Steve van der Merwe, an ex-Rhodesian with a reputation for treating his black employees and customers roughly. "It was damn serious. I was only taking 20 Rand a day, compared with 1,000 Rand before the boycott," he says.

Mr Warren came in for some abuse from his fellow whites and was accused of being a communist and subversive. None the less, he persuaded some other members of Kenton's Chamber of Commerce to form a joint liasion committee with local blacks to consider their grievances and also arranged meetings with Mr Jan Smit, Kenton's mayor.

Some matters were agreed: extra land for the African cemetery, four new classrooms for the still grossly overcrowded primary school, the installation of an extra water point, the removal of Kenton's municipal rubbish dump, which had previously been situated right in the middle of the black settlement.

On July 16, five weeks after it began, the boycott was lifted. Both sides agreed that negotiations should continue. Then on July 20 came the state of emergency and the local police promptly arrested four of the blacks involved in the talks.

Tomorrow: the boycott's regional and national impact.

Raison hits at Unesco failure to reform

By Henry Stanhope
Foreign Policy Correspondent

Britain would confirm its decision to withdraw from the United Nations Educational, Scientific and Cultural Organization (Unesco) unless there was a commitment to "thorough-going and comprehensive" reform, Mr Timothy Raison, Minister for Overseas Development, said yesterday..

His warning came at the end of an address to the Unesco general conference in Sofia, 2½ months before the expiry of the 12 months' notice which Britain has given the organization.

So far, Unesco was "nowhere near sufficiently focused" on the practical development of education, science and culture. This failure, together with British concern for freedom and rights of the individual, lay behind the Government's decision.

In a catalogue of criticism, Mr Raison called for fewer abstract studies, less activity in Paris – where the organization has its headquarters – and more in the field.

He also referred to British concern over political bias in Unesco documents.

But practical reforms were not everything. Britain, he said, was not alone in seeking a return to the spirit which inspired the Unesco founding conference 40 years ago.

Belgians vote for more austerity

From Jonathan Braude, Brussels

The people of Belgium have voted for a further dose of economic austerity and belt-tightening, despite an unemployment rate which is among the highest in Europe. The vote also disposes of any threat to the deployment of US cruise missiles in Belgium.

Sunday's general election saw the four centre-right parties of the outgoing coalition Government gain enough support to return them to power for a further term, while the Socialists, with their demands for a degree of reflation, remain in opposition.

The Christian People's Party of the Prime Minister, Dr Wilfried Martens, and his Social Christian allies in the French-speaking south both did better than expected, while the right-wing French-speaking Liberal Party consolidated its lead in the Brussels region. Although the Flemish Liberals lost seats and votes, they still have the strength to remain in the new coalition.

King Baudouin, who has in the past often been faced with a difficult choice over which party to ask to form a government, is unlikely to be in any doubt that Dr Martens should get the chance to set up his sixth administration.

The coalition parties have not had everything their own way, however. In the south the Socialists increased their vote without winning any extra seats, while their counterparts in the north, whose electoral platform included a halt to the deployment of nuclear missiles on Belgian soil, have gained six seats. That is as many as were lost by the Flemish Liberals.

Both the Prime Minister and the Liberal leader, Mr Jean Gol, have said that the vote shows the "maturity" of the Belgian electorate, which they said is the first to vote in favour of a further austerity package in the middle of a crisis.

Mrs Thatcher, in her second term, might find this claim a little surprising, and most commentators agree that, in fact, the electorate has merely voted more cautiously than in the past. Voters have preferred the established traditional parties to the small fringe groupings.

Thus the Flemish Nationalist Party, like the French-speaking regional groups, have all lost support while the anti-immigration parties on the extreme right have shed votes throughout the country.

The small Communist Party lost its two seats in Parliament, although the ecology groups gained increased support for their environmental platforms.

The result finally banishes the political cloud which has hung over the controversial Interior Minister, Mr Charles-Ferdinand Nothomb, since his failure to resign in the aftermath of the European Cup Final tragedy.

Mr Nothomb was widely accused of political opportunism for his failure to accept responsibility for the condition of the Heysel Stadium

But far from losing support, Mr Nothomb's party actually gained two seats in Sunday's election.

Bush under fire over Taiwan

Peking – Mr George Bush, the US Vice-President, has come under heavy pressure in Peking to stop "obstructing China's reunification" with Taiwan (Mary Lee writes).

The Chinese Premier, Mr Zhao Ziyang, told Mr Bush yesterday that Taiwan remained "a major obstacle" in Sino-US relations.

What gives a new and urgent edge to this standard Chinese pronouncement on the Taiwan factor in bilateral relations is Peking's impatience with both Taiwan's refusal to heed its reunification offers and the White House's refusal to push Taipei to the negotiating table.

The Chinese leadership's frustration was emphasized in an article written by two foreign policy advisers in yesterday's *Peking Review*, entitled "Opportunities and Potential Crisis" in Sino-US relations. According to the article the US is "conniving at or helping the establishment of an official or semi-official status of Taiwan

Howe rules out cash for Eureka

By Nicholas Ashford
Diplomatic Correspondent

Sir Geoffrey Howe, the Foreign Secretary, said yesterday that Britain was determined to avoid the risk of the Eureka project, aimed at helping Europe to catch up with the US and Japan in the field of high technology, becoming a "bureaucratic exercise".

He told a one-day conference of industrialists and financiers from 18 countries that Britain believed the main responsibility for making Eureka a success lay with private industry and finance

"What matters is that European high technology companies should produce goods that their customers want. Business judgments like this cannot be made by governments", he said

Britain called yesterday's meeting to examine how best European markets could channel venture capital into high technology projects.

Iraq ends Kharg lull

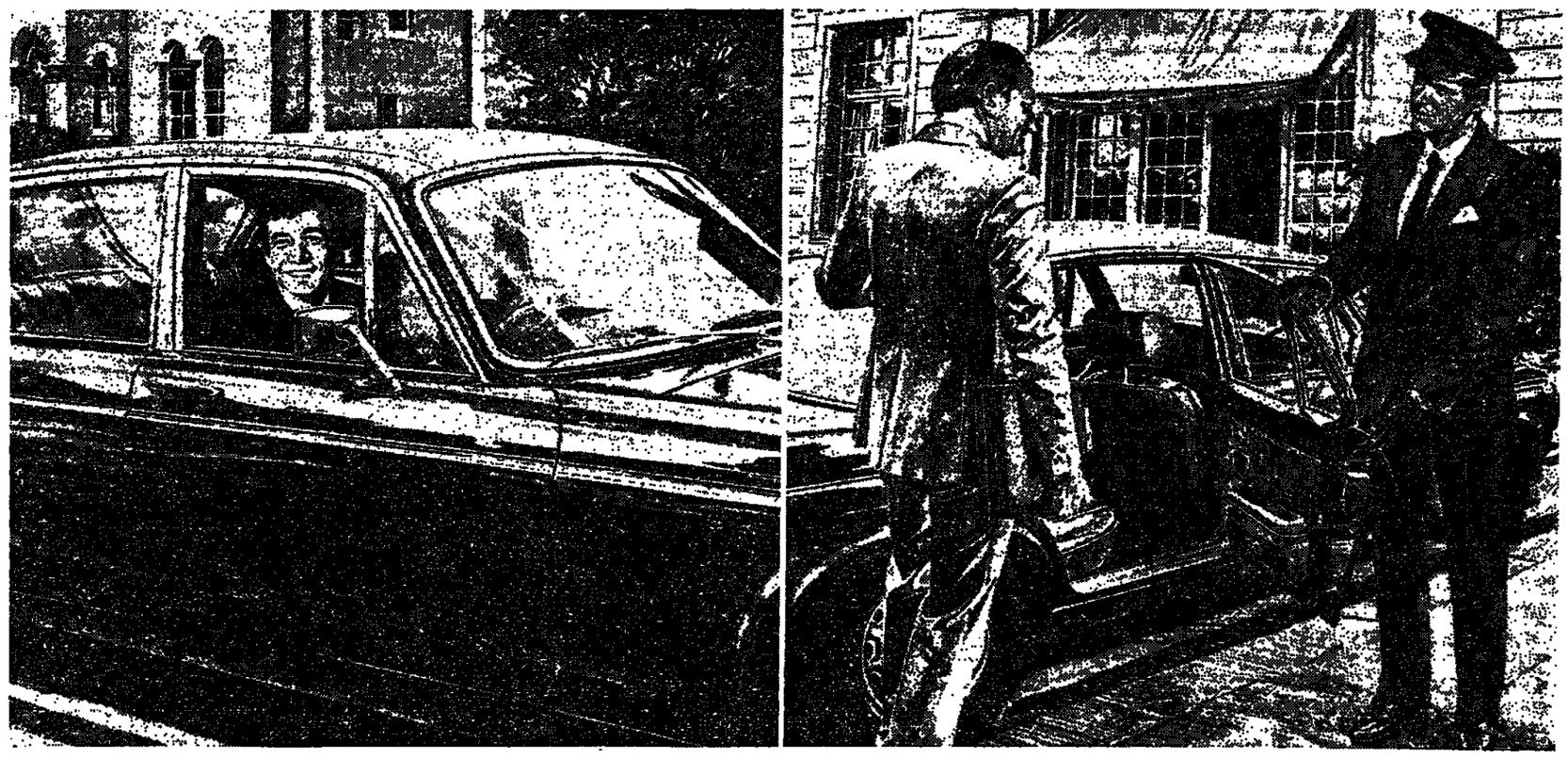
Baghdad (AP) – Iraq has resumed its raids on Iran's Kharg Island after a three-day lull, and has said that Iraqi planes launched a "devastating raid" on the key Iranian oil terminal.

A military spokesman said that yesterday's attack, the 27th since mid-August, was aimed at maintaining the blockade on Iranian ports.

Iraq began attacking the terminal in the north-eastern part of the Gulf to supplement an air and sea blockade which it had imposed on shipping to and from Kharg Island since February, 1984.

The attacks were designed to impede Iranian oil exports, and force Iran to accept a negotiated settlement to the five-year Gulf war.

EUROPCAR'S EXECUTIVE WELCOME



From Britain's Biggest Car Rental Service.

Now here's some welcome news for the business traveller. Not only do Europcar have over 270 locations across the country.

(Which is more than our two nearest competitors put together.)

And not only do we have Rail Drive facilities at 75 InterCity stations.

(Which is 75 more than anybody else.)

But when you ask for our Executive Service, you can pick up one of our finest cars from our extensive fleet. We've Jaguar Sovereigns, Range Rovers, Mercedes 280's and BMW 728's. To name but a few.

Then you can either drive yourself away. Or, if it suits you better, be driven. By one of our own experienced chauffeurs.

Or you can hire a car from our chauffeur driven fleet. An air conditioned Rolls-Royce or Rover Vanden Plas Saloon perhaps. And for larger parties, we've Dorchester and Daimler limousines.

Our comprehensive network, including rental locations at 25 UK airports, means there's always a Europcar branch nearby to welcome you. When you need a car. And when you need to drop it off.

Because our One Way Rental Service means you can leave the car at any of our locations. Not just where you started from. So we can fit in with your plans.

You'd expect friendliness and efficiency from any major car rental company.

But only Europcar can offer you real convenience, flexibility and choice.

Call our Central Reservations Office on 01-950 5050.

You'll find it a welcome change.

Godfrey Davis europcar rent a car
In the US and Latin America it's National Car Rental.
THE WORLDWIDE WELCOME

The hijack aftermath

US fails to placate Mubarak

From Robert Fisk, Cairo

Apparently unmoved by the American Embassy's expressions of regret, President Mubarak of Egypt yesterday demanded a public apology from President Reagan for forcing an Egyptian airliner carrying the Palestinian hijackers of the Achille Lauro to divert to Sicily last week.

It was an immediate and disturbing sign to the Americans that the diplomatic repercussions of the seizure of the Italian cruise liner have far from ended in Egypt.

An American apology, Mr Mubarak told correspondents in Cairo, should be made "for all Egyptians". In a comment that was evidently directed at Mr Reagan personally, the Egyptian leader said he had not even read the placatory letter which Mr Reagan had sent to him on Sunday through the American ambassador in Cairo, Mr Nicholas Veliotes.

"I didn't receive any convenient (sic) apology. This is needed for all Egyptians – all Egyptians should know that. There should not be a personal apology in this matter."

Mr Mubarak's argument yesterday was based on the premise that the Palestinian gunmen were on their way to a "trial" in Tunis at which they would be accused of the murder of Leon Klinghoffer, the American pensioner shot dead on board the ship a week ago.

"If Arafat did not punish them, then he would be responsible before the whole world," Mr Mubarak said. "And after that, if any action took place, if any kind of terrorism took place after Arafat punishing these people, then the world will have to do whatever it likes against any new kind of terrorism."

The Egyptian leader's words, however, were somewhat undermined by Mr Abu Abbas, leader of the Palestine Liberation Front, whose gunmen hijacked the Achille Lauro. For in an interview with the Kuwaiti News Agency in Belgrade, Mr Abbas – who left Yugoslavia for an unknown destination a few hours later – claimed that "the murder story (of Leon Klinghoffer) was invented by the American and Zionist media".

This palpably untrue statement does not suggest that much justice would have been visited upon the gunmen at Mr Arafat's "trial".

Egyptian pride, meanwhile, is not likely to be assuaged by individual steps, like that taken yesterday by the Egyptian Airline Pilots' Association, which said it would complain officially to the International Federation of Airline Pilots over the interception of the EgyptAir jet last week.

Mr Mubarak's closest advisers put their own views forcibly enough in yesterday's edition of *May*, the paper of the president's National Democratic Party, which stated in a front-page editorial that the American Government wished to embarrass Egypt in order to dissuade it from the latest Jordanian-Egyptian-Palestinian peace efforts.

Egypt's efforts to start a dialogue between Palestinians and Americans and Israelis, the paper said, "found neither support nor understanding from the US. From there, the US Administration started its new plan to . . . force it to reconsider its position, commitments and plans. The same day that Mubarak arrived home (from America last month), Israel launched its criminal raid on the PLO headquarters in Tunis."

In Khartoum today, Mr Arafat is expected to continue his condemnation of the seizure of the Egyptian jet, when he addresses the "national alliance", which comprises the former opposition to ex-president Nimeiry.

In all the furore, however, neither Arab leaders nor the Arabic press have examined in much detail the murder of Mr Klinghoffer.

In Beirut, where hostage-taking is an almost mundane affair, a telephone caller claiming to represent the "Islamic Liberation Front" yesterday threatened to kill the two Soviet diplomats and the Soviet embassy doctor kidnapped in the city two weeks ago, if the Russians did not close their embassy in Lebanon tomorrow



The Duke of Edinburgh at his Melbourne press conference yesterday.

Japan's leader faces big test

From David Watts
Tokyo

Mr Yasuhiro Nakasone, the Japanese Prime Minister, pinned his colours to the mast last night at the opening of a special session of the Diet which is important both as an attempt to alleviate some of the economic pressures building against Japan and for his own political future.

An important series of measures designed to open Japan's markets and stimulate the domestic economy to meet foreign criticism are due for passage.

The Diet will put the final touches to and approve the market-opening package announced in July, and ministers are to announce today a series of measures to stimulate the domestic economy.

The final figures have yet to be agreed but the Government predicts they could increase gross national product (GNP) by more than one per cent.

Mr Nakasone told the Diet yesterday that Japan, as a primary beneficiary of the free trading system, must "respond to this emergency and fulfil its international responsibilities by taking the lead in co-operation with other countries in the battle against protectionism". Japan would ensure that its markets were more open than most by working to remove both tariff and non-tariff barriers.

The package of measures to be announced today will be in two stages. They are aimed at broadening private sector domestic investment by putting more money into social capital such as improving housing stock, sewerage, selling off some state land and improving transmission systems for gas and electricity as well as relaxing some credit restrictions.

These measures are essential to Japan's international standing, but Mr Nakasone also faces a series of domestic issues which will severely test his leadership and indicate whether or not he will have a real chance of an unprecedented third term as prime minister.

The new five-year defence plan is bound to attract strenuous criticism from opposition parties and Mr Nakasone's official visit to Yasukuni Shrine, which has ruffled the Chinese as well as the domestic opposition, is another political hot potato.

Russia's head of planning replaced

Moscow, (Reuter) – The head of the Soviet Union's state planning organization, 74-year-old Mr Nikolai Baibakov, has been relieved of his post, Tass said.

Mr Baibakov was replaced as head of Gosplan by a first deputy prime minister, Mr Nikolai Talyzin, who relinquished that post to take up his new job.

Gosplan oversees the planning of the centralized Soviet economy. A new five-year-plan has to be drawn up before next February's Communist Party congress.

The replacement of Mr Baibakov, who has held his post since 1965, was seen as a further move by Mr Gorbachov and his Kremlin allies to rejuvenate the political and economic leadership of the country and boost economic performance.

Mr Baibakov's retirement followed hard on the heels of the retirement of former premier Mr Nikolai Tikhonov, who was replaced in that post by Mr Nikolai Ryzhkov on Sept 27.

Cockpit blast kills thirteen

Manila – A grenade in a southern Philippines cockpit killed 13 people and wounded at least 54 others watching a prize cock fight (Keith Dalton writes).

The blast occurred in Maranding, a remote coastal town 500 miles south of Manila, where a month ago a grenade in the town's cinema killed 19 and wounded 107 others.

Britain boosts drugs fight

Islamabad (Reuter) – Britain will give Pakistan £2.4m to help to fight opium poppy cultivation along its border with Afghanistan.

Mr David Mellor, a junior Home Office minister, said here the money would help finance United Nations efforts to replace poppy fields with profitable cash crops.

Bhutto summons



Miss Benazir Bhutto, leading opponent of President Zia's regime in Pakistan, who has received a summons from a French court to appear as a witness in an inquiry into the unexplained death of her brother, Shannawaz, in Cannes in July.

Refugees flee Karen battles

Bangkok – Severe fighting continued for the fourth day between Karen rebels and Burmese forces near a rebel stronghold 18 miles north of the Thai border town of Mae Sot (Neil Kelly reports). The fighting is forcing Karen refugees to flee into Thailand at the rate of 300 a week.

Bomb protest

Paris (Reuter) – Bombs badly damaged buildings housing French radio and television early yesterday. Responsibility was claimed by Action Directe as a protest against planned broadcasts by a right-wing extremist, M Jean-Marie Le Pen. No one was hurt.

Unita claims

Lisbon, (AP) – Angola's Unita rebels claimed its guerrillas planted a bomb that killed 12 Soviet military advisers, shot down an Angolan Air Force helicopter and damaged four others in separate incidents over the past week.

Louder voice

Bonn, (Reuter) Voice of America begins a new 24-hour-a-day broadcast to Western Europe at dawn today to counter what Washington fears are "misconceptions" about America among European youth.

Seeing red

Delhi (Reuter) – An enraged wife doused her husband with petrol and set him alight because she was furious over his addiction to heroin. He is in hospital.

Not so free

Khartoum, (Reuter) – Sudanese authorities have released 34 southern political detainees but frozen their funds and banned them from leaving the country.

Correction

The acting president of the Hong Kong gold and silver exchange is Mr Yip Shiu Ming and the acting chairman of the stock exchange, Mr Ronald Li, contrary to the statement in a photographic caption in Focus on Hong Kong (October 7) Mr Woo Hon Fai, who was head of both organizations, has died.

GADAFFI IN MOSCOW

Seizure of aircraft condemned

Moscow (Reuter) – Colonel Gadaffi, the Libyan leader, said yesterday that the whole world condemned the seizure of an Egyptian aircraft last week by the United States, but he also criticized the hijacking of the Italian liner Achille Lauro.

Colonel Gadaffi spoke at a news conference at the end of a visit to Moscow that included talks with Mr Mikhail Gorbachov.

His views on some issues differed from those of the Kremlin. He said the United Nations Security Council should have been called to condemn as a "wanton" act last week's US operation involving the Egyptian aircraft carrying the Palestinians who seized the ship.

"The whole world has expressed its support for the Egyptian people and condemned the American act", he said for

Asked about the hijacking of the Achille Lauro, he said: "These actions in themselves can only be condemned but one can always see reasons behind such actions".

The Kremlin, which is handling its own hostage crisis in Lebanon, has not directly commented on the US action, although state media have been reporting only condemnation from abroad.

Colonel Gadaffi embarrassed the Russians on Friday by failing to turn up at a Kremlin reception

A senior Soviet official told the waiting ambassadors that Colonel Gadaffi's Soviet driver had taken him to the wrong address. Colonel Gadaffi and Mr Gorbachov signed a long-term agreement on economic and technical co-operation



Colonel Gadaffi: call for UN condemnation

SHULTZ-ANDREOTTI MEETING

Effort to patch up damaged relations

From John Earle, Rome

Signor Giulio Andreotti, the Italian Foreign Minister, hopes to defuse the most serious crisis in Italo-American relations since the Second World War in a private talk today in Brussels with the US Secretary of State, Mr George Shultz. They will be in the Belgian capital for a Nato Council meeting.

The United States formally protested at the weekend against the Italian Government's refusal to arrest at its request Mr Abu Abbas of the Palestine Liberation Organization, whom Washington regards as the mastermind behind the hijacking of the Achille Lauro cruise liner.

Mr Abbas who, with the four hijackers was on an Egyptian aircraft forced down by US fighters in Sicily, is given credit by the Italians for negotiating the end of the hijacking and was allowed to fly to Yugoslavia.

In addition to legal difficulties over arresting him, Signor Andreotti is expected to argue that such an act would have dangerously accelerated the tension already growing with Egypt over the interception of the Egyptian airliner.

Signor Bettino Craxi, the Socialist Prime Minister, and Signor Andreotti, a Christian Democrat, also face stormy weather at home. The smaller coalition parties, the Republicans, Liberals and Social Democrats, are criticizing the decision to let Mr Abbas go, and Senator Giovanni Spadolini, the Republican leader and Minister of Defence, has dissociated himself from it.

The *Achille Lauro*, meanwhile, is on its way to Genoa where it hopes to arrive tomorrow evening and to leave 24 hours later on its next Mediterranean cruise.

Captain Gerardo de Rosa, said on Italian state television that he knew soon after the event of the murder of an American passenger, Mr Leon Klinghoffer. "One of the terrorists handed me the victim's passport and told me that they had killed a passenger and would immediately afterwards kill another, a woman," he said. "The same terrorist also gave me the passport of the second designated victim."

When he reported to the outside world that all was well on board, he was under direct armed threat. "They made me say that nothing had happened", he said.

The Lauro Line has appealed to the Government to ensure that the judicial inquiry will not hold up the ship in Genoa, but allow it to leave on its next cruise with 800 holidaymakers as planned. It has also asked for financial aid, including an immediate subsidy of at least 5 billion lire (£2 million).

Fears of rescue attempt mount in Syracuse

From Patricia Clough, Syracuse

The four hijackers of the Achille Lauro were due to be transferred from the Syracuse jail to a high-security prison yesterday, amid mounting fears of a rescue attempt.

Unease about the security of the prison, a former convent on the waterfront, was fuelled by unconfirmed reports that four Libyan agents had entered the country.

Two, found loitering near the jail on Saturday, were stopped and questioned by police for half an hour. The police later said that their identity documents were in order, and that one was a Libyan customs official. They were, however, put on a ferry for Malta.

Police sources said that it had since emerged that the two were secret agents, and that two other agents who had entered the country with them were still at large, and being sought.

Signor Dolcino Favi, a Syracuse investigating magistrate, said yesterday that he was waiting for the go-ahead from the Interior Ministry to transfer the Palestinians as soon as possible to a safer jail.

Meanwhile, forensic scientists are investigating such evidence as is available here of the death of Mr Leon Klinghoffer, the American allegedly shot by the terrorists on the liner. This includes possible bloodstains on clothes they were wearing. The hijackers have firmly denied shooting the American.

Signor Favi said that he had issued arrest warrants for an unspecified number of terrorists besides the four in jail. Genoese magistrates, who are conducting a parallel investigation, have issued 10 warrants.

THE UN

Assembly rebuff for Arafat

New York – The United Nations General Assembly has agreed not to invite Mr Yassir Arafat, the chairman of the Palestine Liberation Organization, to attend ceremonies marking the UN's fortieth anniversary, thus averting the possibility of a boycott by President Reagan (Zoriana Pysariwsky writes).

The decision follows intensive consultations between representatives of the PLO and countries who sponsored the draft resolution issuing the invitation, but who began to have second thoughts once American officials made clear their objections to Mr Arafat's presence.

Pilots opt for low profile

The US appeared yesterday to make a diplomatic retreat over the interception of the Egyptian Boeing 737 carrying the Palestinian terrorists who had hijacked the Achille Lauro (Rodney Cowton writes).

A press conference to have been held in London was cancelled at short notice. It had been set up in response to media requests to interview the aircrew who carried out the interception.

The cancellation was being seen yesterday as a move to avoid exacerbating strained relations between Egypt and the US.

Arabs get life for killing Jew

Haifa (Reuter) – An Israeli court sentenced five Israeli Arabs to life imprisonment for torturing and murdering a Jewish youth in a case that led to calls for the death penalty for guerrilla murderers.

Ahmed Kuzli, 30, Samir Ghanamen, 29, Fathi Ghanamen, 20, Ali Ghanamen, 21, and Attaf Sbechi, 27, all building labourers, were convicted of kidnapping and murdering Jahi Katz, 15, in December, 1983.

Missile apology by Syria

Jerusalem – Syria has apologised to Israel for "an isolated incident" last week in which a missile was fired at an Israeli aircraft during a routine reconnaissance flight over the Golan Heights (Ian Murray writes).

Syria explained that it was "the initiative of a local, low-ranking officer".

Duke threatens to walk out on press

From Tony Dubondin, Melbourne

The Duke of Edinburgh threatened to walk out of a press conference in Melbourne yesterday organized by the Royal Agricultural Society after several journalists asked questions relating to the resignation of Sir Brian Murray, the State Governor of Victoria.

The Governor resigned on October 3 over a scandal involving free airline tickets which he and Lady Murray accepted from the United States airlie, Continental, for a journey from Melbourne to Houston to catch a Continental inaugural flight to London.

The Duke told journalists that if they asked him non-agricultural questions they might not receive an answer.

The Duke, who leaves Australia today after opening a Commonwealth meeting of the Royal Agricultural Society, of which he is chairman, was asked why he was forced to stay at the Hilton hotel rather than Government House. He replied: "I'm not forced to stay anywhere. I'm not forced to come to Australia."

The Duke then asked what section of the media the questioner represented. When told Melbourne's Channel 10 television station, owned by Mr Rupert Murdoch, he replied: "I might have guessed."

Protocol would normally have demanded that the Duke should stay at Government House, but Sir Brian and Lady Murray moved out only on Sunday, the day he arrived in Australia. It is understood that Sir Brian indicated that he would not be ready to vacate Government House in time

Bangladesh demand for early polls

From Ahmed Fazi
Dhaka

The main Bangladesh opposition parties have called for an end to the countries 43-month military rule, and demanded early elections, challenging President Ershad's right to continue martial law.

In three separate indoor rallies yesterday marking the first anniversary of an anti-government upsurge last year, the 15-party alliance, led by Mrs Sheikh Hasina Wazed of the Awami League, the seven-party combine of Mrs Khaleda Zia and the Fundamentalist Jamaat-e-Islami, vowed to launch open agitation if the Government did not announce the lifting of martial law and early parliamentary elections.

Earlier this month, General Ershad said that he planned to hold elections next year, but that he would not lift martial law before the polls.

Hundreds of riot police with tear gas waited outside as Mrs Wazed addressed supporters at the office of the pro-Moscow Communist Party, one of the components of the alliance.

"We will not accept elections unless the Government concedes to our five-point demand", Mrs Wazed said.

The demands include the formation of a caretaker government to conduct the polls.

At least 5,000 people attended Mrs Zia's rally in old Dhaka where police surrounded the office of her Bangladesh Nationalist Party.

Left give González Nato headache

From Richard Wigg, Madrid

Señor Nicolás Redondo, Spain's leading Socialist trade union leader, and five MPs from the left wing of the ruling party yesterday publicly supported a referendum on Spanish membership of Nato.

The move, also backed by the party's youth movement and several left wing intellectuals, complicates the task of Señor Felipe González, the Prime Minister, if he decides to respect his often repeated promise to hold, and win, a referendum. He now believes Spain must stay in Nato, which it joined in 1982.

The group of 100 signatories to a public declaration, "Opportunity for Peace", condemned the two world power blocks, without distinction, as endangering peace. The group promises to campaign for Spain to copy neutral European countries.

The timing of the anti-Nato move was doubly embarrassing for Señor González, who today opens the annual "State of the Nation" debate in Parliament, where the Prime Minister will try to refuse even to discuss the Nato problem. He wants Spain's fundamental foreign policy option kept for a debate in December devoted exclusively to Nato, apparently before a pro-Nato campaign by the Government preceding a referendum.

Anti-Nato and pacifist groups plan to demonstrate outside Parliament as Señor González begins to speak today

Americans to take part in Vietnam search

Hanoi (AFP) - Vietnam is to allow an American team to participate with it in a joint excavation of the crash site of a US plane shot down during the Vietnam war, an authoritative source said here yesterday.

The source confirmed a State Department announcement last week of such an excavation as part of the ongoing search for US servicemen listed as missing in action since the war.

The source said the Vietnamses position had been conveyed by the Vietnamese Deputy Foreign Minister, Mr Un Dong Giang, during a meeting with US officials at the United Nations in New York on September 27.

"The two parties are now trying to conclude arrangements allowing US experts to participate with Vietnam in excavating in the Gia Lam district outside Hanoi", the source said.

However, it did not say whether a date had been fixed

This would be the first time a US team was allowed to excavate the crash site of a US plane. Washington has always sought permission from Vietnam to carry out such excavations in an effort to determine the fate of the 1,820 missing soldiers.

ABORTIVE LONDON MISSION

Cancelled talks delight Peres

From Ian Murray, Jerusalem

Britain has inadvertently helped Israel to end the Palestine Liberation Organization's chances of joining the Middle East peace negotiations. That is the view of the Foreign Ministry here, where news of the cancellation of the London meeting with two PLO executive members was "received with satisfaction".

It has given Mr Shimon Peres, the Prime Minister, just the fillip he needed as he leaves Israel today to press his anti-PLO case at the Socialist International meeting in Vienna, at the United Nations in New York, with President Reagan in Washington and President Mitterrand in Paris.

A short statement from the Foreign Ministry last night said that it had been notified that the London meeting "with the representatives of the terrorist organization" had been called off.

"The sequence of events in London demonstrates that there was no basis to the credit which was given to the PLO representatives, who see in terror the only means to advance their goals", the statement went on.

"It is regrettable a respected Western Government was misled by unfounded hopes. This current development strengthened the position of Israel for direct negotiation with Jordan."

News of the cancellation surprised officials, who had virtually given up trying to make Britain change its mind. But the failure of what Mrs Thatcher had always described as "a rift" is expected to allow Israel to capitalize on the international anti-PLO feeling which has followed the hijacking of the Italian cruise liner, the Achille-Lauro.

However, in a radio interview Mr Peres said that he was not surprised the meeting was cancelled. When he heard that the two PLO representatives were supposed to renounce terrorism publicly and to agree that Israel had a right to exist, he had wondered "why wait for London?"

He said he knew that PLO executive members could not make such a statement publicly. If Britain refused to see them unless they did so, then there was no chance of the meeting going ahead.

Mr Peres wants to see the PLO written out of the Middle East peace process originally proposed by King Husain of Jordan in February. He will urge America to back him in setting up direct negotiations with a joint Jordanian-Palestinian delegation, led by the King, in which no PLO member would be allowed to participate.

Mr Peres is personally prepared to negotiate an interim agreement with Jordan in which there would be some form of autonomy granted to the occupied territories. Just how far he could carry such an idea in his coalition Cabinet remains to be seen. But yesterday afternoon he had a visual reminder of how divided his country was on the subject simply by looking out of his office windows.

There were left-wing demonstrators from the "Peace Now" movement urging him to "Say Yes to Negotiations with King Husain", and just up the road by the Parliament were the right-wing, including Likud, supporters, urging him to "Say Yes to Eretz Israel", in other words, to negotiate away no part of the occupied territory.

PLO men treated as diplomats

From Our Correspondent
Belgrade

The late President Tito was a great champion of the Palestinian cause and, as a result, Yugoslavia was among the first countries to establish formal relations with the Palestine Liberation Organization.

In 1972, a PLO information office was opened in Belgrade and four years later was upgraded to a permanent political mission.

It enjoys the status of a diplomatic mission, even though it is accredited to the Socialist Alliance, the Yugoslav political umbrella organization, which maintains links with all the so-called liberation movements, and not to the Yugoslav Foreign Ministry.

Over the years many Palestinians wounded in action have received medical treatment here.

The head of the Palestinian mission here, Mr Nimer Hammad, is treated as an ambassador, and three other Palestinians in charge respectively of political affairs, information and administrative issues, also enjoy diplomatic status. Their names are listed on the diplomatic register.

Finnish party purges Stalinists

From Olli Kivinen
Helsinki

The Eurocommunist majority of the Finnish Communist Party has defied strong Soviet pressure and expelled the eight rebellious Stalinist district organizations for refusing to join the official party organs controlled by the Eurocommunists.

Mr Arvo Aaltó, the party chairman and Eurocommunist leader, made it clear on Sunday that the party has come to the end of a period in its history. He was addressing the party's Central Committee, which no longer has any Stalinist member.

This is an important step in the long and bitter fight for control of the party. The Stalinists stick to the orthodox revolutionary line, while the Eurocommunists have joined in government coalitions with other parties and adopted a very independent brand of socialism. The differences have become so deep that few members of the party regard some sort of reconciliation as a realistic possibility.

The next step towards the final disintegration will be the expulsion of individual party cells and party members

The Stalinists are in no hurry to establish their own independent party, because the Communist Party's complicated rules offer them ample possibilities for delaying tactics, which they consider important for showing that they are not the ones breaking up the almost 70-year-old party.

The Stalinists also hope that the Soviet Communist Party will give them even stronger support than in the past. The Russians have worked hard through the years to keep the Finnish party together by sending high powered emissaries as well as threatening letters. The most recent of these hinted at difficulties in Soviet-Finnish relations. Finnish Government leaders have stated time and time again that the difficulties of one party do not change Finland's neutral foreign policy. So far the Soviet interventions have only strengthened the Eurocommunists' resolve.

The Russians have also used economic pressure by moving the printing contract of their international magazine *Sputnik* to the Stalinists' printing plant. This has led to redundancies at the Eurocommunist printers, who also publish the party's main paper *Kansan Uutiset*.

The Eurocommunists have now made it clear that they will also purge the party's parliamentary and election front organization of Stalinists.

هكذا من الأصل

Warsaw proclaims poll triumph and urges West to drop sanctions

From Roger Boyes, Warsaw

"The boycotters have been boycotted," Dr Jerzy Urban, the voice of the Polish Government, was clearly pleased when he declared that more than three-quarters of the electorate had voted in Sunday's parliamentary poll.

They had ignored the Solidarity call for a boycott and expressed approval for the stability of the system, he said. It was now up to the West to acknowledge the popular support of the Jaruzelski government and lift economic sanctions against Warsaw.

Victory was claimed even before polling booths had closed officially. But provisional projections indicate that the turnout was about 78 per cent, thus exceeding the 75 per cent participation in council elections last year.

Solidarity claimed the local poll figure was inflated by about 15 per cent and has expressed scepticism about Sunday's "result".

Mr Lech Walesa, Solidarity chairman and Nobel Peace laureate, said that in his home town some 50 per cent of the population boycotted the election. Mr Urban said the estimate was "totally fictitious" and that the real Gdansk turnout figure was about 70 per cent.

Independent assessments are difficult. Correspondents reported a steady trickle of voters in central Warsaw. Polish television showed pictures of battalions of soldiers and shiploads of sailors queueing up to vote.

An Australian soap opera that has Dallas-style viewing figures was postponed for two hours so as not to deflect voters. Early-morning television showed priests casting their votes.

Although the official press portrayed the decision to vote or to boycott as a kind of high-noon showdown between the authorities and Solidarity, there was never much doubt that the Government would announce a glorious triumph and Solidarity would express its scepticism.

The election, by making the Jaruzelski Government feel more confident, may pave the way for concessions. Many expect an amnesty for some of the country's 280 political prisoners.

The Government will probably be reshuffled to give a brighter image to its foreign policy and a sharper edge to its propaganda machine.

Some of the 460 new deputies – including some of the Communist parliamentarians – expressed the hope in pre-election meetings that parliament would be given new powers to control bureaucracy.

Sejm challenge, page 12



Dr Joseph Goldstein (left) and Dr Michael Brown celebrating their Nobel Prize triumph yesterday.

Heart disease team wins Nobel Prize

By Pearce Wright, Science Editor

The Nobel Prize for Medicine has been awarded to two scientists who discovered how high levels of cholesterol in the diet can interfere with the normal biochemistry of the body. Their finding has been used to combat arteriosclerosis, thickening of the artery walls, and for reducing risk of heart attacks.

The prize is shared between Dr Joseph Goldstein, aged 45, Professor in the Department of Molecular Genetics at the University of Texas, Dallas, and his colleague, Dr Michael Brown, aged 44, Professor and Chairman of the Centre for Genetic Diseases, also at the University of Texas.

They were conducting research into the action of specific drugs, as potential candidates treating cardiovascular disorders, when they found how the cholesterol molecular known as low-density lip-proteins affected the normal metabolism of the body.

Their conclusions were an important contribution to understanding the role of hereditary factors in addition to environmental ones in heart disease.

Both doctors were attending a conference at the Massachusetts Institute of Technology in Boston, yesterday when the winners of the $225,000 (£160,000) prize were announced.

Professor Brown said they had spent 12 years working together

Speaking on the research which led to the understanding of how cholesterol levels in the blood are regulated, he said: "Most people have a mechanism that keeps it at a constant level. Others have genes that mutate and let levels go up sky high.

Writer opts for Malay secrets case fine

Kuala Lumpur (AFP) – A correspondent for the Hong Kong-based *Far Eastern Economic Review* has paid a fine of £2,770 for violating the Malaysian official Secrets Act rather than go to jail.

James Clovis Clad, aged 33, a former New Zealand diplomat based in Jakarta, had been given a choice of paying the fine or serving two years in prison.

He was the first foreign correspondent reporting from Malaysia to be charged with an offence connected with the Official Secrets Act, effective since 1972.

Clad had pleaded guilty before a magistrate to possessing and divulging in an article information from a secret Cabinet paper, *A Managed and Controlled Relationship with the People's Republic of China*, between June 24 and July 4.

The Cabinet paper included Malaysia's position on trade with China, a proposed agreement on shipping and avoidance of double taxation, and Malaysia's rejection of a proposal for a joint economic commission between the two countries.

Clad said after the hearing that his case was "at the most a technical violation of a widely-drafted statute that would, if applied rigidly, make the practice of journalism as understood here and abroad impossible". The article's accuracy had not been questioned, he said.

Zia forced to postpone German trip

The constitutional crisis in Pakistan's National Assembly has caused the postponement of another high-level offical tour, this time of the President, General Mohammad Zia-ul-Haq, to West Germany this week. Mohammad Khan Junejo, Pakistan's Prime Minister, had already postponed his first week-long offical visit to China (Hasan Akhtar writes from Islamabad).

An official statement issued here yesterday said that, because of his commitments in the country, the President had postponed his visit. But it said nothing about the rest of the tour, which was to have included going to the United States to address the fortieth session of the United Nations General Assembly and meet President Reagan, and later meeting President Mubarak of Egypt in Cairo.

The Government here has been locked in a serious and bitter debate for more than a month on its controversial Constitutional Amendment Bill.

Palme demotes his foreign minister

Stockholm (Reuter) – Sweden's Prime Minister, Mr Olof Palme, unexpectedly replaced his Foreign Minister, Mr Lennart Bodström, one of the most controversial members of the Government, in a Cabinet shake-up following last month's general election.

Mr Palme named the former Social Affairs Minister, Mr Sten Andersson, as the new Foreign Minister and moved Mr Bodström to the more junior post of Education Minister.

Mr Bodström 57, hit the headlines in February when he cast doubt on official military findings blaming the Soviet Union for submarine intrusions into Swedish waters.

Mr Palme sprang to the former trade union leader's defence and Mr Bodström survived a rare vote of no confidence in Parliament.

The opposition said his open scepticism about Soviet intrusions has seriously undermined the credibility of Sweden's foreign policy.

Mr Bodström's replacement was the most important change announced in the reshuffle, which effected six ministries. The only outsider brought into the Cabinet was Mr Sven Hulterström, Social Democratic leader in Göteborg, who becomes Communications Minister in place of Mr Roine Carlsson.

Mr Carlsson was named Defence Minister to succeed Mr Anders Thunborg.

Mr Andersson, 62, a former Social Democratic Party secretary, has a reputation as a strong ideologist who espoused the great left-wing causes of the 1960s and 1970s.

Former Education Minister Lena Hjelm-Wallen was appointed to the new post of Development Aid Minister and former Health Minister Gertrud Sigurdsen was moved to the Social Affairs Ministry

PRISONERS OF CONSCIENCE

Egypt:

Dr Omar Abd al-Rahman

By Caroline Moorehead

A blind university lecturer, who has been three times brought to trial and three times acquitted on a number of political issues, is being held in Bab el Khalk prison in Cairo. The Egyptian Government has refused to let him go free.

Dr Omar Abd al-Rahman, who is in his fifties, is apparently seriously ill with diabetes and high blood pressure. After opposition politicians publicized his case last month he was sent back to prison from the intensive care unit of a hospital, where he had been recovering from a heart attack.

Dr al-Rahman was lecturing in Islamic studies at the university in Cairo when he was accused first of playing some part in Sadat's assassination, and later of helping establish the banned Islamic Jihad organization. A military court cleared him on both counts. Six weeks ago he was rearrested by the State Security Intelligence and again charged with reviving the idea of *jihad* (holy war), and of fomenting revolution.

A military court, for the third time, found him innocent. But the authorities, quoting the emergency laws – which lawyers say do not apply – continued to refuse his release.

Meanwhile, in the appeal prison of Sijn al Istinaf, Dr al-Rahman's health worsened. He was unable to take medicine and the authorities refused requests that he be moved in with other prisoners He had another heart attack last month.



Dr Abd al-Rahman: acquitted three times

Nigeria may reopen Niger border

From Paul Vallely
Niamey

The border between Nigeria and Niger may soon be opened, giving a big boost to the economy of one of Africa's most severely affected famine regions, according to President Seyni Kountché of Niger.

Speaking at a press conference to thank Bob Geldof for his visit to the country, General Kountché said that the new regime in Nigeria had recently sent a goodwill mission to Niamey to discuss the reopening of the border. It was closed by Nigeria last year to prevent smuggling of the stronger Niger currency, which is linked to the French franc.

"The new Nigerian Government has good intentions and the likelihood (of the border opening) exists, General Kountché said. An open frontier would allow Niger to export labour and would revitalize the trade in livestock which was once a significant currency earner for Niger.

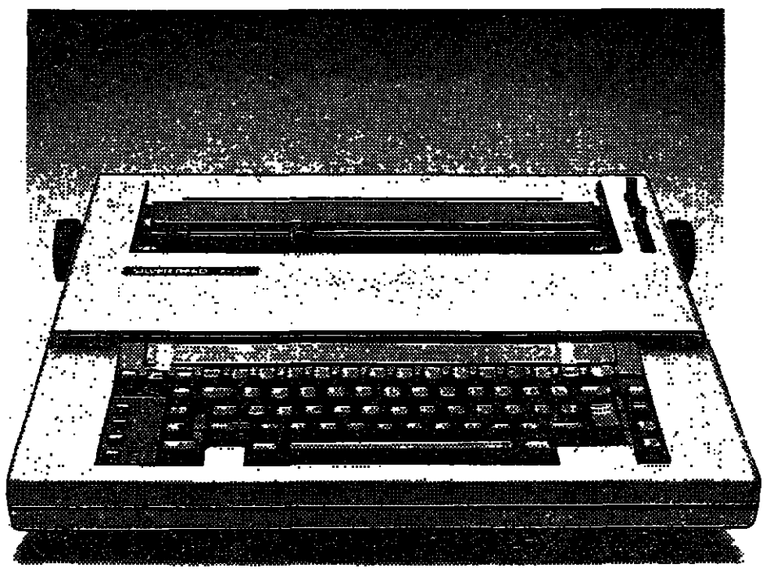
The famine of 1985 had been the worst in Niger since 1920, he said, but the country had been cushioned from its worst effects by the presence of food stock reserves donated by the international community, by a new programme of dry season cultivation and by the use of the army by the Government to distribute food aid. This has not been the case with most sub-Saharan countries.

President Kountché, who is chairman of the organization of Sahel Countries, CILSS (Comité International de Luttle contre la Scheresse du Sahel), criticized Western nationals for not having responded to an earlier suggestion by the Third World that buffer stocks should be established in all countries at risk from famine.

Thanking the Live Aid team for its proposed donation of $1.6 million (£1.1 million) to Niger, he said that the Sahelian nations were among the poorest in the world, were largely landlocked, had few natural resources, and most of them had not yet recovered from the process of colonization.

Band Aid was the symbol of the birth of a new generation in Europe which was aware of the sufferings in these places but, more importantly, was also aware that these were not caused by inefficiency but because the Sahel was struggling with massive problems.

President Kountché also said that the attempted coup in Niger earlier this year had not been masterminded by Libya.



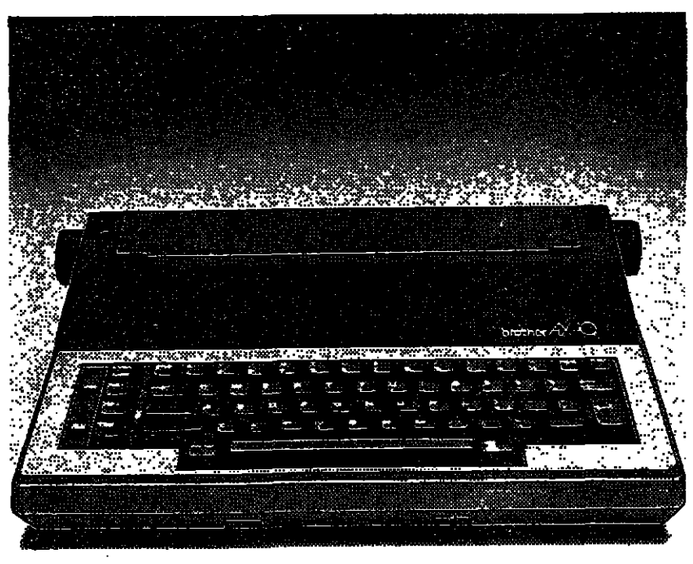
Not to scale. Weight: 6lbs.

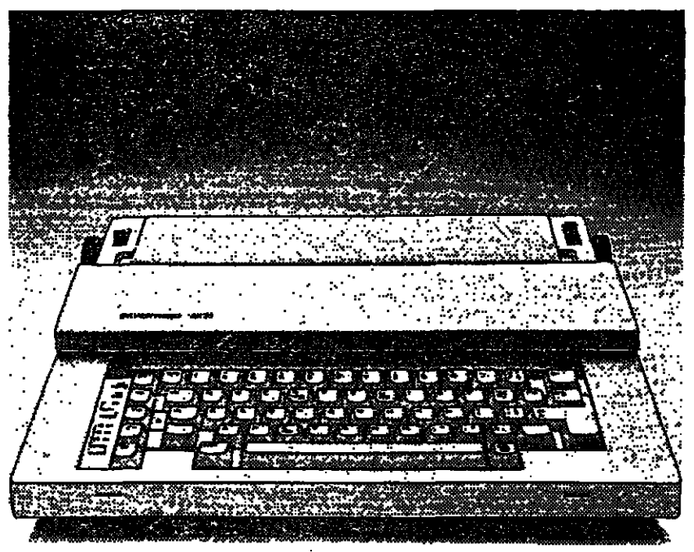
▲ **Silver Reed EX200** 96 Character keyboard · 14" paper width · Printing speed 16 cps · Typing pitch selector 10/12/15 · One line automatic correction · Key buffer – 32 characters · Automatic carriage return · Automatic correction and underline · Paragraph indent centering · Express key · £399.95
Also available **Silver Reed EX300** Includes: 8K memory · 20 character LCD · Two line automatic correction · £499.95

Brother AX-10 Electronic Typewriter The first electronic typewriter to be produced in the UK. 96 Character keyboard · 12" paper width · Printing speed 10 cps · Typing pitch selector 10/12 · Interchangeable type wheel · 40 character automatic correction · Key buffer – 31 characters · £189.95 ▼

▲ **Canon Typestar 5R Electronic Typewriter** 15 character LCD · 108 Character keyboard · 16" paper width · Printing speed 18 cps · Thermal transfer dot matrix · Choice of 2 typestyles built-in · RS-232 interface · Key buffer – 80 characters · Portable (battery and mains adaptor inclusive) · £199.95
Also available **Canon Typestar 6** Includes: 2K memory · 32 character LCD · £229.50

Silver Reed EX30 Electronic Typewriter 96 Character keyboard · 12" paper width · Printing speed 10 cps · Typing pitch selector 10/12/15 · Interchangeable type wheel · 25 Character automatic correction · Key buffer – 24 characters.
Exclusive to WHS £245.00
Available from 21st October
Silver Reed EX34 Includes: 19 character LCD · Built in parallel interface · Key buffer – 32 characters · One line correction · £375.00 ▼





Add a touch of professionalism to your work

Today's electronic typewriters are fast, efficient, amazingly versatile and far less expensive than you think. So if you want to give your work a professional look, come in and take a look at our full range.

WHSMITH

Subject to availability. Prices correct at time of going to press. Some typewriters available at larger branches only.

SPECTRUM

Henry Hobhouse concludes his series on how plants have shaped the face of the world

Tastes that turned history

Tea has started wars and destroyed China's ancient culture, while sugar spurred slavery to new, barbaric heights. The shock waves from Europe's voracious appetite for these two luxuries are still being felt across the world today



How a tea party went sour

Tea, coffee and cocoa all arrived in London in the same year, 1657. Coffee and cocoa have had calmer histories. In the intervening three centuries, however, tea has caused the destruction of the ancient civilization of China, sparked off the American war of Independence, been responsible for the introduction of porcelain to Europe, permanently influenced ship design and had a dramatic effect on the economy of India.

For nearly two centuries, all of our tea came from Canton on the southern coast of China. Tea was unknown in India, except as an imported consumable. Nor did anyone in this country know how tea was grown, prepared or blended. Before 1840 there were no treaty ports in China and European "barbarians" were restricted to a small enclave in Canton, a wharfside less than 800 yards long and 40 yards wide.

Yet this narrow strip of land became the basis for a huge industry, involving as much as 5 per cent of England's entire gross domestic product.

Cha, the Canton-Macao form for tea, was used in English seaports until quite recent times and was corrupted inland to *char* (nothing to do with charwomen). The upper classes – the only people who could afford to drink tea regularly until the latter half of the last century – called tea tay and spelled it *thē*, as in French. This was the common pronunciation of the tea-drinking classes until Victorian times.

How much of what they were actually drinking was tea is debatable. Much adulteration, an early answer to a demand for tea that the Chinese were unable to answer legitimately, took place along the line.

Both Europeans and Chinese adulterated tea with twigs, wood, pine bark, alien leaves, sawdust, soot and Prussian blue as well as legitmate additives in the form of scented bergamot, orange, lemon, verbena and other shrubs to give the tea a particular taste. It is one of the great ironies of the trade that bergamot-flavoured Earl Grey, now regarded as a "great tea", started as a standard adulteration to spin out a shortage.

With tea came porcelain, then unknown in Europe, shipped as saleable ballast. In the 107 years between the beginning of its monopoly in 1684 and 1791, when the decision was made to cease imports of Chinese porcelain, it is estimated that the East India Company shipped 215 million pieces to this country.

The Chinese in Canton were driven down to the lowest possible prices: £7.35 in 1730 for a tea service for 200 people, each piece decorated with the the arms of the ambassador who had ordered it; 5,000 teapots, imported in 1732 at about ½p each. Even if multiplied by 100 to give an approximation of today's prices, china of this quality was incredibly cheap.

The Chinese made their tea in kettles. The teapot, inspired by the beautiful shape of the Chinese wine flask, was a European innovation. So were teacups with handles. In China, tea was drunk a few degrees above blood heat, the better to sample the flavour: in Europe it was sipped hot. Cups therefore needed a handle, and the trade of handlemaker became an acknowledged one in large European cities. In its turn, the willow pattern was derived from a Chinese version of an English idea of a Chinese scene.

By the end of the 18th century, the tea trade was in crisis. Lord North's government decided to sell the surplus in the American colonies, with a tiny duty – around 10 per cent of what had been the norm – to compel the colonists to admit the right of the home government to tax the people of America.

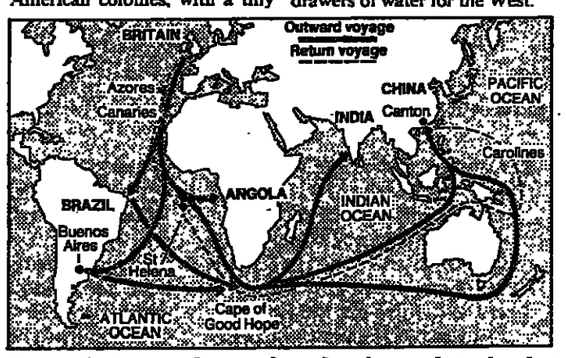
On December 16, 1773, a body of whites, disguised as Mohawk Indians, boarded three ships in Boston harbour and threw their whole cargo of tea overboard. Other parts of the colonies had their own tea-parties. The British reaction was to close the port of Boston, which led directly to the Declaration of Independence.

Resistance to tea was a catalyst in terms of the colonists' struggle against taxation without representation, and since then tea has had a slightly un-American feel about it: loyal Canada drinks four times as much tea per head as the independent US.

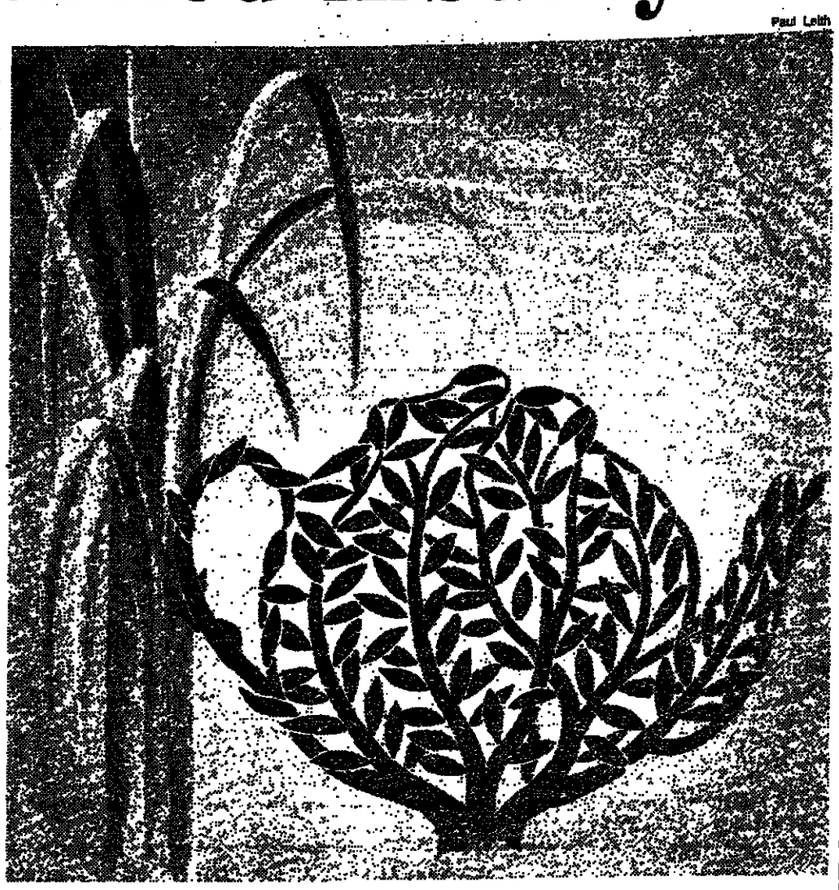
By 1801, the English consumed 2½lb of tea per head annually and 8lb of sugar (most of it with tea). In Canton it meant laying out £2 million a year (around £715 million in today's money), largely in silver. The East India Company's answer was to raise the money by the sale of opium to China where its use had been banned since 1729.

Illegal opium, deliberately grown in India for export, became an immense industry, and Chinese resistance to the trade caused the Opium War of 1840-42. The Chinese, who abhorred the use of gunpowder for violence or warfare, did not have a chance. Hong Kong was ceded to the British and, throughout the rest of the century, China was gradually opened up, aided by a succession of wars.

The period was characterized by the gradual decay of the central government in Peking. The material treasures of China were destroyed or dispersed all over the world, and the Chinese genius for craftsmanship and design was destroyed. The Chinese became copiers and coolies, hewers of wood and drawers of water for the West.



Some of the sea lanes of exploration and trade that developed from the 16th century



Paul Leith

The wrongs committed against a relatively weak China have been as damaging as any transgression against other non-European peoples. For a pot of tea, one could say, Chinese culture was very nearly destroyed.

During the 1850s, after the ending of the East India Company's tea monopoly, the short reign of the China clippers began.

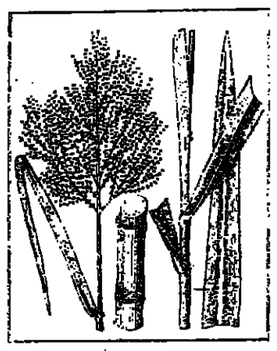
The clippers were built for speed and they cut the sailing time from China by about half, to around 90 to 120 days. However, the economic justification for the clipper races that ensued is difficult to assess. Tea, carefully handled, does not deteriorate. However, the public was somehow persuaded that new-season's tea was different from last year's tea.

In India, the first known discovery of a wild tea plant did not come until 1820. Ironically, when the tea industry started in Assam, a dozen years later, the tea-gardens were sown with Chinese cuttings that did not thrive, and the hills had to be scavenged for more native plants.

After much experiment and many failures, an industrialized European tea industry was established in Assam in about 1860 and in Ceylon and Java by 1890. Quality took second place to quantity, and, at least until after the First World War, teas from India and Ceylon had the reputation for being second rate.

This reputation was perhaps undeserved, but it is also true that India and Ceylon would not have become great tea producers if China had not been destabilized and subsequently destroyed by Western penetration.

In 1840, no native Indian ever drank tea except as a Europeanized foible. Today two thirds of Indian production, the greatest in the world, is consumed domestically. The Indian government's interest lies in cheap, widely available and not very interesting tea for its people at home. The discriminating tea drinker is fighting a losing battle.



Slaves to a sweet tooth

Today there is more negro* blood in the Caribbean than in Africa. It belongs to the descendants of the 20 million, perhaps more, Africans who were torn from their homes and transported to the Western hemisphere. About three quarters of these displaced people were brought over to meet the demands of the white man's sweet tooth.

Sugar, unnecessary to any endeavour but addictive, remains one of the great moral mysteries. The glories of the Renaissance were created on the basis of a teaspoonful of sugar per head per year. In the period 1690 to 1790, Europe imported a total of 12 million tons when a ton of sugar cost the life of a slave. A ton is less than 500 modern schoolchildren would consume in a week.

Today, Europe's annual consumption is more than 12 million tons each year – one hundred times as much – and there are no slaves except addicted consumers.

It was the boredom and hard work of planting and harvesting sugar cane (pictured left) that made black slavery "inevitable". Digging pits in the hot sun was too much for whites. In the sugar house, where the sugar was later boiled out of the cane, temperatures of 140°F were recorded. It was a job for black, not white; slaves, not free men.

They were hunted down systematically in Africa and transported by sea. Adult males were chained together, each in a space about a tenth of that available to a modern charter aircraft passenger, and there they lay prone for up to three months.

The saddest point about sugar slavery was that it was probably unnecessary. By 1600 it was within the capabilities of Englishmen to use oxen rather than men, brain rather than brawn, and to adopt "feudal" share-cropping rather than slavery.

It was to be two centuries before the sugar industry in the British West Indies went into a slow then precipitate decline in the face of competition from cheaper foreign sugar. Against this background, the abolition of the British slave trade in 1807 was followed in 1834 by the emancipation of British slaves.

What has sugar done for the world?

We all know what it has done to the consumer. People who become over-reliant are fatter, more constipated, vitamin- deficient, more prone to intestinal disease and unable to avoid the dentist – all because they eat sugar.

The effect on the Caribbean has been even worse, however. The Amerindians have disappeared almost without trace. A permanent trade deficit exists between the region and the rest of the world. There is an absence of know-how, a disrespect for the connection between hard work and profit, between the long haul and success.

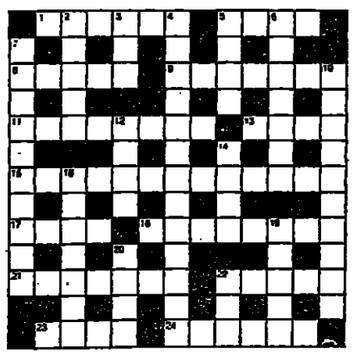
Who can blame the inhabitants? They are descended from the survivors of slaves who were in the same place for no reason of community. Many islands are over-crowded with incompatible people far beyond any ability of their adopted country to support them in dignity.

Since the Second World War, West Indians have emigrated from their rural slums in huge numbers to Britain and the United States. The language, music, traditions of slaves have transformed parts of American and European popular culture. Yet attitudes formed during the 440 years of the slave trade make integration difficult, if not impossible; the multi-racial society is a mirage, always somewhere ahead, never here today.

Extracted by H. J. Weaver from Seeds of Change: Five Plants that Transformed Mankind *by Henry Hobhouse, to be published by Sidwick & Jackson on October 24, price £15.*

*The term negro is used to describe certain West Africans, whose blood group makes them immune to the more severe forms of malaria, *Plasmodium falciparum*. They were the favoured labour force for the West Indies until supplies of cheap quinine became available in the late 19th century. Their immunity is due to a high incidence of Haemoglobin S (HbS). The disease becomes starved, effectively, of oxygen, because of what we now call sickle cell anaemia.

CONCISE CROSSWORD (No 774)



ACROSS
1 Openings (6)
5 Ear bottom (4)
8 Spirit (5)
9 Plait (7)
11 Nerve inflammation (8)
13 Thing (4)
15 Act impatiently (5,2,3,3)
17 Puts down (4)
18 Attribute (8)
21 Unchecked (7)
22 Drum-bodied instrument (5)
23 Surfeit (4)
24 Dandy (6)

DOWN
2 Flavoured rice (5)
3 Flogging whip (3)
4 Urbane (13)
5 Company symbol (4)
6 Lucky dip barrel (7)
7 Local language (10)
10 Boundary (10)
12 Little devils (4)
14 Thunder god (4)
16 Extremely bad (7)
19 Dolt (5)
20 Section (4)
22 Soft bread roll (3)

SOLUTION TO No 773
ACROSS: 1 Paced 4 Bandeau 8 Local 9 Cabaret 10 Chitchat 11 Prod 13 Paschal Lamb 17 Echo 18 Croupier 21 Mascara 22 Deign 23 Trample 24 Ruddy
DOWN: 1 Policy 2 Cacti 3 Delicacy 4 Baccalaureate 5 Nibs 6 Eardrum 7 Untidy 12 Flounder 14 Aphasia 15 Hermit 16 Frenzy 19 Iliad 20 Palp

New horizons for the sailing ship with a difference

George Hill reports on an adventurous new scheme for the handicapped



Full ahead: preparations last week for Lord Nelson's launch

Aimed purposefully down towards the muddy creek where the coal barges come winding upstream to Wivenhoe, the barque Lord Nelson looks almost too big to plunge into such a narrow channel. When she slides down the ways today she will be the largest sailing ship launched in Britain for 50 years.

This 400-ton ship will be at once the most traditional and the most unprecedented new vessel of the year. In spite of her size, she is not designed to be sailed by a team of musclebound expert mariners, but by crews most of whom have never served before the mast, and half of them suffering from physical disabilities. Eight of the 44 crew on each voyage will be standing watch and hauling braces in wheelchairs. Every detail of the hull and three-masted rig has been planned to make the £2-million ship fit and safe for this role.

When I visited James Cook's yard in Wivenhoe, Essex, last week, the ship was still a bare steel shell, clanging with the noise of beaten metal, and luridly lit up by the flashes of many arc-welding tools. By the time she is launched, the dull russet of the steel primer will have been covered by a smart livery of black, white and red.

The Lord Nelson has a 140-ft hull and is built for steadiness in all weathers, with relatively flat decks and unusually wide internal passageways to allow access for wheelchairs throughout. She is the most spectacular manifestation of a growing trend of thought on the rehabilitation of disabled people, aimed at encouraging them to be as active and self-reliant as possible rather than surrounding them with an all-embracing protective care which can be oppressive and debilitating.

"The idea of the ship is to get everybody working together and allow able-bodied team-mates to get to know the handicapped ones as people, not as cases", says Joe Church, the partially disabled operations manager for the Jubilee Sailing Trust, which commissioned the ship. "Guys who would never normally be involved in a work situation find they're expected to join in, and find they can. You should see what a zest for life it gives them. I've seen a lad who'd been in wheelchairs for six years getting around on crutches when he came ashore."

Opportunities for adventurous recreation for handicapped people have grown rapidly in recent years. Next season's holiday brochure from the organization Phab ("Physically Handicapped – Able Bodied"), which exists to promote the cause of integration – a term borrowed from the language of race relations – offers camping, pony trekking, swimming, canoeing, orienteering, even rock climbing.

Sailing is an activity that many disabled people already take part in, mostly in dinghies. The catamaran Sparkle has been making day cruises in sheltered waters with chair-bound crew since 1970. But the sustained teamwork of navigating a large ship on the open sea has only been available to people with exceptional drive, skill and luck.

It was Chris Rudd, a teacher experienced in rehabilitation work with disabled people, who first saw that a full-sized training ship could be an effective means of putting the integrated approach into practice. Disabled members of an integrated crew could take a full part in the steering, sail-handling and housekeeping on board, all struggling to gain their sea-legs together with a trained permanent crew to oversee them.

There was considerable scepticism about these ideas at first and it was only when the trust chartered the elderly brigantine Soren Larsen in 1983 and began offering regular cruises that the idea really began to make headway. Ample demand existed. No one fell overboard or succumbed to hypothermia. Experience defined the categories who could benefit (it was found that people with mental or behavioural problems could not participate as successfully as had been hoped). Many ingenious gadgets were designed and tested, such as a whistling compass to enable blind helmsmen to steer a course.

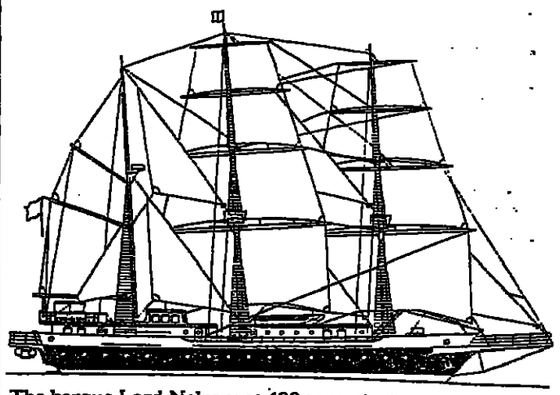
Already more than 650 people have helped to sail the Soren Larsen which is probably still somewhere at sea at this moment, for her season runs until October 27. But she is not purpose built, and her spaces are cramped, with room for only 22 crew, including three in wheelchairs.

'A chance to find what you can do'

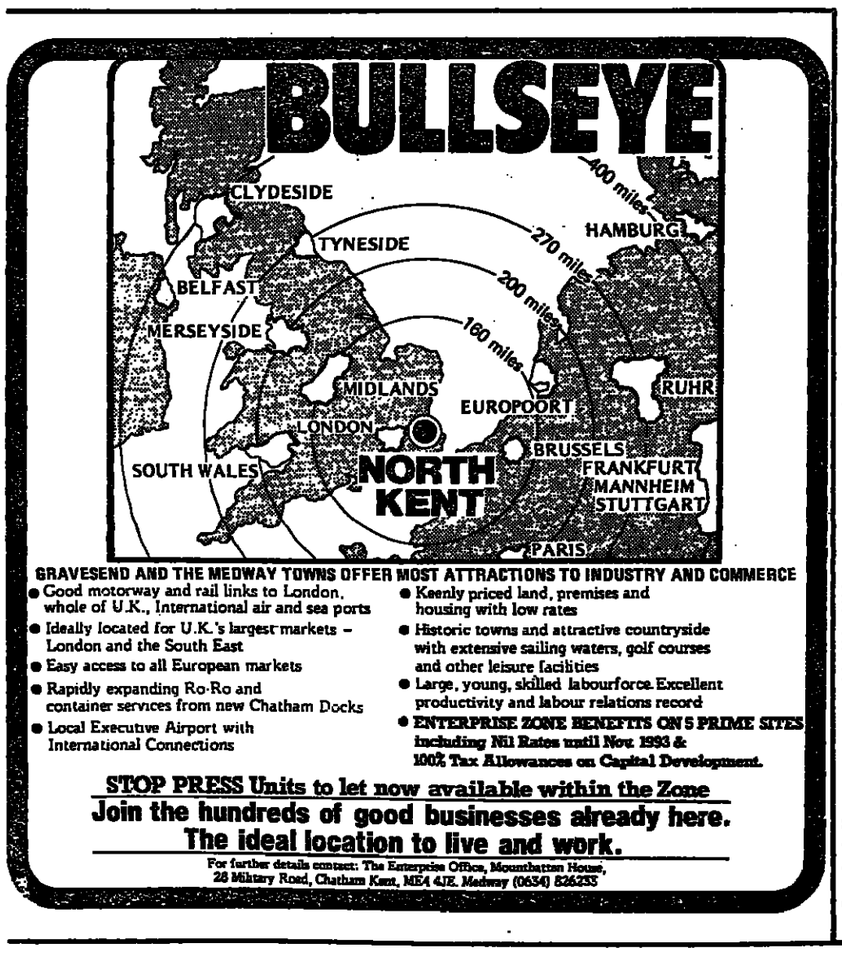
"I can't tell you how much I get out of it", says Ann Goodhall, a polio victim who has made four cruises in the brigantine. "It's not just 'holidays for the disabled', but a real chance to find out what you can do. The new ship will have 10 people to each watch, which will mean you can have a wider range of ability."

"I like to find myself in there fighting among a whole lot of new people", says Ron Flanders, a blind crewman who has applied to join the Lord Nelson on her maiden voyage. "For some of us in those conditions it's a major operation just to get out of your bunk and get dressed. One chap last time was so disabled that he couldn't be regarded as even a slightly useful member of crew. But he insisted he enjoyed it."

Satisfied customers are overflowing with praise. But they tend to be the kind of people who, one feels, would be out enjoying themselves, making relationships and trying new experiences in any case. A high proportion earn their own livings. The trust has a policy of treating able and disabled applicants on equal terms financially, and of charging a full economic rate for places. A mid-season berth in the Lord Nelson next season will cost £35 a day, which is well above the average for adventure holidays for disabled people. Applicants who cannot afford this are expected to seek sponsorship on their own account. To fill the gap, the trust has designed an "Assisted Voyager" scheme enabling donors to support an applicant, and a "buy-a-berth" scheme for Rotary Clubs and similar organizations.



The barque Lord Nelson: at 400 tons, the biggest sailing ship to be launched in Britain for 50 years



GRAVESEND AND THE MEDWAY TOWNS OFFER MOST ATTRACTIONS TO INDUSTRY AND COMMERCE

- Good motorway and rail links to London, whole of U.K., International air and sea ports
- Ideally located for U.K.'s largest markets – London and the South East
- Easy access to all European markets
- Rapidly expanding Ro-Ro and container services from new Chatham Docks
- Local Executive Airport with International Connections
- Keenly priced land, premises and housing with low rates
- Historic towns and attractive countryside with extensive sailing waters, golf courses and other leisure facilities
- Large, young, skilled labourforce. Excellent productivity and labour relations record
- **ENTERPRISE ZONE BENEFITS ON 5 PRIME SITES including Nil Rates until Nov. 1993 & 100% Tax Allowances on Capital Development.**

STOP PRESS Units to let now available within the Zone

Join the hundreds of good businesses already here. The ideal location to live and work.

For further details contact: The Enterprise Office, Mountbatten House, 28 Military Road, Chatham Kent, ME4 4JE. Medway (0634) 826233

Canon FAX

The fastest way to send a document *anywhere*

A LIFELINE TO BEAT THE DEADLINE

POST TODAY (No stamp required)

To: Canon (UK) Ltd., FREEPOST, Facsimile Division, Canon House, Manor Road, Wallington, Surrey SM6 1BR. Tel: 01-773 3173. Fax: 01-773 2181.

Please tell me more about Canon facsimile transceivers ☐

Please telephone to arrange a demonstration ☐ TICK BOX

Name

Position

Company

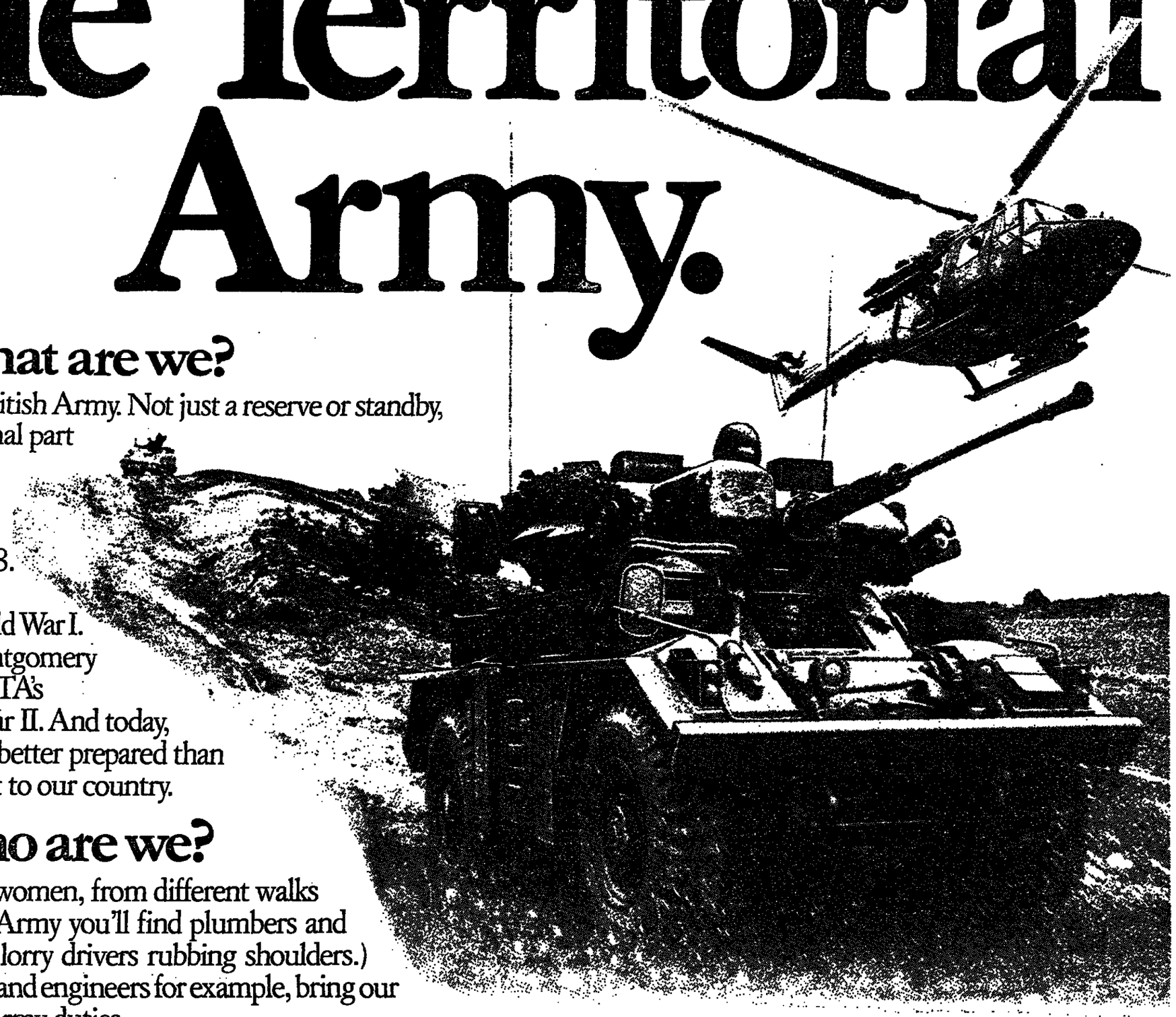
Address

County Post Code Tel

TL/ST3

هكذا من الأصل

The Territorial Army.



What are we?

We're part of the British Army. Not just a reserve or standby, but a vital, fully-functional part of Her Majesty's Forces.

We were founded in 1908. Over a million Territorials fought in World War I.

Field Marshal Montgomery himself commended the TA's contribution in World War II. And today, we're more prepared and better prepared than ever to counter any threat to our country.

Who are we?

All sorts, men and women, from different walks of life. (In the Territorial Army you'll find plumbers and accountants, lawyers and lorry drivers rubbing shoulders.)

Some of us, doctors and engineers for example, bring our civilian skills to bear on Army duties.

And practically all of us would admit to gaining immensely both physically and mentally, from the challenge.



Why are we?

We're here to defend the Nation's interests. If that sounds pompous or melodramatic, remember we form one third of Britain's land forces, and we're expanding.

For a second opinion, you could ask the Russians. They observed us on NATO's Exercise Lionheart in Germany last year with more than a passing interest.

What do we do?

Virtually everything the Regular Army does, and they're the most professional soldiers in the world.

But we never forget our members have civilian lives to lead too. So our training is intensive and geared to making the best possible use of the time available to us.

Six weekends a year plus a two week camp and some week-day evenings is what we ask, though many members do more.

We get paid for it, like the Regulars, but that's more a reflection on the importance of what we're asked to do than the reason why most of us join.

Our employers tend to understand this too, and give the Territorial Army tremendous support.

What could you do?

The opportunities in the Territorial Army are enormous. You could join as a soldier, or as a potential Officer.

And there's vast scope for anyone who wants to put their civilian skills to work in defence of Britain.

From nurses, drivers and mechanics to cooks, radio operators and data processors.

If you believe you could contribute in the Territorial Army in whatever capacity, we want to hear from you.

Find out more by contacting your nearest TA Unit (you'll find the address in the phone book under 'Army') or by sending off the coupon below.

Alternatively, make a free phone call anytime on 0800 555 555. We're ready and waiting to talk to you.

The Territorial Army

For further details on the role of today's TA and how you could help play a part in it complete the coupon and post it to: Major Alan Westbrook (Dept. T1B) Centre Block, Duke of York's HQ, Chelsea SW3 4SG.

Name_____

Address_____

_____

Town_____ Age (18-35)_____

Ready and waiting

FASHION I



From left: Paul Costelloe, tea towel skirt and fruity midriff top; Jasper Conran, in transparent print; Roland Klein, stripes and spots

Age of the new wave hippie

London fashion came clean last weekend with a slimmer, sharper silhouette. Skirts for spring are short, sarong-wrapped and slender; the longer hemlines come mainly on dresses. Both shorts and trousers are getting wider, and pyjama pants are being challenged by a revival of 1960s bell-bottoms from the wilder young designers.

Waists are universally back in fashion and cut very high. Fabrics like cotton jersey and shiny man-mades stretch and cling. When it does not fit tight, cotton voile shows the outline of the body.

Colours are bold and bright. London prints make a splash with big flowers, from south sea blooms to psychedelic. Spots give a more graphic feel.

The sounds of the 1960s reverberate through the avant garde collections: mystic prints, shiny satins, hippie bells and platform soles.

It was a good season for designers who could come to terms with the more sophisticated silhouette. Jasper Conran cuts a good line in jackets (for both sexes) and wrote a fresh lyric to a familiar tune with sure and clear colours – orange, turquoise, lilac, lemon and orange. His snappy short skirt, draped into a bustle at the back was an overworked idea; wide pyjamas had a funky Chanel feel.

Roland Klein cuts a good shape, especially his three-quarter jackets, moulded into the waist with a wide belt, lapping the hips on the curve. Klein showed short slim skirts and wider shorts, in a well-controlled collection played in black and white, with flashes of sharper green.

Arabella Pollen has grown up and her light touch with tailoring looks fresh and young, though not inventive. John Rocha is the opposite: full of ideas but without the absolute expertise to execute them. He cut a good jacket shape, collarless, scrolled back on one hip to give a sense of movement.

Paul Costelloe gave us a nice drop of the Irish, using his country's linen for slim dresses, sweet in white and sophisticated in black and grey flower-embossed cotton. Tea towels made into skinny skirts and midriff tops were fun.

The Fabrex exhibition at Olympia, running concurrently with the fashion shows, emphasized the creativity of London's fabric designers. Hilde Smith's bold black and white prints for Bodymap and Brian Bolger's blocks of houses for Betty Jackson added strength to their collections. Jackson should work on a new silhouette, but her skinny dresses in cotton jersey and her leotard body suits under see-through voile were well done.

THE INTERNATIONAL COLLECTIONS
LONDON

John McIntyre abandoned restrained English country style for the cotton picking Deep South where he was overwhelmed by a gaudy pineapple print. His high-waisted long slim skirts and shapely jackets looked better in the opening scenes in black. English Eccentrics relied too much on their mosaic prints in sweet and subtle mauves and petrol blue.

Zandra Rhodes is continually inventive with print, making this season's strident Spanish theme in fan patterns of black and white, for slim chiffon dresses and some more alarming Infanta creations that lifted at the back to show silk chemises and a lot of Zandra's new spider's web of lacy tights. All this was meticulously done, but suggested a restaging of *Carmen* rather than a fashion show.

Janice Wainwright makes stylish evening clothes, perfectly cut and balanced, and this season in happy colour combinations. Yuki was quiet, except for giant flowers bursting out of kimono knits and some unsure mixes of colour – fuchsia pink with egg yolk yellow or purple. Best were the evening pleats and drapes and body-shaped dresses, cut tight in the bodice, ruched down the front panel.

Bill Gibb's cut and proportions were eccentric. The same was true for most of the groupings of "young talent", which is a name used by a few (notably Susan Backhouse at Hyper Hyper and Rubeen Tariq at Amalgamated Talent) who show inventive ideas, and abused by many to present badly made clothes. Mark and Syrie's Baby Doll dresses in pastel colours were silly but fun.

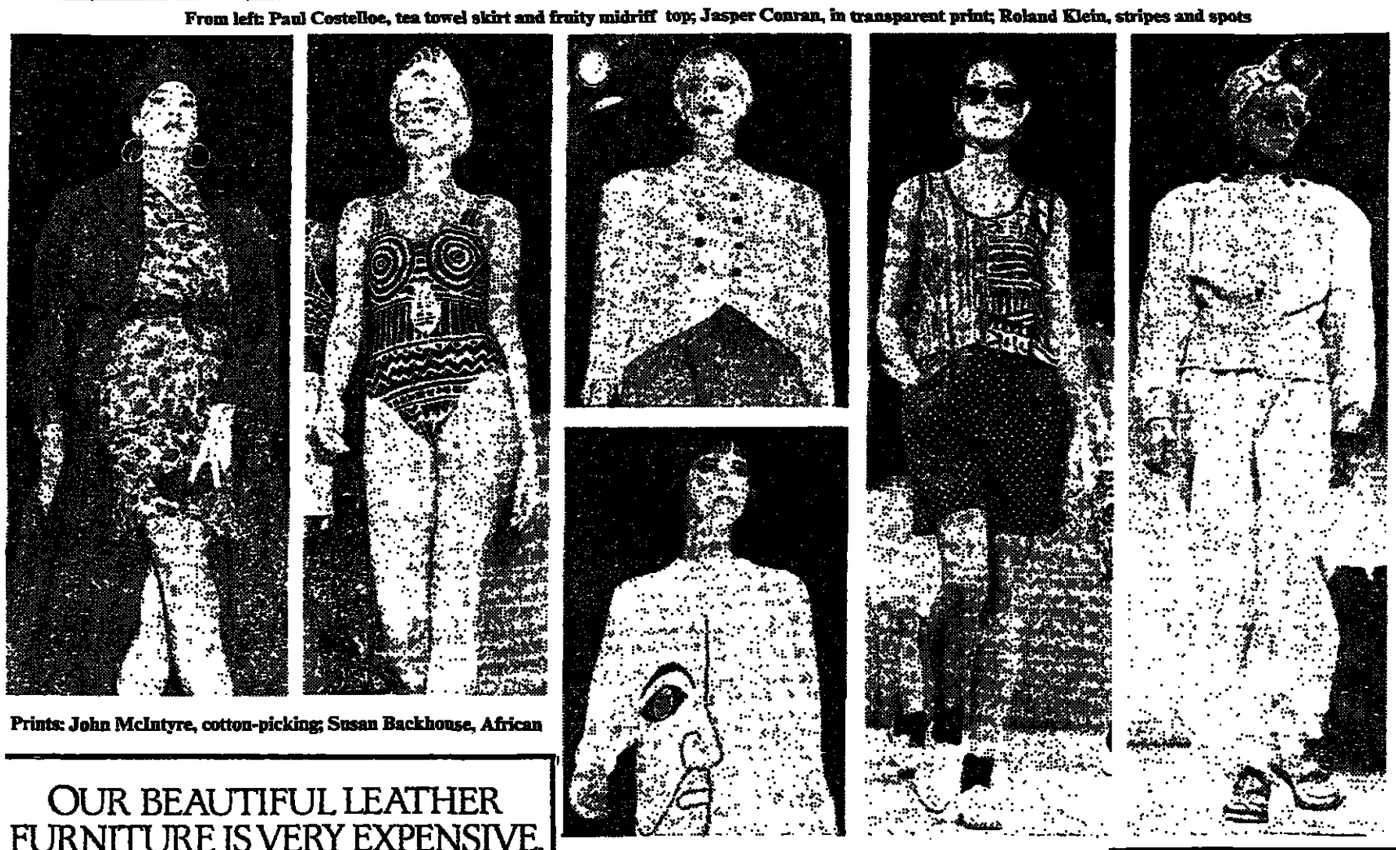
Jean Muir redressed the balance with a coherent and professional collection. She has given a young feel to her increasingly important knits, cropped midriff short or elongated over leggings, slim or sunray pleat skirts. Shapely dresses in very grown up colours like lavender and navy were impeccably cut and a fashion lesson in craftsmanship.



Jean Muir: cashmere tabard



Zandra Rhodes: viva España



Prints: John McIntyre, cotton-picking; Susan Backhouse, African

Left: above John Rocha, high-cut jacket; below, Rubeen Tariq, surreal knitwear. Right: Wendy Dagworthy, wide spot shorts. Far right: Betty Jackson's pyjama pants, cropped knitwear

OUR BEAUTIFUL LEATHER FURNITURE IS VERY EXPENSIVE.



HANDCRAFTED REAL LEATHER CHESTERFIELD ON AN ENGLISH BEECHWOOD FRAME.

IF YOU BUY IT IN A SHOP!

It's hardly surprising that we're not on speaking terms with Furniture Retailers. We refuse to supply them, because their running costs are too high, and you'd have to pay more than twice as much for one of our suites if you bought it in a shop.

We only sell direct to you, so we can use the best materials and employ the finest craftsmen and still make shop prices look ridiculous.

What's more we're happy to guarantee a full refund if you are not entirely happy – because we know you will be, even though the retailers won't.

Please send me your free colour brochure detailing your 10 styles and 4 finishes plus free leather samples. ☎ 0443 771333. TT/15/10

NAME

ADDRESS

POSTCODE

Thomas Lloyd

THOMAS LLOYD, ABERGORKI ESTATE, TREORCHY, WALES CF42 6DL

LONDON'S FINEST BEDS & SOFABEDS
SPECIAL ANNIVERSARY EVENT: GALA PRICES

SILVER JUBILEE

EXTRA SPECIAL REDUCTIONS

SUPER BED BARGAINS – HUGE SAVINGS

Special Silver Jubilee bed. 5'6"×6'6" CARLTON in elegant Silver Cover. Usual Carlton price £2,008 Now only £1,590. Save 25%
Special Jubilee KNIGHTSBRIDGE 5'6"×6'6" also in beautiful Silver Cover. Usual Knightsbridge price £989 Now only £740 Save 25%
Plus scores of other quality beds, all reduced. Including...

	Previously	now
3'0"×6'3" STAPLES ENVOY	£413	£330
4'6"×6'3" VI-SPRING VITALITY	£548	£438
5'0"×6'6" SLEEPEEZEE EXECUTIVE	£856	£684
5'6"×6'6" RELYON AMBASSADOR	£940	£750
3'0"×6'3" VI-SPRING VISCOUNTESS Pair, zipped and linked together	£1,125	£900

SOFA BEDS – BARGAIN OFFERS

Superb Jubilee special. ARDEN HYDABED in luxury Silver upholstery. Usual Arden price £1,006, double bed size. Now only £750 Save £256
Plus dozens of other fine sofabeds, all bargains. Including...

SLEEPEEZEE CUDDLER Single bed size	£626	£500
RELYON CAROLINA Sofabed Double bed size	£647	£515

SPACE SAVERS – EXTRA DISCOUNTS

3'0" DRAWER DIVAN SET Solid Pine	£307	£245
3'0" 2 IN 1 BED Solid Pine or Painted	£458	£365

PLUS QUALITY BEDLINENS, AT HALF PRICE.

CELEBRATION OFFERS – EVERYTHING REDUCED

Orders over £100 free delivery anywhere in Great Britain. Stores open 6 days a week. Event Price relates to items previously at higher price, though not necessarily for continuous 6 months.

WE DELIVER ANYWHERE

London Bedding Centre of Sloane Street

26-27 Sloane Street, London SW1X 9NE Tel: 01-235 7541/4
Also at Bourne Ave., The Square, Bournemouth. Tel: 294820

TAPESTRY SPECIAL OFFER

Workbox with tapestry top to stitch yourself



A sewing box in honey coloured pine large enough for all your needs. The box has a special rack to hold eight cotton reels, and a removable five compartment tray for pins, buttons, measuring tapes and all the other bits and pieces that are so easy to lose. Beneath, the box is roomy enough, 15"×12" and 6" high, for scissors, tapestry wools, patchwork pieces and more bulky equipment to be stored.

The box lid is inset with an upholstered panel ready to be covered with our beautiful tapestry designed by Susan Skeen. The design is a garland of stylised seaside flowers interwined with shells in pastel pinks, yellows, blues and greens on a dark Navy background. The kit comes complete with all 14 shades of wool from the Appleton range, needle, instructions and the fully-printed canvas, 12 holes to the inch.



The box comes complete with tapestry kit for £48.50 including P&P. For such a large and well-made sewing box this represents outstanding value. The box can also double as a most attractive footstool. The tapestry kit would also make a delightful, small, cushion, 13"×10", and is available seperately at £13.95 including P&P.

Use FREEPOST – No stamp needed.

Ehrman, 21/22 Vicarage Gate, London, W8 4AA. Registered No. 2280455. Please allow 28 days for delivery. Money back if kit returned unused within 14 days.

To: EHRMAN, FREEPOST, LONDON, W8 4BR. WT
Please send me ..... Workbox + tapestry kits @ £48.50 each
..... Tapestry kits @ £13.95 each.
I enclose Cheque/P.O. made out to Ehrman for £..... (Total)
Name .....
Address .....
.....
TM 8165

Ermenegildo Zegna

PURE CASHMERE



at

Beale & Inman

131 New Bond Street, London W1

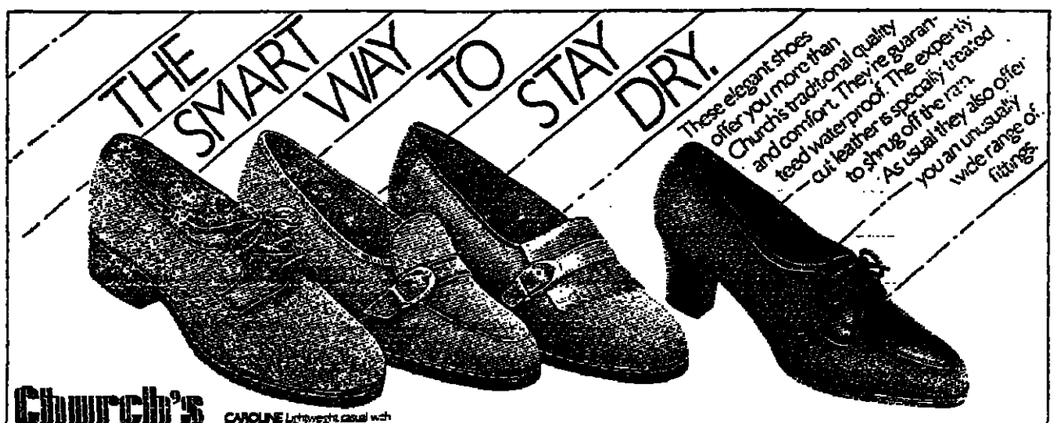
From the world's finest cashmere collection for men select an entire wardrobe of clothes by Ermenegildo Zegna. The theme this season is completely cashmere co-ordinated blending an harmonious array of subtle autumn shades.

You may also indulge in the sheer luxury of our renowned made-to-measure tailoring service supervised by Italian craftsmen in the elegant Ermenegildo Zegna shop at Beale & Inman.

You will be made very welcome when you visit
Ermenegildo Zegna at Beale & Inman
Tel: 01-629 4723

Ermenegildo Zegna

THE SMART WAY TO STAY DRY.



These elegant shoes offer you more than Church's traditional quality and comfort. They're guaranteed waterproof. The expertly cut leather is specially treated to shrug off the rain. As usual they also offer you an unusually wide range of fittings.

Church's

CAROLINE Lightweight casual with microcellular sole and heel in brown, wine, mole, grey, blue, chestnut, moss green or red suede. Fittings AAA, BC. CD Price £34.95

ANNA Slip-in casual with microcellular sole and heel in grey, blue or brown suede. Fittings AAA, BC. CD Price £37.95

SARAH Swich fringed slip-in with microcellular sole and heel in mole, brown or wine suede. Fittings AAA, BC, CD Price £37.95

LYNDSEY Classic tie shoe with ridged rubber sole and moderate heel in grey or brown suede with leather apron. Fittings AAA, BC. Price £40.95

هكذا من الأصل

FASHION II by Suzy Menkes



Bodymap: wild print by Hilde Smith for stretch high-waist trousers and cropped bare midriff jacket

Sex, sensuality and the bashful British

Like a shy teenager on a first date, London's fashion designers are bashful about the body. They alternately shroud it chastely in baggy cloth, or flaunt flesh aggressively.

Often one garment teases with a contrary message: all-concealing shirts are splashed with brash prints; or stretch leggings caress the curves of the body while frills break up its contours.

In this body-conscious fashion season, British designers are mostly self-conscious, in their innocence believing that a bared midriff and a short hemline are the heights of sex appeal. London designers offer mostly a pastiche of female sexuality, and it has a certian merry charm. Jasper Conran's bustles quivered like ruffled chicken feathers at the rear of a chaste, straight skirt, and John McIntyre's Deep South tie blouses and bandannas looked like the local rep's rendition of *Showboat*.

We British love dressing up. The would-be fashion groupies hiding pink-and-white complexions under ferocious post-punk eyebrows and the oh-so-English models on the catwalk, share the idea that fashion is a form of fancy dress. The stands at Olympia, and the groupings of ex-college students showing jointly, all underline the message that British fashion is a craft fair of fanciful ideas – imaginative, creative, but somehow slightly odd.

When fashion is right you sense it in the audience

All that changed at 7 pm on Saturday when the international beauty Marie Helvin stalked lazily down the catwalk at the Katharine Hamnett show. Here, in a series of fresh, modern images, were clothes for today, worn with equal gaiety and enthusiasm by both sexes, cut in lucid, comprehensible shapes from simple fabrics.

When fashion is right you sense it in the audience, who responded not to pop stars in the audience but to the clothes themselves: cotton the colour of sunbaked mud – shaped into a fitted jacket over a short skirt; stretch trousers moulding the figure as they zipped up the back; a skinny, halter-neck dress; the revitalizing of denim as a mini-skirt in shredded threads; men in the simplest suits or girls in swimsuits with stretch skirts that rolled up and down their hips.

Those magic fashion moments flared at other times during London's long fashion weekend, and especially in Bodymap's show, which beamed its message in laser lighting and conveyed, like Hamnett and Joseph Tricot, the strong sexual charge and energy of young London.

This is what the visitors from overseas, now crammed into town for the fashion shows, came to London to find. It is the feeling that overseas designers try to buy in when they hire the products of our art school system. I think it comes from an understanding of the needs and demands of modern fashion life, with an ability to execute the ideas.

FASHION EDITOR'S COMMENT

The shows are the medium for the message. Bodymap's worked because it took the lights and sound of pop music videos and showed clothes that expressed themselves in movement: stretchy swimsuits and leotards printed in copper on a brown ground, or skinny shirts and T-shirts in a burnt-out pattern on black.

Joseph's well-proportioned knits were sent out (and sent up) wittily: cherub-patterned jacquard knits appeared on male models sprouting cardboard angels' wings. Significantly, both these collections looked as strong on the rails as on the runway.

For John Galliano, the show was the thing. His collection looked like the cast of *Les Miserables* photographed by Bruce Weber. The models came out in scenes of Hogarthian confusion, their clothes buttoned askew, tied up with string, scattered with talcum powder dust, and white voile dresses soaked with water and clinging to the naked body.

Under it all, there was one strong sarong skirt shape with a ruched back, an interesting high-waisted dress, stitch-textured cream knits, a good full-sleeved shirt and a fashion talent longing to be recognized.

But is talent enough? The difference between sex and sensuality in fashion lies in the cut of the clothes and the way they hang on the body. The relationship between creative ideas and creating designer fashion hangs on the same threads, and the way they are stitched in seams into garments.

I was maddened to see how few of the original and lively sketched ideas were translated on the runway – particularly at the young designer shows – into anything that anyone would want to wear. This was in direct contrast with Milan last week, when relatively few ideas were worked into many covetable, wearable and eminently saleable clothes.

Few original ideas were translated on the runway

Perhaps each country gets the fashion industry it deserves. The sweet fashion tooth of the British is fed by flower prints and silk afternoon frocks, that survive as an island of English fashion respectability in a sea of eccentricity. We are at our best in crafting exquisite hand-knits and producing original prints.

The more baroque desire for fashion excess, that once put mini-skirts round our thighs, now inspires some extraordinary clothes, lacking in the grace or allure that are not such outdated, words in the fashion vocabulary of other countries.

London also has some strong fashion designers, notably Bruce Oldfield and Sheridan Barnett, who have not put on fashion parades this week. Because there is no selective system for fashion design, as Paris has in its Chambre Syndicale, anyone can show a collection. I would welcome a system that separated the serious from the show-offs.

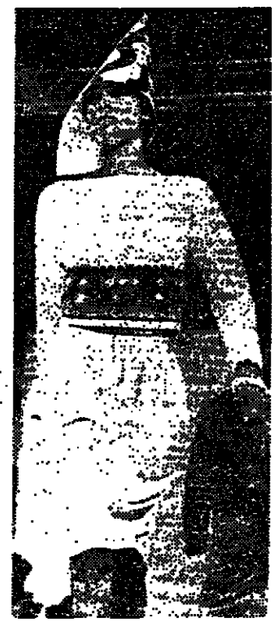
This season we have managed to produce for the first time an environment worthy of designer fashion. American buyers and overseas visitors have been lavish in their compliments to the British Fashion Council, for the efficient accreditation system and the fashion show tents set up specially for the collections.

British designs need to go back to the life class

The shows and exhibition hall at Olympia have also been well laid out, professional and a credit to the organizers. Yet seasoned commentators are muted in their praise for the clothes themselves, in spite of our obvious creativity and evident enthusiasm.

London Designer week has bubbled with ideas and inspiration, but the more tailored clothes that represent fashion in the 1980s require a profound understanding of the female body; as it moves and in its natural shape.

British design needs to go back not to the drawing board, but to the Life Class.





Katharine Hamnett (above): body-conscious swimsuit with long bodice and shorts, worn by Marie Helvin. Left: Joseph Tricot cropped knit with pattern focusing on the midriff and bell skirt

Photographs by Harry Kerr

Additional reporting Rebecca Tyrrel

TOMORROW



National Gallery of Art, Washington

US exhibition: The stately homes of Britain

Sanderson

Lamp bases and Shades

Modern and traditional hand-glazed bases with a wide variety of laminated or hand-made silk shades.

Sanderson,
Berners Street, London W1.
Telephone: 01-636 7800
Monday to Friday 9.30–5.30. Saturday 9.00–5.30

IF YOU REALLY ENJOY PLAYING THE PIANO...

And if you are a player of average standard (i.e. grades 4-7). Send for Volume 1 of THE CLASSICAL KEYBOARD COLLECTION and see how approachable and inexpensive (only £18.75 for the COMPLETE SET) the beautiful music of the great composers can be. Send no money – just your name and address, and I will send you the first volume and a subscription form. If not delighted simply return the form to me marked cancel – and you will owe nothing.
Alistair Rainsford, Oxford Music Associates Ltd. FREEPOST T10, DIDCOT, OXON OX11 9BR or telephone (0235) 850767 (overseas enquiries welcome).

Ponchos

British made in 100% waterproof nylon cloth. One size. Lengths 40in, 43in, 46in. Light: red, blue, brown £15. Standard: green, navy £19.50. Rubber-backed: green, navy £27.50 + p.p. £1.50. Allow 14 days. Ring/post cheque. Access/Visa. Money back pledge. Shop Mon–Sat.
THREE JAY & CO (T22)
9 The Precinct, Broxbourne, Herts
Tel. Hoddesdon (0992) 442974
WALK, CYCLE, FISH, Ggolf?
Brochure shows family range
TALL, SMALL, LARGE? We can fit you
(Props J Jensen)

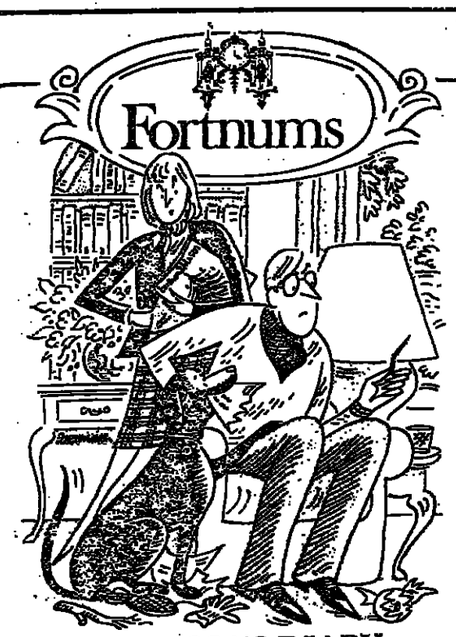
Angela Gore



Velveteen Corduroy

jacket with dropped shoulders. Matching "A" line skirt, elasticated waist, side seam pockets – length 29" with two inch hem and fully lined polyester taffeta. 50% polyester, 50% cotton – machine wash – little ironing. Burgundy OR peat brown OR Olive green OR navy. Made in our Kent workrooms – delivery from stock or up to 28 days and refunded if unsuitable. 12(36 bust, 38 hip), 14(38b. 40h.), 16(40b. 42h.) and 18(42b. 44h.).
Jacket £48.00 – Skirt £33.00
ANGELA GORE LTD.
Heubury Manor, Elham,
Canterbury, Kent – Elham 582
Stamped addressed label for brochure please
Reg. No. 587512 London 1957

Fortnums



VANESSA'S DIARY

Fortnums catalogue arrived. Looked for list of Christmas Things To Be Done scribbled on back of envelope last week. Disaster – chewed by dog. Chewed pen too.

Only one thing to do. Went to Fortnums. Bought memo block and pen, ordered crackers (choice of 21!), and noted super ideas for presents (including a game 'Mid-Life Crisis' – *very* suitable).

Had super lunch. Made proper list. Found some really original and delightful gifts – exclusive Crummles enamel boxes, amusing door stops, and gorgeous glass paperweights.

Drawn to second floor by subtle scent of leather. Intoxicated by gleaming handbags and purses and wallets – what a bewitching shop Fortnums is.

On way home went through that magical Ground Floor and savoured the famous Christmas Hampers featured in Fortnums Christmas Catalogue £1 post free.

Fortnum & Mason
Piccadilly London W1A 1ER. Telephone 01-734 8040

Nothing so comfortable should look this good.



Van Dal
Beautiful wider-fitting shoes.
Full colour brochure available from Van Dal Shoes Ltd., Dibden Road, Norwich NR3 4RR. Tel: Norwich (0603) 408550.

THE WORLD'S MOST EXCITING MAGAZINE GOES ENGLISH

THE TIMES DIARY

Unwanted gift

The recent appointment of David Calcutt QC, last year's chairman of the Bar, to be the new master of Magdalene College, Cambridge, from January seems to have deeply upset certain fellows of the college. It is not that they object personally to Calcutt, who is a fellow commoner of Magdalene. What they apparently object to is the undemocratic method of his appointment. Uniquely among all Oxbridge colleges, the right to appoint the master of Magdalene is vested in one man, the Hereditary Visitor, a descendant of Lord Audley, who founded the college in 1542. The present Visitor is Lord Braybrooke, who certainly consulted the dons before making his choice but apparently did not comply with their wishes. They have since made their objections known to Lord Braybrooke, and there has even been talk of the fellows trying to persuade Calcutt to withdraw his acceptance. Lord Braybrooke said yesterday: "I have had some correspondence with them to which I have replied, and that is the end of the matter . . . The mastership remains my choice."

Overture

Although Sir Geoffrey Howe scrapped his meeting with the two PLO leaders yesterday, one of them, Muhammad Milhem, the exiled West Bank mayor, has already met the Prime Minister. The occasion was a dance at the 1982 Tory Party conference in Brighton which Milhem, not at that stage on the PLO executive, was attending. He stepped up to Mrs Thatcher on the dance floor and declared pointedly: "We Palestinians are very grateful to you for upholding the right of self-determination in the Falklands."

Beware church-goers bearing hacksaws. During a Saturday night performance of Verdi's Requiem at Canterbury Cathedral somebody cut away two 18th century candlesticks chained to the crypt altar. A cathedral official suspects they were removed in a violin case.

Parting pot

The widow of a former senior-ranking MI6 man, who died last month, has just received a distressing visit from a Foreign Office welfare official. Her pension, he announced, would be less then £2,000 a year – a third, rather than a half, of her husband's pension – because he had retired before 1972 when the rules were changed. But all was not lost, the officer assured her on the doorstep: "We like to think we don't forget you and we make a point of keeping in touch. So your husband's office will be sending you a potted plant for the first Christmas."

BARRY FANTONI



'Got everything? Lunch, money, tenor part for La Traviata. . . .'

Not so petty cash

The ambition of Timothy Clifford, head of Scotland's National Galleries, does not come cheap. His latest wheeze is to exhibit later this month the world's most expensive painting, the £8.1 million Mantegna, whose sale to the Getty Museum in California has been blocked by the Government until December. Unfortunately the Getty Museum has insisted on one of its experts supervising every stage of its despatch to Edinburgh, from packing to hanging and lighting. Clifford, who is trying to raise cash to keep the painting, has been left to foot not only half the cost of the expert's flight from Malabu but the bill for his four days' work and expenses – £300 a day.

Talking shop

Downing Street, I'm told, rang Lord King, chairman of British Airways, on Friday and said: "We want somebody to come to dinner on Monday night with the prime minister of India." Lord King expressed regret, saying he would be away on business in the US. "No, no, not you," came the reply. "We want an ordinary pilot who can talk to him about something he knows about."

Big of him

Crime continues to pay. Scarcely had I arrived in Brazil last week than our guide was dangling Ronnie Biggs like some irresistible carrot. The going rate for an interview, I was told, was a mere $200. The go-between was stunned when I said I had not the slightest interest. To show an ounce of goodwill, however, I sent off a £1 note for Biggs to sign, thinking it could be auctioned for charity. The note came back safely, on it scrawled in childish handwriting: "My Kind of Luck! Ronnie Biggs, Rio. 1985." Sadly it can never be donated to a royal charity – the villain went on to deface the monarch.

PHS

South Africa: accusers accused

by Nicholas Fairbairn

The Queen, as head of the Commonwealth, will tomorrow open the biennial gathering of our imperial children, to each of whom we gave the gift of democratic parliamentary constitution.

How many have kept that gift, or even a semblance of it? Only India and a very few others, almost all outside Africa. The majority are one-party or one-man dictatorships, most, but not all, benevolent. Yet the central purpose of this year's conference will be to isolate and vilify the mother country for its refusal to impose economic sanctions on a former member of the family, South Africa.

Let us consider the charges that will be levelled at South Africa and the record of the prosecuting countries, and thus their moral right to prosecute and not to be prosecuted.

The first charge is the crime of apartheid. In fact the concept of separate development and racial discrimination was introduced in South Africa when the country was under British rule before the establishment of the Union of South Africa in 1910. This fact is conveniently passed over by the moralists of the Foreign Office, headed by Sir Geoffrey Howe, who will be at the conference mewing condemnation of apartheid. If I were to be asked the greatest single act of apartheid ever launched I would say it was the partition of India.

Politically inspired division, though not necessarily on a racial basis, is world-wide. Germany is condemned to separate development on political lines; you can leave South Africa if some other country will accept you, but you cannot leave East Germany alive. Korea, China, Zimbabwe and Cyprus are divided on political, racial or tribal lines. Ireland and Lebanon on religious lines.

The second charge is the denial to the blacks in South Africa of one man-one vote. But where else in Commonwealth Africa is there a one man-one vote system with the ability to change the government by the exercise of that vote? In Kenya, perhaps, but not in Malawi, where you vote for Dr Banda or no one. Not in Zimbabwe, where the Shonas outvote the Ndebele and ensure the Shona dictatorship of Dr Mugabe. Not in Uganda, where armed revolution is the only way to change power. Not in Tanzania, Nigeria, Sierra Leone, Ghana or any of the rest.

The fact is that in all these countries the majority of blacks, of whatever tribe, are ruled by a political caucus. If ever there was minority rule and tyranny, it is the dictatorship of the one-party state or, in fact, the one-party party, be it behind the Iron Curtain or south of the Sahara, where the rulers are a race apart with their hands ever in the national till.

Charge three: the ANC is outlawed. But no political party but the ruling party is permitted in the majority of Commonwealth countries, whereas in South Africa there are many political parties. In any event, what government, however democratic, would not ban a political party determined to overthrow the state by force?

Charge four: there are in South Africa people detained without trial. What black Commonwealth country can refute such charges against itself? In Nigeria, two Scots were recently sentenced to 14 years imprisonment after a mock trial in revenge for Dr Dikko's sojourn in this country, and as a lever to persuade us to return him for instant extermination.

In Zimbabwe, a Scots dentist of senior years and in frail health is serving a 10-year prison sentence on the false evidence of Mugabe's agents in Matabeleland, where thousands have been slaughtered. In Uganda hundreds of thousands have been done to death by Obote and Amin, who were regularly welcomed and applauded at Commonwealth conferences. Only last week a whole village of women and children were exterminated.

With such Augean stables in the Commonwealth yard, how can the leaders of these countries stand on the moral dais and accuse South Africa of crimes of which they are so viciously and infinitely more guilty themselves? How can they accuse a nation which provides for all its black peoples a prosperity far greater than anything they can provide now that they have rejected European control?

Mozambique has borders with five countries: Zimbabwe, Malawi, Zambia, Tanzania and South Africa. All are open except that with South Africa, which is mined and wired by Machel's Marxist regime, like the border between East and West Germany. Yet every day families risk death by crossing into South Africa to find work; none chooses to cross the open borders to the four black dictatorships to the north and west.

It is time the Commonwealth shed its hypocrisy and stopped seeing motes in the eye of South Africa through the substantial and multiple beams in their own. If the Commonwealth is to survive, we must recognize that it is not a Commonwealth of democracy or of non-racist societies. It is a Commonwealth mainly of tyrannies, of prejudices and privileges, and there are very few member countries where power can change hands other than by force.

We should shed our pretence of moral principle and accept the reality. Even on a purely material level, South Africa, of all the states of Africa, is the only one where prosperity reigns.

The author is Conservative MP for Perth and Kinross.

Fred Barnes on Washington's failure to prevent a Soviet propaganda coup

Why Reagan must blaze the summit trail



Washington

Imagine this hypothetical case, says a top administration official. The US has recklessly deployed 120,000 combat troops in a formerly neutral country and is fighting a bloody war against a ragtag indigenous opposition. Worse yet, American troops are relying on heavy metal – planes, tanks, artillery – to crush the under-equipped locals. What's more, they stand accused of using lethal chemical weapons and carrying out a policy of genocide.

"We'd certainly be hearing about this in conjunction with the summit," the official says. "It would be the number one item on the agenda."

This case isn't as far-fetched as it might seem. There is, of course, a US-Soviet summit scheduled for Geneva next month. Substitute the Soviets for the Americans and you have the Soviet military intervention in Afghanistan. But as the official was pointing out, Soviet imperialism is far from heading the summit agenda. Arms control is number one.

Given President Reagan's insistence on pursuing Star Wars, this leaves the Soviet leader, Mikhail Gorbachov, the attractive option of blaming Reagan if, as expected, Geneva fails to produce tangible progress toward a new arms agreement. "So what if Gorbachov won't budge on Afghanistan?" the official says caustically. "No one will be paying any attention to that."

Fear and loathing is the prevalent administration attitude towards the summit. This used to be limited to hardliners like Assistant Defence Secretaries Fred Iklé and Richard Perle. Now jitters have spread from the Pentagon to the White House staff, the National Security Council, the Arms Control and Disarmament Agency and the State Department.

"The president can't get any pluses out of the summit," says a senior White House aide. "The best he can do is break even. And everything has to break right from now on for that to happen. Above all, he's got to capture the agenda."

Practically no one in the administration thinks this is still possible. "The Soviets have been able to set the agenda as arms control, arms control, arms control," says a Reagan adviser. "They would never allow a Sakharov summit. They would never allow an Afghanistan summit. But we have allowed them to have an SDI summit."

Reagan has only himself, his wife, Nancy, and the Secretary of State, George Shultz, to blame. He has been warned repeatedly by officials such as Kenneth Adelman, the director of the arms control agency, to downplay arms control and inject other issues. Afghanistan, human rights, Jewish emigration, Soviet violations of prior arms agreements, anything. Yet Reagan hasn't done that. Nor has Shultz.

When Shultz and Eduard Shevardnadze, the Soviet foreign minister, conferred for nearly five hours in New York in September, all they discussed was arms control. Two days later Shevardnadze went to the White House to chat with Reagan for two and a half hours. Again, the only issue on the table was arms control.

Arms control is the single item on which the US and the Soviet Union have reached a kind of moral parity: each side has a nuclear arsenal large enough to obliterate mankind. If Afghanistan or virtually anything else were the chief issue, there would be no moral equivalence. Arms control is the only issue where the US has something to give up. It is also the issue on which the Soviets can influence Congress, the American public, and American allies in Europe. When the Soviets propose a 50 per cent reduction in nuclear weapons, however illusory or one-sided that proposal may be, Europeans and Americans expect Reagan to respond with a serious counter-offer. But the Soviets will claim he is not serious unless he agrees to abandon Star Wars.

One worry inside the administration is that Nancy Reagan will urge her husband to make rash concessions, in the hope of a historic arms control agreement. She insists she has no overriding interest in the way history rates President Reagan, but White House officials contradict this. "The only thing he can accomplish in the last three years to set himself apart from other presidents is a big arms agreement," says an aide. "This would be the kind of big movie star happy ending Nancy likes."

What about Reagan? On September 17 he ruled out any limits on research or testing of the missile defence system. Deployment is something else: Reagan says he is willing to talk about that when the time comes. In 1984 he persuaded Republicans to leave a call for deployment of Star Wars out of their election platform.

The hardline lobby in Washington is taking no chances. It is campaigning for an entirely new summit agenda, one which Reagan cannot ignore. Naturally, this is harshly anti-Soviet – arms pact violations, Jewish issues, human rights, emigration of Baptists, even the Soviet role in Angola. To answer any Soviet failure to address these issues, Reagan will be urged to order the B-1 bomber assembly line to continue past 1988, stop the decommissioning of Poseidon nuclear submarines, and so on. The aim is to overload the agenda to make sure nothing is accomplished – and nothing given up – at Geneva.

Among those masterminding the hardline campaign is the secretive Madison Group, a collection of several dozen conservatives, many of whom have jobs in the Reagan administration, particularly at the National Security Council and Defence Department. The first shot in the campaign was a letter to Reagan on October 1 from eight Republican senators, including Reagan's chum, Paul Laxalt, of Nevada. One of its authors calls it a "Rambo letter".

It urges Reagan "to raise yet again the 32 presidentially reported or confirmed Soviet [arms control treaty] violations with Soviet General Secretary Gorbachov." It cites several comments Gorbachov made in an interview in *Time* magazine as "explicit, extremely dangerous nuclear blackmail threats".

The senators also want Reagan to hasten the completion of a new Defence Department study, conducted by Perle, on Soviet violations. It is due on November 15, four days before the summit opens but probably too late to influence Reagan's approach to the summit. Hence the push to get the report to him earlier.

The hardliners are also eager for the Defence Secretary, Caspar Weinberger, to accompany Reagan to Geneva. His presence has not been planned, but he is willing. Not surprisingly, Shultz would prefer Weinberger to stay behind.

As for cosmetics, the hardliners couldn't care less. They are eager to block concessions by Reagan, and let public relations take a back seat. The White House has concluded painfully that since no arms treaty is likely, Gorbachov will win the summit public relations battle, at least as far as Europe is concerned.

To this end, the White House is seeking to lower public expectations of any breakthrough at Geneva. "Not feasible" and "unrealistic" is how a senior administration official characterized the prospects for a summit arms agreement in a press briefing on September 26.

The underlings still hope for a miracle. They yearn for a stroke of Reagan genius in which he disarms his foe and charms the press. He has done it in the past: his one-liner in last year's presidential campaign about the age issue – "I am not going to exploit, for political purposes, my opponent's youth and inexperience" – comes to mind.

One senior official recalled a story Reagan used to tell about a mediocre football player who somehow became great when challenged on the field. "Reagan's just like that," the official says. "He's mediocre in so many things. When he's challenged, he's sensational." It is a quality, however, which cannot always be counted on.

© United Features Syndicate

Will the rubber-stampers make their mark?

Warsaw

They were ripping down election posters from Warsaw shop fronts yesterday but small sky-blue shards of paper refused to budge: "patriotic", "vote", "common cause". Perhaps they should use hot water with vinegar, a formula recommended by my cleaning lady.

The Polish authorities are claiming a turnout of well over 75 per cent in Sunday's election – "a boycott of the boycotters", says Jerzy Urban, the government spokesman; no doubt General Jaruzelski sees the election as a triumphant affirmation of his policies. Solidarity supporters will remain sceptical. But this is a propaganda battle that the authorities will always win; by the time that Solidarity has had a chance to compile its own figures, based on secretly counting those entering the polling stations, the government figure will be firmly established.

The real concern now is not so much with who did or did not vote as with the nature of the new parliament, the Sejm. It may not be democratic in the western sense but it has not fallen into the mould of other communist parliaments. In neighbouring states the party leadership proposes, the party-dominated government disposes and the people's chamber nods its approval.

Although communists dominate the Sejm, a handful of parliamentary deputies openly criticized and voted against the declaration of martial law in the winter of 1981-82. The speeches of parliamentarians must be published uncensored and that gives independents – that is deputies not aligned with the communists or its affiliated parties – disproportionately large importance.

The Sejm's limited powers of control have been even more restricted over the past four years by the sheer Stakhonovite pace of law drafting and passing. After martial law was lifted Jaruzelski wanted to create an infrastructure of legislation that strengthened the government's powers to act in a crisis, to counter opposition and to run the economy. At the same time, there was to be a commitment to limited political and economic reform. Parliamentarians worked through the night, driven on like bricklayers in pursuit of an elusive production target.

Now the new parliament is saddled with a ragbag of legislation that is sometimes unenforceable – the work dodgers law, for example, which envisages a kind of a conscription for those wilfully unemployed – or unpopular, such as the higher education law restricting academic democracy. Perhaps, say the optimists, the new deputies can start to restore the balance towards reform, loosen up that which was tightened. A first step, in any case, could be an amnesty for some of the 280 political prisoners. That was more or less an election promise of Jaruzelski's – he made it conditional on signs of "stabilization" – and should be honoured.

The parliament and even some of the new communist deputies feel they should be given enhanced powers. They see bureaucrats as the enemy of democracy, blocking reform, and they would like to monitor more closely the activities of the police. But this is hopelessly ambitious, predicated as it is on the political will of a government that is dependent on bureaucrats and the police. What the parliament can do is raise issues. It is sometimes said of western democracies that voters do not decide issues, they decide only those who will decide issues. Voters in communist states are denied even this privilege – it is the Politburo and the central committee that creates the definition. This is what irks: Poland has essently a monolithic system of government moulded on to a pluralist society. The church, the workers, young people . . . all have different ideas of what is important, of national priorities. If the Sejm can bring these issues to the surface it will at least become an intelligent discussion club.

Any deputy who listened carefully to the questions at pre-election meetings will know what is really bothering Poles. Above all it is a sense that despite all the talk of economic reform, which sometimes seems to mean no more than working out ways of increasing exports, the social and economic infrastructure is teetering on the brink of collapse. Schools are bursting at the seams, roads are cracked and dangerous, hospitals have to park patients in the long damp corridors, the water supply is at best haphazard, the sewage system little changed since it was designed by Scottish engineers last century.

A real parliament will not only raise the question of the quality of life: it will shout about it until the party leadership starts to listen.

Roger Boyes

Correction

Halesowen, although involved in a major electoral redistribution after 1970, has been represented by John Stokes (Conservative) since 1970, contrary to a reference in an article on October 8.

Digby Anderson

Ripe for a British moral majority

After four major party conferences, innumerable fringe meetings and lobbies for a host of majority and minority interests, one cause remains unrepresented. It offers an unrivalled opportunity for any enterprising career seeker, especially now, for although huge it is no longer so safe that it can do without organized representation. It is the normal family.

Among girls under 20, illegitimate live births have risen from 25.6 per cent in 1967 to 56.3 per cent in 1983. This is despite an increase in abortions from 22,332 (1968) to 136,388 (1984). Such an increase was not enough for this year's Labour Party conference, which passed a motion asserting the absolute right of women over their own bodies – and anyone else's body that happens to be temporarily resident inside them. It also carried a motion to end the tiresome restriction which limits the attentions of homosexuals to people over 21. Sixteen-year-olds and upwards would be approachable.

The Government is co-operating along the same axis, with legislation and regulation which offer financial inducements to broken, de facto and homosexual households and "marriages". Its Department of Health tried hard to usurp parental rights to know about their children's contraceptive arrangements. Its Inland Revenue offers unmarried partners the opportunity of double mortgage tax relief. Its Department of Social Security rewards two single-sex cohabitees with family income supplement up to two-thirds more than that given to a married couple. Its new social security review proposes reduced support for under-25s unless they can be enticed into single parenthood.

But the normal family, although threatened, is still the norm. The work of Dr Robert Chester, summarised recently in *New Society*, shows that the vast majority of people spend the appropriate time of their life (as children and while child rearing themselves) in a normal family – husband and wife living with their own children, the husband the major earner, the spouses intending and trying to stay together.

The Chester conclusion is important because one strategy of those opposed to the normal family is to devalue the word "family". By claiming that all sorts of arrangements which many normal families would find unusual, even perverted, are just different "families" and overstating their number, they hope to win state subsidies for and inducements into their favoured arrangements.

Once the meaning of "family" has been confused, all sorts of games are possible. The anti-family lobby is well aware that various charitably intentioned persons are disposed to help casualties of the traditional family such as abandoned wives or children brought up by one parent. So it campaigns energetically for increased government help for such people to the extent that these unhappy states become less unattractive. How else to explain the rise in government spending on one-parent families from £15 million in 1960 to £1 billion in 1983?

Few individuals consciously calculate their way to one-parent status. But it is clear that over the last quarter century it has become financially less forbidding and socially less stigmatized to bring up children out of marriage.

Compassion to those in need for no fault of their own does not necessarily encourage others into that state of need; but help administered and publicized by government usually does. The result is the confusion of those in need for no fault of their own with a very different set of people; and another confusion about the motives of those who would help them. Pro-family individuals, who help the casualties of the family in order to support the family; and anti-family individuals who wish to increase the number of casualties by making their state more "normal" and financially supportable, are to be found in the same lobbies.

The family, as distinct from its casualties, has not found an organized voice. There are one-issue groups concerned about abortion or television standards, and small but increasing generalized organizations such as Family and Youth Concern. But there is no one large lobby, nothing like the American Moral Majority or the French Catholic parents' associations. Nor is there a coherent intellectual movement in Britain such as has emerged in the American neo-conservatives' work on the family and feminism.

While the Roman Catholic church has been a rallying point for opposition to abortion, and individuals in the Church of England have spoken out on particular topics, the churches have produced no sustained coordinated pro-family campaign. So far, the bishops have not issued a collective statement unequivocally condemning Labour's endorsement of extended homosexual practices and abortion. If they have submitted a paper to the social security review committee urging no financial encouragement to one-parent families, I have not seen it.

Of course the issues are complicated: they always are. Of course the churches must combine pastoral concern for casualties of the family with clear guidelines which minimize the number of casualties. The churches have traditionally been adept at simultaneously upholding clear standards and supporting those who fell short of them. If guidelines cannot be pronounced now for fear of causing offence then guidelines on this or any subject there never will be.

The cause of the normal family, with its enormous constituency, has not then been well served recently by the Conservative Party or the church. If they do not take it up, someone else will. It might be an enterprising populist politician such as David Owen or a well organized movement, a British Moral Majority. There are many who would not like to see the second possibility. To prevent it they have only to ensure that the family's erstwhile friends serve it better. Perhaps the new synod of the Church of England might consider a campaign of renewed support for the normal family. No constituency remains long without a lobby in contemporary Britain.

The author is Director of the Social Affairs Unit.

Paul Jennings

Reading between the double lines

"Are you fit to drive?" says a rather hopeless-looking leaflet accompanying my new car licence. Are governments becoming more human when they second-person you with "You, you, you"? Or has it something to do with the ubiquity of modern government, the mass state, conscription (Kitchener wants *You*), the inexorable advance everywhere to what one might call tutalitarianism?

They never said You in the late 18th century when the government (elected anyway by a few householders and squires) was just *there*, when income tax was just a gleam in Pitt's eye and Britain ran the world. My father used to be furious because it said "your ration book." "Whose do they suppose I think it is," he would ask, "if it's got my name on it?"

"If you are not sure whether your eyesight is as good as it was," the leaflet goes on – barely restraining itself from adding "and none of us is getting any younger, dear" – "do go and have it tested." Doubtless the ungrateful reaction of some will be to say "shan't!" and actually cancel next week's appointment with the oculist.

Others will just wonder what they all *do* in the "Drivers Medical Branch, DVLC" if some scrupulous leaflet readers really do report their disabilities. Alert plainclothes-men with special medical training to watch one's house and see if one dodders out with stick and dark glasses to the garage? Check with one's doctor? Send a plastic DVLC Honesty Medal together with returned licence fee?

My own reaction is to want to second-person them back about the stuff on the other side of the leaflet, somewhat like this:

"Well, hello there, DVLC. I'm sure you'll be glad to know *someone* has been reading your leaflet. I hope you won't mind my saying so, but I could knock off a thing like *On motorways, remember* . . . before breakfast, drawing and all, with just that stylised rear half of a lorry in the top left-hand corner (no number plate; surely an offence?) the white lines, and the words, in the appropriate lanes 'There is *no* slow lane. Keep to the left except when overtaking. There is *no* cruising lane. Don't hog the middle lane. There is *no* fast lane. The right-hand lane is for overtaking only'."

"What a lot of you seem to have been involved. 'Prepared by the Department of Transport *and* (my italics) the Central Office of Information 1984. Printed in the UK for HMSO Dd 8334755 TRAN J0005NJ.' How many blokes on £15,000 a year did that involve?

"You are living in an unreal world. Usually the inside lane is a solid mass of lorries, many with huge trailers, from Naples, Vienna, Brucken (wherever that is), Rotterdam, Tromso, Beccles (surprisingly often) etc., any one of which will suddenly lurch out, only then flashing its indicator, to pass its fellows with a speed difference of 3 mph. In such circumstances you must surely know the feeling (perhaps when you have started again after obeying the leaflet's injunction to stop, open a window and rest if one should 'begin to feel sleepy') of being boxed in the inside lane for ever?

"Have you even *been* on a motorway? Most of the time you're lucky to get up to 70 on the outside lane anyway, never mind the middle one. You'll never stop most of us average, normal motorists who cruise at a legal 70 from thinking of the middle as the cruising lane. We move out into your 'overtaking' lane, still at 70, and what happens? Some cad in a Merc or Aston Martin flashes furiously at us till he can pass, at about 117. If we are in the middle lane he still passes us at 117, cuts in, leaving us about six inches, not only to a gap (for once) in the inside lane, but to an exit 100 yards ahead.

"And while we're on exits and entrances, why do you think it is best to make the entrance not at a good wide angle, so that one could look to the right easily for a gap in those damned lorries, but at an angle so narrow that it gives one a crick in the neck as one strains to see what's coming? Don't say we should use the off-side mirror. If it's correctly positioned it won't show us anything except grass banks, landscaped so as to obscure our view till we are practically *on* the motorway.

"I realize you are trying to tell us something, and I do appreciate it; but I have to tell you that for most of us the real classification is as follows – the Lorry Lane, My Lane, and the Cads' Lane."

هكذا من الأصل

هكذا من الأصل

TIMES PAST
THE TIMES
P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

NO TO SANCTIONS

The Prime Minister has been warned that Britain will be isolated at today's Commonwealth Heads of Government meeting if she refuses to step into line behind a concerted effort to introduce mandatory sanctions against South Africa. For most members that move would be simply an expression of disapproval with South African policies on apartheid with no practical consequences and therefore no responsibility for those consequences, and presumably no clear idea what they might be.

For the seven African states who describe themselves as the Front Line States it would inflict varying degrees of economic disaster. Either they do not mind this since they say their people are ready for it, or they presume that the outside world would assist them indefinitely over the years ahead with a Berlin airlift style operation. Nobody has yet come forward to offer such a facility because it would be almost impossible, given geography and scale, and quite out of proportion to the effort of Berlin, and it would thus be financially unattainable even for the superpowers or the EEC.

If South Africa retaliated in kind, as Mr Botha has said it would, the Front Line States would find themselves without 85 per cent of their trade, which normally passes through South Africa, with only the slenderest hope of pushing some of that traffic onto the Beira Benguela or Dar es Salaam rail-port facilities. Even if it would be possible to turn that tiny alternative into reality they would still suffer from the loss of the South African rail system, which represents a quarter of Africa's total rail network, over which more than 6,000 South African freighters are daily in use outside her borders. Presumably they would also be withdrawn. The Front Line States might find they had tracks but no trucks in a year or so.

Transport apart their domestic economies are already so linked to South Africa that they would suffer overwhelmingly from a severance involving, for instance, the repatriation of hundreds of thousands of black African citizens working in the Union. They would be deported, losing for Lesotho, for instance, about 40 per cent of its GNP and leading to great unrest, unemployment and instability in most of those states.

These countries, say their leaders, are ready for sanctions. Of course that is sadly only too consistent with the economic ruin which most of their leaders' policies have inflicted on these countries already. That perhaps explained why so many of their citizens have already voted with their feet for South Africa. It certainly explains the ease with which their leaders can now contemplate fuller ruin for an uncertain cause.

And uncertain it is, because the basic lack of clarity in the purpose of sanctions undermines the whole policy. It needs to be defined in much more precise terms. Is it punitive, and just punitive, or is it meant as a method of leverage or, as one expects from listening to most spokesmen, is it the first weapon in an international struggle to reduce South Africa to a state of chaos and instability?

There is no analogy with Rhodesia. Sanctions were intended to force the Smith regime to return to its legal status as a colony of the United Kingdom. They were not intended to be lifted before that in exchange for any particular constitutional plea bargaining that might be put forward. The restoration of legality lay at the heart of the sanctions movement, and as we all saw, the Rhodesian economy flourished under sanctions even though Rhodesia is endowed with infinitely fewer resources, resourcefulness or preparations than is South Africa. Sanctions have got to be thought through much more precisely before anybody should espouse them as a form of policy, even disregarding the punitive economic effects on the Front Line States and, of course, on the British economy whose prominent economic position within South Africa would necessarily suffer enormously from such a move.

As Professor William Gutteridge estimates in a recent Conflict Studies paper (ISC No 179) Britain has about £7 billion invested and would lose up to 250,000 jobs dependent on South African trade. Moreover about one million South Africans have British passports which enable them to migrate to Britain in the event of a total collapse into a race war.

However, nobody really seems to have settled down to ask what are sanctions *for*? They are a means to an end. What is that end? Is it the dismantling of the system of apartheid in as peaceful and promising a way as can by now be achieved given South Africa's history? Or is it only a complete collapse of South African social and economic structures leading to revolution, anarchy and paths unknown?

It may look on the surface as though all four of South Africa's races have reached a stage of spasm where they could only speak to each other after such a cataclysm had been wreaked on the streets. But that is not the case below the surface. There is in fact a ferment of political and constitutional chatter going on in South Africa which is masked by the riots and killings on the streets and the absolutism both of white supremacists (though not of Mr Botha or his ministry of constitutional development) and the absolutism of the expatriate ANC leadership which looks forward to conditions which would naturally be intolerable to the other three races.

South Africans are aware that their moment of truth is here and that they have to start talking, perhaps tentatively at first but ultimately under the auspices of something akin to a national convention which recollects the example of 1911 from which the black peoples were excluded. It is in the South African tradition and it may be achieved again.

To introduce blunt sanctions into such a situation would set up difficulties for later. When and how would they be removed? How could their perpetrators agree on the fine tuning which will necessarily emerge from such discussions? Some would clearly persist with the idea of a unitary state based on one-man-one-vote whereas the ultimate shape of South Africa is likely to be much more sensitive and conducive to her special racial, cultural and historical traditions, whose permutations will be explored more fully on this page tomorrow.

A further danger of sanctions, of course, is that the black forces would be tempted to sit back and let sanctions do most of the work first until they could just move in for the kill without having to endure the responsibility of serious negotiations with white leadership and the other communities.

In a third article later this week the potentialities and limitations of external international involvement in South Africa's crisis will be analyzed. They will be analyzed against a background of no sanctions. It is help that all South Africans need now, not another shove into isolation.

JOB DISCRIMINATION

An employer should be entitled where there is under-representation of a particular racial group in the workforce to carry out a policy of preferring a member of that group for employment in the narrowly confined situation where competing applicants for employment are equally well qualified to carry out the job in question.

Substitute the word "required" for "entitled" in that clause and you have a British recipe for affirmative action or, to give it its proper name, racial discrimination. Is this what the Home Office is now discussing and what Mr David Waddington in his rather clumsy way was authorized to air in his television interview at the weekend? He was either talking about preferential employment policies for non-white people, or he was making the trivial point that firms are required to obey the injunctions against discrimination contained in the 1976 Race Relations Act. If the latter, then he chose an unnecessarily excited and confused way of doing it.

No, Mr Waddington was surely flying a kite. For the clause above comes from a document which has been on his desk since July. It is a pity he has waited till now to open its contents for political debate. To do so implies, again in a rather clumsy way, that riots and civil disorder involving non-whites are required before governments will consider changing race policy. For that very reason, the Government should be supremely cautious: Mr Harold Wilson's rush to legislative action days after Mr Enoch Powell's 1968 speech is a bad example.

The document in question is an ambitious bid for a new lease of life by the Commission for Racial Equality involving extension of the Commission's powers to investigate especially on the jobs front and a series of new duties to be laid on public bodies to eliminate discrimination and promote "equality of opportunity". With its powers to investigate severely reduced by recent court decisions, the Commission thinks it needs a new legislative mandate. To reduce discrimination, it recommends more record keeping of ethnic backgrounds, statements by public bodies about their success in promoting good race relations and powers entitling employers to discriminate in training schemes and in employment.

Such policies are, to say the least, arguable. But the Commission's proposals for re-writing the 1976 Act do have the virtue of clarity. As the quango responsible for enforcing the law and as the successor to two failed quangos, the Commission states clearly its view of how race policy should advance, through tribunals, courts and legal precedents rather than through half baked attempts to change public attitudes. The Government by contrast has, like its predecessors, a rather confused and ambiguous policy on racial issues. It displays no great enthusiasm for the Commission's proposals, nor for winding the body up as a failure. Mr Waddington's rather naive references at the weekend to American policy are in the same mould.

Race policy consists of a disparate set of laws and initiatives. Already, for example, the Department of the Environment engages in a kind of positive discrimination in handing out its Urban Programme money: various of its brochures proudly point out that a disproportionate number of recipients of its money are Afro-Caribbean or Asian. Yet only a few months ago the Secretary of State for the Environment roundly condemned local authorities using their power to let contracts to force private sector firms into employing more non whites. (The councils were proposing to use the same mechanism of "contract compliance" to force private firms to recognize unions and observe minimum pay norms.)

A coherent and explicit race policy would marry the Home Office's own grant-giving powers with those of the Environment Department, and it might on the way there examine rather more closely the groups which have benefited from this government largesse in the past. Such a policy would also broach the question of ethnic records.

Better social data about origin and skin colour would help; there should in future censuses be no hesitation about asking for such pertinent information.

The State, a major employer, could set an example, but not by quotas or statistical parities. More knowledge of whom it employs is a requisite, plus rigorous examination of any failure to recruit able West Indians or Asians as police officers, civil servants or hospital administrators, then train and promote them.

It would, however, be a most unjustified burden on firms to require them to keep ethnic records – a burden completely at odds with the thrust of the government's enterprise policy. Large employers might, for their own purposes, be anxious to have information about their workforces but again it would be an unjustified burden to follow the American example and require them to submit detailed figures to bureaucrats, whether or not they receive public money or orders. Here is where the Government must make up its mind about the Commission for Racial Equality. A weak role for the Commission would simply be to follow up complaints by individuals of job discrimination; the strong, expanded role it is now asking for involves power to investigate on its own initiative and to call into question firms' recruitment policies. Either of these might be preferable to central government becoming involved in checking firms. Before Mr Waddington next speaks on the subject, he and his department should share with the public their response to the Commission's recipe for dealing with discrimination, and be quite clear that any recommendations for discrimination in reverse, whether they are dressed up in American phrases or not, are unacceptable.

LETTERS TO THE EDITOR

Concern at disorderly conduct offence

From Mrs B. K. Gardiner

Sir, As a worker concerned with the juvenile justice system I view with concern the Home Secretary's proposal to include the new offence of disorderly conduct in the forthcoming public order Bill (report, October 11).

In recent years research has produced the triple themes of decriminalisation, diversion from prosecution and decarceration as the major areas of pressure by those concerned with reforming and rationalising the juvenile justice system. It would appear that the new offence may appease the law and order lobby and the Association of Chief Police Officers, but it flies in the face of recent evidence and does not lie easily with the Government's own initiative of 1983 when £15 million was set aside to increase intermediate treatment facilities through the use of voluntary organisations (LAC 83(3)) in order to further promote the use of non-custodial facilities.

Evidence has shown that the majority of juvenile offenders will grow through their delinquency as the process of maturing runs its natural course. The most positive contribution that can be made to this process is to "manage" their delinquency rather than intervene in a way which draws them into a system which produces in youngsters an ascending spiral of delinquent responses to situations which might otherwise be managed without such an escalation.

The new offence criminalises areas of activity not previously defined and gives the police opportunities to draw more youngsters into a system which can produce increased delinquent behaviour.

This increase will not necessarily occur because of criminal intent on the part of the youngsters, but as the result of lack of knowledge as to how to handle the situation and as the result of the police and public's expectations of juveniles in such circumstances. Youngesters invariably live up to what is expected of them.

The twin objectives of diversion and decarceration will be similarly obstructed since a widening of the definition of a criminal act will undoubtedly lead to an increase in the number of youngsters being prosecuted and to a net-widening effect in terms of the disposal tariff. It is likely that the police policy on cautioning will be affected despite Home Office guidelines on cautioning produced in February, 1985.

With an increase in prosecutions it is likely that there will be an increase in custodial sentences, despite the fact that around 75 per cent of those receiving custodial sentences in the juvenile courts reoffend and approximately 85 per cent of those reoffend more seriously.

In conclusion, I would suggest that problems are being created for youngsters who can be picked up for any behaviour defined as disorderly by the police; for the police, who have to define and carry out the law; and for the public, who could be faced with an increase in the number of youngsters who will have been through the juvenile justice system and have emerged at 17 alienated, labelled and unable to cope with the responsibilities and pressures of adult life.

Yours faithfully,
B. K. GARDINER, Director,
Station Road Intermediate Treatment Project (The Rainer Foundation),
26/28 Station Road,
Aldershot, Hampshire.
October 11.

Consultation in Camden

From Mr J. Newing

Sir, I read with interest the informative and generally balanced article by Colin Hughes (October 8) about relationships between Haringey councillors and my colleague, Michael Richards, Deputy Assistant Commissioner, North London.

I was somewhat disappointed, however, to see, if the article is correct, that I am being used by Haringey councillors as a stick to beat my colleague with, by reference to meetings that I have had with "equally intractable left-wing Labour councils such as Camden and Islington" – Colin Hughes's words not mine.

I know that Mike Richards has gone to great lengths to persuade Haringey Council to join in the police/community consultative group that he is bound by law to set up. A meeting with a panel of councillors is now due to be held on October 15, when it is hoped to persuade the Haringey councillors to join the consultative group.

I would point out that the Borough of Islington is in Mr Richards's area; and a consultative group with local authority participation has already been set up in Islington.

I cannot say whether Haringey or Islington are "intractable", as described by Colin Hughes (although the existence of a consultative group in Islington may be a strong indication otherwise), but I did not find Camden to be so. I found them questioning, sometimes pointedly, but that is not unreasonable and nor were those who asked the questions.

Yours faithfully,
J. NEWING,
Deputy Assistant Commissioner
6 Area, Metropolitan Police,
58 Sirdar Road, W11.

Profits and pensions

From Mr I. D. Harris

Sir, In this morning's Stock Market report (October 8) you comment on the excellent results achieved by Armstrong equipment, with profits up by 80 per cent and an analyst's forecast of a further rise this year of 65 per cent.

You also report that the workforce has been reduced by more than half and that because many of them have taken their pensions with them, there is a surplus of some £8 million to £10 million in the pension fund, which could further increase profitability in the next three years.

It seems therefore that nearly half the workforce have lost not only their jobs but also millions of pounds of potential pension benefits. It is not surprising that Mr Harry Hooper, the chairman, was reported to wish to play down this information.

It is also not surprising that there is growing disenchantment and anger with the devil-take-the-hindmost attitudes of our present Government which have produced an atmosphere in which such unfairness can be considered good business.

Yours faithfully,
I. D. HARRIS,
2 Dale Close,
Hitchin, Hertfordshire.

Portrait of Sheffield

From the Leader of Sheffield City Council

Sir, Margaret Drabble's article (October 8) on the effects of the industrial decline on Sheffield points out quite markedly the social cost of unemployment brought about by the long-term structural decline of the established heavy industries of steel and heavy engineering and also comments on the physical effects of this decline in the Lower Don Valley resulting in vast areas of derelict and bespoiled land.

What is not emphasised, unfortunately, is the current effort being made by the city council and the people of Sheffield to bring about both physical and economic regeneration in the area. The city council has embarked upon a programme of work in the Lower Don Valley aimed at creating the climate necessary for economic growth, but it cannot achieve this in isolation.

The planned approach is based on a close working relationship of all concerned, including industrialists, estate agents, developers, Government agencies, the European Community and of course the people of Sheffield.

What the city council can do and is doing is to use the resources currently available to provide the basis for change. The emphasis in the early years will be on transforming the appearance of the Lower Don Valley and establishing key projects which will lead to further long-term development.

In practice this means a structured programme of physical infrastructure and environmental improvements, the provision of grants to firms in specially designated commercial and industrial improvement areas, and the establishment of a new employment zone, an area intended to provide a landscaped setting for the development of new products and high technology related industries.

The plan for the Lower Don Valley recognises that the structure and size of traditional heavy industry will never return, and it is with this in mind that the long-term proposals also include a significant element of recreational and leisure initiatives, including a large park area and an international-standard athletics/sports complex. The reintroduction of housing is also a long-term aim but can obviously only be implemented when environmental conditions are right.

I would agree with Margaret Drabble that we can all benefit from the rescue of the Lower Don Valley but would add that the rescue will only take place if everyone in the lifeboat is pulling in the same direction.

Yours faithfully,
DAVID BLUNKETT, Leader,
Sheffield City Council,
Town Hall,
Sheffield, South Yorkshire.

Gartcosh closure

From Mr John Smith, MP for Monklands East (Labour)

Sir, In his letter to you of September 17 Sir Robert Haslam, Chairman of the British Steel Corporation, in seeking to defend the corporation's proposal to close Ravenscraig's cold strip mill at Gartcosh, claimed that he had explained to my parliamentary colleague, Dr Jeremy Bray, that an increase in liquid steel output from £14 million tons in 1982 to a current annual rate of £17 million tons resulted primarily from a need to build up cushion stocks ahead of plant modifications at Teesside and in South Wales.

I attended the meeting to which Sir Robert presumably refers and his explanation then did not include a reference to plant modifications. While no doubt it is a factor, Sir Robert at our meeting chose to explain the increase in terms of extra demand arising from a fall in the exchange rate and the C registration surge in car sales.

So that there is no doubt about the Labour Party's determined opposition to the proposal to close Gartcosh and the decision to deny essential investment to Ravenscraig, we assert that the BSC is wrong in assuming continuing stagnant demand for steel into the 1990s. If they are correct there is no hope for a recovery in manufacturing industry.

Since we intend to create the conditions for our manufacturing industry to expand, we believe we need to maintain the capacity of our five major steel complexes.

The truth about BSC plans is that they are driven by a political requirement from the Government to create short-term profits as a prelude to the privatization of core steel-making plants. At our meeting Sir Robert himself referred to a target profit of £300 million per annum as a prelude to the privatization exercise. So although BSC is in profit now, its capacity is to be trimmed as a precondition to the politically dogmatic objective of privatization despite the risk that a smaller industry will not be able to supply its basic commodity to our manufacturing industry.

That, above all, is why we will continue as hard as we can to rally opinion against the foolish proposals of BSC and the Government.

Yours faithfully,
JOHN SMITH (principal Opposition spokesman for trade and industry),
House of Commons.
October 3.

Unesco seen in a kinder light

From the President and the Chief Executive of the Library Association

Sir, It was once a subject of wry comment that a leading article in *The Times* set out so well the different sides of an argument that it was incapable of coming down in favour of doing anything. There was always a lot to be said for that approach and there is probably more to be said for it today when so few in high places seem to able to see the other person's kind of view.

The two leading articles which you have published on Unesco (August 15 and October 8) adopt a quite different and, if we may say so, un-*Times*-like approach. The case in favour of remaining in Unesco is impatiently derided as one likely to appeal only to cowards, fools or those with a financial interest at stake.

The Library Association was one of the few groups which gave evidence to the Select Committee on Foreign Affairs on the matter, but we are not, as your leader suggests, "in receipt of Unesco money". We mounted our argument based on the pursuit of British interests and the need to make Unesco into a balanced and effective organisation. We did not conceal, nor do most others who share our views, the faults of the organisation as at present administered.

We said that piecemeal withdrawal by one Western country after another will only hand the organisation over to dominance by countries less liberally inclined than ourselves and that the wise course was to build on the modest but real improvements so far achieved by concerted action on the part of like-minded members over the coming eighteen months. That kind of policy secured the unanimous support of all members of the bipartisan select committee.

The Times is in danger of seeming to be quite obsessively unbalanced on this issue.

Your faithfully,
HARRY HOOKWAY, President,
GEORGE CUNNINGHAM, Chief Executive,
The Library Association,
7 Ridgmount Street, WC1.

Settling for leisure

From Mr John T. Willis

Sir, True – some young people nowadays settle for joblessness rather than low-paid work; equally some pensioners march to the front of queues. That's regrettable, but not particularly relevant to today's problems.

What must be faced is the large proportion of youth unemployable now – and tomorrow. They can, of course, be "found" work. But, as is becoming plain to them and employers, that seldom equips them for the real job market.

Politicians should make time to become better acquainted in a personal and practical way with today's disadvantaged youth. That can replace the time now spent posturing on the hustings to exploit a social evil.

Conventional, albeit expensive training will by established prescription still leave over 20 per cent deficient in basic education and skills. They will remain alien to the silent majority, but able recruits for the cadres now assembling for riot.

Yours truly,
JOHN T. WILLIS,
15 Manor Road,
Hoylake, Wirral, Merseyside.

Tabs on flying squid

From Dr J. M. V. Rayner

Sir, Mr David Lomax (October 8) reports the appearance of a large squid on board his yacht. Jumping and flying by certain species of squid are elusive and have only rarely been observed. Although never studied scientifically they are described occasionally in mariners' reminiscences, including those of Thor Heyerdahl on his raft Kon Tiki.

The reasons for this behaviour are relatively well understood. Air is about 800 times less dense than seawater and therefore the drag (retardation) on an animal moving through air is much less than in water.

It has been shown mathematically (reported in *The Times*, April 16, 1980) that, provided a marine animal moves sufficiently fast, it is energetically cheaper for it to make successive leaps through the water surface.

The strategy of travelling part in water and part in air is preferable to swimming steadily underwater, and there is added advantage if the animal must remain near to the water surface to breathe or to obtain its food. The most familiar example of this form of locomotion is the "porpoising" of dolphins and penguins, but the list of animals using the strategy includes small whales, some other marine birds, sealions, and various forms of squid.

In his book *The Open Sea*, Sir Alister Hardy describes observations of flying by *Sthenoteuhis bartrami* and *Onycoteuhis banksi*; he himself reports seeing the latter species leaping in the region of the Azores, and it is probably this animal which Mr Lomax "caught". Such animals can often reach considerable size. The horror stories of giant squid attacking boats probably have their origin in mistimed leaps!

The most chararacteristic feature of all these squid is their enlarged mantle fins, which function as wings during the brief gliding flights.

Propulsion for flight is provided entirely underwater by the animals' jets and they do not flap their fins while in the air. None the less they can fly for considerable distances, with leaps as long as 50m and speeds as fast as 7 m/sec (15 mph) being claimed.

Yours faithfully,
JEREMY RAYNER,
University of Bristol,
Department of Zoology,
Woodland Road,
Bristol, Avon.

ON THIS DAY

OCTOBER 15 1900

This extract comes from a vivid dispatch of over 35,000 words. Our Own Correspondent was Dr G. E. Morrison (1862-1930) who during the siege was wounded, but a report that he was killed led The Times *to print his obituary. Of him the British Minister in Peking said he was "Active, energetic and cool, he volunteered for every service of danger and was a pillar of strength when matters were going badly".*

THE SIEGE OF THE PEKING LEGATIONS.

(Continued from *The Times* of October 13.)

(FROM OUR OWN CORRESPONDENT.)

PEKING, AUG. 14.

CHINESE TREACHERY.

. . . On June 25 a truly Oriental method of weakening our defence was attempted by the Chinese. Up to 4 o'clock in the afternoon the shooting of rifles and field guns had been continuous, when suddenly bugles were sounded north, east, south, and west, and, as if by magic, the firing ceased. It was under perfect control – Imperial control commanded by responsible central authority. The silence abruptly following the fusillade was striking. Then an official of low rank was seen to affix to the parapet of the north bridge near the British Legation a board inscribed with 18 Chinese characters:- "Imperial command to protect Ministers and stop firing. A despatch will be handed at the Imperial Canal Bridge." A placard whereon was written "Despatch will be received" was sent by one of the Chinese clerks employed in the Legation, but when he approached the bridge a hundred rifles from the Imperial Palace gate were levelled at him. The despatch was never received. The artifice deceived no one. Treachery was feared, vigilance was redoubled. Sandbags were thrown on positions which during fire were untenable. So that when at midnight the general attack was made upon us we were prepared, and every man was at his post. The surprise had failed. As firing had ceased so it began. Horns were sounded, and then from every quarter a hail of bullets poured over us, sweeping through the trees and striking with sharp impact the roof of the pavilions. No harm was done though the noise was terrific. Great steadiness was shown by the men. They lay quietly behind the sandbags and not a shot was fired in reply. It was suggested as an explanation of this wild firing that the shots were to kill the guardian spirits which were known to hover over us. Similar fusillades took place at the American Legation and at the French Legation, and with the same result. . . .

COMPLETE ISOLATION.

Our isolation was now complete, and the enemy's cordon was constantly drawing closer. Every wall beyond the lines was loopholed. Not only was the besieged area cut off from all communication with the world outside Peking, but it was cut off from all communication with the Pei-tang.

ROMAN CATHOLICC ATHEDRAL

No messenger could be induced for love or money to carry a message there. Bishop Favier and his guards must have been already hard pressed, for they were exposed to the danger not only of rifle and cannon, but of fire and starvation. The small garrison detached from the guards was known to be inadequately supplied with ammunition. It was known, however, that the danger of the situation had long been foreseen by Monseigneur Favier, who, speaking with unequalled authority, had weeks before the siege vainly urged his Minister to bring troops to Peking. When the crisis became inevitable and Christian refugees poured into the city the Bishop endeavoured to buy arms and ammunition, so that there was a hope, though a faint one, that the Chinese themselves had assisted in the defence. So with stores. Large quantities of grain were stored in the Pei-tang, but whether sufficient for a siege for a garrison of 3,000 souls was not known. Their condition was a constant source of anxiety to the Europeans within the Legations, who were powerless to help them. Watch was kept unceasingly for any sign of the disaster that seemed inevitable – the massacre and the conflagration.

Towards evening of the 28th a Krupp gun was mounted in the Mongol market, not 300 yards from the British Legation, and fire was opened upon a storeyed building occupied by marines in the south court of the Legation. Fired at short range, the shells crashed through the roof and walls. For an hour the bombardment continued, but no one was injured, though a crack racing pony in the stables below was killed, and next day eaten. It was determined to capture this gun, so in the early morning a force consisting of 26 British, ten Germans, ten Russians, five French, and five Italians, and about 20 volunteers made a sortie from the Legation to try and capture the gun and burn the houses covering it; but the attempt was a fiasco. The men got tangled up in the lanes so that the reserve line with the kerosene marched ahead of the firing line; there was a Babel of voices, no one knew where to go, the captain lost his head and set fire to the houses in the rear, and the men retreated pell-mell. As the British marine described the operation:- "The capt'n, 'e sez, 'garn boys, garn, chawge boys, chawge,' against a bloomin' 'ouse wall, 'e waves 'is bloomin' arms in the air and then 'e sets fire to the 'ouse be'ind us!" This was a bungle. The Chinese however, were alarmed and removed the gun. . . .

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
October 14: The Princess Anne, Mrs Mark Phillips visited Devon today.

Having been received by Her Majesty's Lord-Lieutenant for Devon (the Earl of Morley), Her Royal Highness opened and toured the National Autistic Society's New School, Broomhayes, in Bideford escorted by the Chairman of the Society (Mr A. Cheyney).

The Princess Anne, Mrs Mark Phillips later opened the new Maternity Unit at Torbay Hospital (Chairman, Torbay District Health Authority, Mr A. Boyce). Afterwards Her Royal Highness, Patron of the National Union of Towns women's Guilds received a cheque for Operation Dhaka from the Torbay Federation (Chairman, Mrs M. Mitchell).

The Princess Anne, Mrs Mark Phillips, Patron of the Riding for the Disabled Association, this afternoon visited the Diptford Group at Cross Farm, Diptford, Devon.

Her Royal Highness, attended by Mrs Richard Carew Pole, travelled in an aircraft of the Queen's Flight.

The Princess Anne, Mrs Mark Phillips this evening attended a dinner given by the Prime Minister and Mr Denis Thatcher in honour of the Prime Minister of India and Shrimati Sonia Gandhi at 10, Downing Street, Whitehall, London SW1.

The Hon Mrs Legge-Bourke was in attendance.

By command of The Queen, the Lord Skelmersdale (Lord in Waiting) was present at Gatwick Airport-London this morning upon the departure of The Duke and Duchess of Kent for the United States of America and bade farewell to Their Royal Highnesses on behalf of Her Majesty.

KENSINGTON PALACE
October 11: The Princess of Wales this morning visited St Joseph's Hospice, Mare Street, Hackney, London E8.

Miss Anne Beckwith-Smith, Lieutenant-Commander Peter Eberle, RN and Mr Victor Chapman were in attendance.

Her Royal Highness this evening attended a reception for the Royal Ulster Constabulary Widows and Mothers at the Glaziers Hall, London Bridge, SE1.

Miss Anne Beckwith-Smith and Lieutenant-Commander Peter Eberle, RN were in attendance.

October 14: The Prince of Wales entertained the Prime Minister of India (Mr Rajiv Gandhi) to luncheon at Kensington Palace.

The Princess of Wales this afternoon launched HMS Cornwall at Yarrow Shipbuilders Limited, Scotstoun, Glasgow.

Her Royal Highness, attended by Miss Anne Beckwith-Smith and Lieutenant-Commander Peter Eberle, RN travelled in an aircraft of 32 Squadron, Royal Air Force.

KENSINGTON PALACE
October 14: The Duchess of Gloucester this evening attended a concert, "Salute to Sir Robert Mayer", in aid of the Sir Robert Mayer Youth and Music Trust at the Barbican Centre, London EC2.

Mrs Euan McCorquodale was in attendance.

YORK HOUSE
ST JAMES'S PALACE
October 14: The Duke of Kent, Vice-Chairman of the British Overseas Trade Board, accompanied by The Duchess of Kent left Gatwick Airport, London today for New York and Los Angeles to open the J. C. Penney Corporation promotion "Best of Britain".

Their Royal Highnesses were received upon arrival at the airport by Mr Micheal Calingaert (Minister for Economic Affairs, United States Embassy), Mr Guy Bell (Director, Gatwick Airport), and Mr David Colman (Managing Director, British Caledonian Airways Limited).

Sir Richard Buckley and Miss Sarah Partridge are in attendance.

Forthcoming Marriages

Mr P. C. Monk
and Miss A. M. Farmbrough
The engagement is announced between Paul Charles, eldest son of Mr H. S. Monk and Mrs O. Cox, and Alison Mary, daughter of the Bishop of Bedford and Mrs David Farmbrough.

Mr N. C. J. Fortescue
and Mis T. J. Ainsworth
The engagement is announced between Nicholas, son of Brigadier and Mrs Arthur Fortescue, of Walnut Tree Cottage, Skirmett, Henley-on-Thames, Oxfordshire, and Tessa, daughter of Sir David and Lady Ainsworth, of Ballyneale House, Ballingarry, Co Limerick.

Mr A. L. van Praag
and Mis E. P. Chichester-Clark
The engagement is announced between Lucas, elder son of Mr Louis van Praag and of Mrs Angela van Praag, and Emma elder daughter of Sir Robin Chichester-Clark and Mrs C. G. Falloon.

Mr C. J. Searle
and Miss S. E. Cowan
The engagement is announced between Christopher John, elder son of Mr and Mrs Geoffrey H. Searle, of Pinner, Middlesex, and Sarah Elizabeth, younger daughter of Mr and Mrs H. Kelvin Cowan, also of Pinner.

Dr R. G. Thomson
and Miss V. C. F. Brown
The engagement is announced between Roger, younger son of Lieutenant-Colonel and Mrs J. H. Thomson, of London, Ontario, and Vanessa, only daughter of Commander and Mrs A. F. Brown, of The Coach House, Woodford, Kettering, Northamptonshire.

Dr R. C. Hooker
and Miss S. F. Hawkins
The engagement is announced between Richard, son of the late Mr N. J. A. Hooker and of Mrs J. S. Hooker, of Epsom, Surrey, and Sallie, daughter of Mr and Mrs E. R. Hawkins, of Duffield, Derbyshire.

Mr H. D. L. D. Kronsten
and Miss C. B. M. Ede
The engagement is announced between Henry, Elder son of Mr and Mrs J. A. Kronsten, of 5, Cope Place, London, W8, and Caroline, elder daughter of Mr and Mrs J. Ede, of 16 Manor Close, Havant, Hampshire.

Mr R. G. Petrie
and Miss J. C. Burns
The engagement is announced between Richard, eldest son of Dr and Mrs Graham Petrie, of Cambridge, and Jane, daughter of Mr and Mrs Malcom Burns, of Aigburth, Liverpool.

Mr I. D. Frew
and Miss S. Hollingdale
The engagement is announced between Ian, only son of Mr and Mrs A. F. Frew, of Berkhamsted, Hertfordshire, and Susan, daughter of Mr and Mrs K. C. Hollingdale, also of Berkhamsted, Hertfordshire.

Marriage

Col T. R. Newton Dunn
and Mrs N. Weston-Simons
The marriage took place in London on Oct 9 of Col Thomas Robert Newton Dunn and Mrs Nancy Weston-Simons, widow of Col J. F. Weston-Simons.

Birthdays today

Sir George Bishop, 72; Mr H. M. Colvin, 66; the Right Rev G. V. Farwell, 72; Professor J. K. Galbraith, 77; the Very Rev E. W. Heaton, 65; Sir John Martin, 81; Mr George Sava, 82; Baroness Serota, 66; Lieutenant-General Sir William Stratton, 82; Mr Roscoe Tanner, 33; Mr Justice Vinelott, 62; General Sir Richard Ward, 68; Dr Rex Woods, 94.

Sale room

Times cutting gave clue to unrecognized painting

By Geraldine Norman
Sale Room Correspondent

Glued to the back of Annibale Carracci's painting of "A Boy Drinking" when it passed unrecognized through Bonham's and Lawrence's of Crewkerne was a cutting from *The Times* of July 12, 1972.

The painting, which Harrari and Johns, the Duke Street dealers, bought for £5,500 and are now offering for sale at £275,000 was clearly identified as a possible Carracci by the old *Times* sale room report.

On that day we were reporting the historic sale of Carracci drawings from the Ellesmere collection. The collection had been formed by Sir Thomas Lawrence, the great portrait painter, and was bought en bloc by Sir Francis Egerton, first Earl of Ellesmere. The star of the sale was an oil sketch of Carracci's "A Boy Drinking" which sold for a (then) record £40,000 and we printed a photograph of it. In black and white it is almost indistinguishable from the newly-discovered painting.

Mrs Mary King recognized her picture and for a moment it looked as if it was worth a fortune. The painting was taken to Christie's who took it in for study; their stencil number still appears on the back. But apparently they decided that it was a copy and rejected it as of little value.

Nobody at Christie's yesterday could remember who had looked at it. "David Carritt was still a consultant in those days", Francis Russell their Old Master expert, said, naming the late genius who moved on from Christie's to run Artemis. The painting was sold at Lawrence's of Crewkerne in April for £190 and then at Bonham's in July for £5,500. Harrari and Johns have three American buyers after it, one private collector and two museums.

● *Christie's sale of English* pottery and porcelain and nineteenth century European ceramics yesterday totalled £242,694 with 9 per cent unsold. A large Worcester dinner service of the Flight, Barr and Barr period sold for £34,560 (estimate £15,000-£20,000) more than any Worcester service has previously made at auction. It has a pattern of meandering flowers in blue, iron red and pink with gilt borders.



The Carracci painting, now on sale for £275,000.

Latest appointments

New High Court judges

Mr Robert Gatehouse, QC and Mr Patrick Garland, QC, have been appointed Justices of the High Court and will be assigned to the Queen's Bench Division.

Other appointments include:
Mr Tom Hassall to be Secretary of The Royal Commission on The Historical Monuments of England, from early in the New Year.

Mr Peter Downing, deputy director, the Dartington Institute for agriculture research, to be director. **Mr Glyn England,** former Chairman of *the Central Electricity Generating* Board, to be chairman of the institute's board of trustees in succession to Lord Young of Dartington.

Mr Roger de Grey, President of the Royal Academy, has been elected to the Freedom and Livery of the Painter-Stainers Company and has been invited to join the Court of Assistants.

Mr Tom Hassall to be secretary of the Royal Commission on the Historical Monuments of England.

Mrs M. J. Wilby to be county court and district registrar for the Oldham, Bolton, Bury, Ashton and Stockport county courts from November 1.

Lieutenant-General Sir Alan Reay, FRCP, lately director general, Army Medical Services, to be chief honorary steward of Westminster Abbey in succession to Rear Admiral E. F. Guertiz.

Mr C. H. Imray, assistant Under-Secretary of State (Deputy Chief Clerk and Chief Inspector) in the Foreign Office, to be British High Commissioner to Tanzania in *succession to Mr J. A. Sankey.*

Mr John Roberts, director, counter services, the Post Office, to join the Post Office board as managing director, counter services, in succession to Mr Alan Clinton.

Mr J. E. Owen, Chief Engineer, Metropolitan Police, to be deputy receiver for the Metropolitan Police from February 1 in succession to B. G. David.



Mr Robert Gatehouse



Mr Patrick Garland

Luncheons

HM Goverment
Sir Geoffrey Howe, QC, Secretary of State for Foreign and Commonwealth Affairs, was host yesterday at a luncheon at Lancaster House, given in honour of delegates to the Eureka Conference.

HM Government
Baroness Young, Minister of State for Foreign and Commonwealth Affairs, was host yesterday at a luncheon at Lancaster House given in honour of the High Commissioner for Dominica, Mr Arden Shillingford.

English-Speaking Union
Mr John V. Lawer, QC, President of the English-Speaking Union of the Commonwealth in Canada, was the guest of honour at a luncheon held at Dartmouth House yesterday. Mr Alan Lee Williams, Director-General of the ESU of the Commonwealth, was in the chair.

Reception

Council for Professions Supplementary to Medicine
Baroness Trumpington, Parliamentary Under-Secretary of State at the Department of Health and Social Security, was the principal guest at a reception given last night by the Council for Professions Supplementary to Medicine, on the 25th anniversary of its establishment. The Chairmam, Mrs M. J. Davis, received the guests, who included Lord Whitelaw, Lord President of the Council, other Members of Parliament, of Government Departments, and of the medical and supplementary professions.

Dinners

Prime Minister
The Princess Anne was present at a dinner yesterday evening at 10 Downing Street given by the Prime Minister and Mr Denis Thatcher in honour of the Prime Minister of India and Shrimati Sonia Gandhi. The other guests were:
Shri Rajiv Ram Bhagat, Shri Ram Niwas Mirdha, Shri Natwar Singh and Shrimati Singh, the High Commissioner for India and Shrimati Alexander, Shri Ramesh Bhandari, Shrimati Sarla Grewal, Shri H W Sharada Prasad, Shri R C Arora and Shrimati Arora, Shri G R Gharekhan, Shri Manish Tewari, The Speaker and Mrs Weatherill, Sir Geoffrey Howe, QC, MP, and Lady Howe, Mr Leon Brittan, MP, and Mrs Brittan, Mr Nigel Lawson, MP, and Mrs Lawson, the Hon Douglas Hurd, MP, and Mrs Hurd, Mr Michael Heseltine, MP, and Mrs Heseltine, the Bishop of London and Mrs Leonard, Mr James Callaghan, MP, and Mrs Callaghan, Lord Hartwell, Lord and Lady Nelson of Stafford, Lord and Lady Butterworth, Group Captain Leonard Cheshire and Baroness Ryder of Warsaw, Sir Richard and Lady Attenborough, Sir Kenneth Durham, Sir Eldon Griffiths, MP, and Lady Griffiths, Mr John Hunt, MP, Mr and Mrs Stuart Young, Mr Lindsay Anderson, Mr and Mrs Andrew Knight, Mr and Mrs Indraprasad Patel, Mr and Mrs David Thomson, Captain and Mrs Brian Walpole, the Hon Mrs Legge-Bourke, Miss Carol Thatcher, Sir Robert and Lady Wade-Gery and Mr and Mrs Charles Powell.

Sion College
The Lord Mayor accompanied by the Sheriffs, attended Sion College past presidents' dinner given last night by the president, the Rev Arthur Brown, and the Court of Governors. The guests included the Bishop of Fulham; the Dean of St Paul's; and Masters of the Companies of Butchers, Cordwainers and Chartered Secretaries and Administrators. The speakers were the President; the Lord Mayor; the Dean of Winchester; and Mr Derek Pattinson, Secretary General of the General Synod of the Church of England.

Launderers' Company
The Launderers' Company held a livery dinner last night at Launderers' Hall. The Master, Mr Roy Le Poidevin, presided, assisted by the Wardens. Mr Derek L. Hirst and Mr William H. Davidson. The other speakers were Mr Alderman A. Michael Graham, Mr Richard Boyle, the Earl of Shannon and Mr Gordon W. Jones.

Chartered Institute of Transport
Mr J. K. Stuart delivered his presidential address to the Chartered Institute of Transport at a meeting held last night at the Institution of Civil Engineers. Afterwards a council dinner was held, at which the president presided.

Service Dinner

London Scottish Regiment
Old Comrades and serving members of the London Scottish Regiment, TA, attended the annual hallowe'en reunion dinner at Regimental HQ, 59 Buckingham Gate, last night. The Regimental Colonel, Colonel J. A. D. Anderson presided and the guest of honour was the Very Rev Dr J. Fraser McLuskey, honorary chaplain. A message of loyal greetings was sent to Queen Elizabeth the Queen Mother, Honorary Colonel, who replied.

RAF gets new Chief of Staff

Air Chief Marshal Sir David Craig is appointed Chief of the Air Staff in succession to Air Chief Marshal Sir Keith Williamson.

Sir David became Air Officer Commanding No 1 Group in July 1978, and Vice Chief of the Air Staff in May 1980. Before becoming Chief of the Air Staff, Sir David was Air Officer Commanding-in-Chief Strike Command, which carries with it the Nato appointment of Commander-in-Chief United Kingdom Air Forces.

Air Commodore B Higgs, is to be Assistant Chief of the Defence Staff (Overseas) in November 1985, in the rank of Air Vice-Marshal, in succession to Air Vice-Marshal J M D Sutton.

University news

Vice-chancellor for Stirling

Stirling
Professor Arthur Forty is to succeed Sir Kenneth Alexander as Principal and Vice-chancellor.

Professor Forty, aged 57, who holds the chair of physics at the University of Warwick and is deputy chairman of the University Grants Committee, will take up his appointment from August 1 next.

Sir Kenneth will retire in July.

Cambridge
The following elections and awards have been made at Cambridge University.

GONVILLE AND CAIUS COLLEGE
Honorary senior scholarship: elected, graduates: S R Clark, S W DeVine, M R Shaw. Third year: J C Crick, P M Edmonds, H A R Gardner, C J Gordon, C L Piazzotta, S A T Redfern, A Roberts, J P Scopes, J G J Somerton, A D Warinton. Second year: J Dempsey.
Senior scholarships. Second year: P Chau.
Exhibitions: Re-elected, first year: P M Herring, T G Portwood. Elected first year: K M Arboretta, A J Epstein, J Rajagopalan. Continued, third year: O M Stewart. Second year: K C Bradshaw, J M Gilleasie, J R Higgo, A E Wade; first year: A E Bailey, G R C Budden, G W Faraday, J B Fitzgerald, J E Foreman, D J Goudandris, M Harries, D B Hudson, J Miles, S J Patton, N H Riddington, S J Sebag-Montefiore, R A Shahani, R D Silvester, P E Walsh.
Award continued as exhibition, second year: C J Shaw-Smith.
Clinical scholarships: M Brown, J H Graham, J H Sheldon, A D Warinton.
Clinical exhibition: P S Watson.
Organ scholarship, Re-elected: L P Bennett.
Choral exhibitioners, Re-elected, third year: A K Bowman; first year: M L Blackman, M J Burt, A J Edgar, A L Evans, P E J Fellows, R M James, N J Roberts, S C Rowarth, R S Walford, M R White. First year: D Bailey, H C Garrison, J R Pollock.
Annual prizes:
Schuldham Plate: C D Blair, C J Burrow, A I Conway, C C Kidd, C A Rose, D J Wales (acq). Cameron Reading Prize: A W D McLean. C Wills Prize for Music: R J Dickinson. F Cook Prize for modern languages: L Piazzotta. F John Skopp prize for modern Languages: K S Lowe. Freer-Smith prize for law: R S Grayson. Sir W McNair prizes for law: M E Shaw, S C Nicklson, R A Shamur, C C Maddock. Tapp postgraduate scholarships: M R Shaw, S C Nicklson. Tucker prize for medicine: K M Wood, S F J Wright (acq). Ian Gordon-Smith prize for medicine: K-W Mann. Maichale Latham prize for mathematics: P M E Shutler. Rayne prize for higher mathematics: A D Gilbert, J R Morris, (acq). Swann prize for biology: H A R Gardner. Frank Smart prize for botany: H M Brindley. Walter Myers Exhibitions for Medicine: H A R Gardner, J P Scopes. Gluckstein memorial awards: A D Gilbert, J Crick, J Faraday, J Metcalf, A Norton. C and I Brook Prize: D E Jones.
College essay prizes. Graduates: S W DeVine, R L Kilpatrick. D Warburton: Undergraduates: C J Burrow (Rosecth), A J Holland.
Prizemen:
Graduates: S R Clark, S W DeVine, A D Gilbert, P C Matthews, J R Morris, A D Pritchard, M R Shaw, C J Teale, D J Alexander.
Senior Sophs: C D Blair, C J Burrow, M D Chalcraft, C A H Clark, E N Clouston, A I Conway, J Crick, P M Edmonds, H A R Gardner, C J Gordon, M Hall, I R Hardie, C C Kidd, M J Cochman, S C Nickson, C L Piazzotta, S A T Redfern, A Roberts, C A Rose, J P Scopes, A A Shah, J H Sheldon, J G J Somerton, N A Starling, D P Vaughan, D J Wales, D S Wallace, A D Warinton.
Junior Sophs: P Chau, H M Cobbold, S M Cusk, J Dempsey, A Dhiman, N D Downing, A L Evans, W P Goddard, P W Hammerton, M S A Hardy, J Harrison, A C Hayward, A G Jarvis, O E Jensen, A M Rye, A Rzyme, R A Shearmur, H C Shields, J L Watts, N Weinstock, R A I White, K M Wood, S F J Wright.
Freshmen: A J Baldwin, R E Chatwin, P D Clark, F W Dike, S R B Done, M A Emmott, A J Epstein, R E Fairbairn, N J Hacker, P M Herring, R E Hewins, S Ip, K S Lowe, G C Maddock, K W Man, P M E Shutler.

JESUS COLLEGE
Scholarships for one year: R A Finnis (was exhibitioner), D S Laven (Schiff), I M McIntosh (Waugh), I C Mercer (Somerville), C C Parker, M J L Percival (Sykes), H C Pumphrey, M F Wade (Ley), A G Wilson, J R Wilson (Sykes), T D Wilson.
Exhibitions for one year: R J Dykstra, A B Ghose, J L Mayne, J B Palombo, M D Pierce, S F Young.
Scholarships for two years: A D Bernbaum, A J Kirby, A M Shipman (exhibition already awarded for 1985-86 lapses).
Titular scholarships: J A Bryant, J-P Dryden, D S Golding, M Greengrass, S G J Jones (was exhibitioner), C Macbeth.
Titular exhibitions S E Chandler, F E Cotton, J A Cotterell, N R Freeman, J S Green, J M Hamilton-Fielden, G R Hart, S C James, K E Maleham, S R Parker, J H Pass, M L M Patton, J G Skinner, C K Tham, R M Walker, M G Webster.
Prizes:
Keller: P M Guildford, M R King-Turner, D A J Pearce-Elliot. Theology or Hebrew: S G J Jones, Newling, Part 1 History: D S Laven. Engineers. Part 1B. engineering: J R Wilson. Roberts, pathology/literary: style: R C Brandall. Russell Wick. law: J A Bryant. J R Goyder. Gray Reading Prizes. Chapel: D E Smith: hall, J C C Neale. Morgan, English essay: K E Sayers. Corrie, theology: S C Jones. Part 2 mathematics. I C G Bell. Samuel Taylor Coleridge, outstanding Tripos performance in English or any other arts subject: R A Finnis (English part 1); Ware, Part 1B Mathematics: M G Harrison. Sir Denys Page Travel Award, travel to Greece for student of classics E J Newton.
Subject prizes (require a first): Architecture: C G Mackeith: computer science: I C Mercer: geography: Golding: Languages, excluding Greek: A M Davies, J-P Dryden, K A Smith: Natural sciences: R D Bamfield, K F Fox, M J L Percival.

Meeting

India League
The India League held a meeting at Guildhall in honour of Mr Rajiv Gandhi, The Prime Minister of India. Mr Julius Silverman was in the chair. Mr S. N. Gourisaria received the guests. Among those present were:
Mrs Gandhi, Mr Baliram Bhagat, Mr Natwar Singh, the High Commissioner for India and Mrs Alexander, Baroness Young, Lord and Lady Evnals, Lord Brockway, Baroness Lee, Mr James Callaghan, MP, and Mrs Callaghan, Mr Michael Foot, MP, and Mrs Foot, Mr R K Bagri, Dr and Mrs K S Shetvankar, Mr and Mrs R C Arora, Mr and Mrs S P Hinduja, Mr and Mrs Vikram Kaul, and Mr and Mrs Swraj Paul.

Berkhamsted School

The second O'Grady Memorial Lecture will be delivered by Mr Peter Porter, on "The Writer and his Education", in the Old Hall at 8.00pm, on Thursday, October 31, 1985. Those wishing to be invited should write, at once, to the headmaster's secretary, Berkhamsted School, Hertfordshire, HP4 2BE, or telephone her on (044 27) 3236.

Bridge event raises £1,000

By A Bridge Correspondent

Sandra Landy's team narrowly failed on Sunday to win the Brighton Polytechnic Swiss teams event in aid of the Cell Saver Fund, for which more than £1,000 was raised. They were overtaken on the last round by a Sussex county team, captained by Freddy North.

Mrs Landy, with the rest of the British women's team, will leave for Brazil this week to defend the women's world championship for the Venice Cup.

Scores: 1, F North, I Panto, P Lester, R Francis, 97; 2, Mrs S Landy, J Elliott, M Allen, J Y Pottage, 93; 3, Mr and Mrs D M Pool, D Clifton, S Whitehouse, 91.

Curtain Up at Christie's

A grand theatrical auction in aid of the Combined Theatrical Charities Appeals Council will be held this evening at Christie's, 8 King Street, St James's, SW1, at 6pm for 7pm.

OBITUARY

MR JEROME CAMINADA
Distinguished Times foreign correspondent

Mr Jerome Caminada, who was associated with the *The Times* for nearly 50 years, and served as foreign correspondent and Foreign News Editor, died in hospital in London on October 13 at the age of 74.

Jerome Charles Caminada, known universally as "Jerry", was born in Ladysmith, in South Africa, on April 18, 1911. He was educated at St Charles's College, Pietermaritzburg, and received his early training in journalism on the *Cape Times* and the *Rand Daily Mail*.

But in his early 20s he was already bitten by a restless wish to see strange places and peoples which never quite left him. His first experience of the far-off world into which he wished to be absorbed – the words are his own – was as a senior sub-editor with the *Straits Times* in Singapore. It was there that his association with *The Times* began, with his appointment in 1936 as the paper's part-time correspondent. In February, 1938, he joined the permanent staff and was sent to New York as an assistant correspondent.

When war was declared in September, 1939, Caminada hurried to London almost immediately, eager to play an active part. After a brief period at the Admiralty as a civilian assistant, he was reclaimed by *The Times* in May, 1940, and sent to Belgium as a war correspondent. He found Brussels in confusion, made for the coast by bicycle and on foot, and was captured by the Wehrmacht in Boulogne.

He was determined to escape but his first attempt, made from a camp at Tost, near Gleiwitz, on the Polish frontier – he walked away from a working party – was unsuccessful. The second attempt, in September, 1942, also from Tost, was successful, and was one of the most ingenious and daring escapes from any German prison camp. Made at night, it involved crawling along a plank thrown across a 15ft gap between an upper window and the wire on top of the outer wall, more or less over the heads of the patrolling sentries. Caminada and a companion crossed, but a third participant was left behind because the plank cracked.

Caminada and his companion had no compass and inadequate maps, but they reached Hungary through Slovakia, by train jumping and on foot. They were interned for a time, then released, and did some English teaching. They finally had to leave for Romania because of German pressure.

There, too, they were interned, but were released on August 23, 1944, when the Russians occupied Bucharest. Caminada was flown to Bari, by the Americans, and filed a despatch to *The Times* on his experiences which, true to the practice of the day, was published anonymously.

On returning to London, he fulfilled a long-standing ambition by gaining a commission in the RNVR, in which he served until May, 1946. He then joined *The Times* once again, and spent two dangerous and arduous years in Palestine, followed by four years in Frankfurt and Berlin. In 1952 he published *My Purpose Holds*, and account of his wartime experiences.

In 1952 Caminada went back to South Africa for *The Times*, and the following year he left the paper to settle there. But the experiment was not a success: and he returned to *The Times* in 1955, first as Singapore correspondent and later, in 1960, as Middle East correspondent.

At that time he was beginning to feel the need for "a settled abode and a settled outlook", if only to educate his young family. So he returned to London in November, 1965, to become Foreign News Editor. It was a difficult move for him, because it went against the grain to be in a desk job, but he brought to it his sense of dedication, and his decided views on how the world's news should be covered.

He showed the same idealism when, after retirement, he continued to work part-time for the Obituaries, Letters and Sports departments, driving himself until the very end in spite of the ravages of a long illness, and determined to maintain the highest standards.

Caminada was tall, athletic and good-looking, and played a good game of tennis until well into his 60s. The American airmen who shared his captivity called him "Dook". He could be gruff under pressure, but an almost boyish charm and an obvious warmth and sincerity made him many friends.

He married in 1956 Iris, daughter of Sir Eric Young. She died last February and Caminada is survived by their son and daughter and two stepchildren.

MARTHA SCHLAMME

Martha Schlamme, American singer and stage actress, has died in Jamestown, New York, aged 60.

Miss Schlamme belonged to that rare but growing breed of singer-actresses who made their name in cabaret and folksong, specializing in the acerbic ballads and melodies of the modern music-stage, yet capable of pursuing a parallel career in the legitimate theatre.

For more than 40 years she performed and recorded the songs of Kurt Weill. These included those written with and for Bertolt Brecht in pre-Nazi Germany or during their American exile, and a second, even wider range of songs by such of their German contemporaries as Kurt Tucholsky and of their trans-Atlantic heirs, as Stephen *Sondheim*.

Miss Schlamme was born Martha Haftel in Vienna. She studied serious singing while still at school but joined her parents in London when the Nazis occupied Austria in 1938. Still a teenager, she was interned as an "enemy alien" in the Isle of Man, and it was in her camp that she made her public debut as a cabaret singer.

She moved to the United States in 1948, where she married Hans Schlamme, from whom she was later divorced. Some may remember her as a folk and cabaret singer in post-war London, sometimes under the auspices of the Workers' Educational Association, for whom she made the first of her many recordings.

But she did not come into an international reputation until her debut in New York. Here she made the majority of her records, including songs in 12 different languages.

In 1963 she teamed up with the singer, Will Holt, with whom she launched her famous programme *The World of Kurt Weill*, in which they also appeared at the Vaudeville Theatre in London in 1964.

She later joined forces with the actor, Alvin Epstein, appearing on the New York stage and elsewhere, and also in a new *Kurt Weill Cabaret* programme.

In 1968 she took over the role of Golde in *Fiddler on the Roof*, and in 1971 visited the Edinburgh Festival with the Long Wharf Theatre, of New Haven, in the world premiere of *Solitaire, Double Solitaire* by Robert Anderson.

MR G. R. GREENE

A correspondent writes:

George Roundell Greene died at Beaconsfield on October 3 aged 71. His life was spent promoting the ideals of international tolerance and understanding which inspired so many thinking men and women throughout Europe at the end of the Second World War.

Educated at Radley College and Magdalen, Oxford, George Greene spent most of the war as a prisoner in Germany and Poland. From there he wrote, the winning entry in the British Legion competition "Hopes and Ideas for Post-War Europe". From 1946 to 1958 he was Dean of Wilton Park, the Foreign Office conference centre in Sussex. In 1959 he established Merrion House which has remained the smallest officially recognized school for foreign adults in Britain.

"Mastery of a foreign language" he wrote, "demands much more than mere words. The key is the habits-of-thought lying beneath the language in its culture and life". To his many friends and students around the world, Mr Roundell Greene will be remembered, in the best sense, as "a typical English gentleman". He is survived by his wife, Rosamund, and two children.

MR EDWARD BAGSHAWE

Mr Edward Joseph Thomas Gunning Bagshawe who died on September 11 was called called to the Bar by Lincoln's Inn in 1927.

In 1939 he volunteered for army service and subsequently joined the Judge Advocate General's Department.

He returned to the Bar after the war and in 1949 was elected to The Institute of Conveyancers. In 1964 he was appointed to Conveyancing Counsel to the Treasury and the War Office, followed shortly by a similar appointment to the Supreme Court.

1967 saw him as President of the Institute. He was elected a Bencher of Lincoln's Inn in 1970.

During his time at the Bar he contributed to various legal works and was co-editor of Butterworths *Encyclopedia of Forms and Precedents* and of Key and Elphinstone's *Precedents in Conveyancing*.

PROF HEINZ KINDERMANN

Professor Heinz Kindermann, the eminent Austrian theatre historian, has died in Vienna aged 90.

A writer of unusually scholarly gifts, he left behind, in addition to many other learned works, a standard 7,000-page *History of the European Theatre* in 10 volumes (1957-1974), of which he was the sole author.

The Japanese version of his *The Development of the European Theatre* won him an honorary doctorate at Tokyo University.

His most recent unfinished multi-volume work deals with the history of theatre audiences from the earliest times.

Science report

Contraceptive 'match' could replace pill

By Thomson Prentice,
Science Correspondent

Contraceptives may change from the pill of today to the matchstick of tomorrow. An implant that offers women up to four years of birth control in one match-size package has been developed by Dutch scientists.

Inserted under the skin in the upper arm in a silastic membrane, the system delivers small constant amounts of 3-ketodesogestrel, the progestogen already used in some oral contraceptives produced by Organon at Oss, in southern Holland.

Researchers there say the mode of action is similar to that of the progestogen-only pill, but argue that it will give much better contraceptive reliability.

The system is claimed as the first of its kind and an improvement on previous types of implant, but Organon concedes that it may cause irregular menstrual cycles. It is likely to be commercially available in about three years and has already drawn the interest of health ministries and family planning agencies in India, Thailand and Algeria.

Next month Dr Evert de Jager, the company's head of human fertility research, will travel to China to discuss the system with government health officials.

The implant system appears to hold strong attractions for developing countries with large populations remote from regular health care.

Dr de Jager believes it will also appeal to women in Europe. "The implant is fitted within a few minutes under local anaesthetic, leaving no scar, and the woman can then forget about the need for daily contraception

The company is developing another form of implant in the shape of a vaginal ring, which delivers oestrogen and progestogen at a constant rate for three weeks and is removed for one week and replaced.

The ring's advantage over the pill is that the delivery of oestrogen and progestogen in constant amounts avoids the daily peak levels in plasma which occur with the pill.

Autograph Letters, Historical Documents and Music Manuscripts:
Wednesday 16 October at 10.30 a.m., King Street: Two remarkable musical archives will dominate this sale. The first includes a complete love song by Mozart (K.520); a Beethoven letter of 1825 setting the opus numbers of several works, and a rare J. S. Bach signature on a receipt. There is also music by Liszt and Paganini and letters by Mendelssohn, Rossini, Schuman, Wagner, and Weber. The second archive, mainly from the first 30 years of this century, includes the music correspondence of critic Edwin Evans, with letters from Stravinsky about his work with Diaghilev, Ravel, Debussy, Bakst and Glazunov, and a signed photograph of Nijinsky as Petrouchka. The literary section includes fifty unpublished letters from Freida Lawrence to A. S. Frere about her marriage to D. H. Lawrence, and two letters in English by Karl Marx about Gladstone's pro-Russian politics.

Clocks, Watches and Marine Chronometers:
Wednesday 16 October at 11 a.m., King Street: A two-day 'Military' marine chronometer by James Muirhead, Glasgow, used by the Oregon expedition of 1858-62 to determine the 49th parallel between Canada and the U.S. is expected to fetch £3,000-£5,000. Among the clocks offered are a George I burr walnut longcase by George Graham, London, and an interesting Biedermeier automaton table clock with organ in an architectural case.

Eastern Rugs and Carpets: Thursday 17 October at 2.30 p.m., King Street: Among the 74 lots offered is an exceptional Kirman Masha'lr carpet depicting 108 Persian Kings, Queens and Princes all identified in the border, expected to realise £50,000 to £60,000; a silk and cotton antique Heriz carpet, two silk and metal thread Koum Kapu prayer rugs signed by Zare Agha and an outstanding Isfahan vine carpet.

English Pictures: Friday 18 October at 10.30 a.m., King Street: Over 200 lots of sporting subjects, landscapes and portraits will include works by John Frederick Herring, Jun., John Wootton and George Clarkson Stanfield. Two fine rural landscapes by Frederick Waters Watts and a charming portrait of two girls reading a letter on a balcony by William Mulready should attract collectors.

Sunday Opening: In addition to normal weekday viewing, Christie's King Street will be open on Sundays* from 2 p.m. to 5 p.m. Staff will be available to advise on works of art on view.

For further information on these and other October sales, please contact (01) 839 9060 for King Street, (01) 581 7611 for South Kensington. South Kensington is open every Monday evening until 7 p.m. for viewing and free assessments on items brought in.

*Except Bank Holiday weekends.

CHRISTIE'S
A WEEK IN VIEW

THE ARTS

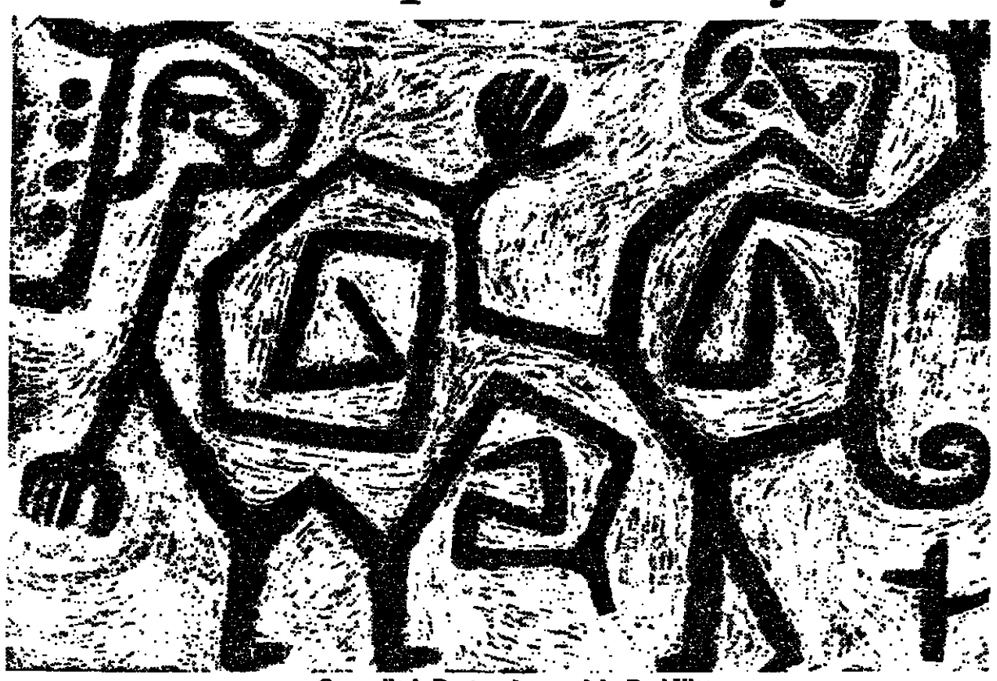
Galleries

Triumphant survey

German Art in the Twentieth Century
Royal Academy of Arts

Aspects of Modernism in Germany 1909-1930
Fischer Fine Art

Joseph Beuys: Plight
Anthony d'Offay



Quarreller's Duet – a late work by Paul Klee

The choice of picture for the catalogue-cover of the Royal Academy's giant show **German Art in the Twentieth Century** (until December 22) is a brilliant stroke, summing up at once the prime significance of this rich and complex exhibition. You look at the image – a mass of intense colours with, at the centre, a blue humanoid figure suggestive of some ritual mask from primitive culture – and you wonder what it can be. It might be an Expressionist from one of the immediately pre-1914 groups, Die Brücke or Der Blaue Reiter, with which the show begins – Kirchner at a guess. But then, it might also be a very recent painter, a detail from an Immendorff or a Penck, with whom the show ends. And what is it in fact? A section from E. W. Nay's "Daughter of Hecate", painted right in the middle of the period, in 1945.

In that one little picture puzzle you have the whole point about continuity in German art. The show, devised by Christos Joachimides and Norman Rosenthal, who were responsible for the watershed *Zeitgeist* show in Berlin in 1982, and Wieland Schmidt, who put together the *Neue Sachlichkeit* show at the Hayward in 1979, is obviously concerned from the outset to insist on the clear and consistent lines of development that run right through from the dawn of German modernism just after 1900 up to the so-called "wild" painters of today.

It is the particular triumph of the show that it does not need to indoctrinate us in print: the message is there on the walls for all to see. We can recognize at once, for instance, how the loose, restless way of applying paint developed by Corinth (a painter little known in this country who comes over very well, with a substantial selection) continues through Kokoschka's mature work, right on up to Baselitz. We can see the influence of that towering figure Beckmann's grand symbolic designs on the Hödicke of the mid-1960s, and on early and recent Lüpertz. We can see a strong and surprising connection between the last works of Klee, with their heavy outlines and chunky forms, and the neo-primitive style of Penck.

It may well be this concern for continuity which has led to some of the show's omissions. There is, for example, no sign of geometrical abstraction in the Twenties, and painters influenced one way and another by Constructivism, like Bucholz and in a different way Hoerle, are ignored – probably because the movement, though very important in the decorative and graphic arts connected with the Bauhaus, never really went anywhere in German painting.

And, most obviously, there is a big hole in the middle where Nazi art might have been; the argument of quality is persuasive – if you want to show 300 of the finest 20th-century works, it is unlikely that any official Nazi art would be among them – but at the same time, one has only to look at some recent American painting or Italian Pittura Colta to see that it is not so totally irrelevant to this century's art as (perhaps) one might wish, and we should have a handful of examples, if only as an awful warning.

Such niceties are, however, unlikely to disturb the great mass of people who might consider visiting the show. They will want to know two things: whether the overall quality of the art on show is sufficient to justify a visit; and whether it wraps up enough of German art history in one bumper parcel for them to leave with that satisfying feeling that at least they have got *that* taped and can either tick it off or start a more detailed exploration according to taste. To start with the second consideration: given that choices are inescapable, even in a show of this size, I think it must be admitted that almost always the right choices have been made. Though one may regret the omission of marginal figures and even of some closer to the centre, like Hubbuch and Radziwill among the unsparing Twenties realists or Tappert among those brushed with Expressionism, it can hardly be maintained that they are absolutely essential.

The proportions overall are about right for a balanced view – even if one does balk a bit at giving over the climactic central domed room to Joseph Beuys and his bits of old rusted iron and roughly chopped wood: even agreeing that he is an inspired teacher and charismatic personality, surely no one ever thought his art-works *per se* were much good and this does bring one down with a very hefty thud.

This major miscalculation apart, there can be no important argument with the stunning assembly of paintings and sculptures the organizers have brought together. They have not only got everybody they absolutely ought to have, but done so with the greatest discrimination, so that only the finest examples are included. This is true, amazingly, even of artists like Schwitters and Grosz who are at present the subject of major one-man shows elsewhere (the Schwitters, indeed, opens at the Tate on November 6).

The showing of earlier artists we know well is often superb: the two-thirds of a room devoted to Beckmann, for instance, offer a parade of masterpieces that make him look more than ever like a key figure in 20th century art. There are marvellous Ernsts, both from his earlier Surrealist phase (including the astonishing 1923 picture called in the catalogue "Castor and Pollux", though fetchingly inscribed on the tin pan which contains the twins "Castor and Pollution", which has apparently never been publicly shown or reproduced before) and in his later preoccupation with coral-like formations. The decision to concentrate on early Kokoschka and late Klee brings undeniable dividends.

But there are also less-known wonders. Ludwig Meidner, for example, was one of those artists who have a very short but brilliant flowering in the midst of a long career.

So to the question, should you go and see the show, the answer on all levels must be an emphatic yes. Whether for sheer pleasure or the *acquisition of solid information, it is* a must. If you want to catch up on some of the missing, it is worth looking in also on Fischer Fine Art's **Aspects of Modernism in Germany 1909-1930**, (until December 20) which includes Hubbuch drawings, a memorable semi-abstract by Arthur Segal, a Müller as fine as any at the Academy, and a wonderful Kandinsky from his Jugendstil phase.

And if you want to check on my low opinion of Beuys you should go to Anthony d'Offay, where he has done a special installation called **Plight**, which involves covering the whole interior, walls and windows, with great rolls of brown-grey felt, to stifling effect (until November 16).

But in the main, wherever your interest in German art lies, from 1905 right up to 1985, you can hardly go wrong if you head straight for the Academy. After this grand beginning, we can barely wait for the further large survey shows of 20th-century art, country by country, which are promised in the coming years. It is so precisely the sort of thing the Academy ought to be doing that it is surprising no one seems to have thought of it before.

John Russell Taylor

Theatre

Brutal beginnings

The Nutcracker Suite
Royal Lyceum, Edinburgh

Now free and running a self-help centre for young people in Edinburgh, Jimmy Boyle remains a controversial figure for many people who are sceptical about the reform of the once-notorious Glasgow gangleader jailed for murder and continually involved in prison violence. This scepticism, which questions the possibility of reform and the source of violence in criminals such as Boyle, forms the starting point of this, his second play.

Co-written with Andy Arnold (at Arnold's instigation) it covers loosely the period of Boyle's prison diaries, which were written inside Barlinnie Prison's special unit (the "Nutcracker Suite"), which was founded in 1973 to explore a new re-educative approach to incarceration, the opposite to *the harsh regime of the Inverness "cages"*. Boyle's progress, his discovery of his ability to sculpt and to write, forms the centre of the play – which may be seen as self-publicity, or far more positively, as Boyle using the potency of his own image: once known as "the most violent man in Scotland", his reaction to the special unit may open the debate about the penal system in general.

Boyle's story is certainly good material for a play, which is where unease sets in, but for the most part, the production defuses this. With ironic reminders of the limitations of drama, the play succeeds in sending itself up slightly; there are moments, however, where the balance between entertainment and documentation is mishandled and the stylized, staccato style becomes insufficient.

Beginning with the unit's early days, when Boyle, Conroy and Winters first arrive from Inverness, *Nutcracker Suite* sketches in with wit and generosity the difficulties faced by both wardens and prisoners in adapting to the new approach.

There is a danger that the play will become too glib and superficial. The pros and cons of the unit are clearly sketched out, with the problems encountered, and the tensions between the unit's moving force, and the prison governor (two witty, humane performances from Finlay Welsh and Tom Watson) are graphically brought to life, but the inability of Winters and Conroy to adapt is far less successfully presented – here the lack of weight and detail begins to look dismissive.

There are other occasions when the shorthand becomes irritating: journalists and politicians are dealt with in clichés *and sentences from authorities* are loaded by delivery. But this is counteracted by the degree of fairness that openly encourages the opinion that Boyle is using the system.

Billy McColl's performance is extremely strong, tense to the end, and it is clear throughout that he is rechannelling his energy and means of combating the system.

In many ways it is an open and fair exposition of the issues raised, it does not pretend to give any answers and this, together with scope of its argument, and despite its weaknesses, is by far the most consistent and strong production this company has yet presented.

Sarah Hemming

Television

Unique observation

Disappearing World (ITV) is probably the only television series of its kind in the world; it appeals both to mass audiences and to academic anthropologists, and the trilogy of programmes which began last night offers both a unique film record of a primitive people in transition.

Last night's programme was originally made in 1974, and observed members of the Ethiopian Mursi people pursuing a war with a neighbouring tribe. The programme's aim was to present the process of "bush democracy" by which the consensus view about the conduct of the war among the older men of the tribe was publicly defined in a series of discussions.

During the continuing observation of the Mursi, however, it became apparent to the anthropologist David Turton that the war itself was part of a larger shift in the tribe's way of life. Their original territory was proving less and less fertile, they were being forced to move into lands dominated by other peoples and in the following decade about a quarter of the people moved to a new homeland 50 miles away.

Fifty minutes of television is a very short time in which to present an entire culture and the programme inevitably left many questions unanswered. One of *Disappearing World's* conventions is that discussions are subtitled, instead of dubbed or related second-hand in translation.

Question-and-answer interviews do not form a large part of these documentaries, a device which gives the audience a greater impression of being present in the primitive community under study. It also makes it difficult to establish the subtler differences between philosophies.

The Mursi were evidently illiterate and nomadic. They made fire by rubbing sticks together and had very little use for artefacts of industrialized nations, except for the rifles left behind by Italian soldiers in the 1930s, of which they seemed to own a great number.

Another paradox was their system of values; although three-quarters of the people's food was derived from crops, the wealth of the tribe was cattle, and the prime events of the war centred on the protection of the herds. An extra hour in which to explore these mysteries would have been welcome.

Celia Brayfield

Opera

Deconstructing the true story

La vera storia
Paris Opéra



Jacques Moatti

Milva – the cabaret singer

Just as at Covent Garden three weeks ago, so as at the Paris Opéra the new season has started with a modern opera, bravely restaged soon after a premiere in Milan. And again the result is something totally fascinating: quite unexpected yet fashioned after the image of the past. But whereas with Stockhausen the unspoken image is Wagnerian, with Berio there is a very particular attempt to reconsider Verdi. The true story of *La vera storia* is *Il trovatore*. Or is it? The very point of the work is to upset any notion we might have of stories being true, and so one might better call it an alternative *Il trovatore*, or, more inevitably, a deconstructed *Il trovatore*. It is, as the relationship of the titles indicates half an anagram of the Verdi opera.

The main characters fade into and out of focus as plausible representatives of Verdi's cast. There is a soprano called Leonora, but the Manrico goes under the name of Luca, and the mezzo-soprano Ada only gradually takes on the vocal and *dramatic form of* Azucena during the first act. At the same time this first act abstracts situations from Verdi's opera and others. There is an aria for the mezzo rescuing an infant, a vengeance aria for a character tenor, an aria for reflection for the imprisoned hero, a trio and quartet, all interleaved with big choral set-pieces and song for a cabaret artist. The undulation between song and mass acclamation recalls Berio's stupendous *Coro*, while the intervention of the cabaret singer – here Milva – bring Brecht's finger didactically on to the stage (except that Berio never does anything so crude as to point a moral: rather he suggests the possibility of doing so).

The tendency in this first act is towards the solemn and monumental. The nightclub ballads come faster and faster into the action, but their effect is more and more decorative as the accumulated weight of the crowd scenes begins to tell, and as the action conveyed in the arias and ensembles begins to become more serious. One of the great strengths of the opera is that it avoids any easy mockery of *Il trovatore*, which is not exactly hard to parody. Berio has said that he was attracted to this particular work both because he appreciates the early-summer Verdi and because *Il trovatore* is already an opera whose action nobody understands.

It is, therefore, an apt subject for his brand of creative analysis, which curiously comes to seem less a digest of Verdi than a preliminary sketch; what one hears is the half-formed, fugitive, tentative guess at how a number might be worked out *in terms of* colour, expression, accompaniment. Partly this is because Berio's virtuoso style produces musical images which are seen through a haze, or through a maze of bubbles reflecting particles of them. Partly the reason is the static quality of his numbers. Singers often worry around a single note, and the orchestra may be fixated on a single harmonic idea. Postdating *Il trovatore* by 130 years in simple chronology, the first act of *La vera storia* yet appears, therefore, to recapitulate a stage in Verdi's composing of his work.

The second act begins with the orchestra singing a melody which will run right through the musical substance. Flashbacks from the opening scene of the first act tear into the score, but slowly the pressure of these recollections comes to steer the second act into the path of the first. In the penultimate scene the main characters at last reappear, having previously been replaced by the ghosts of an unseen amplified madrigal group, and the end comes, as it had before, with an aria for Ada.

What must come next is a third, imagined version, or perhaps the real *Il trovatore*. In any event, *La vera storia* needs a cast who could convincingly sing the Verdi, and in Paris only Livia Budai as Ada is near the mark: hers is a daring performance which meets the fire and puzzlement in Berio if not all the beauty. Of the rest, Valeri Popova is a rather fey Leonora, lamentably dressed in bridal white, though Luigi Roni is strong in his small appearance as the Condemned Man.

The producer, the young Spanish theatre director Luis Pascal, errs by not letting the music take over in the second act as much as it wants and needs to. Berio speaks of a chessboard of compartments in which events might point up the music's progress; Mr Pascal merely adds irrelevances.

Paul Griffiths

Rock

Bobby Womack

Hammersmith Odeon

On his third visit to Britain, and with his current album *So Many Rivers* making modest inroads on the charts, Bobby Womack seems to have consolidated his position in this country as a major soul artist.

His performance was certainly a masterpiece of disciplined timing, contrived showmanship and memorable soul ballads, but lacked the stamp of genuine emotional sincerity which marks the work of the true soul greats. His habit of recalling the past, when he played guitar with Sam Cooke in the 1960s, and reciting a list of dead heroes including Otis Redding and Marvin Gaye, before proclaiming himself the "Only Survivor" seemed an immodest form of self-promotion – an attempt to confer legend status on himself by association. It should be made clear that Womack is not a performer of that stature.

He is however a powerful singer with a rich, raw voice and an impressive catalogue of songs ranging from the reflective slow refrain of "That's Where It's At" ("That's for you, Sam"), to the pumphouse R 'n' B of "It's All Over Now" which he played almost to the standard of the version popularized by the Rolling Stones in 1964.

His 13-piece band, guided with iron authority, played with vim; the four-piece horn section, which included his brother Fernando Womack on tenor saxophone, prodding such numbers as "Happy Hippie" with pugnacious stabs and rising crescendos. In Alltrinna Grayson, one of the three back-up vocalists, Womack has discovered a sparring partner of immense range, power and personality, so much so that during an epic rendition of "Love Has Finally Come At Last" she almost overwhelmed him with the splendid vigour of her performance. Their encore duet of "No Matter How High I Get", with its rousing gospel chorus, left the audience chanting for more well after the house-lights went up.

David Sinclair

Concert

LPO/Handley

Royal Festival Hall

It is always a good sign when one leaves a concert puzzled anew about an established composer. Too often this is made impossible by the distraction, albeit stimulating, of a puzzling or provocative interpretation; but with Vernon Handley this is never the case.

Last night his honest, searching professionalism worked Rachmaninov's Third Symphony hard, cleaning off any accumulated scum of preconception. It is a long time since I heard quite so much happening in the finale – not, that is, in obvious succession, but simultaneously, as each section of the London Philharmonic pitted fragments of motto, fugue and transformation against each other, perfectly paced and contained.

Handley's sense of timing, which had made many an ear prick up in Tchaikovsky's *Romeo and Juliet* overture, made great play, too, of the Scherzo's exotica. And I particularly liked his lucid, logical thinning out of textures after the development's climax in the first movement: no drifting here, but a clean, tense air of expectancy for the recapitulation.

Handley and the LPO had been alert partners earlier in the evening for the typically acute and rarified reflexes of Yo-Yo Ma in Schumann's Cello Concerto. As one might expect from this cellist, it was the chemistry that fires the emotional reaction of which we were made most aware. The work's lyricism for him is not something to be relaxed into, and it is expansive only in its potential for widening the expressive possibilities of any melodic or rhythmic shape. It made for a performance of highly strung volatility – not the sort to ponder long and live with, but a welcome astringent.

Hilary Finch

LOOKING FOR GREATER REWARDS?

Managing Directors,
Directors,
Sales and Marketing Executives,
Public Finance and
Overseas Appointments.

LOOK IN THE TIMES GENERAL APPOINTMENTS ON THURSDAY.

ORDER YOUR COPY TODAY

Life can be great at eighty eight.

Medical scientists believe that many of the age-old disabilities of old age are curable or can be prevented. Among these are senile dementia, incontinence and the fragile bones and wasted muscles that often cripple the old.

We already fund over 50 research projects in the U.K. But we need £¼ million for this year's programme.

Become one of our Friends with a minimum donation of £5, and we'll send you a badge you'll be proud to wear.

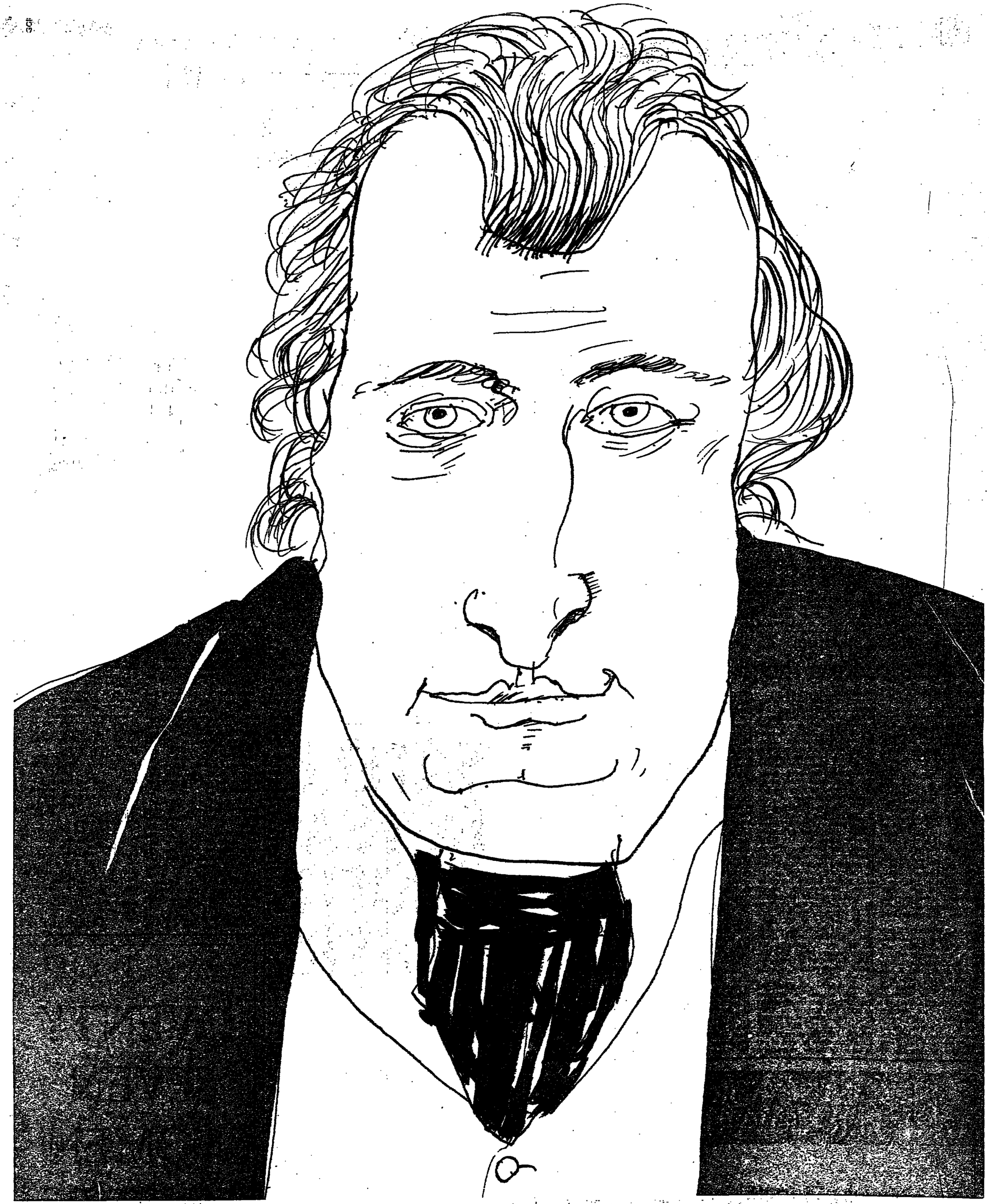
FOUNDATION FOR AGE RESEARCH

To: British Foundation for Age Research, Dept. T, FREEPOST, London EC4B 4AQ.
I would like to become a Friend of Age Research. Please send my badge.
I enclose cheque/P.O. for £5☐ £10☐ £100☐ £ ☐
Name
Address
PATRON: HER MAJESTY QUEEN ELIZABETH THE QUEEN MOTHER.

TWENTY SEVEN WOMEN MUST BE WON!

SEE THIS WEEK'S PUNCH.

Punch
WINTER NUMBER. OUT NOW.



JAMES WATT FIGURED IT OUT.

He didn't actually invent the steam engine. Nor did he get the idea watching his mother's teakettle, as we were told. For one thing his mother was dead, and for another the Newcomen engine already existed, though it was inefficient, slow, expensive, and used only for pumping water in mines.

Its single chamber had to be heated and cooled to condense steam and then slowly reheated, wasting vast quantities of fuel.

In 1764, Watt came up with the idea of using two chambers, one cool and one hot. He also applied steam to both sides of the piston for extra speed. He invented the device that converted the piston's movement into the turn of a wheel, and the Industrial Revolution was born.

The companies of United Technologies didn't invent the jet engine, either. Or printing, or lifts, or helicopters. But like Watt, we've made some dramatic improvements here and there.

Pratt & Whitney, Otis, Carrier, Sikorsky and Mostek are some of the divisions of United Technologies Corporation, Hartford, Connecticut, USA.

In the United Kingdom our operations include: Otis, Evans, Becker and Wadsworth lifts; Automotive test equipment; Packard Instrument Ltd.; Spectrol electronic components; Automotive electrical systems; Insulation Systems and Machines, Ltd.; Carrier air conditioning; Mostek semiconductors and Gilbert turbomachinery.

UNITED TECHNOLOGIES

هكذا من الأصل

هكذا من الأصل

THE TIMES

FINANCE AND INDUSTRY

Executive Editor Kenneth Fleet

Old Beaverbrook Empire falls to United cash

The speed at which the City institutions delivered Fleet Holdings into the hands of United Newspapers yesterday was breathtaking to behold, but hardly surprising. As the stock market opened United put another £30 million on the table in the form of an offer of five of its own shares for every four Fleet, or 375p cash for each Fleet share. The increased paper terms were quickly swept aside by the sheer weakness of United's share price, down 13p on the day to 290p.

That took the value of the bid down to 362p cash was ample, and they did not hesitate to sell. By last night the United camp had bought another 18 per cent of Fleet's shares in the market, taking its holding up 41.3 per cent. Fleet had little alternative but to capitulate, with a parting shot warning their shareholders to be wary of taking United paper.

United, for its part, will hardly want to pay for the whole of Fleet in cash, so we can expect its merchant bank, Morgan Grenfell, to conjure the United price back above 300p, to match the cash bid.

Kleinwort Benson, acting for Fleet, did what it could to ward off a determined bidder. It can console itself, with the thought that its clients' shareholders have obtained a good price for their shares.

David Stevens, United's determined and ambitious chairman, now faces the job of merging the two companies. His stated wish to take the *Daily Express* upmarket will probably require present editor, Sir Larry Lamb, who has recently undergone a heart surgery, to step down. The prolonged death throes of the *Sunday Express* will also compel the new owners to initiate major changes. Sir John Junor has had a remarkable career but he is not an architect of change. As for Fleet's management, Mr Stevens will be making seductive overtures to Ian Irvine, Fleet's able chief executive, to persuade him to stay. He would be an obvious successor to United's own chief executive, Gordon Linacre. Alan Ford, who came from Trafalgar, is on the other really valuable executive on the Fleet board.

Michael Murphy, who in 1981 was given the unenviable task of succeeding the incomparable Jocelyn Stevens (no relation to David!) as managing director of the newspaper division, is a variable performer, not least because of variable health. Bryan Rowbotham, managing director of Morgan-Grampian, is an accountant.

Mr Stevens' rivals in the national newspaper business will be watching carefully to see how, if at all, his relationship with Robert Maxwell develops. Once Mr Maxwell opted to buy the Mirror Group instead of Fleet, his interests lay in ensuring that Fleet went into what he would regard as reliable hands. Whether Mr Maxwell's arm last night, was around Mr Stevens' shoulder or his neck was not immediatley discernible.

David Stevens, lest anyone should think to the contrary, is not in an enviable position as the choice of United's cash indicates. As Fleet insisted during the propaganda war, he has little genuine awareness of the awful nature of Fleet Street and vey little practical experience to help him to make the major changes to which he is necessarily committed. But he too can console himself: Lord Matthews, whom he has vanquished, did not understand Fleet Street either. Moreover, in the years since 1977 when Sir Nigel Broackes gave him the old Beaverbrook empire as a diversion he appeared to learn very little.

Fleet's magazines and regional newspapers will, with few exceptions, dovetail neatly into United's similar operations. A question mark may hang over Fleet's 31 per cent stake in TV-am. Ironically, now that the breakfast television station is out of intensive care and making profits, such a key stake may be more difficult to liquidate.

Lord Matthews' farewell to Fleet Street

From *The Times* of August 29

paper tiger, you can cut yourself on paper.

It would not, however, be nearly enough for John Vickers and George Yarrow, who seriously question the efficacy of privatizing natural monopolies in a study* published by the Public Policy Centre, the new middle-of-the-road think tank. Their fear, essentially, is that privatization without heroic and possibly unrealistic measures to regulate and promote competition, can actually encourage the exploitation of monopoly.

It is thus opposed to the Government view put by John Moore, the Financial Secretary, that privatization of momopolies will both of itself improve efficiency and also substitute a superior overt regulation for the theoretical protection derived from public ownership.

The weakness of the economic analysis they put forward is that it does not allow for the privatization effect: the intangible but none the less obvious galvanic effect on managers and workers of moving from the public to the private sector. Experience has provided a healthy prejudice in favour of privatization.

Experience at British Telecom, in particular, also suggests, however, that managers thus converted and galvanized can become more ruthlessly commercial than their private sector peers.

There is a better case than these authors allow for restricting BT competition in this decade to allow the designated rival, Mercury, to become a real competitor. In a free for all, BT would have been bound to win. There is, however, a strong case for allowing much freer competition, for instance, by allowing resale of BT capacity or the use of local cable networks for telecommunications services, in the 90's. If that does not happen, the onus would be on the Government to continue price control.

The really vital new decisions, however, will come if a privatizing government comes out of the next election with plans to transfer the electricity supply industry to private hands.

Messrs Vickers and Yarrow suggest that some area boards might best be privatized to provide a control for the rest which (as a control on the private sector) should remain in state hands.

What is clearly not realistic is to have a private Central Electricity Generating Board, in control of the national grid, as a monopoly buyer of electricity from the small competitors arising from the 1983 Energy Act.

**Privatization and the Natural Monopolies. £2.95.*

Name game ends at United Biscuits

Sir Hector Laing yesterday called a halt to one of the food trade's favourite guessing games – the identity of the man who is to take over Sir Hector's role as chief executive of United Biscuits, the McVitie's Disgestive, Terry's chocolates and Wimpy group. On January 1, Sir Hector will confine himself to the post of chairman, making way for Robert Clarke, the present head of United Biscuits (UK) to be group chief executive.

Mr Clarke has the distinction of being the first non-Scot in such an elevated position within the company. His career has progressed impressively from 20 years with Cadbury's Cakes, which was then taken over by United Biscuits 11 years ago, enabling him to make his way up the management ladder.

He can, in the first flush of his new appointment, be forgiven for not seeing his old division as being in the most urgent need of attention. That doubtful honour goes to the group's US operations, whose profits have been savaged by the cookie war. "Our first task there is to turn large volume into margin," he said.

Second on the action list is the more pleasant task of establishing a firmer foothold in the US groceries market, where last month the group spent £55 million getting into the olives business with the acquisition of Early California Industries.

Back on this side of the Atlantic, Mr Clarke believes that there is scope to double the present 100 Pizzaland branches operating on the United Kingdom, and the stage is set for a significant fast-food foray into Europe.

The new chief executive has the potential to step into Sir Hector's shoes in the fullness of time. He is clearly bent on making his mark while he still has the benefit of Sir Hector's shrewd strategic guidance.

Policy centre fears on monopolies

Yesterday's Oftel ruling on interconnections between the Mercury and British Telecommunications telephone networks is one of the most encouraging pointers that competition might be real. It is also a reminder that, though Oftel may be a

Mercury predicts call charge cuts after victory over BT

By Jeremy Warner

Lower telephone charges were forecast yesterday by Mercury Communications, the telecommuications network licensed by the Government to challenge British Telcommunications' monopoly.

The predition was made after the Office of Telecommunications (Oftel) published detailed terms and conditions for allowing Mercury to use the British Telecom network for routing its calls.

Mr Michael Owen, Mercury's managing director, said he was delighted by Oftel's ruling which comes after months of protracted and heated discussions with both companies.

"This determination is favourable to us on virtually all fronts and will enable us to offer double figure discounts on the present British Telecom charging structure", Mr Owen said.

British Telecom said it was "impressed by the thoroughness Oftel has displayed in coming to grips with a particularly complex range of technical and commercial issues".

But stockbroking analysts called it a severe blow to the newly privatized corporation creating a far more liberal environment for Mercury, a subsidiary of Cable and Wireless, than British Telecom would have liked.

British Telecom also said the effect of the ruling would be that small businesses and residential customers would pay more for their telephone service sooner than would otherwise have been the case.

It said the Oftel interpretation "sharpens British Telecom's incentive to charge economic prices for its exchange lines, particularly residential lines, and to adjust its charges for calls particularly



Bryan Carsberg: setting the scene for competition.

bringing down charges for those long distance calls most used by our business customers."

Mercury said it would be able to offer a service to business customers from next May and probably to the public by the end of 1986.

Professor Bryan Carsberg, the director general of telecommunications, described the determination as "an important document which will set the scene for competition between networks for the next decade".

The determination will give Mercury customers unlimited access to the British Telecom network, allowing them to connect to anyone in the country.

Oftel has tailored the charging structure for use of the British Telecom network so as to provide Mercury with the maximum incentive for investing in and developing its own, rival network where there is particularly heavy traffic and competition.

Mercury will be obliged to pay for half the cost of expanding telephone exchange capacity to allow the interconnection of the two networks.

On the stock market yesterday Cable and Wireless shares rose 10p to 615p and British Telecom fell 4p to 187p.

AEG set for £1.6bn takeover

By Frank Johnson and Derek Harris

Daimler-Benz, the West German vehicles manufacturer which this year has been diversifying into high technology industries, plans a majority stake in AEG, the West German electricals company.

Such a takeover would create the country's biggest industrial enterprise with a turnover close to DM6 billion (£1.6 billion).

Daimler-Benz is offering DM170 a share, which compares with DM181 for AEG shares before they were suspended from trading last Friday.

The offer price is 20 per cent above the average price over the past three months. A half stake in AEG would cost Daimler-Benz about DM1.6 billion (£426.6 million).

AEG has been troubled as a result of severe competition.

The form of the takeover is a complicated one designed to satisfy West Germany's strict regulations against cartels. AEG has agreed to issue new shares, to raise more capital, all of which are being offered solely to Daimler, at DM170 a share leaving it with 24.9 per cent of AEG. Professor Werner Breitschwerdt, Daimler's chairman, said Daimler would make an offer for the rest of AEG once the cartel authorities approved it. Such authorization is mandatory in West Germany for any bid above 25 per cent.

AEG got into difficulties then because one of its biggest components – Telefunken – suffered from Japanese television and video competition. Telefunken was sold to Thomson, of France, as part of the reconstruction insisted upon by the banks.

Until now West Germany's biggest company has been the energy conglomerate, VEBA, with DM49,600 million followed by Siemens, Volkswagen and BASF, the chemicals concern.

£20m value put on Davidson Pearce debut

By Clare Dobie

Davidson Pearce, the advertising agency best known for the chimpanzees in advertisements for PG Tips, is joining the stock market with an offer for sale of 4.2 million shares.

The company will be valued at £20.8 million at the offer price of 160p a share.

The shares are being sold on 17.3 times this year's forecast earnings. They have been valued by reference to comparable quoted companies such as Bouse Massimi Pollitt, whose shares at 319p are trading on nearly 20 times diluted earnings.

Davidson Pearce is promising a 1.5p dividend this year and says it would have paid a total of 2.5p had it been listed throughout the year, making the yield a notional 2.2 per cent.

Existing clients include TWA, Fiat and British Gas.

Lloyd's to pay £43m to Inland Revenue

By Alison Eadie

Lloyd's insurance market has settled its long-running dispute with the Inland Revenue by agreeing to pay the compromise sum of £42.5 million plus interest of £1 million due from the August 1 settlement date.

Lloyd's would not reveal the size of the Revenue's original demand, but a year ago Lloyd's chairman Mr Peter Miller, said the Revenue was disputing about £100 million connected with the controversial roll-over reinsurance policies.

The settlement has wiped the slate for all tax matters up to and including 1982, the last year of accounts at Lloyd's. From 1983 onwards there will be a new regime. Roll-over policies will be discontinued and Lloyd's will shortly be issuing accounting guidelines against them.

Lloyd's never conceded there was anything wrong with roll-overs, where money is channelled to offshore tax havens as reinsurance, but the Revenue's refusal to accept them as valid tax deductions spelled their demise.

The settlement covers all 26,000 members of Lloyd's except for 23 names whose affairs failed to pass the Revenue's scrutiny.

The 23 are believed to be those heavily implicated in the scandals which have beset the Lloyd's market over the past few years.

Lloyd's chose to compromise rather than fight test cases in the courts, because it was advised that the costs of litigation would have been far greater, even if it won.

A total 92 per cent of names had already received protective assessments from the Revenue for the year 1976-77, which meant they could not receive loss repayments, and by next year all names would have been affected.

The £43.5 million will be paid out of general corporation funds. Lloyd's balance sheet, excluding the central fund, shows net assets of £141 million. Names who are unaffected by roll-overs will therefore be subsidizing those who are heavily affected.

Mr Ian Davison, chief executive of Lloyd's, accepted that the settlement was to some extent a rough and ready solution.

Other tax matters at Lloyd's which have attracted the Revenue's attention, particularly time and distance policies and the level of reserving in reisurance to close, have been accepted as bona fide insurance.

NatWest cuts home loan rate

By Richard Thomson

National Westminster Bank yesterday became the first of the big four clearing banks to cut its mortgage rate after the 1.25 percentage point reduction by building societies last month.

The biggest mortgage lender of the banks, Nat West is cutting its home loan rate from 13.5 per cent to 13 per cent. This will mean a reduction in monthly repayments of 25p a £1,000 borrowed for Nat West's 125,000 borrowers.

Nat West has £3.3 billion in mortgage loans outstanding compared with £2.5 billion for Barclays, the next biggest bank mortgage lender.

The Nat-West cut, which takes effect for existing borrowers from tomorrow, still leaves the bank's rate higher than the 12.75 per cent basic rate charged by building societies.

Barclays, Lloyds and Midland are continuing to delay a cut in their rates and still charge 13.5 per cent on repayment mortgages. But, because of differences in the way interest is calculated, the annual percentage rate on their loans is around 14.2 per cent, while the APR on the new Nat West rate is 14.1 per cent.

IN BRIEF

Shares at new peak

The FT Share Index moved to yet another peak yesterday, though there seemed to be little conviction behind the courage. The index was up more than 8 points at one stage, but by the close had settled for a 1.3 point rise to a new high of 1,028.8.

A mixture of factors took the steam out of the market, with City analysts citing the disappointing September retail sales figures as the biggest dampener.

The broader FT-SE 100 Share Index reflected a bearish point of view, eventually moving in the opposite direction to the 30 marker. From an early 6 point gain the FT-SE ended with a 1.1 point fall to 1,321.2.

Glaxo ahead

Glaxo Holdings, the pharmaceuticals group, has increased pretax profits for the year to June 30 to £402.9 million from £256 million. A final dividend of 14p makes 20p for the year against 13p last time.

Tempus, page 19

Mowlem rise

John Mowlem, the construction group, has increased pretax profits to £4 million for the six months to June 30 up from £3.4 million. An interim dividend of 4p, up from 2.2p will be paid on January 2. **Tempus, page 19**

Trust House Forte is changing the terms on which shareholder may enjoy a 10 per cent discoun on its leisure cheques. From next month, the shareholders recorded on the register will need a minimum of 500 shares to qualify for the benefit.

S&N sale

Scottish & Newcastle Breweries is selling its Charles Mackinlay Scotch Whisky interests to Invergordon Distillers for £17.5 million. Term are 3.4 million Invergordon shares – a stake of nearly 15 per cent – and £13.5 million cash.

Coal search off

Shell and the Chinese government have abandoned a joint project to search for coal in the Shandong province because the coal discovered by Shell's drilling rig was found to be below international standards.

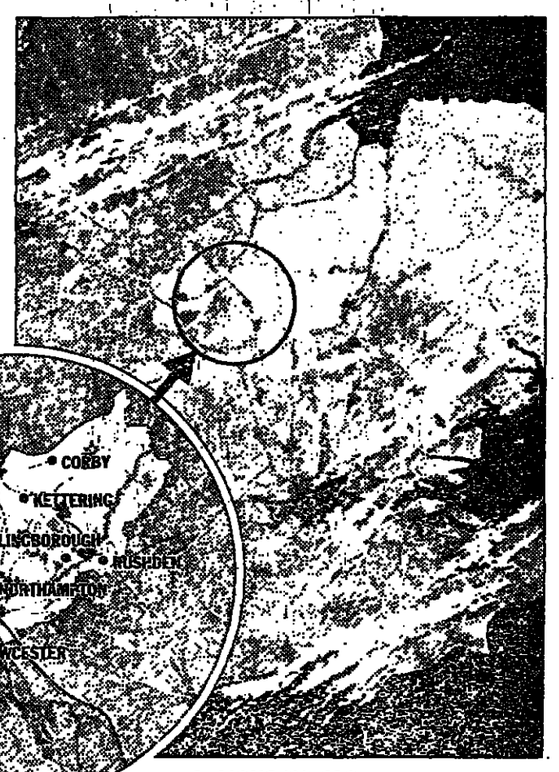
Ruberoid fall

Ruberoid, the building products company, saw pretax profits fall from £2.32 million to £2.15 million in the half year to June.

SATELLITE DATA REVEALS SECRET PROFIT-MAKING CENTRE

MAKING MILLIONS

A recent analysis of satellite data has revealed a secret profit-making centre in the tranquil surroundings of the English countryside only 70 miles north of London. Further investigations have discovered a series of mysterious operations in which businessmen have been making millions.



NETWORK UNCOVERED

A thorough examination of the satellite pictures shows the area to be in the middle of a vast network of communications. Heathrow, Birmingham International and East Midlands airports can clearly be seen within easy reach, and the East Coast ports are also nearby. And behind the whole of this network is a complex infrastructure of service and support.

RURAL LOCATION

It looks much like any other peaceful rural area; a pleasant mixture of towns and countryside and a mature society cheerfully tending its daily affairs.

Beautiful houses line the streets, there's plenty to do, and the pace of life is comfortable.

SECRET ORGANISATIONS

But beneath this calm exterior lies an organisation of local businessmen and councillors working together to create the ideal business environment. They're able to count on the support and co-operation of a skilled and dedicated workforce that has adapted rapidly to changing modern needs.

FAMOUS NAMES

So it's not surprising that such famous names as Ford, Weetabix, Avon and Barclaycard have been quietly getting on with being successful in this idyllic rural setting, known locally as Northamptonshire.

YOUR CHANCE

Isn't it time you discovered the best kept secret in England? To find out more, complete the coupon and we'll send you all the details

Northamptonshire Enterprise Agency Ltd, 67 The Avenue, Cliftonville, Northampton NN1 5BT
Telex: N E A 311165 CHACOM

Name _____ Position _____
Company _____ Address _____
_____
Postcode _____ Tel _____

NORTHAMPTONSHIRE
The best kept secret in England

Retail sales dip 1.4% in September

The summer surge in retail sales ended last month, according to official figures published yesterday. The volume of retail sales, which jumped to a record in August, fell back by 1.4 per cent. The index of sales volume last month, 115.9 (1980=100) was slightly below levels recorded in June and July.

However, there is no indication yet that the underlying strength of shop spending is fading. According to retailers, the poor August weather had the effect of bringing forward spending on autumn and winter clothing which normally occurs in September and October.

Department of Trade and Industry officials said that the best way of looking at the retail sales figures was to take August and September together.

MARKET SUMMARY

STOCK MARKETS

FT Ind Ord	1028.8 (+1.3)
FT All Share	643.71 (+0.96)
FT Govt Securities	84.16 (+0.02)
FT-SE 100	1321.2 (–1.1)
Bargains	24,498
Datastream USM	106.46 (+0.33)
New York	
Dow Jones	1343.29 (+3.35)
Tokyo	
Nikkei Dow	13017.29 (+67.37)
Hong Kong:	
Hang Seng	1594.35 (+10.80)
Amsterdam: Gen	212.4 (+1.8)
Sydney: AO	1036.4 (+3.2)
Frankfurt:	
Commerzbank	1626.7 (+40.1)
Brussels:	
General	642.65 (+12.38)
Paris: CAC	209.3 (+1.8)
Zurich:	
SKA General	416.70 (–0.70)

GOLD

London fixing:
am $326.60 pm–$326.65
close $326.75–327.25
(£231.00–231.50)
New York:
Comex (latest): $326.55

MAIN PRICE CHANGES

RISES:

Cannon St. Invs.	80p +12p
Telefusion	34p +5p
Protimeter	35p +5p
Rotaprint	4p +0.50p
Mowlem (John)	314p +34p
Needlers	130p +14p
Westland	93p +10p
Readicut Intl.	35p +3.50p
Sycamore Hdgs.	10p +1p
Jebsens Drilling	58p +5p
V.W. Thermax	58p +5p
Thorpec Group	58p +5p
Pressac Holdings	118p +10p
A & M Hire	20p +1.50p
New Court Natural	27p +2p
Petranol	135p +10p
Abaco Invs.	14p +1p
Channel Tunnel	280p +20p
Connells Estate	143 +10p
Daily Mail "A"	1450p +100p
Boustead	75p +5p
Brit. Car Auction	91p +6p

FALLS:

Common Brothers	10p –20p
Apricot Computer	62p –15p
Carpets Intl.	55p –6.50p
Falcon Resources	43p –5p
Quest Automation	35p –3p

CURRENCIES

London:
£: $1.4137 (+0.0029)
£: DM 3.7592 (+0.0073)
£: SwFr 3.0823 (+0.0033)
£: FFr 11.4606 (+0.0194)
£: Yen 304.49 (+1.11)
£ Index: 80.2 (+0.2)
New York:
£: $1.4145
$: DM 2.6610
$ Index: 131.2 (–0.1)
ECU £0.590707
SDR £0.752472

INTEREST RATES

London:
Bank Base: 11½%
3-month interbank $11^{9}/_{16}$–$11^{7}/_{16}$%
3-month eligible bills:
buying rate $11^{3}/_{32}$–$11^{1}/_{32}$%

US:
Prime Rate 9.50%
Federal Funds $7^{13}/_{16}$%
3-month Treasury Bills 7.18–7.17%
30-year bonds $100^{3}/_{16}$–$1^{1}/_{4}$

WALL STREET

	Oct 11	Oct 10
AMF Inc	13⅞	13⅞
AMR	39	38½
Allied Signal	43½	42⅝
Allied Stores	55	54⅜
Allis Chalmers	3⅜	3⅞
Alcoa	32½	32⅛
Amax Inc	12	11⅞
Amerada Hess	27½	27⅝
Am Brands	55⅛	54⅜
Am Broadcast	115⅜	115⅜
Am Can	55¼	54½
Am Cyanamid	49⅜	49⅜
Am Elec Power	21	21
Am Express	41⅛	41
Am Home	56⅞	56⅝
Am Hospital	47	46⅝
Am Motors	3	3
Am Standard	30¼	30¼
Am Telephone	21¼	21⅛
Amoco	67⅞	67⅜
Armco Steel	8⅞	8⅝
Asarco	17⅛	17⅜
Ashland Oil	33¼	33⅜
Atlntic Richfield	62⅜	62⅝
Avon Products	25⅞	24⅜
Bankers Tst NY	62½	63¼
Bankamerica	14⅜	14⅜
Bank of Boston	48	47⅞
Bank of NY	42⅞	43⅜
Beatrice Foods	41⅝	41¼
Bethlehem Steel	16½	16⅞
Boeing	43⅝	43
Bose Cascade	42	41⅝
Borden	43⅝	43⅜
Borg Warner	20¼	21⅛
Bristol Myers	55⅞	55⅛
BP	30⅛	30⅞
Burlington Ind	27⅛	27⅛
Burlington Nthn	62	62½
Burroughs	52⅞	52⅜
Campbell Soup	42⅛	42½
Canadian Pacific	11⅝	11⅝
Caterpillar	36⅞	36½
Celanese	127½	125⅞
Central SW	25½	24⅞
Champion	21⅜	21⅛
Chase Manhat	53⅜	53⅛
Chem Bank NY	39¾	38⅛
Chevron	38⅛	38⅛
Chrysler	38	37⅛
Citicorp	43¼	43⅛
Clark Equip	30⅜	30⅛
Coca Cola	70⅛	69⅞
Colgate	27	26⅝
CBS	118⅞	118
Columbia Gas	33⅜	34½
Combustion Eng	27⅞	27½
Comwlth Edison	27¼	27⅞
Cons Edison	34½	34⅜
Cons Nat Gas	41⅞	41½
Cons Power	6⅛	6¼
Control Data	18⅝	17⅞
Corning Glass	45½	46¼
CPC Intl	47½	48⅛
Crane	35½	36
Crown Zeller	36	36⅜
Dart & Kraft	39⅛	39⅝
Deere	25½	25⅝
Delta Air	38⅛	38½
Detroit Edison	14⅜	14⅜
Digital Equip	105½	104½
Disney	86½	87½
Dow Chemical	35½	34⅞
Dresser Ind	19½	19⅝
Duke Power	32⅝	31⅝
Du Pont	56½	56½
Eastern Air	9⅜	8⅞
Eastman Kodak	44⅝	44½
Eaton Corp	53⅛	53¼
Emerson Elect	58⅝	58
Evans Prod	1⅝	1⅝
Exxon Corp	53	52⅞
Fed Dept Stores	56¼	56⅞
Firestone	16⅝	16½
Fst Chicago	22½	21⅝
Fst Intrst Bncp	46⅛	47⅜
Fst Penn Corp	8⅛	8
Ford	46⅜	45½
GAF Corp	37⅞	37¾
GTE Corp	39	38⅞
Gen Corp	50¼	49½
Gen Dynamics	68	67½
Gen Electric	58⅜	57⅝
Gen Foods	118⅞	118⅜
Gen Mills	63⅞	63
Gen Motors	69⅝	68⅜
Gen Pub Util NY	15	15⅛
Genesco	3⅛	2⅞
Georgia Pacific	21	20⅞
Gillette	65½	64⅛
Goodrich	31⅞	31
Goodyear	27⅞	27⅝
Gould Inc	34	33½
Grace	39⅜	39⅛
Gt Atlc & Pacific	16½	15⅝
Greyhound	25⅞	26⅛
Grumman Corp	31⅛	31⅝
Gulf & West	43½	43½
Heinz H. J	58	57½
Hercules	36⅝	36⅛
Hewlett-Pkrd	30	29⅞
Honeywell	60⅜	60
IC Inds	33⅜	33⅛
Ingersoll	50⅞	50⅜
Inland Steel	31⅞	30⅝
IBM	125⅞	124½
Int Harvester	6⅞	6⅞
INCO	11⅞	11½
Int Paper	45⅝	45⅜
Int Tel Tel	34½	34⅝
Irving Bank	36⅜	36⅛
Jim Walter	33⅞	33⅝
Johnson & John	44½	43⅞
Kaiser Alumin	15⅛	15
Kerr McGee	31¼	31⅛
Kimberly Clark	61⅞	61⅞
K Mart	31⅝	31⅝
Kroger	34	43⅜
L T.V. Corp	5½	5⅞
Litton	70⅝	69½
Lockheed	44⅝	44½
Lucky Stores	22⅛	22⅜
Manuf Hanover	36⅞	36¼
Manville Cp	5⅝	5½
Mapco	34⅝	34⅛
Marine Midland	32⅜	32
Martin Marietta	33	32½
Masco	31⅝	31⅝
McDonnell	68⅞	68⅛
Mead	37⅞	37⅝
Merck	109⅛	109⅝
Minnesota Mng	75½	75⅝
Mobil Oil	29¾	29½
Monsanto	41⅜	41⅛
Morgan J. P.	49⅛	49
Motorola	31	30⅝
NCR Corp	32	32½
NL Industries	11⅝	11⅝
Nat Distillers	30½	30⅞
Nat Med Ent	21½	21⅛
Nat Semicndctr	11⅛	11
Norfolk South	68⅝	68⅜
NW Bancorp	22⅞	23½
Occidental Pet	33½	33⅝
Ogden	30	29¾
Olin Corp	33⅛	33
Owens-Illinois	48	47⅛
Pacific Gas Elec	17⅜	17⅝
Pan Am	7⅝	7⅛
Penney J. C.	46⅝	46⅝
Pennzoil	47⅞	48
Pepsico	63⅜	62
Pfizer	45⅞	44⅝
Phelps Dodge	21¼	21⅛
Philip Morris	73⅜	72⅝
Phillips Petrol	12⅝	12⅝
Polaroid	35¼	35⅞
PPG Ind	43⅝	43½
Procter Gamble	56⅞	57
Pub Ser El & Gas	27⅝	27⅞
Raytheon	48⅝	47⅞
RCA Corp	44⅞	44⅝
Reynolds Ind	25⅜	25⅝
Reynolds Metal	34	34⅝
Rockwell Int	35⅝	35⅝
Royal Dutch	62⅝	62¼
Safeways	33⅞	33¼
Sara Lee	45⅝	46⅛
SFE Sopac	32⅜	32⅝
SCM	72⅝	72½
Schlumberger	34	33⅝
Scott Paper	42	41½
Seagram	41½	41¼
Sears Roebuck	32⅝	31⅞
Shell Trans	39⅛	39⅛
Singer	35	35⅛
Smithkline Beck	56	55⅝
Sony	17	16⅞
Sth Cal Edison	23⅝	23⅝
Sperry Corp	47⅜	48⅝
Std Oil Ohio	45⅞	45⅞
Sterling Drug	36⅛	36⅝
Stevens J. P.	25⅞	24⅝
Sun Comp	52⅛	52⅛
Teledyne	228½	238
Tenneco	37⅞	37⅞
Texaco	37	36⅝
Texas East Corp	34	34
Texas Inst	90	89⅝
Texas Utilities	27	27
Textron	45¼	44⅝
Travelers Corp	41⅛	41
TRW Inc	80⅛	79⅞
UAL Inc	50⅛	49¼
Unilever NV	106½	107⅝
Union Carbide	54⅞	53⅞
Un Pacific Corp	48⅛	46⅝
United Brands	22⅞	22⅝
US Steel	31⅛	31
Utd Technol	37⅝	36⅝
Unocal	28⅝	28¼
Wachovia	32	31⅞
Warner Lambert	34½	35⅝
Wells Fargo	52⅝	53
Westinghse Elec	38¼	37⅞
Weyerhauser	26½	26⅛
Whirlpool	44	44
Woolworth	49⅜	49¼
Xerox Corp	47¼	47⅞
Zenith	18⅜	18⅝

CANADIAN PRICES

Abitibi	18	20⅜
Alcan Alumin	33⅜	33⅜
Algoma Steel	18⅝	19⅜
Bell Telephone	40⅛	40⅝
Can Pacific	16	16
Cominco	13	13
Cons Bathurst	15½	15¼
Gulf Oil	19¾	19¾
Hawker/Sid Can	20	20
Hudson Bay Min	6¼	6¼
Imasco	24⅛	24⅛
Imperial Oil	50⅝	50⅝
Inl Pipe	42	42
Mass.-Fergan	3.35	3.20
Royal Trustco	20	20
Seagram	56⅜	56½
Steel Co	19⅞	20
Thomson N 'A'	20¾	20⅞
Walker Hiram	30⅜	30½
WCT	16⅝	16½

● Ex div. a Asked. e Ex distribution. h Bid. k Market closed. n New issue. p Stock split. t Traded. y Unquoted

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Vol
Dec 85	89.10	89.12	89.09	89.11	347
Mar 86	89.55	89.58	89.55	89.57	93
Jun 86	89.60	89.67	89.60	89.67	89
Sep 86	89.60	89.65	89.60	89.62	4
Previous day's total open interest 7190					
Three Month Eurodollar					
Dec 85	91.64	91.66	91.64	91.65	387
Mar 86	*91.28*	*91.29*	*91.28*	*91.28*	35
Jun 86	90.92	90.92	90.91	90.91	38
Sep 86	90.57	90.57	90.57	90.56	2
Previous day's total open interest 21280					
US Treasury Bond					
Dec 85	76-04	75-10	75-03	75-10	377
Mar 86	NT			74-04	0
Jun 86	NT				0
Previous day's total open interest 3022					
Short Gilt					
Dec 85	98-33	98-33	98-22	98-29	589
Mar 86	NT			98-45	0
Jun 86	NT				0
Previous day's total open interest 1715					
Long Gilt					
Dec 85	113-11	113-16	113-10	113-16	1148
Mar 86	NT			113-18	0
Jun 86	NT				0
Sep 86	NT			112-18	0
Previous day's total open interest 3518					
FT-SE 100					
Dec 85	133.45	133.55	132.20	132.40	334
Mar 86	133.10	133.10	133.00	133.40	2
Previous day's total open interest 1332					

Dow quick to advance

New York (Agencies) – Prices opened higher in early trading yesterday improving on the strong advance of the previous session.

The Dow Jones industrial average which rose 11.87 on Friday, was up two points shortly after the market opened.

Advances led declines by 419 to 281 among the 1,097 issues crossing the New York Stock Exchange tape.

Early turnover amounted to about 3.4 million shares.

Analysts said the market could move higher if investors drew encouragement from Friday's advance. But they said any substantial move would not come until today because some participants were absent for the Columbus Day holiday

Miss Hildegard Zagorski, of Prudential-Bache, said: "Unless we get follow-through buying in heavier volume, the gain could be a matter of easy come, easy go".

She said the market is in a bottoming-out period and facing more third-quarter earnings reports, some of which will be "quite disappointing".

Mr Harry Villec, of Sutro & Co in Palo Alto, California, was also sceptical of Friday's gain. He said the market had defended the 1,300-level on the Dow three times and, even with that, the advance had been "too exciting".

COMMODITIES

An almost deflationary sentiment seems to be gripping the markets at present. With cable trading in a narrow range, there is little currency-induced movement. So metals were generally softer yesterday and copper slipped below £1,000 a tonne, despite a fall of 6,675 tonnes in LME stocks. Zinc enjoyed some support from late producer-related buying.

Softs were similarly quiet. Coffee, cocoa and sugar shared the gloom.

LONDON COMMODITY EXCHANGE
Rubber in p per kilo; Soyabean meal, coffee and cocoa in £ per tonne; Gas-oil and sugar in US $ per tonne.
G W Joyson and Co report

RUBBER (All sellers)

Nov	590
Dec	600
Jan	unquoted
Feb	unquoted
Mar	unquoted
Apr	unquoted
May	unquoted
Jul	unquoted
Jan/Mar	unquoted
Apr/Jun	unquoted
Jul/Sep	unquoted
Vol	nil

SUGAR (Raw)
No.6 at 16.56

Dec	140.0–39.8
Mar	148.0–buyer
May	151.8–51.4
Aug	157.8–57.0
Oct	162.8–62.4
Dec	unquoted
Vol	282

SUGAR (White)

Dec	unquoted
Mar	unquoted
May	72.00–buyer
Aug	75.60–buyer
Oct	80.00–buyer
Dec	unquoted
Mar	92.80–buyer
Vol	nil

COCOA

Dec	1737–36
Mar	1776–75
May	1803–01
Jul	1827–26
Sep	1838–35
Dec	1817–14
Mar	1828–20
Vol	1994

COFFEE

Nov	1625–23
Jan	1675–74
Mar	1707–00
May	1730–27
Jul	1745–40
Sep	1775–74
Nov	1800–1768
Vol	987

SOYABEAN

Oct	140.0–10.0
Dec	127.5–27.0
Feb	129.5–29.2
Apr	129.0–28.3
Jne	125.7–25.0
Aug	128.0–26.0
Oct	128.0–27.0
Vol	178

GAS OIL

Nov	249.75–49.50
Dec	247.75–47.50
Jan	246.00–45.75
Feb	243.50–43.00
Mar	238.75–39.50
Apr	229.50–27.50
May	225.75–24.00
Jne	224.00–22.00
Jly	223.00–20.00
Vol	1935

LONDON METAL EXCHANGE
Unofficial prices
Official volume figures
Prices in £s per tonne; Silver in pence per troy ounce
Rodell Wolff & Co Ltd report

COPPER HIGH GRADE

Cash	976.50–977.50
Three months	998.00–998.50
T/over	2750
Tone	Quiet

STANDARD CATHODES

Cash	956.00–958.00
Three months	983.00–986.00
T/over	Nil
Tone	Idle

TIN STANDARD

Cash	8790–8800
Three months	8690–8695
T/over	285
Tone	Steady

TIN HIGH-GRADE

Cash	8790–8800
Three months	8690–8695
T/over	Nil
Tone	Idle

LEAD

Cash	279.50–280.50
Three months	286.00–286.50
T/over	2200
Tone	Steady

ZINC STANDARD

Cash	431.00–433.00
Three months	
T/over	150
Tone	Quiet

ZINC HIGH GRADE

Cash	445.00–447.00
Three months	452.00–453.00
T/over	2450
Tone	Quiet

SILVER LARGE

Cash	440.0–441.0
Three months	452.5–454.0
T/over	Nil
Tone	Idle

SILVER SMALL

Cash	440.0–441.0
Three months	452.5–454.0
T/over	Nil
Tone	Idle

ALUMINIUM

Cash	685.50–686.50
Three months	707.50–708.50
T/over	6975
Tone	Easy

NICKEL

Cash	2995–3010
Three months	3045–3060
T/over	95
Tone	Quiet

MEAT AND LIVESTOCK COMMISSION
Average fatstock prices at representative markets on October 14
GB: Cattle. 93.38p per kg hr (-0.57).
GB: Sheep. 155.52p per kg est d c w (+3.69).
GB: Pigs. 81.45p per kg hr (+1.46).

England and Wales: Cattle nos. down 3.6 per cent, ave. price, 93.38p (-0.86). Sheep nos. down 7.2 per cent, ave. price, 155.52p (+2.71). Pig nos. up 0.1 per cent, ave. price, 81.45p (+1.46).

LONDON GRAIN FUTURES
£ per tonne

Month	Wheat Close	Barley Close
Nov	£104.90	£107.50
Jan	£108.30	£109.60
Mar	£111.40	£112.55
May	£114.45	£114.75
Jly	£117.20	–
Sep	196.60	£96.45
Volume:		
Wheat		448
Barley		88

LONDON MEAT FUTURES EXCHANGE
Live Pig Contract
p. per kilo

Month	Open	Close
Nov	104.0	104.0
Jan	95.0	95.0
Feb	95.0	95.0
Mar	100.0	100.0
Apr	100.0	100.0
May	100.0	100.0
Jun	95.0	95.0
Jly	95.0	95.0
Aug	98.0	98.0
Sep	unq.	unq.
Oct	unq.	unq.
		Vol.0

Pig meat
p. per kilo

Month	Open	Close
Nov	119.2	119.2
Feb	102.8	102.8
Apr	104.5	104.5
Jun	101.8	101.8
Aug	101.0	101.0
Oct	107.3	107.5
		Vol.41

LONDON POTATO FUTURES
£ per tonne

Month	Open	Close
Nov	61.0	61.40
Feb	65.50	66.00
Apr	75.00	76.00
May	84.00	82.10
		Vol.1,324

BALTIC FREIGHT INDEX
G.N.I. Freight Futures Ltd report
$10 per index point

	High/Low	Close
Oct 85	910.0–900.0	905
Jan 86	925.0–910.0	918.0
Apr 86	980.0–975.0	970.0
Jul 86	875.0–874.0	875.0
Oct 86	935.0–935.0	935.0
Jan 87	—	955.0
Apr 87	—	1060.0
Jul 87	1,148–148	925.0
Spot: 883.5		
Vol.: 147 lots.		

FOREIGN EXCHANGES

The dollar and the pound edged slighter higher in virtual standstill conditions yesterday.

Operators said that in the absence of the US from the trading scene – New York banks were closed for the Columbus Day holiday – and with the fear of intervention still uppermost in most people's minds, dealers were unwilling to open new positions.

In quite and thin conditions, the pound fluctuated within a narrow trading range against the dollar, eventually edging higher on late buying to end at 1.4137 (1.4108).

On the Continent, sterling started lower but also ended firmer, at 3.7592 against the mark for instance, a gain of 73 points on the previous close. The effective index scored a 0.2 point rise to 80.2.

The dollar managed to gain marginal ground at the expensive of a few currencies.

STERLING SPOT AND FORWARD RATES

	Market rates day's range	Market rates close	1 month	3 months
	October 14	October 14	0.45–0.42 c prem	1.14–1.09 c prem
New York	$1.4100–1.4145	$1.4130–1.4145	0.58–0.50 c prem	1.37–1.24c prem
Montreal	$1.9285–1.9358	$1.9323–1.9357	2¼–1⅞ c prem	6–5⅜ c prem
Amsterdam	4.2144–4.2400fl	4.2328–4.2400fl	2¼–1⅝ c prem	50–41 c prem
Brussels	75.80–76.23f	76.08–76.23f	39–2⅝ ore prem	7⅞–6⅝ ore prem
Copenhagen	13.5881–13.6259k	13.6044–13.6259k	39–2¼ ore prem	67–41p prem
Dublin	1.2104–1.2162p	1.2145–1.2165p	2¾–2⅛pf prem	9⅜–6pf prem
Frankfurt	3.7359–3.7526m	3.7558–3.7626m	80–490 e disc	300–1370 e disc
Lisbon	223.13–223.39e	223.61–223.39e	30 disc–20 p prem	5–130 p disc
Madrid	227.86–229.08p	228.69–229.08p	2–6 fr disc	12–17 fr disc
Milan	2522.48–2542.21lr	2535.28–2542.21lr	1–1½ ore disc	2½–3½ ore disc
Oslo	11.1496–11.1908k	11.1641–11.1901k	2½–1¾ c prem	3½–1⅝ c prem
Paris	11.4090–11.4702f	11.4510–11.4702f	2½–3½ c disc	7⅛–8⅝ c disc
Stockholm	11.2666–11.2965k	11.2686–11.2927k	1¾–1¼ y prem	4–3⅝ y prem
Tokyo	303.00–304.75y	304.22–304.75y	16–14 gro prem	40½–36½ gro prem
Vienna	26.28–26.42sch	26.36–26.42sch	2¾–1⅞ c prem	5½–5 c prem
Zurich	3.0674–3.0850f	3.0786–3.0850f		

Sterling index compared with 1975 was up 0.2 at 80.2 (day's range 80.0–80.2).

OTHER STERLING RATES

Argentina austral*	1.1292–1.1315
Australia dollar	2.0058–2.0101
Bahrain dinar	0.5295–0.5335
Brazil cruzeiro*	11404.90–11469.50
Cyprus pound	0.7890–0.8000
Finland marka	8.0300–8.0700
Greece drachma	218.30–220.30
Hong Kong dollar	11.0010–11.0140
India rupee	16.93–17.13
Iraq dinar	n.a.
Kuwait dinar (KD)	0.4150–0.4190
Malaysia dollar	3.4866–3.4726
Mexico peso	560–570
New Zealand dollar	2.3736–2.3834
Saudi Arabia riyal	5.1280–5.1380
Singapore dollar	3.0213–3.0271
South Africa rand	3.7197–3.7520
United Arab Emirates dirham	5.1800–5.2000

DOLLAR SPOT RATES

Ireland	1.1625–1.1650
Singapore	2.1375–2.1400
Malaysia	2.4525–2.4530
Australia	0.7037–0.7047
Canada	1.3892–1.3899
Sweden	7.9050–7.9150
Norway	7.9450–7.9550
Denmark	8.6580–8.6600
West Germany	2.6560–2.6600
Switzerland	2.1770–2.1790
Japan	215.50–215.45
Netherlands	2.9985–3.0015
France	8.1075–8.1125
Italy	1733.00–1735.00
Belgium(Comm)	53.85–53.95
Hong Kong	7.7830–7.7880
Portugal	163.0–165.0
Spain	161.60–161.80
Austria	18.82–18.85

Rates supplied by Barclays Bank HOFEX and Extel. *Lloyds Bank International.

MONEY MARKETS AND GOLD

The markets had an extremely quiet day. The overnight interbank rate opened at 11⅞–⅝ per cent, before easing to 11¼–11 per cent during the morning and then firming again to 11⅞–¼ per cent at about noon and to 11½–¾ per cent during lunch.

It was dealt up to 13-11 per cent towards the end of trading before closing at about 11 per cent.

Base Rates %
Clearing Banks 11½
Finance House 12

Discount Market Loans%
Overnight: High 11⅞ Low 11
Week fixed: 11½

Treasury Bills (Discount %)

Buying		Selling	
2 months	11¼	2 months	11⅛
3 months	11⅛	3 months	11

Prime Bank Bills (Discount %)

1 month	11¹⁵⁄₃₂–11⅜	2 months	11⅛–11⅜
3 months	11⅜–11⅜	6 months	10¹⁵⁄₃₂–10²⁵⁄₃₂

Trade Bills (Discount %)

1 month	11¹⁵⁄₃₂	2 months	11⅞
3 months	11²⁵⁄₃₂	6 months	11⅞

Interbank (%)
Overnight: open 11¹⁵⁄₃₂–11⅜ close 7

1 week	11⅜–11⅝	6 months	11⅝–11⅞
1 month	11¹⁵⁄₃₂–11⅝	9 months	11⅝–11⅞
3 months	11⅝–11⅞	12 months	11⅝–11⅞

Local Authority Deposits (%)

2 days	11½	7 days	11½
1 month	11⅛	3 months	11⅛
6 months	11⅛	12 months	10⅝

Local Authority Bonds (%)

1 month	12⅛–12	2 months	12⅛–11⅞
3 months	12–11⅞	6 months	11⅞–11⅝
9 months	11⅝–11½	12 months	11⅜–10⅞

Sterling CDs (%)

1 month	11¹⁵⁄₃₂–11¹³⁄₃₂	3 months	11⅞–11¹⁵⁄₃₂
6 months	11¼–11	12 months	10¹⁵⁄₃₂–10¼

Dollar CDs (%)

1 month	7.85–7.85	3 months	8.10–8.00
6 months	8.20–8.10	12 months	8.55–8.45

EURO-CURRENCY DEPOSITS %

Dollar		call	8-7
7 days	8¹⁄₃₂–7²⁵⁄₃₂	1 month	8¹⁵⁄₃₂–7¹⁵⁄₃₂
3 months	8¹⁵⁄₃₂–8¹⁄₃₂	6 months	8⅜–8¼
Deutschmark		call	5-4
7 days	4¼–4½	1 month	4¼–4⅜
3 months	4¼–4⅜	6 months	4¼–4¹¹⁄₃₂
French Franc		call	10-8
7 days	9¹⁵⁄₃₂–9¹⁄₃₂	1 month	9¹¹⁄₃₂–9⅜
3 months	10¹⁄₃₂–10⅜	6 months	10¹⁄₃₂–10⅛
Swiss Franc		call	2-1
7 days	1¼–1⅛	1 month	4¹⁄₃₂–3¹⁵⁄₃₂
3 months	4¼–4⅛	6 months	4¹¹⁄₃₂–4¹⁵⁄₃₂
Yen		call	6¼–5¾
7 days	6¹⁵⁄₃₂–6¹⁄₃₂	1 month	6¹⁵⁄₃₂–6¹⁄₃₂
3 months	6¹⁵⁄₃₂–6¹⁄₃₂	6 months	6¹⁵⁄₃₂–6¹⁄₃₂

GOLD

Krugerrand* (per coin):
$332.50-334.00 (£235.00-236.25)
Sovereigns* (new):
$78.50-79.50 (£55.50-56.25)
*Excludes VAT

ECGD

Fixed Rate Sterling Export Finance Scheme IV
Average reference rate for interest period 4 September, 1985 to 1 October, 1985, inclusive: 11.597 per cent.

INVESTMENT TRUSTS

1985 High	1985 Low	Company	Price	Ch'ge	Gross Div pence	Gross Div %	Yld %	P/E
101	87	Alba	92½	–½	2.8	2.8	..	..
698	560	Alliance	615	+2	25.0	4.2	..	..
155	118	Anser Trust	121	● +1	4.3	3.5	..	..
352	245	Any Actor Sec	285	● +3	8.1	2.8	..	..
146	123	Aviadown	139		4.25	3.4	..	..
120	98	Atlantic Assets	105	● +1	0.8	0.8	..	..
162	132	Barkers	161	..	3.5a	2.5	..	..
184	152	Berry	178	..	4.25	2.9	..	..
178	152	Border & Sthrn	162	+2	4.7	2.9	..	..
215	180	Br Assets	209	● +1	9.89	4.8	..	..
31½	30½	Br Empire Sec	30½	..	1.0	3.3	..	..
373	312	British Inv	345	..	20.3	5.9	..	..
75	64	Brunner	72½	..	3.5	4.8	..	..
88	72	Charter Agency	79	+1	3.25	4.1	..	..
592	525	Continental	613	+5	26.6	4.7	..	..
178	119	Crescent Japan	158	+2	1.1	0.8	..	..
495	395	Data	480	..	..	..	..	..
112	97	Derby Inc	110	..	10.9	9.9	..	..
111	95	Do Cap	110	+1	..	..	..	..
297	264	Drayton Cons	295	● +1	13.49	4.6	..	..
148	133	Drayton Far East	133	● +1	1.6	1.2	..	..
420	348	Drayton Japan	412	● +5	3.9a	0.9	..	..
424	363	Drayton Premier	424	● +5	20.75	4.9	..	..
188	160	Dundee Lon	170	..	7.4b	4.4	..	..
118	97	Edb Amer Assur	107	+7	2.8	2.6	..	..
117	103	Edinburgh	111	+2	4.1	3.7	..	..
282	234	Electric Gen	269	+1	5.1	1.9	..	..
127	114	English Int	121	..	5.0	4.1	..	..
78	65	English Scot	71	● ..	3.0	4.2	..	..
108½	91	English NY	103	+1	3.5	3.5	..	..
97	76	F & C Alliance	88	..	2.4	3.0	..	..
198	152	F&C Pacific	188	● –1	1.89	1.3	..	..
226	178	Family	222	..	11.39	5.2	..	..
270	242	First Scot Amer	258	..	12.99	5.0	..	..
165	135	First Un Gen	150	..	6.7	7.3	..	..
260	215	Fleming American	250	+10	7.5	3.0	..	..
288	235	Fleming Claver	288	+3	12.8	4.9	..	..
271	233	Fleming Enterprise	270	–1	12.1	4.5	..	..
109	79	Fleming Far East	83½	..	1.4	1.7	..	..
113	100	Fleming Fledgling	108	–1	3.5	3.5	..	..
560	405	Fleming Japan	448	● +5	5.7	1.3	..	..
139	110	Fleming Mercantile	135	+1½	4.2	3.1	..	..
134	106	Fleming Overseas	107	● +2	2.9	3.7	..	..
163	133	Fleming Tech	138	● +1	3.3	2.8	..	..
304	248	Fleming Universal	278	● +4	7.1	2.8	..	..

هكذا من الأصل

STOCK MARKET REPORT

Index inches up 1.3 points to set another closing record

By Derek Pain and Pam Spooner

Shares again tested new high ground yesterday. The FT-30 share index touched 1,035.8 points, and 8.3 points gain, in early trading but then found the pace too hot to handle.

Prices were undermined by disappointing September retail sales figures, some concern over **British Telecom**, **Glaxo Group** profits and old fashioned profit-taking.

But at the close the index was up 1.3 points at 1,028.8 points, still a closing peak.

Maybox Group, the London theatre business run by Mr Bill Freedman and Mr Stephen Waley-Cohen, has mopped up some 14 per cent of the quoted Piccadilly Threatre and now has 93.4 per cent. Most of the shares came from Lord Delfont and Mr Nazmu Virani at 125½p a share. Piccadilly shares fell 20p to 125p.

The more broadly based FT SE 100 share index, however, refused to join in the fun. It finished 1.1 points lower at 1,321.2 points, a yawning 21.2 points from its high point.

Trading was, by recent standards, quite active. The Chancellor's Blackpool speech and interest rate hopes were the main factors behind the record start to the new account.

BT shares fell 4p to 187p on fears of more intense competition after the Mercury declaration. **Cable and Wireless** gained 10p to 615p after touching 635p. Glaxo Group failed to impress with full-year figures, falling 25p to 1,310p.

Government stocks had little to offer. Ahead of Thursday's Mansion House speeches they managed occasional gains of up to £⅛.

Allied-Lyons, with Elders IXL now due to pronounce on Thursday, was unchanged at 275p. **Hawker Siddeley**, reporting tomorrow, dipped 8p to 393p.

Extel, the financial communications group, remained excited by the increased interest of Dr Ashraf Marwan, the Egyptian businessman who at one time had a notifiable shareholding in Fleet Holdings.

Expectations that the Marwan involvement in Extel heralds a bid helped lift the shares 13p to 358p, just below their peak.

Aitken Hume was helped by its Sentinel insurance acquisition, rising 9p to 155p.

United Biscuit Holdings dipped 1p to 178p as dealers reported chunks of stock coming on offer. The shares have progressed since last month's acquisition by UB in the US, a purchase with which the City was well pleased, but profit-takers have emerged.

Members of the UB board had lunch at Wood Mackenzie, broker to the group, yesterday, and gave a good impression of themselves. The brokers's forecast for the year to December stays at £103 million, however, against last year's £87.2 million.

Dalgety shares rose 8p to 461p as fans of the food group continued to buy. The broker, Laurie Milbank, remains confident of its top-of-the-range forecast, though other City firms are less sanguine.

Bassetts Foods responded to optimistic comment. The shares gained 5p to 165p.

Among overseas traders, *Harrisons & Crosfield looks to* be still under pressure, the price dipping to another new low for the year in early trade before making a rally to 341p.

Interim figures are out today, but it is the full annual results that market men fear. Profits could prove a big disappointment since the world price for palm oil, the commodity for which H & C is best known, has slumped dramatically this year. From about £600 a tonne, palm oil is now going for well under £300 a tonne.

The improved offer from **United Newspapers** for **Fleet Holdings** brought excitement to certain parts of the City. The 375p cash bid quickly changed a few minds and by the end of the day United was well on the way to winning the takeover battle.

By the close Fleet shares were 15p higher at 376p, while the United share price fell 13p to 290p.

On the electricals pitches, **Farnell Electronics** responded well to its interim results, the share price gaining 10p to 169p. During the day **Quiltar Goodison**, broker to the company, successfully completed a vendor placing of 666,000 shares in Farnell at a price of roughly 162p. The placing paid for Farnell's acquisition of Eurotec Optical Fibres.

Office and Electronic Machines rose 12p to 222p. A near 10 per cent stake in the company changed hands last week, going from F. H. Tomkins to Hillsdown Holdings as Tomkins decided not to go ahead with a bid. Market men are now speculating on what Hillsdown might do. Hillsdown, a foods company, has a foothold in the office equipment business.

Apricot Computers was back in the gloom, the share price falling 15p to 62p. Analysts now believe the micromaker is losing ground in the personal computer sales war.

Westland, the helicopter maker, flew 10p higher to 93p as the City excitement continues about recovery potential for the group. Hopes are high that the Indian Prime Minister, Mr Rajiv Gandhi, will confirm the multi-million pound order with Westland has been chasing, during his visit to London this week.

Barham Group, the media services to property group, has changed its merchant bank and broker and could be on the verge of another significant acquisition. The company yesterday announced interim profits of £713,000 (£182,000) and could be heading for £1.2 million against £582,000. The shares rose 7p to 143p.

British Aerospace was unchanged at 860p, though news of more orders continues to emerge. City liking for the engineering group is still strong.

British Car Auction Group rose 6p to 91p alongside the results from its associate **Attwoods**. BCA has a 36.5 per cent stake in the building *materials* to *waste disposal* group. In the year to July, Attwoods made profits of more than £5 million, nearly triple the previous pretaz total. Attwoods shares jumped 7p to 120p.

Bryant Holdings, the building group, slipped 5p to 81p. Its annual results showed only a small improvement over the previous yearly figure.

AAH Holdings, the coal and drugs distributor, rose another 7p to 176p after last week's bullish statement to shareholders. The group is well favoured in the City and the price keeps pushing to new peaks.

Manchester Ship Canal Co. jumped 32p to 443p

Traded option highlights

Traded options business got a boost yesterday as City concern about British Telecom spilled over into the options market. A total of 3,124 contracts in BT were traded, some 2,256 of them were "puts". Total business for the day on the LTO was 12,815 contracts.

Other options in the limelight included Commercial Union – 1,309 contracts traded – and GEC – 1,102 contracts. CU is proving popular as the general mood surrounding composite insurers turns from uncertainty to bullishness.

British Aerospace was the only other option with significant volume, seeing 923 contracts traded. In Glaxo options there were price falls of up to 55p in December and March calls.

APPOINTMENTS

The British Knitting and Clothing Council: Mr Barry St G A Reed, chairman of Austin Reed Group, has succeeded Mr George Young, chairman of Jaeger Holding, as chairman.

The Post Office: Mr A J Roberts joins the board and becomes managing director, counter services, in succession to Mr Alan Clinton, who is retiring.

Ferguson Industrial Holdings: Mr Geoffrey Mills has been appointed a non-executive director.

Hammick's Bookshops: Mr Mark Abbott is to become managing director designate.

Nationwide Leisure: Mr Richard Gooda, managing director of the Park Home Estates division has joined the main board.

Financial Statements: Mr Barry Semark has become managing director.

F. W. Woolworth: Mr Don Rose has been made personnel director.

Eurolink Computer Services: Mr John Muller has been appointed director - defence systems.

Mintel Publications: Mr Peter Kranshar, chairman of the KAE Group has become chairman of its subsidiary, Mintel Publications.

Abingworth: Dr Nigel Horne has been made a non-executive director.

Illingworth Morris: Mr Guy Kitchen has joined the board.

Charterhouse Development: Mr George Shiels, Mr R. J. M. Hilland and Mr Norman Murray have joined the board.

The Chartered Insurance Institute: Mr P. H. Bartrum, has been elected president and Mr A. J. Cleary deputy president.

Causeway Capital: Mr Andrew Joy has become a director.

British Syphon Industries: Mr Richard Minns has been named as operations director of Fyne Papers. Mr Mike Tingle becomes managing director of Sandalloy and Mr John Hughes operations director.

Sketchley: Mr David Travis has been made director of group personnel.

GEC Rolls-Royce (Power Generation): Mr R W Sunerton has become manging director and Mr J C McMillan sales director.

Thames Television: Mr Ronald Allison is to become director of corporate affairs and an executive director. Mr Roy Addison is to be press and publicity director.

TEMPUS

Glaxo profits a warning of drug dependence

The stock market addicts who have been mainlining on Glaxo's wonder drug, Zantac, began to show the first withdrawal symptoms yesterday. Preliminary pretax profits of £402.9 million, up from £256 million, were at the bottom end of the range of expectations, and the shares slipped 35p to 1300p.

At the heart of the profit increase was a 72 per cent leap in Zantac sales to £430 million, and this one product must now account for about half Glaxo group profits. It is perhaps too early to say that Zantac has gone ex-growth.

There is still room for more in the US where the average market share was 34 per cent for the year to June, but the year end share was 42 per cent. Japan and France also offer opportunities for expanding the product but the days of huge increases in sales are over.

Glaxo is confident that it has new products coming through to ensure that growth will continue, but the modest 15 per cent increase in its sales of drugs other than Zantac in the year gives a more sober impression of how profits will develop in the shorter term.

The quality of earnings is further depressed by the substantial increase in investment income to £26.5 million from £7.1 million. At the year end *Glaxo had net cash of about* £280 million which, for the time being, it intends to employ tactically rather than on a strategic acquisitin which would, because of size, require the company to issue its paper on a grand scale.

By the year end currency movements had wiped out the £12 million exchange rate benefit to profits reported at the interim stage. However, Glaxo is clearly vulnerable to exchange rate fluctuations and it may not get away so lightly in profit terms in the current year.

City analysts were, by and large, disappointed with the performance and James Capel, the broker, has reduced its forecast for 1985-86 from £530 million to £510 million. Other houses also indulged in a little downgrading.

Such moves are far from a vote of no confidence in Glaxo but more perhaps a warning of the perils of drug dependence. The company's shares have performed remarkably well on the back of Zantac. For every £1 on Glaxo's market capitalization shareholders see less than 25p of sales. The shares are valued at perhaps six times net assets. Yet still a p/e of 14 is regarded by the City as undemanding.

So far the City's confidence in Glaxo has been well justified. The wonder drug has made it a wonder stock, but now there may be cause to wonder from which direction the next round of growth will come. In the short term the shares are not going to excite. There is little incentive to buy ahead of a period of underperformance, even with the one-for-one capitalization.

Weakness may present buying opportunities for the longer term, but the impending float of the Wellcome Foundation in the New Year may prove to be an important factor in determining the fortunes of Glaxo's share price.

John Mowlem

John Mowlem has given up waiting or the stock market to catch up with recent changes. Even though half its profits now come from Mowlem Technology, selling laboratory equipment and the like, its shares are rated alongside other builders. The market has made little allowance for Mowlem's better profits mix.

Mowlem has therefore decided to float off its technology division by selling 30 per cent of the shares in America. The plan is that with more highly rated shares it could expand by acquisition.

Mowlem Technology will probably have a price tag of between £40 million and £50 million, leaving the rest of the company valued at less than £48 million, equivalent at most to 12 times earnings.

That rating might sound high but Mowlem is no ordinary contractor. It is developing the new airport in London's Docklands, it has a profitable property trading activity and even its mainstream contracting side is protected from the worst ravages of the international market.

Admittedly, the Falklands and Diego Garcia contracts for the British and American governments respectively are due to come to an end next year. Mowlem is confident of replacing the work, but any contracts it wins are unlikely to be so secure as these.

With, say, £15 million proceeds from the Technology flotation, it seems safe to assume the group is looking to expand by acquisition.

Property is absorbing increasing amounts of capital, but housebuilding could be the next new area for Mowlem, in time, these diversifications might also be floated off, depending on what happens to the share price.

Continental Assets Trust

Small companies are in vogue at the Edinburgh fund managers, Ivory & Sime. Just 10 months after launching Pacific Assets Trust to invest in small companies in the fast-growing Pacific Basin countries, Ivory is back with Continental Assets Trust (CAT) to invest in small and, it is hoped, fast-growing companies in mature European economies, particularly France, West Germany, the Netherlands and Norway.

A change of attitude among some European governments towards investment in quoted equity securities creates the right opportunity. Alternative markets, similar to the Unlisted Securities Market in Britain, were began in France in 1983, Norway in 1984 and Belgium earlier this year.

Continental hopes its position as the first British investment trust to specialize solely in small companies (market capitalization of up to £30 million) throughout Europe will give it an advantage in securing investments. Small issues can sometimes be a problem to sizeable funds.

For this reason the fund is being kept relatively small. Twelve million partly-paid shares are being issued, 50p payable on applicaion and 50p in mid-April.

The performance of European Assets Trust, which Ivory & Sime advises is an encouraging indicator to potential. Unusually for an investment trust, EAT, which invests in medium-sized European companies, is trading at a 4 per cent premium to assets and its shares are 149p against an offer price two years ago of 97p.

CAT's managers are bravely hoping that they too can avoid the discount assets trap. With a maximum of only 3.5 million shares uncommitted out of the 12 million on offer they should have no problem getting the issue away.

FINANCIAL SERVICES

Building societies must cushion new risks

By Richard Thomson

The large building societies may well find themselves facing an almost intractable problem when they become free to offer new services in little over a year. It is a bit surprising, therefore, that no one in the industry appears to have given the matter much thought.

The problem is having adequate reserves to back their new activities, most notably the unsecured lending which all the bigger societies are certain to offer.

Mr Michael Bridgeman, the chief registrar of Friendly Societies who is responsible for supervising building societies, made this point – and not for the first time – in a recent report. Over the past two years societies have actually increased their reserves by £2.8 billion to £4.1 billion at the end of last year. Over the same period their assets also grew – from £73 billion to £102 billion – but the reserves rose as a proportion of assets by 0.16 per cent to 4 per cent.

This, in Mr Bridgeman's view, is a welcome cushion against existing competition in the savings market. But it is not enough to support a diversification into new and riskier fields of business. And the growing competition for existing business is making any improvement extremely difficult as interest rates paid on deposit accounts rise and societies' profit margins are pared.

Additions made by societies to reserves fell last year to 0.66 per cent of average assets compared with 0.88 per cent the previous year. This year the registrar expects to see no significant rise in reserve ratios.

A comparison with the clearing banks – which the big societies will increasingly resemble in their new areas of business – underlines the registrar's point. Both the Bank of England and the registrar agree that "free reserves" are the crucial measure of capital for their charges. Clearing bank free reserve or "gearing" ratios have traditionally been about 4 to 5 per cent, but have recently improved to around 6 to 7 per cent. Building societies fall far behind with 2.8 per cent.

At the moment building societies are hopelessly hobbled in the search for bigger reserves. *As mutuals they cannot call on* the stock market or debt market for extra funds. Mr Bridgeman would like to see them reduce their competitiveness, increase their margins and build up their resources by the traditional method. But sacrificing market share and competiveness is counter to the basic philosophy of all the large building societies which, as the current merger fervour shows, are putting an even bigger premium on size then ever before.



Michael Bridgeman: seeks rise in margins

In any case, if societies are keen to plunge into new areas of business soon after the new legislation is passed, there simply is not time to rely on higher margins alone to solve the problem.

But the position may change radically when the final form of the Government's building society legislation is revealed. There can be little doubt that those involved in the drafting are considering the question of allowing societies to raise capital other than from their traditional sources. Any relaxation would be a significant change from the original green paper proposals which made no alteration to the status quo in this respect.

If such a change takes place, a new series of opportunities opens up for societies. One suggestion within the industry is that money might be raised by some form of "deferred share". The problem as far as capital adequacy requirements is concerned is that, unlike normal building society shares, they would need to be irredeemable. Alternatively, societies might be free to issue debt instruments akin to the perpetual Eurobonds issued by some of the clearing banks and acceptable to the Bank of England as reserve capital.

This would be an expensive path for societies to take. Holders of such bonds would not rank above ordinary building society shareholders who are also the depositors, so the societies would have to offer generous terms to tempt prospective investors.

The most drastic option open to societies, which has already been promised to them, is incorporation. They would then have access to exactly the same sources of funds as clearing banks.

There are problems with this, however. The large societies are likely to feel, at least for some time, that they can continue as they are.

The medium-sized societies which have the advantages neither of size nor a small local base (as the little societies may have) could be more likely candidates for incorporation. But the moment they become public companies they face the danger of being taken over by a larger organization looking for an instant branch network. Citibank, for example, is known to be interested in buying a building society.

When the time comes, of course, not all societies may necessarily find their reserves to be inadequate.

COMPANY NEWS

● **FARNELL ELECTRONICS:** An interim dividend of 1p (0.8p), is declared for half-year to July 31. With figures in £000, turnover was 41,973 (37,257) and profit before tax 9,474 (8,746). Earning per share were *4.4p (3.7p).*

● **HAMMERSON PROPERTY INVESTMENT:** For the half-year to June 30, with figures in £000, gross rental income was up 61,086 (45,940), while the pretax profit was 17,500 (15,390). Earnings per share were 6.9p (6.75). An interim dividend of 2p (2p) is being paid.

● **ATTWOODS:** For the year to July 31, with figures in £000, turnover was 33,166 (10,260), while the pretax profit was 5,023 (1,702). Earnings per share were 11.05p (6.9p, adjusted). A final dividend of 3p (2.5p) is being paid on Jan 31 making a total of 4p (3.5p).

● **SENIOR ENGINEERING:** For the half-year to June 30, with figures in £000, turnover was 49,560 (49,252), while the pretax profit was 2,350 (1,029). Earnings per share were 1.38p (0.79p). An interim dividend of 0.825p (0.75p)is being paid on Nov 29.

● **CRADLEY PRINT:** For the year to June 30, with figures in £000, turnover was 8,234 (6,949), while the pretax profit was 1,048 (520). Earnings per share were 6.8p (3.2p). *A final dividend of 15 per cent* (11.9 per cent) is being paid on Jan. 7, making a total of 15 per cent (11.9 per cent).

● **TELEVISION SOUTH WEST HOLDINGS:** For the year to July 31, with figures in £000, turnover was 23,895 (22,255), while the pretax profit was 1,433 (1,719). Earnings per share were 4.04p *(3.97p). A final dividend of 1.15p* (1p) is being paid on Dec. 3, making a total of 1.7p (1.5p).

● **BRYANT HOLDINGS:** For the year to May 31, with figures in £000, turnover was 120,483 (119,433), while the pretax profit was 11,680 (11,301). Earnings per share were 8.2p (9.2). A final dividend of 2.2p (2p) is being paid on Dec. 4, making a total of 3.3p (3p).

● **WILLIAM BOULTON GROUP:** For the year to June 30, with figures in £000, turnover was 20,357 (22,832), while the pretax loss was 1,182 (loss, 1,330). Loss per share was 3p (loss, 3.2p).

● **ASH & LACY:** For the half-year to June 28, with figures in £000, turnover was 17,815 (16,495), while the pretax profit was 1,185 (1,558). Earnings per share were 15.6p (20). An interim dividend of 10p (8p) is being paid on Nov. 23. The board does not expect the year's total dividend to exceed's last year's 20p.

● **ROCKWARE GROUP:** For the half-year to June 30, with figures in £000, turnover was 56,625 (58,440), while the pretax profit was 528 (104). Since June 30, it has been decided not to rebuild two furnaces at Knottingley, West Yorkshire. The redundancy and asset write-off costs arising from this decision not reflected in these accounts, are estimated at £3.1 million.

● **RAMUS HOLDINGS:** For the 53 weeks to July 8, with figures in £000, turnover was 27,772 (23,811), while the pretax profit was 619 *(687). Earnings per share were 6.6p* (14.2p). A final dividend of 3.75p (3.75p) is being paid on Dec. 3, making a total of 5.25p (5.25p).

● **ARCOLECTRIC HOLDINGS:** For the half-year to June 30, with figures in £000, turnover was 2,984 (3,070), while the pretax profit was 148 (184). Earnings per share were 2.22p (2.75p). An interim dividend of 0.25p (0.25p) is being paid on Nov 18.

● **WESTERN MOTOR HOLDINGS:** For the half-year to June 30, with figures in £000, turnover was 13,782 (19,853), while the pretax profit on continuing ordinary activities was 205 (53 loss). Earnings per share were 2.69p (loss 4.48p).

● **JAMES CREAN:** For the half-year to June 30, with figures in Irish £000, turnover was 42,125 (37,148), while the pretax profit was 1,595 (1,314). Earnings per share were 8.36p (7.23p restated). An interim dividend of 4.85p (4.5p) is being paid on Feb 7.

● **PROPERTY TRUST:** For the 15 months to March 31, compared with the previous 12 months, with figures in £000, turnover was 9,859 (7,290), while the loss was 2,305 (376 profit). Loss per share, 6.1p (0.2p profit).

RECENT ISSUES

	Closing Price
A M S Industries 5p Ord (95)	100–2
Aberdeen Steak Houses 5p Ord (67a)	75
Anglo United Dev (34)	34
Bristol 10p Ord (185) £1 paid	128–3
C C A Galleries 10p Ord (80a)	87–2
Colorgen Conv Stk $0.01 (90a)	100
Conrad Hldgs 25p Ord (70)	74
Control Techniques 10p Ord (115)	131
Counter Products Mkt 5p Ord (125a)	130
Cowells 25p Ord (88a)	91
Dean Park Hlds 25p Ord (51a)	50
Electronic Data Proc. 5p Ord (75a)	73+2
Fairbriar 10p Ord (120)	108+2
InfraRed $0.10 Conv Stk (94a)	85+2
Israel (Jack L) 4p Ord (20a)	27
Just Rubber 10p Ord (62a)	27
Kewill Systems 5p Ord (79a)	82
Lewmar 25p Ord (110a)	106
Lysander Petroleum 5p Ord (65a)	64
Nat Home Loans 75p Ord Partly Pd	47
Quested 10p Ord (180a)	170
Radius 5p Ord (95a)	100
St Ives Group 10p Ord (330*)	403–2
Rights Issues	
Emess Lighting (210) Fully Pd	247
Hanson Tst (185) Fully Pd	202+1

Issue price in parentheses, a Unlisted Securities, *by tender.

● **WEST BROMWICH SPRING:** For the half-year to June 30, with figures in £000, turnover was 2,135 (1,969), while the pretax loss was 26 (profit 5). Losses per share were 1.1p (profit, 0.53p).

ADVERTISEMENT

Base Lending Rates

ABN Bank	11½%
Adam & Company	11½%
BCCI	11½%
Citibank Savings †	12¼%
Continental Trust	11½%
Co-operative Bank	11½%
C. Hoare & Co	11½%
Lloyds Bank	11½%
Nat Westminster	11½%
TSB	11½%
Citibank NA	11½%

† Mortgage Base Rate.

COMMODITIES REVIEW

Watchdogs prepare for flood of contracts

If all goes well – which means if the Commodity Futures Trading Commission (CFTC) grants permission – from the end of this month already bemused salesmen and investors will be assaulted by a new wave of futures and option *contracts.*

The number and nature of these contracts represent a significant departure from previous practice, and raise two important questions: are the new contracts as innocent as they are supposed to be, and can the "industry", as participants call it, support so many?

The advance guard of the new wave will be the over-the-counter stock futures which the arch-rivals, the Chicago Board of Trade (CBOT) and the Chicago Mercantile Exchange (CME), propose to launch on October 25.

The CBOT has spent $2.5 million on preparing a contract based on the Nasdaq-100 index (National Association of Securities Dealers Automated Quotation System). The CME, which failed to win the favours of Nasdaq, is settling for a contract derived from the Standard & Poors Over-the-Counter 250 index (Spoc to the initiated).

Given the great popularity of stock indexes – the CME's S & P 500 index futures contract is the second most heavily traded in the United States – and the fact that over-the-counter stocks now account for about 38 per cent of all equities traded in America, this promises to be a battle royal. The historical rivalry between the CBOT and the CME adds spice to the contest.

But it is only the beginning. The CFTC has no fewer than 27 proposed futures contracts and *six options before it awaiting* permission to be traded. The Securities and Exchange commission (SEC) which, in the way of American regulation claims options to be traded on stock exchanges within its bailiwick, is contemplating a mere three possible contenders. All of these could be unleashed within the next year.

As extraordinary as the number is their variety. They range from futures on purchase agreements proposed by the CBOT, through a livestock option (a variation on an old theme) to be traded by the CME from October 30, to a clutch of contracts on the European Currency Unit (ECU), including a futures contract proposed by the New York Cotton Exchange, of all people, to go live next February. Indexes of all kinds are the rage and only the week before last the Chicago Board Options Exchange simultaneously launched six currency options contracts.

The international character of the business is another fascinating feature. ECUs are far removed from the historically parochial concerns of American commodities trading, and, it must be said, threaten to steal a march on Europeans themselves. But the CBOT is interested in an FT–SE 100 futures contract, and the Pacific Stock Exchange has filed with the SEC a proposal for an FT–SE 100 option. Behind these in the queue are Canadian and ultimately Japanese contracts.

It is not difficult to explain the appeal of such contracts in general. Stock index contracts such as the Kansas City Board of Trade Value Line contract broke new ground by offering cash settlement for the first time. Until that point it was the received wisdom that a future has to be backed by the physical.

The sophistication of new contracts in appealing to particular audiences, for example industry portfolio groups, gave the idea of risk management a new dimension.

The CBOT over the past few years has set out to contact each of the estimated 30,000 futures salesmen worldwide. The message is that the latter-day futures and options business is truly global, not just the concern of a few farmers and speculators in the Midwest.

But is there an economic need for these contracts? Do they abuse the financial system? It is worth remembering that options are only just recovering respectability in the United States. Still, if the market is a guide, the answer to the first question is an unambiguous "yes". Without the new financial instruments most American exchanges, and London for that matter, would be in a sorry state.

The answer to the second, however, is trickier. The essay *How Commodity Futures Markets Work* by Basil Yamey, Richard Sandor and Brian Hindley, stresses the theoretical *evidence that futures markets* reduce price volatility and that capital is not attracted away from the physical markets. Nevertheless, the possibility of abuse remains.

The CFTC is worried about the potential offered by arbitrating between futures and physical – especially stocks – and is looking at stringent rules such as time stamping each contract in the pit to the nearest minute.

One certainty is that many of the new contracts will fail. Only 18 of the 56 contracts introduced in America between 1960 and 1970 could be reasonably judged successful.

Professor Yamey argues: "Even in a large and wealthy economy as that of the United States, it is unusual for even two different contracts or exchanges to flourish for the same commodity." It is only a matter of time before the shakeout begins.

How Commodity Futures Markets Work, by Basil S Yamey, Richard L Sandor and Brian Hinkley, Thames Essay No 42, published by Trade Policy Research Centre.

Michael Prest

The Fleming Overseas Investment Trust plc

The board's policy is to maximise total return by emphasising capital performance from a portfolio invested predominantly in overseas markets.

Results for Year to 30th June	1985	% change over 1984
Total assets	£194m	+20.1
Total return to ordinary shareholder		+23.4
Dividend per ordinary share	2.75p	+18.0

We have now a wide geographical spread of investments and are confident that in the long-term shareholders will benefit in terms of total return.

DAVID MONTAGU
Chairman

If you would like a copy of the Annual Report and details of our recently announced dividend reinvestment and savings scheme please send the coupon below to the Secretary, Robert Fleming Services Limited, P&O Building, 2nd Floor, 122 Leadenhall Street, London EC3V 4QR.

Name_____ Address_____

FLEMINGS

OVER 10/85 TT 15/10/85

THE TIMES Portfolio

From your Portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page.
If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card.
You must always have your card available when claiming.

No.	Company	Your gain or loss
	BUILDING AND ROADS	
1	Barratt Devs	
2	Laing (J)	
3	Blue Circle	
4	Tilbury Group	
5	Countryside	
6	Phoenix Timber	
7	Wilson (Connolly)	
8	Ward	
9	May & Hassell	
10	Amec	
	ELECTRICALS	
11	Cable & Wireless	
12	GEC	
13	Thorn EMI	
14	Unitech	
15	Dimino	
16	Wholesale Fitting	
17	Electrocomponents	
18	Crystalate	
19	Plessey	
20	Bowthorpe	
	INDUSTRIALS A-R	
21	Macarthys Pharm	
22	Nolton	
23	Lonrho	
24	Norcros	
25	Martonair	
26	Pegler-Hattersley	
27	LCP	
28	Mitchell Somers	
29	Lon Midland	
30	Ransome Sims	
	INDUSTRIALS S-Z	
31	Third Mile	
32	Sale Tilney	
33	Wedgwood	
34	Turner & Newall	
35	Sterling Ind	
36	Sycamore	
37	Scapa	
38	Watson (R Kelvin)	
39	Spear (Wm)	
40	Wadkin	
©	Times Newspapers Limited Your Daily Total	

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £40,000 in today's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

STOCK EXCHANGE PRICES

Firm trend continues

ACCOUNT DAYS: Dealings Began, Oct 14. Dealings End, Oct 25. § Contango Day, Oct 28. Settlement Day, Nov 4.
§ Forward bargains are permitted on two previous days.

THE TIMES Portfolio
© Times Newspapers Limited
DAILY DIVIDEND
£2,000
Claims required for
+52 points
Claimants should ring 0254-53272

BUILDING AND ROADS

1985 High	1985 Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
446	300	Brown Shipley	393		13.2	3.4	15.6
543	488	Cater Allen	483		41.5	8.4	12.9
88½	23½	Caltics	36		2.9	8.1	12.8
605	345	Chase Manhattan	539½	● +1½	38.4	8.2	...
72½	27½	Citicorp	70½	● -½	20.4	6.8	...
72	38	Clive	38		3.6	8.4	6.9
41	28	Com Bank Wales	40				...
185	43½	Commerzbank	89½	+½	6.0	6.1	...
187½	104½	Deutsche Bank	2178½	+5½	1200	6.7	...
74½	74½	First Nat Finance	74½				10.2
376	234	Gerrard Nat	312		16.9	6.5	16.2
78	56	Guinness Peat	73		2.3	3.1	17.4
185	151	Hambros	173	+2	9.4	5.4	14.5
57	37½	Do (50p)	55½		10.9	3.9	21.8
363	273	Hill Samuel	353		16.5	5.1	8.5
88	61½	HK Shanghai	84½				17.8
238	233	Joseph (Leopold)	233	+½	16.1	6.1	11.7
188	148	King & Shaxson	148	+10	11.8	8.1	17.8
588	376	Kleinwort Benson	498	+10	21.4b	4.4	9.1
436	345	Lloyds	419	-5	26.5	6.4	6.4
238	232	Midland	238		21.1	7.8	10.7
543	388	Mercury Secs	538	+5	32.1	6.2	8.5
402	302	Midland	394½	+½	38.4	9.3	8.5
226	178	Nat Aust Bk	251				10.4
718	567	Nat West	698	+½	55.6	8.7	17.5
580	385	Ottoman	579		550	7.0	17.5
208	165	Provident	201	+½	15.7	6.4	12.3
588	388	Rea Bros	588	+½	1.6	8.6	17.8
116	97	Rothschild (J) Hld	105	+1	6.6	6.2	12.8
21½	15	Royal Brk Of Can	21½	+½			
294	216	Royal Brk Of Scot	274	+½	12.6	4.6	10.1
10½	7½	Schroders	210½		28.4	6.5	17.6
70	35	Smith St Aubyn	42		2.9	6.8	14.6
552	533	Stand Chart	543½	-½	62.1	8.4	8.9
746	683	Union	683		62.9	9.2	8.3
97	55	Wagon	88		5.9	6.9	17.3
31½	30½	Wells Fargo	53½	-½			
280	240	Wintrust	250		6.9	2.7	15.5

1985 High	1985 Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
282	172	Aberdeen Constr	269	●	10.5	5.8	11.2
293	208	Amec	248		16.7	6.7	8.7
99	29	Arnolite	83		0.1e	0.3	8.9
120	82	Attwoods	120		9.6b	4.3	36.2
114	84	BPB Industries	112		11.3	3.7	10.8
214	204	Beggeridge Brick	214		9.5	3.0	13.5
120	64	Barratt Devs	120	●	10.5	9.1	...
34	18	Bailey(Ben) Constr	20		0.4	1.7	4.2
78	61	Bellway	73½		10.2	7.7	6.2
70	61	Bonford Concrete	64	●	5.4	8.4	33.7
78	51	Bett Bros	74		4.4	6.0	11.1
555	545	Blockleys	550		32.6	5.9	10.7
268	240	Blue Circle	548	●	28.5	5.2	7.5
240	194	Brewton&Cloud Hill	240		13.6	5.7	28.9
78	59	Brickhouse Duthey	78		3.8	7.1	11.7
55	38	Br Dredging	38				11.7
22	11	Brown&Jackson	17				7.8
88	55	Brownlee	71		5.7	8.0	7.9
88	84	Bryant	84		4.4	5.5	8.9
50	20	Burnett & Hallam	50		12.5		24.7
155	145	Calebread Robey	148		4.4	3.0	
81	56	Cement-Roadstone	74		3.0	4.1	27.5
478	338	Condor Grp	478		22.1	4.6	10.1
218	204	Coatin	218	●	8.6	3.9	11.2
118	84	Countryside	314		7.9	2.5	8.1
88	69	Crouch (Derek)	108		7.9	7.4	28.8
82	69	Dew (George)	82		6.1	9.3	9.1
64	45	Douglas (Pat)	64		2.5	3.9	11.4
88	68	Eng	88		4.4	7.6	9.8
219	117	Do 'A'	88		4.1	6.4	28.6
84	84	Fitzlan (John)	84		6.6	4.6	11.2
115	108	French Kier	219	●	8.6	4.6	11.2
244	204	Galliford	244		7.2	2.9	11.8
111	89	Gibbs & Dandy Ord	105		7.9	7.5	35.8
56	24	Glasston (Alf)	244		7.2	2.9	11.8
46	33	HAT	103		5.3	5.1	10.7
155	114	Halcal Bar	47				9.6
138	131	Hawden-Stuart	48				8.7
158	114	Heywood Williams	147		9.6b	6.6	8.6
135	131	Higgs & Hill	135		10.3	4.2	11.5
129	129	Holland-Johnson	129		8.1	6.3	11.2
338	288	Jarvis (J) & Sons	338		23.6	8.2	10.5
304	199	Laing (J)	304		9.8	3.2	9.7
351	351	Do 'A'	304		9.8	3.2	9.7
98	87	Lawrence (Walter)	94		4.9	5.2	6.2
71	58	Lilley (F.C)	67		8.2	7.9	10.1
200	196	Lovell (Y.J)	200		8.6	3.1	14.2
104	104	Magnet & South	139	+10	10.7	6.9	11.4
202	151	Manders	181	-3	10.9	6.0	11.4
160	110	Marshalls (Halifax)	160		6.4	4.0	11.9
97	74	May & Hassell	94		5.4	5.7	
232	232	McAlpine (Alfred)	232		21.6	9.3	10.0
159	112	Mever Int	157	-1	7.5	4.8	8.7
20	14	Miller (Stanley)	16				
153	105	Monk (A)	122		9.3	7.6	16.4
314	196	Mowlem (John)	314	-4	17.0	5.4	21.2
630	600	Newarthill	630		15.7	1.9	15.3
193	143	Nottingham Brick	186		7.9	4.9	14.9
620	600	Pearce (C.H) Sons	720		11.1	1.5	13.3
122	98	Pettermann	122		6.6	5.6	
150	98	Phoenix Timber	104	+6	4.5	4.1	9.9
288	288	Pochins	288		17.0	6.4	9.9
342	342	RMC	445		25.0	5.6	10.0
332	235	Redland	322	+5	15.0	4.7	11.8
177	93	Roberts Adzard	145	+17	8.6	5.9	12.5
137	93	Rowlinson Secs	96		3.9	2.8	6.8
145	145	Rebemid	145		11.1	7.6	9.9
140	118	Ruby Cement	134½		8.9b	6.6	9.9
224	132	SGB	220		9.6	4.1	15.6
37	37	Sharpe & Fisher	37	+½	2.5	9.4	14.9
208	165	Smart (J)	208		9.2b	6.0	11.7
364	227	Tarmac	362		11.7	3.2	15.1
511	348	Taylor Woodrow	506		21.4b	4.2	13.7
168	168	Tilbury Group	168		7.0	5.6	10.8
78	58	Travis & Arnold	78		11.3	5.3	9.3
107	97	Trent	99		1.5	1.5	11.9
343	143	Turriff	185		10.0	5.4	34.1
196	196	Wimpey	174		12.9	7.4	7.8
215	133	Ward	215	+6	9.6	4.5	11.1
78	65	Warrington (T)	78		5.7	7.3	8.9
188	178	Watts Blake	188		6.0	3.2	15.0
79	58	Wetton Bros	79		1.4	1.8	15.0
48	28	Wiggins	44				
272	172	Wilson (Connolly)	272	+6	4.5	1.7	13.4
140	97	Wimpey (George)	140	+2	4.8	3.5	13.5

CHEMICALS, PLASTICS

1985 High	1985 Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
298	234	AKZO N/V Bearer	228		409	14.3	...
298	121	Allied Colloids	128		3.3	2.6	13.4
388	288	Amerchem	310	+10	8.6	2.8	15.1
388	184	Anchor Chemical	205	-1	6.1	3.0	7.8
69½	51½	Bayer DM50	62½		700	11.2	...
139	109	Blagden	110		10.3	9.4	6.3
184	104	Brent Chems	115		5.1	4.5	15.2
19	9½	Br Bennrol	15½				17.2
117	78	Br Tar Products	114		5.0	4.4	18.5
107	78	Canning (W)	90	+6	5.1	5.6	13.3
188	131	Coalite	155		9.2	5.9	13.5
16	13	Cuss Cooper	15		0.7	4.7	6.8
124	64	Liberty	124		10.0	8.1	7.5
15	14	Lincroft Kilgour	15		0.7	4.7	5.1
111	111	Manro & Spencer	111		4.5	4.0	11.1
216	216	Metallon (James)	216		11.4	5.3	9.9
82	82	Metlands Leisure	82				5.6
396	396	Moss Bros	396		11.5	2.9	7.9
45	45	NSS Newsagents	45		4.9	10.9	11.6
335	335	Oliver (G)	343		21.4	6.2	7.8
51	51	Hoechst DM50	252½				11.4
330	330	Imp Chem Ind	841		44.7	5.3	6.5
168	168	Laporte	168		11.5	6.8	17.2
109	84	Leigh	96		5.1	5.2	4.6
172	141	Pipe	172		3.1	1.8	17.7
83	83	Rexbrook Hdgs.	84		3.6	4.3	
126	126	Rentokil	143		3.2	2.2	19.5
153	94	SMA BPD	153				
131	131	Stewart Plastic	131		3.8	2.9	15.4
181	162	Wolsenholme Rink	181		11.1	4.3	12.1
97	96	Yorkshire Chem	96		2.5e	3.9	10.6

CINEMAS AND TV

188	120	Anglia TV 'A'	180		11.4	7.1	11.5
30	25	Channelan	30		2.4	9.9	6.8
188	118	HTV NV	131		8.6	6.5	8.7
301	216	LWT Hldgs	223		20.6	7.3	
160	128	Scot TV 'A'	158		12.7	8.0	6.4
33	23	TSW	146		2.2	8.7	6.6

DRAPERY AND STORES

64	50½	Aquascutum 'A'	133½				
133	66	Bairds (James) 'A'	133½		5.2	5.1	24.0
133	66	Bentalls	133		5.6	3.5	12.8
88	66	Blacks Leis	88				
134	134	Brammer	134		12.9	9.7	20.6
253	253	Br Home Stores	319		27.0	8.5	12.0
488	488	Brown (N)	488		12.9	2.6	15.0
525	525	Burton	525		45.0	8.6	11.9
41	41	Calrd (A) &Sons	41				
88	88	Cantors 'A'	88				
88	88	Casket (S)	88				
227	227	Church	227		11.7	5.2	7.5
357	357	Combined English	357		21.4b	6.0	16.6
196	196	Courts (Furn) 'A'	196		11.3	5.8	21.9
167	167	Dewhirst (J)	167		9.4	5.6	10.8
194	194	Dimons Grp	194		12.9	6.6	9.9
271	271	Dunhill	341		15.4	4.5	12.2
74	56½	Ellis & Goldstein	70		2.8	4.0	17.2
575	360	Elys (Wimbledon)	575		12.9	2.2	23.5
188	188	Empire Stores	188		3.6	1.9	24.6
130	130	Etam	130		6.6	5.1	9.2
45	45	Executive Clothes	45				
115	72	Fine Art Dev	115		4.6	4.0	9.5
185	143	Ford (Kirsty)	185		9.1	4.9	9.1
316	316	Formfit	316		9.1	2.9	9.1
182	182	Fraseans	182		9.1	5.0	8.5
78	78	Geiler (AJ)	78		3.6	4.6	8.5
88	88	Gent, SH	88		4.4	5.0	8.9
88	88	Goldberg (A)	88				
84	84	Goldsmiths Gp	84		4.4	5.2	8.9
88	88	Grattan	88		4.4	5.0	8.9
88	88	Gus	88		4.4	5.0	8.9
674	674	Do 'A'	674		33.7	5.0	8.9
368	368	Habitat Mothercare	368		11.6	3.2	22.0
284	284	Harris Queensway	284		11.6	4.1	13.7
88	88	Helene Of London	88		4.4	5.0	8.9
217	217	Hepworth (J)	217		9.1	4.2	11.1
164	164	Hollas	164		8.1	4.9	8.1
115	115	House Of Lerose	115		4.6	4.0	9.5
78	78	Jones (Ernest)	78		3.6	4.6	8.5
88	88	Ladies Pride	88		4.4	5.0	8.9
100	100	Lee Cooper	100		4.4	4.4	8.9
88	88	Liberty	88		4.4	5.0	8.9
178	178	Lincroft Kilgour	178		8.8	4.9	8.8
111	111	Marks & Spencer	111		4.5	4.0	11.1
216	216	Matalan (Janes)	216		11.4	5.3	9.9
118	118	Miliards Leisure	118		5.8	4.9	8.8
396	396	Moss Bros	396		11.5	2.9	7.9
45	45	NSS Newsagents	45		4.9	10.9	11.6
335	335	Oliver (G)	343		21.4	6.2	7.8
51	51	Owen Owen	252½				11.4
330	330	Peters Stores	841		44.7	5.3	6.5
168	168	Peaudy (Alfred)	168		11.5	6.8	17.2
109	84	Raimers (Jewellers)	109		5.1	4.7	8.9
172	141	Ratbrook	172		3.1	1.8	17.7
83	83	Rexbrook Hdgs.	84		3.6	4.3	
126	126	Rentokil	143		3.2	2.2	19.5
153	94	SMA BPD	153				
131	131	Stewart Plastic	131		3.8	2.9	15.4
181	162	Wolsenholme Rink	181		11.1	4.3	12.1
97	96	Yorkshire Chem	96		2.5e	3.9	10.6

ELECTRICALS

157	118	AB Elect	145		11.4	4.7	18.3
388	288	Amstrad	388	● +4½	1.4	0.9	11.6
28	28	Apricot Computers	28	-½	2.1	3.5	4.9
208	208	Arlen Elec	208				
188	140	Atlantic Comp	350		5.2	1.3	16.4
188	118	Audio Fidelity	188	● +½			
278	215	Auto Sec	278	● +½	15.1	6.5	9.1
165	43	BICC	165	● +½	24b	9.7	4.3
		BSR	88				

BREWERIES

1985 High	1985 Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
288	158	Allied-Lyons	275		10.7	3.9	16.2
897	471	Bass	807		18.0	3.1	15.2
61	48	Belhaven	61		1.1	2.5	23.8
456	358	Boddingtons	456		7.6	4.4	12.9
388	258	Brown (Matthew)	451	●	12.5	3.7	12.5
1398	1118	Bulmer (H P)	1398	●	7.6	4.4	12.9
428	291	Clark (Matthew)	398		10.0	2.6	15.4
498	417	Devenish (J A)	478		17.1	3.6	19.5
297	270	Distillers	284		21.4	6.0	11.6
488	488½	Forshaws Burton	488		14.5	3.1	10.9
158	158	Greenall Whitley	164		9.6	5.8	9.3
148	148	Greene King	148		7.9	2.9	10.7
325	325	Guinness	338		10.3	3.4	13.1
364	364	Hardys & Hansons	364		22.6	6.7	12.7
88	88	Highland Dist	88		2.6	3.1	28.5
134	134	Invergordon Dist	158		2.6	3.1	28.5
139	139	Irish Dist	139		6.6	4.3	11.5
57	57	Morrison Thompson	57		2.6	4.6	
179	179	Morland	228		8.6	3.7	14.9
188	188	SA Breweries	188				
128	128	Scot & Newc	174		6.7	3.8	11.9
27½	27½	Seagram	529½		41.1	7.8	
258	258	Vaux	388		14.9	4.2	14.5
184	184	Whitbread 'A'	245		9.9	4.1	12.5
188	188	Do 'B'	245		9.9	4.1	12.5
188	188	Whitbread Inv	313		2.6	4.6	25.5
272	272	Wolverhampton & D	272		11.3	4.2	16.3
195	195	Young 'A'	210		9.5	4.5	16.2

BANKS DISCOUNT HP

188	98	Allied Irish	188		9.6	5.6	
38	28	Anglocher (Henry)	38		5.0	7.9	38.0
358	328	Aus New Z	358		15.6	5.8	
191	111	Bankamerica	£19½				
350	225	Bank Of Ireland	340		17.0	5.0	
161	111	Bank Lourid Israel	211½				
270	215	Bank Leumi UK	270		15.0	5.6	14.8
418	351½	Bank Of Scotland	397	●	18.6	4.7	9.2
424	332	Barclays	394		24.6	6.1	7.4

DRUGS AND HOUSEHOLD

1985 High	1985 Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
454	306	Bowthorpe	397	+5	8.2	2.4	15.3
397	104½	Br Telecom 90p P	197	-4	9.5	5.0	12.1
97	79	Brown Stowell Kent	91		2.6	4.4	11.1
81	11½	Bulgin (AF) 'A'	13	+½	1.9	14.8	30.2
109		CMS	114		1.5	1.7	9.6
335	335	Cable & Wireless	915	+10	11.1	1.2	20.3
446	226	Cambridge Elec	208	●	10.2	4.9	9.6
178	171	CAP Grp	178	-2			11.7
51	51	Chloride	50				
		Do 7 ½% CPF	216		1.7	0.8	17.8
210	139	Comcap	205		3.6	1.8	24.2
295	295	Cray Elect	295		9.6	5.3	6.4
345	345	Crystalate	108	+6	6.4	5.9	29.1
440	440	Data Elect	915	+10	11.1	1.2	20.3
226	226	Cambridge Elec	208	●	10.2	4.9	9.6
178	171	CAP Grp	178	-2			11.7
51	51	Chloride	50				
		Do 7 ½% CPF	216		1.7	0.8	17.8
210	139	Comcap	205		3.6	1.8	24.2
295	295	Cray Elect	295		9.6	5.3	6.4
345	345	Crystalate	108	+6	6.4	5.9	29.1
440	440	Data Elect	915	+10	11.1	1.2	20.3
97	97	Datasolv	102	-2	1.6	0.7	
214	214	Dewhurst 'A'	275	+10	2.5	0.9	32.0
78	78	Domino	78	+5	4.9	5.1	12.4
134	134	Dowding & Mills	134		3.6	2.6	12.2
134	134	Dubilier	146		7.5	5.1	10.6
238	238	Electrocomponents	313	+6	7.5	2.4	33.9
48	48	Electronic Mach	48				1.0
88	88	Electronic Rentals	88				
354	354	Emess Lighting	354		7.9	3.1	38.7
270	270	Eurotherm	270	+6	8.1	2.2	17.7
169	169	Farnell Elect	169	+10	2.5	1.5	16.9
182	182	Ferranti	182	+2	2.5	1.5	16.9
97	97	First Castle Elec	97	+1	3.1	3.2	15.7
330	330	Forward Tech	330	+4			15.7
170	170	GEC	170	+4	5.7	3.4	11.6
111	111	Grosvenor	111		6.2	7.4	9.2
97	97	Highland Elect	97		2.6	2.6	15.3
165	165	Inf Signal & Control	330		1.9	0.6	
183	183	Jonas Stroud	183		10.6	5.2	9.1
157	157	Kode	298		7.1	2.4	12.7
559	559	Lec Refrigeration	559		17.9	3.2	8.3
144	144	Logica	144		1.4	1.0	15.6
288	288	MK Elect	288		14.6	5.1	8.9
396	396	Marnac	396	+10	3.6	1.1	30.8
82	82	Micro BS	82		2.5	4.9	9.8
150	150	Micro Focus	150				
82	82	Multicore Elec	82		4.6	7.3	31.8
82	82	Murray Elect	82		0.9	0.3	
45	45	Newsplan	45		1.1b	3.9	8.5
170	170	Newmark (Louis)	238	-10	18.6	7.8	10.8
80	80	NSI	80		7.5	9.1	13.9
172	172	Oceonics	172		1.1	1.8	11.9
238	238	Oxford Instruments	331	+1	1.7	0.5	29.5
44	44	Pelbow	51		1.6	3.1	18.7
88	88	Philcom	88		1.6	1.8	8.1
150½	150½	Philips Fin 5 ½%	150½				
15½	15½	Philips Lamps N/V	211				
115	115	Pitco	135		7.5	5.6	8.5
214	214	Do 'A' Ltd Voting	214	+5	7.5	5.5	10.9
114	114	Pleasey	136	+5	6.5	4.8	
166	85	Do ADR 2b	214½	+10			
90	90	Proseac	116		3.1	2.7	10.0
388	388	Quantel	388				16.8
388	388	Racal Automation	25		4.3	2.9	10.0
142	142	Racal Elect	142		6.7	6.7	11.2
181	181	Rotaflex	181	-2	8.7	6.7	11.2
388	388	Schlobn (GH)	388		28.6	6.5	5.8
78	78	Shorrock	78		2.1	2.7	
44	44	Sound Diffusion	54	+4	0.6	1.1	10.6
78	78	STC	78				8.9
174	174	Stone Ind	174		6.3	3.6	10.9
98	74	System Designers	98		0.6	0.7	31.5
213½	213½	TDK	213½				
198	198	Telephone Rentals	198		16.1b	6.1	13.0
361	361	Thorn EMI	361		26.0	6.9	12.9
155	155	Thorpe (FW)	155		5.6	3.4	8.1
200	175	Toastalt Telecom	200	+5	2.1	1.1	13.7
194	194	Ultra	194	+4	7.5	3.7	13.3
198	198	Unitech	198	+10	5.1	1.8	8.8
278	278	Utd Leasing	278	-3	5.1	1.8	8.8
161	161	Utd Scientific	200		5.1	4.1	15.5
254	254	VG Instruments	254		2.7	1.1	47.9
213	123	Volex	206		10.7	5.1	8.7
188	188	Western Selection	188		3.9	2.9	17.1
188	88	Whitworth Elec	188		9.6	5.9	13.6
265	265	Wholesale Fitting	265		9.6	3.6	

FINANCE AND LAND

334	210	Abingworth	216		1.8	0.8	90.8
193	128	Allen Hume	155	-5	10.9	5.5	6.5
333	200	Anglogasco	300	+10	20.0	6.7	4.8
151	72	Berisky Tech	109				
217½	17½	Camellia	217½		15.7	6.6	
218	168	Candover	203		2.9	1.4	60.2
38	18	Centaway	38	+2			
200	200	Vent

هكذا من الأصل

A copy of this document, which comprises Listing Particulars with regard to Davidson Pearce Group plc (the "Company") required by The Stock Exchange (Listing) Regulations 1984, has been delivered for registration to the Registrar of Companies as required by those Regulations. Application has been made to The Council of The Stock Exchange for the whole of the Ordinary share capital of the Company, issued and to be issued, to be admitted to the Official List.

The Directors of the Company, whose names appear in "Directors and Advisers" below, are the persons responsible for the information contained in this document. To the best of the knowledge and belief of the Directors (who have taken all reasonable care to ensure that such is the case) the information contained in this document is in accordance with the facts and does not omit anything likely to affect the import of such information. The Directors accept responsibility accordingly.

All the new Ordinary shares being issued pursuant to this Offer for Sale will rank *pari passu* in all respects with the existing issued Ordinary share capital of the Company, including the right to receive all dividends and other distributions declared, made or paid hereafter.

The application list for the Ordinary shares now being offered for sale will open at 10.00 a.m. on Friday, 18th October, 1985, and will close as soon thereafter as Hill Samuel & Co. Limited may determine. The procedure for application and an Application Form are set out at the end of this document.

At the close of business on 13th September, 1985 the Company and its subsidiaries (the "Group") had outstanding an unsecured bank overdraft of £3,135 and hire purchase commitments and guarantees of less than £20,000. Save as disclosed herein and apart from intra-group indebtedness and guarantees (and save for a loan of £675,000 referred to in paragraph 2 of "Accountants' Report" below, which now forms part of intra-group indebtedness) the Group had at that date no mortgages, charges or loan capital (including term loans) outstanding or created but unissued and no other borrowings or indebtedness in the nature of borrowing, liabilities under acceptances (other than normal trade bills), or any acceptance credits, mortgages, charges, hire purchase commitments or guarantees or other material contingent liabilities.

Davidson Pearce Group plc

(incorporated in England and Wales under the Companies Acts 1948 to 1981 with registered no. 1699246)

Offer for Sale

by

Hill Samuel & Co. Limited

of 4,170,751 Ordinary shares of 10p each at 160p per share payable in full on application

Share Capital

Authorised	in Ordinary shares of 10p each	Issued and to be issued fully paid pursuant to this Offer for Sale
£1,700,000		£1,300,000

Definitions

Company	Davidson Pearce Group plc
Agency or Davidson Pearce	Davidson Pearce Limited or, where appropriate, its predecessors
Davidson Pearce Group or Group	the Company and its subsidiaries
Davidson Pearce Goozee	Davidson Pearce & Goozee Direct Limited
Ogilvy Group	The Ogilvy Group, Inc., incorporated in the USA, and its subsidiaries
Offer Price	the Offer for Sale price of 160p per share
Directors	the Directors of the Company
MEAL	Media Expenditure Analysis Limited
IPA	The Institute of Practitioners in Advertising
UK	United Kingdom
USA	United States of America

Glossary of Terms

MEAL rankings
All references in this document to advertising agency rankings and to the relative sizes of agencies are derived from statistics compiled by MEAL, an independent body which publishes quarterly agency rankings on the basis of estimated advertising expenditure by or on behalf of clients.

The advertising expenditure information produced by MEAL is derived from information provided by the UK television contractors and MEAL's own analysis of advertising placed in the principal national newspapers, certain provincial newspapers and certain periodicals.

billings
Billings are the aggregate of (i) the gross amount charged by suppliers before the deduction of agency commission in respect of advertising space and time purchased on behalf of clients, (ii) the gross amount charged to clients for production and (iii) fees charged to clients for advertising services not involving the purchase of advertising space or time multiplied, in accordance with the practice widely adopted in the advertising industry, by six and two thirds; in each case exclusive of value added tax.

turnover
Turnover represents the value of invoices for services to clients exclusive of value added tax.

Key Information

The following information is derived from, and should be read in conjunction with, the full text of this document:—.

The Business
Davidson Pearce is one of the largest advertising agencies in the UK, ranked eighth by MEAL in 1984.

The Agency provides its clients with a comprehensive range of services, including the creation and placing of advertising in all the major media, advice on new product development and general marketing consultancy. Its client list includes such major advertisers as British Gas, Brooke Bond Oxo, Fiat Auto (UK) and TWA.

Ownership
Of a management and staff of more than 200, 133 are existing shareholders. Following the Offer for Sale it is expected that some 41.6 per cent. of the Company will be owned by management and staff, the Ogilvy Group will own 23.5 per cent. and the public will own the balance.

Trading Record and Forecast Profit

	Years ended 31st December					*Forecast*
	1980	*1981*	*1982*	*1983*	*1984*	*1985*
	£000	*£000*	*£000*	*£000*	*£000*	*£000*
Billings	32,339	33,155	38,809	55,206	64,431	—
Turnover	23,400	24,270	27,809	41,398	50,676	—
Profit before taxation	617	744	828	1,185	1,702	2,150
Profit after taxation and minority interests	252	270	330	497	882	1,205
Earnings per share	1.94p	2.08p	2.54p	3.82p	6.78p	9.27p

Offer for Sale Statistics

Offer Price	160p
Market capitalisation	£20.8 million
Forecast earnings per share	9.27p
Prospective price earnings multiple	17.26 times
Gross dividend yield	2.23 per cent.

Notes
(a) Forecast earnings per share are based on the forecast profit after taxation and minority interests of not less than £1,205,000 for the year ending 31st December, 1985, which assumes an effective rate of taxation of 43.7 per cent. and minority interests of £5,000. All earnings per share are calculated on the basis that all the Ordinary shares which will be in issue following the Offer for Sale were in issue throughout each relevant period. For further information on the bases on which forecast earnings per share are calculated, see "Profit Forecast" and "Information Relating to the Profit Forecast" below.
(b) Gross dividend yield is based on a notional net dividend of 2.5p per share for the year ending 31st December, 1985. For further information on the bases on which gross dividend yield is calculated, see "Dividends" below.

Directors and Advisers

Directors	Christopher John Hawes *(Chairman)* Dennis George Mady *(Finance)* Charles Morgan Johnson John Oldfield Nettleton *(Non-executive)* All of:— 67 Brompton Road, London SW3 1EF
Secretary and Registered Office	Dennis George Mady FCCA 67 Brompton Road, London SW3 1EF
Issuing House	Hill Samuel & Co. Limited 100 Wood Street, London EC2P 2AJ
Stockbrokers	Wood Mackenzie & Co. Limited 62-63 Threadneedle Street, London EC2R 8HP and The Stock Exchange
Auditors and Reporting Accountants	Coopers & Lybrand Chartered Accountants Plumtree Court, London EC4A 4HT
Solicitors to the Company	Coward Chance Royex House Aldermanbury Square, London EC2V 7LD
Solicitors to the Offer for Sale	Freshfields Grindall House 25 Newgate Street, London EC1A 7LH
Bankers	National Westminster Bank PLC 82 Fleet Street, London EC4Y 1EJ Midland Bank plc 47 Ludgate Hill, London EC4M 7LA
Receiving Bankers	National Westminster Bank PLC New Issues Department P.O. Box 79, 2 Princes Street, London EC2P 2BD
Registrars and Transfer Office	Hill Samuel Registrars Limited 6 Greencoat Place, London SW1P 1PL

Introduction

The Company is a holding company with two operating subsidiaries, Davidson Pearce and Davidson Pearce Goozee.

Davidson Pearce, the Company's principal operating subsidiary, is one of the largest advertising agencies in the UK. A full service agency, its main activity is the creation and placing of advertising in the major media: television, press, posters and radio. It is also involved with its clients in such activities as new product development, sales promotion, packaging design, consumer and market research, and general marketing consultancy. Since its formation in 1970, the Agency has risen from 20th place in the MEAL rankings in 1970 to 8th place in 1984.

Davidson Pearce Goozee is a recently established company specialising in the provision of direct marketing services, including the design of direct sales material (leaflets and catalogues) and the organisation of direct mailings.

History

The Agency was formed in 1970 when Spottiswoode Advertising Limited, a subsidiary of S. H. Benson (Holdings) Limited, acquired and merged with Davidson Pearce Berry & Tuck Limited. In 1971 the agency interests of S. H. Benson (Holdings) Limited, including Davidson Pearce, were acquired by the Ogilvy Group.

From 1971 to 1983 the Agency remained part of the Ogilvy Group, although throughout that period it retained its own corporate identity and traded autonomously within the advertising industry.

The Company was established as a holding company in 1983 in order to enable the management and staff to acquire control of the Agency. Following the acquisition in July of that year, the Company (owned by the management and staff of the Agency) held 60 per cent. of the ordinary share capital of the Agency.

In October 1985, in exchange for an issue of its shares, the Company acquired, *inter alia*, the Ogilvy Group's remaining holding in the Agency and now owns 100 per cent.

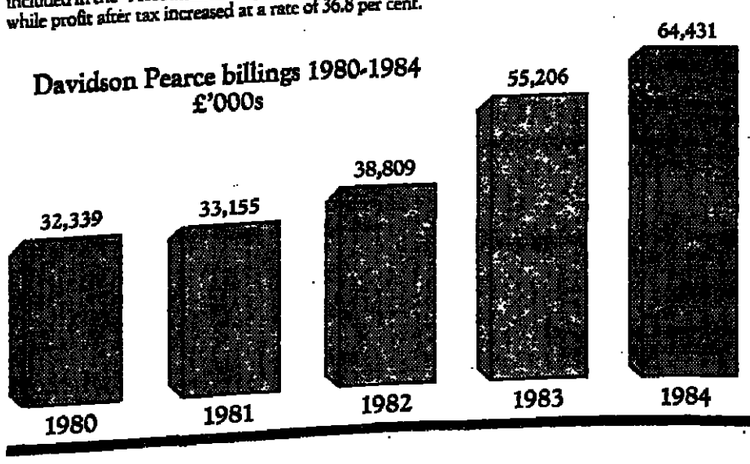
Following the Offer for Sale, the Ogilvy Group will hold 23.5 per cent. of the enlarged issued share capital of the Company (having sold 15.49 per cent. pursuant to the Offer for Sale), management and staff will hold approximately 41.6 per cent. and the remainder will be held by the public.

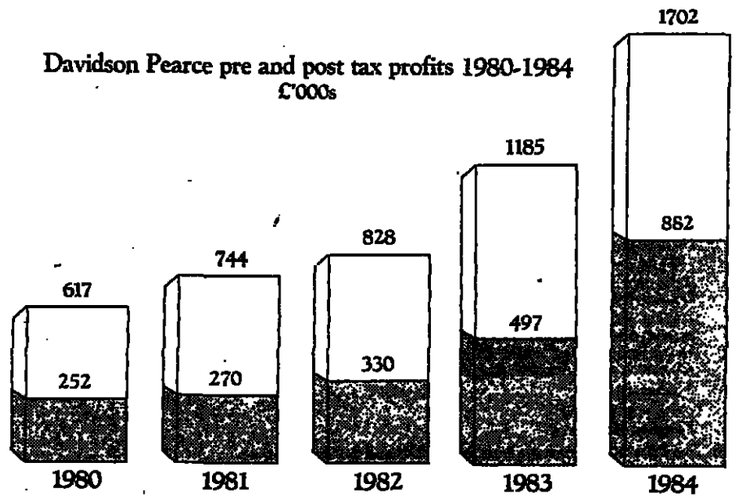
Trading Record

Since its formation in 1970 the Agency has been profitable in every year and, with the exception of 1979, the year of the ITV strike, has enjoyed continuous growth in billings.

Over the period 1980-84 the billings of the Agency increased at a compound annual rate of 18.8 per cent. During that period, Davidson Pearce rose from 14th place in 1980 to 8th place in 1984, according to MEAL rankings, and was one of the fastest growing agencies in the MEAL 'top twenty' advertising agencies.

During the same period, profit before tax, as shown by the financial statements of the Group included in the "Accountants' Report" below, increased at a compound annual rate of 28.9 per cent., while profit after tax increased at a rate of 36.8 per cent.





The Agency Approach

Davidson Pearce's approach to the development of advertising begins with a thorough understanding of its clients' markets, competitors and consumers, since the Agency believes that effective advertising is best achieved when imaginative and creative solutions are based on sound strategic analysis and planning. The Agency ensures that its approach is applied to all its work for clients and that, as each client's market is individual and its advertising needs distinct, each advertising problem is treated in its own right. This is reflected both in the way the Agency is organised and in the advertising it produces.

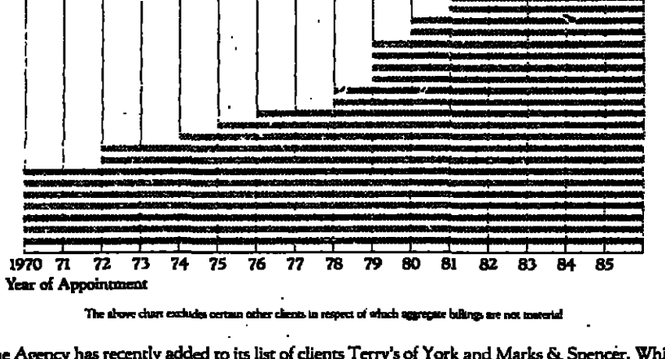
The Agency is flexible in constructing individual working teams and each is organised to meet the client's specific needs. Thus whilst each team includes account management, account planning and research, creative, and media planning and buying staff, the actual size and composition of the team varies according to the particular demands of the account. The client is regarded as an integral part of the working group and has direct contact with all key members of the team. This enables the whole team to relate directly to the client and to benefit from a wider understanding of the client's business needs.

The Agency's commitment to individual solutions for individual clients is reflected in its creative output. The Agency does not attempt to impose a "house style" on its advertising, preferring instead to produce creative solutions tailored to meet the specific requirements of each client's product.

As a result, Davidson Pearce has established a record of successful advertising across a wide range of sectors and is as much at home in fast moving packaged goods and retail advertising as it is in fashion, children's toys, corporate, travel, automotive and business-to-business advertising. Amongst the Agency's best known campaigns are the Brooke Bond PG Tips 'Chimps', one of the longest running campaigns in UK television advertising history, the launch of Krona Margarine, and the campaigns for the International Wool Secretariat and Colt Heating and Ventilation products. Each of these campaigns is very different and illustrates the relevance and creativity which Davidson Pearce seeks in its advertising.

Client Profile

The Agency's clients include major advertisers in a wide range of consumer product sectors covering groceries, toiletries and cosmetics, fashion, leisure, travel and cars, as well as business-to-business and corporate advertisers and government departments. In common with many major agencies a large proportion of Davidson Pearce's business derives from a small number of major clients and the Directors estimate that in 1985 the five largest clients will account for approximately 55 per cent. of the Agency's billings with the largest accounting for some 16 per cent. Many of Davidson Pearce's largest clients have employed the Agency for a substantial time and of the present top 10 clients, 3 have been with Davidson Pearce since its formation in 1970, 4 appointed the Agency between 1971 and 1979 and 3 are appointments since 1980. The pattern for the client list as a whole is illustrated below.



The above chart excludes certain other clients in respect of which aggregate billings are not material

The Agency has recently added to its list of clients Terry's of York and Marks & Spencer. Whilst such appointments by new clients inevitably attract the greatest publicity within the advertising industry, Davidson Pearce also counts the development of existing business as being of great importance. Its success in developing existing business whilst at the same time attracting new clients is measured by the fact that 9 of the top 10 clients in terms of billings in 1980 are still with the Agency and approximately 50 per cent. of the growth in billings since 1980 has come from clients who were with the Agency in 1980.

Management and Staff

The executive management of the Group is structured on two levels. The Board of the Company is responsible for determining the overall strategy of the Group. The members of the Executive Committee of the Agency are responsible for the operational management of the Agency. Davidson Pearce Goozee operates as a sister company to the Agency with its own management.

Directors of the Company

Christopher Hawes, aged 50, is Chairman of the Company and Chairman and Chief Executive of the Agency. He joined the Agency as a Director in 1968 after ten years spent primarily in sales and marketing with the Beecham Group, Miles Laboratories and Bristol Myers. When the Agency took its present form in 1970 he was appointed Deputy Managing Director and became Managing Director later that year. He has been Chairman of the Agency since 1972 and became Chairman of the Company in 1983. He was President of the IPA from 1981 to 1983, has been a member of its Council since 1973, and is a member of its Executive Committee.

Dennis Mady, aged 53, is the Group Finance Director. He is a fellow of the Chartered Association of Certified Accountants. Starting his career with Unilever, he was subsequently with Smiths Advertising Agency, EMI Electronics, where he worked on the development of management reporting systems, and Grey Advertising. He joined Davidson Pearce as Finance Director in 1971. He is the Honorary Treasurer of the IPA and has been a member of its Council since 1977.

Morgan Johnson, aged 41, is a Director of the Company and Managing Director of the Agency. He joined the Agency in 1971 after eight years' marketing experience, first with the Walls Meat Company and subsequently with Chesebrough-Pond's. He was appointed a Director of the Agency in 1974, but left in 1976 to join Nadler Larimer & Cromer as Managing Director. He returned to the Agency in 1978 and was reappointed to the board in the same year. He has been Managing Director of the Agency since 1981.

Davidson Pearce

John Nettleton, aged 58, is a non-executive Director of the Company. He is a fellow of the Institute of Chartered Accountants in England and Wales. After qualifying with Arthur Young Broads Paterson, he joined the Ogilvy Group in 1953 and became their financial director in the UK. In 1965 he was appointed Assistant Treasurer-Secretary of the Ogilvy Group and its Chief Financial Officer for the UK, with additional responsibilities in Europe and, from 1971, Africa and India. He has been a trustee of the Agency pension fund since 1972 and retired from the Ogilvy Group in 1981. He joined the Board of the Company in June 1985.

Executive Committee of the Agency

The Committee consists of the three executive Directors of the Company, together with those members of the board of the Agency who are departmental heads or who have other senior management functions within the Agency. Continuity of senior management is one of the Agency's great strengths. All the members of the Executive Committee have been with the Agency since at least 1980 and their average length of service is 13 years.

Stephen Benson, aged 42, is the Client Services Director and a Group Account Director. He is responsible for the Agency's account management and for a number of the Agency's clients. He joined the Agency in 1971 and its board in 1974. He is a member of the IPA Education and Training Committee.

Gordon Cornell, aged 54, is a Group Account Director responsible for several of the Agency's clients. He joined the Agency in 1967 and the board in 1970.

Virginia Creer, aged 37, is the Deputy Planning and Research Director and is also Agency Development Director. She works on a number of the Agency's accounts and is responsible for the Agency's information services. She joined the Agency in 1980 and the board in 1982.

Brian Emsell, aged 38, is Joint Deputy Managing Director and a Group Account Director. He assists the Managing Director in day-to-day Agency management and is also responsible for several of the Agency's clients. He joined the Agency in 1971 and the board in 1977.

David Jackson, aged 44, is a Group Account Director and the Agency's International Director. He is responsible for a number of clients and for the Agency's international services. He joined the Agency in 1966 and the board in 1981.

Peter Selvey, aged 40, is Deputy Finance Director and Company Secretary of the Agency. He is also Assistant Secretary of the Company. He is responsible to the Finance Director for the operation of the Agency's finance department. He joined the Agency in 1971, became its Secretary in 1977, and was appointed to the board in 1981.

Mary Stewart Hunter, aged 37, is the Agency's Planning and Research Director and has been responsible for the Planning and Research department since shortly after she joined the Agency in 1979. She joined the board in 1980.

Peter Todd, aged 45, is the Media Director and Assistant Managing Director of the Agency. He is responsible for the Agency's media department which handles all media planning, buying and media research. He joined the Agency in 1967 and the board in 1974. He is a past Chairman of the Media Circle and a Council member of the IPA.

Tony Toller, aged 47, is the Executive Creative Director of the Agency. He is responsible for the Agency's creative department, television production and video services. He has been a copywriter on many of the Agency's accounts since he joined in 1970. He was appointed to the board when he became Executive Creative Director in 1982. He is a Council member of the Creative Circle.

Simon Yardley, aged 43, is Joint Deputy Managing Director of the Agency and a Group Account Director. He is responsible for direction of the Agency's new business development and for several of the Agency's existing clients. He joined the Agency as a director in 1977.

In addition to the members of the Executive Committee, there are a further seventeen directors of the Agency, making thirty in all. Details of age, years of service, year of board appointment and principal function of all Agency directors, together with similar details of the directors of Davidson Pearce Goozee, are listed in "Directors of Davidson Pearce and of Davidson Pearce Goozee" below.

Staff

An agency's staff is a vital asset. The ability to attract and retain good advertising professionals is fundamental to an agency's progress.

Davidson Pearce has an excellent record in this respect. The commitment and talent of its people have played a major role in its achievements and growth. Of the Agency's directors and senior staff, over three quarters have been with Davidson Pearce for more than five years.

This record of stability is attributed by the Agency's management largely to the creation of worthwhile opportunities for its staff and to the emphasis placed on individual responsibility at all levels. Individual career development is encouraged and most senior appointments have been filled from within.

The advertising industry has traditionally been open to people of talent and initiative, whatever their formal qualifications. Whilst the policy of the Agency is to recruit on the basis of ability rather than academic qualifications alone, it also believes in the importance of attracting graduate entrants to the Agency. Over the last six years Davidson Pearce has run a successful graduate recruitment and training scheme which is laying a sound basis for long term management succession.

The Company attaches particular importance to share ownership in encouraging staff to work for the long term success of the Group. Of a management and staff of more than 200, 133 are currently shareholders, the largest individual holding being just over 3 per cent.

The acquisition of control of the Agency in 1983 was funded by subscriptions for shares in the Company by management and staff and by trustees of a share acquisition scheme established at that time. Since then management and staff have bought shares in the Company under that scheme and the Company has also adopted The Davidson Pearce 1984 Executive Share Option Scheme and The Davidson Pearce Group Employee Share Scheme, a profit sharing scheme which is open to all full time members of Group staff. Further details of these schemes are set out in paragraph 4 of "General Information" below.

The Ogilvy Group

The Ogilvy Group is an international advertising agency group with 252 offices in 41 countries. Throughout the period 1971-83, when the Agency was a member of the Ogilvy Group, the Agency traded at arms' length and sometimes in direct competition with the Ogilvy Group's other main UK agency, Ogilvy & Mather Limited. During this period it nevertheless enjoyed access to the Ogilvy Group's international resources and, where appropriate, the Ogilvy Group and the Agency cooperated in handling assignments for their respective clients.

This relationship and the access to the Ogilvy Group's international resources has continued since 1983 and will continue after the Offer for Sale. In particular, Davidson Pearce and the Ogilvy Group will continue to work together in handling the TWA account internationally.

Following the Offer for Sale the Ogilvy Group will hold 23.5 per cent. of the enlarged share capital of the Company. The Ogilvy Group has indicated its desire to maintain the level of its shareholding and has agreed that any further shares subsequently acquired above this level will not confer voting rights (see paragraph 5(B)(i)(b) of "General Information" below for details of the relevant provision in the Articles of Association of the Company).

In view of the growing need of many advertisers for international services both Davidson Pearce and the Ogilvy Group see their association as being of mutual benefit.

The Offer for Sale

The Directors believe that a listing will add significantly to the attractions of share ownership for both existing and future employees and will thus improve the Group's ability to attract, retain and reward the best talent in the advertising industry.

The Offer for Sale and the listing of the Company's shares on The Stock Exchange will also allow the Company greater access to the capital markets for the purpose of financing its future growth.

4,170,751 Ordinary shares are being offered for sale, which will represent approximately 32.1 per cent. of the share capital in issue following the Offer for Sale. Of these, 431,286 are being issued by the Company, 2,013,750 are being made available by the Ogilvy Group and 1,725,715 are being made available by other existing shareholders. A maximum of 50,000 shares will be reserved to meet applications from certain present and past full-time members of management and staff (primarily those who are not already shareholders or whose holdings are relatively small). All the shares now being issued will rank *pari passu* in all respects with the existing Ordinary share capital of the Company, including the right to receive all dividends and other distributions declared, made or paid hereafter.

Profit Forecast

The Agency has seen a continuation of its profits growth in 1985 and, on the bases and principal assumptions set out in "Information Relating to the Profit Forecast" below, the Directors forecast that, in the absence of unforeseen circumstances, the profit before tax of the Company and its subsidiaries for the year ending 31st December, 1985 will be not less than £2,150,000. This represents an increase of not less than 20.3 per cent. over the adjusted pre-tax profits for the year ended 31st December, 1984, as set out in the Accountants' Report. On the basis of an estimated effective rate of taxation for the year of approximately 43.7 per cent. and minority interests of £5,000, this will result in a profit after tax and minority interests of not less than £1,205,000.

On the basis of the profit forecast set out above and on the basis that all the Ordinary shares which will be in issue following the Offer for Sale were in issue throughout the year, this would give earnings per share for the current year of not less than 9.27p.

Dividends

The interim dividend in respect of the current financial year paid on 10th May, 1985 is not representative of the level the Directors would have considered appropriate had the Company been listed on The Stock Exchange throughout the year.

The Directors intend, in the absence of unforeseen circumstances, to recommend a final dividend in respect of the current year ending 31st December, 1985 of 1.5p (net) per share, payable in May 1986.

Had the Company been listed throughout the year, the Directors would, on the basis of the forecast profits of not less than £1,205,000 after tax and minority interest, have expected to recommend dividends for the year totalling 2.5p (net) per share. On this basis, total dividends would have been covered 3.7 times and, together with the associated tax credit, would have represented a gross yield at the Offer Price of 2.23 per cent.

For the year ending 31st December, 1986 and each year thereafter it is the Directors' intention to pay an interim dividend and to recommend a final dividend, payable respectively in November and May each year.

Group Prospects

The Advertising Association estimates that between 1975 and 1984 total UK advertising expenditure (excluding classified) increased, in real terms, by approximately 66 per cent., compared with real growth in UK Gross Domestic Product over the same period of approximately 16 per cent.

This buoyancy in the advertising market is attributed by the Advertising Association to a number of factors, such as changing patterns of consumer behaviour and purchasing, greater use of advertising by sectors such as financial services, computers and office equipment, and more competitive conditions in many markets.

New media opportunities have become available to advertisers with the establishment of Channel 4 and TV am, expansion of the independent local radio network, the first steps in cable television and the very substantial growth in consumer magazines and regional "freesheets".

The Advertising Association expects that, despite a small falling off in television expenditure in the first half of the year, there will be continued real growth in press and television advertising expenditure for 1985 as a whole of between 1 per cent. and 2 per cent., followed by real growth of approximately 4 per cent. in 1986.

Against this market background, the Directors believe that there is considerable opportunity for the further growth of the Group.

This growth will be pursued, first, by the expansion of the Agency, through development of its existing client business base and by new appointments in additional market sectors. Whilst Davidson Pearce is already represented in a wide variety of advertising sectors, there remain a number of substantial sectors where as yet the Agency has limited or no representation. These include financial services; household appliances, equipment and stores; leisure equipment; office equipment; pharmaceuticals; and publishing. The Agency therefore has good prospects in both the short and the long term for new client appointments without conflict of interest and for building new business opportunities with its existing clients.

The Agency also sees opportunities for increasing the number of clients it provides with international advertising services. These are provided by originating and placing work direct from the UK, working with local agencies abroad or through the Ogilvy Group's international network.

Second, in addition to expanding the Agency, the Directors intend to develop the Group over time into other advertising and related fields. The acquisition in May 1985 of a controlling interest in Davidson Pearce Goozee has provided an entry into the large and growing area of direct marketing services upon which it is intended to build for the future. The Directors will seek other opportunities to accelerate the growth of the Group by expanding the range of services it offers to its clients.

The Directors are confident that their commitment to providing the highest quality of service to clients, combined with the talent and enthusiasm of the staff and the opportunities available, will enable the continued profitable development of the Agency and the Group as a whole.

Client List

Advertising Standards Authority
Industry self regulation

Anglo Continental Clocks
Acctim clocks

Bass
Tennent's Extra

Batchelors Foods
Vegetables, main meals and side dishes

BP Chemicals
Corporate and product

British Aerospace
Hawk, Harrier, BAe 125

British Gas
Catering and commercial, fires, central heating, service, wall heaters, showers

British Telecom
Mobile Communications

Brooke Bond Oxo
PG Tips, teas and coffees

COI/Home Departments
Dept. of Employment, Export Credits Guarantee Dept., Dept. of Transport, Home Office - Prison Officer Recruitment, Electoral Register

Chesebrough-Pond's
Health and Beauty products, Cosmetics & Fragrances

Colt International
Heating & Ventilation

Alfred Dunhill
Men's luxury goods, sportswear

Fiat Auto (UK)
Passenger vehicle advertising; Cooperative dealer advertising

Food from Britain
British Quality Foodmark

Hasbro
My Little Pony, Wuzzles

International Stores
Supermarkets

International Wool Secretariat
'Woolmark'

Irish Distillers
Jamesons, Black Bush

Lansing
Fork lift Trucks

Lever Brothers
Frish, Knight's Castle, Sqezy

Marks & Spencer
UK Retail Stores

Meat Promotion Executive
British beef, pork and lamb

Milton Bradley
Playskool

Multiple Sclerosis Society
Fund raising

P&O Cruises
P&O and Swan Hellenic cruises

Symbol Biscuits
Lyons' Maryland Cookies

Spontex
Household cleaning aids

Terry's of York
Chocolate Orange and Harlequin Assortment

Trans World Airlines
International Division

Van den Berghs
Krona and Elmlea

Wall's Meat Company
All Wall's branded meat products

The Agency also provides consultancy services to certain other clients in respect of which aggregate billings are not material.

Information Relating to the Profit Forecast

1. Bases and Principal Assumptions

The profit forecast set out in "Profit Forecast" above is based on interim audited accounts for the six months ended 30th June, 1985, unaudited management accounts for the month ended 31st July, 1985 and projections for the remaining five months based on the Directors' forecast that the net result of gains of new business and losses of existing business will not adversely affect the Group's turnover and that no significant loss of turnover will arise from clients amending agreed plans for advertising expenditure. The forecast has been prepared under the historical cost convention using the accounting policies normally adopted by the Group and is based on the following principal assumptions:—

(a) the Group, its major clients and suppliers, will not be affected by strikes or prolonged industrial disputes; and

(b) rates of inflation, interest and direct and indirect taxation will not change significantly.

2. Letters Relating to the Profit Forecast

(i) The following is the text of a letter from Coopers & Lybrand:—

"The Directors
Davidson Pearce Group plc
67 Brompton Road
London SW3 1EF

and

The Directors
Hill Samuel & Co. Limited
100 Wood Street
London EC2P 2AJ

Plumtree Court
London EC4A 4HT

10th October, 1985

Gentlemen,

We have reviewed the accounting policies and calculations for the profit forecast, for which the Directors are solely responsible, of Davidson Pearce Group plc and its subsidiaries ("the Group") for the year ending 31st December, 1985 set out in "Profit Forecast" in the Offer for Sale Prospectus to be dated 11th October, 1985.

In our opinion the forecast, so far as the accounting policies and calculations are concerned, has been properly compiled on the basis of the assumptions made by the Directors and set out in "Information Relating to the Profit Forecast" in the Offer for Sale Prospectus and is presented on a basis consistent with the accounting policies normally adopted by the Group.

Yours truly,

Coopers & Lybrand
Chartered Accountants"

(ii) The following is the text of a letter from Hill Samuel & Co. Limited:—

"The Directors
Davidson Pearce Group plc
67 Brompton Road
London SW3 1EF

100 Wood Street
London EC2P 2AJ

10th October, 1985

Dear Sirs,

We have discussed with you and with Coopers & Lybrand the profit forecast of Davidson Pearce Group plc and its subsidiaries for the year ending 31st December, 1985 set out in the Offer for Sale Prospectus to be dated 11th October, 1985. We have also considered the letter dated 10th October, 1985 from Coopers & Lybrand addressed to yourselves and ourselves regarding the accounting policies and calculations upon which such profit forecast is based.

As a result of these discussions and having regard to that letter, we consider that the profit forecast, for which you, as Directors, are solely responsible, has been made after due and careful consideration.

Yours faithfully,
for Hill Samuel & Co. Limited
G. W. Stuart-Clarke
Director"

Accountants' Report

The following is a copy of a report from the auditors and reporting accountants, Coopers & Lybrand:—

"The Directors
Davidson Pearce Group plc
67 Brompton Road
London SW3 1EF

and

The Directors
Hill Samuel & Co. Limited
100 Wood Street
London EC2P 2AJ

Plumtree Court
London EC4A 4HT

10th October, 1985

Gentlemen,

1 Davidson Pearce Group plc ("the Company") was incorporated on 14th February, 1983 under the name of Dikappa (Number 243) Limited. On 8th July, 1983 the name of the Company was changed to Davidson Pearce Group Limited and on 9th August, 1985 the Company was re-registered as a public company.

2 On 11th July, 1983 the Company acquired 60 per cent. of the issued Ordinary share capital of Davidson Pearce Limited ("Davidson Pearce") for cash. On 10th October, 1985 the Company issued additional Ordinary shares of 10p each fully paid in exchange for the undertaking of Ogilvy & Mather Investments Limited which comprised the balance of the issued Ordinary shares of Davidson Pearce which the Company did not already own, a loan of £875,000 owing by Davidson Pearce and cash of £110,000.

3 On 1st May, 1985 the Company acquired 51 per cent. of the issued share capital of Davidson Pearce & Goozee Direct Limited ("Davidson Pearce Goozee") at a total cost of £41,000. Davidson Pearce Goozee's turnover and profit before tax for the 6 months ended 30th June, 1985 were respectively £674,000 and £10,000.

4 The financial information set out in this report includes the results of the Company from the date of its incorporation to 30th June, 1985, the results of Davidson Pearce and its wholly owned subsidiary companies for the whole of the five year and six month period to 30th June, 1985, and the results of Davidson Pearce Goozee from 1st May, 1985 to 30th June, 1985. Hereafter we refer to these companies together as "the Group".

5 We have examined the audited accounts, covering the aforementioned accounting periods, of the companies making up the Group. We have acted as auditors of the Company since the date of its incorporation and of Davidson Pearce Goozee for the accounting period beginning 1st January, 1985. Price Waterhouse were auditors of Davidson Pearce and its subsidiary companies in respect of the accounting periods up to 31st December, 1982. We have acted as auditors for the subsequent accounting periods.

6 The financial information set out in this report is based on the audited accounts of the companies making up the Group after making such adjustments to the audited accounts as we considered necessary. The main adjustments were made in order to present the financial information as if the transaction, referred to in paragraph 2 above, giving rise to the issue of shares in the Company on 10th October, 1985, had taken place when the Company acquired its initial 60 per cent. of the ordinary share capital of Davidson Pearce on 11th July, 1983. Accordingly we have excluded from the profit and loss accounts the interest payable by Davidson Pearce on the loan of £875,000 from the Ogilvy Group and also the charge for the share of profits attributable to the minority interest held by the Ogilvy Group in Davidson Pearce. We have also made adjustments to present the profit and loss accounts as if certain financial arrangements between the Ogilvy Group and Davidson Pearce which were terminated with effect from 1st January, 1985 had not been in effect in earlier years.

7 In addition we have made adjustments to eliminate certain special contributions to the Davidson Pearce Group Employee Share Scheme. These contributions were in excess of anticipated future levels of payments under the amended scheme. They amounted to £110,000 and £200,000 in respect of the years ended 31st December, 1983 and 31st December, 1984 respectively.

8 In our opinion, the financial information set out below, which has been prepared under the historical cost convention, gives a true and fair view, for the purposes of the Offer for Sale Prospectus to be dated 11th October, 1985, of the state of affairs of the Group as at the dates stated and of the profit and source and application of funds of the Group for the periods stated.

9 Audited accounts of the Group have not been made up for any period subsequent to 30th June, 1985.

ACCOUNTING POLICIES

10 The significant accounting policies adopted in arriving at the financial information set out in this report are as follows:—

(a) *Accounting convention*
The financial statements have been prepared under the historical cost convention.

(b) *Basis of consolidation*
The consolidated financial information in this report has been presented as if the Company's principal subsidiary company, Davidson Pearce, was a wholly owned subsidiary company from the date of the Company's incorporation. Prior to that date the results presented are those of Davidson Pearce and its wholly owned subsidiary companies. Thus the results and source and application of funds of Davidson Pearce and its subsidiary companies acquired in 1983 have been included for the whole of the five year and six month period from 1st January, 1980 to 30th June, 1985.
The excess of the purchase price over the value of net assets of subsidiary companies acquired has been written off against reserves at the date of acquisition.

(c) *Billings and turnover*
Billings are the aggregate of (i) the gross amount charged by suppliers before the deduction of agency commission in respect of advertising space and time purchased on behalf of clients, (ii) the gross amount charged to clients for production and (iii) fees charged to clients for advertising services not involving the purchase of advertising space or time multiplied, in accordance with the practice widely adopted in the advertising industry, by six and two thirds; in each case exclusive of value added tax.
Turnover represents the value of invoices for services to clients exclusive of value added tax.

(d) *Foreign currencies*
Transactions in foreign currencies are translated to sterling at the exchange rate ruling at the date of the transaction. At the period end current assets and liabilities expressed in foreign currencies are translated at the exchange rates then ruling and differences on exchange arising are taken to the profit and loss account.

(e) *Work in progress*
Work in progress is stated at the lower of cost and net realisable value. Cost is the invoiced value of work done by outside suppliers. Net realisable value is the price at which it is estimated that the work in progress can be realised in the normal course of business after allowing, where appropriate, for the cost of conversion from its existing state to a finished condition.

(f) *Tangible fixed assets*
Tangible fixed assets are stated at purchase cost together with any incidental expenses of acquisition. Depreciation of the cost of tangible fixed assets is provided at the following annual rates on a straight line basis, to write off the assets over their estimated useful lives:—
Office equipment, furniture and fittings 10%–25%
Motor vehicles 20%
Leasehold properties and improvements are amortised over 10 years or the remaining period of the lease, whichever is less.

(g) *Deferred taxation*
Deferred taxation is provided to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes, except to the extent that the timing differences are expected to continue for the foreseeable future. Provision for deferred taxation is calculated using the rate at which it is expected that the liability will crystallise.

(h) *Pension arrangements*
The Agency's pension scheme is funded externally. Payments made to the fund are charged annually in the accounts of the Group and comprise contributions based on actuarial advice. The fund is revalued triennially by actuaries.

FINANCIAL STATEMENTS

Profit and loss account

11 The consolidated profit and loss accounts for the five years and six months ended 30th June, 1985 are set out below:—

	Notes	Years ended 31st December 1980	1981	1982	1983	1984	Six months ended 30th June 1985
		£'000	£'000	£'000	£'000	£'000	£'000
Billings		32,339	33,155	38,809	55,206	64,431	37,721
Turnover		23,400	24,270	27,809	41,398	50,676	27,768
Cost of sales		19,216	19,773	22,540	34,658	42,627	23,168
Gross profit		4,184	4,497	5,269	6,740	8,049	4,600
Net operating expenses	(a)	3,626	3,846	4,509	5,601	6,431	3,515
Operating profit	(b)	558	651	760	1,139	1,618	1,085
Interest receivable and similar income	(c)	59	96	82	48	84	58
Interest payable and similar charges	(d)	—	3	14	2	—	1
Profit on ordinary activities before taxation		617	744	828	1,185	1,702	1,142
Taxation	(e)	365	474	498	688	820	483
Profit on ordinary activities after taxation		252	270	330	497	882	659
Minority interests		—	—	—	—	—	5
Profit attributable to the shareholders of the Company		252	270	330	497	882	654
Transfer from reserves		—	—	—	1,451	—	—
Dividends	(f)	62	160	—	1,821	64	35
Profit retained for the period		190	110	330	127	818	619
Earnings per share	(g)	1.94p	2.08p	2.54p	3.82p	6.78p	5.03p

	Notes	Years ended 31st December 1980	1981	1982	1983	1984	Six months ended 30th June 1985
Movements on retained profit		£'000	£'000	£'000	£'000	£'000	£'000
Retained profit at the beginning of the period		821	1,011	1,121	1,451	(191)	360
Profit retained for the period		190	110	330	127	818	619
Capitalisation issue		—	—	—	(1)	—	—
Transfer to profit and loss account		—	—	—	(1,451)	—	—
Goodwill written off on acquisition of subsidiaries	(h)	—	—	—	(223)	—	(51)
Effective capitalisation of reserves arising on acquisition of minority interests in subsidiary		—	—	—	—	—	(178)
Minority interests written off		—	—	—	—	—	(4)
Reversal of adjustments made to the profit and loss account (paragraphs 6 & 7)		—	—	—	(94)	(267)	—
Retained profit at the end of the period		1,011	1,121	1,451	(191)	360	746

Source and application of funds

12 The consolidated source and application of funds statements for the five years and six months ended 30th June, 1985 are set out below:—

	Years ended 31st December 1980	1981	1982	1983	1984	Six months ended 30th June 1985
	£'000	£'000	£'000	£'000	£'000	£'000
Source of funds						
Profit on ordinary activities before taxation	617	744	828	1,185	1,702	1,142
Adjustments for items not involving the movement of funds:—						
Reversal of adjustments made to the profit and loss account (paragraphs 6 & 7)	—	—	—	(191)	(496)	—
Depreciation	136	147	148	202	247	129
(Profit)/loss on sale of fixed assets	(2)	5	(4)	(41)	(6)	(8)
Total generated from operations	751	896	972	1,155	1,447	1,263
Funds from other sources:—						
Proceeds from issue of shares	—	—	—	300	—	985
Loan received	—	—	—	875	—	—
Sales of fixed assets	22	26	58	53	32	30
Income tax deducted at source	—	—	—	16	25	3
Tax provisions on acquisition of subsidiary	—	—	—	—	—	2
Total sources of funds	773	922	1,030	2,399	1,504	2,283
Application of funds						
Dividends paid	62	160	—	1,821	64	35
Tax paid	296	161	694	—	1,006	73
Purchase of goodwill	—	—	—	347	—	51
Purchase of fixed assets	171	213	244	397	424	203
Minority interests in pre-acquisition loss	—	—	—	—	—	9
Repayment of loan	—	—	—	—	—	20
	529	534	938	2,465	1,494	391
	244	388	92	(66)	10	1,892
Increase/(decrease) in working capital						
Work in progress	125	(124)	260	153	238	(11)
Debtors	78	298	(50)	393	1,525	1,830
Creditors	278	(322)	(86)	(753)	(1,737)	(41)
	481	(148)	124	(207)	26	1,778
Movement in net liquid funds:						
Cash at bank and in hand	(237)	536	(32)	141	(16)	114
	244	388	92	(66)	10	1,892

Davidson Pearce

هكذا من الأصل

Balance sheet

13 The balance sheets as at 31st December for each of the years 1980 to 1984 and as at 30th June, 1985 are set out below:—

	Notes	As at 31st December					As at 30th June
		1980	1981	1982	1983	1984	1985
		£'000	£'000	£'000	£'000	£'000	£'000
Fixed assets							
Tangible assets		323	358	400	583	734	786
Current assets							
Work in progress		368	244	504	657	895	884
Debtors	(j)	3,077	3,375	3,325	3,718	5,243	7,073
Cash at bank and in hand		—	238	206	347	331	445
		3,445	3,857	4,035	4,722	6,469	8,402
Less: Current liabilities							
Creditors: amounts falling due within one year	(k)	2,282	2,562	2,391	3,656	4,978	6,391
Net current assets		1,163	1,295	1,644	1,066	1,491	2,011
Total assets less current liabilities		1,486	1,653	2,044	1,649	2,225	2,797
Less: Non-current liabilities							
Creditors: amounts falling due after more than one year	(l)	367	430	487	1,428	1,431	504
Provisions for liabilities and charges							
Deferred taxation	(m)	36	37	50	89	122	84
Pension provision		49	42	33	23	12	—
		1,034	1,144	1,474	109	660	2,209
Capital and reserves							
Called up share capital	(n)	23	23	23	300	300	1,257
Share premium account	(o)	—	—	—	—	—	206
Profit and loss account		1,011	1,121	1,451	(191)	360	746
		1,034	1,144	1,474	109	660	2,209

Notes to the financial statements

14 (a) *Net operating expenses*

Net operating expenses comprise administrative expenses.

(b) *Operating profit*

Operating profit is stated after charging:—

	Years ended 31st December					Six months ended 30th June
	1980	1981	1982	1983	1984	1985
	£'000	£'000	£'000	£'000	£'000	£'000
Wages and salaries	2,187	2,289	2,636	3,225	3,809	2,025
Directors' emoluments	159	167	192	224	257	126
Depreciation	136	147	148	202	247	129
Auditors' remuneration	7	8	7	8	11	14

(c) *Interest receivable and similar income*

Interest receivable and similar income comprises bank interest receivable.

(d) *Interest payable and similar charges*

Interest payable and similar charges arise on sums wholly repayable within five years.

(e) *Taxation*

The taxation charge, which is based on the profit for the period, comprises:—

	Years ended 31st December					Six months ended 30th June
	1980	1981	1982	1983	1984	1985
	£'000	£'000	£'000	£'000	£'000	£'000
UK corporation tax	367	430	487	649	803	520
Transfers to/(from) deferred taxation	—	1	14	40	40	(38)
Adjustments relating to prior periods	(2)	43	(3)	(1)	(23)	1
	365	474	498	688	820	483

Deferred taxation has been provided in full in all years.

(f) *Dividends*

Dividends are shown net of related tax credits. Of the total dividends paid in the year ended 31st December, 1983, £1,810,000 was paid by Davidson Pearce as a special dividend immediately prior to the date that the Company acquired its initial 60 per cent. holding of the issued ordinary shares of that company.

(g) *Earnings per share*

The calculation of earnings per share has been based on the profit on ordinary activities after taxation and minority interests and on 13,000,000 shares being the number of ordinary shares in issue following the Offer for Sale.

(h) *Goodwill written off*

Goodwill of £223,000 arose on the initial acquisition of 60 per cent. of the issued ordinary share capital of Davidson Pearce. Goodwill of £51,000 arising in the six months ended 30th June, 1985 results from the acquisition of 51 per cent. of the issued ordinary share capital of Davidson Pearce Goozee.

(i) *Tangible fixed assets*

The tangible fixed assets at 30th June, 1985 were made up as follows:—

	Cost	Accumulated depreciation	Net book value
	£'000	£'000	£'000
Leasehold property and improvements	121	104	17
Office equipment	593	367	226
Furniture and fittings	330	192	138
Motor vehicles	785	380	405
	1,829	1,043	786

(j) *Debtors*

Debtors at 30th June, 1985 were made up as follows:—

	£'000
Amounts falling due within one year	
Trade debtors	6,793
Other debtors	87
Prepayments and accrued income	193
	7,073

(k) *Creditors: amounts falling due within one year*

These comprised the following items at 30th June, 1985:—

	£'000
Trade creditors	4,712
Accruals and deferred income	665
Indirect taxation and social security	436
UK corporation tax	578
	6,391

(l) *Creditors: amounts falling due after more than one year*

These comprised the following items at 30th June, 1985:—

	£'000
Payable between one and five years from 30th June, 1985	
UK corporation tax	500
Other creditors— finance lease commitments	4
	504

(m) *Deferred taxation*

Deferred taxation provisions and full potential liabilities at 30th June, 1985 are set out below:—

	Full potential liability	Provision made
	£'000	£'000
Accelerated capital allowances	88	88
Other timing differences	(4)	(4)
	84	84

(n) *Called up share capital*

At 30th June, 1985 the authorised share capital was £1,000,000, comprising 10,000,000 Ordinary shares of 10p each. On 10th October, 1985 the authorised share capital was increased to £1,700,000 by the creation of an additional 7,000,000 Ordinary shares of 10p each.

The amount shown for the issued share capital at 30th June, 1985 represents the share capital in issue immediately prior to the issue of the Offer for Sale Prospectus, made up as follows:—

	£'000
In issue at 30th June, 1985	
3,000,000 Ordinary shares of 10p each, fully paid	300
Issued on 10th October, 1985	
1,781,250 Ordinary shares of 10p each, fully paid, for the whole of the minority interest in the Company's principal subsidiary company, Davidson Pearce, and the issue of 246,250 Ordinary shares of 10p each, fully paid, for a loan of £875,000 owing by Davidson Pearce and cash of £110,000	203
7,541,214 Ordinary shares of 10p each, fully paid, by way of a capitalisation issue	754
	1,257

As a result of the Offer for Sale, the issued share capital will increase by a further £43,129 being the issue of 431,286 Ordinary shares of 10p each fully paid.

(o) *Share premium account*

The amount shown for the share premium account at 30th June, 1985 represents the balance on the account immediately prior to the issue of the Offer for Sale Prospectus, made up as follows:—

	£'000
Amount arising on the issue on 10th October, 1985 of 246,250 Ordinary shares of 10p each, fully paid, for a loan of £875,000 owing by Davidson Pearce and cash of £110,000	960
Deduct:	
Capitalisation issue of 7,541,214 Ordinary shares of 10p each, fully paid, on 10th October, 1985	754
	206

(p) *Capital expenditure*

At 30th June, 1985 there were outstanding contracts placed for capital expenditure amounting to £16,385 for the Group.

Yours truly,

Coopers & Lybrand
Chartered Accountants

Directors of Davidson Pearce and of Davidson Pearce Goozee

1. Directors of Davidson Pearce

Name	Principal Function	Age at Oct 1985	Number of Continuous Years with the Agency	Year of Board Appointment
Stephen Benson*	Client Services Director	42	14	1974
Peter Belkin	Television Buying Director	38	17	1984
Adrian Birchall	Group Account Director	39	—	1985
Syd Bushill	Senior Account Director	59	34	1971
Gordon Cornell*	Group Account Director	54	19	1970
Virginia Creer*	Deputy Planning Director	37	5	1982
Geoffrey Culmer	Senior Account Director	37	7	1982
Brian Emsell*	Deputy Managing Director	38	14	1977
Neil Fazakerley	Creative Director	35	4	1984
David Found	Senior Account Director	38	1	1984
Roger Harriss	Production Services Director	47	17	1984
Christopher Hawes*	Chairman & Chief Executive	50	17	1968
David Jackson*	Group Account Director	44	19	1981
Morgan Johnson*	Managing Director	41	7	1978
Bill Jones	Press Buying Director	33	7	1984
Wegg Kimbell	Media Planning Director	38	5	1984
Dennis Mady*	Finance Director	53	14	1971
Bill McCarthy	Senior Account Director	32	4	1984
Richard Mulroy	Senior Account Director	38	12	1984
Alistair Proctor	Creative Director	38	1	1984
Rob Purdie	Creative Director	39	13	1984
Peter Selvey*	Deputy Finance Director	40	14	1981
Phillip Simpson-Hayes	Assistant Media Director	36	11	1982
Bryan Smith	Assistant Media Director	38	12	1982
Mary Stewart-Hunter*	Planning Director	37	6	1960
Peter Todd*	Media Director	45	18	1974
Tony Toller*	Executive Creative Director	47	15	1982
David Trollope	Television Production Director	47	—	1984
Gordon Wilson	Senior Account Director	35	1	1984
Simon Yardley*	Deputy Managing Director	43	8	1977

*Member of Executive Committee

2. Directors of Davidson Pearce Goozee

Name	Function	Age at Oct 1985	Year of Appointment
Frank Goozee	Chairman and Managing Director	58	1982
Dennis Mady	Finance Director	53	1985
Richard Mound	Account Director	30	1985
Trevor Rodgers	Account Director	37	1985

General Information

1. Incorporation and Share Capital

The Company was incorporated in England and Wales on 14th February, 1983 under the Companies Acts 1948 to 1981 as a private company limited by shares under the name of Dikappa (Number 243) Limited with registered number 1699246. On 8th July, 1983 the name of the Company was changed to Davidson Pearce Group Limited and on 9th August, 1985 the Company was re-registered as a public company under the Companies Act 1985. The Company's registered office, which is also its principal place of business, is at 67 Brompton Road, London SW3 1EF.

The Company was incorporated with an authorised share capital of £100 divided into 100 Ordinary shares of £1 each, of which 2 were issued and subsequently credited as fully paid up in cash at par. Since then the authorised and issued share capital of the Company have been varied as follows:—

(i) by special resolutions of the Company passed on 6th July, 1983 the authorised share capital was increased from £100 to £1,000,000 by the creation of 999,900 Ordinary shares of £1 each ranking *pari passu* with the then existing Ordinary shares and sub-divided from 1,000,000 Ordinary shares of £1 each into 10,000,000 Ordinary shares of 10p each;

(ii) pursuant to a resolution of the Directors passed on 8th July, 1983 244,950 Ordinary shares of 10p each were issued fully paid up in cash at par;

(iii) pursuant to a resolution of the Directors passed on 18th July, 1983 a further 55,050 Ordinary shares of 10p each were issued fully paid up in cash at par;

(iv) pursuant to a resolution of the Directors passed on 6th October, 1983 a further 2,699,980 Ordinary shares of 10p each were issued fully paid up in cash at par;

(v) pursuant to a resolution of the Directors passed on 10th October, 1985, the Company issued 2,027,500 Ordinary shares of 10p each to Ogilvy & Mather Investments Limited, credited as fully paid up, in consideration for the transfer to the Company of the undertaking of Ogilvy & Mather Investments Limited including the remaining 400 Ordinary shares of £1 each in Davidson Pearce not already owned by the Company;

(vi) by a special resolution of the Company passed on 10th October, 1985 the authorised share capital of the Company was increased from £1,000,000 to £1,700,000 by the creation of an additional 7,000,000 Ordinary shares of 10p each ranking *pari passu* with the existing Ordinary shares of 10p each;

(vii) pursuant to an ordinary resolution of the Company passed on 10th October, 1985 the Company issued 7,541,214 Ordinary shares of 10p each by way of a three for two capitalisation issue *pro rata* to the shareholders of the Company on the Register of Members on 10th October, 1985, immediately following the issue of Ordinary shares referred to in (v) above; and

(viii) pursuant to a resolution of the Directors passed on 10th October, 1985 431,286 Ordinary shares of 10p each were provisionally allotted to Hill Samuel & Co. Limited. Such shares will be issued fully paid for cash at 156.32p per share in accordance with the Offer for Sale Agreement referred to in paragraph 8 below.

Following the Offer for Sale the authorised share capital of the Company will be £1,700,000, divided into 17,000,000 Ordinary shares of 10p each of which 4,000,000 Ordinary shares will remain unissued. Of these an aggregate of 1,300,000 Ordinary shares may be issued under The Davidson Pearce Group Employee Share Scheme, The Davidson Pearce 1984 Executive Share Option Scheme and The Davidson Pearce Group Share Acquisition Scheme described in paragraph 4 below.

The provisions of Section 89 of the Companies Act 1985 (which, to the extent not disapplied pursuant to Section 95 of that Act, confers on shareholders rights of pre-emption in respect of the allotment of equity securities which are, or are to be, paid up in cash) apply to the balance of the authorised but unissued share capital of the Company which is not the subject of the disapplication referred to in paragraph 3 below.

Following the Offer for Sale, no material issue of shares (other than to shareholders *pro rata* to existing holdings) will be made by the Company within one year of the date of this document without the prior approval of the shareholders in general meeting.

2. Subsidiaries

(a) The Company's principal operating subsidiary is Davidson Pearce, which was incorporated in England and Wales on 29th March, 1909 under the Companies Acts 1862 to 1907 as a company limited by shares. Davidson Pearce is a wholly owned subsidiary of the Company and has an authorised share capital of £24,700 divided into 23,700 1% non-cumulative deferred shares of £1 each and 1,000 ordinary shares of £1 each all of which are issued and credited as fully paid. Its registered office is at 67 Brompton Road, London SW3 1EF.

On 11th October, 1982 the authorised share capital of Davidson Pearce was £23,700 divided into 7,600 7½% cumulative preference shares of £1 each, 16,000 6% non-cumulative preference shares of £1 each and 100 ordinary shares of £1 each; all of which were issued credited as fully paid. On 11th July, 1983 the authorised and issued share capital of Davidson Pearce was varied as follows:—

(i) all the 7,600 issued 7½% cumulative preference shares of £1 each and all the 16,000 issued 6% non-cumulative preference shares of £1 each were converted into ordinary shares of £1 each;

(ii) the authorised share capital was increased from £23,700 to £24,700 by the creation of 1,000 new ordinary shares of £1 each;

(iii) all the issued ordinary shares of £1 each including those created as described in (i) above were converted into 1% non-cumulative deferred shares of £1 each; and

(iv) £1,000 standing to the credit of the revenue reserve account was capitalised and applied in paying up in full at par 1,000 unissued ordinary shares of £1 each which were issued *pro rata* to the holders of the ordinary shares in existence immediately prior to the conversion described in (iii) above.

(b) Davidson Pearce in turn has five wholly owned subsidiary companies, none of which has traded in the five years preceding the date of this document. These are as follows:—

Name	Issued Capital (fully paid)
Sponsearch Limited	£86
DPBS Sales Development Limited	£5,000
Press and Public Relations Limited	£1,000
The Baytree Press at Stevenage Limited	£100
Davidson Pearce Consultant Services Limited	£10,000

The registered office of each of the above companies is 67 Brompton Road, London SW3 1EF.

(c) The Company also holds 51 per cent. of the issued share capital of Davidson Pearce Goozee, which was incorporated in England and Wales on 12th February, 1982 under the Companies Acts 1948 to 1981 as a company limited by shares. Davidson Pearce Goozee has an authorised share capital of £1,000 divided into 1,000 shares of £1 each, all of which are issued and fully paid. Its registered office is at 67 Brompton Road, London, SW3 1EF. The Company acquired its interest in Davidson Pearce Goozee on 1st May, 1985 and has three options granted to the Company by F. R. Goozee to acquire respectively a further 11.9%, 12% and 25.1% of the issued share capital of Davidson Pearce Goozee being all the shares in Davidson Pearce Goozee not already owned by the Company.

The options are exercisable in April 1990, April 1991 and April 1992 respectively, provided that, in the case of the second and third options, the first and respectively the second options have been exercised. F. R. Goozee may require the Company to exercise an option if it fails to do so. In certain circumstances the Company is also entitled prior to April 1992 to acquire all the shares in Davidson Pearce Goozee not already owned by the Company.

The price payable for the shares on the exercise of each option is an amount certified by Davidson Pearce Goozee's auditors to be equal to (i) the number of shares comprised in that option divided by the total number of shares in the capital of Davidson Pearce Goozee at the date of exercise of that option; multiplied by (ii) five times the weighted average of the annual profit before tax, as determined by its auditors, for Davidson Pearce Goozee's three financial periods prior to the exercise of that option, ignoring any negative amounts. Further, if in any of the financial years of Davidson Pearce Goozee ending 31st December, 1989, 1990 or 1991, Davidson Pearce Goozee does not make a profit and the aggregate of the three option prices is less than 49 per cent. of the net asset value of Davidson Pearce Goozee, as determined by its auditors, additional consideration is payable by the Company to F. R. Goozee, on the exercise of the third option, equal to that shortfall.

All of the subsidiaries referred to in this paragraph are consolidated in the Group's consolidated annual accounts.

Save as disclosed above and in paragraph 4 below, no share or loan capital of the Company or any of its subsidiaries is under option or is agreed conditionally or unconditionally to be put under option.

3. Authority to Allot Shares

At an Extraordinary General Meeting of the Company held on 10th October, 1985 the Directors were granted authority by the Company, in substitution for all previous such authorities, to the following effect:—

(a) generally and unconditionally to allot relevant securities (as defined in Section 80 of the Companies Act 1985) for a period of five years (and to make an offer or agreement that would or might require allotment of such securities after expiry of the relevant period) of an aggregate nominal value of up to £1,400,000; and

(b) generally to allot equity securities (as defined in Section 94 of the Companies Act 1985) wholly for cash until the next Annual General Meeting of the Company (and to make an offer or agreement that would or might require allotment of such securities after expiry of the relevant period) as if Section 89 of that Act did not apply to the allotment provided that the authority is limited to:—

(i) the allotment of Ordinary shares of 10p each to Hill Samuel & Co. Limited pursuant to the Offer for Sale Agreement described in paragraph 8 below;

(ii) the allotment of equity securities in connection with a rights issue in favour of the holders of Ordinary shares where the equity securities attributable to the interests of all the holders of Ordinary shares are proportionate (as nearly as may be) to the respective numbers of Ordinary shares held by them but subject to such exclusions or other arrangements as the Directors may deem necessary or expedient to deal with fractional entitlements that would otherwise arise or with legal or practical problems arising under the laws of, or arising under the requirements of any recognised regulatory body in, any territory; and

(iii) the allotment (otherwise than pursuant to sub-paragraphs (i) and (ii) above) of equity securities up to an aggregate nominal value of £85,000.

4. Employee Share Schemes

The Group currently has three employee share schemes. The rules of the schemes give the Directors power to amend certain of their provisions, but the basic structure of the schemes (and in particular the limitations on participation and the number of Ordinary shares that may be issued thereunder as indicated below) cannot be altered without the prior approval of the Company in general meeting.

(a) *The Davidson Pearce Group Employee Share Scheme*

The Davidson Pearce Group Employee Share Scheme is constituted by a trust deed dated 19th September, 1984 and has received Inland Revenue approval pursuant to Schedule 9 to the Finance Act 1978. On 10th October, 1985 the scheme was amended pursuant to a resolution of the Company in general meeting. The amendment is conditional upon formal approval being given thereto by the Board of Inland Revenue and the admission of the Company's Ordinary shares to the Official List of The Stock Exchange. The Directors have been given power to make such further amendments to the scheme as may be necessary to obtain such approval.

Under the terms of the scheme the Directors are empowered at their discretion to allocate to the scheme after 31st October each year a sum to be paid to the trustees of the scheme to enable them to acquire shares in the Company for appropriation to eligible employees who wish to participate in the scheme. Using the funds allocated to the scheme, the trustees of the scheme acquire the appropriate number of shares which they allocate to and hold on behalf of each eligible employee until otherwise instructed by the relevant employee, but in any event for not less than two years. After five years the shares are transferred by the trustees of the scheme or to the order of the relevant employee. The shares may be purchased by the trustees of the scheme through The Stock Exchange, from the trustees of The Davidson Pearce Group Share Acquisition Scheme or by subscription from the Company; in the last two cases at a price per share equal to the middle market quotation for the shares for the relevant day as derived from The Stock Exchange Daily Official List and in the case of a subscription from the Company at a price per share not less than the nominal value thereof.

All employees of the Group whose contractual hours of work are 25 hours or more per week and who have been employed for a continuous period of not less than two years are eligible to participate in the scheme. Each eligible employee is entitled in any year to an appropriation of shares having an aggregate market value not exceeding the statutory maximum, at present £1,250 or, if greater, 10 per cent. of that employee's salary up to a maximum of £5,000, and may elect to receive the equivalent cash sum instead of shares in the Company.

The total amount which may be allocated by the Company to the scheme in respect of any financial year may not exceed 5 per cent. of the estimated consolidated profits before tax, before extraordinary items and before taking account of any amounts reserved for the scheme, which in the opinion of the Directors are attributable to the UK operations of the Company and its subsidiaries.

The maximum number of Ordinary shares which may be issued by the Company for the purposes of the scheme may not exceed 1,300,000 Ordinary shares of 10p each equal to 10 per cent. of the issued Ordinary share capital of the Company following the Offer for Sale and may not, in any calendar year, exceed 1 per cent. of the Company's issued share capital. However, subject to the total amount of funds available, there is no limit on the number of existing issued Ordinary shares which may be purchased by the trustees of the scheme.

As at 11th October, 1985 a total of 600,940 Ordinary shares of 10p each in the Company were held by the trustees of the scheme pursuant to the provisions of the scheme. In addition, share certificates representing 60,094 Ordinary shares have, as required by the rules of the scheme prior to the amendment made to the scheme on 10th October, 1985, been deposited with the Secretary of the Company on terms that such certificates shall remain so deposited, together with undertakings not to transfer the shares to which the certificates relate, for a period of two years from the date of deposit.

(b) *The Davidson Pearce 1984 Executive Share Option Scheme*

The Davidson Pearce 1984 Executive Share Option Scheme was approved by the Directors on 19th December, 1984, and has received Inland Revenue approval pursuant to Schedule 10 to the Finance Act 1984. Under the terms of the scheme the Directors may from time to time at their discretion grant conditionally or unconditionally to selected executives of the Group, without charge, options to acquire Ordinary shares in the Company at a specified price per share which shall be not less than the higher of the nominal value and the market value, determined in accordance with Part VIII of the Capital Gains Tax Act 1979, of an Ordinary share on the business day immediately prior to grant. All employees of the Group whose contractual hours of work are 25 hours or more per week (other than those ineligible under the terms of Schedule 10 to the Finance Act 1984) are eligible for participation. Options may normally only be granted within the period of 42 days following the publication by the Company of its annual or interim results. Options are normally only exercisable between three years and ten years after the date of grant.

No option may be granted under the scheme to an executive if immediately thereafter the aggregate acquisition price of all the shares under options held, or acquired within the preceeding ten years, by the relevant executive under this or any other share option scheme approved by the Inland Revenue pursuant to Schedule 10 to the Finance Act 1984 of the Company or any associated company of the Company, would exceed the greater of (1) four times his UK taxable emoluments less benefits in kind, and (2) the lesser of £100,000 and four times his annual rate of remuneration.

Following the capitalisation issue by the Company on 10th October, 1985 the Directors have, subject to formal approval thereto by the Board of Inland Revenue, adjusted the maximum number of Ordinary shares which may be subject to options granted under the scheme to 1,875,000, equal to approximately 14.4 per cent. of the issued share capital of the Company following the Offer for Sale, of which not more than 750,000, equal to approximately 5.8 per cent. of the issued share capital of the Company following the Offer for Sale, are available for issue by the Company.

At any time during the period of ten years from 19th December, 1984 the aggregate nominal value of Ordinary shares in the Company, issued or issuable under this scheme and any other share option scheme of the Company approved by the Inland Revenue pursuant to Schedule 10 to the Finance Act 1984 shall not exceed 5 per cent. of the nominal value of the total Ordinary share capital of the Company from time to time in issue.

If, under Section 425 of the Companies Act 1985, the Court sanctions a compromise or arrangement proposed for the reconstruction or amalgamation of the Company, option holders have the right to exercise their options within six months after such sanction. Additionally, in the event of a proposed resolution for a voluntary winding up of the Company, all options granted under the scheme may be exercised at any time prior to the passing of the resolution, conditional upon the passing of the resolution.

Following the capitalisation issue by the Company on 10th October, 1985, the Directors have, subject to formal approval thereto by the Board of Inland Revenue, adjusted the number of shares over which options have been granted under the scheme to 275,000 Ordinary shares of 10p each in the Company exercisable at 56p per share.

(c) Both the above schemes contain restrictions limiting the aggregate nominal value of Ordinary shares in the capital of the Company issued or issuable under or pursuant to rights acquired in any calendar year under any share option scheme or profit sharing scheme of the Company, which shall not, when added to the nominal value of Ordinary shares so issued or issuable by the Company in the immediately preceding ten years, exceed 10 per cent., and shall not, when added to the nominal value of Ordinary shares so issued or issuable by the Company in the immediately preceding two years, exceed 3 per cent., of the nominal value of the Ordinary share capital of the Company from time to time in issue.

(d) *The Davidson Pearce Group Share Acquisition Scheme*

The Davidson Pearce Group Share Acquisition Scheme is constituted by a trust deed dated 11th July, 1983. On 10th October, 1985 the scheme was amended to its present form pursuant to a resolution of the Company in general meeting. The amendment is conditional upon the admission of the Company's Ordinary shares to the Official List of The Stock Exchange. The scheme has not obtained, and is not designed to be capable of obtaining, Inland Revenue approval.

Under the terms of the scheme the trustees of the scheme hold shares in the Company to enable shares already in issue to be available to employees of the Group whose contractual hours of work are 25 hours or more per week on the exercise by an employee of an option granted by the Company under any share option scheme of the Company. Those shares are then transferred at the option price to the relevant employee on the exercise of an option. Any shares which are held by the trustees of the scheme to fulfil options which subsequently lapse and any other shares held by the trustees of the scheme may be offered by the trustees of the scheme for sale either to the trustees of The Davidson Pearce Group Employee Share Scheme or to employees of the Group generally, in each case, at the middle market quotation of the shares as derived from The Stock Exchange Daily Official List for the relevant day. Any monies forming part of the trust fund may be utilised first in paying the expenses of the scheme and then for acquiring further shares in the Company. The trustees of the scheme are prohibited by the terms of the trust deed from receiving or borrowing money from any member of the Group other than to defray the expenses incurred by the trustees of the scheme in the administration of the scheme, including the remuneration, if any, of the trustees of the scheme. The Directors have power under the scheme to extend the scheme to any other share option scheme from time to time adopted and operated by the Company.

There is no limit to the number of shares which may be held by the trustees of the scheme. The maximum number of shares which may hereafter be subscribed by the trustees of the scheme shall not exceed 1,300,000, equal to 10 per cent. of the issued share capital of the Company following the Offer for Sale, and shall not, at any time during the period of ten years from 10th October, 1985, when added to the number of shares issued or issuable by the Company under this and any other employee share scheme, exceed 10 per cent. of the nominal value of the Ordinary share capital of the Company from time to time in issue.

(e) Each of the above schemes contains provisions for the adjustment (in such manner as the auditors confirm in writing to be in their opinion fair and reasonable) of the stated maximum number of shares available thereunder and/or subject to options in the event of any capitalisation issue or rights issue or the sub-division, consolidation or reduction of the share capital of the Company. All shares issued under each of the schemes will rank *pari passu* with the Ordinary share capital of the Company then in issue save for any rights determined by reference to a date preceding the date of allotment.

(f) In addition to the above schemes, on 10th October, 1985, conditional upon admission of the Company's Ordinary shares to the Official List of The Stock Exchange, the Company in general meeting adopted The Davidson Pearce Group Profit-Sharing Cash Scheme. This scheme enables the Company to pay cash to employees who have elected not to receive shares under The Davidson Pearce Group Employee Share Scheme as well as to pay such additional cash bonuses to employees as the Directors determine.

5. Memorandum and Articles of Association

(A) The Company's principal objects as set out in clauses 4(A) and (B) of its Memorandum of Association are to carry on business as a holding company and to carry on all or any of the businesses of, *inter alia*, advertising agents, consultants and contractors, public relations, business and marketing advisers and consultants, and market research and merchandising consultants.

(B) The Articles of Association of the Company contain, *inter alia*, provisions to the following effect:—

(i) *Voting*

(a) Subject to the rights and restrictions as to voting referred to in (i)(b) below and to any special rights or restrictions as to voting relating to any shares or class of shares issued by the Company in the future, at a general meeting of the Company, on a show of hands, every member who is present in person shall have one vote and on a poll every member who is present in person or by proxy shall have one vote for every share of which he is the holder, save that a member shall not be entitled to exercise such right to vote if he or any person appearing to be interested in shares held by him has been duly served with a notice under Section 212 of the Companies Act 1985 and is in default in supplying to the Company the information thereby required.

(b) For so long as the number of voting shares in which the Ogilvy Group is interested ("Relevant Shares") exceeds in aggregate 23.5 per cent. of the total number of shares in the capital of the Company from time to time in issue, the aggregate number of votes which may be cast on a poll in respect of all Relevant Shares at any general meeting of the Company shall be restricted to such number of votes as is equal to 23.5 per cent. of the total number of votes which could, but for this restriction contained in the Articles, be cast on a poll at such meeting by all the members of the Company. The Ogilvy Group will be deemed to have an "interest" in a share if such interest, whatever its size, would be taken into account in deciding whether a notification to the Company would be required under Part VI of the Companies Act 1985, but shall include the interests referred to in Section 209(1)(a), (b), (c) and (j) of that Act.

(ii) *Changes in Capital*

The Company may by ordinary resolution increase its share capital by the creation of new shares of such amount and with such rights attached thereto as the resolution prescribes. Subject to the provisions of the Companies Act 1985, the Company may by special resolution reduce its share capital.

(iii) *Variation of Rights*

The special rights attached to any class of shares for the time being in issue may be varied or abrogated either with the consent in writing of the holders of not less than three fourths in nominal value of the issued shares of the class or with the sanction of an extraordinary resolution passed at a separate general meeting of the holders of the shares of the class. At every such separate general meeting (except an adjourned meeting) the quorum shall be two persons holding or representing by proxy not less than one third in nominal value of the issued shares of the class.

(iv) *Transfer of Shares*

The Ordinary shares of the Company are in registered form and may be transferred in any usual or common form. Every transfer of shares shall be in writing and must be left at the place where the Register of Members is situated for the time being. The instrument of transfer of a share shall be executed by the transferor and, when the share is not fully paid, by the transferee. The Directors may in their discretion and without assigning any reason therefor refuse to register any transfer of shares (not being fully paid shares). The Articles contain no restrictions on the free transferability of fully paid Ordinary shares.

(v) *Directors*

(a) The Directors and their alternates shall not be required to hold any qualification shares.

(b) The Directors' fees shall not in aggregate exceed £30,000 per annum or such other aggregate amount as may be determined from time to time by the Company in general meeting and the Directors in each year shall, subject to this maximum, determine the amount which shall be paid to them and divide that amount amongst themselves as they agree or, failing agreement, equally.

Any Director who holds executive office or who serves on any board committee or who otherwise performs services which, in the opinion of the Directors, are outside the scope of his ordinary duties as a Director, may be paid such extra remuneration by way of salary, commission or otherwise as the Directors may determine.

Davidson Pearce

The Directors shall also be entitled to be repaid all travelling and hotel expenses properly incurred in or about the performance of their duties as Directors, including their expenses of travelling to or from Board meetings.

The Directors may give or procure the giving of pensions, allowances, gratuities or bonuses or death or disability benefits to or in respect of any persons who are or were Directors of the Company and the wives, widows, families, dependents and personal representatives of such persons.

(c) A Director may be a party to, or in any way interested in, any contract or arrangement or transaction to which the Company is a party or in which the Company is in any way interested and he may hold and be remunerated in respect of any office or place of profit (other than the office of auditor of the Company or any subsidiary thereof) under the Company or any other company in which the Company is in any way interested and he (or any firm of which he is a member) may also act in a professional capacity for the Company or any such other company and be remunerated therefor and in any such case as aforesaid (save as otherwise agreed) he may retain for his own absolute use and benefit all profits and advantages accruing to him thereunder or in consequence thereof.

Save as provided in Article 145 of the Articles, a Director shall not vote in respect of any contract or proposed contract in which he has any material interest (otherwise than by virtue of his interest in shares or debentures or other securities of, or other like interests in or through, the Company). A Director shall not be counted in the quorum at a meeting in relation to any resolution on which he is debarred from voting. Where proposals are under consideration concerning the appointment (including fixing or varying the terms of appointment) of two or more Directors, such proposals may be divided and considered in relation to each Director separately; and in such case each of the Directors concerned (if not otherwise debarred from voting under the Articles) shall be entitled to vote and be counted in the quorum in respect of each resolution except that concerning his own appointment. The Company may, subject to the provisions of the Companies Act 1985, by ordinary resolution suspend or relax such provisions to any extent or ratify any transaction not duly authorised by reason of a contravention thereof.

(d) At each Annual General Meeting, one third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to one third) shall retire from office by rotation.

(e) Subject to Section 293(5) of the Companies Act 1985, no person may be appointed a Director who has attained the age of seventy years and any Director of the Company shall vacate his office at the conclusion of the Annual General Meeting commencing next after he has attained the age of seventy years.

(f) Any Director may at any time by writing under his hand and deposited at the Company's registered office or delivered at a meeting of the Directors, appoint any other Director, or any other person approved by the Directors, to be his alternate Director and may in like manner at any time terminate such appointment. Any such appointment may be special, that is limited to a particular meeting, or general, that is effective until determined.

(vi) *Borrowing Powers*

(a) The Directors may, subject to (vi)(b) below and to the provisions of the Companies Act 1985, exercise all the powers of the Company to borrow money, and to mortgage or charge its undertaking, property and uncalled capital, and to issue debentures and other securities, whether outright or as collateral security for any debt, liability or obligation of the Company or of any third party.

(b) The Directors shall restrict the borrowings of the Company and shall exercise all voting and other rights or powers of control exercisable by the Company in relation to its subsidiaries (if any) so as to procure (so far, as regards subsidiaries, as by such exercise they can secure) that the aggregate amount for the time being remaining outstanding of all moneys borrowed by the Group and for the time being owing to persons other than companies within the Group, computed as provided in the Articles, shall not, without the previous sanction of an ordinary resolution of the Company, at any time exceed an amount equal to two and a half times the aggregate of the amount paid up or credited as paid up on the share capital of the Company and the amounts of the consolidated capital and revenue reserves (including any share premium account, capital redemption reserve fund, unappropriated profit and loss account (after deduction of any debit balance) and amounts set aside for taxation equalisation) of the Group all as shown by a consolidation of the then latest audited balance sheets of the Company and its subsidiaries but adjusted as set out in the Articles.

(vii) *Dividends and Distribution of Assets on Liquidation*

The holders of the Ordinary shares are entitled *pari passu* amongst themselves, but in proportion to the number of Ordinary shares held by them and to the amounts paid up or credited as paid up on them, to share in the whole of the profits of the Company paid out as dividends and the whole of any surplus in the event of the liquidation of the Company.

(viii) *Unclaimed Dividends*

Any dividend unclaimed after a period of twelve years from its date of declaration shall be forfeited and shall revert to the Company.

(ix) *Untraced Shareholders*

In certain circumstances, the Company shall be entitled to sell the shares of a member or the shares to which a person is entitled by transmission if, during a period of twelve years, all warrants and cheques sent during that period have remained uncashed.

6. Directors' and Other Interests

(a) The beneficial interests of the Directors and their families in the Ordinary share capital of the Company immediately preceding this Offer for Sale as recorded in the Register of Directors' Interests maintained under the provisions of the Companies Act 1985 and their beneficial interests immediately following completion of the Offer for Sale Agreement summarised in paragraph 8 below are as follows:—

	At present		*Following the Offer for Sale*	
	No. of shares	*% of issued Ordinary share capital*	*No. of shares*	*% of issued Ordinary share capital*
C. J. Hawes	413,447	3.29%	298,447	2.30%
D. G. Mady	402,620	3.20%	282,620	2.17%
C. M. Johnson	351,845	2.80%	251,845	1.94%
J. O. Nettleton	Nil	Nil		(see (b) below)

In addition, C. J. Hawes and D. G. Mady are non-beneficial holders of 962,415 Ordinary shares in the capital of the Company (representing 7.4 per cent. of the issued Ordinary share capital following the Offer for Sale) as trustees of the schemes referred to in paragraphs 4(a) and 4(d) above.

(b) J. O. Nettleton intends to apply for 3,125 Ordinary shares pursuant to the Offer for Sale which, if accepted in full, would result in a holding of 0.02 per cent. of the issued Ordinary share capital following the Offer for Sale.

(c) Save as disclosed above, none of the Directors has any interest in the share capital of the Company or any of its subsidiaries.

(d) The aggregate of the remuneration paid and benefits in kind (inclusive of pension contributions) granted to the Directors by the Group during the last completed financial year was £257,081. It is estimated that the aggregate of the remuneration paid and benefits in kind (inclusive of pension contributions) granted to the Directors in the current financial year under the arrangements in force at the date of this document will not be more than £296,000.

(e) Save as disclosed herein, no Director has, or has had, any direct or indirect interest in any transaction effected by the Company or any of its subsidiaries since 31st December, 1983 or, if effected prior to this date, which remain in any respect outstanding or unperformed and which is or was unusual in its nature or conditions or significant in relation to the business of the Group taken as a whole.

(f) Following this Offer for Sale, the Ogilvy Group will be interested in 3,055,000 Ordinary shares of 10p each in the Company, representing 23.5 per cent. of the enlarged issued share capital.

(g) Save as disclosed herein, the Directors are not aware of any person whose interest immediately following this Offer for Sale will amount to 5 per cent. or more of the Company's issued share capital.

7. Service Agreements

The executive Directors have entered into service contracts with the Company, the principal terms of which are as follows:—

	Commencement Date	*Initial Term*	*Initial annual salary (inclusive of Directors' fees)*
			£
C. J. Hawes	10th October, 1985	3 years	95,000
D. G. Mady	10th October, 1985	3 years	75,000
C. M. Johnson	10th October, 1985	3 years	73,000

The service contracts provide for employment to continue after expiry of their initial term, unless or until terminated on twelve months' notice given by either party to the other.

The service contracts also provide for the initial annual salary to be increased each year by such amount as the Directors determine and for each Director to be paid an annual bonus to be determined by the Board in the light of profit performance and not exceeding ten per cent. of salary for the relevant year.

8. Offer for Sale Agreement

(a) By an Offer for Sale Agreement ("the Agreement") dated 10th October, 1985 (material contract number (v) referred to in paragraph 9 below) between (1) C. J. Hawes, as attorney for the employee vendor shareholders, (2) Ogilvy & Mather (Holdings) Limited ("OMH"), (3) the other vendor shareholders, (4) the Directors, (5) the other members of the Executive Committee of the Agency, (6) the Company and (7) Hill Samuel & Co. Limited ("Hill Samuel"), Hill Samuel has agreed with the Company to subscribe for or procure the subscription of 431,286 Ordinary shares of 10p each in the Company and has agreed to purchase 3,739,465 Ordinary shares of 10p each in the Company, in each case at 156.32p per share, and to offer the aggregate 4,170,751 Ordinary shares of 10p each to the public at the Offer Price. The Agreement is conditional, *inter alia*, on permission being granted (subject only to posting of Letters of Acceptance) for admission of the Ordinary share capital of the Company to the Official List not later than 25th October, 1985 and such permission not being withdrawn before posting of Letters of Acceptance or, if later, the posting of the relevant notice under Rule 520 of The Stock Exchange on the floor of The Stock Exchange.

(b) The Agreement provides for the Company to pay all the expenses of, and incidental to, the Offer for Sale (except that shareholders selling registered shares are responsible for all stamp duty assessed on their transfer in connection with the Offer for Sale) and a fee to Hill Samuel. The total expenses payable by the Company in connection with the Offer for Sale are estimated to amount to £600,000 plus value added tax. Hill Samuel will, as its own expense, pay a commission to the sub-underwriters of 1¼ per cent. of the Offer Price and a fee to the stockbrokers.

(c) The Agreement also contains (i) certain representations and warranties by the Directors and the other members of the Executive Committee of the Agency (including warranties concerning the accuracy of the information contained in this document) in favour of Hill Samuel, for itself and as trustee for the acceptors of the Offer for Sale in respect of the Ordinary shares for which title is derived through Hill Samuel; (ii) undertakings by the Directors and the other members of the Executive Committee of the Agency to indemnify Hill Samuel in respect of the Agency to indemnify Hill Samuel in respect of certain liabilities it may incur under the Offer for Sale; (iii) indemnities by OMH, the Directors and the other members of the Executive Committee of the Agency for the benefit of the Company regarding certain taxation matters subject, in the case of OMH, to an upper limit on the amount recoverable under the indemnity; (iv) an undertaking by the vendor shareholders not to apply for any Ordinary shares under the Offer for Sale nor, subject as therein provided, to dispose of any Ordinary shares in the Company which they retain following the Offer for Sale until after the date of publication to The Stock Exchange of the results of the Company for the financial year ending 31st December, 1985 and, in the case of OMH, the Directors and the other members of the Executive Committee of the Agency, for a period of twelve months thereafter without the written consent of Hill Samuel, such consent not to be unreasonably withheld; and (v) provisions which permit Hill Samuel to terminate the Agreement subject as therein mentioned if, prior to the posting of the Letters of Acceptance, *inter alia*, the representations and warranties set out therein are not or cease to be true in all material respects.

9. Material Contracts

The following contracts, not being contracts entered into in the ordinary course of business, have been entered into by the Group within the two years immediately preceding the date of this document and are, or may be, material:—

(i) agreement dated 1st May, 1985 between (1) the Company (2) Mr. F. R. Goozee, (3) Mrs. C. F. A. Goozee and (4) Davidson Pearce Goozee (then called Frank Goozee Direct Limited) for the sale and purchase of part of, and for the grant of options over the remainder of, the issued shares in Davidson Pearce Goozee for a consideration of £35,000;

(ii) underlease dated 1st May, 1985 between (1) Threes Company (Graphic Design) Limited, (2) Davidson Pearce Goozee (then called Frank Goozee Direct Limited) and (3) F. R. Goozee of the premises occupied by Davidson Pearce Goozee on the 1st Floor, The Queens Suite, Queens Road, Farnborough, Hampshire;

(iii) counter-indemnity dated 1st May, 1985 by the Company in favour of F. R. Goozee in respect of F. R. Goozee's guarantee liability under material contract (ii) above;

(iv) two agreements dated 19th August, 1985 between (1) the Company, (2) The Ogilvy Group, Inc., (3) OMH and (4) Ogilvy & Mather Investments Limited ("OMIL") and a further agreement dated 19th August, as varied by an agreement dated 9th October, 1985 between (1) the Company, (2) The Ogilvy Group, Inc., and (3) OMH providing, *inter alia*, for the acquisition by the Company of the undertaking of OMIL including its shareholding in Davidson Pearce in consideration for the issue to OMIL of 2,027,500 fully paid Ordinary shares of 10p each in the Company; and

(v) the Offer for Sale Agreement referred to in paragraph 8 above.

10. Premises

Details of the Group's premises, both of which are office premises, are as follows:—

Address	*Tenure*	*Unexpired term*	*Rent*	*Approx. net area in sq. ft.*
67 Brompton Road London SW3 1EF	Leasehold	68 months	£495,000 per annum	38,560
1st Floor The Queens Suite Queens Road Farnborough Hampshire	Leasehold	25 years less 10 days from 29th September, 1984	£13,500 per annum reviewed every five years	1,350

11. Working Capital

The Directors consider that, taking into account the bank facilities available to the Group and the estimated proceeds of the Offer for Sale, the Group has sufficient working capital for its present requirements.

12. Taxation

(a) The Directors have been advised that the Company is not, and immediately following the Offer for Sale is not expected to be, a close company as defined in the Income and Corporation Taxes Act 1970.

(b) Clearance has been obtained from the Board of Inland Revenue under Section 464 of the Income and Corporation Taxes Act 1970 in relation to the capital reorganisation of the Company referred to in sub-paragraphs (v) to (viii) of paragraph 1 above.

(c) Following the payment of a dividend, the Company has to remit to the UK Inland Revenue an amount of advance corporation tax ("ACT") at a rate which is related to the basic rate of income tax and is currently 3/7ths of the dividend paid. Accordingly, the ACT related to a dividend currently equals 30 per cent. of the sum of the cash dividend plus the ACT. To the extent that the Company has received dividends in respect of which ACT has been paid, it has no requirement to account for ACT itself.

For shareholders resident in the UK, the ACT paid is available as a tax credit which may be set off against their total income tax liability or, in appropriate cases, may be reclaimed in cash. A UK resident corporate shareholder will not be liable to UK corporation tax on any dividend received.

Whether holders of Ordinary shares in the Company who are resident in countries other than the UK are entitled to a payment from the Inland Revenue of any part of the tax credit in respect of dividends on such shares depends in general upon the provisions of any double taxation convention or agreement which exists between such countries and the UK. Persons who are not resident in the UK should consult their own tax advisers as to whether they are entitled to reclaim any part of the tax credit, the procedure for claiming payment and what relief or credit may be claimed in respect of such tax credit in the jurisdiction in which they are resident.

13. General

(a) The auditors of the Company's accounts for each of the completed financial periods since its incorporation were Coopers & Lybrand, Chartered Accountants, Plumtree Court, London EC4A 4HT.

(b) The financial information contained in this document does not constitute full accounts within the meaning of Section 254 of the Companies Act 1985. For the two financial years ended 31st December, 1980 and 1981 full individual accounts and for the financial year ended 31st December, 1982 full group accounts in respect of the Agency and its subsidiaries have been delivered to the Registrar of Companies. For the two financial years ended 31st December, 1983 and 1984 full group accounts in respect of the Company and its subsidiaries have been delivered to the Registrar of Companies. The auditors have made unqualified reports under Section 236 of the Companies Act 1985 in respect of each of such accounts.

(c) In the three years ended 31st December, 1982, 1983 and 1984 the average number of staff employed by the Group amounted respectively to 168, 175 and 200.

(d) Coopers & Lybrand have given and have not withdrawn their written consent to the issue of this document with the inclusion herein of their report and their letter and the references thereto and to their name in the form and context in which they respectively appear.

(e) Hill Samuel & Co. Limited has given and has not withdrawn its written consent to the issue of this document with the inclusion herein of its letter and references thereto and to its name in the form and context in which they respectively appear.

(f) It is expected that permission for admission of the Ordinary shares to the Official List will be granted by The Council of The Stock Exchange on 18th October, 1985 subject only to posting of Letters of Acceptance and that dealing in the Ordinary shares will commence on 25th October, 1985.

(g) There are no material legal or arbitration proceedings pending or threatened against the Company or any of its subsidiaries which may have (or which have had during the last twelve months) a significant effect on the financial position of the Group.

(h) Since 31st December, 1984 and save as disclosed herein, there has been no significant change in the financial or trading position of the Group, other than in the ordinary course of business.

(i) The Ordinary shares now being offered for sale will be registered free of stamp duty and registration fees in the names of successful applicants or the persons in whose favour Letters of Acceptance are duly renounced, provided that, in cases of renunciation, Letters of Acceptance (duly completed in accordance with the instructions contained therein) are lodged for registration by 3.00 p.m. on 6th December, 1985. Share certificates will be despatched not later than 3rd January, 1986.

(j) As a result of the Offer for Sale, the Company will receive cash proceeds of £674,186, substantially all of which will be applied in discharging the expenses incurred in connection with the Offer for Sale with any net cash proceeds applied to working capital.

(k) In addition to the 335,000 Ordinary shares being sold by the Directors, the remaining members of the Executive Committee of the Agency have agreed to sell a total of 720,892 Ordinary shares, comprising individual sales the smallest of which is 62,500 and the greatest of which is 81,750. A further 632,323 Ordinary shares are being sold by other present and past employees of the Agency.

(l) The Offer for Sale is made by Hill Samuel & Co. Limited, 100 Wood Street, London, EC2P 2AJ, merchant bankers. 4,170,751 Ordinary shares of 10p each are being offered for sale at a premium of 150p over the nominal value of each share.

14. Documents for Inspection

Copies of the following documents will be available for inspection at the offices of Coward Chance, Royex House, Aldermanbury Square, London EC2V 7LD during normal business hours on any weekday, Saturdays and public holidays excepted, up to and including Tuesday, 29th October, 1985:—

(a) the Memorandum and Articles of Association of the Company;
(b) the material contracts referred to in paragraph 9 above;
(c) the service agreements referred to in paragraph 7 above;
(d) the letter from Coopers & Lybrand set out in "Information Relating to the Profit Forecast" above and the report from Coopers & Lybrand set out in "Accountants' Report" above and the written statement of adjustments relating thereto;
(e) the letter from Hill Samuel set out in "Information Relating to the Profit Forecast" above;
(f) the consolidated audited accounts of the Company and its subsidiaries for each of the financial years ended 31st December, 1983 and 31st December, 1984 and for the six months ended 30th June, 1985;
(g) the Trust Deeds and rules of The Davidson Pearce Group Share Acquisition Scheme and The Davidson Pearce Group Employee Share Scheme and the rules of The Davidson Pearce 1984 Executive Share Option Scheme and The Davidson Pearce Group Profit-Sharing Cash Scheme described in paragraph 4 above;
(h) the letter of consent from Coopers & Lybrand referred to in paragraph 13(d) above; and
(i) the letter of consent from Hill Samuel & Co. Limited referred to in paragraph 13(e) above.

Dated 11th October, 1985

Terms and Conditions of Application

(a) The contract created by the acceptance of applications in the manner herein set out will be conditional on The Council of The Stock Exchange granting permission for admission of the whole of the Ordinary share capital of Davidson Pearce Group plc ("the Company"), issued and now being issued, to the Official List, subject only to posting of Letters of Acceptance, not later than 25th October, 1985 and not withdrawing such permission before the posting of Letters of Acceptance or, if later, the posting of the relevant notice under Rule 520 of The Stock Exchange on the floor of The Stock Exchange. If any application is not accepted or if any contract created by acceptance does not become unconditional or if any application is accepted for fewer Ordinary shares than the number offered for, the application money or the balance of the amount paid on application will be returned without interest and at the risk of the applicant.

(b) Hill Samuel reserves the right to present all cheques and banker's drafts for payment on receipt, to retain Letters of Acceptance and surplus application moneys pending clearance of the successful applicants' cheques and to reject any application in whole or in part and in particular multiple or suspected multiple applications.

(c) By completing and delivering an Application Form, you (as the applicant(s)):

(i) offer to purchase the number of Ordinary shares in the Company ("Ordinary shares") specified in your Application Form (or any smaller number for which the application is accepted) at the Offer Price subject to the Listing Particulars relating to the Company dated 11th October, 1985 (the "Listing Particulars"), these terms and conditions and the Memorandum and Articles of Association of the Company;

(ii) authorise Hill Samuel to send a fully paid renounceable Letter of Acceptance for the number of Ordinary shares for which your application is accepted, and/or a crossed cheque for any money returnable, by post to your address (or that of the first-named applicant) as set out in your Application Form and to procure that your name (together with the name(s) of any other joint applicant(s)) is/are placed on the Register of Members of the Company in respect of such Ordinary shares the entitlement to which has not been duly renounced;

(iii) agree that your application may not be revoked until after 28th October, 1985 and that this paragraph constitutes a collateral contract between you and Hill Samuel which will become binding upon despatch by mail or delivery of the Application Form duly completed to National Westminster Bank PLC;

(iv) warrant that your remittance will be honoured on first presentation;

(v) agree that any Letter of Acceptance and any money returnable to you may be retained pending clearance of your remittance;

(vi) agree that all applications, acceptances of applications and contracts resulting therefrom under the Offer for Sale will be governed by and construed in accordance with English law;

(vii) warrant that, if you sign the Application Form on behalf of somebody else or on behalf of a corporation, you have due authority to do so; and

(viii) confirm that in making such application you are not relying on any information or representation in relation to the Company or to any of its subsidiaries other than those contained in the Listing Particulars and you accordingly agree that no person responsible solely or jointly for the Listing Particulars or any part thereof will have any liability for any such other information or representation.

(d) The basis of allocation will be determined by Hill Samuel in consultation with the Company and Wood Mackenzie & Co. Limited. In so determining, Hill Samuel will have regard to the need to establish a satisfactory market in the Ordinary shares, for which purpose a reasonable number of shareholders is required. Acceptance of applications will be effected at the election of Hill Samuel either by notification of the basis of allocation to The Stock Exchange or by the determination by Hill Samuel of the number of Ordinary shares for which application is accepted.

(e) Preference will be given in respect of a maximum of 50,000 Ordinary shares being offered for sale to applications made by certain present and past full-time employees of the Company or its subsidiaries. In the event of excess preferential applications being received from employees, the basis of allocation will be determined by Hill Samuel at its discretion.

(f) All documents and cheques sent by post will be at the risk of the person(s) entitled thereto.

(g) No person receiving a copy of the Offer for Sale Prospectus, or an Application Form, in any territory other than the United Kingdom may treat the same as constituting an invitation to him, nor should he in any event use such Form unless, in the relevant territory, such an invitation could lawfully be made to him and such Form could lawfully be used without contravention of any registration or other legal requirements. It is the responsibility of any person outside the United Kingdom wishing to make an application hereunder to satisfy himself as to full observance of the laws of the relevant territory in connection therewith, including obtaining any requisite governmental or other consents or observing any other formalities needing to be observed in such territory.

Procedure for Application

1 **Insert in Box 1 (in figures) the number of Ordinary shares for which you are applying. Applications must be for a minimum of 100 Ordinary shares or in one of the following multiples:**

- for not more than 1,000 shares, in multiples of 100 shares
- for more than 1,000 shares, but not more than 5,000 shares, in multiples of 500 shares
- for more than 5,000 shares, but not more than 10,000 shares, in multiples of 1,000 shares
- for more than 10,000 shares, but not more than 50,000 shares, in multiples of 5,000 shares
- for more than 50,000 shares, in multiples of 10,000 shares.

2 **Insert in Box 2 (in figures) the amount of your cheque or banker's draft.**

3 **Sign and date the Application Form in Box 3.**
The Application Form may be signed by someone else on your behalf (and/or on behalf of any joint applicant(s)) if duly authorised to do so but the power(s) of attorney must be enclosed for inspection. A corporation should sign under the hand of a duly authorised official whose representative capacity must be stated.

4 **Insert your full name and address in BLOCK CAPITALS in Box 4.**

5 **You must pin a single cheque or banker's draft to your completed Application Form. Your cheque or banker's draft must be made payable to "National Westminster Bank PLC" for the amount payable on application inserted in Box 2 and should be crossed "Not Negotiable—Davidson Pearce".**
No receipt will be issued for this payment, which must be solely for this application.

Your cheque or banker's draft must be drawn in sterling on an account at a branch (which must be in the United Kingdom, the Channel Islands or the Isle of Man) of a bank which is either a member of the London or Scottish Clearing Houses or which has arranged for its cheques and banker's drafts to be presented for payment through the clearing facilities provided for the members of those Clearing Houses and which must bear the appropriate sorting code number in the top right hand corner.

Applications may be accompanied by a cheque drawn by someone other than the applicant(s), but any moneys to be returned will be sent by crossed cheque in favour of the person(s) named in Box(es) 4 (and 6).

A separate cheque or banker's draft must accompany each application.

An application will not be considered unless these conditions are fulfilled.

6 **You may apply jointly with other persons.**
You must then arrange for the Application Form to be completed by or on behalf of each joint applicant (up to a maximum of three other persons). Their full names and addresses should be inserted in BLOCK CAPITALS in Box 6.

7 **Box 7 must be signed by or on behalf of each joint applicant (other than the first applicant who should complete Box 4 and sign in Box 3).**
If anyone is signing on behalf of any joint applicant(s), the power(s) of attorney must be enclosed for inspection.

★ **You must send the completed Application Form by post, or deliver it by hand, to National Westminster Bank PLC, New Issues Department, PO Box No. 79, 2 Princes Street, London EC2P 2BD so as to be received not later than 10.00 am on Friday, 18th October, 1985.**

If you post your Application Form, you are recommended to use first class post and allow at least two days for delivery.

Photostat copies of Application Forms will not be accepted.

Basis of Acceptance and Dealing Arrangements

The Application List will open at 10.00 am on 18th October, 1985 and will close as soon thereafter as Hill Samuel & Co. Limited ("Hill Samuel") may determine. The basis on which the applications have been accepted will be announced as soon as possible after the Application List closes. It is expected that renounceable Letters of Acceptance will be posted to successful applicants on 24th October, 1985 and will be renounceable up to 6th December, 1985. Dealings in the Ordinary shares are expected to commence on 25th October, 1985.

Arrangements have been made for registration of all the Ordinary shares now offered for sale, free of stamp duty and registration fees, in the names of purchasers or persons in whose favour Letters of Acceptance are duly renounced provided that, in cases of renunciation, Letters of Acceptance (duly completed in accordance with the instructions contained therein) are lodged for registration on or before 3.00 pm on 6th December, 1985. Share certificates will be despatched by first class post on or before 3rd January, 1986.

Davidson Pearce

Copies of these Listing Particulars may be obtained up to and including Tuesday, 29th October, 1985 from:

Hill Samuel & Co. Limited, 100 Wood Street, London EC2P 2AJ
Wood Mackenzie & Co. Limited, 62-63 Threadneedle Street, London EC2R 8HP
and
Erskine House, 68-73 Queen Street, Edinburgh EH2 4NS

from the following branches of Hill Samuel & Co. Limited:

71 New Street, Birmingham B2 4DU
15 Clare Street, Bristol BS1 1XQ
19 St James's Square, London SW1Y 4JQ
39 Wigmore Street, London W1H 0AL
7 Booth Street, Manchester M2 4AE
23 St Vincent Place, Glasgow G1 2DT

from: National Westminster Bank PLC New Issues Department, 2 Princes Street, London EC2P 2BD and from the Company at its registered address

Davidson Pearce Group plc

APPLICATION FORM

Offer for Sale by Hill Samuel & Co. Limited of 4,170,751 Ordinary shares of 10p each in Davidson Pearce Group plc at 160p per share, payable in full on application

I/We offer to purchase from Hill Samuel & Co. Limited [ ] **1**

Ordinary shares in Davidson Pearce Group plc (or any smaller number of shares for which this application is accepted) at 160p per share on the terms and subject to the conditions attaching to this application

FOR OFFICIAL USE ONLY
1. Acceptance number
2. Shares allocated
3. Amount received £
4. Amount payable £
5. Amount returned £
6. Cheque number

and I/we attach a cheque or banker's draft for the amount payable, namely £ [ ] **2**

Dated October, 1985	Signature **3**

PLEASE USE BLOCK CAPITALS

Mr. Mrs. Miss or title / Forename(s) in full
Surname
Address in full
Postcode **4**

→☐ **Pin here your cheque/banker's draft for the amount in Box 2** **5**

Fill in this section only where there is more than one applicant. The first or sole applicant should complete Box 4 and sign in Box 3. Insert in Box 6 the names and addresses of the second and subsequent applicants, each of whose signatures is required in Box 7. **6**

PLEASE USE BLOCK CAPITALS

Mr. Mrs. Miss or title / Forename(s)	Mr. Mrs. Miss or title / Forename(s)	Mr. Mrs. Miss or title / Forename(s)
Surname	Surname	Surname
Address	Address	Address
Postcode	Postcode	Postcode

7

Signature	Signature	Signature

هكذا من الأصل

COMPUTER HORIZONS/1

Edited by Matthew May

Has Intel ushered in the next PC revolution?

By Martin Banks

A development that has just taken place from within the semiconductor industry shows every sign of fixing the future of the personal computer for many years to come.

It is the launch by Intel of a new microprocessor, the latest in a long line of chips which have been at the heart of many personal computers since the breed began. It could provide a needed boost for Intel which last week reported losses of $3.6 million (£2.5 million) for the last quarter to the end of September.

This latest chip, however, has some special properties, and they all affect the probable way in which the IBM PC family, and all the clones it has spawned, will develop over the next decade or more.

The technical details of this 32-bit chip are impressive, but more important are the end results. The most important factor is that the new processor will also run existing applications written for the IBM PC family without modification. It will also run them up to 18 times faster.

Not all programs written for these machines will run, of course. For example, any that have specific timing functions in them will need to be modified to accommodate the greater speed. For most commercial applications however, word processing, spreadsheeting and the like, any machine using this processor will run the vast array of IBM-compatible software.

This is made possible by the internal structure of the processor being designed by Intel to cope not only with the 32-bit binary numbers it has been designed for, but also the 16-bit binary of existing processors.

As well as being much faster, the new chip can accesss a much larger memory, allowing more powerful computers to be produced. It can, for example, directly work with a memory of 4 Gigabytes. By way of comparison, this is 6,000 times bigger than an IBM PC maximum memory size.

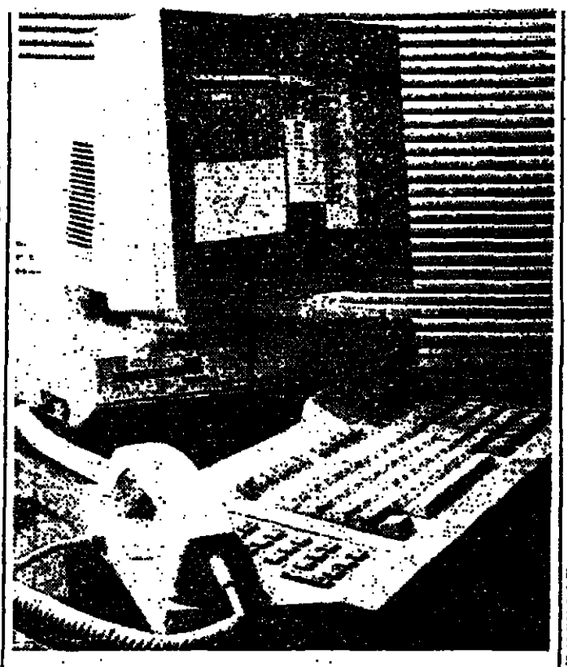
The chip can also work in virtual memory mode, where it can run systems which appear much larger than they really are. Here, its theoretical limit is 64 "Terabytes", roughly 100 million times the memory capacity of a PC.

It is unlikely therefore that any company producing a new computer based on this chip will restrict itself to PC-DOS or MS-DOS as the main operating system. This amount of power makes for a machine that is ideal for doing several operations at once; Intel has designed it with such operations in mind.

It has been designed to run not only different jobs simultaneously, but different jobs running under different operating systems that were originally designed for different processors, all simultaneously.

Most important of all, however, is what this new processor will do to the development of the PC product line and all its clones. It could be two or three years before any new hardware appears from either IBM or the manufacturers of compatibles and then it will be machines that are very much on the leading edge of applications in such areas as computer aided design.

Intel is, however, part owned by IBM and it seems extremely plausible that in two to three years time IBM will be introducing a new personal computer based upon this new processor. Any other option would mean a big shift in direction.



Xen and the art of Apricot

The British micro manufacturer, Apricot Computers, has announced a new machine, the Xen – pictured above – which is designed to compete with IBM's powerful personal computers, the XT and the AT. While several other manufacturers have already produced their own IBM-compatible versions of these models, Apricot claims the Xen is faster and cheaper.

For the first time Apricot has moved towards making its computers compatible with IBM, which is particularly important in selling to US corporations, although it requires the addition of a 5¼in. disc drive and will not run all IBM software.

Prices start at £2,500. Optional extras such as telephone links and mouse are available. It can be bought in two models – the first with 512K of computer memory and two 3½in. disc drives, the second with 1 megabyte of memory and a 20-megabyte hard disc.

Initially, Apricot seemed to be weathering the drop in computer sales better than some but last month it warned that it would make a loss for the six-month period to December, despite an increase in sales from £35million to £50million.

The Xen will be on sale in November.

Still hard times for schools seeking good software

One of the real obstacles to the effective use of microcomputers in schools is the shortage of suitable programs at prices that educational institutions can afford. This has been the case since the advent of the micro in education and the problem does not seem to have lessened.

If anything, it may have worsened as companies cut back on their software output and spending cuts restrict the budgets of local education authorities. Educational publishers, who originally saw the commercial software market as a potential bonanza, have been seriously disappointed by their sales. A secondary school title might sell only 500 copies.

As Leslie Gilbert explains in a book to be published this week by the Council for Educational Technology, this is hardly surprising given that there are only about 5,000 secondary schools and that in one of the less popular subjects such as physics, especially at the upper level of the secondary curriculum, a school is unlikely to buy more than one copy.

The size of the home market is small but the development costs of one computer program are high. It follows that educational software is expensive. As part of his research Mr Gilbert, a former assistant director of the CET, issued a questionnaire to all 104 local education authorities. He received 66 per cent response and one of the recurring themes was the high cost of computer programms. Local authorities cannot afford to buy the software produced by commercial publishers.

A fairly extensive market survey shows sales of software to schools in 1983 amounted to £830,000 and were expected to reach £1.67 million in 1984. The last figure is equivalent to 20p a year for every pupil in the country and would buy about seven standard quality pencils at bulk prices. It is probably less than two per cent of the capital value of the installed hardware. Mr Gilbert questions whether the UK market for educational software is commercially viable at this level.

His question is not particularly original. He contrasts commercial software publishing with the non-commercial sector which produces high standard and popular products. The latter, exemplified by the

THE WEEK

By Lucy Hodges
Education correspondent

government-funded Microelectronics Education Programme, has an entrepreneurial, cost-conscious attitude and is keen to satisfy customers' needs.

From the start Scotland has adopted a national policy of developing and distributing software by non-commercial operations. Mr Gilbert says: "It seems to have gone well."

He recommends, in essence, that the same policy should be pursued in England and Wales, possibly by the establishment of a national publishing centre within the education system. This is a controversial proposal, partly because it goes against the current political grain but also because state control of an area of publishing and distribution is not necessarily desirable for political reasons.

Mr Gilbert proposes that a national centre would select material from a collection of publicly-funded software, prepare it, and then publish and distribute it. In doing so it would be required to use the cheapest methods of publications and distribution. It might also be given responsibility for organizing the central development of advanced software, he suggests.

A good analogy is Channel 4 television which acts as a publisher and distributor of programmes which it has not itself produced. It has to a large extent fulfilled its mandate of improving access to the airwaves.

The idea, however, is extremely attractive for a number of other reasons. A national publishing centre would provide the kind of funding that is needed to get decent software into schools and should answer the complaint from users that companies will not release software for inspection.

On the debit side, a national publishing centre might actually have the reverse effect of the Channel 4 syndrome. It might stifle individual teacher enthusiasm and initiative and lead to a duller more uniform selection of material for schools.

* *The Distribution of Microcomputer Software to Education*, by L. A. Gilbert, £7.50 from the Council for Educational Technology, 3 Devonshire Street, London W1.

Industry slump continues

From Randall Smith in New York

What some hoped last spring was merely a cyclical or short-term down turn in the computer industry appears likely to extend into 1986. From software to mainframes, every segment of the industry sees, at best, slowing growth.

Even IBM, the industry's leader, has reported its third quarter in a row of disappointing results down 7.7 per cent over the same period in 1984.

For some companies, the picture is even bleaker as they begin to report third-quarter earings. Burroughs, a mainframe maker, said it expects "substantially" lower profit. Commodore International, the home-computer maker, expects more losses this quarter. Control-Data faces a 1985 loss of about $100 million because of slower sales of such computer equipment as printers and disc drives.

Few companies or observers foresee any strong computer industry rebound in the near future, and the entire market has the jitters.

Sales in Europe, which usually lag the US by six months to a year and had bolstered first-half results for many companies, are weakening for some giants such as Hewlett-Packard. Some companies see glimmerings of a turnaround. Wang Laboratories, citing strong minicomputer orders, says orders and revenue rose in the September quarter compared with the year-earlier period, but that profit fell to about a break-even point.

That performance is far better than Wang's $109 million loss in the June period, and the company has resumed some hiring after cutting its work force by five per cent.

However, the US Commerce Department, which tracks computer orders, says growth slowed to 1.8 per cent for the first eight months of 1985, down from 15 per cent growth in calendar 1984 and 25 per cent growth in 1983. The comparisons all have been down or essentially flat since April's decline of 19 per cent from April 1984.

The reasons for the slump are myriad, including a capital spending slowdown and too many vendors chasing too few buyers. But one reason causes more alarm than others: some buyers, suffering indigestion over the plethora of smaller new machines they cannot hook together, are questioning the return on their investment.

Semiconductor sales are the whip end of the market, fluctuating more than the overall market. According to the Semiconductor Industry Association, orders have fallen steadily since March and through August 1985 were down by 53 per cent from the first eight months of 1984. National Semiconductor reported a $53.5 million loss for the September quarter.

Even the mainframe market, the biggest and steadiest segment, has not been immune. Sales have been below expectations at IBM, where buyers "paused" to evaluate the new Sierra model before shipments began in August.

Struggling to equal its 1984 profit this year, IBM says the situation has not changed from mid-June, when its minicomputer sales were disappointing, and personal computer sales slowed.

The midsize minicomputer market has been squeezed by cutbacks in corporate computer buying, transition between old and new product lines at some vendors, which cuts sales of the older line and the spread of desktop office computers that can do tasks once performed by mid-sized machines and confusion over hook-ups.

While growth in microcomputers is slowing, sales of higher-priced desktop models to businesses are stronger than sales of less expensive computers to home buyers, Compaq Computer has been holding its own in the IBM-compatible market.

DHSS wrong on payrolls

By Ian Cheeseman

New tables issued by the Government to help computer users check payroll systems are wrong. The information, from the Department of Health and Social Security, is intended to verify the output from computerized payroll programs.

The errors are in the higher range of contributions and are particularly important at the moment because companies are updating payrolls in line with the new legislation that came into force on October 6 requiring employers to pay increased National Insurance for higher-paid staff.

Peter Long, head of Peterborough Software's Unipay division, says: "It is a very real problem. Even when your calculations are correct they appear wrong when compared to the tables."

Unipay is the most widely used payroll package in the UK.

A DHSS official said: "We are aware that there are a small number of errors in our tables. If users have any queries they can call our Newcastle-upon-Tyne office for help."

According to Mr Long, this is not the first time that errors have occurred.

The likelihood of problems with DHSS publications in the NI field increased since they stopped sending out draft copies for inspection. With the current decision to change National Insurance regulations twice annually, it may be impossible.

Specialist payroll companies such as Peterborough Software now have staff who analyse announcements on new regulations as soon as they appear they can have 90 per cent of the programming work done before the final version is received from the DHSS.

Even with these measures there can be as little as six weeks to prepare, program and test changes between receiving the regulations from the Department and producing the first monthly payroll to contain the changes.

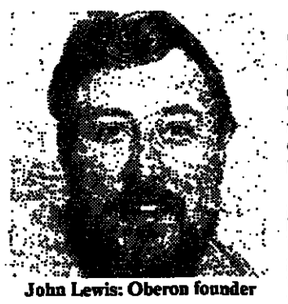
Award scanner hits money troubles

By Matthew May

Within a year of launching a unique, low-cost optical character reader, Oberon International, the manufacturer, is asking creditors to defer demand for payment.

Oberon's Omni-Reader won an award as the best British innovation of 1985 but, says the company, it did not sell well enough. The Omni-Reader allows the entry of typed or printed material into a personal computer or word processor by using a scanning head passed over a document and removing the need to retype such documents through a keyboard.

Though the system required an operator to scan each line separately, its price of £400 was much lower than more sophisticated competitors, which start at around £5,000 and it was hoped the product would open a market in general office use rather than the specialized areas expensive systems had been limited to.



John Lewis: Oberon founder

This week Oberon, founded by inventor John Lewis, is writing to creditors outlining a scheme under section 425 of the Companies Act which, if a majority of creditors agree, will allow the company to apply for a High Court agreement. In an earlier letter, Oberon told creditors that in the event of being compulsorily wound up, there would be a "deficit of liabilities over assets of £3 million."

One of the main drawbacks of Oberon's product is the need to scan each line separately but the company says it has now developed a new version which will allow a page of information to be entered at a time considerably speeding up the process.

Oberon wants to launch the product at the Comdex exhibition in Las Vegas on November 19. Its original product also faced complaints from some customers that is misread too many characters.

Cheap optical character recognition equipment could be a boon to many offices where, because information comes in either printed form or from a variety of incompatible equipment, a considerable amount of rekeying is required. However in a survey of potential users carried out by Oberon, only five per cent had heard of OCR.

● *Computer Horizons continues on Page 28.*

ibs Britain's Number 1 Equipment Show

International Business Show

National Exhibition Centre Birmingham

21-25 October 1985

Where else can you see so much?

It's at IBS that the best decisions are made for improving efficiency in the office.

From computers to copiers, fax to furniture, mailing systems to microfilm... IBS brings you more products, more services, more ideas than any other business show this year.

Be sure to go; it's your one opportunity to see, compare and evaluate the options before you buy.

And it's jointly organised by two of the biggest names in business exhibitions – B.E.D. Exhibitions Ltd and BETA Exhibitions Ltd.

THIS VOUCHER ENTITLES YOU AND A COLLEAGUE TO FREE ADMISSION TO THE SHOW

FREE ADMISSION FOR TWO

ADMIT 2

ibs Britain's Number 1 Equipment Show

International Business Show

National Exhibition Centre Birmingham

21-25 October 1985

Mon-Thur 9·30am-5·30pm Fri 9·30am-4·30pm

NO ADMISSION TO CHILDREN OR YOUNG PERSONS UNDER 16

ADMIT 2

18/01/513

ANNOUNCING AN ADDITION TO THE FAMILY – THE 20mb PC860 XT ON SALE NOW AT £2,795*

The Ferranti lowdown on IBM compatibles.

£3000

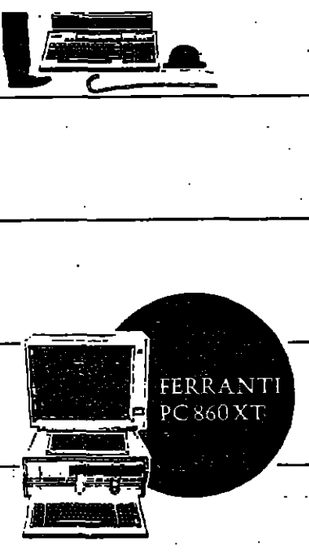
£2700

£2400

£2150

£1700

£1250



*Until now you had to pay over the odds for an IBM compatible personal computer.

Not any more. Now you have a choice...

At £1250* the Ferranti PC860 is 25% cheaper than the nearest competing IBM compatible.

Which is definitely incompatible with what the PC860 offers – as standard...

* 12 months on-site maintenance FREE, with 8-hour response.
* PERFECT† II applications software including filer, spreadsheet and word processor.
* 256kb RAM expandable to an outstanding 640kb, to cope with today's bigger programs and masses of user data.
* New IBM compatible keyboard.
* Inbuilt colour graphics, Centronics interface, 3 IBM compatible expansion slots and 2 full 16 bit slots.
* 8086 processor with true 16 bit working for fast operation, yet with supreme compatibility.
* New slimline package – only 166mm high.

And now for just £900* more, the PC860 XT, gives you all this plus an extra 10mb of database capability.

Whether you're a dealer or a customer, get the lowdown on the Ferranti PC860 and PC860 XT now, by posting the coupon.

Ferranti Computer Systems Limited, Derker Street, Oldham, Lancs. OL1 3XF. Telephone: 061-624 9552. Telex: 665764.

FERRANTI Personal computers

*Excluding monitor and VAT.
† PERFECT is the registered trade mark of Perfect Software Inc.

Ferranti PC860 IBM compatible. Price incredible.

Please give me the name and address of my nearest Ferranti PC dealer ☐
Please send me the facts on the Ferranti PC860 and PC860 XT. ☐

Name _____
Position _____
Company _____
Address _____
_____
Tel _____

Post to: Ferranti Computer Systems Limited, Derker Street, Oldham, OL1 3XF T/15 10

COMPUTER APPOINTMENTS

Computer Professionals

Fancy a Financial Future?

With a specific client base of Banks, Stockbrokers, Dealers and Insurance Companies, we can advise you on the best move into Financial D.P., where salaries and benefits are amongst the best available to computer personnel.

BANKING CONSULTANTS TO 19K + BANKING BENEFITS
Move into Systems Consultancy working on a variety of banking products for this Software group of a leading Merchant Bank. Your knowledge of Digital equipment and finance background will, apart from an attractive salary package, enable you to retain your banking status.

PROGRAMMING MANAGER C20K + PROFITS
A leading financial Institution requires an experienced Systems Analyst with 3 years Banking Systems experience and some management exposure to lead a team of 8, in the development of a new 'in-house' system on their IBM 4341.

SYSTEMS DEVELOPMENT MANAGER TO 30K PACKAGE
Internationally recognized Stockbrokers with pending implementation of a new 'stratus' require a Systems Development Manager to head up existing mainframe development projects and assume management responsibility for thier new dealing room systems. Finance experience is desirable but not essential.

TRAIN TO 38/RPG III TO 16K + BENEFITS
With two years RPG II or COBOL on Financial Systems this highly respected Systems House will retrain you in RPG III on their 38's. In addition to the majority of work being development of Banking Systems this position also offers a unique opportunity to upgrade your experience.

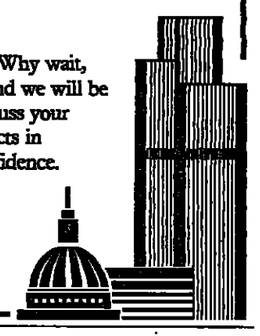
ASSISTANT D.P.M. TO 20K + BANKING BENEFITS
Well established International Bank which is currently running twin S/38's with a new 'fault-tolerant' mini on order, requires an experienced Analyst/Programmer with sound Banking and G.S.D. experience to move into this supervisory role, heading up all new development projects.

PROGRAMMERS TEAM LEADERS C14 20K + BANKING BENEFITS
This world wide organisation is currently implementing a dealing system on fault tolerant kit in anticipation of the 'Big Bang'. To enable them to develop, design and implement this system a requirement for D.P. Professionals with relevant hardware and finance experience exists.

ANALYST/PROGRAMMER TO 14K + BANKING BENEFITS
A rare opportunity for a skilled COBOL Programmer with some exposure to analysis to join an internationally respected Merchant Banks development team working in the areas of E.F.T. and FOREX. The systems will be implemented on H.P. and I.B.M. Hardware. You must have at least 3 years COBOL and be able to control 2/3 programmers.

SYSTEMS ANALYST TO 17K
World wide status reports beamed by satellite to London require your excellent analysis skills. The IMS DB/DC is currently being developed by a team working with I.B.M. 43XX Hardware. If you can show a positive structured approach and previous success in large database developments this company offers realistic salaries and a structured career path.

Interested? Why wait, call us now and we will be happy to discuss your career prospects in complete confidence.



131 Middlesex Street, Bishopsgate, London E1 7JF. Telephone **01-626 7295**

grafton RECRUITMENT *in the square mile*

Beyond Computer Audit

C&L

You are a qualified accountant with computer audit experience but is your career moving as fast as you would like?

Coopers & Lybrand, have grown rapidly, not least in computer audit related activities. We remain committed to providing top quality computer related services to clients, and are seeking to recruit people for managerial roles.

We can offer:

- genuine career opportunities to partnership level
- a chance to build on your experience and develop your skills

As a member of the computer audit group you will be involved in providing:

- a wide range of advice to clients on computer related problems
- specialist assistance to the audit practice
- creative ideas for new software and computer audit techniques

Are you:

- Ambitious?
- Experienced?
- Technically competent?
- Motivated?

Why not join a group of similar people?

Write in confidence with details of your background to, R.C.L. Perry, National Computer Audit Partner at the address below.

Coopers & Lybrand

Coopers & Lybrand
Plumtree Court
London EC4A 4HT

For business committed to growth.

MANAGER MEMBERSHIP SYSTEMS DEVELOPMENT

A CRUCIAL ROLE IN THE DEVELOPMENT OF ADVANCED INFORMATION SYSTEMS

The RAC, through 3000 employees based in 17 area offices, is committed to providing high quality motoring services. With 2½ million members the Membership Division is at the forefront of ambitious and challenging projects to assure the quality of these services.

To spearhead the development of a wide range of information systems they wish to appoint a MANAGER MEMBERSHIP SYSTEMS DEVELOPMENT, whose immediate priority will be to create a completely new business systems team. Reporting to the Divisional Director this is a senior appointment and crucial to the successful development of IT based systems.

This appointment calls for an established systems professional to take his/her next career step into a challenging and progressive environment. A sound track record in the design and successful implementation of major IT systems counts far more than purely academic achievement. Candidates should have practical experience in database as well as the latest systems methodologies. The ability to communicate effectively at all levels is paramount.

To reflect the importance of this appointment the remuneration package includes an attractive salary, company car, non-contributory pension scheme, BUPA, etc.

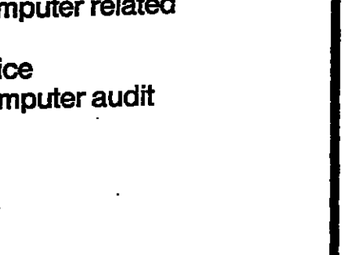
Please forward your CV to John Cartwright at the address below or telephone for a personal history form quoting reference 351

Ambit Computer Services Ltd

Ambit Computer Services Ltd,
23 Amersham Hill,
High Wycombe,
Bucks HP13 6NX
Telephone 0494 443834/5.

RAC Motoring Services

Husky Computers is the world leader in the manufacture of rugged hand-held computers. Our customers range from major corporations to small businesses, with applications from sales information systems to agricultural research. Our consistent commercial success since we introduced the first hand-portable is based on our commitment to ensuring that users get the maximum benefit from our products.
To further this policy we are expanding our existing applications department to form a new Systems Division with responsibility for turnkey systems and customer support.



To lead the division we need a

SYSTEMS MANAGER c £25k + car

To qualify for this exciting career position you will need extensive experience of managing project teams developing computer applications, including experience of the use of microcomputers.
A working knowledge of data communications would be of great benefit. Whilst your primary responsibility will be the business management of your project teams you will also need to be able to contribute technically from time to time. Reporting to the Managing Director, you will work closely with our sales team and our customers.

Please apply to David Viewing, Managing Director, at the address below.

Other important career positions available at HUSKY include:

SYSTEMS ANALYSTS c £13k + car
Understanding our customers' needs is the key to our business. Working in our new Systems Division our analysts translate application concepts into realisable projects. You will need substantial systems analysis experience in microcomputer applications and a capability of working closely with our customers to define their requirements.
Please apply to Eric Brown, Senior Project Manager.

ANALYST/PROGRAMMER c £11k
Working as part of a project team in our new Systems Division, you will produce software to agreed specifications for our hand-held computers and supporting computer systems. You will need at least 2 years microcomputer programming experience in high and low level languages.
Please apply to Eric Brown, Senior Project Manager.

ELECTRONIC DEVELOPMENT ENGINEER
c £11k
Required to join our research and development group with special responsibility for electronic circuit designs in our computers and associated accessories, including printers, modems and communications systems. You will have current experience of design implementation of microprocessor systems preferably using CMOS technology.
Please apply to Andrew Faulkner, Technical Director.

OPERATING SYSTEM ENGINEER
c £12k
Contributing to our unique operating system design team meeting the demanding and specialised requirements of future hand-held computers. You will need to be capable of working with complex hardware/software interactions where fluency in machine language is essential.
Please apply to John Battensby, Software Manager.

To qualify for the above positions you would be likely to have a suitable degree in a related discipline, have a bright outgoing personality and be capable of working in small teams where self motivation is essential. Help with relocation costs is available where appropriate.

HUSKY

Husky Computers Limited PO Box 135, 345 Foleshill Road Coventry CV6 5RW England
Telephone: Coventry (0203) 668181 Telex: 317450 Husky G

IBM Opportunities

CICS Training c£15K
Bucks
This company is moving into new premises and consequently require a number of D.P. professionals to work on an IBM 3083 system running MVS/SP with CICS. Programmers or Analyst Programmers with PL/I, COBOL or Assembler skills in an IBM environment are required and can be trained in CICS.
There is also an urgent need for Analysts experienced in order processing or inventory systems and Systems Programmers with MVS experience.

Train into IBM to £16K
Hertfordshire
Outstanding opportunity to join a prestigious installation with state-of-the-art technology.
Our client, one of Britain's largest and most successful retailing networks, require Analyst Programmers to work on advanced systems development covering marketing, accounting and retail management systems. With only 3 years' commercial programming experience in COBOL, you can be trained to become an IBM Professional.

Consultancy to £18K
Opportunity to Travel
Our client, a highly successful international software house, is expanding its operation and would like to recruit first class Programmers, Analysts and Consultants with several years' experience in an IBM on-line or database environment.
Highly motivated, flexible and mobile people are required who are looking for a challenging career path.
Opportunities exist in the UK and abroad.

MVS Upgrade to £16K
Middlesex
A major International Company, recently established in new offices, is upgrading its operating system from DOS to MVS and requires programmers to contribute to the system.
If you have one year's MVS Systems Programming experience you will be able to assist in the installation and thereafter become the MVS expert and technical advisor.
COBOL Analyst Programmers are also required. If you have CICS experience you would benefit by working on a variety of applications and be trained in MVS if necessary.

Finance to £16K
London+South East +Banking benefits
We are recruiting on behalf of a number of Financial Institutions. They are looking for Programmers and Senior Analyst Programmers to help develop Financial systems utilising COBOL, Assembler, CICS, DL/I and 4th Generation software. Candidates should have either 2 yrs+ experience in COBOL and IBM hardware or have gained Finance experience in an IBM environment.

Unlimited Opportunities to £20K
Bedfordshire
Become a member of the world leader in the computer services industry using advanced techniques.
Excellent opportunities for computer professionals at **all levels** of experience. With just 2 years' experience in an IBM MVS/IMS installation you qualify to benefit from major systems development incorporating the latest hardware, software and communications technology as well as ongoing technical training.

For Further Details on these vacancies and many more please telephone **CHRISTINE WESTON** on Hemel Hempstead (0442) 47311 during office hours or on (0442) 212650 evenings and weekends. Alternatively write to the address below.

Executive Recruitment Services
THE INTERNATIONAL SPECIALISTS IN RECRUITMENT FOR THE ELECTRONICS, COMPUTING AND DEFENCE INDUSTRIES
Maylands Avenue, Hemel Hempstead, Herts., HP2 4LT.

Honours Degree in Maths? ... Your future lies in CADCAM

Western Home Counties **£15,000 – £18,000**

We are recruiting on behalf of an organisation which is undoubtedly a leader in CADCAM for the Mechanical, Structural, and Process Industries.

Their growth has been founded upon superb technical innovation and this is apparent in their sophisticated product range which encompasses many applications including Surface and Component Design, 5-axis NC machining and Robotics.

Their goal of totally integrated CAE is being attained by a philosophy of continuous investment in product development. In line with this they are offering exciting opportunities to accomplished mathematicians with a flair for computing.

These individuals will be tackling areas related to the representation of complex surfaces and geometries. 5-axis NC machining and Robotics. This work will be intellectually highly demanding and will involve breaking new ground in these fields.

If you have an Honours Degree or Doctorate in Mathematics, coupled with experience of Software Development, then you should apply. By no means essential, but of obvious interest, would be experience (in either an academic or industrial environment) of Surface Design/Representation and/or exposure to major CAE packages.

In addition to generous commencing salaries, the organisaton offers a range of benefits including BUPA, generous relocation expenses, excellent office accommodation, technical facilities, opportunities for overseas travel, and career advancement on either a technical or managerial basis. Salary will not be an obstacle for the ideal candidate.

For a confidential discussion on the position and prospects please either telephone Nick Towers at McCourt Cousins Ltd on Reading (0734) 509441, or write to him at the Reading address enclosing brief career details.

Ref NT/1622

MCL McCOURT COUSINS LTD
Computer Recruitment Consultancy

66-68 St. Mary's Butts, Reading, Berkshire RG1 2LG
Telephone (0734) 509441 (24 hours)

5th Floor, Chesham House, 150 Regent Street, London W1R 5FA

هكذا من الأصل

هكذا من الأصل

COMPUTER APPOINTMENTS ☎01-837 1350

CAREER OPPORTUNITIES IN THE SOUTH

PROGRAMMERS TO PROJECT LEADERS — **C. LONDON** — **£14 to £21K**

Company: The UK's leading systems house and consultancy for IBM System 38s.
Position: Programmers to project leaders to develop custom written software for a variety of applications with the emphasis on finance and banking. All work is System 38 based, largely in-house.
Experience: Programmers should have a minimum of 12 months' RPG II or III. Analyst / Programmers should have upwards of 2 years' RPG II or III with some experience of analysis/design. Project Leader must have a solid PRG II, III background (circa 4 years) and have taken projects from feasibility to implementation.
General: An organisation with a reputation second to none who provide their employees with excellent training, stimulating projects, and a well planned career path. Ref TS12025

PROGRAMMERS / SNR PROGRAMMERS ANY COBOL — **C London, £8-15K**

Company: One of the largest and most successful computer services companies – dealing with all hardware groups and commercial business application areas, staffed with competent and dynamic professionals.
Position: Programmers and Senior Programmers to work on major projects playing an integral part in a small team working from inception to implementation. Analysis involvement will be limited to experience and the desire to progress.
Experience: Programming – 18 mths-2yrs Cobol experience, gained on mainframe equipment. Preference will be given to candidates with ICL or IBM backgrounds. However, any machine experience will be careful considered. Snr. Progs. – 3yrs plus with the emphasis being heavier on ICL & IBM experience.
General: These opportunities must be carefully considered by candidates with hardware/applications experience limited to one or even two users, as in the past this type of person has benefited considerably. Work includes involvement on both client site and in house, and because of the variety of hardware employed and the scope of applications, can lead to fast promotion, higher salaries and a certain prosperous future. Ref TF230

CONSULTANTS JUNIOR CONSULTANTS — **West & Central £12-20K** / **London + car**

Company: Software Consultancy part of a National Corporation offering stability and a good career path to Junior Consultants & Consultants.
Position: General Consulting including pre/post sales support & training. The products are totally portable and the job will involve developing financial models based on the company's existing software.
Experience: Smart and efficient with experience in Financial/Accounting-/decision support systems, probably having come from a programming background. There are positions available at all levels especially at the senior/mid range with approx. 3-4 yrs. Accountants with DP experience may be suitable.
General: Well established firm working around all types of hardware. Candidates need to be flexible and customer aware. Support Analysts will be seriously considered. Ref TY345

SNR. SYSTEMS ANALYST — **Central London** — **To £25,000 + car & mortgage subsidy**

Company: Major north American banking corporation breaking new ground in the areas of investment banking and banking technology.
Position: System analyst to undertake feasibility, analysis, design and staff supervision of a major real-time settlements, investments banking system based on a DEC VAX network.
Experience: Strong analysis and design gained in a financial environment. Knowledge of real-time transaction processing in broking or investment banking. The ability to deputise for project manager essential.
General: A chance to be part of an initial 3 year development cycle leading to various new projects in the areas of investment banking. BPS3628

ANALYST PROGRAMMERS — **London** — **£18-£25K**

JUNIOR MANAGEMENT CONSULTANT TO CONSULTANT

Company: One of the world's foremost organisations dedicated to specialised application areas & services.
Position: From Analyst Programmes to Consultants to assist in expanding the activities of the hi-technology group. Applicants should demonstrate a high level of academic achievement, with proven practical experience.
Experience: Minimum eighteen months Cobol, PL/1 (DOS or MVS) for Programmers to 5 years or more of practical experience for Senior positions. Application areas: manufacturing, financial and accounting, retail, energy and office automation. Experience of 4th generation languages useful.
General: Candidates, preferably graduates, will be given every opportunity to progress quickly in a stimulating and challenging environment. Salaries competitive & unlikely to present a problem. Ref TM12227

DEC PDP/VAX or ANY HARDWARE-ALL LEVELS — **Berks.** — **£12-£19K+ market subsidy & relocation**

Company: Extremely well respected manufacturer of hardware covering mainframes, minis and micros providing solutions to Commercial Scientific/Technical & Local-Government installations.
Position: A wide variety from Programmer through to Analyst/Programmer to Senior Analyst/Project Leader. All development work covering wide Commercial /business application areas. All posts offer significant involvement from initial stages through to full implementation.
Experience: At the senior levels particular hardware knowledge is irrelevant with the emphasis being on sound DP experience with good user liaison and Analysis skills. At the top end previous man management will be included. At Analyst/Programmer and Programmer levels 18 months+ exp using either PDP or VAX from a Commercial environment using any language.
General: Some of the best opportunities currently available where overall knowledge can be increased in terms of hardware, software, applications & business skills. Very demanding but flexible environment offering career opportunities limited purely to ability. Salaries are excellent and the mid & senior ranges include market subsidy. Excellent training. Benefits include relocation. CONFIDENT/CAPABLE individuals only! Ref TBF247

ICON

Evening numbers until 10 p.m. –
0990 25639
01-274 0940

6th Floor, Empire House, 175 Piccadilly, London W1Z 9DB Telephone: 01-409 2844, 01-439 8302 (24 hours).

REED C-O-M-P-U-T-I-N-G

Reed Computing are a recruitment consultancy specialising in the placement of data processing staff on a permanent and contract basis.

We have offices in Guildford, Windsor and three in London, Bishopsgate, Chiswick and Holborn offering free and confidential counselling.

If you are looking to develop your skills in a new environment and seeking a career move, why not call us on one of the numbers below or drop in for an informal discussion over a cup of coffee.

To coincide with a period of rapid expansion we are looking for additional recruitment consultants to be based in our existing offices. Today you could be interviewing a candidate, meeting a client, telephoning either, writing advertising copy, congratulating a candidate on being offered a job, arranging an interview, taking details of another job. Tomorrow may be very different. That's the job – it could be yours. It is interesting, frustrating but never boring and there is the opportunity to earn a good basic salary and excellent commission.

Telephone Stephen Hooke on 01-283 6904

BISHOPSGATE 192 Bishopsgate, EC2 01-283 6904 | CITY 10 Leather Lane, EC1 01-430 2347 | CHISWICK 369 High Road, W4 01-995 3194 | GUILDFORD 31 Commercial Road Guildford Surrey 0483 69051 | WINDSOR 114 Peascod Street, 07535 53077

LATE NIGHT OPENING THURSDAYS UNTIL 7PM

LICENSED BY THE DEPARTMENT OF EMPLOYMENT N° SE8579

INVERDATA COMPUTER RESOURCES

48, Middleton Road, London, E8 4BS. Tel 01-249 9869

DEC PROGRAMMERS, TECHNICAL SUPPORT — **£7,000-£16,000**

VAX or PDP Programmers and Analyst/Programmers with Commercial, Technical or Scientific backgrounds, seeking Customer/User support positions, are required by major progressive installation. Any DEC language experience e.g. BASIC, RTL-2, PASCAL, MUMPS, FORTRAN, MACRO, COBOL, etc, coupled with self-motivation and problem-solving ability, will be of interest. Benefits include excellent career prospects, full relocation and 1st class training facilities. call Jill Harvey

ICL COBOL — **£10,000-£18,000**

Do you have at least 18 months COBOL on ICL machines? We have several Clients (including Banks, Commodity Brokers and Insurance Companies) requiring experienced personnel ranging from Programmer level up to Chief Development Analyst. Our Clients are particularly interested in good IDMS and TPMS experience on 2900 hardware. We also have several openings at various levels for ME29 Programmers and Analyst/Programmers. call Jim Christie

MUMPS — **£7,000-£18,000**

Clients in London and Home Counties are seeking all levels of MUMPS experience, from Programmers to Product Management/Support. A wide variety of companies, eg, Leisure Groups, Consultancies, Manufacturers and Health Organisations are able to offer interesting and challenging positions with benefits including relocation, free holidays and bonus scheme. call Jill Harvey

IBM SYSTEMS PROGRAMMERS — **£11,000-£20,000 + Benefits**

We have a wide range of current requirements for people with one or more of the following: MVS DOS/VSE, VM/CMS/SP, ACF/VTAM, NCP, SNA, CICS, IMS, ASSEMBLER. Positions exist from Junior (retraining for ASSEMBLER Applications Programmers) to Senior Management/Consultant level. 6 positions currently exist for DOS/VSE/VM Programmers to retrain MVS. call Bruce Harrington

PL-1 and/or ASSEMBLER — **£9,000-£17,000 + Benefits**

Programmers and Analyst/Programmers from Junior to Senior levels are sought by our large Client base which includes Banking, Insurance, Manufacturing, Distribution and other Commercial companies throughout London and the Home Counties. Positions exist from 12 months PL-1 or ASSEMBLER on either DOS or MVS systems and training in online/database systems (CICS/DL-1, IMS DB/DC, ADABAS/NATURAL, ADS online) and 4th Generation languages will be provided. call Bruce Harrington

IBM JUNIOR PROGRAMMERS — **£7,000-£10,000**

From 6 months COBOL, PL-1 or ASSEMBLER on DOS or OS/MVS systems? We have numerous Clients throughout London and the Home Counties who are seeking Junior staff with experience of any IBM hardware to work on IBM 4300, 3030, or 3080 series machines using CICS/DL-1, IDMS, or IMS DB/DC online *database systems. Many companies would welcome* applications from Sandwich Course Graduates. Call Bruce Harrington

HP 3000 – £8–25,000

Our large client base, which includes Manufacturers, Banks, Software Houses and Financial Institutions, requires staff at ALL LEVELS. Experience of PROTOS, GENASYS or TRANSACT is advantageous for some Clients, while others require experience of IMAGE, VIEW, QUERY MM/3000 or POWERHOUSE. At Junior level, 6 months experience of COBOL on HP 3000 is the minimum requirement and at Senior Analyst/Programmer level, 4 to 5 years experience including 2 years on HP kit. call Jim Christie

ANY COBOL — **£8,000-£16,000**

We have numerous vacancies for Programmers and Analyst Programmers with from 12 months or more COBOL on any mini or mainframe computers. Retraining onto new hardware exists for many companies utilising BURROUGHS, HONEYWELL, UNIVAC, NCR mainframes and DATA GENERAL, WANG, TEXAS INSTRUMENTS, PRIME, TANDEM minis. call Jim Christie

RPG-2 or 3 — **£8,000-£16,000 + Benefits**

We currently have many requirements for RPG-2 and 3 Programmers (IBM Systems, 34, 36, 38) to work on a range of different applications including Banking (with subsidised mortgage and European travel). Consultancy and various other General Business Applications. Several companies running System 38s will retrain good RPG-2 experience on RPG-3 as well as offer progression into analysis and systems design. call Bruce Harrington

IBM COBOL All Areas — **£11,000-£16,000**

MVS or DOS EXPERIENCE (upwards of 18 months' experience) on any IBM hardware is currently sought by many installations who offer a wide variety of benefits and training in analysis and online techniques. CICS/DL–1, IDMS, IMS, MANTIS, FOCUS and any other 4th generation languages are of particular interest although many installations are seeking the individuals who will "fit in" rather than staff with technical experience. call Bruce Harrington

PASCAL — **£8,000-£15,000**

Both Scientific and Commercial installations in London and Home Counties have openings for experienced PASCAL Programmers, Analyst Programmers and Project Leaders (preferably but not necessarily with DEC knowledge). Some positions are seconded in Europe, others involve international travel (especially for those with communications/telex experience). There are also many more opportunities with Manufacturers, Defence Contractors, Software Houses, Communications Specialists and Industrial Organisations. call Jill Harvey

For details of these and many other positions on our files please ring

01-249 9860

and after hours/weekends call Bruce Harrington on 01-249 8423, Jim Christie on 01-861 1439 and Jill Harvey on 01-249 8423.

CONTRACT/PERMANENT SYSTEMS and PROGRAMMING

UCC7, JCL	Operations Support	Now	£Neg
RPGII, III	Analyst Programmer	Middx	£15K
RPGII	Analyst Programmer	Essex	£10.5K+Benefits
MVS	Senior CICS System Prog	Herts	£16K+Mort.+Benefits
COBOL, DL1	Senior Programmer	Berks	£11.5K+Mort.+Benefits
DOS, VM	Systems Programmer	Herts	£Neg+Mort.+Benefits
PASCAL, C	Software Programmer	London to	£14K
RPGII	Senior Systems Designer	Berks	£14K+Benefits
VME, IDMSX	Senior Programmer	Essex	12K+Benefits
MVS, SP	Senior Sys. Programmer	Surrey	£20K+Reloc.+Benefits
HP3000	Project Manager	London	£18K+Car
COBOL, IDMS	Programmer	London	£11K+Mort.+Benefits
HP3000	Programmer	Essex	£12K
DPS6	Senior Systems Analyst	Middx	£14K
COBOL, WANG	Programmer	London	£11K
ME29	Analyst Programmer	Middx	£12K+Benefits

SCSS
STIRLING COMPUTER SUPPORT SERVICES
Stirling House, 44 Richmond Road, Kingston, Surrey KT2 5EE 01-549 3720

COMPUTER & SALES / MARKETING VACANCIES

GRADUATE ANALYST/PROGRAMMERS — **CENTRAL LONDON** — **c.£14K**

As a market leader, an International Consultancy wish to recruit several graduate Analyst/Programmers. Applicants should possess a good degree and have gained upwards of 18 months commercial computing experience in any discipline. Many application areas are covered and the successful applicants can expect to use the most advanced hardware and software technology, with the emphasis being on IBM. These positions offer excellent promotional prospects leading to an eventual Consultant role. A competitive salary is offered complimented by a generous benefits package that includes occasional overseas travel and 40if training. Ref TR12227

SYSTEMS ANALYSTS — **CENTRAL LONDON** — **to £16K + MORTGAGE SUBSIDY**

Due to a major systems development plan, several vacancies have been created for experienced Systems Analysts within this large city based organisation. Reporting to a 'Project Manager', the Systems Analysts appointed will take responsibility for one or more separately identifiable systems from concept to successful implementation, involving leading teams of varying sizes. Applications areas cover accounting, real-time and database design. Although based around IBM equipment and software, applicants should have practical experience of systems design in a database and on-line environment, gained on any mainframe or mini, with preferably programming and supervisory skills. Complimenting an excellent salary are generous benefits including a mortgage subsidy and low interest loans, free BUPA, subsidised restaurant, sports and social facilities and relocation assistance where appropriate. Ref TP11213

VAX 8600 DEVELOPMENT PROJECT BASIC/COBOL — **HOME COUNTIES** — **TEAM LEADERS TO £15K ANALYST/PROGRAMMERS TO £14K PROGRAMMERS TO £12K**

Our client will shortly be replacing their DP system with a VAX 8600. This is an opportunity for ambitious young professionals with at least two years DP experience to enhance their knowledge on an up-to-date system. The project will include a network of 120 terminals at branch offices throughout the Uk. If you like the challenging environment of development on large systems then this could be the first step to a position giving you a chance to realise your true potential. Knowledge of VMS and DATATRIEVE would be advantageous, although every suitable candidate will be considered. The company offers an attractive working environment and a benefits package including BUPA, Pension Scheme and 25 days' holiday. Ref TM12198

SOFTWARE ENGINEER — **HERTS** — **FROM £12,000 + BENEFITS**

IBM PC's and compatibles. Assembler, 'C', Pascal. If you have experience of any of these and have a good education, then this expanding subsidiary of a major manufacturing company can make use of your skills. The successful candidate will be working on the development of micro-processor based systems such as remote data capture device, control systems, communications etc. Work also encompassing special applications and systems programs which operate under standard multi-user micro operating systems. An excellent salary is on offer which is further enhanced by a generous benefits package. Ref TH12085

SALES EXECS MICROS/LANS — **LONDON SOUTH AND WEST COUNTRY** — **Cavalier SRi £15,000 BASIC £36,000 OTE**

A dynamic Micro Computing Sales organisation is currently expanding its sales operation and is recruiting high achievers into several of their Sales teams. The company is a dealer for a wide range of leading Micros and LANS and a successful background in Peripheral or Micro Sales is preferred. Sales are directed towards major accounts and an aggressive sales and marketing strategy produces high quality leads. The Sales teams are based in London, the South and West Country and are backed by enthusiastic and efficient hardware/software support teams. These positions offer the opportunity of joining a young dynamic company keeping in the forefront of technology with career progression judged on personal performance. Ref TB12232

MICROS SALES EXECS — **NATIONWIDE LONDON** — **Sierra 2.0 XR3i, Astra GTE £14K BASIC £30K OTE EARNINGS UP TO £50,000**

This dynamic micro sales company is one of the leading dealers for IBM and Compaq PC's and Local Area Networks. Due to their explosive growth, they are seeking highly successful sales executives for their various locations in the UK. The key criteria are: self-motivation, a proven track record and preferably micro and software sales experience. Their impressive portfolio of clients includes numerous public companies. This is a superb opportunity to join an established and rapidly growing organisation who, this year alone, are planning to more than double their turnover. Superb company benefits and incentives include a quality company car. Ref TL11898

FOR A CONFIDENTIAL DISCUSSION ABOUT THESE AND MANY OTHER VACANCIES PLEASE TELEPHONE ONE OF OUR CONSULTANTS

DATAPOWER COMPUTER EMPLOYMENT LTD
RECRUITMENT CONSULTANTS
21 CORK STREET, LONDON W1X 1HB.
BUSINESS PEOPLE IN THE PEOPLE BUSINESS
24hrs(10lines) 01-439 8302 / 01-437 5994
Evenings & Weekends (0990) 25639 (01) 354 0896

This week, top analysts and programmers should ask for Moore.

With over 19 years in the computer business, Moore have the muscle to keep your career moving up. You'll be dealing with specialists who have a hotline to the top companies in your market, and who will understand your priorities. And if you can't come to us, we'll come to you! Call the number listed below to arrange a time and place to your convenience.

MOORE PERMANENTS

Location – Surrey
£17,000
Analyst/Programmer with 4/5 years experience on VAX/VMS with Basic programming language to work on financial applications.

Location – Central London
£11,000 – £15,000 plus Mortgage
IBM System 38, RPG III, Senior Analysts, Senior Programmers and programmers for Banking application development.

Location – Surrey
£12,000 – £14,000
IBM COBOL programmers with MVS operating system exposure for development and maintenance work.

Location – Central London
£13,500
HP3000 Analyst/Programmer with COBOL and outline database experience.

Location – Berkshire
£14,000
PRIME Analyst/Programmer with emphasis on analysis to work in the Business Systems Area.

Location – Surrey
£20,000 + Commission + Car
Software Sales Manager with experience of accounting packages & applications – ambitious and self motivated.

MOORE CONTRACTS

IBM RPG II Programmer/Analyst
6 month assignments – immediate start.

IBM COBOL/MVS
Programmer/Analyst
6 month assignments – start October.

CORAL 66/MASCOT
Designers/Programmers
6 months assignments – immediate start.

IBM RPG III/II Project Leaders
6 month assignments – immediate start.

Ask for John Lynne during office hours on 01-480 6484 or evenings and weekends 0798 30254 or send your C.V. to, Moore Computing Recruitment, World Trade Centre, Europe House, London E1 9AA

MOORE COMPUTING RECRUITMENT

NEW MALDEN SWINDON | DAGENHAM SOUTHAMPTON | HARROW BECKENHAM

COMPUTER APPOINTMENTS

Information Technology Specialists

£20-40,000

OFFICE AUTOMATION • MINI AND MICRO COMPUTERS • MAINFRAME • CAD/CAM • COMMUNICATIONS • PABX • NETWORKING •

We have a small number of highly prestigious clients who have briefed us to find the best Information Technology professionals in the country.

Our clients are the top handful of Blue Chip consultancies, manufacturers, software houses and users with whom we have been dealing regularly over a period of several years, and whom we know to be able to offer career advantages significantly above the rest.

Our objective is to find the best careers for the best people and maintain our own reputation as a leading Search and Selection Consultancy within the I.T. industry.

If you are in the 25 to 45 age bracket and want more information, please telephone in the first instance CLAIRE HYSLOP on 0628 75945, or at home on 0905 354509 or send a brief c.v. to her at the WORCESTER address below.

MKA SEARCH INTERNATIONAL LTD

BERKSHIRE HOUSE
QUEEN STREET
MAIDENHEAD
BERKS SL6 1NF

SHADES HOUSE
MEALCHEAPEN ST
WORCESTER
WORCS WR1 2DQ

Afin de renforcer ses équipes de documentation technique, Bull Systèmes recherche

DES REDACTEURS TECHNIQUES

(LANGUE MATERNELLE ANGLAISE).

Au sein d'une unité d'une douzaine de personnes, ils sont chargés, en liaison avec les équipes de développement, de créer les manuels techniques destinés à la clientèle, pour l'utilisation du logiciel de nos systèmes informatiques.
Les candidats, diplômés de l'enseignement supérieur, auront acquis 5 ans d'expérience de rédaction et/ou de programmation. De langue maternelle anglaise, ils auront une bonne connaissance du français lu et écrit.
Lieu de travail: Paris 20e

Envoyer lettre manuscrite, CV et prétentions en précisant la réf. 102Ta:

B. Simon - Cii Honeywell Bull
PR IL 009D
94, avenue Gambetta
75990 PARIS CEDEX 20

Bull

YOURDON

TRAINING CONSULTANCY • PUBLISHING • SOFTWARE DEVELOPMENT

INSTRUCTORS

YOURDON EUROPE have an immediate need for:

- Systems professionals with experience in a Real-Time Environment (i.e. Process Control, Instrumentation, Aerospace & Military Software)

AND ALSO

- Systems professionals with experience as Project Leaders, Analysts and Designers in a Commercial Environment (i.e. Banking, Insurance, Retail)

Candidates must have experience in using Structured Systems Development Techniques.

Based in London with considerable travel to other international seminar locations, Staff Instructors will be required to teach a minimum of two weeks per month and to provide technical marketing support to our sales team.

A competitive salary commensurate with experience is offered. Applicants for these positions will be expected to demonstrate their technical and communication skills in a combination interview/audition.

To apply, please forward your resumé, or telephone:

Ann-Marie Gwynn
Managing Director
YOURDON EUROPE
15-17 Ridgmount Street
London WC1E 7BH

Telephone: 01-637 2182

METRO

Metro Computer Consultants Limited
31-33 High Holborn, London WC1V 6AX

Systems Engineers/Technical Support Consultants
(All levels) up to £30K+Luxury Car
to cover London and Home Counties

Ideally a System Engineer or Systems Programmer with IBM background, MVS or VM experience. Expand on your technical and interpersonal skills with a company that offers superb career prospects. Ref:2301

Marketing Executives
£33K + car + expenses
London

Worldwide leading press agency are looking for progressive candidates preferably with extensive City experience either Bond, Foreign Exchange, Shipping type backgrounds or alternatively computer sales, to promote their services and expand their client base. Excellent career prospects offered. Ref:2253

Systems Programming Professionals
Up to £25K+Benefits
Central London

These are superb opportunities for those with knowledge of IBM Software such as MVS, MVS/XA, DOS/VSE, RAGF, VTAM, CICS. In addition to excellent salaries and benefits, emphasis is placed on training on latest hardware and rapid career progression within these organisations. Ref:2051

IBM Cobol Programmers
Up to £15K+Banking Benefits

Full training in CICS plus excellent career progression. Must be IBM COBOL PROGRAMMERS at the moment and want to work in a Bank environment in Central London. Ref:2341

For any of the above positions please telephone or alternatively write to Laura Hayward or Rowena Harris, Metro Computer Consultants Ltd, Freepost, 3rd Floor, 31-33 High Holborn, London WC1V 6AX.
Telephone: 01-404 4567.

Evening number 01-405 2671

COMPUTER HORIZONS/2

Why automation is still not understood

By Frank Brown

So long as decision makers in industry stick to traditional criteria for assessing investments in new production methods, they will never realize the full potential that automation in factories has to offer.

These views on management attitudes to industrial automation were expressed by James Meehan, president of General Electric Industrial Automation, Europe, a subsidiary of the General Electric Company, USA, at the opening of his company's new $8 million International Automation Centre in Frankfurt earlier this month.

Mr Meehan said integrated automation – the inter-linking of all the automated elements of a plant – robots, computers, machine tools, mechanical handling equipment, warehouses, was the key to long term survival for manufacturing enterprises.

Successful automation depends not on how many production functions can be automated, but why the company automates its various manufacturing operations and how it goes about it. Some plants have achieved a quantum leap in performance simply by automating just one production function: others have automated their entire manufacturing operation and gained virtually nothing, he said.

The new centre is designed to help users and potential users of industrial automation to design the most suitable systems for their manufacturing operations. It contains an automated manufacturing cell incorporating machining, laser cutting and products and software integration.

An automated guided vehicle carries parts to robots which feed them into machine tools and to a high energy industrial laser which cuts thick steel sheet in a few seconds. The robots then unload the finished components for transport to an automated warehouse. The entire process is controlled by programmable logic and computer numerical controllers.

The cell is ringed by rooms with displays of products for industrial control factory management and industrial communications networks, computer aided design and engineering systems.



James Meehan: Management is lacking

UK firms lead the attacks on pirates

By Geof Wheelwright

The battle to combat software piracy is getting fiercer. Software manufacturers are looking at ways of preventing senior staff from buying one copy of an application and distributing it around a company.

This problem has grown worse in many software company's minds with the advent of microcomputer-based "networks" which link desktop computers together and allow them to share information and, sometimes, applications programmes. The possibility now exists that a medium-sized company with perhaps 16 computers in a network could all share access to one spreadsheet (electronic ledger) program.

The attitude of many software companies is that such uses of networking amounts to piracy and if 16 people are going to use a £500 spreadsheet at once, then they ought to be paying for 16 spreadsheets.

There are, of course, practical limitations to this type of piracy as one copy of a business applications program designed for a "single-user" PC will not necessarily work well with 16 users on it.

There are several alternatives to get round this dilemma – the easiest is for software manufacturers to produce networked versions of their programs which they can encourage network users to buy instead of pirating the standard software and spreading it about the network.

This new brand of network software usually carries a premium price, but also includes more training and support.

Several UK-based software houses have been among the pioneers in this form of site-licensing. Prospero Software, for example, announced recently that it will be offering up to 80 per cent discounts on large volumes of its software – in the hope that it will get people buying and using original versions of the product.

"We expect users to be fair and respect the terms of the license on which they obtained the software," said Prospero's manager, Andrew Lucas. "These licenses offer large users an attractive way of staying within the law – and getting top quality documentation and technical support."

There is an argument, advanced by many in the computer industry, which suggests that network users are not so worried about being caught pirating as they are about being caught without the documentation and support to use their software properly. And if site-licensing can find a way to allow network users the same – if not better – levels of support as single-users at a reasonable price, they may well crack the network piracy problem.

US sends in snoopers

COMPUTER BRIEFING

■ Next month a team of US Government inspectors will visit half a dozen UK companies which buy American technology to check whether militarily useful products are being diverted to the communist countries. There has been criticism of the idea from some computer companies that allowing such visits can result in US law on the export of sensitive products being applied in the UK.

The British Government has agreed to the visit on condition that the companies chosen must agree to be inspected. Last week American representatives on the Co-ordinating Committee, CoCom, which vets the sale of certain high technology products to the eastern bloc, were calling for tighter controls over exports to the Soviets, but trade with China should become easier.

■ IBM will today announce its long-awaited office computer network. The provision of such networks is considered vital if there is to be any revival in the sales growth of computer equipment to big organizations. One factor cited for the current recession in sales is the frustration and confusion among big corporate customers over how computer equipment can be simply and economically fitted together.

IBM's dominant market position means that any network it announces is likely to establish a standard for networking and trigger a spate of new products by other companies as they try to fit into an IBM world. IBM drew considerable industry criticism in May 1984 when instead of launching the expected full network, it announced only a description of the type of cable its network would use.

■ The Inmos transputer has been launched into the important Japanese market before an unusually inquisitive audience of journalists and industry personalities.

Dr Iann Barron, Inmos chief strategic officer, made the main presentation with graphic examples of the processing speed available from transputers, a technically innovative computer chip which works at least five times faster than current microprocessors. The firm claims that 300 transputers, each one centimetre square, in series could match the world's most powerful computers. The transputer could find a big market in Japan, not least as part of Japanese efforts to build a fifth generation computer.

Japanese journalists, though, clearly had doubts on whether Inmos could deliver in volume and on the firm's present performance. Dr Barron reassured his audience that the Newport wafer plant could produce sufficient volume to meet demand and said Inmos had been hit by the current recession in the industry just like anyone else.



'Word of warning: Don't enrol in the computer class – Jones minor teaches it'

■ Computer programmers are losing out in pay rises compared to the rest of the computer industry, a report by Reward Regional Surveys says. The average pay for computer programmers is £8,300, a rise of only 5.7 per cent over the past year, while other computer professionals have seen pay rises of more than 10 per cent.

According to Reward, the gap confirms the view that as more advanced computer technology becomes available, the demand for routine programmers has fallen, being replaced by an increased need for people with skills in system and software design.

■ Every day can be an annoyance to car drivers when driving along a main road with linked traffic lights. The driver may suddenly see a red light instead of the expected green and has to make an emergency stop or dash over the crossing when the lights are on amber.

Now, a new computer system jointly developed by Volkswagen and Siemens is intended to make these risky manoeuvres superfluous.

Traffic lights would have to be fitted with infrared transmitters whose signals appear on a display screen on the dashboard. It will resemble a football ground on end with one half green and the other yellow. On it a movable bar shows the position of the car. If it stays on the green space the car may proceed, but if it is moved into the yellow, the driver has to drive more slowly or brake.

■ A program which will suggest improvements and alterations to a person's health and diet is now available for the 48K Spectrum and Amstrad CPC range of computers. The program, called Your Health, will ask questions on what sort of lifestyle you follow and what your eating habits are. From this information, say its developers, Hisoft, it can provide an intelligent analysis of a persons medical condition and its connection with diet, suggest changes in diet and help in slimming.

Though not attempting to replace a doctor, the company claims it is a real application of an expert system that will enable people to discover that it could be what they eat which is causing problems.

Information, where the best rewards can be found

JOB SCENE

By Tony Greenfield

The true information technologist, to be useful in any industry, must be able to understand, communicate with and help all sorts of diverse specialists from accountants to engineers.

His or her education may be approached by imagining his life in industry with a view to drawing the links between his life and his needs for academic training.

The well-trained information technologist is more suited than any other specialist to take a leadership role in the solution of company problems, whether in research, development, manufacturing, commercial, or personnel areas. But what is well-trained?

He must have personality and panache, an understanding of company structure and operation, a wide-base knowledge of science and engineering and an ability to communicate. Each of these is as important as a thorough grasp of mathematics, statistics, electronics, instrumentation, computing hardware and software.

Consider, a research laboratory in a pharmaceutical company. It is staffed by scientists and engineers who have been educated deeply and narrowly in special fields, often to the doctorate level, plus associated technicians.

The roles of these specialists is to invent, develop and test new products and process. These aspects of research and development are the most exciting, the most intellectually appealing, and the most rewarding.

But these specialists should also be in touch with their counterparts on the works and in sales where they must identify and solve problems affecting the efficiency, and therefore the costs, of working and marketing practice.

In the middle of all this sits the information technologist, or consultant, who is expected to understand and help all these

A helplessness and potential bankruptcy in specialization

specialists of so many types. To succeed, he must be a polymath. He must have a wide scientific and technical education which must include written and spoken communication with scientists and engineers of different disciplines.

Such polymaths already exist, but usually their wide abilities have developed over a decade or more after a specialised formal education. That formal education should and could be modified to produce more polymaths so that they may be more useful to research and development and the rest of industry earlier in their careers.

An approximation to polymathy in some degree institutions is the modular method by which students may choose modules from the full arts and sciences spectrum. They win points towards their final degrees as they succeed in each module. But this does not yield a coherence of approach, knowledge and experience.

Chemistry, for example, is distinct from English which is distinct from statistics. On the other hand, the proposed course, which might be seen as a list of many disparate subjects, is planned to be a merging of those subjects into a unified whole. It is a reflection of creativity, which can be defined as an ability to associate those things which are not associated so as to produce something new.

There are two main features of the course. One of these is what you would normally expect in any undergraduate course, but do not always find.

It takes the final school year material, in the sciences, and uses it to illustrate the practice and the philosophy of the course before introducing new material and building towards a greater structure of knowledge, experience, understanding and ability.

The second feature is that each subject is taught in such a way as to link closely with all other subjects. None of them is a subject on its own. They are all intermeshed.

Our student of polymathy will learn to interview a client, to persuade him to talk about and help him to formulate his problems. He will learn to write memoranda, letters, reports and articles, to speak in public and to play all roles in committees.

He will acquire a working knowledge of making diagrams and charts, slides and transparencies, block and plate making, typography, printing, proof-reading and layout of publications. He will be trained in self-comunication: note-taking, transcription, and filing.

Practical projects would be formulated on the basic sciences in the first year, progressing through to simulation of industrial problems in the final year when there would also be half-day attachments each week to other organizations.

Mathematics, statistics and computing would be developed throughout the course as the needs for them were demonstrated through the practical projects. The student must become not only a good user of computers, but also a good adviser about them.

It is surprising that so few courses that prepare students for lives in industry actually equip them with any general knowledge about industry. The proposed course would include a study of government and public institutions, banks and insurance companies, progressing through the structures of industry and types of business and the links between government, industry and business.

Though the graduates would be good applied technologists, and better than most because of their communicating abilities and broad understanding of the sciences, they would also be potential leaders of dynamic and enterprising businesses within any industry.

Dr Greenfield, former professor of medical computing and statistics at Queen's University, Belfast, is now an industrial research consultant.

COMPUTER APPOINTMENTS
☎ 01-837 1350

GRADUATES + ENERGY = CAREER DYNAMISM

Ambitious graduates are being offered the chance to develop their careers within the Petro-Chemical and energy fields with several of our top clients. You will reap the benefits of:-

- Well defined career path.
- Excellent on-going training.
- A technically advanced environment.
- £12k + package + regular reviews.

Ideally you will have either a Computer Science, Geophysical, O.R. or Chemical / Electronic Engineering degree coupled with practical knowledge of Fortran or PL1 or other high-level language on IBM, DEC or H.P.

NETWORK STAFF CONSULTANTS
Tel: 01-629 3114 (9am-8pm Mon to Fri)
21 Maddox St, London, W1R 9LE

GRP

ALL OPPORTUNITIES RELATE TO MARKET LEADERS IN THE I.T. INDUSTRY AND HAVE NOT BEEN ADVERTISED

Guy Redmayne & Partners (GRP) is a specialized recruitment organisation established five years ago as a division of an International Search Consultancy which has been in operation since 1952. Currently we have clients with requirements in the following areas:

BUSINESS DEVELOPMENT PROFESSIONALS
LONDON

INFORMATION SYSTEMS — £32,000PA+BMW
A household name in information transmission offers outstanding career opportunities to professional computer systems sales executives. If you have experience of computer applications in City institutions & a successful track record, they can offer an outstanding product, first class support & superb career prospects both here and overseas. Ref NZG.

MARKETING EXECUTIVES & MANAGERS
LONDON & S. E. ENGLAND

MINI-COMPUTER MANUFACTURERS — £18-27,000PA+Car
One of the world's leading hardware manufacturers has openings for a number of marketing professionals looking to utilise their qualifications & experience in a highly competitive & dynamic market sector. If you have experience of marketing a computer related product & are looking for a more stimulating environment in which to develop your skills they can offer high financial rewards & real personal advancement. Ref: VLG.

SALES EXECUTIVES
LONDON & HOME COUNTIES

OFFICE AUTOMATION PRODUCTS — £25,000 OTE+Car
Our client, a U.S. company with substantial backing and an excellent reputation, seeks individuals to sell word processors, micro computers, computer peripherals and supplies. Due to rapid expansion in the UK the company is offering a generous salary, car, and genuine long term career propects. Ref: GMG.

For confidential interview please write to:
16 Grosvenor Street, London W1X 9ED
or telephone:
01-409 0358/01-409 2810

GRP is the General Recruitment Division of EAL

هكذا من الأصل

COMPUTER HORIZONS/3

Only two weeks for would-be winners

Two weeks are left to enter the UK Computer Press Awards, sponsored by *The Times* and Hewlett-Packard. The seven categories of awards, worth more than £13,000, all include an engraved silver trophy. They are:

1. Computer Journal of the Year: Hewlett-Packard Vectra personal computer and printer.
2. Computer Journalist of the Year (News): Hewlett-Packard Portable Plus computer and printer.
3. Computer Journalist of the Year (Features): Hewlett-Packard Portable-Plus computer and printer.
4. Computer Columnist of the Year: A crate of champagne.
5. Computer Photographer of the Year: £1,000 worth of photographic equipment of the photographer's choice.
6. Best Designed Journal of the Year: A crate of champagne.
7. Computer Programme (Television or Radio) of the Year: A crate of champagne.

Entries must be made from articles published or programmes broadcast from November 1 1984 to October 31 1985 and must be submitted by October 31. The awards will be presented at a dinner at Claridges on November 27 hosted by Selina Scott. Entry forms, brochures, rules and regulations for the competition can be obtained from UK Computer Press Awards, Horsley Associates, Capital House, 20-22 Craven Road, London W2 3PX. (Tel: 01-402 3347).

UK Computer Press Awards
sponsored by HEWLETT-PACKARD and THE TIMES



Lisa Israel



Peter Jackson

Two who won last year

Lisa Israel, 26, last year became *the Computer News Journalist* of the Year. At the time she was with *Computer News*, but she has recently joined the staff of the *Investors Chronicle*. Lisa comments: "Looking at the financial aspects of technology-based companies has given me a new perspective on the industry and I prefer approaching it from the business point of view."

Peter Jackson, 33, while he was editor of the fortnightly *Micro-Scope*, won the 1984 award for the Computer Journal of the Year. Last month he became editor of *Personal Computer World*. He comments that "the award was certainly instrumental in the decision to take *MicroScope* into weekly competition, the award does not look bad on the old CV."

IBM Portable, complete, £950!

Morse Computers are offering IBM Personal Computing below £1000. This system is complete with 256k, two 360k disk drives, *UK keyboard, DOS 2.1* and manuals. Morse are IBM authorised dealers and keep large stocks of all IBM PCs at remarkable prices.

IBM Authorised Dealer

MORSE COMPUTERS 78 High Holborn, London WC1V 6LS. Telephone 01-831 0644. Telex 916509.

Complimentary samples from UK Office

Mazzucchelli Ltd
23a Woodcote Road
Wallington
Surrey SM6 0LH
01 773 2711
Telex 946521

ELMACO SpA ITALY
Manufacture Floppy Disks
Aggressive Pricing
Bulk or Private Brand

THE ALLEGED HEALTH HAZARDS OF WORK AT VDUs

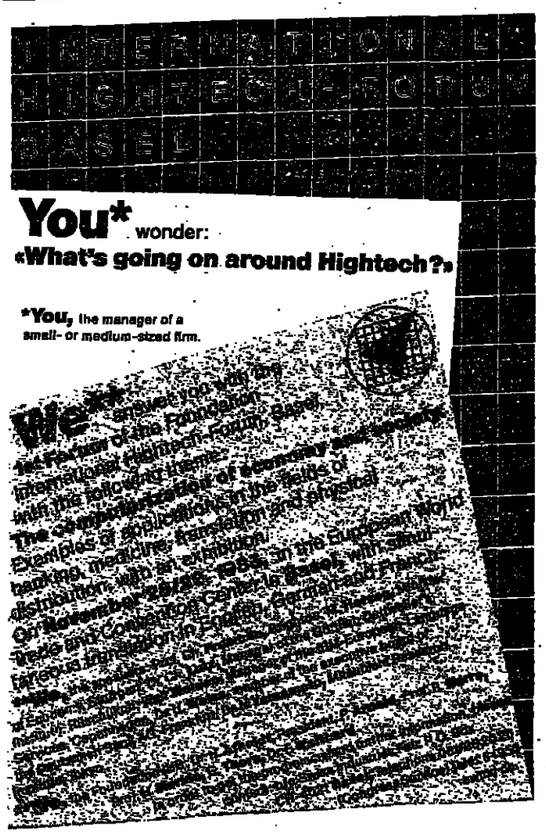
Current Industrial Relations Issues

26 & 27 November 1985
London West Hotel London SW6

This conference will focus mainly upon the personnel, industrial relations and legal issues raised by the alleged reproductive hazard from VDU work. It will consider the latest research into the alleged reproductive hazard and "repetition strain injuries" among VDU users and the policies that might be developed to cope with these allegations.
Intended primarily for those involved with advising on the day to day problems that these allegations generate. The registration fee of £345 + VAT includes conference papers, refreshments and lunches on both days.

Further details from:
Noelle Fletcher
Humane Technology
P.O. Box 2
Quorn
Leicestershire LE12 8EG
(0509) 237428 (24 hours)

humane technology



BOXING

Eastwood steps in to steer Graham to world title bout

By George Ace

B. J. Eastwood, Barry McGuigan's manager, is the Sheffield middleweight Herol Graham's new manager.

Eastwood said: "I travelled to Sheffield last week and had consultations with Brendan Ingle, Graham's manager, and the fighter. Agreement was reached that I would in the future manage Graham and Ingle would continue to act as his trainer.

"The talks were amicable and Ingle was of the opinion that Graham had now reached a point in his career when he needed some real muscle behind him in the promotional sense. Graham could be only three or four fights away from a middleweight world title joust.

"I am prepared, if necessary, to set up a training camp in Sheffield along the lines that I have in Belfast for McGuigan. I think Graham is an outstanding prospect who could go all the way."

Eastwood remains unruffled regarding the millions being offered for McGuigan to take on Azumah Nelson for the undisputed world featherweight championship.

Regarding Don King's reputed offer of around 3 million dollars for the fight Eastwood says: "If King is serious – he has not contacted me yet – and is prepared to lodge a million dollars with the Irish Permanent Building Society in Dublin, which would be non-returnable, then we can do business and he can have first option on the fight.

"McGuigan has two commitments early in the new year which we must fulfil. But he would be ready for Nelson in the autumn of next year. We are not in any great hurry nor are we in any way worried about Nelson. He'll get his chance if the money is right

● Terry Marsh, of Basildon, was yesterday given an ideal incentive to beat Italy's Alessandro Scappeli in their European light-welterweight contest in Monte Carlo on October 26. Victory for Marsh could put him on the threshold of a world title bout against either Ubaldo Sacco of Argentina or Patrizio Oliva of Italy.

● Sylvester Mittee or Lloyd Honeyghan will finish as a triple champion when they meet at the Alexandra Pavilion on November 27. Honeyghan's european welterweight title will be at stake along with Mittee's British and Commonwealth crowns.



Graham: outstanding prospect

TENNIS

Mandlikova leads Czechs to victory

Hana Mandlikova moved closer to the record for Federation Cup singles victories yesterday as she helped Czechoslovakia retain the title with a 2–1 victory over the United States.

Miss Mandlikova, the United States Open champion, who is unbeaten in the tournament over the last three years, beat Kathy Jordan, of the United States, 7–5, 6–1 to take her cup record to 25 singles victories against four defeats, which includes a run of 15 consecutive wins.

Miss Mandlikova was never in trouble, frustrating Miss Jordan with her brilliant running, passing shots and lobs to lead 7–5, 3–0 and 30–15 when the rain interrupted play.

After the resumption, Miss Jordan took the first point with a volley placement, but Miss Mandlikova took the next two from a service return and a volley miss and broke the American's serve to lead 4–0.

In the seventh game, after both players kept their serves, Miss Jordan led 30–15. Miss Mandlikova clinched the match with three successive points, including a smash shot, a volley placement and a lob shot.

Miss Mandlikova said she was in a relaxed mood during the tournament because Czechoslovakia had a good strong team. "It was fun. I enjoyed playing this week", she said.

Earlier, Helena Sukova, of Czechoslovakia, ranked ninth in the world, had beaten Elise Burgin 6–3, 6–7, 6–4 in the opening singles.

The United States achieved their lone victory in the doubles.

RESULTS: H Sukova (Cz) bt E Burgin (US), 6–3, 6–7, 8–6; H Mandlikova (Cz) bt K Jordan (US), 7–5, 6–1; Jordan and Burgin bt R Marsikova and A Holikova 6–2, 6–3.

Sports Commentary



David Miller

My wife had never been to a big fight before, which is not to say she disapproves of the sport, for she has watched bouts on television quite often. She has the view that organized, disciplined boxing is a suitable and civilized outlet, like rugby or wrestling, for both competitors and spectators, of the aggression which lies in us all; and that is better to lay into each other under a sporting code than in the streets.

What appalled her at the National Exhibition Centre on Saturday was not so much the licensed brutality of Nelson's uppercut as the mood of racist aggression which, it should not be overlooked, was intensified by a pre-fight masque of African drums and dancing by the supporting Ghanaian camp.

It is all very well for Frank Warren – who I believe attempts to do an honourable job as a promoter – to decry the white racist fanatics whose abusive threats did more social damage than was ever done by Nelson in the ring. It is a fact of life that boxing has always depended on publicity and hyperbole to fill highly expensive seats.

What is now happening, as it is harshly evident among performers and spectators in football, rugby and even occasionally cricket, is that the level of accepted violence is rising. Is it surprising? Violence is becoming endemic is society, from Brixton to Beirut. Not only do we witness violence almost every time we switch on the television news, but much of our television entertainment, even nowadays in the shape of female gun-slinging cops, is also gratuitiously violent.

The white almost hysterical youth who virtually bowled me over at the ringside in his frenzied attempt to reach Nelson after that abrupt, emphatic finish, was behaving in a way which is, increasingly, not abnormal but normal. Sport will always reflect society, and we should consider seriously the direction in which we are moving before it is all too late.

Nelson's victory was predictable from the moment the two fighters entered the ring. There was that detached, iron look of confidence in his eyes which Hagler had on the nights he destroyed Minter and Sibson. As I marked my notes for round-by-round scoring before the opening bell I stopped at "five": you knew just looking at the two men that would be more than enough.

A quick knock-out at least saved Cowdell from a hurtful pounding. Of course McGuigan's manager, Barney Eastwood, will not be hurrying his boxer towards any abrupt termination of his reputation which must be an uncomfortable possibility in a meeting with the rival world title holder. Better a few lesser purses first.

YACHTING

NZ go for fibreglass yachts

Perth (Reuter) – New Zealand's team to challenge for the America's Cup yesterday announced a radical break from tradition, saying it would compete with two fibreglass yachts. All current yachts in the America's Cup 12-metre class are of aluminium.

Michael Fay, the New Zealand syndicate chairman, told reporters the team would not only use fibreglass but would also use longitudinal stiffening in the hull rather than the latitudinal method used in conventional yachts. He said the hulls would be identical, but refused to comment on whether the keels and rigs of the yachts would be the same. The yachts would be used during three months of summer trials in Fremantle, where the America's Cup syndicates will be based.

Both New Zealand yachts would be raced in the 12-metre world championships off Fremantle in February, 1986, Fay said.

At last month's launching of his latest defending yacht, Australia III, Alan Bond, the holder of the America's Cup said he regarded the New Zealand challenge as one of the dark horses among the 16 challengers.

Fay said the New Zealand yachts were expected to be launched in December and would be shipped to Fremantle after trials in home waters. New Zealand has chosen a three-man design team for its yachts, combining some major names in ocean racing design.

● The two yachts to be built for the British challenge will be shipped out to Australia in January next year (John Roberson writes from Perth). It is hoped they will both be sailing off Fremantle by March, 1986. The America's Cup elimination series starts in October next year.

RUGBY UNION

England's machine running smoothly

By David Hands, Rugby Correspondent

The machinery which, it is hoped, will provide a successful England squad for the world tournament in 1987 moved smoothly into action at the weekend to the satisfaction of selectors and players-alike. An air of encouragement hung over Twickenham, encapsulated in the words of a member of England's training squad, who said: "All the players have confidence in the present administration".

This has not always been the case in recent years and it is a tribute to the plain speaking of Brigadier Denis Shuttleworth, the president of the Rugby Football Union, and Michael Weston, the chairman of selectors, that so much has been achieved so quickly; though Weston himself is quick to point out that his new-broom approach has already attracted critics who will be after his scalp if the requisite result is not forthcoming against Wales on January 18.

That would be a blinkered approach. Successful international sides are not created overnight and it is Weston's aim to have as good a pool of players as possible from which to pick a squad for 1987. Last weekend's exercise was in effect a dummy run

All three worked with the players on Sunday: Green looking after the tight forwards, Seabrook the back row and half-backs, and Ashton the threequarters and fullbacks. "I believe we have as good all-round strength in the squad as we have had for some while". Green said. "We must make certain we use what is there.

"I tried to get the players to give some thought to their preparation for international rugby and to take a long-term perspective of what is required. There are two international championships before the World Cup and that's where the main preparation will be made.

"I also talked about the mobility of the front five. One of the big differences between ourselves and, say, New Zealand, is the contribution of the tight forwards away from the scrum". Of the players involved on Sunday, three of the props might be said to have fitted the traditional British mould, one exception being Lee (Bath), who is big enough to contribute in the lineout as New Zealand props do and mobile enough in the loose.

Eight of the training squad are in the Barbarians team to play Newport at Rodney Parade next Tuesday.

BARBARIANS: H Davies (Wasps); S Smith (Wasps), R Ackerman (London Welsh), B Bowen (South Wales Police), M Harrison (Wakefield); R Andrew (Nottingham), R Moon (Nottingham); T Jones (London Welsh), A Simpson (Sale), M D'Arcy (Terenure), R Kearney (Wanderers), J Orwin (Gloucester), W Dooley (Preston Grasshoppers), P Buckton (Orrell), J Squire (Pontypool).

BASKETBALL

Palmer in trouble after outburst

By Nicholas Harling

Of the Carlsberg first division's three unbeaten clubs, two were in action at the weekend. One, Team Polycell, almost lost a match. Another, Portsmouth, won – but lost their coach.

Danny Palmer, of Portsmouth, faces further punishment from the English Basket Ball Association for his automatic dismissal a minute from the end of Saturday's game at QRS Sunderland after three technical offences. The most surprising aspect concerning Palmer's continued verbal onslaught against the officials was that they came to Portsmouth cruising to their third successive victory, this one by 114–102 with Irish collecting 29 points. Dykstra's 55 points for Sunderland was an individual best this season.

Portsmouth stayed in the north-east to encounter rather stiffer opposition where they least expected it, on Sunday, against the bottom club, McEwan Tyneside, who only went down 64–61.

The shock result of the season so far all but came at Kingston, where the leaders, Team Polycell nearly slipped up against last season's whipping boys, Home Store, Bolton, whose American coach, Mark Stevens, amassed 35 points. Fatigue and upset stomachs, the legacies of an unsuccessful European Cup mission to Tel Aviv, almost got the better of Polycell long before Bolton did. "The treatment we got in Israel was a disgrace," Polycell's coach Malcolm Chamberlain complained. "The food was disgusting."

Bontrager, one of the most queasy, took 11 minutes to score but thus inspired, found his range to finish with 37 points, including five three pointers. Still Bolton, nine points up two minutes before the interval, had only themselves to blame for the three turnovers that had reduced their advantage to 52–48 by the break.

BADMINTON



Perry defers retirement

Nora Perry (above), winner of two world doubles titles in the last five years, will not be retiring in December, as was expected, as she has signed a new one-year contract with Carlton, the equipment company (Richard Eaton writes). She will defend her All England mixed doubles title in March, be a part of England's Uber Cup campaign next year, and is likely to form an interesting new partnership with Helen Troke.

Sydney's sevens gala

The Australian Rugby Union are to invite 15 of the world's leading countries to a sevens tournament in Sydney next year to celebrate the completion of the new rugby headquarters there, the Concord Oval (David Hands writes).

The four home countries, New Zealand, France, Argentina, Fiji, Tonga, Italy, Romania, Japan, the United States, Canada and the Netherlands will join the host country next March and further tournaments are planned in 1987 and 1988.

It must be hoped there is no overlap with the highly successful Hong Kong Sevens which are scheduled next year for April 5-6, but in past years have been played a week to a fortnight earlier. The tournament has so successfully merged teams from all over the world that is would be unfortunate to say the least if its glory was stolen.

● France, who play Japan at Dax on Saturday, have been forced to amend their team after Gallion, the Toulon scrum-half, was injured playing for his club over the weekend. They have restored Berbizier (Loudres), who played well in Argentina during the summer, to the team.

Time for England to dictate their terms

Ted croker has been making plaintive pleas in the direction of UEFA, hoping that England, in the wake of Brussels, will not be thrown out of the 1986-88 European Championship at this Thursday's meeting in Vienna. The Football Association are, I think, on entirely the wrong tack. They should not be beseeching, but dictating.

While it is essential that more effective positive controls over England's despicable travelling fans – who are consistently even more damaging to England's reputation than club supporters – should be found, the FA should be telling UEFA that they will refuse to enter any tournament until UEFA, so wretchedly feeble themselves, are able to guarantee the proper management and administration of ticket sales, ground control, and police operations at any national stadium where England may have to play. We are not alone as carriers of the Aids of football. There were others who were as guilty in Turin, Copenhagen, Paris and elsewhere.

Mr Irving Scholar

David Miller's Sports Commentary of October 4 accused Irving Scholar of disclosing certain confidential discussions between representatives of leading football clubs. He commented that in consequence certain club chairmen doubted what they could safely discuss with Mr Scholar in private.

David Miller now accepts that Mr Scholar made no disclosure. His comment was therefore unjustified and he consequently withdraws it.

We apologise to Mr Scholar for the incorrect report and for any distress which it has caused him.

ICE HOCKEY

Streatham are mauled by the Panthers

By Robert Pryce

"We've thrown it away," Richard Bacon said, after a weekend in which he had suffered Streatham's two least convincing performances, which included their first defeat of the season. "It's in other people's hands now." By "it" the Streatham coach meant a place in the English final of the Norwich Union Cup. By "other people" he meant the Nottingham Panthers.

The Panthers are much stronger now than they were on the first day of the season, when they lost feebly at Streatham. The team that at times last season looked as though they had no idea where their next goal was coming from are now the leading scorers in Britain. On Saturday, they beat Streatham 14–5.

While their two Canadian forwards have formed an efficient partnership – Jim Keyes scored five goals and Jamie Crapper six assists on Saturday – Nottingham's supporting players have taken on more effective roles. John Hobson and Nigel Rhodes, both new to the first team this season, scored two goals each.

Streatham took a 2-0 lead midway through the first period then lost control of the game and their place at the head of the Southern group of the cup early in the second period, when Zinger, Stefan, Melancon and Cogan were penalized.

Whatever went missing did not return until late in the second period of Sunday's game against Solihull, by which time Streatham were losing 3–1. They then struck five goals in 2 min 32 sec, including four for Stefan, and went on to win 7–4.

NORWICH UNION CUP: Fife Flyers 8, Dundee Rockets 3; Cleveland Bombers 5, Whitley Warriors 6; Nottingham Panthers 14, Streatham Redskins 5; Crowtree Chiefs 1, Durham Wasps 11; Glasgow Dynamos 7, Ayr Bruins 17; Ayr Bruins 7, Fife Flyers 5; Streatham Redskins 7, Solihull Barons 4; Whitley Warriors 6 Durham Wasps 13; Altrincham Aces 9, Cleveland Bombers 7; Southampton Vikings 3, Peterborough Pirates 12.

HEINEKEN LEAGUE: First division: Oxford City Cougars 4, Sheffield Sabres 6; Bournemouth Stags 17, Oxford City Cougars 5; Lee Valley Lions 21, Deeside Dragons 5; Richmond Flyers 2, Telford Tigers 7.

FIRST DIVISION TROPHY: Telford Tigers 11, Solihull Barons 11.

SCOTTISH REGAL CUP: Dundee Rockets 8, Murrayfield Racers 7

HOCKEY

First deal on world cup

By Sydney Friskin

Puma, the well-known manufacturers of sports gear, have become the first sponsors of the world cup, to be held at Willesden Stadium, north London, from October 4 to 19 next year. A total sponsorship package of £145,000 was announced

There are two agreements, under one of which Puma will give the Hockey Association £70,000 to cover a period of three years. All kit for the men's senior and junior outdoor and indoor teams will be supplied by the new sponsors.

The other agreement, for the sponsorship of the world cup, is for £75,000, which is part of an overall sponsorship target for the tournament of £600,000. Phil Appleyard, chairman of the world organizing committee, said that the BBC had agreed to allot seven hours of televison coverage over the last four days of the tournament but efforts were being made to expand their interest.

POWERBOATING

Six records fall on first attempt

Two world and four international records were set on the first day of the annual record attempts week on Windermere.

A Frenchman, Yvon Jaubertie, broke the world record for the SZ class of sports outboards over two metres with an average speed of 102.88 mph. The previous record was 94.64 mph. Neil Hall, of Leighton Buzzard, established the world record for the T4 class of small monohull with a speed of 36.75 mph.

Les Moore broke his own national record for R1 class of racing inboards with an average of 105.69 mph, while John Yeoman in the III C (81.17 mph), Philip Warner in the National Cruiser "B" class (63.16) and David Arthur of Oxford in the OCR "B" class (50.60) also set national records.

RUGBY LEAGUE

N Zealand stand by players based in Britain

By Keith Macklin

New Zealand will probably rely heavily on British-based players when they select their team to play Great Britain in the first international at Headingley on Saturday. They have called on seven British-based players to join their training session tomorrow afternoon, after which the squad for the international will be chosen.

The seven players are Garry Kemble, Fred Ah Kuoi, Dane O'Hara and James Leuluai (Hull), Gordon Smith and Gary Prohm (Hull Kingston Rovers) and Kevin Tamati (Widnes).

Graham Lowe, the New Zealand coach, is almost certain to include most of the Anglo-Kiwis because they form the nucleus of the side which beat Australia 18–0 in the third and final international in the summer. Great Britain will choose their team this morning.

Cumbria become the fourth side to entertain the tourists at Whitehaven tonight. In the New Zealand team making his debut on the tour, will be Dean Bell, who played in England for Carlisle, and made history by becoming the first New Zealander to play county Rugby League for Cumbria against the Australian tourists in 1982.

TNEW ZEALAND: V O'Callaghan, M Bourmville, D Bell, R O'Regan (captain), M Elia; S Cooper, G Gibb; R Cowan, W Wallace, R Taylor, W Snelland, J Goulding. S Stewart, Substitutes: J Ropati and O Wright.

YACHTING

Taylor in front

Digby Taylor, the New Zealand skipper of NZI Enterprise, who broke four days of radio silence yesterday to report that his 80ft Farr-designed Maxi was leading the Whitbread Round the World Race.

LEADING POSITION, (at 03.30 hrs GMT): 1, NZI Enterprise (NZ); 2, Lion New Zealand (NZ); 3, UBS Switzerland (Brit); Handicap positions: 1, L'Esprit d'Equipe (Fr); 2, Philips Innovator Netherlands); 3, Frazer Finland (Fin).

SCHOOLS RESULTS

Abingdon 15, Magdalen College School, Oxford 18; Adam's, Newport 12, Ellesmere 21; Bromsgrove 10, Wycliffe 23; Alleyne's, Stevenage 8, Hitchin GS 14; Altrincham 44, Clayesmore 0; Bedford 8, Oundle 3; Belmont Abbey 12, Gowerton 16; Bethany 12, St Lawrence, Ramsgate 20; Bishop's Stortford 16, Bancroft's 4; Brighton 20, Seaford 3.

Bromsgrove 10, Wycliffe 23; Chatsmhan 12, King's, Worcester 14; Clifton 8, Downside 9; Colchester 13, Norwich 6; Cranbrook 20, Caterham 4; Daunsey's 3, Wellington; Somerset 20; Dean Close 14, Magdalen College School, Oxford 4; Desborough 30, Gurnersbury 15; Dover College 4, King's, Rochester 4; Durham 0, St Bees 28; Eastbourne 14, Epsom 9.

Eltham 12, King's, Canterbury 6; Exeter 10, Shebbear 10; Friends 8, Hopperhome GS 7; Gravesend GS 10, St Olave's 10; Gresham's 17, Felsted 11; Guildford RGS 0, St John's, Southsea 13; Haberdashers' Aske's, Elstree 7, Dulwich College 15; Haileybury 8, Uppingham 7; Hampton 25, Reigate 4; High Wycombe RGS 14, Sir William Borlase 12; Hurstpierpoint 7, Worth 14.

Judd 0, Tonbridge 21; Kent College 57, Rochester Maths 3; King Edward's, Aston 3, King Henry VIII, Coventry 30; King Edward VI, Birmingham 34, Loughborough GS 0; King's, Bruton 12, Queen's, Taunton 0; Kings of Wessex 7, Wells Cathedral 8; Kirkham GS 7, King Edward VII, Lytham 9; KCS Wimbledon 37, St George's, Weybridge 4; King's, Macclesfield 25, Cheadle Hulme 0.

Langley Park 12, Skinner 18; Latymer Upper 6, Merchant Taylors 9; Lord Wandsworth 7, Portsmouth GS 22; Maidstone GS 6, Colfe's 27; Monkton Combe 6, Prior Park 46; Monmouth 15, Christ, Brecon 6; Mount St Mary's 13, Leeds GS 3; Newcastle RGS 0, Ampleforth 4; North Leamington 16, Ashlawn 12; Pocklington 9, Woodhouse Grove 16; QEGS, Wakefield 0, West Park HS 42.

Radley 15, Marlborough 8; Read's 55, Beaumont 0; Rugby 14, Bablake 7; Ryde, IOW 8, Chichester HS 34; Ratcliffe 15, King's, Grantham 6; St Bartholomew's, Newbury 6, Churchers', Petersfield 7; St Dunstan's 3, Trinity, Croydon 16; St Edward's, Oxford 17, Wellington, Berks 14; St John's, Southsea 32, Emsley Park 21; St Joseph's, Blackheath 3, John Fisher 12.

St Joseph's, Ipswich 80, Framlingham 7; St Peter's, York 18, Barnard Castle 31; Sedbergh 19, Lancaster RGS 0; Sevenoaks 22, Duke of York's RMS 9; Sherborne 29, Blundell's 18; Stonyhurst 8, Rossall 3; Sir Roger Manwood's 8, Sutton Valence 6; Stamford 12, Bedford Modern 3; Taunton 6, Bryanston 8; Trent 14, Nottingham HS 19.

Truro 4, Plymouth 25; Warwick 30, Solihull 6; West Buckland 24, Exeter 9; Whitgift 13, St Paul's 25; Wimbledon 48, Ruilish 0; Worcester RGS 54, Queen Mary's, Walsall 6; Wrekin 17, Liverpool U; Wyndam 12, Royal Latin 13; Watford GS 30, Giff's 18; Worksop 7, Hymer's 16.

Arnold 8, Birkenhead 7; Christ's Hospital 6, Cranleigh 0; Canford 6, King's, Taunton 13.

TODAY'S FIXTURES

FOOTBALL

Kick-offs 7.30 unless stated:

UEFA U-21 championship
England v Turkey (at Bristol City)

Milk Cup
Second Round, second leg
Sheffield Wednesday v Brentford

Second division
Charlton v Bradford (7.45)

Fourth division
Wrexham v Cambridge

Full Members' Cup:
Coventry v Millwall
Shrewsbury v Fulham

GOLA LEAGUE: Abingdham v Kidderminster; Bath v Telford; Enfield v Boston; Frickley v Stafford; Runcorn b Barrow; Wealdstone v Dagenham; Wycombe v Cheltenham.

MULTIPART LEAGUE: Matlock v Macclesfield; Morecambe v Southport; South Liverpool v Chorley; Witton v Clearnarion.

SOUTHERN LEAGUE: BILL DELLOW CUP: (First round): Bridgnorth v Bilston; Bromsgrove v Leamington; Corinthian v Chatham; Coventry Sporting v Alvechurch; Dover v Ashford; Fisher v Erith and Belveder; Gloucester v Forest Green Rovers; Gosport v Crawley; Grantham v Corby; Gravesend v Burnham and Hillingdon; Hastings v Folkestone; Rulelip v Waterlooville; Sheppey v Canterbury; Stourbridge v Oldbury; Witney v Redditch; Woodford v Tonbridge.

FA CUP: Third qualifying round replays: Aylesbury U v Greys; Berkhamsa v Chelford St Peter; Dunstable v Walthamstow Avenue; Slough v Wealing U.

VAUXHALL-OPEL LEAGUE: AC Delco Cup: First round: Billericay T v Leytonstone/Ilford; Bishop's Stortford v Basildon U; Carshalton A v Bracknell T; Dorking v Banstead A; Famborough T v Harlow T; Hampton v Tooting and Mitcham; Hereford U v Whyteleafe; Hayes v Aveley; Heybridge Swifts v St Albans City; Hornchurch v Blackwell Heath; Lewes v Windsor and Eton; Leyton-Wingate v Chesham U; Newbury T v Finchley; Oxford City v Wokingham T; Southall v Harrow B; Staines T v Wolverton T; Sutton U v Bognor Regis T; Uxbridge v Woking; Walton and Hersham v Southwick; Wembley v Kingstonian.

COMBINED COUNTIES LEAGUE: Premier division: Horley v Chertsey.

GREAT MILLS WESTERN LEAGUE: Premier Division: Plymouth Argyle reserves v Bideford; Shepton Mallet v Frome.

League Cup: Bristol Manor Farm v Devizes.

HERTS SENIOR CUP: First round: Watford XI v Boreham Wood.

HERTS CHARITY SHIELD: Semi-final: Ware v Baldock Town.

CENTRAL LEAGUE: First division: Liverpool v Derby (7.0); Manchester City v Sheffild U (6.45); Wigan v Blackburn. Second division: Grimsby v Blackpool; Oldham v Wolverhampton (7.0); Preston v Burnley (7.0); Sunderland v Stoke.

FOOTBALL COMBINATION: Luton v Ipswich (2.0).

RUGBY UNION

THORN EMI COUNTY CHAMPIONSHIP: East Midlands v Notts, Lincs and Derby (at Northampton, 7.15); Leicestershire v Warwickshire (at Leicester, 7.15).

RUGBY LEAGUE

TOUR MATCH: Cumbria v New Zealand (at Whitehaven).

FOOTBALL: DIFFERENT OUTCOMES LIKELY AS RECORD-SETTING GOALKEEPERS GO IN SEARCH OF ADDITIONAL CAUSES FOR CELEBRATION

Robson adds a feather to Shilton's 74th cap by judging him the best ever

By Stuart Jones, Football Correspondent

The man who promises to be little more than an irrelevancy at Wembley tomorrow night is at least gaining some attention during England's preparations for the World Cup tie against Turkey. After yesterday's largely insignificant training session (four players were injured and three were still in Italy), Bobby Robson talked enthusiastically and at length about Peter Shilton, who is about to become the nation's most capped goalkeeper.

"There have been none better than him", Robson stated. "I can remember them all since I came into the game in the 1950s, people like Swift, Trautmann and Banks, who was absolutely superb as well. But it is hard to think of anybody in the world who has surpassed his consistency over so many years.

"He is a great goalkeeper because he commands the first 30 yards, not just the 18-yard area. He trains so hard and he has retained his agility, his reflexes, his concentration and his nerve on the big occasion. He has a big pair of hands and lots of courage. That is why he is the best."

No one who has watched Shilton at work can doubt his unfailing determination. While practising with Bailey (Woods was sent home with an injured back) in yesterday morning's glorious sunshine, he slapped his thigh in genuine annoyance every time he considered he had committed the slightest error. He is as eager to grasp perfection as he is the ball.

"Training is one of the basic features of my game", he admitted, dripping with perspiration. "But I've always enjoyed it. I've worked hard since I was young when I used to watch Banks, Bonetti and Yashin. I tried to pick things up from them as well as concentrating on developing my own style.

"Yashin, in his big black jersey, was dominating, but Banks was the greatest all round." It is his record of 73 caps that is about to be broken and Shilton is already looking towards another distant target of 100 international appearances, a mark that Robson feels he will reach within the next three years.

But for the presence of Clemence, his rival, who collected 61 caps, Shilton would by now have left even that figure far behind. In 49 internationals between 1974 and 1979, for instance, he was selected on only six occasions and it was not until after the last World Cup that he became England's recognized first choice.

Shilton, who at the age of 36 recently signed a contract that will tie him to Southampton for the next four years, sees injury as the only obstacle to his ambition. "I looked at a film the other day and there was Zoff lifting the World Cup for Italy. He was 40."

In spite of Robson's evident admiration for Shilton, he declined to offer him the captaincy against Turkey. "He has the qualities. That is why I asked him to lead the side when Wilkins and Robson were absent. But on the night when we hope to qualify for the World Cup finals, I regard it as the rightful privilege of the current captain."

Lineker, who was unable to train, and Stevens, who did so on his own to protect a slight kidney complaint, are expected to recover in time to be included in the side, to be announced today. Apart from Wilkins in place of the injured Reid, it should be the same team as that which drew with Romania last month to take England to within a point of reaching Mexico.

● Neville Southall, sent off at Chelsea, will break a sequence of 135 successive appearances for the club when he is suspended in two weeks time. Southall must serve a one match suspension and will miss the League game with Manchester city at Maine Road on October 26.



Robson making a point yesterday. He needs another tomorrow (Photograph: Ian Stewart)



Shilton: courageous

The onus is on Jennings

From David Miller, Bucharest

Pat Jennings, who stays in the game playing reserve football only so that he may help his country in their attempt to reach the World Cup Finals again, will need every ounce of his experience here tomorrow when he equals Dino Zoff's world record of 112 caps for a goalkeeper (David Miller writes).

Following Finland's victory over Turkey, Ireland now lie fourth in their group with England and Romania. They need three points from their final two matches, here tomorrow, and at Wembley next month to have a chance. Remembering how Romania at times outclassed England here six months ago, it is a tall order.

The good news for Ireland is the return of Whiteside following suspension, his absence being critical in the last, disappointingly drawn match in Izmir. The bad news is that McClelland, from the centre of the defence, Ramsey, from midfield, and Billy Hamilton are all absent through injury. Billy Bingham will name his team tomorrow.

Norway may expose something rotten in the state of Denmark

WORLD FOOTBALL
Brian Glanville

Has the virtue gone out of Denmark? Three games without a goal, and now tomorrow in Copenhagen they must play a vital World Cup game against Norway, who are cock-a-hoop after a fine 2-1 victory in Lecce against the Italians. The Danes lost 3-0 at home to Sweden in a friendly, 1-0 in the World Cup in Moscow, and last week could only draw goallessly at home against the Swiss, missing a penalty. Even Elkjaer (who had to come off after 13 minutes against the Soviet Union cannot find the net for his country as he's now doing for his Italian club, Verona.

Denmark's record against Norway over the years has been overwhelmingly positive, but the present Norwegian side is fast and resilient. Okland, who neatly headed the equalising goal against Italy, makes a lively attacking pair with Andersen, and they have powerful support from little Thoresen, still in Holand with PSV Eidhoven, after beginning his professional career as a left winger with Twente Enschede.

Denmark, who have another game to come in Dublin, are top of the group with seven points from six matches, Norway are bottom with four from five. But notionally all five teams still have a chance, even the Republic of Ireland, who meet the Soviet Union in Moscow tomorrow.

Conquerors there this season of West Germany, in a friendly, and Denmark, the Russians look more convincing in defence than in attack, where Blokhin is still among those present.

In the Anderlecht Stadium, Belgium are at home to Holland in a Low Countries derby, the first of two play-off games. Hard to forecast what will happen, though the Belgian defence stood up well last month in Chorzow in a drab 0-0 draw against Poland, who thus qualified for Mexico. Scifo, the young Sicilian-born midfield player, as ruled out with an ankle injury for the Belgians, who have brought back their previously disgraced and suspended right back and captain Eric Gerets, who was punished for his alleged part in the bribery scandal involving his old club, Standard Liege. Ironically, he is now playing in the Netherlands.

In Group two, Czechoslovakia are at home to the Swedes who, having won in Denmark, recently came back from a two goal deficit to draw at home in the World Cup with a West German team whose first half form was magnificent. The Germans are home and dry, Sweden have seven points from six games and should go through with them, especially as their last match, and the last match of the group, is in Malta.

The Czechs have five points from six games but their final match takes them to West Germany, who scored five against them in Prague. The Czechs have improved since then, and at least two of their players are in stupendous form.

At the Nou Camp, I watched Berger, the blond midfield player and the wonderfully mobile, versatile sweeper, Chavanec, make rings around Barcelona, enabling Sparta Prague to win their European Cup first round, second leg 1-0. Berger, banned from the Czech team for years after a nocturnal incident in the streets of Prague, when he was beaten up by the police, is surely one of the finest strategists in Europe at the moment. Barcelona could make nothing of him. Chavanec has immense energy. Half the time he seemed to be playing as a forward, but he was always there in defence when he was wanted.

The present Swedish team has high morale, and plenty of bite. The recovery against the West Germans testified to that. Prytz, back from Rangers, supports the tall, blond Stromberg, of Atalanta (Bergamo) in midfield, and another Italian expatriate, Dan Corneliusson, leads the attack. Magnusson, substitute and scorer of the very late equaliser against the West Germans, is playing in Geneva for Servette.

Brian Glanville is Football Correspondent of the Sunday Times.

Milne's target

Leicester City are to attempt to sign the 29-year-old former England winger, Laurie Cunningham from the French club Marseilles on loan until the end of the year.

"He's a bit out of touch, but has shown his willingness to get back into top flight football," the Leicester manager Gordon Milne said. "It is a waste of time to try to judge him over the two weeks he's already been here, so we are trying to negotiate a loan period up to the end of the year."

RACING

Ininsky sets Harwood on road to a treble

Guy Harwood and Greville Starkey continued their excellent autumn with a 24–1 treble at Sandown Park yesterday. Harwood took his score to 67 through victories by Ininsky, Dancing Brave and Majestic Ring, proving beyond *doubt* that the virus which afflected the stable for much of the early part of the year has now disappeared.

Ininsky started at 6–4 for the Heather Maiden Stakes and Starkey was always going well, quickening clear at the furlong pole to score by four lengths from Rhazali.

Harwood is unlikely to run the son of Ninisky again this season. He said: "I think he'll need a mile of a mile and a quarter next year. He'll be a nice horse once he learns to settle."

Bookmakers took no chances with the newcomer. Dancing Brave, in the first division of the Dorking Stakes, the colt starting 6–4 on favourite. Their caution was well placed as the $200,000 dollar purchase gained and impressive three-length victory over Mighty Memory.

Harwood, who reports that he is still undecided whether Bakharoff will run in the Dewhurst on Friday or the Futurity at Doncaster on Saturday, said: "It wouldn't do Dancing Brave any harm to have another race and we'll probably find a maidens-at-closing for him." Majestic Ring completed the Pulborough treble when beating Main Reason in the Leatherhead Claiming Stakes.

Cheltenham's Triumph Hurdle is one of the few big races that John Francome failed to win as a jockey *but he may get the chance to win it* as a trainer with Tracing, successful in the Coombe Handicap.

Geoff Lewis, who currently trains the three-year-old for Marshall Racing, said after Tracing's win that Welsh Beacon would definitely go to Francome for the jumps season and he hoped that Tracing would follow. "I'll have to discuss it with the owners," Lewis said.

Steve Cauthen won the second division of the Dorking Stakes on Faraway Dancer but his prospects of reaching the 200 mark are not bright.

His score is now 181 but he only expects to ride for a maximum of 14 more days this season. He has a day off today, will miss a couple of days because of the suspension he picked up in Italy on Sunday and says he is unlikely to travel to Redcar on October 31 or Edinburgh on November 6.

Kinane hurt in fall

Michael Kinane, the champion Irish jockey, with a record-breaking 105 winners this year already, suffered concussion and a suspected broken jaw in a fall from the favourite, Halifax, in a juvenile event at Gowran Park.

Sandown results

Going: good to firm

2.0 (1f) 1, IININSKY (G Starkey, 6-4 fav); 2, Rhazali (A Kimberley, 8-1); 3, Safapour (S Cauthen, 100-30). ALSO RAN: 8 Musical Youth, 10 Swift Trooper, 14 Amir Abadela (4th), Bonny Light, Mal-Y-Pense (5th), 25 Tom Rum (6th), 33 Home or Away, Major Jacko, Princely Estate, Sanonicos. 13 ran. 4l, sh hd, 5l, ½l, 6. G Harwood at Pulborough. TOTE: £2.30; £1.40, £2.40, £1.40. DF: £8.20. CSF: £12.08. 1min 30.71sec.

2.30 (1m) 1, DANCING BRAVE (G Starkey, 4-6 fav); 2, Mighty Measure (Pat Eddery, 3-1); 3, Hotshards Lodge (S Cauthen, 12-1). ALSO RAN: 5 Floating Asset. 4 ran. 3l, 5l, 2l. G Harwood at Pulborough. TOTE: £1.70. DF: £1.80. CSF: £2.93. 1min 42.88sec.

3.0 (1m 2f) 1, TRACING (J Mercer, 5-1); 2, Kilmanjaro Bob (R Cochrane, 13-2); 3, Anshell (W Carson, 15-2). ALSO RAN: 9-2 fav Saltporn (5th), 5 Fusilier, 6 Sitting Bull (6th), Touch of Wind, 14 Deramin, 20 Changanoor. 9 ran. NR: Al Yasir. 3l, hd, ¾l, 8l, nk. G Lewis at Epsom. TOTE: £5.00; £1.40, £1.50. £2.50. DF: £24.70. CSF: £34.29. Tricast: £218.94. 2min 10.60sec.

3.35 (1m) 1, CLARANDAL (W Carson, 9-4 fav); 2, Bird Point (S Cauthen, 5-2); 3, Sentimental Roses (B Thomson, 11-2). ALSO RAN: 7 Its My Turn (6th), 10 Coy (5th), 12 Stubbs, 14 Romilea (4th), 50 Shadbee, Jewel in the Crown. 9 ran. NR: Xylophone. 2½l, 2½l, 1½l, ¾l, 3l. W Hastings-Bass at Newmarket. TOTE: £3.00; £1.40, £1.30, £1.40. DF: £3.20. CSF: £7.83. Tricast: £22.88. 1min 44.29sec.

4.5 (1m) 1, FARAWAY DANCER (S Cauthen, 4-11 fav); 2, Turtueric (N Crowther, 33-1); 3, War Hero (W Carson, 5-1). ALSO RAN: 13-2 Mirage Dancer (4th), 33 Music Minstrel (6th), Smiling Bear (5th). 6 ran. 7l, ½l, ¾l, 8l, 20l. P Cecil at Newmarket. TOTE: £1.40; £1.30, £3.40. DF: £7.10. CSF: £11.15. 1min 45.02sec.

4.35 (1m 3f 100yd) 1, MAJESTIC RING (G Starkey, 5-1); 2, Mount Rheen (W Carson, 9-2); 3, Rosalyn (Pat Eddery, 7-2 fav). ALSO RAN: 5 Beau Vista (5th), 8 Hyddin (4th), 15-2 Topsail, 11 Absolute Bounder, 12 Trinkala Star, 33 Atold (6th), Mr Grapefruit. 10 ran. 2½l, 1½l, hd, 10l, 8. G Harwood at Pulborough. TOTE: £7.90; £1.80, £2.40, £1.80. DF: £20.30. CSF: £27.00. 2min 48secs.

JACKPOT: £3,406.45.

PLACEPOT: £17.55.

Pontefract

2.15 (1m) 1, Granny's Bank (Dale Gibson, 7-1 jt-fav); 2, Crown Estate (7-1 jt-fav); 3, Guest Image (14-1); 4, Majik Prince (16-1). La Bleu (7-1 jt-fav), ½l, nk. 21 ran. W Hastings-Bass. TOTE: £5.70; £1.70, £1.10, £2.90, £13.10. DF: £13.60. CSF: £57.64. TRICAST: £637.87. After a Stewards inquiry result stands.

2.45 (1m 2f) Headgrift (G Duffield, 8-1); 2, Earl's Court (16-1); 3, Trenow (14-1). Pentlyne's Pride (11-4 fav), 1½l, 1l. 14 ran. NR: The Grey Buck. N Callahan. TOTE: £10.60; £2.50, £7.70, £4.30. DF: £479.00. CSF: £133.53.

3.15 (5f) 1, Music Machine (T Williams, 10-1); 2, Spacemaker Boy (14-1); 3, Gods Solution (12-1); 4, Brig Chop (14-1). Ayrshire Lass (8-4 fav). Nk, Nk. 16 ran. NR: Kaldea, Uptown Girl, P. Haslam. TOTE: £11.60; £2.00, £4.00, £5.30. £3.00. DF: £342.00. CSF: £141.33. Tricast: £1,579.95.

3.45 (1m) 1, Kelly May Sing (P Robinson, 15-2); 2, Khaki Nanak (10-1); 3, Farag (15-1); 4, Maracas Girl (25-1). Brave and Bold (4-1 fav), ½l, ¾l. 21 ran. M Ryan. TOTE: £10.10; £2.10, £3.00, £2.60, £5.00. DF: £39.00. CSF: £81.00. Tricast: £1,082.19.

4.15 (2m 2f) 1, Teevano (R Hills, 10-1); 2, Goodman Point (7-2); 3, Midnight Oasis (12-1). Storm Cloud (15-8 fav), hd, nk. 10 ran. H Thomson Jones. TOTE: £16.80; £2.60, £1.60, £1.90. DF: £48.10. CSF: £43.74.

4.45 (6f) 1, Skeeb (W R Swinburn, 4-5 fav); 2, Buthayna (7-2); 3, Danish Fantasy (50-1). 2½l, 1½l. 17 ran. NR: Fabled Lassie. M Stoute. TOTE: £1.90; £1.40, £1.60, £7.20. DF: £3.40. CSF: £4.69. PLACEPOT: Not won.

Warwick

Going: good to firm

2.0 (1m) 1, Immlehorne Island (T Ives, 11-8 fav); 2, Hurricane Henry (100-30); 3, Colnage (20-1). 1l, 1l. 13 ran. J Dunlop. TOTE: £2.10; £1.10, £2.00, £11.60. DF: £2.40. CSF: £5.85.

2.30 (1m 2f 170yd) 1, Sharp Noble (G Baxter, 4-1); 2, Mooniay (2-1); 3, Court And Spark (33-1). 1½l, 1l, ¾l. 12 ran. B Hanbury. TOTE: £2.40; £1.40, £1.10, £5.40. DF: £4.20. CSF: £12.05. After Stewards inquiry and an objection by the second to the winner, the placings remained unaltered.

3.0 (1m 4f) 1, Highham Grey (D Nicholls, 20-1); 2, F Sharp (8-2); 3, Very Special (11-2). Summer Ridge 7-2 fav, ½l, ¾l. 13 ran. D Chapman. TOTE: £33.20; £8.30, £2.00, £1.40. DF: £58.00. CSF: £105.27. Tricast: £531.56.

3.30 (1m) 1, Cipsali (R Morse, 14-1); 2, Miss Apex (9-1); 3, Discover Gold (4-1); 4, Tele-Link (20-1). 1l, ½l, 25 ran. M Tomkins. TOTE: £21.10; £3.90, £1.10, £1.70, £75.20. DF: £178.50. CSF: £139.88. Tricast: £558.42. Bought in 2,200gns.

4.0 (1m 2f 170yds) 1, In Perpetuity (Paul Eddery, 4-1); 2, Blaze Of Tara (7-2); 3, Tiber Creek (7-2). Tour d'Or (100-30 fav). 8l, 2l, 11 ran. J Dunlop. TOTE: £4.40; £1.80, £2.20. £1.80. DF: £13.20. CSF: £17.72.

4.30 (1m) 1, Black Comedy (P Waldron, 7-4 fav); 2, Target Sighted (14-1); 3, Noble Hill (16-1). ½l, ½l. 13 ran. G Lewis. TOTE: £4.10; £1.30, £5.30. £7.80. DF: First or second with any other horse £1.20. CSF: £28.67.

5.0 (5f) 1, Mayor (D Nicholls, 20-1); 2, Kan Siddall (12-1), 3, Dublin Lad (6-1); 4, Sound Reasoning (8-1). The Hilcote Club (4-1 fav), ¾l, Sl, hd. 22 ran. M Leach. TOTE: £9.50; £2.00, £242.85. Tricast: £1,487.16.

PLACEPOT: £14.50.

Goram pays third visit to Scotland

Andy Goram, the Oldham goalkeeper, will become a Scotsman on Wednesday for footballing *purposes. Goram, whose Scottish* parents took him to Scotland twice for holidays as a child, paid his third visit yesterday when he joined the international squad to prepare for tomorrow's friendly with East Germany.

Alex Ferguson, Scotland's acting manager, who regards his own club goalkeeper, Jim Leighton (Aberdeen), as the No 1 with Alan Rough (Hibs) as deputy, said: "If we get to Mexico we will need a third goalkeeper."

● Paul McGrath, the Manchester United central defender was the only member of the Republic of Ireland squad to withdraw after Saturday's league games. He has a leg injury but was not replaced for the trip to Moscow

League's last chance for change

By Stuart Jones

The dismantling of the Football League's ancient structure must be started by the League Management Committee today and be completed by the club chairmen on November 12. Otherwise, the cracks in the 97-year-old edifice will become unacceptably wide, and the game could crumble into embarrassing chaos next season.

The League Management Committee know that change has become more than a necessity. It is inevitable. If they do not recommend a reduction in the number of first division clubs at their meeting today, and if the chairmen fail to support the move next month, the top clubs will carry out their threat to break away.

Since the so-called Super League representatives, led by Arsenal, Everton, Liverpool, Manchester United and Tottenham Hotspur, would set up their own deals with the television companies, sponsors and advertisers, the rest of the League would be left with little, if any, significant financial support. They would not be able to exist on gates alone.

The committee are, therefore, under the heaviest pressure to suggest alterations, and yesterday John Smith, the chairman of Liverpool, and a member of Sir Norman Chester's committee three years ago, added to it. He said that the voting system, which has blocked progress in the past, must be amended. It has not changed since 1888.

At present, a proposal requires a majority of three-quarters to be passed. The first and second division club chairmen and the League president each have one vote, while those in the third and fourth divisions have eight votes between them. Smith, echoing Sir Norman's suggestion, says that a majority of three-fifths would be a more suitable figure.

"I believe the chairmen were quite wrong in turning down the Chester report," Smith said yesterday.

FA Cup draw

FOURTH QUALIFYING ROUND: Frickley Athletic v Northwich Victoria; Bangor City v South Liverpool; Whitby Town v Peterlee Newtown; Blyth Spartans or Scarborough v Bishop Auckland; Morecambe or St Helens Town; Chorley v Marine; Macclesfield Town v South Bank or Gateshead; Rhyl v Runcorn; Barnet v Enfield; Dagenham v Atherstone United; Walthamstow Avenue or Dunstable v Nuneaton Borough or Hinckley Athletic; Leyton Wingate v Greasley Rovers; Wycombe Wanderers v Burton Albion; Chelmsford City v Kettering Town; Stourbridge v VS Rugby; Halesowen Town or Irthlingborough v Chalfont St Peter or Braintree Town; Kidderminster Harriers v Bishop's Stortford; Grays Athletic or Aylesbury United v Harlow Town; Dartford v Worcester City; Yeovil Town v Barry Town or Chippenham Town; Farnborough Town v Hastings Town; Welling United or Slough Town v Kingstonian; Bath City v Croydon; Fisher Athletic v Fareham Town or AFC Totton; Bromley v Maidstone United; Worthing v Bognor Regis Town; Ton Pentre or R S Southampton v Weymouth; Windsor and Eton v Oxford City.

Ties to be played October 26.

England at gateway to their third title

England's under-21 team meet Turkey at Ashton Gate tomorrow looking for a win which will ensure their passage into the European Championship quarter-finals. Their manager Dave Sexton, who has guided England under-21 sides to the last two European titles in 1982 and 1984, said: "These boys would like to become the third champions and they are wound up to get the two points which will guarantee us winning our group".

Sexton has made three enforced changes from the team which beat Romania 3–0 last month. Paul Elliott, of Luton, collects a second cap in place of the injured Ipswich centre back Ian Cranson. Tony Cottee, of West Ham, moves into the forward line for Danny Wallace, of Southampton, and Paul Parker, of Fulham, replaces the injured Stewart Robson *in midfield.*

England were held to a goalless draw in Turkey a year ago and Sexton said: "They were physically strong, had good players, and a good technique. They employ man-for-man marking and a sweeper, but our players have had enough experience of dealing with that sort of situation."

ENGLAND: D Seaman (Birmingham City); B Venison, N Pickering (both Sunderland), P Elliott (Luton Town), I Butterworth (Nottingham Forest), P Parker (Fulham), P Allen (Tottenham Hotspur), S Hedge (Aston Villa, capt), D Corney (Fulham), A Cottee (West Ham United), M Walters (Aston Villa). Substitutes: R Mimms (Everton), M Thomas (Luton Town), N McDonald (Newcastle United), D Kerslake (Queen's Park Rangers), P Wilkinson (Everton).

Group three

	P	W	D	L	F	A	Pts
England	5	2	2	1	8	3	6
Finland	6	1	4	1	4	4	6
Romania	5	1	3	1	3	5	5
Turkey	4	0	3	1	1	2	3

Remaining fixtures: Oct 15: England v Turkey; Nov 13: Turkey v Romania.

No return to Leeds for Revie

Don Revie will not be returning to Leeds United as successor to sacked manager Eddie Gray. Shortly after returning from a holiday abroad yesterday, Revie, 58, said: "I have no intention of returning to Leeds. They have not approached me, but in any event I do not want the job."

An appointment is unlikely to be made before next week when the directors will consider applications at their normal board meeting. Former Leeds players Johnny Giles and Jack Charlton are among the contenders.

● Phil Neal, the Liverpool and England defender, yesterday visited Grimsby Town who hope to sign him as their new manager. Neal said: "It's simply a look round. *Whether anything comes from my* visit we shall have to wait and see."

FOR THE RECORD

AMERICAN FOOTBALL

UNITED STATES: National Football League (NFL): Chicago Bears 26, San Francisco 49ers 10; Dallas Cowboys 27, Pittsburgh Steelers 13; Washington Redskins 24, Detroit Lions 3; Philadelphia Eagles 30, St Louis Cardinals 7; Cincinnati Bengals 35, New York Giants 30; Cleveland Brown 21, Houston Oilers 6; Green Bay Packers 20, Minnesota Vikings 17; New England Patriots 14, Buffalo Bills 3; Denver Broncos 15, Indianapolis Colts 10; San Diego Chargers 31, Kansas City Chiefs 20; Los Angeles Rams 31, Tampa Bay Buccaneers 27; Los Angeles Raiders 23, New Orleans Saints 13; Seattle Seahawks 30, Atlanta Falcons 26.

AMERICAN CONFERENCE

Eastern Division	W	L	T	Pct	PF	PA
NY Jets	4	1	0	.800	120	77
Miami	4	1	0	.800	136	85
New England	3	3	0	.500	104	116
Indianapolis	2	4	0	.333	109	138
Buffalo	0	6	0	.000	86	163
Central Division						
Cleveland	4	2	0	.667	114	87
Cincinnati	2	4	0	.333	184	196
Pittsburgh	2	4	0	.333	129	106
Houston	1	5	0	.167	75	128
Western Division						
Denver	4	2	0	.667	169	131
LA Raiders	4	2	0	.677	138	113
Seattle	4	2	0	.667	184	168
Kansas City	3	3	0	.500	141	135
San Diego	3	3	0	.500	152	165

NATIONAL CONFERENCE

Eastern Division	W	L	T	Pct	PF	PA
Dallas	5	1	0	.833	159	99
NY Giants	3	3	0	.500	143	115
St Louis	3	3	0	.500	145	163
Washington	3	3	0	.500	97	134
Philadelphia	2	4	0	.333	86	90
Central Division						
Chicago	6	0	0	1.00	189	96
Detroit	3	3	0	.500	103	138
Green Bay	3	3	0	.500	137	140
Minnesota	3	3	0	.500	137	123
Tampa Bay	0	6	0	.000	112	173
Western Division						
LA Rams	6	0	0	1.00	133	69
New Orleans	3	3	0	.500	126	155
San Francisco	3	3	0	.500	155	117
Atlanta	0	6	0	.000	120	192

BASKETBALL

CARLSBERG NATIONAL LEAGUE: Men, first division: Happy Eater Bracknell 86 (Stiller 23, Conder 20, Scantlebury 19), Manchester Giants 96 (Kennedy 36, Scott 28, Pemberton 16); Hemel/Watford Royals 90 (Sewell 22, Keenan 22, Smith 14), Birmingham Bullets 105 (Hays 30, Shoulders 23, Pollard 22); ORS Sunderland 102 (Dykstra 55, Mullings 22, Kirkham 13), Portsmouth FC 114 (Irish 29, Moore 21, Dessie 20); Team Polycell Kingston 109 (Bontrager 37, Davis 28, Innell 21), Homespare Bolton 105 (Stevens 35, Graves 22, Martin 21); McEwan Tyneside 61 (Ellis 24, Hanson 14, Xavier 8), Portsmouth FC 84 (Irish 18, Cunningham 12, Lloyd 11); Wisbech Crisps Leicester 98, (Vaughan 31, Young 28, Meaghr 17), Brunel Ducks Uxbridge 93 (Roberts 34, Kellybrew 26, Potts 13); Sperrings Solent Stars 113 (Robinson 29, Whitehead 26, Skoech 16), McEwan Tyneside 89 (Ellis 33, Hanson 17, Xavier 14). Second division: Brixton Topcats 98, Swindon Rakers 82; English Estates Cleveland 99, Oldham Celtics 112; Team Telcom Colchester 61, Cad Tower Hamlets 95; Team Wakefield Nottingham 113, ANC Liverpool 104; Peterborough Jets 85, Calderdale Explorers 134; Swindon Rakers 79, Plymouth Raiders 89. Women, first division: Team Polycell Kingston 71, Nottingham Wildcats 75; London YMCA 84, Rugby 64; Swindon Lirx 61, Avon Northampton 58; TCB Worthing Wasps 76, Chamos Swifts Derby 40.

SNOOKER

TOLLY COBBOLD ENGLISH PROFESSIONAL CHAMPIONSHIP: First round: (Southampton): D Gilbert bt B West, 9-8. (Birmingham): P Houlihan bt J Hargreaves, 9-5. Second round: (Manchester): T Jones bt S Harris, 9-5; (Loughborough): B Oliver bt L Dodd, 9-5; (Southampton): F Davis bt D Hughes, 9-6.

SCUNTHORPE: World amateur championship (women): A Fisher bt S Hillyard, 5-1.

ICE HOCKEY

NORTH AMERICA: National Hockey League (NHL): Edmonton Oilers 6, St Louis Blues 3; Philadelphia Flyers 4, washington Capitols 2; Boston Bruins 7, Montreal Canadiens 2; New Jersey Devils 3, New York Rangers 2; Quebec Nordiques 5, Winnipeg Jets 2; Toronto Maple Leafs 5, Chicago Black Hawks 1; Calgary Flames 9, Los Angeles Kings 2.

WALES CONFERENCE

Patrick Division

	W	L	T	F	A	Pts
New Jersey	3	0	0	13	8	6
Philadelphia	2	1	0	13	10	4
NY Islanders	1	0	0	5	4	2
NY Rangers	1	2	0	8	13	2
Pittsburgh	0	2	0	5	9	0
Washington	0	3	0	5	12	0
Adams Division						
	W	L	T	F	A	Pts
Boston	3	0	0	19	5	6
Quebec	3	0	0	15	4	6
Hartford	2	0	0	13	6	4
Montreal	2	1	0	13	12	4
Buffalo	1	1	0	10	7	2

CAMPBELL CONFERENCE

Norris Division

	W	L	T	F	A	Pts
St Louis	1	1	0	7	9	2
Toronto	1	2	0	6	8	2
Detroit	0	1	1	8	15	1
Minnesota	0	1	1	1	8	1
Chicago	0	3	0	5	17	0
Smythe Division						
	W	L	T	F	A	Pts
Edmonton	2	0	0	10	6	4
Calgary	2	0	0	17	5	4
Vancouver	1	1	0	9	9	2
Los Angeles	0	3	0	11	20	0
Winnipeg	0	3	0	8	17	0

CROSS-COUNTRY

MAIDSTONE: Kent League (five miles): N Brown (Invicta), 25mn 11sec. Team: 1, Invicta. GRANTHAM: Metropolitan League (five miles): 1, S Kerr (Enfield), 24min 46sec. Team: 1, North London.

WIMBLEDON: Surrey League (five miles): 1, D Glassborrow (Herne Hill), 26min 17sec. Team: 1, Herne Hill.

ROAD RUNNING

BATTERSEA PARK: London Road Runners' Club: 10 kilometres: J Goldring (Walthamstow) 30min 56secs; 2, K McLellan (Hertford and Ware), 31.05; 3, G Piper (Medway), 31:13. Women: 1, W Sly (Hounslow), 32.34; 2, G Penny (Cambridge Harriers), 33.41; 3, J Haywood (High Wycombe Phoenix), 35.52.

MELBOURNE: Marathon: 1, F van der Vennet (Bel), 2hr 12min 35sec; 2, F Clynn (GB), 2:14:20; 3, A Tarlow (Aus), 2:16:07. Women: M Reddan (Aus), 2:44:56.

PEKING: Marathon: 1, Shigeru So (Japan), 2, Yakeshno So (Japan), both 2:10:23; 3, H Jones (GB), 2:10:36.

PARIS: 20km: 1, C Moore (GB), 58min 51sec; 2, C Thackary (GB), 59:22; 3, P Levisse (Fr), 59:44; 4, N Peach (GB), 59:58. Women: 1, J Clarke (GB), 1hr 08min. 21sec.

COLUMBUS, Ohio, Marathon: Men: 1, J Nzau (Ken), 2hr 15min 23sec; 2, J Tuttle (US), 2:15.25; 3, M Mayoka (Ken), 2:17.38. Women: 1, P Fudge (GB), 2:35.11; 2, A Ford (GB), 2:36.14; 3, S Rowell (GB), 2:38.40.

BASEBALL

NORTH AMERICA: National League Championship series: St Louis Cardinals 12, Los Angeles Dodgers 2 (best-to-seven series tied at two games each).

RACKETS

QUEEN'S CLUB: The Tennis and Rackets Association bt the Army 3-0: M W Nicholls and P G Seabrook bt Maj C H Braithwaite (15/19 Hussars) and Capt A I Finlayson (16/5L) 18-16, 15-4, 14-17, 15-3, 14-17, 15-8; M N P Mockridge and F Satow bt Capt M J Hough (5 Inniskilling Dragoon Guards) and Lt D McCorquodale (AAC), 15-6, 15-8, 15-6; G J J Pawle and W Stephens bt Maj E B C Aldan (RAOC) and Maj P N P Watts (RAEC), 15-3, 15-12, 4-15, 10-15, 15-13.

GOLF

LAKE BUENA VISTA, Florida: Walt Disney Classic: Leading final scores (US unless stated): 287: L Watkins, 68, 67, 69, 63. 288: M Donald, 66, 69, 66, 67; S Hoch, 69, 63, 67, 69. 289: P Stewart, 69, 69, 65, 66; G Koch, 66, 68, 72, 63. 271: G McCord, 67, 68, 70, 61. 272: A Bean, 70, 68, 66, 68. 273: D Hammond, 70, 68, 68, 67; C Stadler, 65, 70, 69, 69; D Pooley, 70, 68, 69, 66. 275: K Brown (GB), 66, 71, 66, 72. 276: W Grady (Aus), 70, 68, 67, 70; N Faldo (GB), 70, 70, 67, 69. 278: D Frost (SA), 68, 69, 70, 71.

Foundation Schools Team Tournament: 1, Hutton, Preston, 242; 2, Morcambe, 251; 3, St Ninian's, Isle of Man, 255.

EUROPEAN ORDER OF MERIT: 1, S Lyle (GB), £162,553; 2, B Langer (WG), £115,716; 3, S Ballesteros (Sp), £87,094; 4, I Woosnam (GB), £82,225; 5, S Torrance (GB), £79,567; 6, T Clark (GB), £79,386; 7, M Pinero (Sp), £55,702; 8, J Cañizares (Sp), £54,322; 9 P Way (GB), £53,097; 10 G Marsh (Aus) £52,781.

HILTON HEAD ISLAND, South Carolina: Seniors International: Leading final scores (all US): 210: M Fetchick, 69, 69, 72, 212: O Moody, 70, 70, 72; G Littler, 70, 71, 71; A Chandler, 71, 68, 73; M Barber, 69, 72, 72, 213: G Bewer, 74, 67, 72.

SAO PAOLO: Sao Paolo Classic: Leading final scores: 273: A Chandler (GB), 71, 71, 68, 63. 275: K Brunn (US), 71, 69, 68, 67. 277: A Sowa (Arg), 69, 73, 67, 68; U Fernandez (Arg), 69, 71, 75, 68. 278: M McKenzie (GB), 73, 67, 68, 70; E Romero (Arg), 69, 66, 71, 72; J Hart (US), 74, 70, 65, 69. British score: 282: P Thomas, 71, 68, 70, 73.

HOCKEY

PIZZA EXPRESS LONDON LEAGUE: Premier division: Beckenham 3, Slough 1; Richmond 0, Southgate 5. League: Blackheath 3, Cheam 1; Bromley 1, Tulse Hill 1; Dulwich 2, Hounslow 1; Guildford 2, Old Kingstonians 1; Hampstead 2, Purley 1; London University 0, St Albans 1; Maidenhead 0, Teddington 3; Mid-Surrey 1, Surbiton 4; Reading 1, Hawks 1; Wimbledon 0, Spencer 2.

COUNTY CHAMPIONSHIP: East: Bedfordshire 1, Norfolk 3; Hertfordshire 3, Suffolk 1; Lincolnshire 0, Cambridgeshire 3. North: Lancashire 2, Durham 1; Northumberland 5, Cumbria 0; Yorkshire 0, Cheshire 0. West: Cornwall 0, Gloucestershire 2; Somerset 4, Wiltshire 2; Hereford 1, Devonshire 4. South: Hampshire 3, Nottinghamshire 1; Midd

RACING

Leon a firm fancy to keep up Cumani's winning run

By Mandarin

The art of placing horses has rarely been better demonstrated than by Luca Cumani this season. After a quiet start, the Newmarket trainer has sent out a steady stream of winners every month since May and has already passed his previous best seasonal tally of 53, achieved seven years ago.

Cumani has done particularly well with his three-year-olds, often producing them to win minor races at the northern tracks before gradually raising them in class. Perkins Warbeck (six wins), Fish 'n' Chips (six), Frax (four) and Leon (four) have all proved highly profitable to follow and today Leon is napped to gain his fifth success in the Robertsbridge Handicap at Folkestone.

Leon has been on the go since April, but did not get off the mark until the end of June at Doncaster. He followed up a fortnight later at Lingfield Park and after disappointing on soft ground in mid-summer returned to winning form with handicap successes at Salisbury and Leicester in September.

His latest performance when fifth to Pubby on good to soft going at Haydock is best ignored and now that he has the fast ground he needs to produce his best, he should outpace this modest opposition.

Stephen Quane, Cumani's talented apprentice, who gets on so well with Leon, has bright prospects of initiating a double on Corncharm in the opening Brede Apprentices' Handicap. Matt McCormack's four-year-old has been showing good speed in competitive seven-furlong handicaps and will appreciate the return to six furlongs.

The handicapper appears to have given Say Pardon an excellent chance to get off the mark in the Northiam Nursery. Say Pardon's only run over today's trip of five furlongs was at Newmarket in June when he divided Silvino and Native Wizard in a three-day photo finish.

With Silvino chasing home Stalker in the group one Middle Park Stakes earlier this month and Native Wizard winning the Acomb Stakes at York in August, Say Pardon is clearly entitled to more than 8st 4lb in this company. His two runs since have both been over longer trips and he has been right in the firing line after five furlongs on each occasion.

David Morley, who trains Say Pardon, can also take the nursery at Warwick with G G Magic.

Chicago Bid appears to have his best chance of the season in the Prince Rupert Handicap. When finishing fifth to Padre Pio at Sandown in August, Robert Armstrong's four-year-old was only two necks and a head adrift of the subsequent Portland Handicap third, Woodfold, and had the Portland winner, Lochtillium, behind him in eighth. This represents a substantial drop in class.

Sussex trainers should be among the winners at Redcar where Palaestra can improve on his promising Goodwood second for John Dunlop in the EBF Captain Cook Maiden Stakes and Benzina can gain her fourth success from six starts for Guy Harwood in the Hanging Stone Handicap.

The outstanding bet at the Yorkshire course, though, should be John Winter's good young stayer, Revisit, who should hold far too many guns for Herradura in the Saltburn Stakes.



Sure Blade (above), the unbeaten winner of three races including Doncaster's Laurent Perrier Champagne Stakes, is one of 12 four-day acceptors for the William Hill Dewhurst Stakes at Newmarket on Friday. Sure Blade will be ridden by Brent Thomson. The other declared runners, with riders where known, are: Bakharoff(G Starkey), Bold Arrangement, Bright as Night(P Robinson), Fioravanti, Gorgeous Algernon, Huntingdale, Jareer(W Swinburn), Nomination(T Quinn), Tanaos(S Cauthen), Top Ruler, Woodman(Pat Eddery). The sponsors' latest betting is: 6-4 Sure Blade, 2-1 Woodman, 5-1 Nomination, Jareer, 12-1 bar.

REDCAR

Going: good to firm
Draw advantage: 5f-1m, high numbers best

2.15 AIRY HILL SELLING STAKES (2-y-o: £1,030: 1m) (17 runners)

1 4001 SAUVITA (B) (C) G Pritchard-Gordon 8-13 ..... S Childs 7
4 0000 BOLD ANSWER W Bentley 8-11 ..... P Eddery 3
5 4000 BUTANE (B) W Storey 8-11 ..... E Guest 3 2
6 0003 COMERSER J Berry 8-11 ..... K Darley 14
7 0302 CONNAUGHT LAD M Britain 8-11 ..... P Robinson 8
9 0004 HERB ROBERT D W Chapman 8-11 ..... S P Griffiths 5 10
11 0000 MOLOCH (B) J Mitchell 8-11 ..... N Connorton 13
12 0024 RACHEL'S PRINCE R Stubbs 8-11 ..... D Nicholls 9
13 0000 SEA JAY C Thornton 8-11 ..... J Bleasdale 12
15 00 SPRING FLIGHT A Jarvis 8-11 ..... T Lloyd 7 6
18 000 THE LEGGETT M Tompkins 8-11 ..... T Ives 17
19 0 TISCR GATE R Hollinshead 8-11 ..... S Perks 1
20 0 SEEKERS CONTROLS G Oldroyd 8-8 ..... M Birch 15
25 00 GROVECOTE P Makin 8-8 ..... G Starkey 3
28 0000 HARDLY FAIR D Morley 8-8 ..... G Duffield 11
29 00 LOVELY LIZZIE I Jordan 8-8 ..... O Gray 16
32 0000 RIBO MELODY Denys Smith 8-8 ..... D Leadbitter 5 4

1984: Lucksin 9-2 D Nicholls (13-2) Ronald Thompson 21 ran.

5-2 Savvita, 7-2 Rachel's Prince, 5 Herb Robert, 6 Hardly Fair, 8 Spring Flight, Connaught Lad, 10 The Leggett, 14 others.

2.45 E B F CAPTAIN COOK MAIDEN STAKES (2-y-o: £1,850: 7f) (30)

3 0000 BAXTERGATE R Howe 9-0 ..... R P Elliott 3
4 4000 BE POSITIVE J Berry 9-0 ..... K Darley 6
6 00 BOLLIN UNCLE M H Easterby 9-0 ..... M Birch 2
7 4 BON ACCUEIL L Cumani 9-0 ..... P Hamblett 28
9 CLIFFALDA M Camacho 9-0 ..... N Connorton 25
11 DANCING PROG W Jarvis 9-0 ..... J Bleasdale 16
12 8 DENALTO Denys Smith 9-0 ..... - 30
13 DENBERDAR R Hollinshead 9-0 ..... N Rodgers 7 21
15 00 FERRY MEADOWS N Tinkler 9-0 ..... - 16
18 00000 GLORY TIME W Watts 9-0 ..... - 13
18 0003 HAMLOUL H Thomson Jones 9-0 ..... A Murray 5
20 0 HOAD HILL R Fisher 9-0 ..... - 29
22 IVYBRIDGE G Harwood 9-0 ..... G Starkey 7
23 23 JARROVIAN T Fairhurst 9-0 ..... P Robinson 11
25 0000 KING OF GEMS A Jarvis 9-0 ..... D Nicholls 22
26 000 KIRKELLA J FitzGerald 9-0 ..... M Hindley 5 8
27 3 KNYF E Weymes 9-0 ..... E Guest 3 15
28 0 LATRIGG LODGE N Bycroft 9-0 ..... L Charnock 14
29 420 MANTIQUE J FitzGerald 9-0 ..... M Wood 12
30 MARKELIUS W Jarvis 9-0 ..... N Day 27
36 02 PALAESTRA J Watts 9-0 ..... G Duffield 20
37 PRIMULA PLEASE J Watts 9-0 ..... T Ives 23
41 0 SCARBOROUGH W Elsey 9-0 ..... J Lowe 24
49 0002 TWICKNAM GARDEN R Whitaker 9-0 ..... S Perks 10
50 0020 VISRADENDRA W Pearce 9-0 ..... - 9
56 ENTOURAGE M Stoute 8-11 ..... W R Swinburn 25
61 00 OUR ANNIE E Carter 8-11 ..... - 4
63 30 PREJUDICE (BF) T Barron 8-11 ..... S Webster 19
64 PRINCESS RYMER T Ellis 8-11 ..... - 17
68 000 ZEELANDIA (BF) T Barron 8-11 ..... B McGiff 7 1

1984: Sojourn 8-11 W R Swinburn (6-1) M Stoute 29 ran.

11-4 Palaestra, 7-2 Entourage, 9-2 Ivybridge, 6 Bon Accueil, 8 Knyf, 10 Hamloul, 12 Prejudice, 14 Jarzovian, 16 others.

3.15 HANGING STONE HANDICAP (£2,684: 1m 3f) (18)

1 0000- PETER MARTIN R Hollinshead 4-9-10 ..... S Perks 15
2 1021 BENZINA G Harwood 3-9-8 ..... G Starkey 12
4 0001 ELARIM (CD) T Fairhurst 6-9-4 (6 ex) ..... C Coates 5 6
7 0402 ADARIYSA (B) R Johnson Houghton 3-9-0 ..... K Darley 16
8 0220 GOLDEN FANCY I Walker 5-9-0 ..... D Nicholls 7
9 1000 HOME LATE B McMahon 3-8-6 ..... W R Swinburn 17
11 0032 MALADHU J FitzGerald 6-8-12 ..... A Murray 4
12 0031 HANDLEBAR J Watts 3-8-10 ..... T Ives 10
13 1102 MISTER POINT C Tinkler 3-8-10 ..... M Birch 13
17 4440 IVOROSKI (D) Denys Smith 3-8-5 ..... D Leadbitter 5 3
20 1033 TILLY TAVI S Norton 3-8-2 ..... J Lowe 11
21 0000 COUSIN CUTHBERT (B) M W Easterby 3-8-2 ..... N Connorton 18
22 3030 REDCROSS MISS W Hastings-Bass 3-8-0 ..... N Pike 9
23 0000 GOOD LAW (B) G Thornton 4-8-0 ..... J Bleasdale 8
25 0008 COMMITMENT J Toller 3-8-0 ..... G Duffield 5
28 0004 TAKE A CARD Mrs J Ramsden 5-7-12 ..... M Fry 1
29 3000 JESTERINN E Eldin 3-7-11 ..... - 2
31 0600 SEA REPPIN (CD) J Leigh 5-7-9 ..... L Charnock 14

1984: Sea Reppin 4-8-4 Paul Eddery (16-1) J Leigh 18 ran.

3 Benzina, 4 Adariyza, 5 Maladhu, 6 Handlebar, 8 Elarim, 12 Tilly Tavi, Golden Fancy, 14 Mister Point, 16 others.

FORM: BENZINA (8-6) beat Bank Parade (8-10) ½l at Leicester (1m 2f, £3,259, firm, Sept 23, 14 ran). ELARIM (9-5) 2½l winner from Carol's Music (8-2) at Beverley (1m 2f, £1,600, firm, Sept 26, 16 ran). ADARIYSA (9-0) a neck 2nd to Thorny Rose (9-7) at Bath (1m 3f, £2,460, soft, Oct 7, 16 ran). MALADHU (10-5) 2nd beaten a neck by Seven Swallows (9-9) with GOLDEN FANCY (10-1) 7 ½l back in 5th, Haydock (1m 2f, £3,894, good to soft, Oct 5, 17 ran). HANDLEBAR (9-0) beat Lannuier (9-0) 7½l at Beverley (1m 2f, £986, firm, Sept 25, 12 ran). IVOROSKI (8-5) 4½l 5th to Colt Again (8-8) at Redcar (1m 3f, £2,390, good to firm, Sept 17, 17 ran). TILLY TAVI (9-1) 8l 3rd of 17 to Jack' aisland (8-12) at Catterick (1m 4f, £2,038, good to firm, Sept 21).
Selection: HANDLEBAR

NEWTON ABBOT

Going: good to firm

2.0 SACCONE & SPEED NOVICE HURDLE (4-y-o: £1,107: 2m 150yd) (9 runners)

1 2410 GOLDEN HOME (CD) M Pipe 11-1 ..... P Leach
2 0000- ABOUT TIME TOO J Jenkins 11-0 ..... D Morris 7
4 BROTHER IN ARMS C Roach 11-0 ..... B Wright
5 606- CHEZARI D Elsworth 11-0 ..... C Brown
6 FIDDLERS PIKE P Sanders 11-0 ..... George Knight
7 GARA ROCK D Barons 11-0 ..... P Nicholls
9 40-20 INVISIBLE RING R Holder 11-0 ..... P Richards
10 KANOBY S May 11-0 ..... S May
15 INDIAN SUNRISE R Pocock 10-9 ..... C Cox 7

1984: No corresponding race.

11-10 Golden Home, 11-4 Invisible Ring, 4 Gara Rock, 6 Chezari, 10 About Time Too, 16 others.

Newton Abbott selections

By Mandarin

2.0 Golden Home. 2.30 Gold Measure. 3.0 Folly Hill. 3.30 Tudor Road. 4.0 Par Sevvy. 4.30 Silver Keys.

2.30 HOFMEISTER NOVICE CHASE (£2,913: 3m 2f 100yd) (16)

2 3431 GOLD MEASURE J Spearing 8-11-8 ..... S Morshead
3 029-1 MASTER BEAU R Ammyage 10-11-8 ..... Miss G Armytage
4 3-214 PRINCE BAI (CD) (BF) R Champion 8-11-8 ..... H Davies
6 f- ALTE-XPRESS R M Howells 8-11-3 ..... P Richards
7 00-00 AQUA VERDE Mrs E Kennard 8-11-3 ..... Mr D Stephens
8 f- ASHBURTON O Stephens 10-11-3 ..... S Sherwood
12 44/00 BLACK ROD N Mitchell 8-11-3 ..... -
13 30ff BOLT THE GATE D Williams 8-11-3 ..... J Hurst
14 0 CASSANOVA'S STORY J Thorne 7-11-3 ..... P Linsley 9
15 0 CROZIURRY M Stephens 10-11-3 ..... Mrs K Smith-Maxwell
16 0- DEBH CHEVAL Mrs S Davenport 7-11-3 ..... Mr C Llewellyn
18 00-20 FINAL CLEAR J Old 7-11-3 ..... D Crimecott
20 33p3 PRINCE BUSKINS F Gorman 10-11-3 ..... Philip Hobbs
22 pf0-4 SQUIRE TRELAWNY P Hobbs 8-11-3 ..... R M Ilman
23 3/43 BELLIVER PRINCE S May 5-11-0 ..... M Aylliffe
25 p00-2 GO PENTA N Aylliffe 5-10-9 ..... -

1984: Dunrose 10-11-3 S Morshead (3-1 fav) B Wilkinson 16 ran.

5-2 Gold Measure, 7-2 Master Beau, 4 Prince Bai, 8 Final Clear, 12 Prince Buskins, Go Penta, 14 Squire Trelawney, 16 others.

3.0 BLACKTHORN HANDICAP HURDLE (£2,653: 2m 150yd) (9)

1 0249- PRIDEAUX BOY (CD) C Roach 7-12-7 ..... R Dunwoody
2 4210- SEAGRAM D Barons 5-11-0 ..... H Davies
3 1-321 TIGHT TURN R Frost 5-10-10 (7 ex) ..... J Frost
6 4f2-4 TRY TO REMEMBER R Holder 5-10-7 ..... P Richards
9 DRAGON PALACE D Elsworth 7-10-0 ..... A Arnott 4
11 031- FOLLY HILL J Jenkins 5-10-0 (7 ex) ..... S Sherwood
12 40-11 FOLLY HILL J Jenkins 5-10-0 ..... Samantha Dunstar 7
14 04-00 ISOM DART (CD) T Hallett 6-10-0 ..... B Powell
15 000-2 NO RANSOM M Stephens 5-10-0 ..... D Wonnacott
16 00-13 GETTING PLENTY (CD) F Gorman 5-10-0 ..... D Wonnacott 7

1984: Morality Stone 7-10-11 R Linley (3-1 fav) R Hodges 12 ran.

5-2 Folly Hill, 4 Prideaux Boy, Tight Turn, 6 Seagram, 7 Dragon Palace, Try To Remember, 10 No Ransom, 12 Getting Plenty, 14 others.

3.30 COURAGE SOUTH WEST CHASE (LIMITED HANDICAP) (£3,059: 2m 5f) (7)

5 0631- GROCKLE (CD) D Barons 8-11-7 ..... H Davies
7 023-3 TUDOR ROAD L Kennard 10-11-5 ..... R Rowe
8 2p0-1 THORNTON S May 6-11-0 (4 ex) ..... S May
9 0224 MAGGIE DEE R Frost 8-10-9 ..... J Frost
10 3-414 QUITE HOT (B) (CD) N Aylliffe 8-10-9 ..... M Aylliffe
11 00-03 PRINCELY LAD (CD) M Tate 7-10-7 ..... P Scudamore
12 304f BOLD DECEPTION W G Turner 8-10-7 ..... Mr B Turner

1984: Young Lover 6-11-7 B de Haan (8-13 fav) F Winter 6 ran.

2 Thornton, 3 Grockle, 9-2 Tudor Road, 6 Maggie Dee, 7 Quite Hot, 10 Princely Lad, 12 Bold Deception, 14 others.

Redcar selections

By Mandarin

2.15 Grovecote. 2.45 Palaestra. 3.15 Benzina. 3.45 Revisit. 4.15 Killyglen. 4.45 Bold Realm.

By Our Newmarket Correspondent

2.15 Sauvita. 2.45 Entourage. 3.15 Red Cross Miss. 3.45 Revisit. 4.15 Killyglen. 4.45 Croyland Pride.

4.15 BOULBY HANDICAP (3-y-o: £1,905: 1m 1f) (17)

2 0000 ARISTOCRAT VELVET J Etherington 9-7 ..M Hindley 5 17
3 0300 MUSIC MARKET (B) J Watts 9-3 ..... T Ives 1
7 0022 KILLYGLEN (B) W Hastings-Bass 8-9 ..... R Lines 3 6
14 1010 BELLA BANUS (C) W A Stephenson 8-4 ..... M Birch 10
15 2101 BRECKLAND LADY (D) M Tompkins 8-4 (7 ex) ..... S Webster 16
17 3000 EASY DAY E Eldin 8-2 ..... P Robinson 15
18 0003 A PEAL SUPREME J FitzGerald 8-1 ..... M Wood 7
20 0000 COMMITMENT J Toller 8-0 ..... NON-RUNNER 2
22 0000 SHAGRAAN (B) J Dunlop 7-13 ..... G Duffield 13
24 2440 TREYARNON S Norton 7-12 ..... J Lowe 8
25 0000 CLOTILDA (B) P Calver 7-12 ..... M Fry 12
26 0010 GLENDERRY (B) (D) Hbt Jones 7-11 ..... K Darley 4
30 4004 KUGOLA (B) E Eldin 7-10 ..... - 3
31 0000 QUALITAIR LADY K Stone 7-8 ..... L Charnock 5
33 000 JALOME S Wiles 7-8 ..... - 9
37 0000 MR LION F Carr 7-7 ..... S P Griffiths 5 14
41 0000 EISTEDDFOD W Pearce 7-7 ..... - 11

1984: Nowa Huta 9-6 R Guest (5-1) L Cumani 17 ran.

4 Killyglen, 5 Breckland Lady, 6 Treyarnon, 8 Bella Banus, Music Market, 10 Glenderry, 12 Shagraan, 14 others.

4.45 RALPH CROSS HANDICAP (£1,917: 6f) (26)

1 2121 BOLD REALM (D) A Jarvis 4-9-13 ..... T Jarvis 5 7
2 1010 BOOT POLISH (CD) J Watts 3-8-12 ..... N Connorton 5
7 0330 MENNEA T Ellis 6-8-9 ..... - 2
9 041-0 TOP THAT T Barron 4-8-8 ..... S Webster 8
10 0800 PERGODA I Vickers 7-8-8 ..... N Rodgers 7 14
12 1003 LINPAC LEAF (D) W Elsey 4-8-4 ..... J Lowe 19
14 3340 GLEN GLORY (D) D W Chapman 3-8-2 ..... D Nicholls 10
17 1200 MARTIR (B) (D) M Lambert 3-8-1 ..... D Oldham 6
18 30000 DERRING MISS (D) W Hastings-Bass 3-8-1 ..... R Lines 3 24
22 0000 COUTURE LEG AFFAIR (CD) R Woodhouse 4-8-10 ..... S Keightley 13
24 0002 MOONINSKY (D) N Bycroft 4-8-9 ..... L Charnock 15
25 3000 CROYLAND PRIDE (D) M Tompkins 3-8-8 ..... T Ives 20
26 2100 HOPEFUL KATIE (D) D Leslie 3-8-8 ..... J Bleasdale 12
27 0-400 NIPKNOWES R Allan 4-8-8 ..... - 26
29 0000 ZIO PEPPINO (D) T Craig 4-8-8 ..... E Guest 5 11
30 3000 TREE FELLA (D) D Chapman 8-8-7 ..... - 25
31 0000 WILLIE GAN (CD) Denys Smith 7-8-7 ..... D Leadbitter 5 17
37 3220 THE MAZALL (D) Miss L Siddall 5-8-6 ..... G Gosney 23
38 410-8 GODOLPHIN (B) (D) T Craig 5-8-4 ..... R P Elliott 18
40 0000 GOOD N SHARP G Calvert 4-8-4 ..... M Fry 21
43 2000 BRAMPTON IMPERIAL (CD) D Chapman 3-8-2 ..... K Darley 12
44 1009 OFF YOUR MARK (D) G Calvert 5-8-2 ..... P Burke 5 9
45 0003 POKERFAYES (B) (D) B McMahon 6-8-2 ..G Duffield 4
47 0010 PENTOFF (D) D Chapman 3-8-2 ..... S P Griffiths 5 3
50 0000 MELINA T Barron 8-8-0 ..... M Wood 1
51 0000 RUNAGER I Jordon 3-8-0 ..... O Gray 15

1984: Lingac Leaf 3-8-3 Paul Eddery (25-1) W Elsey 23 ran.

5 Lingac Leaf, 6 Tree Fella, Hopeful Katie, 7 Top That, 8 Bold Realm, 10 Boot Polish, The Mazall, 12 Pokerfayes, 14 others.

FORM: BOLD REALM (8-8) beat Karen's Star (8-11) a neck at Ripon (6f, £1,560, good, Aug 31, 23 ran) with BOOT POLISH (9-7) well down the field. Previously BOOT POLISH (8-3) beat Batoni (8-11) ½l here on July 30 (6f, £3,115, good, 10 ran). TOP THAT behind Uptown Girl on reappearance 6 days ago, last season (9-1) beat Sing Gelvo Sing (7-7) ¾l at Catterick on October 20 (5f, £2,351, good to soft, 17 ran). POKERFAYES (8-2) 5l 3rd of 21 to Uptown Girl (7-12) at Haydock (5f, £7,530, good to soft, Oct 1) earlier POKERFAYES (8-4) ½l 2nd of 8 to Mazuz (8-12) at Pontefract (5f, £1,715, good, July 22) with LINPAC LEAF (8-11) ½l away in 3rd. MOONINSKY (8-7) 1½l 2nd of 23 to Royale Boy (9-6) at Leicester (5f, £2,362), firm, Sept 24) with POKERFAYES (8-3) tailed off. THE MAZALL behind latest, previous (8-5) 1½l 2nd of 28 to Top O'Th'Lane (8-2) here on Sept 17 (7f, £2,298, good to firm), with POKERFAYES (8-4) down the field.
Selection: POKERFAYES

Bourbon Boy backed

● There was further support yesterday for Bourbon Boy in the Tote Cesarewitch. Ladbrokes make Michael Stoute's gelding 9-2 joint favourite with Careo, while Hills offer 4-1 Bourbon Boy, 5-1 Careo. The best backed outsiders were Trapeze Artist, 20-1 from 25-1 with Ladbrookes, and Gold Wire, who attracted a £40,000-£1,000 each-way bet with Hills and is now 33-1.

John Benstead, the Epsom trainer, said yesterday that Bocoda Lad will miss the Cesarewitch because of a training setback.

Today's course specialists

WARWICK

TRAINERS: M Stoute, 17 winners from 45 runners 37.8%; B Hills, 19 from 109 17.4%; P Walwyn, 13 from 79 16.5%.

JOCKEYS: P Cook, 19 winners from 117 rides 16.2%; W Carson, 17 from 127, 13.4%; J Reid, 19 from 160, 11.9%.

FOLKESTONE

TRAINERS: G Harwood, 44 winners from 106 runners 41.5%; P Walwyn, 11 from 54 20.4%; M Jarvis, 9 from 45 20.0%.

JOCKEYS: M Hills, 7 winners from 43, rides 16.3%; P Waldron, 9 from 68 13.5%; B Rouse, 26 from 293, 9.9%.

REDCAR

TRAINERS: M Stoute, 22 winners from 54 runners 40.7%; H Thomson Jones, 22 from 84 26.2%; M Prescott, 14 from 61 23.0%.

JOCKEYS: R Elliott, 12 winners from 68 rides, 17.6%; N Connorton, 20 from 154, 13.0%; G Duffield, 27 from 213, 12.5%.

Blinkered first time

FOLKESTONE: 1.45 Delta Wind, Lafrowda, Dimant Blanche, Cats Lullaby. 2.15 Tipple Time. 2.45 Highbolt. 3.45 Tyro Prince, Marsh Harrier. 4.15 Percipio, Comeon.

REDCAR: 4.15 Shagraan, Clotilda.

WARWICK: 2.0 Mitner, Out Yonder. 2.30 Artiasium, First Temptation, Fort Rupert, Star Flower. 3.0 Breakdance. 4.0 Aydimour.

FOLKESTONE

Going: good to firm
Draw: 5f-6f, low numbers best

1.45 BREDE APPRENTICE HANDICAP (£948: 6f) (20 runners)

2 0030 DARING DISPLAY R Smyth 4-8-11 ..... A Cole 5 3
3 1022 WILL GEORGE (BF) C Horgan 6-9-7 ..G Kennedy 5 20
5 0003 DOLLY (D) A Moore 3-8-3 ..... M Young 5 8
6 0000 COOL ENOUGH (D) A Bailey 4-9-3 ..... N Carson 2
7 2300 CORNCHARM (C) M McCormack 4-8-3 ..... S Dunne 17
9 1040 DELAWARE RIVER (CD) B Gubby 3-9-2 ..... D Crowley 5 12
10 0000 DELTA WIND (B) W Jarvis 3-8-2 ..Geraldine Thorpe 11
11 3-303 VISUAL IDENTITY P Mitchell 3-8-2 ..... P Mose 13
14 0300 LAFROWDA (B)(D) R Hoad 4-8-13 ..... A Dicks 14
15 2042 RUSSELL FLYER (BD) R Hoad 3-8-12 ..L Johnsey 4
18 2000 DIMANT BLANCHE (B) P Walwyn 3-8-9 ..... Darren Dineley 5 5
21 0000 DORAME G Gaines 4-8-8 ..... J Quinn 16
22 0000 CATS LULLABY (B) P Mitchell 3-8-6 ..... P Sims 10
23 3200 CREETOWN LADY (C) L Holt 3-8-5 ..... Angela Frampton 18
24 0000 OUT OF HAND (B) D Dale 6-8-5 ..... S Bridle 19
25 3003 HUNT'S KATIE (D) P Cundell 3-8-4 ..... C Carter 7
27 2000 HOKUSAN (B) K Ivory 3-8-3 ..... G Marsh 15
28 0000 SILSANDO D Elsworth 3-8-3 ..... Janice Coyle 5 9
30 3000 LANDSEER (D) D Sasse 5-8-3 ..... J Adams 7
31 4001 ELKHORN CREEK (D) B Hanbury 3-8-3 (5 ex) ..... A Geran 6

1984: Gentle Star 5-8-1 G Mash (11-2 fav) K Ivory 18 ran

5 Will George, 6 Daring Display, 7 Dimant Blanche, 8 Elkhorn Creek, Corncharm, 10 Russell Flyer, 12 Visual Identity, Delaware River, 16 others.

Folkestone selections

By Mandarin

1.45 Corncharm. 2.15 Herminda. 2.45 Framlington Court. 3.15 Royetsky. 3.45 LEON (nap). 4.15 Say Pardon.

By Our Newmarket Correspondent

1.45 Elkhorn Creek. 2.15 Astarte. 2.45 Stanbo. 3.15 Misfire. 3.45 Leon. 4.15 Say Pardon.

2.15 EBF ASHFORD MAIDEN FILLIES STAKES (2-y-o: £812: 5f) (20)

4 0233 ASTARTE G Pritchard-Gordon 8-11 ..... G Dicks 4
5 000 CHAGUNOLA R Hannon 8-11 ..... R Wernham 9
7 0 DANVER STREET A Ingham 8-11 ..... T Williams 11
8 0 EASY ROMANCE M Saleman 8-11 ..... L Johnsey 7 13
9 00 FLOREAMUS D A Wilson 8-11 ..... R Curant 16
11 0000 HALO A Ingham 8-11 ..... J Adams 7 2
12 02 HERMINDA N Vigors 8-11 ..... S Dawson 8 3
14 20 ICHARANA (BF) K Brassey 8-11 ..... M Hills 6
16 LACRIE P Mitchell 8-11 ..... R McGhin 5
18 0 LADY LA PAZ P Cundell 8-11 ..... C Rutter5 19
19 4002 LIBERTON BRAE J Bethell 8-11 ..... J Matthias 15
20 0 LIGHT-HEARTED B Stevens 8-11 ..... - 18
23 0 OUR GLADYS W G Turner 8-11 ..... - 17
24 00 PADDINA PARK E Eldin 8-11 ..... - 14
26 00 SUNLEY SPIRIT G Lewis 8-11 ..... P Waldron 10
27 00 TINA ROSA M Blanshard 8-11 ..... R Hills 12
28 0390 TIPPLE TIME (B) D Morley 8-11 ..... B Rouse 7
30 TUMBLELINE G Harwood 8-11 ..... A Clark 20
31 02 TURNAWAY R Boss 8-11 ..... N Adams 1
32 0000 ZABELIANA A Jarvis 8-11 ..... N Adams 1

1984: Perfect Timing 8-11 R Fox (16-1) D Elsworth 14 ran

3 Turnaway, 4 Liberton Brae, 9-2 Kharrana, 6 Sunley Spirit, 7 Herminda, 8 Astarte, 10 Tipple Time, 12 Paddina Park, 16 others.

2.45 EBF HURST GREEN MAIDEN STAKES (2-y-o colts & geldings: £1,186: 6f) (20)

4 CHUCKLESTONE D Laing 9-0 ..... T Williams 14
6 2230 CODE OF CONDUCT D Arbuthnot 9-0 ..NON-RUNNER 11
8 0 COUNT ALMAVIVA M Blanshard 9-0 ..... J Matthias 20
11 0043 DOUBLE CHAI (B) A Jarvis 9-0 ..... N Adams 3
12 9 EMRYS N Vigors 9-0 ..... M Hills 2
13 000 ESS-JAY-ESS B Stevens 9-0 ..... - 1
15 2020 FRAMLINGTON COURT P Walwyn 9-0 ..... N Howe 5
17 00 HARMONY BOWL M Jarvis 9-0 ..... M Miller 6
18 00 HIGHBOLD (B) J Dunlop 9-0 ..... R Curant 21
19 HIGH CONDUCT J Dunlop 9-0 ..... N Dawe 5 8
23 0 KEDRON D Laing 9-0 ..... M Maham 17
24 0 KUWAIT STAR J Sutcliffe 9-0 ..... M L Thomas 4
27 MIGHTILY G Lewis 9-0 ..... P Waldron 19
30 003 NO BEATING HARTS M McCormack 9-0 ..... R Hills 16
31 004 PAUL JAY W Guest 9-0 ..... G Dicks 10
34 0 SELSFIELD (BF) G Harwood 9-0 ..... A Clark 15
35 SILENT RUNNING P Mitchell 9-0 ..... R McGhin 13
36 3033 SITZCARRALDO R Harmon 9-0 ..... R Wernham 18
37 002 STANBO D Dale 9-0 ..... B Rouse 9
38 0 TACHOMETER C Nelson 9-0 ..... S Dawson 3 12

1984: Silent Treat 9-0 P Cook (7-2 jt fav) J Dunlop 20 ran

8-4 Selsfield, 7-2 Framlington Court, 4 Embrys, 7 Harmony Bowl, 10 Highbold, 12 Stanbo, 14 others.

3.15 SEDLESCOMBE SELLING STAKES (£669: 1m 7f 100yd) (10)

1 0000 BRIGADIER JACQUES C Austin 4-9-0 ..... J Matthias 2
2 0330 TIPO STYX E P Brown 4-9-0 ..... - 10
4 6 HIKE A Madwar 4-8-11 ..... M L Thomas 5
5 0002 MISFIRE (B)(C) R Williams 4-8-11 ..... R Hills 3
8 0/000 VENETIAN PRINCESS A Moore 4-8-11 ..... A Clark 7
9 3 NAUTILUS UNLIMITED D Dunlop 3-8-7 ..... B Rouse 8
11 0-000 ROYETZKY M Tompkins 3-8-7 ..... M Miller 4
12 0040 SHAGAYLE B Stevens 3-8-7 ..... T Williams 1
13 0022 GLENMORE (BF) J Jenkins 3-8-4 ..... P Waldron 9
14 0000 GREAT CHWING A Davison 3-8-4 ..... N Adams 6

1984: 6-4 Misfire, 3 Glenmore, 9-2 Nautilus Unlimited, 6 Royetzky, 8 Hike, 10 Tipo Styla, 16 others.

3.45 ROBERTSBRIDGE HANDICAP (£1,700: 1m 4f) (19)

3 2130 TYRO PRINCE (B)(D) G Harwood 3-9-7 ..... A Clark 9
13 1200 GREENSTEAD LADY J Winter 4-8-13 ..... R Hills 18
14 4110 LEON (D)(BF) L Cumani 3-8-13 ..... S Cauthen 7 8
16 0300 DASHING LIGHT (CD) D Morley 4-8-9 ..... J Matthias 10
17 4200 LISMORE J Dunlop 3-8-9 ..... R Curant 11
18 000 PACIFIC QUEEN G Lewis 4-8-8 ..... P Waldron 13
20 0203 ALSIBA C Benstead 3-8-6 ..... B Rouse 19
21 0233 THATCHINGLY M Bolton 4-8-7 ..... - 15
23 0010 HEIGHT OF SUMMER (D) D Arbuthnot 4-8-6 .M Hills 14
25 0104 MARSH HARRIER (B) A Moore 4-8-3 ..... - 6
27 0231 HOT BETTY (D) P Butler 5-8-3 ..... M Lynch 7 1
28 2420 SOUTHERN STORM B Wise 3-8-3 ..... G Dicks 2
30 0200 WANG FEIHOONG (D) P Haslam 5-8-1 ..... T Williams 12
31 2-000 PENNY RED W Hastings-Bass 4-8-1 ..... Dale Gibson 7 17
35 0000 METRO STAR E Eldin 3-7-13 ..... M L Thomas 5
37 0004 ROSANNA OF TEDFOLD A Davison 4-7-12 ..N Adams 7
39 300/0 HAYSTACK M Bolton 6-7-10 ..... R Still 12
42 0330 ASCOT BELLE D Hanley 4-7-7 ..... S Dawson 3 4
45 00/00- EPRYANA P Burgoyne 5-7-7 ..... C Rutter 5 16

1984: Old Hubert 3-8-9 P Bloomfield (7-2 fav) A Balley 19 ran

3 Leon, 4 Tyro Prince, 8-2 Greenstead Lady, 7 Dashing Light, 8 Lismore, 10 Hot Betty, 12 Wang Feihoong, Height Of Summer, 16 others.

FORM: TYRO PRINCE unplaced behind Thorny Rose earlier (8-8) a ½l defeat of High Suspense (8-5) at Brighton (1m 4f, £822, soft, Aug 5, 9 ran). GREENSTEAD LADY unplaced behind Height of Summer last time, earlier (9-8) a 4l winner from Line of Gold (9-3) at Yarmouth (1m 6f, £2,030, good, Aug 8, 7 ran). LEON 5th to Pubby on most recent outing, prior to that (8-5) a length scorer from Touch the Wind (7-11) at Leicester (1m 4f, £2,877, firm, Sept 23, 18 ran). LISMORE out of the frame behind Revisit last time, before that (8-11) 2l 2nd to Glas Y Dorlan at Lingfield (1m 4f, £822, soft, Aug 9, 12 ran). ALSIBA (8-8) 4½l 3rd Solemente at Newmarket (1m 6f, £2,805, good, Oct 4, 10 ran). HOT BETTY (9-0) won 4l from Have Blessed (8-12) at Brighton (1m 4f, £810, firm, Sept 19, 8 ran).
Selection: LISMORE.

4.15 NORTHIAM NURSERY HANDICAP (2-y-o: £1,098: 5f) (11)

2 3244 QUARRYVILLE (D) K Brassey 9-7 ..... R Hills 4
4 1004 ALICE HILL (CD) A Ingham 8-9 ..... T Williams 9
5 0030 BUSY LOUIE (B)(D) G Lewis 8-9 ..... P Waldron 2
6 0220 AXIOM B Hobbs 8-11 ..... M Hills 10
7 0 AYDIMOUR (B) R Johnson Houghton 8-7 ..... Paul Eddery 10
9 00 ISLAND SUN R Hannon 8-7 ..... A McGlone 17
11 03 SMOKEY'S SECRET F Yardley 8-7 ..... J Johnson 16
12 0004 ANITA'S APPLE P Felgate 8-7 ..... Gay Kelleway 5 7
15 3000 CHAISE LONGUE D Henley 8-4 ..... M Wigham 11
16 3000 CHELSEA PAPERCHASE R Armstrong 8-4 ..... P Tulk 4
19 040 FRIENDLY BEE J Glover 8-4 ..... D McKeown 3
23 0-0 LODGES PRIDE J Perrett 8-4 ..... - 14
24 2030 MARAVILLA C Nelson 8-4 ..... J Reid 1
25 3020 MILLER'S CREEK G Hunter 8-4 ..... B Thomson 2
26 0200 PARK HILL L Barratt 8-4 ..... A Proud 5
27 0000 SHANDAROBA D Haydn Jones 8-4 ..... P D'Arcy 13
28 0000 SUMMER SILENCE I Balding 8-4 ..... S Payne 12
30 0-2 WITCHY WATCHY R Armstrong 8-4 ..... G Sexton 16

1984: Exuberine 8-5 Pat Eddery (6-1) G Hunter 21 ran.

2 Freedom's Choice, 3 Parramon, 9-2 Axiom, 7 Miller's Creek, 8 Maravilla, 12 Aydimour, Chelsea Paperchase, 14 others.

FORM: FREEDOM'S CHOICE (9-0) beat Assagiavi (9-0) 4l with AYDIMOUR (9-0) 12½l back in 7th

☎ 01-837 0668 LEGAL APPOINTMENTS

Tax and Financial Planning – London

Guardian Royal Exchange has a proven record as one of this country's leading and most successful insurers. The exceptional, on-going success of our Unit-linked Life Funds is based on well designed products, highly professional fund management and considerable market expertise. Internal restructuring has created a vacancy as head of Tax and Financial Planning within our Life Marketing department in Central London.

This challenging role offers the opportunity to make a significant impact on our market penetration. Your principal responsibilities would be to provide effective tax and financial planning advice to Branch and Head Office staff and to advise sales staff and intermediaries on conventional and unit-linked products. You would be involved in preparing detailed reports/plans for potential clients and in conducting sales training courses. You would be expected also to keep abreast of competitor activity.

Ideally, you should have at least 2 or 3 years proven life sales support experience and a good working knowledge of linked business and financial planning. Knowledge of relevant taxation and law (including Inland Revenue practice), the ability to work on your own initiative plus first class communication skills are essential. Qualification as a Barrister or Solicitor would be a distinct advantage.

We offer an attractive salary to reflect ability and experience, as well as excellent benefits which include non-contributory Pension and Life Assurance Scheme, mortgage and relocation assistance (in approved cases) and free luncheon facilities.

Please write, enclosing a detailed C.V. to:

Michael Paisley, Personnel Officer, Guardian Royal Exchange Assurance plc. Royal Exchange, London EC3V 3LS.

Guardian Royal Exchange

COMMERCIAL CONTRACT SPECIALIST

Drafter and Advisor

£16,000-£18,500

A new era and a new role
- The Stock Exchange is the focal point in the City's rapid evolution
- As this is a new position within the closely-knit Legal Services team it will be up to you to develop its full potential.

Your background
- Not necessarily legally qualified.
- A sound knowledge of contract law.
- Contract drafting experience, with a strong interpretive and creative input.

Your main responsibilities will be
- To advise the Secretary to the Stock Exchange Council regarding contracts submitted by third parties.
- To provide original drafting expertise on new contracts drawn up by you.

Types of contract
- Revenue generating licencing agreements.
- New building and premises work.
- Employment.
- Engineering.
- Computer hardware and software.

Plusses of the job
- Taking drafting from scratch, non standard contracts – they are usually different.
- Working with a wide range of people at all levels.
- High degree of responsibility.
- Developing towards contract negotiations.
- Exceptional fringe benefits including fully paid season ticket.

Please reply with a full c.v. to Jen Ross, Senior Personnel Officer, The Stock Exchange, Old Broad Street, London EC2N 1HP. 01-588 2355 Ext. 28683

The Stock Exchange

FRERE CHOLMELEY

Frere Cholmeley are looking for talented young solicitors, recently or soon to be qualified, and equal to the challenge of high quality work in a major London practice. We have vacancies covering:

* Aviation – with an emphasis on air transport licensing, commercial and insurance issues
* Company and general commercial work – weighted toward banking and finance
* Private client work – involving trusts and capital taxation
* Taxation – mainly corporate

As a substantial but still growing firm, Frere Cholmeley have gathered a wide range of specialist skills in a friendly, open environment. With competitive salaries, the vacancies will be attractive to candidates who can match academic achievement to enthusiasm and good business sense.

Please write with full curriculum vitae to:

Nicholas Baker
The Administration Partner
Frere Cholmeley
28 Lincoln's Inn Fields
London WC2A 3HH.

ASA LAW
CITY BASED BANK LEGAL ADVISER
£20 - £25,000

Busy Legal Department requires assistant solicitor to augment team advising generally on Banking matters.
Excellent benefits include non-contributory pension, free life assurance 2½% mortgage + 5 weeks holiday.
Applicants must have had previous banking experience.
Tel 01 248 1139 or send CV6 in confidence to Mrs C. Thomas, ASA Law, 6/7 Ludgate Square, Ludgate Hill, EC4M 7AS

COMPANY COMMERCIAL SOLICITOR

CITY Up to £30,000 + PARTNERSHIP

Our client is an impressive, well respected and highly regarded progressive City practice with a flourishing Company Commercial Department.

They seek a competent solicitor who is used to dealing with quality clients and be able to offer sound advice and service matching their standards. Applicants should be qualified for between three and five years and the role demands a person of excellent pedigree and able to demonstrate a sound knowledge of all aspects of work relating to both Public and Private Company work.

The appointee must possess obvious ability and experience and possibly be someone considering leaving a large City practice because career progress has not kept pace or is unlikely to do so with ability and ambition. A salary of up to £30,000 is envisaged plus certain partnership.

Please contact urgently: LAW PERSONNEL, 95 Aldwych, London WC2B 4JF. Tel: 01-242 1281 (Ansaphone after business hours)

Law Personnel
PROP: PROFICIENT LTD.
PERSONNEL CONSULTANTS TO THE LEGAL PROFESSION

Private Patients Plan Limited

Company Secretary Designate/ Legal Officer

Tunbridge Wells c.£20,000 + Car

For a market leader in the private health insurance industry with an annual subscription income exceeding £100 million. Subject to satisfactory performance, the person appointed will succeed the present incumbent who will be retiring in 1987.

You will report initially to the Company Secretary and, on appointment, to the Board. You will have overall responsibility for the legal and secretarial affairs of the PPP Group. At the outset the emphasis will be on legal work although there is scope for development into a general management role.

You are a Chartered Secretary, preferably holding an additional legal qualification, aged 40 to 55. You must have senior level legal and secretarial experience and be accustomed to drafting and vetting contracts and dealing with straightforward disputes without recourse to external lawyers. This rules out those who have only performed a liaison role. Any industrial or commercial background would be appropriate and, ideally, you should regard this post as a final career move.

Benefits include pension (for those under 55 years), 2 litre car, subsidised mortgage, private health insurance and assistance with relocation expenses where necessary.

Please write – in confidence – enclosing a full CV to Lesley Gifford, ref. A.20186.

This appointment is open to men and women.

HAY-MSL Selection and Advertising Limited, 52 Grosvenor Gardens, London SW1W 0AW.

Offices in Europe, the Americas, Africa, Australasia and Asia Pacific.

HAY-MSL

CHARTERED SECRETARY

BRISTOL

OSBORNE CLARKE TWO ASSISTANT SOLICITORS CIVIL LITIGATION

Applicants for the first position should have a minimum of 2 years post admission experience in the commercial litigation field. The work load will cover a wide variety of commercial litigation, insolvency, receivership, intellectual property and related areas.
Applicants for the second position will have a minimum of one year's post-admission experience and will deal with a general work load including some commercial litigation but which is also likely to include personal injury, landlord and tenant and employment law.
The salaries for both posts will be by arrangement and will form part on an attractive remuneration package. The successful applicants will be part of a first class team working in a friendly atmosphere.
Please apply in writing with curriculum vitae to :–

D K Ticehurst
Osborne Clarke
30 Queen Charlotte Street
Bristol, BS99 7QQ

Actel LEGAL RECRUITMENT

COVENTRY

Our Clients, a medium sized, well-established firm, seek an Assistant Solicitor to deal mainly with Civil Litigation, together with some Magistrates Court work. Would consider N/A.

Contact D. Crouch

Western House, 3/4 Western Road Hove, East Sussex BN3 1AE Tel. (0273) 728252

DON'T TUBE – PUNT!

Our clients, one of the largest legal firms in the provinces, are recruiting solicitors with 0 to 2 yrs PQE to join thier rapidly expanding commercial office in Oxford.

COMPANY/COMMERCIAL

Handling all aspects of commercial work, formations, dissolutions, flotations on the USM. Or full listings. Applicants should have a good degree, some city experience and be of partnership calibre.

CONVEYANCING

Case load ranges from sales and purchases of residential property to development of commercial sites for industry.

PRIVATE CLIENT

Candidates should have wide experience of tax planning work. Opportunity to deal with some trust and probate matters if desired successful applicant has excellent opportunity to become partner in near future.

All positions offer excellent salaries and rewarding long term career prospects.

Claire Wiseman on 01-623 4295
GABRIEL DUFFY Consultancy, 17 St Swithins Lane, Cannon Street, London, EC4N 8AL

Commercial Lawyer

Esher, Surrey

We manufacture and market in the UK a wide range of brand named foods including Knorr, Hellmann's, Mazola, Brown & Polson, Frank Cooper and are major suppliers of starches and glucoses to industry.

We need a Solicitor or Barrister to join the Legal Department. Reporting to the Secretary - Legal Adviser, he/she will provide advice to management in all areas of the company's operations including commercial contracts, property, food law, trademarks and insurance.

The successful candidate will have had at least 2 years' experience after qualifying in a manufacturing or commercial environment. This is an excellent opportunity to develop and broaden a career in commercial law.

A competitive salary, dependent on experience, and benefits package including relocation expenses, where relevant, will be offered.

Please write in confidence to, or ask for an application form from, Mr. Richard Lang, Personnel Manager, CPC (United Kingdom) Limited, Claygate House, Esher, Surrey KT10 9PN. Tel: Esher 62181.

CPC/United Kingdom

POTENTIAL LEGAL DIRECTOR

City

As a result of the promotion of the director responsible for legal affairs, we are looking for an experienced solicitor for our Group Head Office which provides legal services for our business in aviation and airline engineering and other Group Companies in shipbroking, oil drilling and related activities.

This is a senior appointment where the successful applicant who proves his/her ability can expect promotion to Legal Director.

The lawyer is an essential part of a multi-disciplinary team, and will need to establish close working relationships with senior management. Practical experience of aircraft financing, liability issues, oil industry service contracts, and general contract negotiations would be advantageous. Some foreign travel will be involved.

Salary range is broadly £18,000-£25,000 but the figure offered would reflect the ability and experience of the applicant. A car will be provided together with airline concessions and other company benefits.

Please apply in writing with a full cv to:
Mr. E. M. Davies, Personnel Director,
Dan-Air Services Ltd.,
Bilbao House, 36-38 New Broad Street,
London, EC2 1NH

DAN-AIR

LEGAL LA CRÈME

01-837 1234 extn.7677 or 01-278 9161

Conveyancing P.A. c£10,500
Utilise your excellent secretarial skills (100/60) working at partner level on small but friendly W1 Practice. Legal experience essential but full training given on W.P. Ideal opportunity for competent Legal Secretary looking for a step up! Call Alexia.

Legal 2nd Jobbers c.£9,000 + bonus
Prestigious City Practice has opportunities in all fields for bright and well presented Audio Secretaries with a minimum of 6 months legal experience. W.P. experience preferable but will cross train if necessary. Age immaterial! L.F.S.T.I., Health scheme & subs restaurant.

URGENT TEMPS

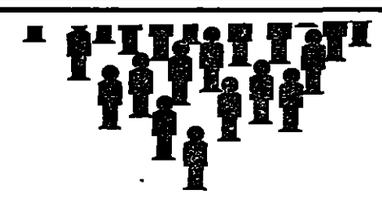
We have a demand for legal secretaries to work for our prestigious clients throughout Central London. Excellent rates plus holiday and Bank Holiday pay.
1. Legal WP Sec shorthand and audio, up to £6.80p.h.
2. Legal Audio/ shorthand secs, up to £6.00p.h.

For more information about these and other interesting positions please call Mary, Carmel or Alexia 01-242 9785.

Law Personnel
PROP: PROFICIENT LTD.
Staff specialists to the legal profession worldwide
95 Aldwych, London WC2B 4JF. Tel: 01-242 1281

LEGAL SECRETARY

American Law Firm requires an experienced legal secretary for its London branch office near St. Paul's. Shorthand, audio, fast and accurate typing and good organisation skills essential. Experience with word processing equipment and book-keeping an advantage, but training can be given in these areas. Standard hours with occasional overtime. Four weeks annual holiday. £8,500 negotiable, according to experience. Please write enclosing C.V. to Bingham, Dana & Gould, 5 Cheapside, London, EC2V 6AA. No agencies please.



Headhunters to the Professions
CONFIDENTIAL EFFECTIVE

ALLEN DAVIS ASSOCIATES
EXECUTIVE SEARCH
2 Bedford Square
London WC1B 3RA. Telephone: 01-580 4786

LITIGATION SOLICITOR/LEGAL EXECUTIVE

Owen White, an expanding firm with 7 offices in West Middlesex seeks a solicitor or legal executive for all aspects of civil litigation (exception matrimonial) with an emphasis on personal injury. Suitable solicitors will probably have 4/5 yrs admitted experience and legal executives somewhat more. Competitive salary. Pension and quality car provided.

Telephone Mr Weston

01-570 5471

PICKERING KENYON

SENIOR LITIGATION PARTNER

Well established 11 partner Holborn practice seeks experienced commercial litigator (own following an advantage) to head and remodel existing litigation department. Challenging opportunity with considerable potential. Immediate partnership prospects for right applicant.

Please write with detailed CV to R. G. Bellenger, Pickering Kenyon, 23/24 Great James Street, London WC1N 3EL.

Tel No 404 5522

MIXED CONVEYANCING

We are a small "go ahead" practice in Reading & Slough and require a competent Solicitor/Legal Executive of about 1-3 years experience. The successful applicant will demonstrate a sound knowledge of the law as well as administrative capability and desire for career progression in this field. The position, which is based in the Slough Office, involves attendance at Reading. An attractive salary is offered.

Please write with full CV to
Mr A. R. M. Milne, Bakhsh & Co
23 High Street, Slough, SL1 1DY.

Solicitor up to £14,652

Have you
- at least 3 years post qualification experience?
- a particular knowledge of the Social Services field?
- a general interest in litigation and conveyancing?
- the flexibility to respond quickly to new demands?
- a desire to advise committees?

If so this newly-created post could be for you. For an informal discussion about what is involved ring Mr E Davie (Deputy Director) on 01-478 3020 Ext. 162.

Application forms and further details Director of Administration & Legal Services, London Borough of Redbridge, Town Hall, High Road, Ilford, Essex. 01-478 3020 Ext. 342.

Closing date: 29th October 1985.

This post is subject to the LMGSC ring fence procedure; with their agreement it is now being offered on an unrestricted basis. Applications are invited from anyone with appropriate qualifications or experience, but particularly from employees of the GLC or MCCs.

Redbridge
London Borough

LEGAL AUDIO
c£9,000+
Established executive solicitors in heart of London seek efficient sec with min 1 year's exp for lively position. Own wp (train given). modern offices, perks include Bupa, pension, LV's friendly surroundings.
Call Mr Thompson on 628 5782
KINGSLAND LEGAL
Kingsland PERSONNEL CONSULTANTS

PARTNER'S SECRETARY
Versatile experienced Audio Secretary for Senior Partner of busy general practice in Kensington High St. Ability to use WP and maintain client contact a decided advantage. Salary £9,500.
01-937 4444

2 LEGAL SECRETARIES
Experienced legal audio secretary required for litigation partner.
ASLO:
AES Word Processor operator (legal) required for conveyancing assistant, West End Solicitors.
Salary AAE+LV's
Contact Gwen Murray
01-580 5721
(No Agencies)

BARRISTERS CHAMBERS
BRISTOL

MANAGER / CLERK

A person with exceptional commercial ability is required to manage and develop the Chambers and careers of an established and expanding group of practising Barristers. Remunerative potential very substantial. Familiarity with legal profession desirable but not essential.

Apply in writing with CV to

MARK EVANS, ST JOHNS CHAMBERS,

SMALL STREET, BRISTOL, BS1 2HG

TRENT REGIONAL HEALTH AUTHORITY

Senior Legal Executive
£9,827 – £11,949 (4.5% Pay Award Pending).

Required to head the legal executive support in a team responsible for a heavy work load of personal injury claims. Good experience of personally handling complex personal injury claims is required together with the experience or potential to supervise staff.
Application form and further details available from Regional Personnel Officer, Fulwood house, Old Fulwood Road, Sheffield. S10 3TH or Tel: (0742) 306511 Ext. 319 quoting reference AGD82. Closing date 31st October 1985.

LEGAL SECRETARIES seeking a new position? We have numerous vacancies on our register. For details ring Linda Ilbeston on 883 0066 Court Associates.
LEGAL TEMPS urgently need for City & West End. 2 yrs exp essen. Audio to £6.70 ph. WP to £6.80 ph. Ring Jenny on 583 0066. Court Assoc Rec Cons.
SECRETARY. No s/h. experienced in conveyancing for consultant nr Chancery X. Lovely Co. 20's/30's. c £9,500. 846 9743, LSC Agy.
CHANCERY LANE Legal Secretaries. Temps £5.50 ph. Permanents up to £10,500. 29 Maddox Street. 01-493 0046.
LEGAL SEC. S/H. willing to learn w/p, W1 to £10,500. London Legal Bureau 278 6897
LEGAL TRAINING for Audio Sec. EC3. age 20+. bens include Social Club. £9,200. – Woodhouse Rec Cons. 404 4646.
LEGAL SEC. S/H. willing to learn w/p, W1 to £10,500. London Legal Bureau 278 6897

WANTED Qualified Solicitor, preferably at least 2 years experience. Fluent German essential. Required to work in our expanding Hong Kong office. Attractive terms and opportunities. Apply to Pritchard Englefield & Ware (ref. HK94), 23 Great Castle Street, London W1. Tel 01-629 8883.
NORTH HERTS LITIGATION. Asst required by 13 partner, 3 office firm. Competitive salary including car. Write or phone Balderston Warren, 11 Whitehorse Street, Baldock, Herts. 0462 892117. Ref. AL.
WEST DORSET COAST Several openings for solicitors, newly to 2 years admitted in commercial conveyancing, probate, trust and Ltd. L/Executives considered £9-12,000 + court associates. 01-583 0066.
CONVEYANCING WATFORD Solicitor pref 1-3 years admitted for mixed workload. Well regarded practice £12,000 sae + car + p'ship prospects court associates 01-583 0066.
COMPANY/COMMERCIAL solicitor NQ to 1 years PQ required by small superb central London practice attracting high quality work. Salary up to £16,000. Law Personnel 01-242 1281 24 hrs ans.
SOLICITORS Newly qualified – 3 years exp. required by many of our well established clients. Please contact London Legal Executives 01-493 1262 for details.
U.S. LAW GRADUATE with work permit seeks intern position (non-remunerative) in Maritime Law practice. Hard working and dependable. Write to Box 2221 L, The Times.
MIXED CONVEYANCING well established Central Surrey practice, seeks solicitor up to 2 years PQ, public prospects. £ a.a.e. Law Personnel. 01-242 1281 24 hrs ans.
W MIDLANDS legal exec 3-5 years experience for busy criminal litigation work load. £ highly attractive. Law Personnel 01-242 1281 24 hrs ans.
S.E. COAST Litigation assistant N.Q. to 4 years PQ for mixed work load in progressive practice. £ highly competitive. Law Personnel 01-242 1281 24 hrs ans.
COMPANY/COMMERCIAL. Competent solicitor pref 3 years P.Q. sought by prestigious mid-Surrey practice. £ highly attractive. Law Personnel 01-242 1281 24 hrs ans.
LAW EXECUTIVE min 3 years experience of residential & estate conveyancing for respected Essex coast practice £ a.a.e. Law Personnel 01-242 1281 24 hrs ans.
LONDON AIRPORT area legal executive min 3 years experience for mixed litigation work load, personal injury bias. £ a.a.e. Law Personnel. 01-242 1281 24 hrs Ans.

To advertise in
The Times or
The Sunday Times
please telephone
01-837 3311 or 3333
Monday – Friday
9 a.m. to 5.30 p.m.

SHREWSBURY LEGAL EXECUTIVE Conveyancer. £8,000. Wessex Consultants. 0936 26183.
NORTH HANTS. Young Litigation Solicitor, admitted 84/85, to £8,500. – Wessex Consultants. 0936 26183.
NEWCASTLE Company Commercial Solicitor admitted 84/85. £10,000. Wessex Consultants 0936 26183.
NORWICH. Young Litigation Executive, some Matrimonial. £7,500. – Wessex Consultants. 0936 26183.
NOTTINGHAM. General Practice Solicitor, admitted 83/84. £8,500. – Wessex Consultants. 0936 26183.
SOLICITOR Tax/Trust/ Commercial. Bournemouth. LONDON LEGAL EXECUTIVES 01 493 1262.
LEGAL EXEC. Probate. Following area. LONDON LEGAL EXECUTIVES 01 493 1262.
PRIVATE LEGAL EXECUTIVE Oxford. £10,000. Wessex Consultants 0936 26183.
SOLICITOR Commercial/Residential Conveyancing. Redhill. London Legal Executives 01-493 1262.
NORTH NORFOLK Young litigator to £9,000. Wessex Consultant 0936 26183.

هكذا من الأصل

☎ 01-837 0668 LEGAL APPOINTMENTS

COMMERCIAL PROPERTY LAWYER

A major City legal practice seeks to recruit a suitably qualified and experienced solicitor to undertake a wide range of commercial property work in its rapidly expanding Property department. The work will include complex commercial leasing and residential development matters and some involvement in institutional property transactions.

The ideal candidate will be a conveyancer, with at least 2 years relevant post admission experience, who has a good academic background, proven ability and sound business sense. Enthusiasm and the ability to work under pressure are essential qualities for this appointment.

The salary and benefits for this excellent career appointment will be very attractive.

Please apply with full C.V. quoting JH104, to:-

John Hamilton,
51-53 High Street,
Guildford,
Surrey GU1 3DY

Legal Personnel Consultants

JHA

John Hamilton Associates

Senior Sub-Editor

Butterworths, the leading UK law publishers, are looking for a senior sub-editor for the new edition of the Encyclopaedia of Forms and Precedents which commences publication in October 1985. The position involves ensuring that material submitted is properly structured and effective in practice, sub-editing copy and assuming responsibility under the supervision of the Managing Editor for complete titles.

Applicants should be solicitors with experience in practice which, although it need not include specialisation in any particular area, should include the preparation and drafting of documents of the type found in the Encyclopaedia. Previous publishing experience is not necessary but the ability to express legal concepts clearly and concisely and to work quickly and accurately is.

Salary £11,590 per annum; terms and conditions in accordance with NUJ agreement. Please apply in writing, together with CV, not later than 25th October 1985 to:

Mrs. Dawn Gale, Personnel Department, Butterworth & Co (Publishers) Ltd., 88 Kingsway, London, WC2B 6AB.

Butterworths

Barristers/Solicitors

Corporate Tax - London

Our client, a major international firm of Chartered Accountants, requires several lawyers to specialise in taxation within the prestigious tax consultancy group.

Candidates will ideally have above average academic backgrounds and the ability to communicate with people at all levels. Previous tax experience is not essential.

These opportunities combine excellent training (both in-house and external) with highly competitive salary packages.

Partnership status is achievable without qualifying as an accountant.

For further information please telephone **Nicholas Root or Janet Bullock on 01-831 2000 (outside office hours 01-370 4061) or write, enclosing a full curriculum vitae, to The Taxation Division, Michael Page Partnership, 39-41 Parker Street, London WC2B 5LH.**

Strict confidentiality assured.

Michael Page Partnership
International Recruitment Consultants
London Windsor Bristol Birmingham Manchester Leeds Glasgow
Brussels New York Sydney
A member of the Addison Page PLC group

CLIFFORD-TURNER

BANKING AND FINANCE LAWYERS

We are seeking a number of lawyers to join our Banking and Finance department to meet the needs of continuing growth both in London and overseas.

We should like to appoint:

Two lawyers with 2-4 years of post qualification experience (or more) preferably in areas involving international or domestic corporate financing.

Three lawyers with 1-2 years or less post qualification experience (we would also consider applications from those who have just or are about to, qualify) preferably with a City firm or equivalent although not necessarily in banking and finance matters.

Training will be provided, where appropriate, across the spectrum of finance related areas with particular emphasis on ensuring a broad range of experience without over concentration on, or specialisation in, any particular aspect. The department handles a particularly broad range of matters covering all aspects of international and domestic corporate financing.

The firm offers an attractive and relaxed working atmosphere where independent responsibility and initiative are encouraged.

For those who might consider developing their careers abroad, while continuing active involvement in financial work, opportunities are likely to arise to work overseas after a suitable period of time has been spent in the London office.

A comprehensive and competitive remuneration package will be offered.
Applications should be made (together with a curriculum vitae) to Armel Cates, Clifford-Turner, Blackfriars House, 19 New Bridge Street, London EC4V 6BY

CLIFFORD-TURNER
London, Paris, Brussels, Amsterdam and Singapore. Associated firms in Riyadh, Tokyo and Madrid

Puisne Judge
Tonga

The principal duties of the post comprise those of Chief Justice, Judge of the Supreme and Land Courts, Registrar General and Legal Adviser to the King, Cabinet and the Legislative Assembly.

Presiding over a largely unqualified Justice Department, the Puisne Judge is empowered to make with Cabinet approval, legislative and administrative rules and regulations, using English Law as a basis. The duties of Circuit Judge to outlying island areas will also be a requirement.

Applicants should be British Citizens, aged 45-55, and Barristers, Advocates or Solicitors with a minimum of ten years post qualifying experience of civil and criminal law in the UK or another Commonwealth country. A knowledge of drafting and administrative procedures would also prove useful.

The appointment is on contract to the Government of Tonga for a period of two years. Local salary is T$14,000 pa, plus a tax free supplement, payable by ODA, in the range £12,072 to £15,334 pa. A terminal gratuity of 25% of local salary is also payable on satisfactory completion of contract. Other benefits normally include free passages, children's education allowances and subsidised accommodation.

Exchange rate as at: 9 September 1985 - £1.00 stg.=Tonga $1.9513.

For full details and application form, please apply, quoting ref. AH312/AMc/TT, stating post concerned, and giving details of age, qualifications and experience to: *Appointments Officer, Overseas Development Administration,* Room 351, Abercrombie House, Eaglesham Road, EAST KILBRIDE, Glasgow G75 8EA.

ODA OVERSEAS DEVELOPMENT
Britain helping nations to help themselves

LEGAL AID SOLICITORS

£9,209 - £17,863 - National
£10,636 - £19,290 - London

The Law Society intends to appoint an additional solicitor in each of the Legal Aid Offices referred to below in connection with the 24 hour duty solicitor scheme to be established in accordance with provisions in the Police & Criminal Evidence Act 1984. Those appointed will be expected to undertake the general civil and criminal legal work of an Area Office in addition to assisting with the establishment of the 24 hour scheme. Candidates should have practical experience of both civil and criminal Legal Aid. There are promotion prospects to £25,500 per annum and above.

The offices concerned are situated in **London (3 posts), Brighton, Reading, Bristol, Birmingham, Manchester, Newcastle, Leeds, Nottingham, and Cambridge,** and applicants are asked to indicate in which office they seek appointment. There will also be a vacancy at Headquarters in London.

The commencing salary will take account of experience and will not necessarily be at the range minimum.

Conditions of service include 23 working days leave, annual salary review and increments, and a contributory superannuation scheme with dependants provision.

Applicants who would like additional information are invited to telephone the Personnel Manager on 01-353 7411.

Write in confidence by the 25th October 1985, giving full details of education, experience, employment, present salary and date available to: **Personnel Manager, Legal Aid, Legal Aid Head Office, The Law Society, Newspaper House, 8-16 Great New Street, London, EC4 3BN.**

Legal Aid

INTELLECTUAL PROPERTY CITY

We have been instructed by a major City practice with an enviable reputation in this field of Law. They need to augment their substantial department with a solicitor or barrister with a minimum of two years experience.

The appointee will be responsible for the conduct of Patent and Industrial Copyright Litigation, Passing Off and Trade Mark Matters, as well as Intellectual Property Licensing.

The successful applicant will possess commercial awareness, flair and imagination and an ability to work under pressure whilst retaining a sense of humour. A good academic background is obviously essential.

The salary offered is certainly above the going rate and this position would suit an ambitious lawyer.

Please contact, in strict confidence, Law Personnel, 95 Aldwych, London WC2B 4JF. Telephone 01-242 1281, (Ansaphone after business hours).

Law Personnel
PROP. PROFICIENT LTD
PERSONNEL CONSULTANTS TO THE LEGAL PROFESSION

LONDON BOROUGH OF HARINGEY

LEGAL SERVICE ARTICLED CLERK

(£8,894-£8,378 incl)

The Borough Solicitor has an immediate vacancy for a graduate Articled Clerk and applications are invited from people who have either already passed the Law Society's Final Examination or who are awaiting the results of the Summer 1985 examination. Preference will be given to Law Graduates with at least a second class degree.

You will work in the busy Legal Department of a progressive London Borough and will receive training and experience in a wide range of local authority legal functions including conveyancing, litigation, advocacy, Court practice and Social Services and planning work.

All applications must be submitted on an official form obtainable from the Borough Secretariat by telephoning the 24 hour Answerphone service on 881 8065, quoting reference HS/022.
Closing date: 1st November 1985.

HARINGEY IS AN EQUAL OPPORTUNITY EMPLOYER

TOWN & COUNTRY PLANNING SOLICITOR:

Our client is a highly regarded large City practice which requires a senior Solicitor who has specialist experience in all aspects of planning law. The ideal applicant must not only be able to demonstrate considerable experience in a related field but must also possess a working knowledge of compulsory purchase procedures and site appraisal work. The applicant must have an outgoing personality which can continue to promote the existing team spirit within the relevant department. Considerable client exposure is involved.

Salary up to £25,000 p.a.

Please contact:
LAW PERSONNEL
01-242 1281 (24 hrs)

LITIGATION DEPARTMENT
COMMERCIAL LITIGATION

FRESHFIELDS is seeking to recruit high calibre litigators to join a dynamic and expanding practice, both in the United Kingdom and overseas. We are looking for two types of candidates, each with excellent academic records. First, newly qualified solicitors or barristers and secondly, solicitors or barristers who can demonstrate at least two years' practical experience in litigation.

What is important is that applicants be able to assume early responsibility, be prepared to take on large, often complex, cases with determination and drive, and be prepared to travel, often at short notice.

Salaries, and benefits generally, are excellent and longer term career prospects are good for those with the ability and judgment to succeed.

Please apply, in confidence, enclosing a full curriculum vitae, to:- D. E. Rance, Freshfields, Grindall House, 25 Newgate Street, London EC1A 7LH.

FRESHFIELDS

CARTWRIGHTS

COMPANY/COMMERCIAL DEPARTMENT

APPOINTMENT INTENDED TO LEAD TO EARLY PARTNERSHIP HIGH CALIBRE COMMERCIAL LAWYER WITH COMPANY LAW EXPERTISE

INVITED TO JOIN US

At London salary levels plus a car

in a practice with countrywide corporate base yet in City with real quality of life and dynamic prospects.

Telephone – C. L. Eskell – 0272 293601 or write

Marsh House, 11 Marsh Street,

BRISTOL

BECKENHAM, KENT

We are a 4 branch practice seeking a young Assistant Solicitor to work at our newly opened & splendidly equipped office at Beckenham. Excellent opportunities for progress within the practice. Use of car. Don't delay. Write with CV to:-

Mr V Read
Read & Rogers,
1452 London Road,
Norbury, London SW16
or telephone
01-679 7222

LOCUMS

available for staff emergencies
Holidays : Recruiting : Overload
Sabbaticals : Maternity Leave
Study Leave : Sickness

01-248 1139

ASA LAW
provides an efficient countrywide locum service
6/7 LUDGATE SQUARE LUDGATE HILL EC4M 7AS
ASA LAW The Locum Specialists for Solicitors

PARKER & PARKER

BARRISTERS, SOLICITORS AND NOTARIES
Perth, Western Australia

BARRISTERS AND SOLICITORS

We are seeking experienced Barristers and Solicitors in the following areas:-

LITIGATION
COMMERCIAL LAW

FINANCE/BANKING
COMPANY LAW

Parker and Parker, established in 1868, is a commercial law firm consisting of 21 partners and more than 40 solicitors and para legals. Modern office systems are linked with the most up to date computer facilities to provide a sophisticated working environment. Interviews will be conducted in London by a partner on Monday 28th October.

Written applications enclosing a curriculum vitae are to be addressed to:-

The Executive Partner,
Parker & Parker,
Bartlett House,
9, Basinghall Street,
London, EC2V 5BQ
Tel: 01-606 2721

INCE & CO.

LITIGATION SOLICITOR

We are looking for a young Solicitor with some 2 years post-admission experience in litigation who would welcome the challenge and intellectual stimulation of working in a long-established major City firm.

The successful applicant will be joining a busy team undertaking non-marine insurance work, which is predominantly in the field of professional indemnity claims, and should possess commercial judgement and an ability to work under pressure.

A good academic record is essential and experience in dealing with building contract disputes would be an advantage. We offer excellent remuneration and fringe benefits and working conditions are good.

Please write, enclosing a detailed Curriculum Vitae, to:

The Partnership Secretary,

INCE & CO.

Knolly's House,
11 Byward Street,
London, EC3R 5EN

WILTSHIRE POLICE AUTHORITY

Chief Prosecuting Solicitor's Department

Following a restructuring of the Department there are 4 vacancies, as follows:-

1 x DIVISIONAL SOLICITOR –

Ref. PS.85.460. Grade: PO (10-13) £14,385-£15,453 per annum.
Applicants should be solicitors with a number of years' experience in prosecuting.

3 x SENIOR SOLICITOR –

Ref. PS.85.459. Grade: PO (6-9) £12,885-£14,025 per annum.

Applicants should be solicitors, preferably with experience in prosecuting.

The Department is currently located in Chippenham, and it is expected that all these posts will transfer to the Crown Prosecution Service in October 1986.

An essential car user allowance is payable, and candidates must possess a current driving licence. Removal, disturbance and lodging allowances payable in approved cases.

Application forms and job descriptions for the posts are available from: Personnel Officer to the Police Authority, County Hall, Trowbridge. Tel. 02214 3641, Ext. 2049, quoting appropriate reference, returnable by 4th November, 1985.

CHAMBERS & PARTNERS

PROBATE & TRUSTS
Leicester

Opportunity to run Probate & Trusts department of medium-sized city-centre practice. The department has expanded recently and requires a Solicitor (or Legal Executive) to promote future expansion.
Salary c£12,000
(Inc. Car)

01-606 9371

Expanding South Wales Solicitors require

LITIGATION LAWYER

To undertake divorce, civil and some Magistrates Court work. The successful applicant should be of partnership quality. An opportunity exists for long term prospects for the right person.

Please apply to John Morse & Co, 35-36 Walter Road, Swansea. Telephone Swansea 463276 for the attention of Mr John Morse.

CHAMBERS RECONSTRUCTION

An unexpected vacancy has arisen for four or five established juniors to join a common law set in Lincoln's Inn. Strong nucleus of civil and criminal work.
Applications in writing please to Malcolm Knott, 7 Stone Buildings, Lincoln's Inn WC2A 3SZ

CONVEYANCER

Energetic & Enthusiastic individual required by specialist firm. Excellent package & prospects for the right applicant.

LUCUS & Co.
48/48 Heath Road,
Twickenham, Middx. (Ref PHB)
Tel: 01-892 8045

BRISTOL OSBORNE CLARKE ASSISTANT SOLICITOR

Applications are invited for the post of Assistant Solicitor in our private client department.
The work load will be primarily in the field of personal tax planning, private and charitable trusts, wills and related areas.
Candidates of two to three years post admission experience will be preferred. The salary will be by arrangement and forms part of an attractive remuneration package. The Firm practises in modern offices in the centre of Bristol. The successful applicant will be part of a first class team working in a friendly atmosphere.
Please apply in writing with curriculum vitae to:

J. W. Sharpe
Osborne Clarke
30 Queen Charlotte Street
Bristol, BS99 7QQ

KINGS LYNN GROUP DIVISIONS

Trainee Court Clerk-Trainee scale – £8,178 maximum
Commencing salary for Barrister/Solicitor entrants £7,368

This vacancy, in the office of the Clerk to the Justices, Kings Lynn, offers an excellent opportunity to a young person to embark on a career in Magistrates Courts and to gain wide experience in administration as well as court work. Law Graduate applicants who are about to qualify or already hold a Barrister's or solicitor's qualification will be preferred. (articles of clerkship may be available) J. N. C. conditions of service apply.
Letters of application giving details of experience, age and qualification together with names and addresses of two referees, should reach me not later than 25th October 1985.
R J Haynes, Clerk to The Justices, The Court House College Lane, Kings Lynn PE30 1PQ.

CONVEYANCING WINDSOR AREA. Preferably newly to 2 years qualified commercial bias. Well regarded practice. £10-13,000 + prospects. Court Associates 01-583 0066.

CD./COMMERCIAL CITY. Solicitor. Preferably 1-2 years PQ. Small expanding practice, quality work. £14-17,000 + public prospects. Court Associates 01-583 0066.

GUILDFORD. Assistant solicitor required to undertake general work with conveyancing bias. Newly qualified solicitor considered. Apply with C.V. to Box U565, The Times.

RECENTLY ADMITTED SOLICITOR, Derbyshire. Matrimonial & General Practice to £9,000. – Mary Male, Accord Personnel. 0935 815806.

WEST LONDON Young litigation solicitor varied work load to £10,000. Wessex Consultants 0935 25185.

MATRIMONIAL SOLICITOR for prestigious Avon firm to £12,000. Mary Male Accord Personnel 0935-815806.

COMMERCIAL LITIGATION Manchester young admitted solicitor to £11,000 Wessex Consultants 0935 25185.

PUBLIC CO North London. Legal Exec. for commercial conveyancing post. London Legal Executives 01-493 1262.

HERTS Solicitor. Planning/Estate Development. Large practice. Co. car. London Legal Executives 01-493 1262.

Company Commercial Solicitor well established West Country firm. £12,000. Wessex Consultants. Tel 0935 25185.

SOLICITOR (not at present on the Roll) 40s with over 15 years General Legal experience seeks interesting display/post. Box 1 958N, The Times.

FREE LIST of country vacancies at salaries from £7,000 to £28,000. Chambers & Partners. 01-606 9371.

LEGAL EXECUTIVES, all disciplines, all directions. £7,000 upwards. – Mary Male. Accord Personnel. 0935 815806.

ANGLICAN BANK in City seeks Lawyer pref with banking experience, age to 30. C£20,000 + benefits. Court Associates 01-583 0066.

COMMERCIAL CONVEYANCER, for Yorkshire, Kent & Midlands. Good remuneration. – Mary Male, Accord Personnel. 0935 815806.

ASSISTANT SOLICITOR, for Southwark, good prospects for good all rounder. £10,000 +. Mary Male, Accord Personnel. 0935 815806.

COMPANY COMMERCIAL North Herts, young admitted Solicitor, to £10,000. – Wessex Consultants, 0935 25185.

LEGAL EXECUTIVES Qualified staff sought by firms throughout the country. Contact London Legal Executives 01-493 1262.

BIRTHS, MARRIAGES, DEATHS and IN MEMORIAM £4.00 a line + 15% VAT.
(minimum 3 lines)

Announcements authenticated by the name and permanent address of the sender, may be sent to:
THE TIMES
200 Grey's Inn Road
London WC1X 8EZ
or telephoned (by telephone subscribers only) to: 01-837 3311 or 01-837 3333. Funeral Directions' Direct Lines: 01-278 9161 or 01-278 9167.

Announcements can be received by telephone between 9.00am and 5.30pm. Monday to Friday, on Saturday between 9.00am and 12.00noon. (837 3311 only). For publication the following day, phone by 1.30pm.

FORTHCOMING MARRIAGES, WEDDINGS, etc. on Court and Social Page, £9 a line + 15% VAT.

Court and Social Page announcements can not be accepted by telephone. Enquiries to: 01-837 1234 Ex 7714.

Most other classified advertisements can be accepted by telephone. The deadline is 5.00pm 2 days prior to publication (i.e. 5.00 pm Monday for Wednesday). Should you wish to send an advertisement in writing please include your daytime 'phone number.

"... I was not disobedient unto the heavenly vision." – Acts 26: 19.

BIRTHS

HACKETT – On October 1, to Jack & Julie, a son (Daniel Patrick) at St Albans City Hospital, a brother for Sarah & Jonathan.

CONEY. – See Nicholls.

COPE. – On Saturday October 12th to Hillery and John – a son (Benjamin Thomas), brother for Guy, Mark and James.

COXON. – On October 10th to Anne (nee Mellon) and Timothy – a son (James Alasdair).

DE MERIC – on 12th October in Florida to Jacqui (nee Bazzell) and Nick, a daughter.

DYER. – On October 10 to Jane (née Luttingham) and Kevin, a son, Adam Francis.

ELDER – On October 12th, at Queen Charlotte's Hospital, to Helen (née Bouverat) and Hugh, a daughter, a sister for Alice Rose.

FORMAN – On October 8, at St Thomas's Hospital, to Diana (née Dempster) and Nick, a son Matthew Gordon, brother for Amanda.

HARDYMENT – On October 10th, to Jennifer (née Leigh-Bramwell) and Peter, a daughter, Katherine Anne Leigh.

HUDSON – On October 13, at Westminster Hospital, to Clare and Andrew, a daughter, Camilla.

JONES – On October 12th to Stella and Tony, a daughter, Katherine Mary.

LAMBERT. – On October 12th to Lucy (née Rowe) and Jeffrey, a son, Christopher, a brother for Katie and Nicholas.

LEGNARD. – On 13 October, at Queen Mary's Roehampton, to Sharn (née Cormack) and Anthony – a daughter, Olivia Mary.

MARNSTY. – On October 13th in Geneva to Susan (née Steed) and Henry, a son James Henry, a brother for Alice.

MILNE. – On October 1st, 1985, in Isleworth, to Virginia (nee Wife of R. Milne, a second son, Frederick William.

MITCHELL – On October 7th, at St Teresa's Hospital, Wimbledon, to Roger and Mary, a daughter, Sophie Lucinda Clare.

NICHOLLS. – On October 8 to Clare (Carney) and Peter Nicholls, a son, Jack.

SHERWOOD – On October 12th, to Lindsey and Nigel, a daughter, Helena Frances.

SLEEP. – On 12th October, to Lucie (née Edwards) and Stephen, a son George James Julius.

STRANGE. – On Saturday 12th October to Paddy & Ian – a son (Darren. Auchnuty).

WAKEHAM. – On October 10th to Gretah (née Tanzer) and Johnny, at Queen Mary's Hospital, Roehampton, a daughter (Lotte Georgina), a sister for Ellen Liesel.

WAKEHAM – On October 10 to Gretel (nee Tanzer) and Johnny at Queen Mary's Hospital, Roehampton, a daughter, Lotte Georgina, a sister for Ellen Liesel.

WATERHOUSE. – On October 12th to Penelope Jane and Robert John, a daughter, Sarah Anne.

WATSON. – On October 10th at Guys Hospital to Heather (née Gaun) and Michael – a son (James).

MARRIAGES

GIBSON-ROBINSON: MAHER. – On September 26th, 1985, in Greenwich, Christopher Gibson-Robinson of Fellowes Way, Hildenborough, Kent, and 20 King George Street, Greenwich and Victoria Louise Maher, of Nettlehill Farm, Underriver, Sevenoaks, Kent and Greenwich. Now in Jakarta, Indonesia.

SILVER WEDDING

DEVINE : REITH – 15th October 1960 in Erith, Kent. Peter to Ann, from their family with the greatest affection.

DEATHS

BEECHAM. – On 11th October at home, Holybush Farmhouse, Ilmington, Paul Herbert. Funeral at Tredington Parish Church on Friday 18th October at 2pm. No flowers please but Paul would have appreciated donations to the Ellen Badger Hospital, Shipston-on-Stour, Warwickshire.

BROOKS. – Rev. R. T. (Peter), on Saturday, 12th October 1985, Service Trinity United Reformed Church, Hindes Road, Harrow, on 18th at 2pm. Flowers or donations to Christian Aid.

CREWDSON. – On September 30th at London Hospital, Reginald John Allan Crewsdon, husband of Beatrix. Private funeral at Horley, Surrey.

DAVIS. – On October 9th, suddenly, Gordon, aged 78 of Southampton, father of Pril Rishbeth and Sam, grandad to Clare and Tessa. Funeral on Thursday, October 17th at 11.30am at St Michael and All Angel's Church, Bassett Avenue, Southampton. Family flowers only. donations if desired to The National Trust Eighteam Mote Appeal, P.O. Box 30, Beckenham, Kent, BR3 4TL.

EHRLISH – On October 10th, quietly at University College Hospital, London, Bettina, artist/painter and authoress, widow of Georg Ehrlich, sculptor. Funeral at LReral Jewish Cemetery, Pound Lane, Willesden, on Thursday, October 17th, at 12 noon.

FIRTH – On October 14th at Brantingham Thorpe, Christopher, beloved husband of Sally. Funeral private. Family flowers only. Donations if desired to Sail Training Association, 2a The Hard, Portsmouth, PO1 3PT. Memorial service to be announced later.

FRIEL – On October 14th, 1985, peacefully in hospital, William Ralph Nicholson, F.R.C.P. Edin., aged 72 years, beloved husband of Lily and much loved father and grandfather. Service All Saints Church, Malvern Wells, Thursday October 17th at 2.30pm. Donations if desired to St Mary's Hospice, Selly Park, Birmingham.

FULLARD – On 12 October, 1985, peacefully, at Broadstairs, in her 86th year Winifred Helen, wife of the late Lt. Commodore Phillip Fletcher Fullard. Enquiries to Blackburn's Funeral Service. Thanet 62897.

HAMLYN. – On Sunday 13th October, 1985, peacefully at Hawthorns House, Hampstead, NW3, Norma Noeline in her 96th year. Funeral service at Lewisham Crematorium, Verdant Lane, Catford, SE6, 12.30pm, Monday, 21st October. No flowers but donations to: The Dr Barnardos Homes.

HARWOOD – lasbel, on October 13, 1985 in Cape Town, mother of Eve, Rasper and Ronald.

HEALY, LALLAH – On October 11th, 1985, at home, wife of the late Doctor Martin Joseph Healy. Requiem mass at St Mellitus Church, Tollington Park N4 at 2.30pm, 16th October. Flowers to A. France & Son Ltd., 45 Lambs Conduit St., WC1N 2NH.

HEWSON. – At home on October 14th, Irene Hewson, beloved mother and grandmother to her family. Service on October 16th at Hazlehead Crematorium, Aberdeen. Family flowers only but donations if desired to Cancer Research or The Marie Curie Memorial Foundation.

HIGGINS. – On October 9th peacefully in his 95th year at Throwleigh Lodge Nursing Home, Woking, after a short illness, Dr Lionel George, M.D., FRCP, FRCOG, FRES. Much loved by all his family and many friends. Cremation private. Memorial service Friday 25th October at 3pm in St Lawrence Church, Chobham, Woking, Surrey. No flowers please but donations much appreciated to: Chest Heart and Stroke Assoc. Tavistock House, North Tavistock Square, London WC1H 9JE.

HINKSON. – On October 12th, Phillis Katherine St Loger, in her 86th year peacefully at home, Carden House, Isle of Col, Argyll, dearly loved mother, grandmother and great grandmother.

HOBSON. – On Sunday 13th October, 1985 at Sherborne, Dorset, Judge Basil Hobson aged 79 years, beloved husband of Ursula. Funeral service 2pm Thursday 17th October at Sherborne Abbey. No flowers by request.

HORDERN. – On October 12th Dorothy Elizabeth, peacefully at Royal Sussex County Hospital, Brighton, deeply loved wife of Charles and loving mother of Peter, Celia and Nicholas. Funeral service on Thursday, October 17th at 3pm at St Mary's Church, Kingston. Donations, if desired to Cancer Research.

JANSON-SMITH. Celina (Wendy-May), suddenly at home on 13th October. Much loved wife of Peter and stepmother of Patrick, Diana and Deirdre. Funeral private.

JOHNSON – On 11 October 1985, peacefully, at her home, Nerys Gwendolen (nee Tudor-Edwards), darling wife of Kenneth and much loved and loving mother of Janet and Katharine. No letters, please.

LYNCH, E. K. – Formerly Prior General of the Order of Poor Clares, Hazlewood, Yorkshire, 11th October, aged 83. Requiem and burial at Aylesford, 12 noon, Wednesday, 16th October.

McMORLAND. – On October 11th peacefully in The Romsey Clinic after an illness bravely borne, Margaret Selma, beloved wife of the late Percy McMorland and mother of Michael and Margaret (deceased) and grandmother of Anna, Robert and Juliet. Cremation private. thanksgiving service at Ilchen Abbas Church on Friday, October 18th at 3pm. Flowers or donations if desired for Ilchen Abbas Church to John Steel & Son Ltd., 6 Cheall Street, Winchester.

DEATHS

MOORES-WEEDON. Lois Ellen. – On October 12, of Cawdor Beach, Penalade, Fishguard. In Hospital, after a short illness. Service at St Mary's Church, Fishguard, Wednesday, 16th October, 2.30 p.m. Family flowers, donations to Gloucestershire MacMillan Nurse Appeal, c/o Lloyds Bank, Fishguard.

PARSONS – On 12th October, 1985, Barbara Allan, of Woodcombe, Minehead, Somerset, peacefully at home after an illness. Beloved wife of Fred, and mother of Frances, Kevin and Patrick Irwin. A Requiem Mass will take place at St. Michael's Church, Minehead, 11am, Thursday, 17th October, followed by the Funeral Service at 2pm. Family flowers only, donations in lieu if desired to The Minehead and West Somerset Stroke Club, c/o H. Hawkes & Son, Dunster.

PRESTLEY – on 11th October at Chipping Campden, Geoffrey James Graven (Jim) TD: Requiem at St Nicholas, Combe. Cass at 2.30pm on 16th October. Donation if wished to Arthritis care, 6 Grosvenor Crescent, London SW1X 7YZ.

ROUS – on October 11th, Joyce, peacefully at home after an illness, bravely borne, wife of the late Major, The Hon. George Rous, of Dennington. Funeral at 1.30am, Friday October 18th at St Mary's Church, Dennington. Flowers or donations to Imperial Cancer Research as prefer'd c/o Reckhams Funeral Service, Stanley Road, Diss, Norfolk.

SIMMONS. – On Wednesday 9th October, William Edward Simons of Fairfield, Rumney, Cardiff, beloved brother of Fanny Simons. Resting at Heath Court Funeral Home, Newport Road, Cardiff until the funeral service at St. Church on Thursday, 17th October at 11am, afterwards at Llandaff Cemetery. Flowers may be sent to James Summers, Heath Court, Newport Road, Cardiff.

SPENCER. – On 15th October, 1985, peacefully at Broadstairs, Norah Margaret, widow of Harold. Missed by her family.

TAYLOR, Richard John, of 15 Cloister Crofts, Leamington Spa, suddenly in hospital on 12th October 1985, aged 50 years. Dear husband of Sadie, loving father of Mark and Debbie. Funeral service and cremation at the Mid-Warwickshire Crematorium, Oakley Wood, on Friday, 18 October at 11.30am Family flowers only, but donations if desired may be sent to the ITU Unit, Warwick Hospital, Lakin Road, Warwick.

TURNBULL – on Saturday October 12th, peacefully in her sleep at home, Mary Elizabeth S.S.O. St John, dearly loved wife of Ian, late Gerald, darling Mummy of Pat, Peter and Chris, mother-in-law of Tom, Ian, Christine and Nicola. Lanny to her ten grandchildren and four great grandsons. Sadly missed by Lilla and us all. Resting at The Chapel of Asquith, Corner Ltd, Cowbridge Road, Cardiff, (where flowers may be sent or donations to the Church Building Fund) on Monday 21st at 2.30pm, thursday at Our Lady and St Illtyd Church, Llantwit Major. Requiem Mass at 11.30 afterwards to Thornhill Crematorium. R.I.P.

WOOD – On October 11th peacefully at Hammersmith Hospital, Dr Constance Annie Poynter Wood, MA, (CANTAB), MRCP, FRCH, of 43, Campden Hill Court, W8, in her 89th year. Formerly Director of the Medical Research Councils Radio, Therapeutic Unit and Director of the Radio Therapeutic Research Department. Service at Mortlake Crematorium on Friday, October 18th at 3 pm. Enquiries to J H Kenyon Ltd. 01-937 0787.

MEMORIAL SERVICES

HILL – There will be a Memorial Service for Barrington Julian Warren Hill in Eton College Chapel on Friday 25 October at 2.30 p.m.

ISHERWOOD. – A memorial service for the life of Alice W. Will be held at Kenlestone Parish Church, Fakenham, Norfolk on Thursday, 17th October at 11 a.m. Donations if desired to Cancer Research c/o The Midland Bank, Fakenham.

IN MEMORIAM

WAY, RAYMOND. 16th October 1981. So proudly and lovingly remembered darling Raymond with inconsolable love each and every day. Ever honoured. Ever treasured. Such precious memories of your great gracious gift of laughter. Revered. Cherished. Ever.
"I shall not look upon his like again" "A splendour among shadows" - your wife Mary.

ANNOUNCEMENTS

PLEASE SUPPORT worthwhile medical research. Reduce suffering and help disabled people with your donation or legacy. Rehabilitation and Medical Research Trust, PO Box 10, Radstock, Bath BA3 3YB.

WORKING IN SKI RESORTS, Europe 1,000's of jobs for men & women. Now in W H Smiths, etc. at £4.95, or details from Vac Work, 9 Park End St. Oxford.

ALLEN William and Elizabeth, congratulations Mum and Dad on your Silver wedding anniversary. Love Tim, Stephen, Rachel and Peter.

BORHAMS MODERN ART COURSES. Full-time 10 wks 13th Jan 1986. £1,200 + VAT. 01-994 0697.

PUBLIC SPEAKING, coaching and speech writing by award-winning public speaker, 01-626 9474.

UNWANTED PORTFOLIO. Cards please. St Michael's Hospice, Freepost, Hereford HR1 4BR.

DUMPER TWUCKS, welcome home, lets have a ball in Australia, lots of love. – Mattie.

CALLY – My love travels like greased lightning – Love Rajee.

The more you help us, the more we'll find out.
Please help heart research with a donation to:
British Heart Foundation
The heart research charity
102 Gloucester Place, London W1H 4DH

Cancer
Together we can beat it.
We fund over one third of all research into the prevention and cure of cancer in the UK.
Help us by sending a donation or make a legacy to:
Cancer Research Campaign
2 Carlton House Terrace, (Dept T6), London SW1Y 5AR.

STROKE
STRIKE AT STROKE
At least 100,000 people suffer a Stroke each year in the United Kingdom. Without warning, a blood clot or small haemorrhage damages a part of the brain often resulting in partial paralysis, distortion of the face, loss of speech, disturbance of vision and loss of balance.

STROKE PREVENTION
It is never too early to take positive steps to avoid the risk of Stroke. Priority – get your blood pressure tested. There is often a link between heart disease and Stroke so reduce the risks here, too, by not smoking and watching your weight. Should tests show that your blood cholesterol is high, watch your diet.



STROKE RECOVERY
Much can be done to help. The Chest, Heart & Stroke Association provides:
1. A nationwide network of affiliated Stroke clubs.
2. A CHSA Volunteer Stroke Scheme in 60 areas, to help those with speech problems.
3. Publications, in everyday language, to give timely aid to sufferers and their families.

Our crusade is not only against Stroke but also against Asthma, Chronic Bronchitis, Angina, Emphysema and Coronary Thrombosis. If you, or a loved one, are suffering from any of these illnesses, please get in touch. We can help you.
The CHSA is spending a million pounds a year on research and other vital work. Will you help us with a Donation, Covenant or a Legacy? The tax we can recover on a Covenant enhances your gift.

TO: THE CHEST, HEART & STROKE ASSOCIATION
Tavistock House North, London WC1H 9JE. Tel: 01-387 3012
☐ Enclosed my Donation for £.....
☐ Send details of making a Covenant in your favour
☐ Please send more information about your work.
(a short note on your particular problem will help us to help you)
Name.....
Address.....
.....
TT
CHSA
Registered Charity No.211015

FORTHCOMING EVENTS

Teachings of the ASCENDED MASTERS
ELIZABETH CLARE PROPHET
Messenger for the Great White Brotherhood

Elizabeth Clare Prophet brings you the message of the saints and adepts of the East and West – Jesus Christ, Gautama Buddha, Saint Germain, Mother Mary and others who have become one with the Universal Light – and their prophecy to the nations.
Don't miss this rare opportunity to hear their Messenger speak on the science of the spoken Word. She will give you the Masters' mantras, teach you how to build your spiritual defences with the sacred fire and transmit the Holy Spirit for the restoration of the aura. And Saint Germain, Master of the Aquarian age, will seal the servants of God in the forehead as prophesied by St John in Revelation 7. This special transfer of light for your protection and acceleration on the Path can only be given when his Messenger is physically present!
Meet the Ascended Masters through the Messenger. Contact the Great White Brotherhood and their modern-day mystery school – and fulfill your divine potential.
Be there!

LECTURES £2.00 admission. 7 pm. For further details telephone 01-380 0315.

BRISTOL	October 17 Victoria Rooms, Queens Road, Clifton.
DUBLIN	October 18 Liberty Hall, Eden Quay.
LONDON	October 19 Cafe Royal, Regent Street, W1.
EDINBURGH	October 20 Edinburgh Sheraton Hotel, 1 Festival Square, Lothian Road.
MANCHESTER	October 21 New Century Hall, Co-op Wholesale Society, New Century House, Corporation Street.

PERSONAL COLUMNS

☎ Trade 01-837 2104 and 01-278 9232 Private 01-837 3333 or 3311

HOLIDAYS AND VILLAS

HUGE FLIGHT SAVINGS
Each client booking with Sunworld Travel is instantly travel bonded for £2,000. This travel indemnity is an exclusive and total financial security against any travel collapse or failure. The indemnity fee of £6 is automatically added to each client's confirmation.
BOOK NOW AND BEAT THE INCREASES
★ SYDNEY ★ MELBOURNE ★ PERTH ★ BRISBANE ★ ★ ADELAIDE ★ PT MORESBY ★ FIJI ★ HOBART ★ ★ CHRISTCHURCH ★ AUCKLAND ★ WELLINGTON ★ ★ JO'BURG ★ CAPE TOWN ★ DURBAN ★ S AFRICA ★ ★ LUSAKA ★ NAIROBI ★ HARARE ★ D·ES SALAAM ★ ★ BANGKOK ★ K LUMPUR ★ SINGAPORE ★ TOKYO ★ ★ JAKARTA ★ HONG KONG ★ OSAKA ★ SEOUL ★ ★ COLOMBO ★ MANILA ★ PEKING ★ DUBAI ★ BAHRAIN ★ JEDDAH ★ ABU DHABI ★ DAHARAN ★ MID EAST ★ ★ SEATTLE ★ LOS ANGELES ★ SAN FRANCISCO ★ MIAMI ★ ★ USA ★ TORONTO ★ VANCOUVER ★ CANADA ★ ★ 2 Centre Australia & New Zealand ★ ★ Stopovers to Australia & New Zealand ★ ★ Around the world fares specialists ★ ★ EXECUTIVE CLASS & 1st CLASS SPECIALISTS ★
SUNWORLD TRAVEL (estd 1969)
59 South Street, Epsom, Surrey — Inbound flights specialists
Epsom (03727) 27836/28231/26097/41769/27109/25530/24852
Bankers: Allied Irish Ltd., Ilford, Essex
Licensed credit brokers: £56 deposit secures any reservation

TRAILFINDERS
WORLDWIDE LOW COST FLIGHTS.
The best – and we can prove it.
155,000 clients since 1970
AROUND THE WORLD FROM £796

	o/w	rtn
SYDNEY	£381	£641
PERTH	£379	£582
AUCKLAND	£409	£775
BANGKOK	£198	£365
SINGAPORE	£251	£462
BALI	£314	£589
HONGKONG	£237	£498
DELHI/BOMBAY	£280	£592
COLOMBO	£231	£420
CAIRO	£160	£255
NAIROBI	£231	£385
JO'BURG	£235	£479
LIMA	£263	£460
LOS ANGELES	£231	£446
NEW YORK	£169	£336
GENEVA	£70	£94

42-48 EARLS COURT ROAD
LONDON W8 6EJ
EUROPE/USA FLIGHTS
01-937 5400
LONG HAUL FLIGHTS
1st./BUSINESS CLASS
01-938 3444
GOVERNMENT LICENSED/BONDED
ABTA IATA ATOL 1458

LOWEST FARES WORLDWIDE

EUROPE from	£45
USA from	£165
AFRICA from	£220
MIDDLE EAST from	£135
FAR EAST from	£185
ASIA from	£165
AUSTRALIA from	£445

SUN & SAND TRAVEL LTD
21, Swallow St.,
London, W.1
Tel: 01-437 0537 01-734 9503

NEW LOW FARES WORLDWIDE!
SYDNEY, MELBOURNE, SINGAPORE, BANGKOK, SEOUL, TOKYO, NEW ZEALAND, CAIRO, KUWAIT, DUBAI, BAHRAIN, JEDDAH, ISTANBUL, INDIA AND PAKISTAN, USA, CANADA, NAIROBI, JO'BURG, DAR, HARARE, LUSAKA.
SKYLORD TRAVEL LTD
2 Denman Street, London, W1
Tel: 01-439 3621/8007
AIRLINE BONDED

LOW COST FLIGHTS. Most European destinations. Call Valemaster 01-402 4262/723 6964. ABTA ATOL 1960.

COST CUTTERS on flights/hols to Europe, USA and all destinations. Diplomat Travel. 01-730 2201. ABTA, IATA, ATOL 1358.

MALTA, GOZO, ALGARVE, Menorca. High Temps, low prices. Villas, Apts, Flats, Taverna. Hotels, Flight, flight & adventure. 01-937 1649/9327/7544. ABTA. ATOL 879B. Access/Barcard.

USA, CANADA. Rtn. fms. NY £269. Toronto £249. Miami £265. LA £368. Special o/w Sydney £480 & others. North American Travel Club, 30 Sackville St., W.1. 734 8100.

FLORENCE. Central but quiet studio house set in large beautiful garden for 2-3. Extremely well furnished and equipped. Phone, central heating. 01-703 3671.

ANNOUNCEMENTS

Cancer
Together we can beat it.
We fund over one third of all research into the prevention and cure of cancer in the UK.
Help us by sending a donation or make a legacy to:
Cancer Research Campaign
2 Carlton House Terrace, (Dept T6), London SW1Y 5AR.

HOLIDAYS AND VILLAS

UNSPOILT TENERIFE
FOR WINTER SUNSHINE
EL MEDANO a small peaceful village on the S.E. Coast with no sign of mass tourism, offers the best sandy beach & wind surfing on the island. Departures from 5th Nov. Prices from:–

1 wk	£212
2wks	£264

0923-778344 / 771266
TIMSWAY HOLIDAYS
Rickmansworth, Herts
ABTA ATOL 1107

LUXURY VILLAS with pools and staff. Marbella, South of France, Algarve, Ischia, West Indies, Palm Beach. – Continental Villas. 01-248 9181.

MALAGA, TENERIFE, LANZAROTE. 01-441 1111 Travelwise. ATOL 1789.

LANZAROTE, MALDIVES. Winter Sun. Holiday Islands. 01-836 4383.

SPECIAL WEEKEND. 31 Oct-3 Nov. Pisa, Venice, Milan £67. Cleo Travel. 01-629 2677. Agents ABTA 327.

TENERIFE, ALGARVE, MARBELLA. – Fly £59 pp inc tri & accom. Medvilla 0926 38121. ATOL 1999.

THE Air Travel Advisory Bureau can call lowest the airfare small, 01-636 5000 or Manchester (061) 832 2000.

WINTER SPORTS

SKI BLADON LINES
YOUR BIGGEST CHOICE
MORE RESORTS –
MORE SERVICE
MORE OF A HOLIDAY
01-785 2200
March Drps 0422 78121
ABTA ATOL 1232

SKI MAC G. New Winter 85/86 Colour Brochure out now. Christmas availability & generous group discounts – 01-351 8446. ATOL 1357.

SKI ANDORRA/AUSTRIA. Hotels or self-catering apts. Coach or fly from £79. Phone now for our brochure. Descos Travel Ltd. 01-581 1161.

TOP VALUE SKI HOLIDAYS 15 top resorts. Chalets, hotels & s/c. Ski West. 0373 864811.

SERVICES

SMOKERS. 5 day course, no success, no fee, featured in FT, March 1980, Observer, 6 Dec 1981, Harpers, Oct 1981 etc. Call Ian Hutchison on 01-903 5465.

THE MARRIAGE BUREAU. (Heather Jenner) 124 New Bond St, W1. 01-629 9634. Consult us for individual attention.

HEDI FISHER Marriage Friendship Bureau. Send S.A.E. 14 Bonnacharra Pl. S.W.3. 01267 6066 Mon 40-65 in demand.

FRIENDSHIP, Love or Marriage. Dateline, all ages, areas. Dateline, Dept (TST) 23 Abingdon Road, London W8. Tel: 01-938 1011.

CALIBRE CV's. Professionally written and produced curriculum vitae documents. Details: 01-580 2969.

ANOREXIA/BULIMIA. – Private self help. 01-359 6093.

FOR SALE

FURNITURE AND BEDDING SALE NOW ON
Pine chests were £188 – now £150. Bunk beds reduced from £168 to £120. THOUSANDS OF POUNDS-WORTH OF FURNITURE. DIVAN SETS – must be sold. Also three-piece suites, sofa/beds.
CARPETS, RUGS, FIRESIDE CHAIRS, FITTED TABLES & CHAIRS, STOOLS, etc.
GODDARD FURNITURE WAREHOUSE,
Roman House, 225/226 High St, Brentford, Middlesex
Tel: 01-560 7127 01-568 0630

RESISTA CARPETS
SPECIAL OFFERS
FOR AUTUMN
Meraklon Velour, guaranteed wearability for homes, offices, etc. in 14 plain shades, £4.45 per sq yd plus VAT. Corkoplast natural tiles, £8.50 per sq yd plus VAT.
207 HAVERSTOCK HILL
HAMPSTEAD, NW3.
TEL: 01-794 0139
Free estimates – expert fitting

CARLIGHT COMMANDER 15/2 August 1984, stored under cover Somerset. Fully equipped, fly screens, spare wheel, 12v battery, toilet, etc. £6,750 ono. Telephone Brackleham Bay (0243) 673009.

OCTOBER SPECIALS. VHS Videos QEC £349, Mitsubishi programme £575. Tosa, 91 Lower Sloane St, SW1. 730 0533.

BRIGHTS OF NETTLEBED. 17th and 18th century replica furniture. £1.5 million stocks for immediate delivery. Inclusive. Arthur Bryant, Titchmarsh & Goodwin, William Tillman, Nettlebed, Nr Henley (0491) 641116, Bournemouth (0202) 293690, Topsham, Devon (039287) 7443, Berkeley Glos. (0453) 810962.

FINEST quality wool carpets. At trade prices and under, also available at extra. Large room size remnants, under half normal price. Chancery Carpets 01-405 5855.

THE TIMES. Original issues 1845-1985. Other titles avail. Hand bound ready for presentation – Also "Sundays" £12.50 incl. Remember When. 01-668 6302.

TICKETS FOR ANY EVENT. Cats, Starlight Express, 42nd St. All theatre and sports. 821 5616. Visa & Access.

CATS, STARLIGHT EXPRESS Covent Gdn. + all other sold out events. Obtainables Ltd. 01-839 2363.

CATS, STARLIGHT EXPRESS. We have tickets for these and all theatre and sports. Tel: 631 3719, 637 1715. All major credit cards.

SEATWISE. Any event inc Cats, Covent Garden, Starlight exp. 01-828 1673. Major credit cards.

FRIDGE/FREEZERS/COOKERS etc. Can you buy cheaper. B & S Ltd. 01-228 1947/3468.

OLD YORK FLAGSTONES Cobble sets etc. Nationwide deliveries. Tel: (0380) 850039 (Wilts).

WANTED

WANTED. Large wardrobes, linen presses, roll top partners and pedestal desks, bookcases, tables, chairs and all antique furniture, any condition. Tel 01-228 2716. Day or night.

£c WANTED. Antique dining tables and sets of chairs, £2,000 min. cash paid. Also desks, bookcases, clocks, furniture. 01-947 5944 anytime (T).

ANTIQUE GARDEN STATUARY wanted urgently. Crowther of Syon Lodge 01 560 7978.

Spink
Buy
Silver & Jewellery
Spink & Son Limited
King Street, St James's, London SW1
Telephone 01-930 7888 (24 hours)
Established 1666

FOR SALE

TIES NARROWED
Save your wide ties from fashion obsolescence!
We'll narrow your ties to a stylish 3inches or your desired width £5.95 for each set of 3 ties
P & S Ltd, Dept T10,
Freepost, Knutsford,
Cheshire, WA16 7BR.
Tel: (0565) 4825

DINNER SUITS
Wedding Morning Suits, Evening Tail Suits, Black Jackets and striped trousers
supplies to Hire department
FOR SALE FROM £30
Lipman & SONS HIRE DEPT.
32 CHARING CROSS ROAD, WC2
(50 Leicester Sq. Tube Stn.)
01-240 2310

Germany and Austria
Flights From £39 return
GTF TOURS
01-229 2474
ATOL 627

MUSICAL INSTRUMENTS

ROSENDORFER Grand piano (6ft 3ins). Solid mahogany, square legs (c.1926). In excellent condition, owned lovingly by classical musician. Offers £7,500. – 0772 696830.

THE PIANO WORKSHOP London's leading specialist in new and restored pianos, for the largest exclusive selection available. 30a Highgate Rd, NW5. 01-267 7671. Free estimates.

BABY GRAND PIANO and dust stool. Mahogany. Overhaul and tuned. Excel cond. £976. View Hendon. 01-733 8471.

PIANOS: H. LANE & SONS. New and reconditioned. Quality at reasonable prices. 326 Brighton Road, S. Croydon. 01-688 5813.

BECHSTEIN Grand piano 1926/26 Mahogany 6ft 10in. Well maintained. £2,600. Tel 0923 774120.

FLAT SHARING

STH KEN LUX C&M – o/r. Ab share super flat, 992's, female, Prof/grad F £75pw or £65 Mon-Fri. Tel: (day) 01-353 3608.

SW8 5 mins Oval. prof f/m 25+ n/s o/r share CH house and gdn with 2 Aust 1st Nov £140 pcm excl 01-626 7288 office 01-736 0145 home.

WIMBLEDON. Prof M/F (21+), to share 4 bed hse, own rm room, CH, all mod cons, N/S, £33 pw excl. 637 9111 ext 2089 (day) 879 1948 (eve).

FLATMATES SELECTIVE SHARING. Well established introductory service. Please telephone for det. 01 889 5491. 313 Brompton Rd, SW3.

FIND-A-FLAT (flat sharing agency), accommodation most areas. 36 Kings Rd, SW3. 581 2233.

BELGRAVIA F. s/a o/r in comf. flat £55 pw excl. Tel: 236-8349 (after 6.30pm).

DULWICH prof M/F. 25+ N/s. to share lux flat, o/r, CH. £130 pcm, excl. Tel 299 1361 (eves).

EXCEPTIONAL AMENITIES, SW1. O/R in private lux flat. Man-Fri suit gentleman, reasonable. 01-834 5661.

SHORT LETS

LUXURY SERVICED FLATS central London from £300 pw Ring Town House Apts 01-573 3433.

W8 2 bedrooms s/c flat ch. £460 pcm. 01-937 6261 anytime.

DOMESTIC AND CATERING SITUATIONS

WORLD'S LARGEST Au Pair Bureau offers hi/helps, Dorns, lit live-in staff. UK & Overseas. Au Pair Agency, Ltd. 87 Regent St. London. 01-439 5634.

EDUCATIONAL COURSES

SHORT INTENSIVE TYPEWRITING. Individual tuition/daily speed drives/electric/electronic/Swiss. Full time day. Beginners start Oct 28/Jan 6/Feb 3. Refreshers any Monday. Tel: Mrs W. Thomas 01-629 2904. The Langham Centre, 18 Dunraven St, Park Lane, London, W1.

FOR PRE-UNIVERSITY STUDENTS and those with a year off. 6 week winter course in Italy, also 4 week summer course. Telephone Art History Abroad, 01-388 8438.

LEGAL NOTICES

In the Matter of CYPHERWISE LIMITED and in the Matter of the Companies Act 1985
NOTICE is hereby given that the Creditors of the above-named Company which is being voluntarily wound up, are required, on or before the 17th day of December 1985 to send in their full Christian and Surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any), to the undersigned Surjit Kumar Bagga, FCA of 5 Bonnacharra Pl. S.W.3. 01267 6066 Mon 40-65 in demand, the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.
Dated this 1st day of October 1985.
S. K. SINGLA, F.C.A.
Liquidator.

In the matter of AIRCHEAT HOME IMPROVEMENTS Limited and in the matter of THE COMPANIES ACT 1948
NOTICE is hereby given that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 14th day of November, 1985, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their solicitors (if any), to the undersigned Stephen Daniel Sweden, FCA of 30 Eastbourne Terrace, London, W2 6LP the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.
Dated this 3rd day of October 1985.
S. D. SWADEN
Liquidator

In the matter of DEREK BURMAN (DESIGNS) Limited and in the matter of THE COMPANIES ACT 1985
NOTICE is hereby given that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 3rd day of November, 1985, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any), to the undersigned Stephen Daniel Sweden, FCA of 46 Rodney Street, Liverpool L1 9AA the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.
Dated this 3rd day of October 1985.
S. D. SWADEN
Liquidator

COMPANY NOTICES

United Society for Christian Literature
ANNUAL GENERAL MEETING
at Edinburgh House, 2 Eaton Gate, London, SW1
on Tuesday, 29 October, 1985 at 1 pm

LEGAL SERVICES

US VISA MATTERS. Edward S. Cudecom, US lawyer 17 Bulstrode Street, London. W.1. 01-486 0813.

APPOINTMENTS

3 TRAINEE managers required. £7,000 neg. negotiated earnings scheme, probable 1st year earnings £12,000. Ring 01-222 4181.

TRAINEE BROKER
A vacancy has arisen for a Trainee Broker. The successful applicant will be about 25-35 years old, hard working and presentable. No previous experience necessary as full training given.
For a confidential interview telephone Glyn Moss on 01-629 6116.

WANTED

WANTED. Large wardrobes, linen presses, roll top partners and pedestal desks, bookcases, tables, chairs and all antique furniture, any condition. Tel 01-228 2716. Day or night.

£c WANTED. Antique dining tables and sets of chairs, £2,000 min. cash paid. Also desks, bookcases, clocks, furniture. 01-947 5944 anytime (T).

ANTIQUE GARDEN STATUARY wanted ur

هكذا من الأصل

Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1

6.00 Ceefax AM. News headlines, weather, traffic and sports bulletins.

6.50 Breakfast Time with Frank Bough and Selina Scott. Weather at 6.55, 7.25, 7.55, 8.25 and 8.55; regional news, weather and travel at 6.57, 7.27, 7.57 and 8.27; national and international news at 7.00, 7.30, 8.00, 8.30 and 9.00; included this morning is the first of a Junior Advice Line feature; Alan Titchmarsh has gardening hints; and Glyn Christian a recipe. Conductor Jane Glover reviews today's newspapers.

9.20 Ceefax. 10.30 Play School, presented by Sheelagh Gilbey with guest, Wayne Jackman. 10.50 Ceefax.

12.30 News After Noon with Richards Whitmore and Frances Coverdale. Followed by news headlines with subtitles. 12.55 Regional news. The weather details come from John Kettley.

1.00 Pebble Mill at One. Jeff Banks and Jane Lomas report on the menswear at the British Designer Show at Olympia; Moyra Bremner reveals more Supertips; writer Rosalind Miles discusses women and the pursuit of power; and there is a song from Hazel Dean. 1.45 Mr Benn. A See-Saw programme for the very young (r).

2.00 Claire Rayner's Casebook. The second in a series of nine programmes. This afternoon a married couple who met difficulties with sex talk about sex therapy (r). 2.25 Ceefax. 3.52 Regional news.

3.55 Bertha, narrated by Roy Kinnear with Sheila Walker (r). 4.10 Dastardly and Muttley. Cartoon series (r). 4.20 Beat the Teacher Quiz game presented by Paul Jones. 4.35 Galloping Galaxies! Lighthearted science fiction serial.

5.00 Newsround presented by Paul McDowell. 5.10 Think Again. Johnny Ball examines the facts about paint. 5.35 Charles in Charge. American comedy series about a teenager childminder. Last in the series.

6.00 News.

6.35 London Plus.

7.00 Telly Addicts. The Pains of Swindon, still undefeated after five weeks, are challenging by the Tippett family from Bristol.

7.30 EastEnders. Ethel is questioned by Dr Legg over the matter of his missing prescription pad; and Saeed receives a worrying letter (Ceefax).

8.00 Big Deal. Robby discovers that along with his ownership of the Dragon Club he has also taken on a debt of £4,000 of which the interest is £400 a month. The dubious character who lent the previous owner the money arrives, with support, demanding repayment of the loan (Ceefax).

8.50 Points of View. Barry Took with another selection of letters.

9.00 News.

9.25 Cagney and Lacey. The second and final part of the story in which Mary Bet faces up to the fact that she may have to have a mastectomy. On the professional front, Chris discovers that an eight-year-old boy has been earning money by delivering drugs for a pusher.

10.15 Film 85. Among those films that receive the Barry Norman treatment are *Mad Max – Beyond Thunderdrome*, and *The Flamingo Kid*.

10.45 Plague of Hearts. Dr Michael O'Donnell investigates heart disease (r).

11.10 Glitter. The last edition of the glossy American magazine. A celebrated artists's secret.

11.55-12.00 Weather.

TV-am

6.15 Good Morning Britain, presented by Anne Diamond and Nick Owen. News with Gordon Honeycombe at 6.17, 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00; exercises at 6.20 and 9.17; sport at 6.35 and 7.34; regional report at 7.15; cartoon at 7.24; pop video at 7.54; roving with Rustie at 8.15; film review at 8.34; a report from British fashion designers' shows at 9.04; and an interview with the Minister of State for Industry, Peter Morrison.

ITV/LONDON

9.25 Thames news headlines.

9.30 For Schools: Electricity in the home. 9.55 Sharing. 10.09 A visit to a large shop, the library, a café, and then a ride home on the bus. 10.26 A baby in the house. 10.48 Evidence supporting the theory of evolution. 11.10 Music that is prevalent in everyday life. 11.27 Why living things need food. 11.44 Episode three of the drama, Interference.

12.00 Flicks. Christopher Lillicrap with the story of Georgie. 12.10 Rainbow. Learning made fun with puppets (r). 12.30 The Sullivans. Drama serial about an Australian family in the Forties.

1.00 News at One. 1.20 Thames news with Robin Houston.

1.30 Superbowl. Elton Welsby presents coverage of the Liverpool Victoria Insurance Superbowl. This mixed tournament is being staged at Granada Television's Stage One complex.

2.30 Daytime. Sarah Kennedy chairs another studio discussion on a topical subject. 3.00 Cross Wits. Crossword game presented by Barry Cryer. The guests are Liz Frazer and Kenneth Williams. 3.25 Thames news headlines. 3.30 The Young Doctors. Medical drama serial.

4.00 Flicks. A repeat of the programme shown at noon. 4.10 Doris. Cartoon adventures of a cat (r). 4.20 Storybook International: The Blacksmith (Oracle). 4.45 Splash. Michael Groth is in Wivenhoe for the launch of the Jubilee Trust's three masted sailing ship, The Lord Nelson. 5.15 Blockbusters.

5.45 News. 6.00 Thames news.

6.25 Reporting London, presented by Michael Barratt, includes a profile of fashion designer Bruce Oldfield.

7.00 Emmerdale Farm. Jack Sugden is determined to win a prize at Skipdale Agricultural Show.

7.30 Name That Tune. Musical quiz presented by Lionel Blair.

8.00 Des O'Connor Tonight. The entertainer's guests are Cilla Black and Jackie Collins.

9.00 Travelling Man. The last episode and Lomax has at last caught up with Len Martin, the man who framed him, caused his prison sentence and disgrace (Oracle).

10.00 News at Ten. Weather followed by Thames news headlines.

10.30 Disappearing World. In Search of Cool Ground – The Mursi Trilogy 1974-85. Part two of the three-part documentary being shown on consecutive nights, following a decade in the life of an Ethiopian tribe that lives in a remote corner of their country. This evening's film illustrates how the Mursi hold another tribe, the Kwegu, in their power and treat them as mere ferrymen. In spite of the fact that the Mursi are nervous of the water and depend on the Kwegu to take them across crocodile-infested waters, the Kwegu do not seem to take advantage of the situation.

11.30 Superbowl. Highlights of this evening's game.

12.30 Night Thoughts, followed by Closedown.



Warren Mitchell: The Dunera Boys (Channel 4, 9.30pm)

● THE DUNERA BOYS (Channel 4, 9.00pm), a two-part, Australian-made television film, is fiction rooted in fact. And a monstrous fact it was, although writer/director Ben Lewin has smoothened the jagged edges with humour. In the last war, Australians and Germans, mainly refugees and Jewish, were shipped out of Britain to Australia by a Government whose humanitarianism and common sense were annulled by the conviction that these innocent folk were at best subversives and at worst spies. Tonight's first instalment takes the internees from an East End of London that is audibly more Australian than cockney and dumps them in an Australian desert where they are taken for Italians. The familiar faces in the cast belong to Warren Mitchell and Bob Hoskins.

● This week's PROBATION film is a long play extracted from a short poem. It takes its title from the Gerard Manley Hopkins verse about a dead farrier, and imagines the circumstances that could have inspired it. In creating his story of the poet-priest's struggle for a man's soul, Mr McGovern explores two kinds of Hell. In terms of anguish, there is not much to choose between what goes on in the Hell on Earth (Liverpool) and in Hopkins the Jesuit's vision of what goes on in the other Hell.

CHOICE

(BBC 2, 9.30pm), having established the connexion between drink and crime, shows what vast reserves of patience, vigilance and firmness probation officers need to have if they are to break that link. It is two steps forward, one backward – a task made all the more daunting because whatever the probation officer might do at the practical level (bringing out the cider bottle from its hiding place under the bed, for example), Demon Drink is lying in wait in the next room. In both of tonight's cases of alcohol-induced crime, there is a flicker of hope, but we are left with the uneasy feeling that a puff will blow it out.

● Jimmy McGovern's FELIX RANDAL (Radio 4, 3.00pm), a powerful exercise in extrapolation, is a compilation of the poetry, prose and songs of Francis Brett Young. It is topical because it helps fill in some of the gaps in our understanding of the man whom most of us know only for his novel *My Brother Jonathan*, recently serialized on BBC Television.

● WORCESTER SAUCE (Radio 4, 8.30pm) is a compilation of the poetry, prose and songs of Francis Brett Young. It is topical because it helps fill in some of the gaps in our understanding of the man whom most of us know only for his novel *My Brother Jonathan*, recently serialized on BBC Television.

Peter Davalle

BBC 2

9.00 Ceefax.

9.20 Daytime on Two: For moderately mentally handicapped young adults, presented by Brian Rix. 9.35 Living in France. 9.52 Maths: percentages. 10.15 Part four of the ghost story, *Dark Towers*. 10.38 The second of two films on how Glasgow has developed since the end of the Second World War. 11.00 The many uses of wax. 11.17 Ways across the Pennines. 11.39 How chemists keep drinking water pure. 12.00 French conversation. 12.30 German conversation. 12.55 Learning English from popular television programmes. 1.20 Living in Spain. 1.38 Flowers that are more than attractive and sweet-smelling. 2.00 For four and five-year-olds. 2.15 Building upwards and digging down in cities. 2.40 Science: electricity.

3.00 Ceefax.

5.00 News.

5.35 Laramie. Jess is mistaken for a murderer-on-the-run, Cully Brown, and remanded to await trial for a killing. Jess escapes in order to find the real Cully but becomes involved in a mysterious and deadly plot (r).

6.25 Open to Question. Steve Sawyer, South Pacific co-ordinator of the organization, Greenpeace, is questioned by teenagers from schools all over Britain. Mr Sawyer, who is based in Lewes, Sussex, answers questions on the events leading up to the sinking of the Rainbow Warrior, the trouble that followed, and his hopes for the future.

7.00 Whistle Test. Andy Kershaw talks to Neil Young about his career that spans two decades; and David Hepworth and Mark Ellen introduce studio sessions from Blancmange and Rain Parade.

8.00 Hooked! International. The Grand Final of the individual championship features anglers representing eight European countries. From Killykeen, Co cavan.

8.30 Top Gear. William Woollard examines the organizations that may come to a motorist who has broken down; Chris Goffey looks at this year's contenders for the Car of the year award; Sue Barker reports on the future of the micro car; and Peter Burgess explains what can be done if a second hand car doesn't turn out to be any good.

9.00 Lame Ducks. Comedy series about a group of escapists.

9.30 Probation. This week's programme focuses on two men, both on probation, who have a serious drink problem. (see Choice).

10.10 Winter Harvest. The third and final part of the drama about a young wife running her incapacitated husband's hill farm (r) (Ceefax).

11.00 Newsnight. 11.45-55 Weather.

CHANNEL 4

2.35 Gallery. Panel game on the subject of art. George Melly is in the chair as the regular team leaders, Frank Whitford and Maggi Hambling are joined by Vincent Price, Roald Dahl, and two art students, Paul Gough from the Royal College of Art, and Leah Kharibian from the Courtauld Institute (r).

3.00 Sea War. Part one of a 13-film documentary about British naval operations during the Second World War, beginning in 1940 when Hitler invaded Norway (r).

3.30 World of Animation.

3.45 Years Ahead. A new season of the magazine programme for the older viewer, presented by Robert Dougall, begins with a profile of Maggie Kuhn, the leader of the United States's organization, Grey Panthers, formed to make the elderly more politically powerful. There is film of Maggie Kuhn speaking at a meeting in London, followed by an interview.

4.30 Countdown. Yesterday's winner of the anagrams and mental arithmetic is challenged by Paul Darnley from Halesowen.

5.00 Bewitched. Larry is furious when he nearly loses an important client when daffy Aunt Clara conjures up Queen Victoria.

5.30 Anything We Can Do. Part seven of the dramatized series about a family group coming to terms with information technology and computers (r) (Oracle).

6.00 Coral Jungle. Underwater photographer Ben Cropp continues his exploration of Australia's Great Barrier Reef and films an octopus trying to catch a fish only to be set upon by a shark (r).

7.00 Channel Four News An examination of the mounting violence in inner cities. How the Handsworth came about.

7.50 Comment. Julia Eccleshare, a children's book critic.

8.00 Brookside. Heather is stunned by Tom's unexpected proposal and turns to her parents in Ireland for advice.

8.30 4 What it's Worth. Consumer affairs programme presented by Penny Junor. John Stoneborough investigates the mystery surrounding the collapse of a major public company; Bill Breckon reports on the plight of council house tenants who have been forced to take councils to court over essential repair work not being carried out; and David Stafford finds the best buys in batteries.

9.00 The Dunera Boys. (see Choice).

10.50 Mosaic. The fifth programme of the series focuses on kaiso, or calypso, music of the West Indies. Among tonight's performers are Mighty Sparrow and Lord Kitchener.

11.50 Individual Voices. The Steve Kuhn – Sheila Jordan Band.

12.45 Close.

Radio 4

On long wave. † also VHF stereo.

5.55 Shipping. 6.00 News Briefing; Weather. 6.10 Farming Today. 6.25 Prayer for the Day.†

6.30 Today, incl 6.30, 7.30, 8.30 News. 6.45 Business News. 6.55, 7.55 Weather. 7.00, 7.55 Weather, 7.00, 8.00 News. 7.20 Your Letters. 7.25, 8.25 Sport. 7.45 Thought for the Day. 8.35 Yesterday in Parliament. 8.57 Weather; Travel.

9.00 News.

9.05 Tuesday Call: 01-580 4411 – Children's Books. Jill Burridge chairs a phone-in to Julia Eccleshare and Robert Leeson.

10.00 News; From Our Own Correspondent. BBC reporters talk about the countries they work in.

10.30 Morning Story: Mistaken Identity written and read by Elry Palfrey.

10.45 Daily Service (New Every Morning, page 102).†

11.00 News; Travel; Thirty-minute Theatre: A Good Second by Roddy MacLennan. With Freddie Boardley and Jimmy Chisholm.

11.33 Wildlife. Derek Jones and experts tackle listeners' questions.

12.00 News; You and Yours. Consumer advice, withe Pattie Coldwell.

12.27 Round Britain Quiz. Irene Thomas and Eric Korn v Patrick Nuttgens and P. J. Fitzpatrick. 12.55 Weather; Travel.

1.00 The World at One: News.

1.40 The Archers. 1.55 Shipping.

2.00 News: Woman's Hour. Includes an investigation into why there are such long queuss at the outpatients' department of our hospitals. Plus episode six of Underfoot in Show Business, by Helene Hanff.

3.00 The Afternoon Play: Felix Randal, by Jimmy McGovern. With Hugh Ross. John Keegan, Marcella Riordan and T P McKenna. Fictional account of the events that led to Gerard Manley Hopkins writing his poem Felix Randal. (see Choice). †

4.00 News.

4.05 Aiming High. Julie Thomas, the first woman to join a British Everest expedition, talks to Marian Foster (r).

4.30 Kaleidoscope. Paul Allen presents today edition. It was first heard last night.

5.00 PM: News magazine. 5.50 Shipping. 5.55 Weather.

6.00 News; Financial Report.

6.30 Top of the Form. Grey Court School, Richmond versus Upton Grammar School, Slough (r).†

7.00 News.

7.05 The Archers.

7.20 File on 4. Major issues at home and abroad.

8.00 The Family. Dr Christopher Dare presents the last of six programmes about the family's influence on its members.

8.30 The Tuesday Feature: Worcester Sauce. An anthology of the writings of Midlands novelist Francis Brett Young.

9.00 In Touch. Magazine for those with a visual handicap.

9.30 The Music of Work. Kevin Crossley-Holland examines examples of work songs from all over the world (1). Fisherman and Divers.

9.45 Kaleidoscope. Includes comment on the Ezra Pound centenary and the film Mad Max Beyond the Thunderdome.

10.15 A Book at Bedtime: "Scoop" by Evelyn Waugh (7). Reader: John Rye. 10.29 Weather.

10.30 The World Tonight.

11.15 The Financial World Tonight.

11.30 Today in Parliament.

11.45 Music at Night The Nutcracker by Tchaikovsky played by the Berlin Philharmonic Orchestra under Rostopovich.†

12.00 News; Weather. 12.33 Shipping.

VHF (available in England and S Wales only) as above except: 5.55-6.00am Weather; Travel. 11.00-12.00 For Schools: 11.00 Time and Tune. 11.20 Time to Move. 11.40 Musicianship. 1.55-3.00pm For Schools: 1.55 Listening Corner. 2.05 History: Not So Long Ago. 2.25 Contact. 2.40 Pictures in Your Mind. 5.50-5.55 PM (continued). 12.30-1.00am Schools Night-Time Broadcasting: Microtechnology. 12.30 Three Legs are Better than Two. 12.50 Making life easier.

Radio 3

6.55 Weather. **7.00** News.

7.05 Morning Concert: Telemann's Overture in D (Chambon, oboe; Gabel, trumpet; Paillard CO); Clementi's Sonata in F, Op 33 No 2 (McCabe, piano); Handel's Va tacito e nascosto, from Giulio Cesare in Egitto (with Murray, mezzo and Scottish CO); Grieg's Wedding Day at Troldhaugen (Nordmark SO).**8.00** News.

8.05 Morning Concert (contd): Tippett's Concerto for Double String Orchestra (Academy of St Martin-in-the-Fields); Bartok's Romanian Folk Dances (Andras Schiff, piano); Stravinsky's suite Pulcinella (ECO).**9.00** News.

9.05 This Week's Composers: The Benda Family. Franz Benda's Symphony in A (Ars Rediviva); Adagio from Violin Concerto in B flat (Prokop with Prague CO); Georg Benda's aria Se le nostr'al me in vita (Mrazova, contralto); Harpsichord Concerto in F (Hala with Chamber Ensemble); and Freidrich Ludwig Benda's Symphony in D (Ars Rediviva, Prague).†

10.00 Walton: Symphony No 1 (LSO under Previn), ad the overture Portsmouth Point (Philharmonia under Walton).†

10.50 BBC Singers: Schumann choral music. Sechs Lieder, Op 33; and Romanzen und Balladen (Set 1V), Op 146 Nos 1 to 4).†

11.15 Academia Wind Quintet of Prague: Jirovec's Kasace for Wind Quintet; Viktor Kalabis's Divertimento for Wind Quintet; and Foerster's Wind Quintet, Op 95.†

12.10 Midday Concert: BBC Scottish SO (under Seaman). With Howard Shelley (piano). Part one Beethoven's overture Egmont; Mozart's Piano Concerto No 20. † **1.00** News.

1.05 Concert: part two. Schumann's Symphony No 4.†

1.40 Guitar Encores: Yves Storms plays Ponce's Variations and Fugue on La Folia de Espana.†

2.15 Mozart and Beethoven: Kyung-Wha Chung (violin); Myung-Wha Chung (cello), South-West German Radio Orchestra (under Myung-Whun Chung, piano). Mozart's Symphony No 28; Beethoven's Symphony No 2. Interval reading at 3.10. At 3.15, Beethoven's Concerto in C, for violin, cello, piano and orchestra.†

4.00 Guildhall String Ensemble. Nielsen's Little Suite, Op 1; Diana Burrell's Concertante; and Seiber's Besardo Suite, No 2.† **4.55** News.

5.00 Mainly for Pleasure: David Cawthra with another selection of recorded music.†

6.30 Early Music: Westminster Cathedral Choir, Andrew van der Beek (bass dulcian) and Andrew Wright (organ). Sacred music from Seville, including works by Guerrero, Lobo.†

7.05 Charles V. Opera by Krenek, sung in German. The Vienna State Opera production. Erich Leinsdorf conducts the Vienna State Opera Chorus and Orchestra.) The soloists include Gunther Reich (as Charles V), and Karin Armstrong (as Eleonore. Act one.†

8.25 A Fine Town to Roam In. Anthology of prose and verse about the city of Newcastle-upon-Tyne, compiled by Sue Limb and Anthony Schooling, and read by Valerie Georgeson, Christian Rodska and Peter Wheeler.



Kyung-Wha Chung: on Radio 3 at 2.15pm

8.45 Charles V: the second act of Krenek's opera.†

10.00 Jazz Today: Charles Fox presents Maguire, Noble and McLaughlin.†

11.00 For Paris and the King of Prussia: An all-Haydn programme; including Symphony No 86 (Amsterdam Concertgebouw under Sir Colin Davis); Recollection, from Canzonet. 1794 (Emmy Ameling, soprano and Jorg Demus, piano); and String Quartet in C Op 50 No 2 (Tokyo String Quartet).†

11.57 News. 12.00 Closedown.

Radio 2

News on the hour. Headlines 5.30am, 6.30, 7.30 and 8.30.

4.00am Martin Kelner † **6.00** Ray Moore † **8.05** Ken Bruce † **10.30** Jimmy Young. Medical questions answered by Dr Mike Smith † **1.05pm** Sports Desk; David Jacobs † **2.00** Gloria Hunniford †incl **2.02, 3.02** Sports Desk **3.30** Music all the Way † **4.00** David Hamilton †incl **4.02, 5.05** Sports Desk **6.00** John Dunn †incl **6.02** Sports Desk **6.45** Sports and Classified Results (MF) only **8.00** When You Wish Upon a Star †The story of Walt Disney (final part) (1964-66) (r) **9.00** BBC Radio Orchestra **19.55** Sports Desk **10.00** Don't Stop Now – It's Fundation. Non-stop comedy cabaret † **10.30** Brain of Sport 1985. Andrew Dalby, Tony Hinchcliffe and Jim McCarroll compete. Peter Jones fires the questions. **11.00** Bernald Falk presents Round Midnight (ffrom midnight) **1.00am** Peter Dickson presents Nightride † **3.00-4.00** A Little Night Music †

Radio 1

News on the half-hour from 6.30am until 9.30pm and at 12 midnight

6.00am Adrian John **7.30** Mike Read **9.30** Andy Peebles **12.30** Newsbeat (Frank Partridge) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat (Frank Partridge) **5.45** Bruno Brookes. At **6.30** he reviews the new Top 40 singles chart. **7.30** Janice Long. **9.00** John Walters presents his diary **10.00-12.00** John Peel † VHF Radios 1 & 2: **4.00am** As Radio 2. **10.00pm** As Radio 1. **12.00-4.00am** s Radio 2.

WORLD SERVICE

6.00 Newsdesk. **7.00** News. **7.09** Twenty-Four Hours. **7.30** Zoo Walk UK **7.45** Network UK. **8.00** News. **8.09** Reflections. **8.15** The Poison Belt. **8.30** The Art of Peter Pears. **9.00** News. **9.09** Review of British Press. **9.15** World Today. **9.30** Financial News. **9.40** Look Ahead. **9.45** What's New. **10.00** News. **10.01** Discovery. **10.30** Kripps. **11.00** News. **11.09** News About Britain. **11.15** Waveguide. **11.25** A Letter From Scotland. **12.00** Radio Newsreel. **12.15** The UN – Rhesoric and Reality. **12.45** Sports Roundup. **1.00** World News. **1.09** Twenty-Four Hours. **1.30** Network UK. **1.45** Recording of the Week. **2.00** Outlook. **2.45** The Sacred Choir. **3.00** Radio Newsreel. **3.15** A Jolly Good Show. **4.00** News. **4.09** Commentary. **4.15** The State of the Vatican. **4.45** The World Today. **5.00** News. **5.09** Letter From Scotland. **5.15** Meridian. **6.00** World News. **6.09** Twenty-Four Hours. **6.15** Concert Hall. **10.00** News. **10.09** World Today. **10.25** A Letter From Scotland. **10.30** Financial News. **10.40** Reflections. **10.45** Sports Roundup. **11.00** World News. **11.09** Commentary. **11.15** Keep It in The Family. **11.30** The UN – Rhetoric and Reality. **12.00** News. **12.09** News About Britain. **12.15** Radio Newsreel. **12.30** The State of the Vatican. **1.00** News. **1.01** Outlook. **1.30** Report on Religion. **1.45** Country Style. **2.00** World News. **2.09** Review of the British Press. **2.15** The Classical Clarinet. **2.30** Kipps. **3.00** World News. **3.09** News About Britain. **3.15** World Today. **3.30** Discovery. **4.00** Newsdesk. **4.30** Waveguide. **5.09** Twenty-Four Hours. **6.40** Book Choice. **5.45** The World Today. **(All times in GMT)**

REGIONAL TELEVISION VARIATIONS

BBC 1 Wales: 5.35pm-6.00 Wales Today. 6.35-7.00 The Chris Stuart Cha Cha Chat Show. 9.25-9.55 Week in Week Out. 9.55-10.45 Cagney and Lacey. 10.45-11.10 Bowls: Welsh National Outdoor Singles Championship (highlights). 11.55-12.20am Plague of Hearts. 12.20-12.25 News and weather. Scotland: 5.35pm-7.00 Reporting Scotland. 10.45-11.15 Grimble on Islands. 11.15-11.40 Plague of Hearts. 11.40-11.45 News and weather. Northern Ireland: 5.35pm-5.40 Today's Sport. 5.40-6.00 Inside Ulster. 6.35-7.00 Charles in Charge. 7.00-7.30 Channel One. 10.45-11.25 A Step in the Right Direction. 11.25-12.10am Glitter. 12.10-12.25 Plague of Hearts. 12.35-12.40 News and weather. England: 6.35pm-7.00 Regional news magazines.

TVS As London except: 1.20pm-1.30 News. 3.00-3.30 Questions. 5.15-5.45 Sons and Daughters. 6.00 Coast to Coast. 6.25 Police 5. 6.35-7.00 Crossroads. 12.30am Company. Closedown.

ANGLIA As London except: 12.30pm Gardens For All. 1.20-1.30 News. 5.15-5.45 Emmerdale Farm. 6.00 About Anglia. 6.35 Crossroads. 7.00-7.30 Bygones. 12.30am Recipe for Living. Closedown.

HTV WEST As London except: 1.20pm-1.30 News. 6.00 News. 6.35-7.00 Crossroads. 12.30am Closedown.

HTV WALES As HTV West except: 9.30am-12.00 Schools. 6.00pm-6.35 Wales at Six.

S4C Starts 1.05pm Family Ties. 1.30 Alice. 2.00 Hwnt Ac Yma. 2.20 Ffalabalam. 2.35 Hyn o Fyd Gwŷr Llên. 2.55 Interval. 3.35 Small World. 4.30 Old San Francisco.* 4.55 Hanner Awr Fawr. 5.30 Betty White Show. 6.00 Winston Churchill: The Valiant Years. 6.30 Penigamp. 7.00 Newyddion Saith. 7.30 Mil o Alwadau. 8.00 Paul Hogan Show. 8.30 Man About the House. 9.00 Esther. 10.20 Well Being. 11.05 Robinson's Choice. 12.00 Closedown.

TYNE TEES As London except: 1.20pm-1.30 News. 6.00 Northern Life. 6.35-7.00 Crossroads. 12.30am Bearing The Cost. Closedown.

ULSTER As London except: 1.20pm-1.30 Lunchtime. 3.30-4.00 Beverley Hillbillies.* 6.35-7.00 Crossroads. 12.25pm News. Closedown.

BORDER As London except: 1.20pm-1.30 News. 3.30-4.00 Sons and Daughters. 6.35-7.00 Crossroads. 12.30am News, Closedown.

SCOTTISH As London except: 12.30pm-1.00 Gardening Time. 1.20-1.30 News. 3.30-4.00 Sons and Daughters. 5.15-5.45 Emmerdale Farm. 6.00 News and Scotland Today. 6.35 Crossroads. 7.00-7.30 Take the High Road. 12.30am Late Call, Closedown.

CENTRAL As London except: 12.30pm-1.00 Gardening Time. 1.20-1.30 News. 6.00 Crossroads. 6.25-7.00 News. 12.30am Closedown.

TSW As London except: 12.30pm-1.00 Whiskers and Wet Noses. 1.20-1.30 News. 3.30-4.00 Sons and Daughters. 5.15 Gus Honeybun. 5.20-5.45 Crossroads. 6.00 Today South West. 6.30 Televiews. 6.40-7.00 Money Matters. 11.30 Postscript. 11.35 Television Superbowl. 12.31am Closedown.

GRAMPIAN As London except: 12.30pm-1.00 Gardening Time. 1.20-1.30 News. 5.15-5.45 Emmerdale Farm. 6.00 North Tonight. 6.35 Crossroads. 7.00-7.30 Diff'rent Strokes. 12.30 News, Closedown.

GRANADA As London except: 1.20pm-1.30 News. 3.30-4.00 Sons and Daughters. 6.00 This is Your Right. 6.05 Crossroads. 6.30-7.00 Granada Reports. 12.30am Closedown.

YORKSHIRE As London except: 12.30pm-1.00 Calendar Lunchtime Live. 1.20-1.30 Calendar. 3.30-4.00 Country Practice. 6.00 Calendar. 6.35 Crossroads. 12.30am Closedown.

CHANNEL As London except: 12.30pm-1.00 Whiskers and Wet Noses. 1.20-1.30 News. 3.30-4.00 Sons and Daughters. 5.15-5.45 Survival of the Fittest. 6.00 Channel Report. 6.30-7.00 Zodiac Game. 11.30 Jan & Steve. 11.35 Television Superbowl. 12.30am Closedown.

WHAT THE SYMBOLS MEAN
1 Stereo. ★ Black and white. (r) Repeat

FREQUENCIES: **Radio 1:** 1053kHz/285m; 1089kHz/275m; **Radio 2:** 693kHz/433m; 909kHz/330m; **Radio 3:** 1215kHz/247m: VHF -90-92.5; **Radio 4:** 200kHz 1500m: VHF -92-95; **LBC** 1152kHz/261m; VHF 97.3; **Capital:** 1548kHz/194m: VHF 95.8; **BBC Radio London** 1458kHz/206m: VHF 94.9; **World Service** MF 648kHz/463m.

ENTERTAINMENTS

CC West credit cards accepted for telephone bookings or at box office.
Where telephoning use prefix 01 only when outside London Metropolitan Area.

OPERA & BALLET

COLISEUM S 836 3161 CC 240 5258 ENGLISH NATIONAL OPERA
Tonight, Fri 6.30 Don Carlos. Thu. Sat 7.30 Rigoletto.

PALACE THEATRE 01-437 6834 cc 437 8327/379 6433.
7 January 25 Oct-2nd Nov
ANDREW LLOYD WEBBER'S
REQUIEM
AND VARIATIONS
All perfs 8.00pm

ROYAL OPERA HOUSE COVENT GARDEN 01-240 1066/1911. Access, Visa, Diners Club, S. Standby info 01-836 3903. Mon-Sat 10am-6pm. 48 amphi seats avail from 10am on the day.
THE ROYAL OPERA
Tue/t 7.00 Il trovatore. Tomor 7.30 A Florentine Tragedy / The Birthday of the Infanta.

SADLER'S WELLS 278 8916
From Thurs to Nov 23. Eves 7.30 Sat Mats 2.30 & 5.30. Tel bkgs 278 8916.
RICHARD ALSTON'S WELLS OPERA.
new Merry Widow, La Traviata, the Merry Widow with Massine & HMS Pinafore with Massine dances.
Thurs & Sat: THE MERRY WIDOW.
278 0855 for Theatreline & NSWO info.
SADLER'S WELLS 278 8916
LFS 2
Mon 28-30
2 progs. incl: Aureole (Paul Taylor) World Prem by Nils Christe. Land (C Bruce). Dances from Napoli (Chaplin/Bournville)

CONCERTS

BARBICAN HALL Barbican Centre, EC2 01-638 8891/628 8795. Tom 7.45 Royal Philharmonic Orchestra Jukka-Pekka Saraste cond. Cristian Ortiz piano. Ravel: Piano Concerto in G. Dvorak: Symphony No 8 in G. Sibelius: Symphony No 5 in E flat.

WEMBLEY ARENA 01 902 1234
GALA OPENING THUR Oct 17 at 8pm. Sun Eves Oct 18, 19, 25, 26 at 8pm October 20 (Sold Out) at 5pm
SPANISH RIDING SCHOOL OF VIENNA
£5, £8, £12, £15, £18, £21, £25

THEATRES

CREDIT CARD bkgs 01-379 6433 for shows, concerts etc. Many without booking fees. Ring
TICKETMASTER
for speed, choice, service

ALBERY 836 3878 cc 379 6565 cc 379 6433 cc 741 9999, Group Sales 930 6123, 836 1402. Eves Mon-Fri 7.15, Sats 2.0 & 7.30pm.
ANTONY SHER
"Great London's Performance of the Year" Mail on Sunday
in
Harvey Fierstein's Tony Award winning
"BRILLIANTLY FUNNY" Obs.
TORCH SONG TRILOGY
Directed by
Robert Allen Ackerman

ADELPHI 836 7611 cc 240 7913/4 CC 741 9999/379 6433/836 7856. Grps sales 930 6123.
"HAPPIEST SHOW IN TOWN" S.Exp.
THE LAMBETH WALK MUSICAL
ME AND MY GIRL
ROBERT LINDSAY
"An Absolutely Inspired Performance" F. Times.
FRANK THORNTON
EMMA THOMPSON
Directed by MIKE OCKRENT
Nightly at 7.30, Mats Wed 2.30 & Sat 5.00 & 8.00
SOME SEATS USUALLY AVAILABLE FROM MID-AFTERNOON
Bill Subject to change
Wed Mats only

ALDWYCH THEATRE 01-836 6404/7601 01-379 6233 cc accepted
"QUITE SIMPLY MAGNIFICENT"
GLENDA JACKSON
Robert Eddison Georgina Hale
Gerard Murphy Joyce Redman
and Tim Woodward in
PHEDRA
by JEAN RACINE
Translation by Robert David MacDonald. Directed & designed by Philip Prowse. Red Price prevs now. Opens Tues Oct 15 at 7.0. Mon-Fri 7.30. Sats 5.00 & 8.30.

AMBASSADORS THEATRE, West St. WC2. 01-836 6111. CC 01-836 1171/01 741 9999 Grp Sales 01-930 6123 Eves Mon-Fri at 8 pm. Tues Mat 2.45 pm. Sats 6 pm & 8.45 pm.
THE THEATRE OF COMEDY COMPANY
DINSDALE LANDEN LIZA GODDARD
JOHN QUAYLE
CAROL HAWKINS STEPHEN LEATHERLAND
and GEOFFREY SUMNER
in
WIFE BEGINS AT FORTY
A delightful new comedy
All Sat eve perfs sold out until 30xxx. Now booking for Jan '86.

APOLLO THEATRE cc 437 2663/4 434 3636/9, 24hr 7-day cc bookings on 240 7200.
PENELOPE KEITH
MARK KINGSTON
in
THE DRAGONS TAIL
A new play by Douglas Watkinson
Directed by Michael Rudman
Red Price Prevs from Tomor 16 Oct Opens Mon 21st Oct at 7.00 Eves Mon-Fri 7.30 Thurs Mat 3.00 Sats 5.0 & 8.15.
Group Sales 01-930 6123

APOLLO VICTORIA 93 828 8665 cc 630 6262 Grp Sales 930 6123
STARLIGHT EXPRESS
Music by
ANDREW LLOYD WEBBER
Lyrics by TREVOR NUNN
Directed by
RICHARD STILGOE TREVOR NUNN
"A MUSICAL THAT EUROPASSES ANY THING AROUND IN EVERY DIMENSION" D Exp.
Eves 7.45 Mat Tue & Sat 3.00
Box office open 10am-8pm
BOOKING TO MARCH '86
SPECIAL CONCESSIONS AT £7.00 ON TUES MATS FOR OAPS, REGISTERED DISABLED CLERGY/ PENSIONERS & CHILD/STUDENTS AT THE SAME PRICE/STUDENTS AT THE DOOR AT £7.00 FOR ANY PERF WHEN AVAILABLE.
MATINEE TODAY

ASTORIA THEATRE Box Off.. cc & Groups 01-734 4287
LENNON
A legend reborn
The life and music of John Lennon including many of his greatest songs.
Red. Price Previews from 24 Oct
OPENS 3 NOV at 8.00
Eves Tues to Sat 8.00. Mats Sat & Sun 4.00. Box Office now open.
NOW BOOKING INTO 1986

BARBICAN 01-628 8795/638 8891 cc (Mon-Sun 10am-8pm).
ROYAL SHAKESPEARE COMPANY
BARBICAN THEATRE eves 7.30, mats 2.30 Thurs & Sat.
LES MISERABLES
A new musical "BRILLIANT . . . EXCITING" F. Times
"BREATHTAKING" Obs. Ends 23 Nov

BARKER AT THE PIT Tom't 7.30. THE CASTLE, from 21 Oct. DOWNCHILD, CRIMES IN HOT COUNTRIES returns 24 Oct. Three plays, complete scenes which may be disturbing.

BATTERSEA PARK. 01-487 4466. In the Ambridge Big Top.
THE ARCHERS
Featuring the BBC Radio cast. Perf Mon-Sat 7.30pm. Mat 2.30pm. Sat. Tkts £14.95 & £5.50 (pt 2pm). Rest tkts £7 per head. 2 for 1 student offer. Mon-Wed & Mat. Last Week.

BLOOMSBURY TH. Gordon St WC1. 9 Oct 387 9629. Mon-Thurs 8pm. Fri & Sat 6 & 8.30pm.
CAMBRIDGE FOOTLIGHTS in the COMICAL HEAT WAVE
"Left their audience crying with laughter" D Mail.

BUSH THEATRE (air cond.) 743 3388
KISS OF THE SPIDER WOMAN
by Manuel Puig. With Simon Callow & Mark Rylance. Tues to Sat 8pm. Final week.

CHAUCER THEATRE (next Aldgate East Tube) Reserved booking information 265 1849 Tues-Fri. Resident Company presents HAMLET (the First Folio) and MEASURE FOR MEASURE Oct 5 to Nov 9 at 7.30.

COTTESLOE (National Theat

Ministers in clash on 'jobs quota blacks'

Continued from page 1

asked how many blacks and Asians they employed, and could be refused valuable orders if they were shown to be discriminating against ethnic minorities.

But Mr Clark rounded on such ideas when speaking to businessmen in Plymouth last night. He said comprehensive race relations legislation, supplemented recently by a voluntary code of practice for employers, reflected the Government's clear commitment to securing equal opportunities in employment.

"This means equal treatment, but not special or preferential treatment. To make the award of government contracts dependent on employing a given proportion of ethnic minority workers would bring the whole equal opportunities policy into disrepute."

Mr Clark, who was responsible for ethnic monitoring of the Civil Service until the last ministerial reshuffle, added: "It would be hypocrisy to declare that we are against positive discrimination but to 'let it be known' that government contracts will depend on monitoring the ethnic content in the contractors' workforce."

He added that it would be degrading to blacks to patronize them by putting them into a special category where they owed their jobs to the employers' need to secure a government contract.

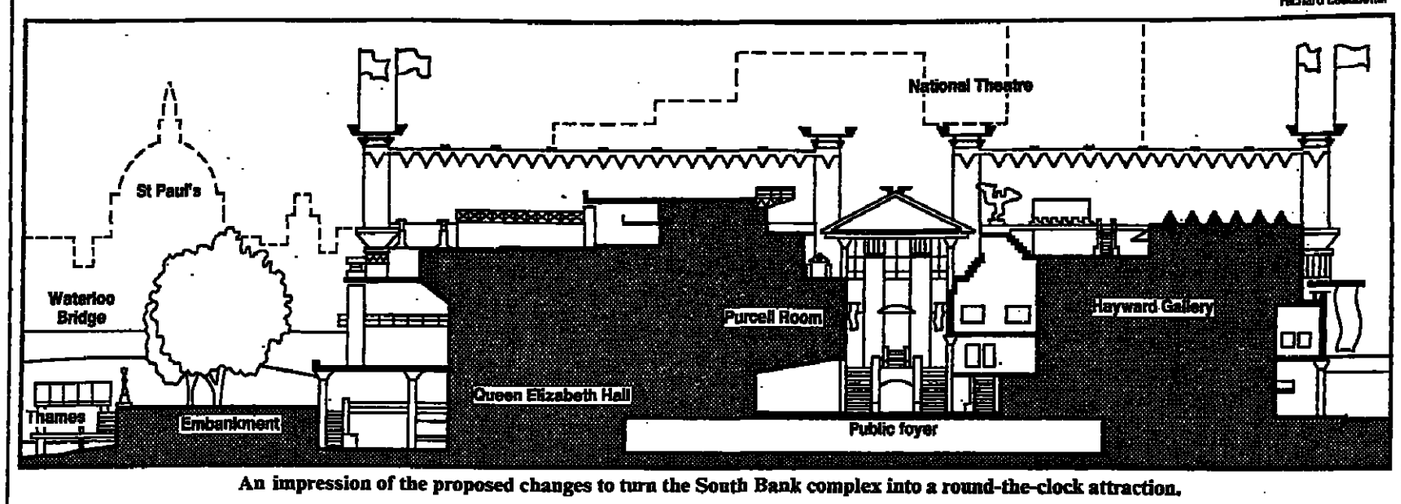
"Finally, there is the intrusive and wearisome burden that would be imposed on businesses. The whole thrust of this Government's policies, as the White Paper, *Lifting the Burden*, testifies, is to reduce the regulatory burdens on businesses.

● Nineteen companies, including household names such as Rowntree Macintosh and Nashua Copycat, have been refused business by the Greater London Council since it introduced its contract compliance policy two years ago (Pat Healy writes).

Another 130 companies have agreed to change employment practices to comply with the law against race or sex discrimination and stay on its list of approved suppliers.

Blueprint for the 24-hour South Bank show

Richard Leadbetter



An impression of the proposed changes to turn the South Bank complex into a round-the-clock attraction.

Plans for the transformation of the South Bank arts complex in London into a round-the-clock attraction are likely to be given the go-ahead at a meeting of the South Bank Board today (Charles Knevitt writes).

The board, which takes over the running of the complex when the Greater London Council is abolished next spring, released details last week of a feasibility study by Mr Terry Farrell, architect of TV-am's studios.

Mr Richard Pulford, the board's planning director, said yesterday: "The response at our proposals has been extremely good. People are saying: 'At last someone is going to do something about the South Bank'."

Mr Farrell's far-reaching scheme proposes the removal of many of the exterior concrete walkways around the Queen Elizabeth Hall, Purcell Room and Hayward Gallery, and the addition of new foyers, workshops, cafes, pubs and exhibition space under an "umbrella" roof.

The idea is to revitalize the complex to echo the spirit of the 1951 Festival of Britain by making it a place of popular, rather than elite, culture.

"At present the South Bank looks like a suburban council estate. But both the location and activities in the buildings are wonderful. It could be transformed from a mausoleum into somewhere alive with people 24 hours a day," Mr Ferrell said yesterday.

He drew a comparison with the area around the Pompidou Centre in Paris, designed by Mr Richard Rogers and Signor Renzo Piano. There would be direct access to the new foyer by escalators from Waterloo Bridge, and an entrance to the Museum of the Moving Image, presently being constructed as an extension to the National Film Theatre.

The board is confident it can raise funds from private sources to pay for the £10-million-plus scheme, although it will be investigating other plans based on Mr Farrell's study. A planning application could be submitted next year.

Plans for the new Centre were condemned by the GLC and a local action group last week, but are likely to be welcomed by visitors to this depressing and, neglected area of the capital.

Storm over blame as Howe calls off PLO talks

Continued from page 1

sition to all forms of terrorism and violence from whatever source."

However, when Mr Stephen Egerton, Foreign Office Under Secretary in charge of the Middle East, went to discuss the statement with the two men on Sunday afternoon he was told they were not prepared to accept it. In particular they were opposed to the reference to Security Council resolution 242, which provides for Israel's right to exist within secure borders in return for withdrawal from territory occupied during the 1967 Arab-Israeli war, and the renunciation of violence.

Urgent negotiations took place throughout Sunday evening and early yesterday morning. When it became clear they would not accept the statement as it stood, Sir Geoffrey decided to call off the meeting with them. However, he did have talks lasting half an hour with the two Jordanian members, Mr Abdul-Wahab Majali, the deputy Prime Minister, and Mr Tahir al-Masri, the Foreign Minister.

Sir Geoffrey expressed disappointment that the talks had not taken place, and pledged that Britain would continue to search for a peaceful solution to the Middle East conflict.

The collapse of the talks was welcomed in Washington and Jerusalem where it was seen as adding to the recent setbacks suffered by the PLO. Mr Shimon Peres, the Israeli Prime Minister, is due in Washington on Thursday where he is expected formally to try to islolate the PLO from the Middle East peace process.

Mr David Owen, the Social Democratic Party leader, accused Mrs Thatcher of "mind-boggling incompetence" in her handling of the Palestinian visit. Several Conservative MPs also expressed relief that the controversial meeting had not taken place.

BRUSSELS: The Palestinian and Jordanian delegation has cancelled a visit to Luxembourg tomorrow to meet Luxembourg Foreign Minister M. Jacques Poos, president of the European Community's Council of Ministers (Jonathan Braude writes).

● *Lambeth prayers:* Bishop Khoury spent nearly an hour with the Archbishop of Canterbury, Dr Robert Runcie, at *Lambeth Palace*, yesterday accompanied by Mr Majali (Clifford Longley writes). After their conversation in Dr Runcie's study they went to the private chapel at Lambeth Palace for prayers.

US vows to hunt down Abbas

Continued from page 1

ups in Sicily, said he was convinced they were guilty of murder, and should be executed.

He said at the weekend that the ship's Italian chief barman told him he saw two terrorists shoot and kill Mr Klinghoffer. The barman – the only witness to the murder – gave the Egyptian authorities a full account 12 hours before they released the hijackers.

Judge Kubacki said he was "absolutely certain" there were six hijackers, not four. He and his wife would go to Italy to testify if necessary.

BELGRADE: Mr Abbas has left Belgrade (Dessa Trevisan writes). The announcement was made yesterday by the head of the Palestine Liberation Organization mission here, Mr Nimer Hammad.

But his ambiguous wording left it unclear whether Mr Abbas had left Yugoslavia or merely Belgrade.

The Yugoslav Government has yet to reply to the US extradition request or make a statement as to the whereabouts of Mr Abbas.

Gadaffi condemnation, Mubarak anger, page 6

NUT attacks 6.9% offer to teachers

Continued from page 1

that if the proposals found favour with the teachers they would be prepared to put them as formal proposals in the Burnham committee.

Mrs Nicky Harrison, leader of the employers' side, who was supported by the two SDP/Liberal Alliance members on the committee, was adamant that this was the final offer.

She said there would be another approach to Sir Keith Joseph, Secretary of State for Education and Science, to ask him for more money.

Mr Giles Radice, Opposition spokesman on education, said teachers should not reject this offer out of hand. "Any fair-minded observer has to agree that, given the financial straightjacket imposed by the Government, the employers have done everything in their power to settle this year's pay claim."

Letter from the Lake District

Skies that bring a shepherd's warning

Two days last week were of a quality that John Birkett, a fell farmer, of High Yewdale near Coniston finds hard to recall. The sun rose in a clear sky. The Cumbrian hills basked in autumn warmth and only the gentlest breeze stirred across the high ground.

For Mr Birkett and his neighbours in a hard and vulnerable industry the good spell could have been construed as a last reproach. If those lowland farmers with their prairie acres and labour-saving machinery have suffered hard times because of the weather, by definition the fell farmers have suffered much worse.

In the past crucial weeks when the hay should have been cut for winter feed, and the sheep "fettled" into a highly saleable condition, on the second growth of grass, which Cumbrian farmers call fog, there has been hardly a day without rain. More often than not there have been the stair-rods of rain in which Cumbria specializes.

One hundred acres of good pasture at High Yewdale and 300 hundred acres of fenced allotment ground have been swamped, the hay on it ruined. On the high fells and common ground around Wetherlan, Mr Birkett has about 300 Herdwick sheep which should soon be brought down to graze on the better ground.

"There's really nowt for them. Instead of 4,000 bales of winter hay we have managed to cut 1,500 and not all of that is any good," he said. He has made up about 150 tonnes of bagged silage but it could be too wet to ferment properly. "If it hasn't, then the winter feed position will by a disaster. To buy in hay would cost more than £100 a tonne. Now is the time when we should be preparing the sheep to get the best price. Poor conditions simply mean poor prices," he said.

But the local breed of Herdwick sheep, like their farmers, are hardy survivors. Both are used to enduring bad weather. The sheep give excellent meat, a fine clip of wool and good stock for cross-breeding.

The industry once gave the Lake District's farmers a vigorous independence, but no longer. The number of small farms has dwindled.

"There are only half as many as I can remember. It is a hard way of life in one way of looking at it but I think people are starting to realize there is more to it then just sheep," Mr Birkett said.

Perhaps a serious crisis among the fell farmers caused by the disastrous summer could concentrate the minds of government bureaucrats on the value of having such a corps of caretakers who keep the valley farm buildings in good order, the drystone walls intact and the sheep, essential to the traditional appearance of the Cumbrian fells, well shepherded.

"It is a way of life woven closely into the Lake District and what this region means and what makes it so attractive to millions of visitors", one farmer and former planning adviser said. "The bureaucrats pay lip-service to them and then employ direct labour gangs to do work that could be done by the farming community to boost their livelihood.

"What subsidy they do receive from either the Government or the EEC has less and less value and we have been losing them at 25 per cent per decade. Why cannot we involve them directly in the tourist industry, as the Austrians did in the Tyroll to achieve the fastest growing economy in western Europe? It could be done; the ingredients are the same in Cumbria."

John Birkett is stoical about the prospect of a bad winter as he is stoical about getting up at five in the morning to work on his stock and shepherd his sheep. His father had the farm before him and his son now works alongside him. High Yewdale, owned by the National Trust, ticks along at a quiet rhythm and is a balm to city folk. Perhaps, too, it has something to teach the urban world; caring skilfully for something, even something as vulnerable as sheep, and learning to trust and get on well with your neighbour.

Ronald Faux

THE TIMES INFORMATION SERVICE

Today's events

Royal engagements

Princess Anne, as President, Save the Children Fund, attends a children's event at Manor High School, Oadby, 11.35; followed by a civic reception at The Lord Mayor's Rooms, Leicester; and then presents the Leicestershire Midas Business Awards, 11.55; later, as Honorary President, the British Knitting and Clothing Export Council, she visits Corah of Leicester, 3.45.

Princess Michael of Kent visits the annual exhibition of Royal Society of Oil Painters, The Mall Galleries, 3.30.

New exhibition

The two-journey tour: work by Michael Chase and Valerie Thornton; Art Gallery, The Market Cross, Bury St Edmunds; Tues to Sat 10.30 to 4.30 (ends Nov 2).

Exhibitions in progress.

Towy Pottery by Clare and Bill Marno: Carmarthen Museum, Abergwili, Dyfed; Mon to Sat 10 to 4.30 (ends Nov 2).

David Bailey – Black and White Memories; Usher Gallery, Lindum Rd, Lincoln; Mon to Sat 10 to 5.30, Sun 2.30 to 5 (ends Oct 27).

New pottery by David and John Leach: Peter Dingley Gallery, 8 Chapel St, Stratford-upon-Avon; Mon to Sat 9.30 to 1.30 and 2.30 to 5.30, Thurs 9.30 to 1.30 (ends Nov 2).

Gouaches by Ben Hartley; small drawings and watercolours by Philip Sutton; slip glaze stoneware by Sandy Brown; and ash glaze stoneware by Takeshi Yasuda: Beaux Arts, York St, Bath; Mon to Sat 10 to 5.30 (ends Nov 15).

Music

Concert by the Ulster Orchestra, Town Hall, Newry, Northern Ireland, 8.

Organ recital by David Trendell; Bristol Cathedral, 1.15.

Piano recital by Raymond Clarke, King's Hall; Newcastle University, 1.10.

Recital by Caroline Dale (cello) and Piers Lane (piano); Repton Music School, Derby, 7.45.

Organ recital by Malcolm Archer; Town Hall, Leeds, 1.05.

Concert by the Andy Watson Jazz Quartet; Theatre in the Mill, Bradford University, 7.30.

Recital by Amanda Crawley (soprano) and Ian Taylor (Guitar); City Art Gallery, Exhibition Sq, York, 12.30.

Norfolk and Norwich Festival of Music: Concert by the English String Orchestra and the Cathedral Choir, Norwich Cathedral, 7.30; Electro-acoustic music concert with Denis Smalley and Roger Heaton (clarinet), St Peter Mancroft Church, Norwich, 9.30.

Organ recital by Andrew Goodwin, St Ann's Church, Manchester, 12.45.

Piano recital by Howard Shelley; St David's Hall, Cardiff, 1.05.

Swansea Festival: concert by the Hilliard Ensemble, Brangwyn Hall, 7.30.

General

Kent Literature Festival: Grand Festival Opening, Jasper Room, Arts Centre, New Metropole, The Leas, Folkestone, 6. (until Oct 20).

Antiques Fair, The Green Dragon Hotel, Broad St, Hereford, today and tomorrow 11 to 8, Thurs 11 to 5.

Air and sea delay

Air and sea traffic to and from the Irish Republic face disruption today when 175,000 public service workers stage a 24 hour strike.

The country's thee main airports at Dublin, Shannon and Cork are unlikely to operate, and there could be disruption for international flights scheduled to use Irish air space. British Airways has cancelled all 12 services from Britain to the Republic. Aer Lingus has urged passengers to put off travel plans and Dan Air services will also be affected.

Sealink has cancelled all tomorrow's sailings to and from Dun Laoghaire, near Dublin.

The pound

	Bank Buys	Bank Sells
Australia $	2.08	1.96
Austria Sch	27.40	26.00
Belgium Fr	79.40	75.60
Canada $	2.00	1.91
Denmark Kr	14.13	13.43
Finland Mkk	8.37	7.97
France Fr	11.82	11.28
Germany DM	3.875	3.695
Greece Dr	242.00	202.00
Hong Kong $	11.30	10.80
Ireland Pt	1.265	1.205
Italy Lire	2625.00	2496.00
Japan Yen	318.00	301.00
Netherlands Gld	4.38	4.17
Norway Kr	11.57	11.02
Portugal Esc	238.00	227.00
South Africa Rd	3.83	3.38
Spain Pta	234.00	222.00
Sweden Kr	11.85	11.10
Switzerland Fr	3.19	3.03
USA $	1.477	1.407
Yugoslavia Dnr	475.00	435.00

Rates for small denomination bank notes only, as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques and other foreign currency business.

Retail Price Index: 378.5.

London: The *FT* Index closed up 1.3 at 1028.8.

TV top ten

National top ten television programmes in the week ending October 6:

BBC 1

1 Open All Hours, 18.95m
2 EastEnders (Thu/Sun), 17.75m
3 EastEnders (Tues/Sun), 16.10m
4 In Sickness and In Health, 15.55m
5 Ever Decreasing Circles, 13.00m
6 Howards' Way, 12.50m
7 Just Good Friends, 12.35m
8 Blankety Blank, 12.15m
9 The Blue Lagoon (Ex cs. rs), 12.15m
10 News and Sport (Sat 21.15), 11.70m

ITV

1 Fresh Fields, Thames, 16.85m
2 Coronation Street (Mon), Granada, 15.95m
3 Coronation Street (Wed), Granada, 15.55m
4 The Secret Diary of Adrian Mole, Aged 13¾, Thames, 13.75m
5 Minder, Thames, 13.70m
6 Brothers McGregor, Granada, 12.75m
7 3-2-1, Yorkshire, 12.45m
7 Dempsey and Makepiece, LWT, 12.45m
9 Bullseye, Central, 11.95m
10 Russ Abbot's Madhouse, LWT, 11.80m

BBC 2

1 Tender is The Night, (Mon/Thu), 7.35m
2 To the Manor Born, 6.50m
3 Grand Prix Racing (Sun 13:59), 4.40m
4 Tarzan's Secret Treasure, 4.05m
5 Top Gear, 3.85m
6 Now the War is Over, 3.80
7 Gardeners' World, 3.65m
7 Zandy's Bride, 3.65m
9 Star Trek, 3.60m
10 An Evening with Howard Keel, 3.55m

Channel 4

1 Brookside (Tues/Sat), 6.10m
2 Man About the House, 5.65m
3 Brookside (Mon/Sat), 4.95m
4 The Flying Doctors (Thurs), 3.90m
5 The Flying Doctors (Tue), 3.45m
6 The Flying Doctors (Wed), 3.05m
7 Lou Grant, 2.85m
8 4 What It's Worth, 2.80m
9 Gardeners' Calendar, 2.65m
10 Tell the Truth, 2.60m
10 American Football, 2.60m

Breakfast television: The average weekly figures for audiences at peak times (with figures in parenthesis showing the reach – the number of people who viewed for at least three minutes):
BBC1: *Breakfast Time*: Mon to Fri 1.4m (7.1m). TV-am: *Good Morning Britain*: Mon to Fri 2.1m (9.3m); Sat 2.6m, Sun 1.4m (Sat or Sun (6.5m).

Broadcasters' Audience Research Board.

Times telephones

An automatic switchboard is now in operation at *The Times*. Calls may be made directly to departments using the prefix indicated (preceded by 01 if outside London). A selection of departmental numbers will appear in the Information Service every Tuesday:

EDITORIAL
Race Relations 833 7835
Finance and Industry 833 7556
Shopping 833 7770
Property Correspondent 833 7341
Syndication/Copyright Permissions 833 7184/7432
COMMERCIAL
International Advertising 833 7869

Portfolio

Portfolio – how to play

Monday–Saturday record your daily Portfolio total.

Add these together to determine your weekly Portfolio total.

If your total matches the published weekly dividend figure you have won outright or a share of the prize money stated for that week, and must claim your prize as instructed below.

How to claim

Telephone The Times Portfolio claims line 0254-53272 between 10.00 am and 3.30 pm, on the day your overall total matches The Times Portfolio Dividend. No claims can be accepted outside these hours.

You must have your card with you when you telephone.

If you are unable to telephone someone else can claim on your behalf but they must have your card and call The Times Portfolio claims line between the stipulated times.

No responsibility can be accepted for failure to contact the claims office for any reason within the stated hours.

The above instructions are applicable to both daily and weekly dividend claims.

● Some Times Portfolio cards include minor misprints in the instructions on the reverse side. These cards are not invalidated.

● The wording of Rules 2 and 3 has been expanded from earlier versions for clarification purposes. The Game itself is not affected and will continue to be played in exactly the same way as before.

Roads

Wales and West: M4: Contraflow one mile either side of junction 33 (between Coryton and Miskin) with a 30mph speed limit; delays expected. M5: Only one lane southbound between junctions 25 and 26, Taunton to Wellington, including weekends. A40: Contraflow between Monmouth and Raglan, Gwent, in Gibraltor tunnels, in one tunnel only.

The North: M18: Contraflow between junctions 6 (Selby) and 7 (M62) S Yorkshire/Humberside; northbound carriageway closed. M63/M62/M602: Eccles Interchange, Greater Manchester; Lane restriction, no vehicle travelling W will be able to proceed from junction of Newport bridge approach road with Newport roundabout; diversions.

Scotland: M6/A74: Delays for traffic travelling between Scotland and England; resurfacing work n A74 at end of M6 motorway at junctions 44. M8: Westbound carriageway closed E of junction 3 (Livingstone interchange); two way traffic on eastboufid carriageway. M74: Contraflow between junctions 2 (A71 and A74) junction 1, Strathclyde.

Information supplied by the AA

Anniversaries

Births: Virgil, near Mantua, Italy, 70 BC; Friedrich Nietzche, Rocken, Germany, 1844; John L. Sullivan, heavyweight boxing champion, Roxbury, Massachusetts, 1858; Sir Pelham (P.G.) Wodehouse, Guildford, Surrey, 1881.

Deaths: Raymond Poincaré, President of France, 1913-20, Paris, 1934; Pierre Laval, Vichy government leader, executed, Freshes, 1945; James McAuley, poet, Melbourne, 1976.

Today is the Feast of Saint Theresa of Avila, founder of the reformed Carmelites. She was born at Avila in 1515 and died at Alba de Tormes on October 4, 1582. She was canonized in 1622 and in 1970 became the first woman saint to be declared a doctor by the Church.

The Gregorian calendar promulgated by Pope Gregory XIII came into effect – October 5 was reckoned as the 15th, 1582. Great Britain adopted it in 1752.

Best wines

In a blind tasting of 40 wines selected by Wine Clubs, a panel of experts chose the following six wines as best value:

Crément de Bourgogne, John Arlott Wine Club (01-736 7878). £5.24; 1984 Touraine Cepage Sauvignon, Cuvée Prestige, Le Nez Rouge, 01-609 4711, £3.25; 1981 Château Guiteronde du Hayot, Sauternes, Le Nez Rouge, £5.90; Muscadet de Beumes de Venise, Réserve J. Vidal-Fleury, Hiscox Wine Club (0342-313955), £6.88; 1983 Côtes du Ventoux, La Vieille Ferme, Le Nez Rouge, £2.85; 1982 Bourgogne, Vallet Freres, The Vintner Wine Club (09323-51585), £4.05.

Of ten clubs, only three – Le Nez Rouge, Malmaison Wine Cellars (01-388 5996) and The Vintner – submitted sets of four wines all of which were rated as recommendable.

Source: *What Wine*, Oct 1985.

Tower Bridge

Tower Bridge will be lifted today at approximately 9.45am, and then again at 4pm.

Weather

A stationary anticyclone covers the British Isles.

6am to midnight

London, central S, SW, NW, central N England, Midlands, Wales: Dry with bright or sunny intervals after fog clears during the morning; wind variable mainly E light; max temp 17C (63F).

SE, E England, East Anglia: Cloudy at times, some bright or sunny intervals, mainly dry, local fog patches clearing during the morning; wind variable mainly NE light; max temp 17C (63F).

Channel Islands: Dry with sunny intervals; wind E light or moderate; max temp 18C (64F).

Lake District, Isle of Man, SW Scotland, Glasgow, Argyll, Northern Ireland: Cloudy at times with bright or sunny intervals, mainly dry, local fog patches clearing during the morning; wind mainly S light; max temp 18C (61F).

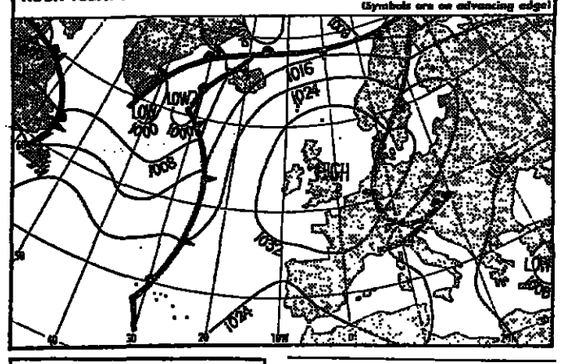
NE England, Borders, Edinburgh, Dundee, Aberdeen, Central Highlands, Moray Firth: Cloudy at times with bright or sunny intervals, mainly dry; local fog patches clearing during the morning; wind variable light; max temp 16C (61F).

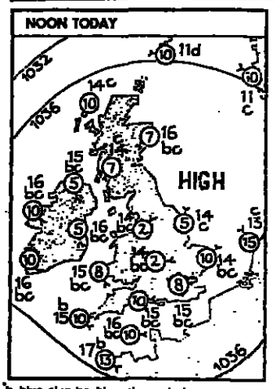
NE, NW Scotland: Mainly cloudy with occasional drizzle; wind S light; max temp 15C (59F).

Orkney, Shetland: Mainly cloudy with occasional drizzle; wind SW or W light or moderate; max temp 13C (55F).

Outlook for tommorow and Thursday: Little change for most places tomorrow; on Thursday the occasional drizzle over N Scotland will move slowly S into N England, followed in the far N by brighter and drier weather, whilst elsewhere conditions will change little.

SEA PASSAGES: S North Sea: Winds N light to moderate but locally fresh in E, mainly fair; visibility moderate with fog patches; sea slight, locally moderate in East. Strait of Dover, English Channel (E): Winds E or NE light locally moderate in Dover Straits; mainly fair; visibility moderate locally poor; sea slight. St George's Channel, Irish Sea: Winds mainly SE light; fair; visibility moderate with fog patches; sea slight.





b–blue sky; bc–blue sky and cloud; c–cloudy; o–overcast; f–fog; d–drizzle; h–hail, m–mist; r–rain; s–snow, th–thunderstorm; p–showers. Arrows show wind direction, wind speed (mph) circled. temperatures centigrade.

Tides measurement in metres: 1m=3.280ft.

High tides

TODAY

	AM	HT	PM	HT
London Bridge	3 09	7.6	3.20	7 8
Aberdeen	2.16	4.7	2.51	4.4
Avonmouth	8.42	14.1	9.59	14.8
Belfast			12.19	3.6
Cardiff	8.27	12 9	9.44	13.1
Devonport	7 20	5.9	7.39	6.0
Dover			12.19	3.5
Falmouth	6 50	5 7	7.09	5 8
Glasgow	1.52	5.0	2.23	4.7
Harwich	1 01	4.2	1.13	4.2
Holyhead	11.35	5.9	11.52	6.1
Hull	7.27	8.0	8.00	7.8
Ilfracombe	7 24	9.8	7.42	10.0
Leith	2.42	5.9	4.10	5.8
Liverpool	12.16	10.1	12.40	9.9
Lowestoft	10.46	2.7	11.26	2.5
Margate	1.11	5.0	1.11	5.1
Milford Haven	7.36	7.5	7.55	7.7
Newquay	6.26	7.5	8.45	7.7
Oban	7.12	4.3	7.18	4.5
Penzance	6.16	6.0	6.37	6.1
Portland	8 43	2.5	8.56	2.6
Portsmouth	12.28	5.0	12.57	5.1
Shoreham	12.11	6.5	12.39	6.8
Southampton			12.16	4.8
Swansea	7 11	10 3	8.00	10.4
Tees	4.48	5.9	5.17	5.8
Walton-on-Naze	12.57	4.5	1.08	4.5

Around Britain

	Sun hrs	Rain in	Max C	Max F	
EAST COAST					
Scarboro	8.8	–	16	61	Sunny
Bridlington	8.3	–	16	61	Sunny
Cromer	5.9	–	17	63	Sunny pm
Lowestoft	2.8	–	15	59	Bright
Clacton	2.0	–	15	59	Bright
Margate	–	–	16	61	Sunny
SOUTH COAST					
Folkestone	9.2	–	18	64	Sunny
Hastings	7.6	–	19	66	Sunny
Eastbourne	8.2	–	16	61	Sunny
Brighton	8.0	–	18	64	Sunny
Worthing	9.0	–	19	64	Sunny
Littlehmptn	8.7	–	19	66	Sunny
Bognor R	9.1	–	17	63	Sunny
Southsea	9.1	–	19	66	Sunny
Sandown	–	–	–	–	–
Shanklin	8.8	–	18	64	Sunny
Bournemth	8.9	–	19	66	Sunny
Poole	8.8	–	19	66	Sunny
Swanage	8.9	–	17	63	Sunny
Weymouth	8.9	–	18	64	Sunny
Exmouth	5.1	–	18	61	Sunny pm
Teignmouth	5.6	–	18	61	Sunny pm
Torquay	5.9	–	17	63	Bright
Falmouth	5.3	–	16	61	Bright
Penzance	8.4	–	18	64	Sunny
Jersey	9.8	–	19	66	Sunny
Guernsey	10.1	–	18	64	Sunny
WEST COAST					
Scilly Isles	6.9	–	16	61	Sunny
Newquay	9.1	–	18	64	Sunny
Ilfracombe	–	–	18	64	Sunny
Tenby	9.0	–	16	61	Sunny
Cohryn Bay	–	–	16	61	Cloudy
Southport	–	–	–	–	–
Morecombe	7.0	–	18	61	Fog am
Douglas	–	–	15	59	Dull
ENGLAND AND WALES					
London (Ctrl)	8.4	–	19	66	Sunny
B'hmn (Airpt)	1.0	–	15	59	Fog am
Bristol (Ctrl)	7.9	–	16	61	Sunny
Cardiff (Ctrl)	7.4	–	16	61	Sunny
Anglesey	0.1	–	16	61	Cloudy
B'pool (Airpt)	2.5	–	15	59	Sunny pm
Manchester	–	–	14	57	Dull
Nottingham	–	–	14	57	Cloudy
N'cstl-n-Tyne	7.8	–	19	66	Sunny
Carlisle	8.4	–	17	63	Fog am
SCOTLAND					
Ednbrgh/Turnhse	8.7	–	18	64	Sunny
Prestwick	0.1	–	18	61	Cloudy
Glasgow	8.2	–	18	64	Sunny
Tiree	–	–	15	59	Cloudy
Stornoway	–	.02	15	59	Drizzle
Lerwick	0.6	.04	11	52	Fog
Wick	2.8	–	17	63	Bright
Kinloss	0.3	–	16	61	Rain am
Aberdeen	7.8	–	20	68	Sunny
St Andrews	8.1	–	20	68	Sunny
Edinburgh	8.6	–	19	66	Sunny
NORTHERN IRELAND					
Belfast	–	–	14	57	Dull

Abroad

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow.

	C	F		C	F		C	F
Ajaccio *	s 24	75	Cologne	c 13	55	Majorca *	s 26	79
Alicante	s 25	77	Copenhgn	c 13	55	Malaga *	s 25	77
Alexandria			Corfu	f 21	70	Malta		
Algiers	f 25	77	Dublin	c 15	59	Melbourne	s 19	66
Amsterdam	r 16	61	Dubrovnik	c 16	61	Mexico C		
Athens	r 14	57	Faro	s 25	77	Miami		
Bahrain	s 33	91	Florence *	s 23	73	Milan *	s 21	70
Barbados			Frankfurt	s 14	57	Montreal		
Barcelona *	s 26	79	Funchal	s 24	75	Moscow	c 9	48
Beirut	s 24	75	Geneva	s 15	59	Munich	r 8	46
Belgrade	s 12	54	Gibraltar	s 22	72	Nairobi	f 28	84
Berlin	c 13	55	Helsinki	d 7	45	Naples *	f 24	75
Bermuda			Hong Kong	f 29	84	New Delhi*	28	82
Biarritz *	s 21	70	Innsbruck	c 9	48	New York		
Boulogne	s 15	59	Istanbul	f 17	63	Nice *	s 24	75
Bordeaux *	s 25	77	Jeddah	s 33	91	Oslo	f 17	63
Brussels	s 14	57	Jo'burg*	s 25	77	Paris	s 15	59
Budapest	s 12	54	Karachi	s 33	91	Peking	s 22	72
Buen Aires			Las Palmas *	s 27	81	Perth	c 20	68
Cairo	s 26	79	Lisbon	s 26	79	Prague	r 9	48
Cape Tn	f 22	72	Locarno	s 17	63	Reykjavik	f 13	55
C'blanca	s 24	75	L Angeles			Rhodes	s 27	81
Chicago			Luxembg	s 13	55	Riyadh	s 37	99
Ch'church*	s 14	57	Madrid *	s 23	73	Rio de Jan	s 23	73
						Rome *	s 26	79
						Salzburg	r 8	46
						Sao Paulo		
						S Francisco		
						Santiago		
						Seoul	s 19	66
						Singapore	f 30	86
						Stockholm	f 11	52
						Strasbourg *	s 13	55
						Sydney	c 18	64
						Tangier	s 27	81
						Tel Aviv	s 25	77
						Tenerife		
						Tokyo	r 16	61
						Toronto		
						Tunis	f 26	79
						Valencia *	s 27	81
						Vancouver		
						Venice *	f 20	68
						Vienna	c 9	48
						Warsaw	c 8	46
						Washington		
						Wellington*	s 13	55
						Zurich	s 13	55

* denotes Sunday's figures are latest available

Lighting-up time

London 6.38 pm to 6.56 am
Bristol 6.47 pm to 7.06 am
Edinburgh 6.43 pm to 7.18 am
Manchester 6.43 pm to 7.06 am
Penzance 7.01 pm to 7.19 am

Yesterday

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F		C	F
Belfast	c 14	57	Guernsey	s 19	61
Birmingham	c 14	57	Inverness	c 16	61
Blackpool	c 14	57	Jersey	s 17	63
Bristol	s 15	59	London	s 16	61
Cardiff	s 14	57	Manchester	c 12	54
Edinburgh	s 17	63	Newcastle	s 17	63
Glasgow	s 17	63	Ronaldsway	c 15	59

London

Yesterday: Temp: max 6 am to 6 pm, 19C (66F); min 6 pm to 6 am, 10C (50F). Humidity: 6 pm, 67 per cent. Rain: 24hr to 6 pm, nil. Sun: 24hr to 6 pm, 8.4 hr. Bar, mean sea level, 6 pm, 1,037.4 millibars, steady.
1,000 millibars=29.53in.

Highest and lowest

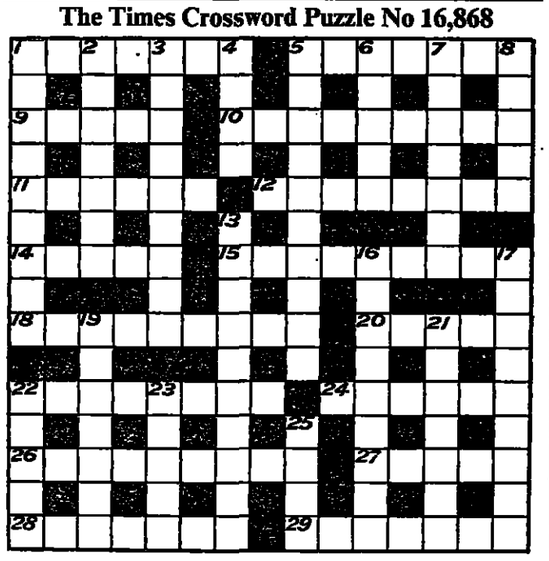
Yesterday: Highest day temp: Leuchars, 20C (68F); lowest day max: Lerwick, 11C (52F); highest rainfall: Neist Point, 0.31in; highest sunshine: Guernsey, 10.1hr.

Parliament today

Lords (2.30): Oil and Pipelines Bill, report.

© TIMES NEWSPAPERS LIMITED, 1985. Printed and published by Times Newspapers Limited, P.O. Box 7, 200 Gray's Inn Road, London, WC1X 8EZ, England. Telephone: 01-837 1234. Telex: 264971. Tuesday October 15 1985. Registered as a newspaper at the Post Office.

The Times Crossword Puzzle No 16,868



ACROSS

1 Funny hymn about – "Honour Love's Namesake" (7).
5 Too hurried – not a success (4-3).
9 Province insecure – almost (5).
10 Faustus put Helen's at 1,000 ships (4,5).
11 Paul's about – runs with joyful cry in the monastery (6).
12 "—— was in our lips and eyes" (*A. and C.*) (8).
14 Place, or put one in place (5).
15 With respect to the manufacturer, this can mend a broken heart (4-5).
18 Absolute head in Sheppey's place (9).
20 Pile of bricks left in temporary quarters (5).
22 Poor cows – told to be sheep (8).
24 Railway service in receipt of one pound (6).
26 Recited – by demand, in fact (9).
27 Point about west wind (5).
28 Man holds a token (7).
29 Maybe the largest – I had one in to try (7).

DOWN

1 Dances with music-maker and others (9).
2 Maize that is ingested in breakfasts, say (7).
3 Number one in a quarter, for example (9).
4 Miss is getting warmer (4).
5 "Cats is mice?" Correct this with severity (10).
6 Part, by direction, at any time (5).
7 *Up to no good in pop music* escapade (7).
8 Poor edition held by a Marshal (5).
13 Expedition's last straw, a